Carlos Arjonilla – User Manual

**My style (Advocate INFJ)**

* I like to be creative and look for opportunities to think outside the box.
* Appearances can be misleading; I like to find the deeper truths in things.
* I am motivated to achieve my goals and dreams as well as help others achieve their goals and dreams.

**What I value**

* Kindness – Compassion for others. Mindful of the feelings of people around you.
* Perseverance – Willing to overcome any trial that comes your way
* Respect – Accepting people for who they are.

**What I don't have patience for**

* Pride – People that believe they are better than the people around them. Are too proud to open their minds to other options.
* Disrespect – Showing no courtesy to others. Not being mindful of others.
* Not trying – No intent of attempting to accomplish something. Lazy, unwilling to try.

**How best to communicate with me**

* Face to face, I like to interact with others personally.
* I’m down to earth so just tell it to me straight.
* I usually don’t know the answer but I’m willing to work with you to figure it out.

**How to help me**

* I tend to overthink things, let me know if I’m overthinking concepts and if there are simpler solutions.
* Bounce some of your ideas off me. This can help me to brainstorm or spark new ideas.
* Explain your problem clearly or what I can do to help you.

**What people misunderstand about me**

* I can be timid at first, but I can get passionate the more I get into my work.
* When I’m quiet, I’m just trying to think of ideas or solutions to a problem.
* I can be a bit of a perfectionist at times, I like to do things right the first time.
* I tend to take the long way of doing things instead of doing things the shorter or easier way.