

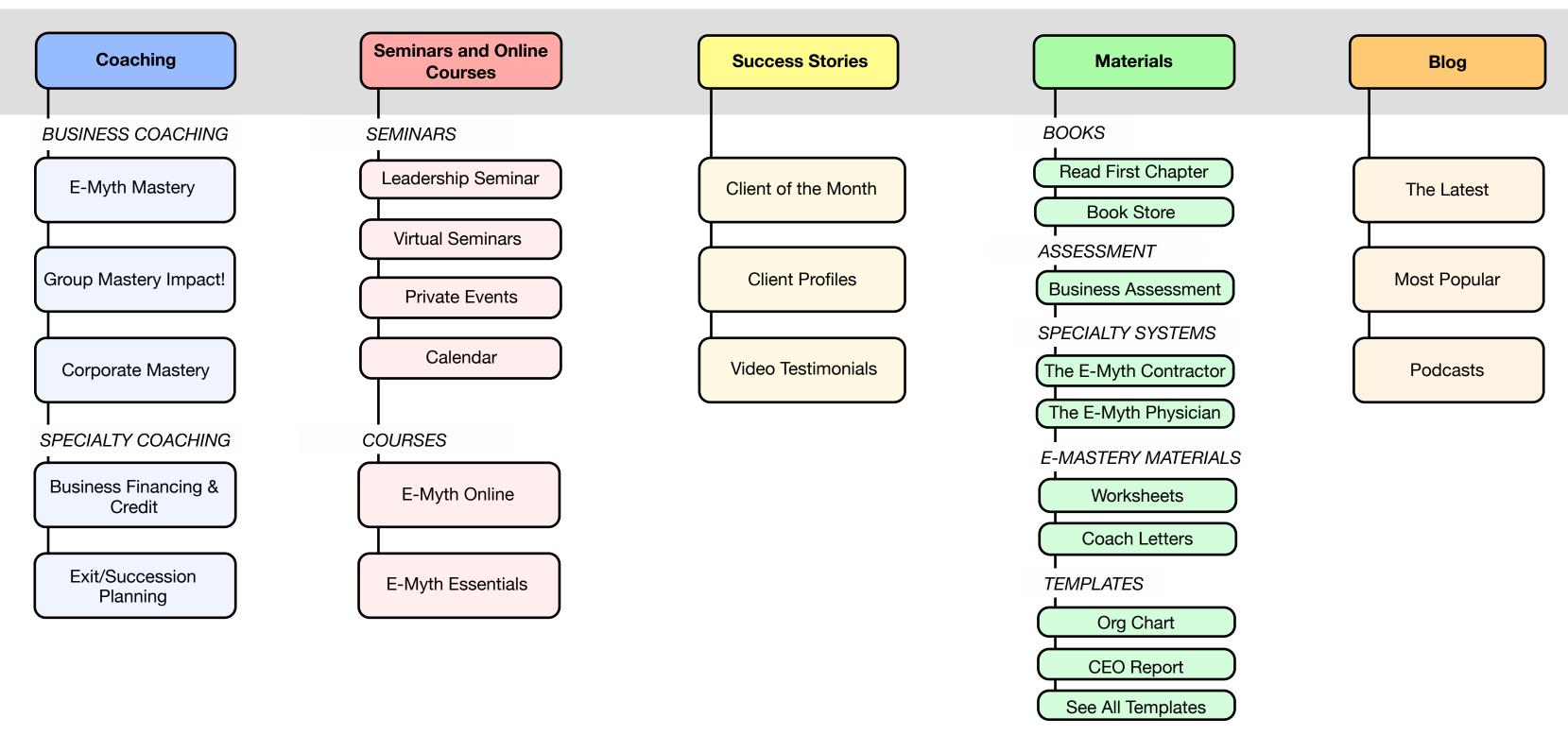
Information Architecture

Navigation, Sitemap, Sample Mockups, User Access

INFORMATION ARCHITECTURE

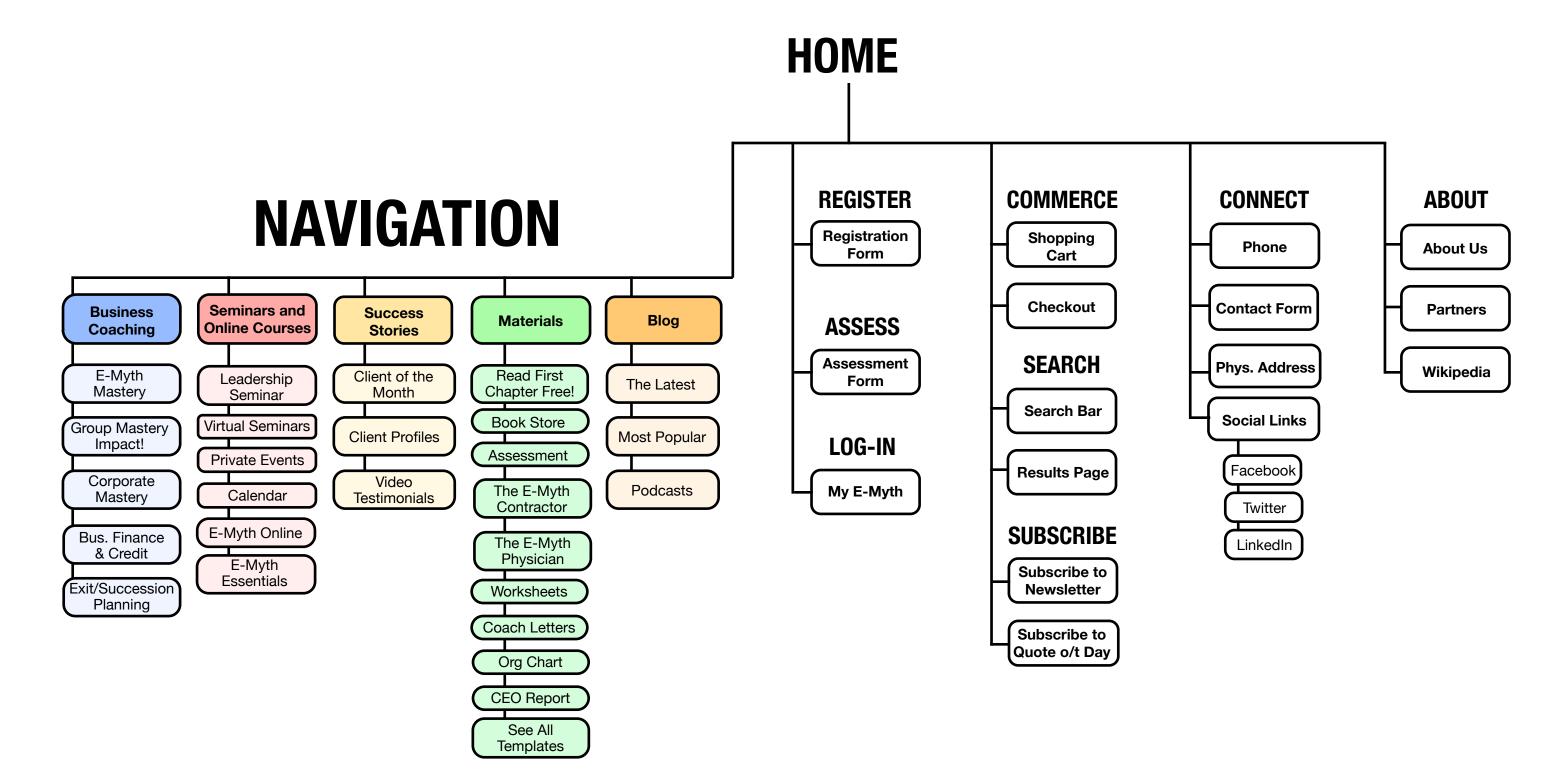


NAVIGATION





SITEMAP





SAMPLE MOCKUPS



RICH NAVIGATION

Coaching

Business Coaching



E-Myth Mastery

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Group Mastery Impact!

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Corporate Mastery

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Specialty Coaching



Finance & Credit

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Exit & Succession Planning

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Seminars & Classes↓

Seminars



Leadership Seminar

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Virtual Seminars

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Private Events

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Event Calendar

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Online Classes



E-Myth Online

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E-Myth Essentials

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Success Stories



Client of the Month

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Client Profiles

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Video Testimonials

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Materials





The E-Myth Revisited Read the First Chapter for Free!



