# **Econometric Modeling**

AECN 396/896-002

## Before we start

## Learning objectives

- 1. Enhance the understanding of the interpretation of various models
- 2. Post-estimation simulation

## **Table of contents**

- 1. Expanding on Simple Models
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# More on functional forms

## Various econometric models

## log-linear

$$log(y_i) = \beta_0 + \beta_1 x_i + u_i$$

## linear-log

$$y_i = eta_0 + eta_1 log(x_i) + u_i$$

## log-log

$$log(y_i) = eta_0 + eta_1 log(x_i) + u_i$$

## quadratic

$$y_i = \beta_0 + \beta_1 x_i + \beta_2 x_i^2 + u_i$$

## Quadratic

#### Model

$$y_i = \beta_0 + \beta_1 x_i + \beta_2 x_i^2 + u_i$$

#### Calculus

Differentiating the both sides wrt  $x_i$ ,

$$rac{\partial y_i}{\partial x_i} = eta_1 + 2 * eta_2 x_i \Rightarrow \Delta y_i = (eta_1 + 2 * eta_2 x_i) \Delta x_i$$

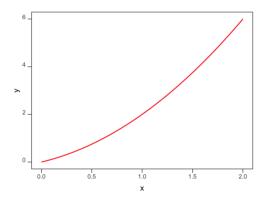
## Interpretation

When x increases by 1 unit  $(\Delta x_i = 1)$ , y increases by  $eta_1 + 2 * eta_2 x_i$ 

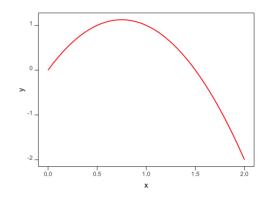
# **Visualization**

Quadratic functional form is quite flexible.

$$y=x+x^2\,(eta_1=1,eta_2=1)$$



$$y=3x-2x^2\,(\beta_1=3,\beta_2=-2)$$



## **Example**

#### **Education impacts of income**

The marginal impact of education (the impact of a small change in education on income) may differ what level of education you have had:

- How much does it help to have two more years of education when you have had education until elementary school?
- How much does it help to have two more years of education when you have graduated a college?
- How much does it help to spend two more years as a Ph.D student if you have already spent six years in a Ph.D program

#### **Observation**

The marginal impact of education does not seem to be linear.

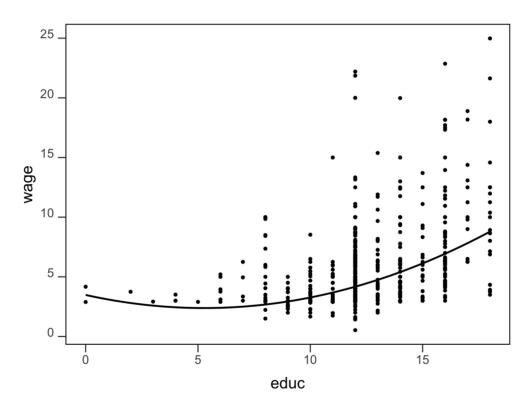
## Implementation in R

When you include a variable that is a transformation of an existing variable, use I() function in which you write the mathematical expression of the desired transformation.

```
#--- prepare a dataset ---#
wage <- readRDS("wage1.rds")
#--- run a regression ---#
quad_reg <- feols(wage ~ female + educ + I(educ^2), data = wage)
#--- look at the results ---#
tidy(quad_reg)</pre>
```

## **Estimated Model**

 $wage = 5.60 - 2.12 imes female - 0.416 imes educ + 0.039 imes educ^2$ 



#### **Estimated Model**

 $wage = 5.60 - 2.12 \times female - 0.416 \times educ + 0.039 \times educ^{2}$ 

#### **Problem**

What is the marginal impact of educ?

$$\frac{\partial wage}{\partial educ} = ?$$

#### **Answer**

$$rac{\partial wage}{\partial educ} = -0.416 + 0.039 imes 2 imes educ$$

- ullet When educ=4, additional year of education is going to increase hourly wage by -0.104 on average
- ullet When educ=10, additional year of education is going to increase hourly wage by 0.364 on average

# Statistical significance of the marginal impact

The marginal impact of educ is:

$$rac{\partial wage}{\partial educ} = -0.416 + 0.039 imes 2 imes educ$$

- educ: -0.416 (t-stat = -1.80)
- $educ^2$ : 0.039 (*t*-stat = 4.10)

## Question

So, is the marginal impact of educ statistically significantly different from 0?

