



# Organizational Dashboards

Creating Endless  
Value for Life from  
the Wonders of  
Nature

Financial Overview

Cashflow Analysis

Profit Analysis

Sales Analysis

Receivables Analysis

Payables Analysis

Expenses Analysis

Inventory Analysis

HR Cost Analysis

Client Analysis

Client Visit Analysis

Tax Compliance

₹ 202.03M

Revenue

₹ 24.41M

COGS

₹ 1.06M

Inventory Revaluation

₹ 178.68M

GP

₹ 30.69M

Total Expense

146.92M

Net Profit

Month Year

Aug 2025

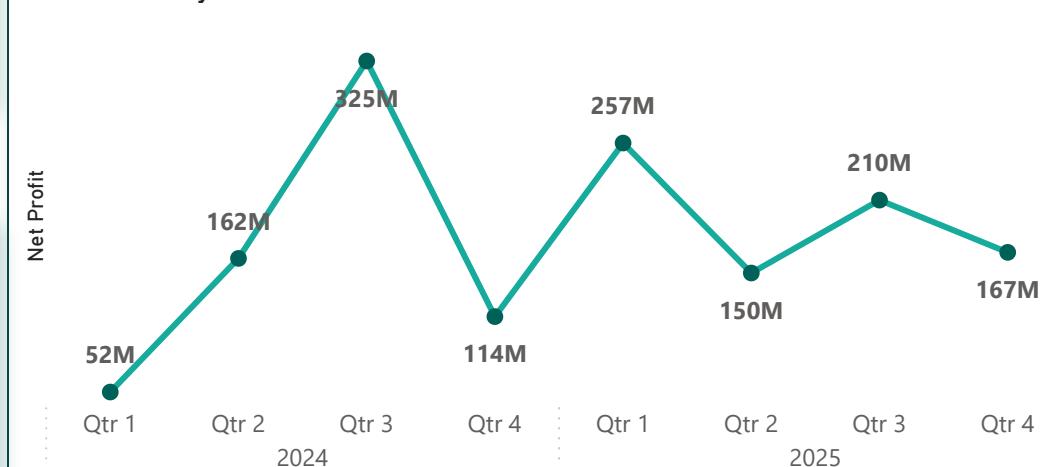
Clear all slicers

Target Vs Ach Sales

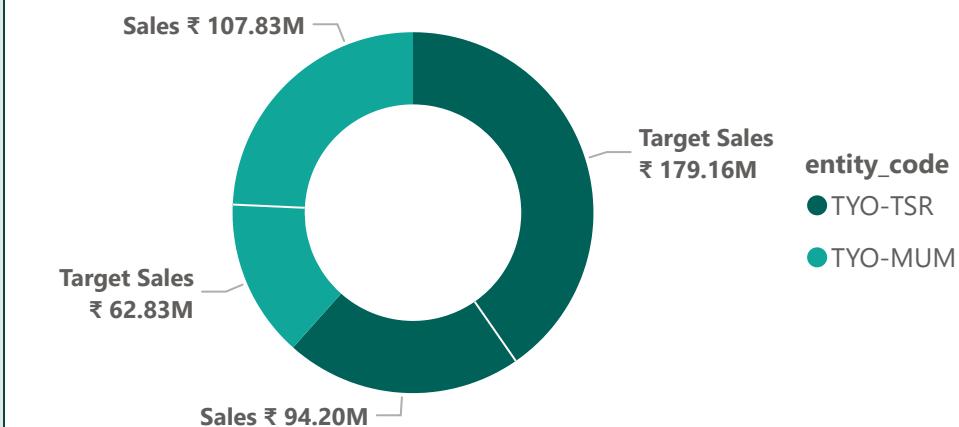
₹ 241.99M

₹ 202.03M

Net Profit by Year and Quarter



Target Sales and Actual Sales



Line	Current Value	Prev Month Value	MoM Growth %	Last Year Value	YoY Growth %	Cumulative YTD Value	Cumulative YTD(LY) Value	YTD Growth %(FL)
Revenue	202,031,645.00	223,056,549.00	-9.43%	203,199,379.00	-0.57%	1,554,888,443.00	1,377,626,941.00	12.87%
COGS	24,414,858.60	195,160,309.49	-87.49%	163,325,509.25	-85.05%	965,410,190.24	1,038,388,261.96	-7.03%
Gross Profit	177,616,786.40	27,896,239.51	536.71%	39,873,869.75	345.45%	589,478,252.76	339,238,679.04	73.77%
Gross Profit %	87.9%	12.5%	602.97%	19.6%	348.02%	37.9%	24.6%	53.96%
Expenses	30,691,833.49	24,316,830.02	26.22%	29,628,278.88	3.59%	213,164,251.62	210,052,229.40	1.48%
Expense %	15.2%	10.9%	39.35%	14.6%	4.19%	13.7%	15.2%	-10.09%

Financial...

Cashflow...

Profit...

Sales...

Receivables...

Payables...

Expenses...

Inventory...

HR Cost...

Client...

Client Visit...

Tax...