The Book & Audio Store

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Assessment



Business Assessment

Take a free custom assessment for your business.

Specialty Systems

The E-Myth Contractor

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The E-Myth Physician

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E-Mastery Materials

Worksheets

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Coach Letters

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Templates

Organizational Chart

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CEO Report

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See All Templates

Blog

/ Latest

Latest Articles

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Most Popular Articles

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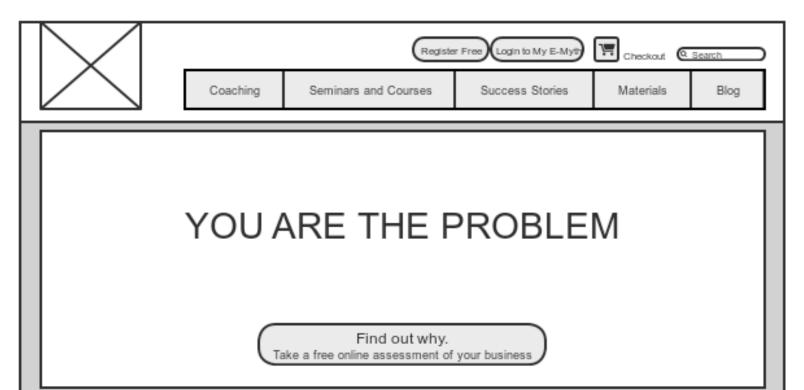


Podcasts

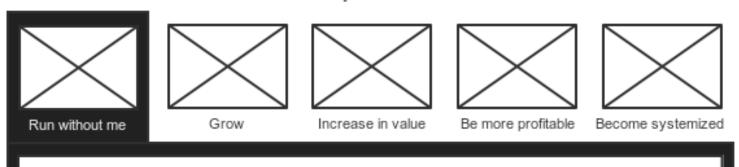
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HOME PAGE (Visitor)



I want my business to:



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Evaluation

3 Secrets Download

Business Consultation

Upcoming Events

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New from the Blog

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ABOUT US

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Newsletter

Quote of the Day

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CONTACT US.



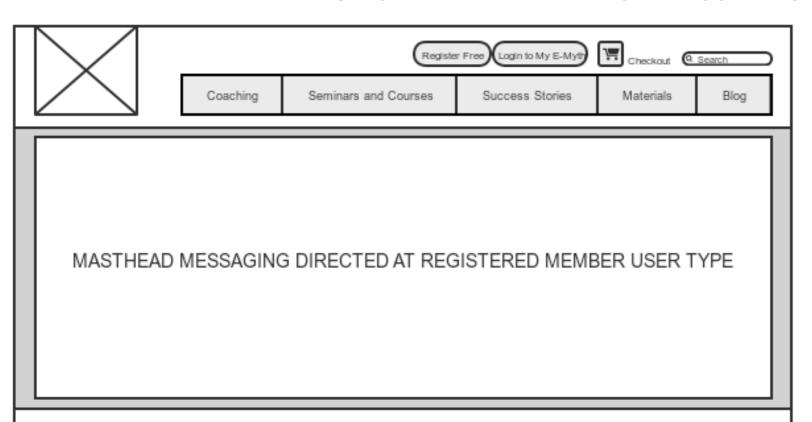


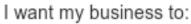
Live Chat (Online).



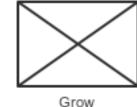


HOME PAGE (Registered Non-Paying - Logged In)



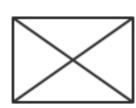












Increase in value

Be more profitable Become systemized

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Evaluation

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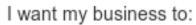


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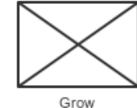


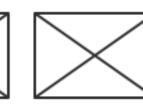
HOME PAGE (Paying Member - Logged In)















w Increase in value

Be more profitable

Become systemized

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Evaluation

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Business Consultation

Upcoming Events



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New from the Blog



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SAMPLE PRODUCT PAGE (SEMINARS)





Virtual Seminars

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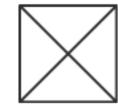
Name of Seminar Month & Day Time - Time PST Register Now

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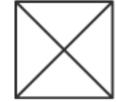
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Name of Seminar Month & Day Time - Time PST Register Now

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Name of Seminar Month & Day Time - Time PST (Register Now)

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Listen to Seminar Soundbites

▶ ─ Soundbite 1

Soundbite 3

Soundbite 2



Name of Seminar New Dates Coming Soon!