## In the linear case

```
linear_reg <- feols(wage ~ female + educ, data = wage)
tidy(linear_reg)</pre>
```

#### **Estimated model**

 $wage = 0.62 + 0.51 \times educ$ 

#### **Estimated model**

 $wage = 0.62 + 0.51 \times educ$ 

## Question

ullet What is the marginal impact of educ?

0.51

• Does the marginal impact of education vary depending on the level of education?

No, the model we estimated assumed that the marginal impact of education is constant.

## **Testing**

You can just test if  $\hat{\beta}_{educ}$  (the marginal impact of education) is statistically significantly different from 0, which is just a t-test.

# Going back to the quadratic case

With the quadratic specification

- The marginal impact of education varies depending on your education level
- There is no single test that tells you whether the marginal impact of education is statistically significant universally
- Indeed, you need different tests for different values education levels

# Example 1

#### Marginal impact of education

$${\hat eta}_{educ} + {\hat eta}_{educ^2} imes 2 imes educ$$

#### **Hypothesis testing**

Does additional year of education has a statistically significant impact (positive or negative) if your current education level is 4?

- $H_0$ :  $\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 2 imes 4 = 0$
- $H_1$ :  $\hat{\beta}_{educ} + \hat{\beta}_{educ^2} \times 2 \times 4 \neq 0$

#### Question

Is this

- test of a single coefficient? (t-test)
- test of a single equation with multiple coefficients? (t-test)
- test of multiples equations with multiple coefficients? (F-test)

#### t-statistic

$$t = rac{\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 2 imes 4}{se(\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 2 imes 4)} = rac{\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 8}{se(\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 8)}$$

#### **R** implementation

Remember, a trick to do this test using R is take advantage of the fact that  $F_{1,n-k-1} \sim t_{n-k-1}$ .

```
linearHypothesis(quad_reg, "educ + 8*I(educ^2)=0")
```

```
## Linear hypothesis test
##
## Hypothesis:
## educ + 8 I(educ^2) = 0
##
## Model 1: restricted model
## Model 2: wage ~ female + educ + I(educ^2)
##
## Df Chisq Pr(>Chisq)
## 1
## 2 1 0.4126 0.5207
```

Since the p-value is 0.529, we do not reject the null.

## Example 2

#### Marginal impact of education

$${\hat eta}_{educ} + {\hat eta}_{educ^2} imes 2 imes educ$$

#### **Hypothesis testing**

Does additional year of education has a statistically significant impact (positive or negative) if your current education level is 4?

- $H_0$ :  $\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 2 imes 10 = 0$
- $H_1$ :  $\hat{\beta}_{educ} + \hat{\beta}_{educ^2} \times 2 \times 10 \neq 0$

#### Question

Is this

- test of a single coefficient? (t-test)
- test of a single equation with multiple coefficients? (t-test)
- test of multiples equations with multiple coefficients? (F-test)

#### t-statistic

$$t = rac{\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 2 imes 10}{se(\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 2 imes 10)} = rac{\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 20}{se(\hat{eta}_{educ} + \hat{eta}_{educ^2} imes 20)}$$

#### **R** implementation

```
linearHypothesis(quad_reg, "educ + 20*I(educ^2)=0")
```

```
## Linear hypothesis test
##
## Hypothesis:
## educ + 20 I(educ^2) = 0
##
## Model 1: restricted model
## Model 2: wage ~ female + educ + I(educ^2)
##
## Df Chisq Pr(>Chisq)
## 1
## 2 1 39.831 2.769e-10 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

Since the much lower than is 0.01, we can reject the null at the 1% level.

# **Interaction terms**

## An interaction term

A variable that is a multiplication of two variables

## Example

 $educ \times exper$ 

#### A model with an interaction term

$$wage = \beta_0 + \beta_1 exper + \beta_2 educ \times exper + u$$

#### **Marginal impact of experience**

$$\frac{\partial wage}{\partial exper} = \beta_1 + \beta_2 \times educ$$

### **Implications**

The marginal impact of experience depends on education

- $eta_1$ : the marginal impact of experience when educ=?
- ullet if  $eta_2>0$ : additional year of experience is worth more when you have more years of education

# Regression with interaction terms

Just like the quadratic case with  $educ^2$ , you can use I().

