

1_DataPreparation.R

atchirc

Sat Apr 08 08:18:01 2017

```
# *****  
#           MARKET MIX  MODELLING  
#  
#       PGDDA ( IIIT Bangalore )  
#       April 2017  
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#  
#       DATA CLEANING & DATA PREPARATION  
#  
# *****
```

```
# *****  
#           LOAD LIBRARY ----  
# *****
```

```
# Load Data ----
```

```
ce_data <- read.csv('../input/ConsumerElectronics.csv',stringsAsFactors = FALSE)
```

```
str(ce_data)
```

```
## 'data.frame':    1648824 obs. of  20 variables:
```

```
## $ i..fsn_id      : chr  "ACCCX3S58G7B5F6P" "ACCCX3S58G7B5F6P" "ACCCX3S5AHMF55FV" "A  
## $ order_date     : chr  "2015-10-17 15:11:54" "2015-10-19 10:07:22" "2015-10-20 15:  
## $ Year           : int   2015 2015 2015 2015 2015 2015 2015 2015 2015 2015 ...  
## $ Month          : int   10 10 10 10 10 10 10 10 10 10 ...  
## $ order_id       : num   3.42e+15 1.42e+15 2.42e+15 4.42e+15 4.42e+15 ...  
## $ order_item_id  : num   3.42e+15 1.42e+15 2.42e+15 4.42e+15 4.42e+15 ...  
## $ gmV            : num   6400 6900 1990 1690 1618 ...  
## $ units          : int   1 1 1 1 1 1 1 1 1 1 ...  
## $ deliverybdays : chr   "\\N" "\\N" "\\N" "\\N" ...  
## $ deliverycdays : chr   "\\N" "\\N" "\\N" "\\N" ...  
## $ s1_fact.order_payment_type : chr  "COD" "COD" "COD" "Prepaid" ...  
## $ sla            : int   5 7 10 4 6 5 6 5 9 7 ...  
## $ cust_id        : num   -1.01e+18 -8.99e+18 -1.04e+18 -7.60e+18 2.89e+18 ...  
## $ pincode        : num   -7.79e+18 7.34e+18 -7.48e+18 -5.84e+18 5.35e+17 ...  
## $ product_analytic_super_category: chr  "CE" "CE" "CE" "CE" ...  
## $ product_analytic_category      : chr  "CameraAccessory" "CameraAccessory" "CameraAccessory" "Came  
## $ product_analytic_sub_category  : chr  "CameraAccessory" "CameraAccessory" "CameraAccessory" "Came  
## $ product_analytic_vertical      : chr  "CameraTripod" "CameraTripod" "CameraTripod" "CameraTripod"  
## $ product_mrp                    : int   7190 7190 2099 2099 2099 4044 4044 4044 4044 4044 ...  
## $ product_procurement_sla        : int   0 0 3 3 3 5 5 5 5 5 ...
```

```
atchircUtils::naSummary(ce_data)
```

```
##           Vars  NAS    class    perNAS  
## 1         i..fsn_id    0 character 0.0000000  
## 2         order_date    0 character 0.0000000
```

```
## 3          Year      0  integer 0.0000000
## 4          Month     0  integer 0.0000000
## 5          order_id  0  numeric 0.0000000
## 6          order_item_id 0  numeric 0.0000000
## 8          units     0  integer 0.0000000
## 9          deliverybdays 0 character 0.0000000
## 10         deliverycdays 0 character 0.0000000
## 11         s1_fact.order_payment_type 0 character 0.0000000
## 12         sla        0  integer 0.0000000
## 15 product_analytic_super_category 0 character 0.0000000
## 16         product_analytic_category 0 character 0.0000000
## 17         product_analytic_sub_category 0 character 0.0000000
## 18         product_analytic_vertical 0 character 0.0000000
## 19         product_mrp      0  integer 0.0000000
## 20         product_procurement_sla 0  integer 0.0000000
## 7          gmvmv 4904  numeric 0.2974241
## 13         cust_id 4904  numeric 0.2974241
## 14         pincode 4904  numeric 0.2974241
```

```
# *****
#          DATA PREPARATION ----
# *****
```