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Name of Seminar New Dates Coming Soon!

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USER ACCESS RECOMMENDATIONS



ACCESS GUIDELINES

The guiding principle is to emphasize purchasing behavior over free registrations. The latter does not generate direct revenue and often disrupts user experience. However, it is useful for e-mail address acquisition so we should not remove free registrations entirely.

One solution is the proposed integrated business assessment/registration. Users are "registering" while they are taking a business assessment. This will streamline basic registrations and encourage more "sign-ups" than having heavy access restrictions for content throughout the site. We continue to get contact details and leads without discouraging purchasing behavior and time on site.

To encourage purchasing behavior, even first-time visitors should be allowed to read the first chapter of the E-Myth book, the E-Myth Physician, and the E-Myth Contractor and access the templates without registering. Let them immerse themselves in some deeper information before asking for a full registration form. These recommendations can be tweaked and changed for best results.

If there are remaining areas of the site that require a registration (purchasing seminars, submitting testimonial, etc), **make sure to let the user know why he/she is at the log-in gate**. When a user clicks on a page/material that needs a log-in, a status message should appear prominently that reads "You must be logged in to access _____. Login or Register for free below!"



ACCESS ALLOCATION (1 of 3)

E-MYTH	Visitor	Registered	Webinar	Pre-Client	Client	
Event Calendar-automated						
Testimonials						
Client of the Month (articles)						
Client Profiles (a bit deeper)						
Success Stories (3)						
Search engine for testimonials by industry						
Testimonial submission form						
How we did it video						
Video Testimonials (general)						
Resources						
Templates						
Org Chart						
Making Coffee						
CEO Report						
Franchise Research						
The POV						
7 Centers with MEG video link						
3 Secrets Ebook						
4 Pillars? Somewhere						
Book Summary						
Read first chapter online						



ACCESS ALLOCATION (2 of 3)

Program Advisors' Material	Visitor	Registered	Webinar	Pre-Client	Client
See UBI email drop down					
Emails may be linked to unpublished html docs					
E-Myth Contractor					
Read chapter one					
3 Critical Plans					
"Analyze your business"					
Competition article					
E-Myth Physician					
Read chapter one					
3 Critical Plans					
Analyze your businss					
Specialty Systems					
Business Credit Builder (strategic partnership*)					
Exit Planning Strategy* BEI Partnership					
E-Myth Mastery Book					
Worksheets-highly valuable, and still kept semi-secret					
(not super useful) without a coach in reality					
This is not linked to main site (secret alert)					
Do PA's call after people who download them??*					
Bardeen Letters					
Newsletter Archive by date					
Blog	*No User Posting				
Podcasts (20)					
Quote of the Day					
Special offer list					
Business Assessment	Include registration in it.				
SCORE Business Assessment	3				
www.e-myth.com-eval center					



ACCESS ALLOCATION (3 of 3)

E-Learning	Visitor	Registered	Webinar	Pre-Client	Client
E-Myth Essentials \$169 (was going to be free once)		-			
Contains mini biz assessment					
Interactive					
Excessive content and is overwhelming without a coach					
E-Myth Online (course) (\$1495)					
Video presentations that can be repurposed					
Excessive content and is overwhelming without a coach					
Mastery Portal Content					
Brainbank e-mails a coach for answers					
quarterly financials tracking					
Reference materials: http://www.e-myth.com/pub/htdocs/emm_ref_mats					
Program Resources					
All Program Materials					
Various Audio/Video support pieces for program materials					
Primary Aim video					
Strategic Objective Video					
Psych Model					
Product Marketing Grid					
Financial Reports					
EME: Two day workshop (not currently used)					
Pared down E-Myth essential course					
Was used as sales tool					
Gives user a dollar/hr work rate and TME breakdown of work type					
http://www.e-myth.com/cs/user/edit/ eme_registration/93					
Forum (currently open to clients only, in mastery portal)					