```
reg_int <- feols(wage ~ female + exper + I(exper * educ), data = wage)</pre>
```

	Model 1
(Intercept)	6.121***
	(0.267)
exper	-0.188***
	(0.024)
female	-2.418***
	(0.277)
I(exper * educ)	0.020***
	(0.002)
Std. errors	IID
* p < 0.1, ** p < 0.05, *** p < 0.01	

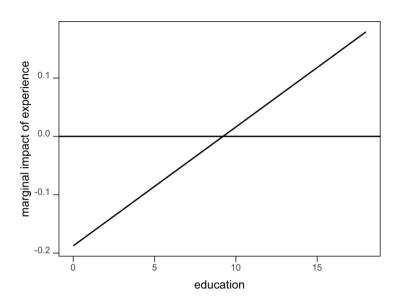
## **Estimated Model**

 $wage = 6.121 - 2.418 \times female - 0.188 \times exper + 0.020 \times educ \times exper$ 

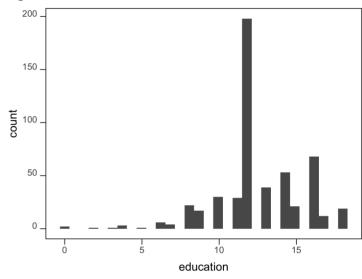
## Marginal impact of experience

$$rac{\partial wage}{\partial exper} = -0.188 + 0.020 imes educ$$

## Marginal impact of exper:



## Histogram of education:



#### **Testing of the marginal impact**

- Just like the case of the quadratic specification of education, marginal impact of experience is not constant
- We can test if the marginal impact of experience is statistically significant for a given level of education

$$\circ~$$
 When  $educ=10$ ,  $rac{\partial wage}{\partial exper}=-0.188+0.020 imes10=0.012$ 

$$\circ$$
 When  $educ=15$ ,  $rac{\partial wage}{\partial exper}=-0.188+0.020 imes15=0.112$ 

## Question

Does additional year of experience has a statistically significant impact (positive or negative) if your current education level is 10

## **Hypothesis**

- $H_0$ :  $\hat{eta}_{exper} + \hat{eta}_{exper\_educ} \times 10 = 0$
- $H_1$ :  $\hat{eta}_{exper} + \hat{eta}_{exper\_educ} imes 10 = 0$

## **R** implementation

```
linearHypothesis(reg_int, "exper+10*I(exper * educ)=0")
```

```
## Linear hypothesis test
##
## Hypothesis:
## exper + 10 I(exper * educ) = 0
##
## Model 1: restricted model
## Model 2: wage ~ female + exper + I(exper * educ)
##
## Df Chisq Pr(>Chisq)
## 1
## 2 1 2.4627 0.1166
```

Including qualitative information

## **Qualitative information**

## Issue

How do we include qualitative information as an independent variable?

## **Examples**

- male or female (binary)
- married or single (binary)
- high-school, college, masters, or Ph.D (more than two states)

# **Binary variables**

#### **Dummy variable**

- Relevant information in binary variables can be captured by a zero-one variable that takes the value of 1 for one state and 0 for the other state
- We use "dummy variable" to refer to a binary (zero-one) variable

#### Example