```
head(ce_data)
```

```
##          i.fsn_id          order_date Year Month          order_id
## 1 ACCCX3S58G7B5F6P 2015-10-17 15:11:54 2015    10 3.419301e+15
## 2 ACCCX3S58G7B5F6P 2015-10-19 10:07:22 2015    10 1.420831e+15
## 3 ACCCX3S5AHMF55FV 2015-10-20 15:45:56 2015    10 2.421913e+15
## 4 ACCCX3S5AHMF55FV 2015-10-14 12:05:15 2015    10 4.416592e+15
## 5 ACCCX3S5AHMF55FV 2015-10-17 21:25:03 2015    10 4.419525e+15
## 6 ACCCX3S5JGAJETYR 2015-10-17 12:07:24 2015    10 3.419189e+15
##          order_item_id gmvmv units deliverybdays deliverycdays
## 1 3.419301e+15 6400      1          \\N          \\N
## 2 1.420831e+15 6900      1          \\N          \\N
## 3 2.421913e+15 1990      1          \\N          \\N
## 4 4.416592e+15 1690      1          \\N          \\N
## 5 4.419525e+15 1618      1          \\N          \\N
## 6 3.419189e+15 3324      1          \\N          \\N
##          s1_fact.order_payment_type sla          cust_id          pincode
## 1          COD      5 -1.012991e+18 -7.791756e+18
## 2          COD      7 -8.990325e+18  7.335411e+18
## 3          COD     10 -1.040443e+18 -7.477688e+18
## 4          Prepaid   4 -7.604961e+18 -5.835932e+18
## 5          Prepaid   6  2.894557e+18  5.347354e+17
## 6          Prepaid   5 -7.641546e+18 -1.919053e+18
##          product_analytic_super_category product_analytic_category
## 1          CE          CameraAccessory
## 2          CE          CameraAccessory
## 3          CE          CameraAccessory
## 4          CE          CameraAccessory
## 5          CE          CameraAccessory
## 6          CE          CameraAccessory
##          product_analytic_sub_category product_analytic_vertical product_mrp
## 1          CameraAccessory          CameraTripod          7190
```

```

## 2          CameraAccessory      CameraTripod      7190
## 3          CameraAccessory      CameraTripod      2099
## 4          CameraAccessory      CameraTripod      2099
## 5          CameraAccessory      CameraTripod      2099
## 6          CameraAccessory      CameraTripod      4044
## product_procurement_sla
## 1          0
## 2          0
## 3          3
## 4          3
## 5          3
## 6          5

# . . . . Missing Values ----
ce_data <- ce_data[,-c(9,10)] # Omit 'deliverybday' & 'deliverycdays'

ce_data <- na.omit(ce_data) # 4904 missing values, can be ignored

# . . . . Correct Data Types ----

# 'order_id', 'order_item_id', 'cust_id', 'pincode' are qualitative data
# having numeric values, let's convert them to character type

ce_data <- cbind(ce_data[,-c(5,6,17,18)],
                 sapply(ce_data[,c(5,6,17,18)],as.character) ) # operate on interested columns

# *****
#                               Feature Engineering ----
# *****

# *****
#                               Save CLEAN DATA ----
# *****

# Observations :
# 1. why -ve values in 'Cust_id' and 'pincode'
# 2. Order_id/cust_id/pincode has any naming convention
# 3. fsn_id has any naming convention
# 4. what is NPS score
# 5. should special sale days be marked in the dataset
# 6. which day to be considered start of week
# 7. Few More Insights in product list Tab
# 8. Elaboration on Media Investment

# Data Augmentation :
# 1. Derive day
# 2. Derive week
# 3. Derive Month

```

4. *Mark Special Sale Dates*
5.

““