

Rising Above Multi-Channel

Tesco Globe'thon 2014

Architect Zone (Arnab, Bharat, Rajan, Shreeman)
Tesco HSC

Connected Customer Experience

Contextual customer experience

- Location and context aware offers
- Convenience of shopping (Tesco & Partner products)
- Easy payment options

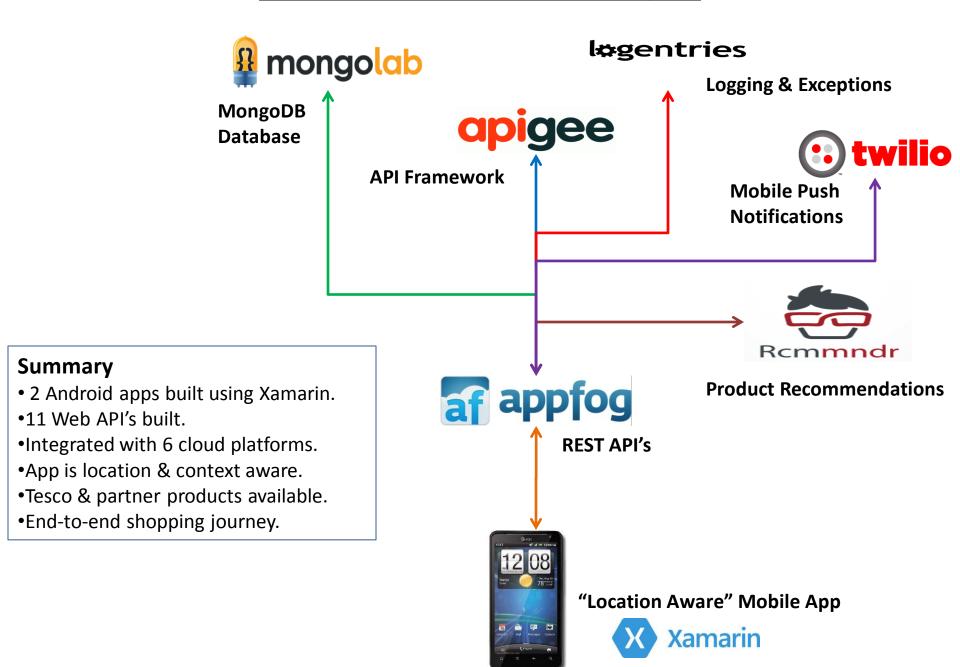
Turn locality into loyalty



Continuous engagement with customers



Mobile & Cloud Technologies



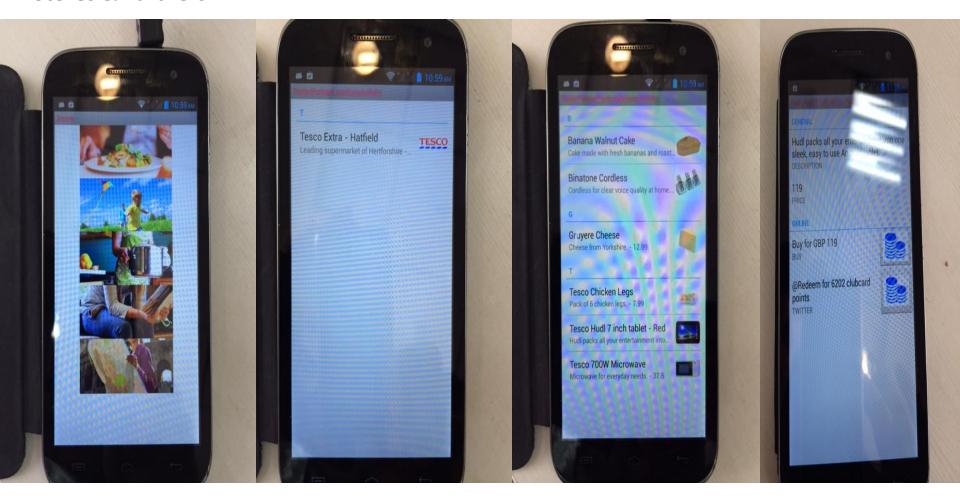
Customer Journey - 1

1. Hyper-local
Offers from Tesco
Stores & Partners

2. Select a Store – Tesco Hatfield

3. View products from Tesco

4. Buy a Product



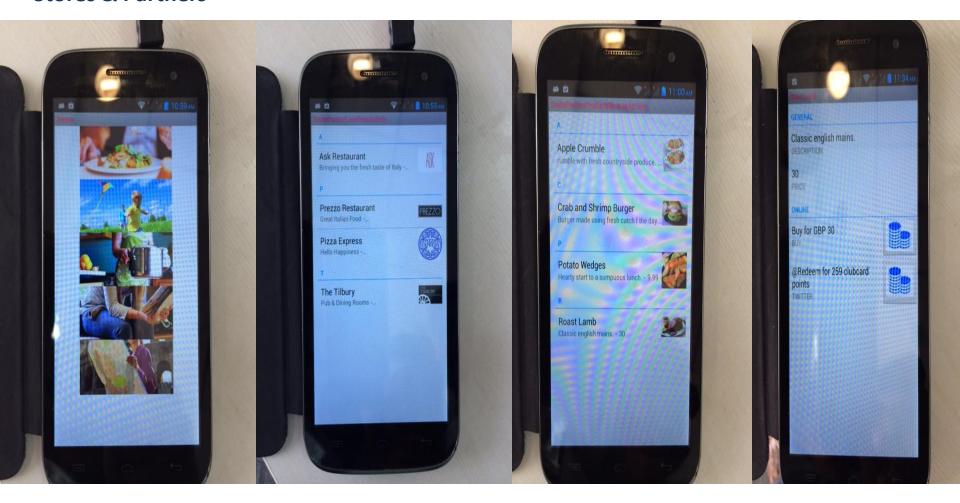
<u>Customer Journey - 2</u>

1. Hyper-local
Offers from Tesco
Stores & Partners

2. Select a Partner – Tilbury Restaurant

3. View products from Tilbury

4. Buy a Product



<u>Customer Journey - 3</u>

5. Push Notification of orders to customer & store/partner

6. View and respond to messages from Twilio Dashboard