```
wage <- readRDS("wage1.rds")

dplyr::select(wage, wage, educ, exper, female, married) %>%
  head()
```

### Model with dummy a variable

$$wage = eta_0 + \sigma_f female + eta_2 educ + u$$

## Interpretation

- female:  $E[wage|female=1,educ]=eta_0+\sigma_f+eta_2educ$
- male:  $E[wage|female=0,educ]=eta_0+eta_2educ$

This means that

$$\sigma_f = E[wage|female = 1, educ] - E[wage|female = 0, educ]$$

 $\sigma_f = E[wage|female = 1, educ] - E[wage|female = 0, educ]$ 

Verbally,

- ullet  $\sigma_f$  is the difference in the expected wage conditional on education between female and male
- $\sigma_f$  measures how much more (less) female workers make compared to male workers (baseline) if they were to have the same education level

#### Regression with a dummy variable

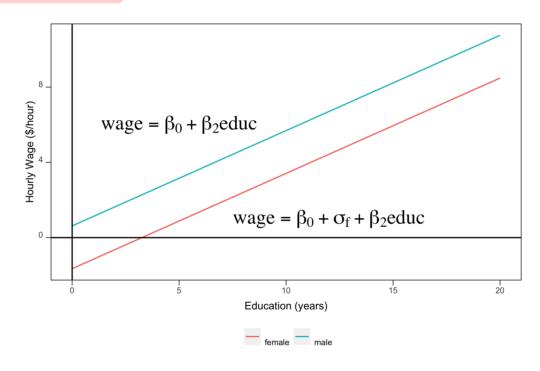
```
reg_df <- feols(wage ~ female + educ, data = wage)
reg_df</pre>
```

```
## OLS estimation, Dep. Var.: wage
## Observations: 526
## Standard-errors: IID
## Estimate Std. Error t value Pr(>|t|)
## (Intercept) 0.622817 0.672533 0.926076 3.5483e-01
## female -2.273362 0.279044 -8.146954 2.7642e-15 ***
## educ 0.506452 0.050391 10.050520 < 2.2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## RMSE: 3.17642 Adj. R2: 0.255985</pre>
```

#### Interpretation

Female workers make -2.2733619 (\$/hour) less than male workers on average even though they have the same education level.

## Visualization of the estimated model



#### Model with dummy a variable

$$wage = eta_0 + \sigma_m male + eta_2 educ + u$$

## Interpretation

- male:  $E[wage|male=1,educ]=eta_0+\sigma_m+eta_2educ$
- female:  $E[wage|male=0,educ]=eta_0+eta_2educ$

This means that

$$\sigma_m = E[wage|male = 1, educ] - E[wage|male = 0, educ]$$

$$\sigma_m = E[wage|male = 1, educ] - E[wage|male = 0, educ]$$

Verbally,

- ullet  $\sigma_m$  is the difference in the expected wage conditional on education between female and male
- $\sigma_m$  measures how much more (less) male workers make compared to female workers (baseline) if they were to have the same education level

Important: whichever status that is given the value of 0 becomes the baseline

#### Regression with a dummy variable

## RMSE: 3.17642 Adj. R2: 0.255985

```
wage <- mutate(wage, male = 1 - female)
reg_df <- feols(wage ~ male + educ, data = wage)
reg_df

## OLS estimation, Dep. Var.: wage
## Observations: 526
## Standard-errors: IID
## Estimate Std. Error t value Pr(>|t|)
## (Intercept) -1.650545 0.652317 -2.53028 1.1689e-02 *
## male 2.273362 0.279044 8.14695 2.7642e-15 ***
## educ 0.506452 0.050391 10.05052 < 2.2e-16 ***
## "---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1</pre>
```

#### Interpretation

Female workers make 2.2733619 (\$/hour) more than female workers on average even though they have the same education level.

# Question

Why do you think will happen if we include both male and female dummy variables?

### Answer

- They contain redundant information
- Indeed, including both of them along with the intercept would cause perfect collinearity problem
- So, you need to drop either one of them

# **Perfect Collinearity**

intercept = male + female

#### Here is what happens if you include both:

```
reg_dmf <- feols(wage ~ male + female + educ, data = wage)