₹ 1,637.97M

Cash Inflow

₹ 1,404.78M

Cash Outflow

₹ 233.18M

Net Cash Flow

₹ 126.11M

Operating Cashflow

₹ 8.91M

Investing Cash Flow

₹ 98.16M

Financing Cash Flow

Month Year

 Jan 2024 Feb 2024 Mar 2024 Apr 2024

Clear all slicers

Cash Inflow, Cash Outflow and Net Cash Flow

100%

Cash Inflow

₹ 1,637.97M

Cash Outflow

₹ 1,404.78M (85.76%)

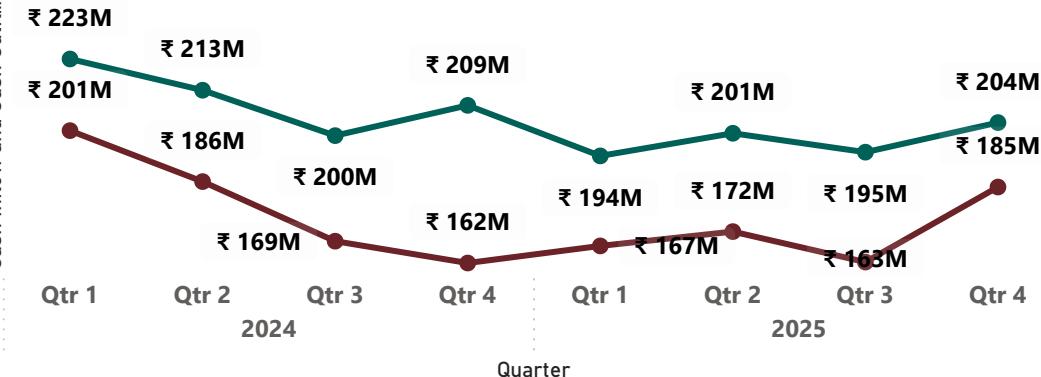
Net Cash Flow

₹ 233.18M (16.6%)

14.2%

Cash Inflow and Cash Outflow by Year and Quarter

Cash Inflow ● Cash Outflow



Month Year	Operating Inflow	Operating Outflow	Operating Netflow	Investing Inflow	Investing Outflow	Investing Netflow	Financing Inflow	Financing Outflow	Financing Netflow
Jan 2024	₹ 4,68,47,241.00	5,11,26,902.00 -₹	42,79,661 -₹	₹ 6,34,253	15,32,746 -₹	8,98,493 -₹	₹ 2,15,32,496	1,75,36,949 -₹	₹ 39,95,547
Feb 2024	₹ 4,83,03,899.00	5,18,52,898.00 -₹	35,48,999 -₹	₹ 15,39,174	2,47,207 -₹	₹ 12,91,967	₹ 1,84,53,308	1,82,27,845 -₹	₹ 2,25,463
Mar 2024	₹ 6,22,61,707.00	4,52,05,021.00 -₹	₹ 1,70,56,686	₹ 11,44,369	12,15,118 -₹	70,749 -₹	₹ 2,18,47,806	1,44,40,816 -₹	₹ 74,06,990
Apr 2024	₹ 5,75,71,181.00	3,90,86,172.00 -₹	₹ 1,84,85,009	₹ 16,36,666	6,54,126 -₹	₹ 9,82,540	₹ 1,15,20,188	1,52,53,567 -₹	37,33,379 -₹
May 2024	₹ 4,50,42,232.00	4,65,48,544.00 -₹	15,06,312 -₹	₹ 9,40,812	11,08,204 -₹	1,67,392 -₹	₹ 1,50,38,508	1,28,40,071 -₹	₹ 21,98,437
Jun 2024	₹ 5,93,62,957.00	5,66,78,867.00 -₹	₹ 26,84,090	₹ 10,60,962	11,34,614 -₹	73,652 -₹	₹ 2,11,58,783	1,30,21,079 -₹	₹ 81,37,704

Financial...

Cashflow...

Profit...

Sales Analysis

Receivables...

Payables...

Expenses...

Inventory...

HR Cost...

Client...

Client Visit...

Tax...

₹ 241.53M

Sales

₹ 24.63M

COGS

₹ 215.08M

Gross Profit

89.05%

Gross Profit %

188.35M

Net Profit

77.98%

Net Profit %

Month Year

Mar 2025

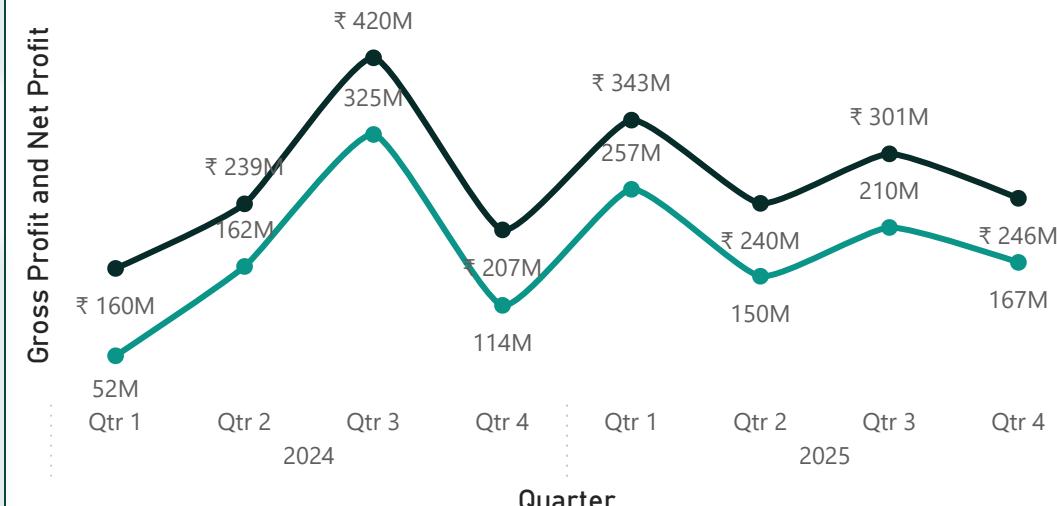
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Target Vs Ach GP



