

Jorge Armando Cuaxospa Jménez

• 35 years • Mexico City • armjorge@gmail.com

Education

Bootcamp Data Analyst

Tripletten – Remote

In progress – Expected [08, 2025]

Relevant Coursework: Business-oriented data analysis, data-driven decision making, and business intelligence tools. Technical training in Python, big data workflows, and BI platforms for strategic business development.

Master in Business Administration

Monterrey Institute of Technology and Higher Education (ITESM) – Mexico City, Mexico

Graduation Date [12, 2025]

Relevant Coursework: Financial evaluation of projects, data-driven financial decision-making, and business model design.

Capstone Project: Thesis on demand planning to generate value for patients, institutions, and suppliers in the healthcare sector.

Experience

Eseotres Pharma – Mexico City, Mexico

Head of Government Health Sales January 2022 – Present

- Analyzed public sector market trends and cost structures to identify high-impact pharmaceutical opportunities
- Led the introduction of 8 new products across the last two national tenders, improving portfolio competitiveness
- Directed the team through the company's first direct government sales in response to public administration changes, achieving 100% delivery fulfillment

Head of Operations May 2017 – December 2021

- Oversaw end-to-end supply chain operations during the COVID-19 pandemic, ensuring service continuity
- Scaled annual imports and distribution volume from 60,000 to 1,000,000 pharmaceutical units

Skills and interest

Technical: Advanced Excel, Python, Git, AI prompting, automation algorithms (available at github.com/armjorge), Google Apps Script.

Languages: French (DELFI B1 certified), English (B2 level – professional working proficiency)