reg_dmf

## OLS estimation, Dep. Var.: wage

## Observations: 526

## Standard-errors: IID

## Estimate Std. Error t value Pr(>|t|)

## (Intercept) -1.650545 0.652317 -2.53028 1.1689e-02 *

## male 2.273362 0.279044 8.14695 2.7642e-15 ***

## educ 0.506452 0.050391 10.05052 < 2.2e-16 ***

## ... 1 variable was removed because of collinearity (female)

## ---

## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

## RMSE: 3.17642 Adj. R2: 0.255985
```

# Interactions with a dummy variable

#### Issue

- In the previous example, the impact of education on wage was modeled to be exactly the same
- Can we build a more flexible model that allows us to estimate the differential impacts of education on wage between male and female?

#### A more flexible model

 $wage = \beta_0 + \sigma_f female + \beta_2 educ + \gamma female \times educ + u$ 

- [female]:  $E[wage|female=1,educ]=eta_0+\sigma_f+(eta_2+\gamma)educ$
- ullet [male]:  $E[wage|female=0,educ]=eta_0+eta_2educ$

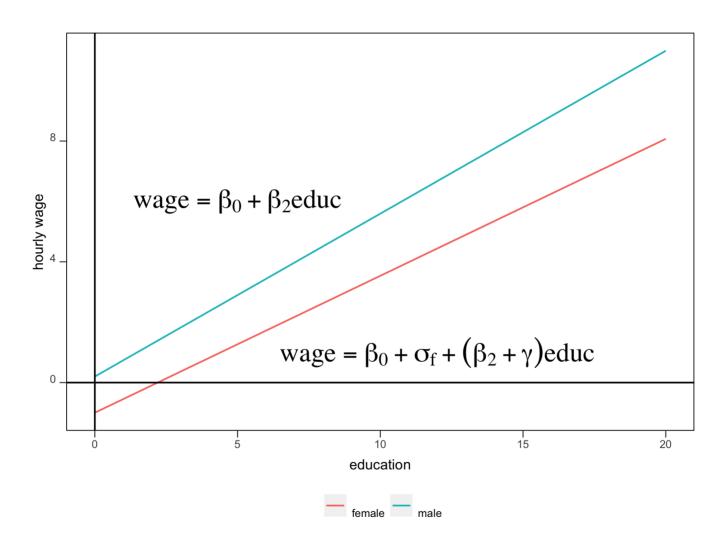
# Interpretation

For female, education is more effective by  $\boldsymbol{\gamma}$  than it is for male.

#### **Example using R**

# Interpretation

The marginal benefit of education is 0.086 (\$/hour) less for females workers than for male workers on average.



# Categorical variable: more than two states

### Issue

- ullet Consider a variable called degree which has three status values: college, master, and doctor.
- Unlike a binary variable, there are three status values.
- How do we include a categorical variable like this in a model?

#### What do we do about this?

You can create three dummy variables likes below:

- college: 1 if the highest degree is college, 0 otherwise
- master: 1 if the highest degree is Master's, 0 otherwise
- doctor: 1 if the highest degree is Ph.D., 0 otherwise

You then include two (the number of status values - 1) of the three dummy variables:

#### Model

 $wage = \beta_0 + \sigma_m master + \sigma_d doctor + \beta_1 educ + u$ 

- [college]:  $E[wage|master=0, doctor=0, educ] = eta_0 + eta_1 educ$
- ullet [master]:  $E[wage|master=1, doctor=0, educ] = eta_0 + \sigma_m + eta_1 educ$
- [doctor]:  $E[wage|master=0, doctor=1, educ] = eta_0 + \sigma_d + eta_1 educ$

#### Interpretation

 $\sigma_m$ : the impact of having a MS degree relative to having a college degree

 $\sigma_d$ : the impact of having a Ph.D. degree relative to having a college degree

#### **Important**

The omitted category (here, college) becomes the baseline.

# Structural differences across groups

**Definition** 

Structural difference refers to the fundamental differences in the model of a phenomenon in the population:

#### Example

Male:  $cumgpa = \alpha_0 + \alpha_1 sat + \alpha_2 hsperc + \alpha_3 tothrs + u$ 

Female:  $cumgpa = \beta_0 + \beta_1 sat + \beta_2 hsperc + \beta_3 tothrs + u$ 

- *cumgpa*: college grade points averages for male and female college athletes
- sat: SAT score
- *hsperc*: high school rank percentile
- *tothrs*: total hours of college courses

#### In this example,

*cumgpa* are determined in a fundamentally different manner between female and male students.

You do not want to run a single regression that fits a single model for both female and male students.

#### What to do?

If you suspect that the underlying process of how the dependent variable is determined vary across groups, then you should test that hypothesis!

### To do so,

You estimate the model that allows to estimate separate models across groups within a single regression analysis.

$$egin{aligned} cumgpa &= eta_0 + \sigma_0 female + eta_1 sat + \sigma_1 (sat imes female) \ &+ eta_2 hsperc + \sigma_2 (hsperc imes female) \ &+ eta_3 tothrs + \sigma_3 (tothrs imes female) + u \end{aligned}$$

#### The flexible model

$$egin{aligned} cumgpa &= eta_0 + \sigma_0 female + eta_1 sat + \sigma_1 (sat imes female) \ &+ eta_2 hsperc + \sigma_2 (hsperc imes female) \ &+ eta_3 tothrs + \sigma_3 (tothrs imes female) + u \end{aligned}$$

#### Male

$$E[cumgpa] = eta_0 + eta_1 sat + eta_2 hsperc + eta_3 tothrs$$

#### Feale

$$E[cumgpa] = (eta_0 + \sigma_0) + (eta_1 + \sigma_1)sat + (eta_2 + \sigma_2)hsperc + (eta_3 + \sigma_3)tothrs$$

#### **Interpretation**

- $\beta$ s are commonly shared by female and male students
- $\sigma$ s capture the differences between female and male students

# Null Hypothesis (verbal)

The model of GPA for male and female students are not structurally different.

# **Null Hypothesis**

$$H_0: \ \ \sigma_0=0, \ \ \sigma_1=0, \ \ \sigma_2=0, \ \ {
m and} \ \ \sigma_3=0$$

# Question

What test do we do? t-test or F-test?

#### R code

Run the unrestricted model with all the interaction terms:

