



## *Dr. Monica Armillotta, LL.M.*

Date and place of birth: September 23, 1977, Turin, Italy  
Nationality: Italian  
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### **Main Areas of Expertise**

- Legal advice in commercial, financial and corporate matters to business and purchasing units in an international setting
- Draft and negotiation of commercial agreements
- Independent legal assessment and handling of claims, also towards international customers, in view of clearing them or eventually reaching a non-prejudicial settlement
- Thorough expertise in intellectual property, esp. patent law, technology transfer, licensing strategies and competition law
- Implementation of policy guidelines and corporate strategies to ensure legal compliance

### **Education & Professional Experience**

July 2013  
- to date

Wipro Technologies, Munich, Germany

Corporate Legal Counsel for Continental Europe

Tasks: Drafting, negotiating and reviewing commercial agreements, with particular focus on IT contracts (BPO deals/ADM deals), software licenses and large enterprise agreements (100 Mio€ and plus) in a fast-paced, international sales environment; Thorough expertise in intellectual property, esp. patent law, technology transfer, licensing strategies and competition law; Legal advice and support on employment, privacy and corporate issues; Implementation of policy guidelines and corporate strategies in view of ensuring legal compliance, incl. employees training

May 2012  
- July 2013

Voerdea Holding - Aquaworx Deutschland GmbH, Munich, Germany

Legal Counsel

Tasks: Appraisal and coordination of ongoing forensic activities and underlying legal claims, focusing particularly on financial and corporate compliance matters, directly relating to the upper management and stockholders; Fact-based assessment and outline of relevant financial, corporate and legal issues for internal evaluation and targets-setting; Support of management and business units on legal operations and related decision-making processes

January 2012  
- May 2012

Bayerisches Rotes Kreuz – Alten Service Zentrum Lehel, Munich, Germany

Social Aide, Voluntary Civic Engagement

July 2011  
- January 2012

Red Hat Group, EMEA headquarters, Munich, Germany

Senior Contracts Specialist

Tasks: Design and negotiation of commercial agreements with customers and partners, with direct report to the EMEA Regional Counsel, in a fast-paced, quarterly-driven multinational company listed in the New York Stock Exchange (NYSE); Fostering customers and partners' awareness on open source, collaborative-driven software development and IP-related/licensing principles underlying the company's business model; Enforcement and maintenance of corporate global policies

October 2010  
- March 2011

Allianz Global Corporate & Specialty AG, Munich, Germany

Expert Claims Handler Liability

Tasks: Handling international claims with focus on general and products liability; Independent legal assessment of coverage and liability issues; Managing and coordinating international insurance programs under both master and local policies for major clients and pharmaceutical corporations, also involving the monitoring of clinical trials towards the patenting of new drugs; Leading negotiations with claimants and/or their legal representatives

August 2008  
- September 2010

Treofan Germany GmbH & Co KG, Raunheim, Germany

Corporate Legal Counsel

Tasks: Providing legal advice to Italian and international subsidiaries in commercial and corporate matters; Drafting and negotiating commercial agreements; Independent legal assessment and handling of claims, also towards international customers, in view of clearing them or eventually reaching a non-prejudicial settlement; Supplying general legal counsel to business and purchasing units in Europe; Implementing group level policy guidelines and corporate strategies

June 2008  
- August 2008

Institute of Intellectual Property (IIP), Tokyo, Japan

Invited Researcher

Task: Managing a research project sponsored by the Japanese Patent Office on "Japanese Guidelines on Standardization and Patent Pool Arrangements: Practical and Legal Considerations under the Current Antimonopoly Act - A Global Perspective"

January 2006  
- May 2008

Max Planck Institute for Intellectual Property, Competition and Tax Law & Ludwig Maximilians University (LMU), Munich, Germany

Research Fellow, Doctoral Candidate

Tasks: Developing my Ph.D. Thesis on "Technology Pooling Licensing Agreements: Promoting Patent Access through Collaborative IP Mechanisms"; Contributing to the international law review GRUR Int

Doctoral exam with: *magna cum laude*

Doctoral dissertation retained for publication by Nomos

October 2004 - November 2005	<p>Munich Intellectual Property Law Center (MIPLC), Munich, Germany</p> <p>LL.M. in Intellectual Property and Competition Law</p> <p>Jointly led by the Max Planck Institute for IP, Competition and Tax Law, the Technische Universität München, the University of Augsburg and the George Washington University Law School</p> <p>Master's Thesis: "A European Perspective on Patent Pools - Promoting Innovation at the Crossroad between Intellectual Property Licensing &amp; Antitrust Law"</p> <p>Grade: 16 / 18</p>
March 2005 - April 2005	<p>Siemens - Corporate Technology, Licensing and Transactions Department, Munich, Germany</p> <p>Internship as part of my LL.M.</p>
March 2003 - March 2004	<p>Microsoft - Law and Corporate Affairs, EMEA Headquarters, Paris, France</p> <p>Policy Analyst</p> <p>Tasks: Monitoring and analyzing current government policies and legal developments across EMEA; Production of IP-related input for the benefit of Microsoft's regional government affairs team; Formulating legal opinions for industry trade groups and political bodies, particularly on patent law and open source issues in the software industry</p>
September 2002 - February 2003	<p>European Parliament - Committee on Legal Affairs and Internal Market, Brussels, Belgium</p> <p>Legal Trainee</p>
September 1996 - July 2001	<p>Università degli Studi di Torino &amp; Université de Nice-Sophia-Antipolis</p> <p>Double law degree</p> <p>Shared study program jointly organized by the Law Universities of Turin and Nice, leading to the award of both final diplomas</p>
• July 2001	<p>Laurea in Giurisprudenza (Italian J.D. degree), Università degli Studi di Torino, Italy</p> <p>Grade: 104 / 110</p>
• June 2000	<p>Maîtrise de Droit (French law degree), Université de Nice-Sophia-Antipolis, France</p> <p>Degree awarded <i>avec mention</i></p>
September 1991 - June 1996	<p>Liceo Linguistico Erasmo da Rotterdam, Turin, Italy</p> <p>High school leaving certificate awarded with full grade: 60 / 60</p>

## Languages

• Italian	Mother tongue
• English	Fluent
• French	Fluent
• German	Fluent