## Gross Profit and Net Profit by Year and Quarter

● Gross Profit ● Net Profit

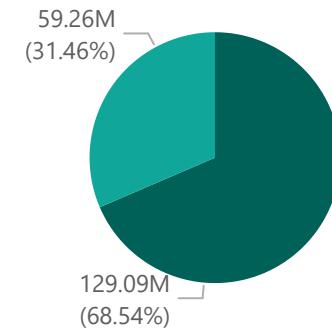


## Target Net Profit and Net Profit by Year and Quarter

● Target Net Profit ● Net Profit



## Net Profit by entity\_code



entity\_code

● TYO-TSR

● TYO-MUM

Entity	Sales	COGS	Gross Profit	Gross Profit %	Net Profit	Net Profit %
TYO-TSR	₹ 13,42,53,980.00	1,61,82,598.87	₹ 15,04,36,578.87	110.70%	12,90,90,049.83	96.15%
TYO-MUM	₹ 10,72,74,807.00	₹ 4,08,08,343.28	₹ 6,64,66,463.72	61.96%	5,92,63,925.90	55.24%
Total	₹ 24,15,28,787.00	₹ 2,46,25,744.41	₹ 21,69,03,042.59	89.05%	18,83,53,975.73	77.98%



Month Year

All

₹ 4,695.22M  
Sales

₹ 4,336.95M  
Sales Prev Month

8.26%  
Sales MoM %

₹ 2,129.12M  
Sales Prev Year

120.52%  
Sales YoY %

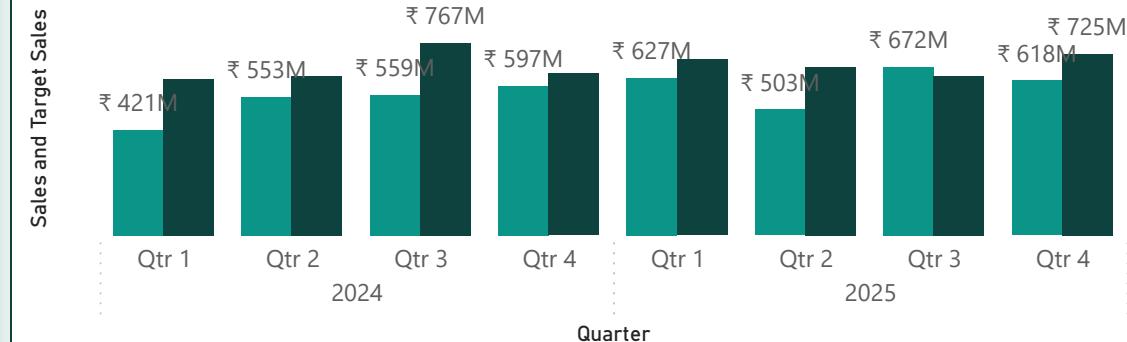
### Sales and Sales Prev Month by Year and Quarter

Sales ● Sales PM



### Sales and Target Sales by Year and Quarter

Sales ● Target Sales



Month Year	Sales	Sales Prev Month	Sales MoM %	Sales Prev Year	Sales YoY %	Sales YTD(Cumulative)	Sales YTD LY(Cumulative)	Sales YTD Growth %
Dec 2025	₹ 21,13,92,887.00	₹ 18,93,85,540.00	11.62%	₹ 22,66,74,978.00	-6.74%	₹ 2,41,92,19,283.00	₹ 2,12,91,24,031.00	13.63%
Nov 2025	₹ 18,93,85,540.00	₹ 21,68,93,081.00	-12.68%	₹ 14,09,82,628.00	34.33%	₹ 2,20,78,26,396.00	₹ 1,90,24,49,053.00	16.05%
Oct 2025	₹ 21,68,93,081.00	₹ 24,66,59,332.00	-12.07%	₹ 22,90,23,321.00	-5.30%	₹ 2,01,84,40,856.00	₹ 1,76,14,66,425.00	14.59%
Sep 2025	₹ 24,66,59,332.00	₹ 20,20,31,645.00	22.09%	₹ 15,48,16,163.00	59.32%	₹ 1,80,15,47,775.00	₹ 1,53,24,43,104.00	17.56%
Aug 2025	₹ 20,20,31,645.00	₹ 22,30,56,549.00	-9.43%	₹ 20,31,99,379.00	-0.57%	₹ 1,55,48,88,443.00	₹ 1,37,76,26,941.00	12.87%

Financial...

Cashflow...

Profit...

Sales...

Receivables...

Payables...

Expenses...

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HR Cost...

Client...

Client Visit...

Tax...