```
gpa <-
    read.dta13("GPA3.dta") %>%
    filter(!is.na(ctothrs)) %>%
#--- create interaction terms ---#
mutate(
    female_sat := female * sat,
    female_hsperc := female * hsperc,
    female_tothrs := female * tothrs
)

#--- regression with female dummy ---#
reg_full <-
feols(
    cumgpa ~
    female + sat + female_sat + hsperc + female_hsperc +
        tothrs + female_tothrs,
    data = gpa
)</pre>
```

# What do you see?

- ullet None of the variables that involve female are statistically significant at the 5% level individually.
- Does this mean that male and female students have the same regression function?
- No, we are testing the joint significance of the coefficients. We need to do an *F*-test!

	Model 1
(Intercept)	1.481***
	(0.207)
female	-0.353
	(0.411)
female_hsperc	-0.001
	(0.003)
female_sat	0.001*
	(0.000)
female_tothrs	-0.000
	(0.002)
hsperc	-0.008***
	(0.001)
sat	0.001***
	(0.000)
tothrs	0.002***
	(0.001)
* p < 0.1, ** p < 0.	.05, *** p < 0.01

```
linearHypothesis(
 reg_full,
 с(
   "female = 0",
   "female_hsperc = 0",
   "female_sat = 0",
   "female tothrs = 0"
## Linear hypothesis test
##
## Hypothesis:
## female = 0
## female hsperc = 0
## female_sat = 0
## female tothrs = 0
##
## Model 1: restricted model
## Model 2: cumgpa ~ female + sat + female_sat + hsperc + female_hsperc +
      tothrs + female_tothrs
##
    Df Chisq Pr(>Chisq)
## 1
## 2 4 32.716 1.365e-06 ***
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

# More on ${\cal R}^2$

# Goodness of fit: $\mathbb{R}^2$

**Important** 

Small value of  $\mathbb{R}^2$  does not mean the end of the world (In fact, we could not care less about it.)

