

Wireframe Document

Amazon Sales Data

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Document Control

Date	Version	Description	Author
15/10/2022	1.0	Introduction, Problem Statement	Arnab De
15/10/2022	1.1	Dataset Information, Architecture Description	Arnab De
15/10/2022	1.2	Final Revision	Siddharta Shankar Dhibar

Introduction and Problem Statement:

Sales management has gained importance to meet increasing competition and the need for improved methods of distribution to reduce cost and to increase profits. Sales management today is the most important function in a commercial and business enterprise.

To understand the sales trends –

This dataset contains sales of the product and we have to find -

Month vs sales trends

Year vs sales trends

Month year vs sales trends

Find key metrics and factors and show the meaningful relationships between attributes.

Do your own research and come up with your findings