₹ 4,695.22M

Total Sales

₹ 3,812.56M

Total Receipts

₹ 976.57M

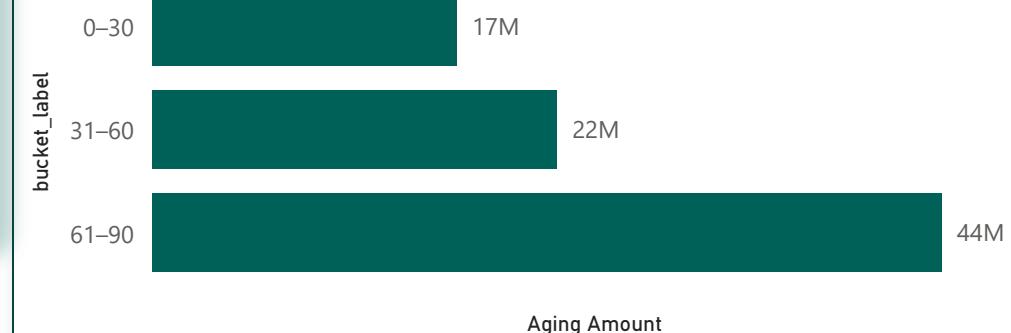
Outstanding Receivables

Month Year

 Jan 2024 Feb 2024 Mar 2024 Apr 2024

Clear all slicers

Aging Amount by bucket\_label



Outstanding Receivables by Year and Quarter



invoice_date	customer_name	sales_invoice_id	design_id	net_invoice_value	payment_status	Outstanding Amount	Days Overdue
15 December 2025	Customer 28	SI-0000116	DES-0030	₹ 67,29,041	Partially Paid	67,29,041.00	27
12 December 2025	Customer 38	SI-0000456	DES-0025	₹ 1,00,42,740	Unpaid	1,00,42,740.00	30
09 December 2025	Customer 55	SI-0000148	DES-0124	₹ 1,00,28,860	Partially Paid	1,00,28,860.00	33
03 December 2025	Customer 29	SI-0000210	DES-0135	₹ 1,04,37,112	Partially Paid	1,04,37,112.00	39
01 December 2025	Customer 34	SI-0000429	DES-0156	₹ 1,33,74,887	Partially Paid	18,30,297.00	41
18 November 2025	Customer 57	SI-0000050	DES-0249	₹ 89,53,444	Unpaid	0.00	



₹ 3,167.96M

Purchases

₹ 2,596.75M

Total Payments

3,272.30M

Outstanding Payables

79.36%

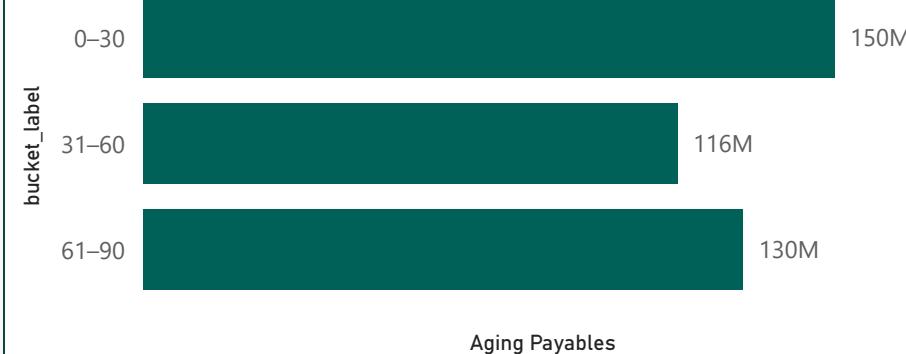
Payment Ratio %

Month Year

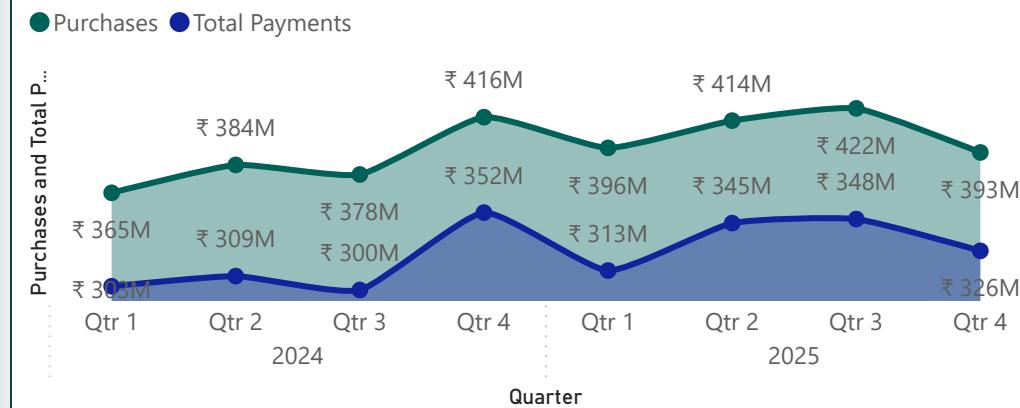
 Jan 2024 Feb 2024 Mar 2024 Apr 2024

Clear all slicers

Aging Payables by bucket\_label



Purchases and Total Payments by Year and Quarter



vendor_name	purchase_type	Vendor Purchases	Vendor Payments	Payment Ratio %
Vendor 1	Bullion	₹ 2,68,26,032.64	1,98,71,709.74	74.08%
Vendor 1	Diamond	₹ 2,66,30,734.83	2,33,47,828.33	87.67%
Vendor 1	Jobwork	₹ 1,94,28,654.83	1,69,11,233.82	87.04%
Vendor 10	Bullion	₹ 1,53,89,554.60	1,18,86,821.35	77.24%
Vendor 10	Diamond	₹ 51,89,185.15	47,49,874.23	91.53%