#### Example

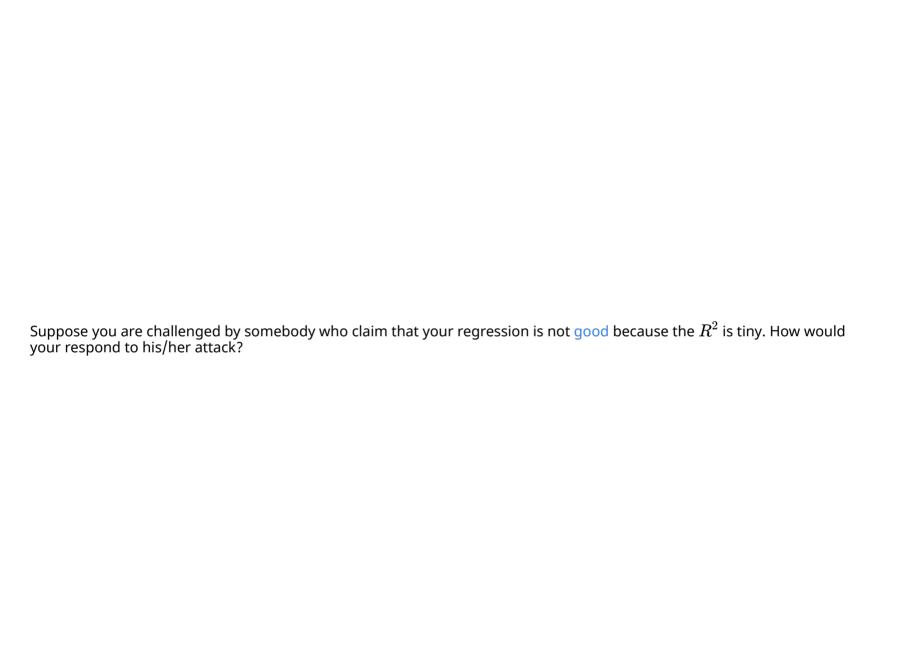
$$ecolabs = \beta_0 + \beta_1 regprc + \beta_2 ecoprc$$

- ecolabs: the (hypothetical) pounds of ecologically friendly (ecolabled) apples a family would demand
- regprc: prices of regular apples
- *ecoprc*: prices of the hypothetical ecolabled apples

#### Key

- ullet The data was obtained via survey and ecoprc was set randomly (So, we know E[u|x]=0) by the researcher.
- The (only) objective of the study is to understand the impact of the price of ecolabled apple on the demand for ecolabled apples.

	Dependent variable:
	ecolbs
regprc	3.029***
	(0.711)
ecoprc	-2.926***
	(0.588)
Constant	1.965***
	(0.380)
Observations	660
R <sup>2</sup>	0.036



# **Scaling**

# Questions

What happens if you scale up/down variables used in regression?

- coefficients
- standard errors
- t-statistics
- $\bullet$   $R^2$

```
#--- regression with female dummy ---#
reg_no_scale <- lm(wage ~ female + educ, data = wage)
reg_scale <- lm(wage ~ female + I(educ * 12), data = wage)</pre>
```

#### tidy(reg\_no\_scale)

```
## # A tibble: 3 × 5
               estimate std.error statistic p.value
  term
##
    <chr>
                 <dbl>
                         <dbl>
                                   <dbl> <dbl>
                 0.623
                          0.673
## 1 (Intercept)
                                    0.926 3.55e- 1
## 2 female
               -2.27
                          0.279
                                -8.15 2.76e-15
                          0.0504 10.1 7.56e-22
## 3 educ
                 0.506
```

#### tidy(reg\_scale)

```
## # A tibble: 3 × 5
               estimate std.error statistic p.value
  term
    <chr>
                <dbl>
                           <dbl>
                                   <dbl>
                                         <dbl>
## 1 (Intercept)
                 0.623
                         0.673
                                  0.926 3.55e- 1
## 2 female
             -2.27 0.279
                                  -8.15 2.76e-15
## 3 I(educ * 12) 0.0422 0.00420
                                   10.1 7.56e-22
```

# So,

- coefficient: 1/12
- standard error: 1/12
- t-stat: the same

#### Interpretation

• Regression without scaling

hourly wage increases by 0.506 if education increases by a year

• Regression with scaling (e.g., 48 means 4 years)

hourly wage increases by 0.0422 if education increases by a month

# Note

According to the scaled model, hourly wage increases by 0.0422 \* 12 if education increases by a year (12 months).

That is, the estimated marginal impact of education on wage from the scaled model is the same as that from the non-scaled model.

# Summary

When an independent variable is scaled,

- its coefficient estimate and standard error are going to be scaled up/back to the exact degree the variable is scaled up/back
- t-statistics stays the same (as it should be)
- ullet  $R^2$  stays the same (the model does not improve by simply scaling independent variables)