Outstanding Payables by Year and Quarter





₹ 28.55M

Total Expense

₹ 3.97M

Operational Expense

₹ 2.88M

Marketing Expense

₹ 6.04M

Salary Expense

695.43K

Statutory Expense

₹ 867.84K

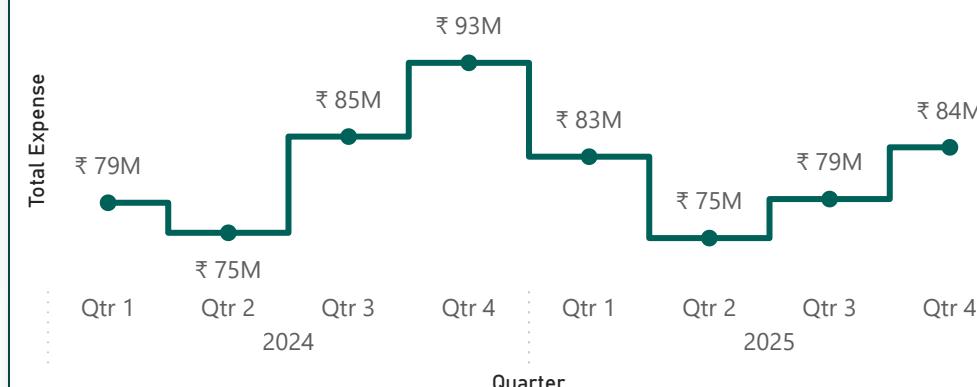
Finance Cost

Month Year

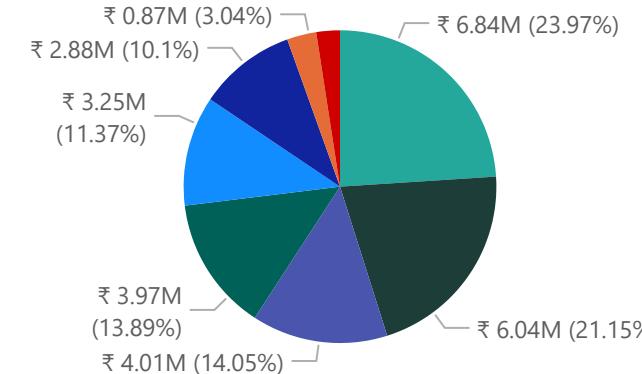
 Jan 2024 Feb 2024 Mar 2024 Apr 2024

Clear all slicers

Total Expense by Year and Quarter



Total Expense by expense\_category



expense\_category

- Manufacturing Overheads
- Salary & Wages
- Employee Benefits
- Operational Expenses
- Depreciation
- Marketing & Sales

Expense Category	Expense Amount	Expense Prev Month	Expense MoM %	Expense Last Year	Expense YoY %	Expense Yearly (Cumulative)	Expense Prev Year
Statutory & Compliance	₹ 6,95,432.76	₹ 22,99,657.00	-69.76%	₹ 10,03,005.53	-30.67%	₹ 47,47,613.99	₹ 47,47,613.99
Salary & Wages	₹ 60,37,434.33	₹ 31,34,067.20	92.64%	₹ 58,94,129.46	2.43%	₹ 1,84,20,629.23	₹ 1,84,20,629.23
Operational Expenses	₹ 39,65,108.29	₹ 81,61,966.21	-51.42%	₹ 39,83,535.05	-0.46%	₹ 1,62,88,379.74	₹ 1,62,88,379.74
Marketing & Sales	₹ 28,82,431.31	₹ 17,77,384.96	62.17%	₹ 39,07,412.58	-26.23%	₹ 84,85,301.45	₹ 84,85,301.45
Manufacturing Overheads	₹ 68,44,399.96	₹ 37,22,371.23	83.87%	₹ 50,85,628.08	34.58%	₹ 1,34,69,608.37	₹ 1,34,69,608.37
Finance Cost	₹ 8,67,836.95	₹ 19,12,803.09	-54.63%	₹ 9,85,638.93	-11.95%	₹ 65,75,269.19	₹ 65,75,269.19

Financial...

Cashflow...

Profit...

Sales Analysis

Receivables...

Payables...

Expenses...

Inventory...

HR Cost...

Client...

Client Visit...

Tax...



₹ 155.47M

Closing Inventory Value

53.27

Inventory Days

56.31%

Inventory Turnover

₹ 10.56M

Inventory Revaluation

6.79%

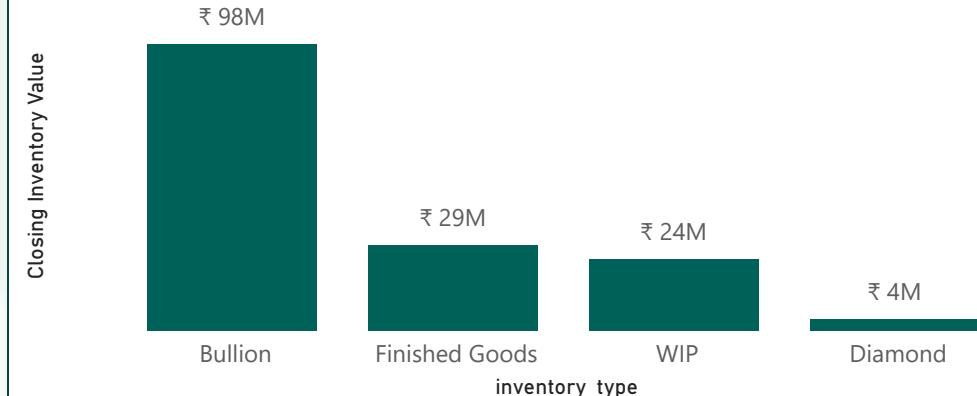
Revaluation Impact %

Month Year

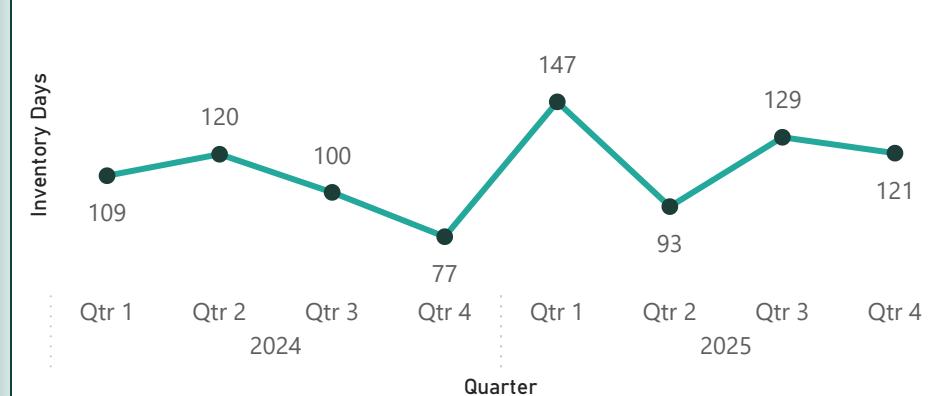
 Jan 2024 Feb 2024 Mar 2024 Apr 2024

Clear all slicers

Closing Inventory Value by inventory\_type

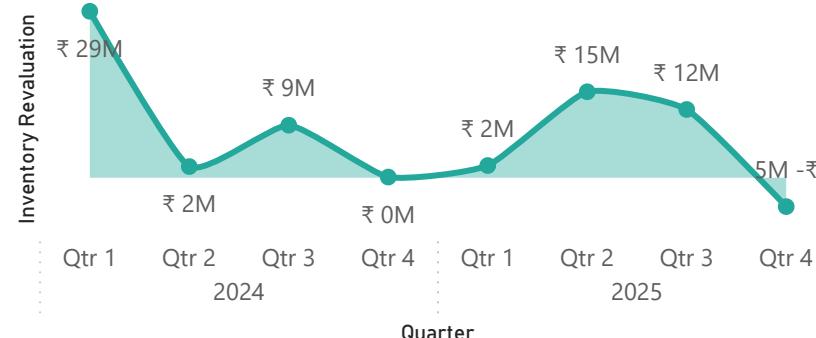


Inventory Days by Year and Quarter



Month Year	inventory_type	Closing Inventory Value	Inventory Days	Revaluation Impact %
Jan 2025	Bullion	₹ 9,78,70,123.63	49.84	10.79%
Jan 2025	Diamond	₹ 39,81,228.19	9.09	265.16%
Jan 2025	Finished Goods	₹ 2,92,49,155.49	83.57	36.09%
Jan 2025	WIP	₹ 2,43,72,780.65	31.58	43.31%

Inventory Revaluation by Year and Quarter





30

Employee Count

₹ 213.98M

HR Cost

7.13M

HR Cost per Employee

₹ 21.94

Cost Productivity

₹ 126.90M

People Productivity

94.07%

Attendance Rate %

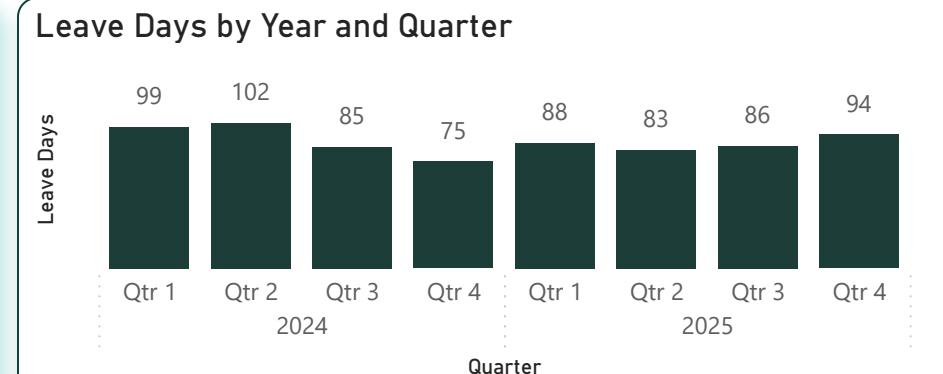
Month Year

All

Clear all slicers

Entity	HR Cost	HR Cost Prev Month	HR Cost MoM Variance %	HR Cost Last Year	HR Cost YoY Variance %
TYO-TSR	₹ 15,19,62,188.47	₹ 14,50,82,462.42	4.74%	₹ 7,82,26,206.42	94.26%
TYO-MUM	₹ 6,20,16,394.76	₹ 5,70,93,016.81	8.62%	₹ 2,68,55,699.84	130.92%

Month Year	Employee Count	Leave Days	Late Days	Absent Days	Attendance Rate %	Absence Rate %	Cost Productivity	People Pr
Jan 2024	30	24	56	9	95.50%	4.71%	₹ 0.98	₹ 2,0
Feb 2024	30	36	67	15	93.32%	7.16%	₹ 17.61	₹ 53,1
Mar 2024	30	39	60	12	93.12%	7.39%	₹ 26.44	₹ 67,3
Apr 2024	30	35	60	13	93.56%	6.89%	₹ 29.97	₹ 72,9
May 2024	30	35	57	13	93.57%	6.88%	₹ 18.71	₹ 39,3
June 2024	30	32	50	17	93.40%	7.07%	₹ 12.00	₹ 20.1



Dept	Accounts					HR					Operations					Purchase and Inventory	
Entity	Employee Count	Employee %	HR Cost		HR Cost %	Employee Count	Employee %	HR Cost		HR Cost %	Employee Count	Employee %	HR Cost		HR Cost %	Employee Count	
TYO-TSR	3	13.64%	₹ 15,19,62,188.47	71.02%	71.02%	1	4.55%	₹ 15,19,62,188.47	71.02%	71.02%	7	31.82%	₹ 15,19,62,188.47	71.02%	71.02%		
TYO-MUM	1	12.50%	₹ 6,20,16,394.76	28.98%	28.98%			₹ 6,20,16,394.76	28.98%	28.98%	2	25.00%	₹ 6,20,16,394.76	28.98%	28.98%		

Financial...

Cashflow...

Profit...

Sales Analysis

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HR Cost...

Client...

Client Visit...

Tax...

75

Total No Of Clients

₹ 223.06M

Total Sales

₹ 206.19M

Sales PM

₹ 16.87M

Sales MoM Growth

customer\_name

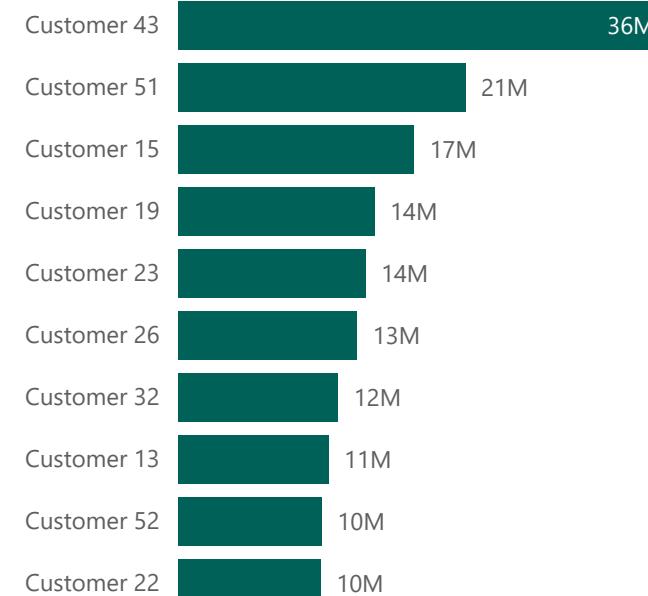
All

Month Year

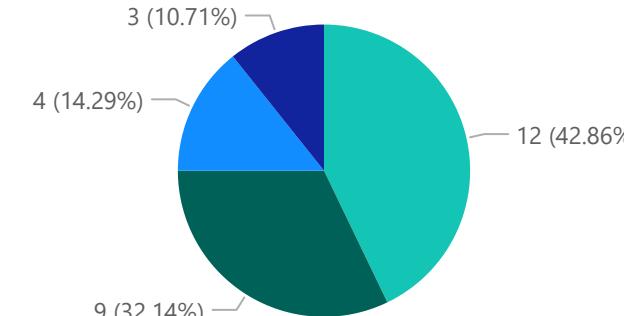
 Jan 2024 Feb 2024 Mar 2024 Apr 2024 May 2024 Jun 2024 Jul 2024

Clear all slicers

Sales by Top 10 Customers



Client Count by Shift by Shift Category



Shift Category

- Only Billed in Current Month
- Only Billed in Previous Month
- Growth in Current Month
- Drop in Current Month

customer_name	customer_type	region	volume_band	Sales	Sales PM	Sales MoM
Customer 13	Wholesale	North India	B	₹ 1,06,39,666.00		₹ 1,06,39,666.00
Customer 14	Export	International	C		₹ 1,13,32,507.00	1,13,32,507.00
Customer 15	Retail	Kerala	D	₹ 1,66,95,018.00	₹ 1,27,01,324.00	₹ 39,93,694.00
Customer 16	Wholesale	Maharashtra	A	₹ 80,78,582.00		₹ 80,78,582.00

Entity	Sales – Current Month	WOD – Current Month	Sales – Previous Month	WOD – Previous Month	WOD Growth %	WOD Last Year	Customer WOD YoY Growth %
TYO-TSR	125528962	11	94461368	9	22.22%	10	10.00%
TYO-MUM	101988718	10	115852952	9	11.11%	9	11.11%



10

Relevant Employees

76

Total Visits

7.60

Avg Visits per Employee

-14.61%

Visit Growth %

₹ 2.71M

Sales per Visit

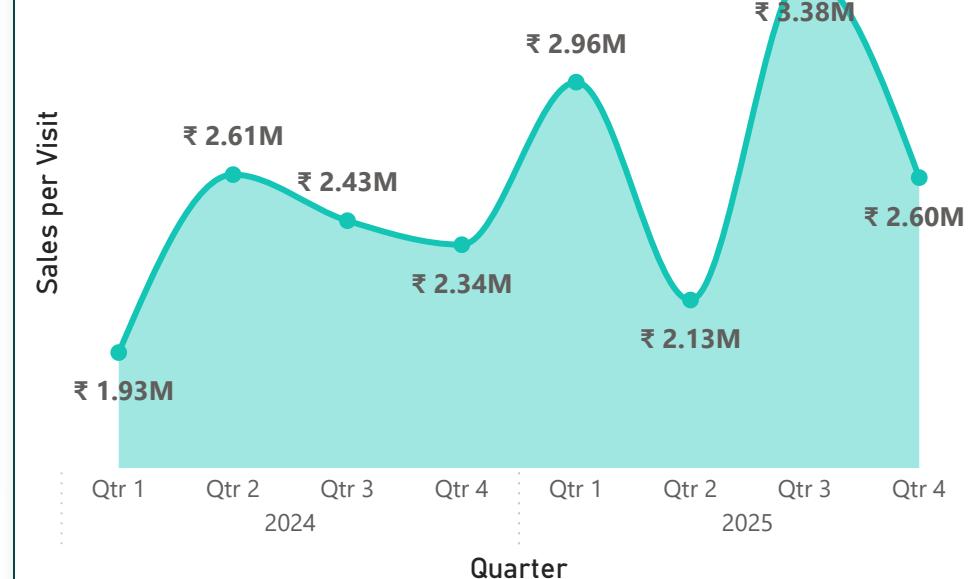
Month Year

 Jan 2024 Feb 2024 Mar 2024 Apr 2024 May 2024 Jun 2024 Jul 2024 Aug 2024 Sep 2024 Oct 2024 Nov 2024

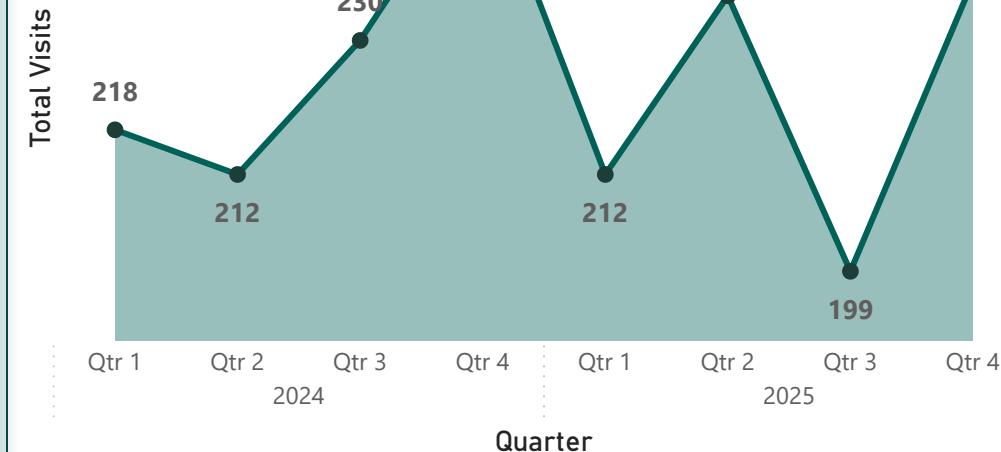
Clear all slicers

Entity_Code	Relevant Employees	Total Visits	Avg Visits per Employee	Total Visits Prev Month	Avg Visits per Employee Prev Month	Visit Growth %
TYO-TSR	10	44	4.40	58	5.80	-24.14%
TYO-MUM	10	32	3.20	31	3.10	3.23%

Sales per Visit by Year and Quarter



Total Visits by Year and Quarter





₹ 9.24M

Tax – As per Books

₹ 9.36M

Tax – As per Portal

₹ 5.14M

TDS – Current Month

-37.78%

TDS – MoM Growth%

₹ 4.10M

GST – Current Month

-6.39%

GST – MoM Growth%

Month Year

 Jan 2024
  Feb 2024
  Mar 2024
  Apr 2024

Clear all slicers

-66.87K

TDS – Difference(Books Vs Portal)

56.85K₹

GST – Difference(Books Vs Portal)

Entity	TDS – Books	TDS – Portal	TDS – Difference
TYO-TSR	₹ 43,29,752.66	₹ 44,05,341.17	-75,588.51
TYO-MUM	₹ 8,12,135.72	₹ 8,03,415.10	8,720.62

Entity	TDS – Current Month	TDS – Previous Month	TDS – MoM Growth%	TDS – Last Year	TDS
TYO-TSR	₹ 43,29,752.66	₹ 48,54,460.32	-10.81%	₹ 30,18,561.79	
TYO-MUM	₹ 8,12,135.72	₹ 34,09,360.27	-76.18%	₹ 35,20,089.70	

## GST – Tally and TDS – Books by Year and Quarter

GST – Tally ● TDS – Books

