

JOYCE S. MENG

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Oxford University, Balliol College

- **MSc Financial Economics** (Said Business School) June 2010
 - Graduated with distinction (given to approximately ~10% of class), Dean's List, served as Course Representative
 - Studied asset pricing models, corporate finance theory, and financial econometrics (volatility modeling and time series analysis in Matlab)
- **MSc Economics for Development** (Awarded Distinction, given to approximately ~10% of class) June 2009
 - Awarded the *George Webb Medley Prize for Best Overall Performance* and *Arthur Lewis Prize for Excellence in Development Economics*
 - Extended Essay: "Aspirations and Schooling: The formation and intra-household impact of educational aspirations in rural China"

University of Pennsylvania: Huntsman Joint Degree Program: Graduated summa-cum laude (4.0 GPA)

May 2008

- **The Wharton School: B.S in Economics; Concentration: Finance**
- **College of Arts and Sciences: B.A in International Studies, Minors: Mathematics, Spanish**
- **Universidad Pontificia Comillas** (ICADE: Facultad de Ciencias Económicas y Empresariales) Madrid, Spain Fall 2006

Undergraduate GPA: 4.0/4.0; Honors: Rhodes Scholar 2008, Selected as a Marshall Scholar 2008, Phi Beta Kappa, Beta Gamma Sigma, Joseph Wharton Scholar, Benjamin Franklin Scholar, University Scholar, Wharton Research Scholar, StartingBloc, Premio Ellacuria (Awarded Prize in Studies of Social Interest at ICADE), James Howard Weiss Memorial Award (given to one Penn senior demonstrating academic excellence), Delta Sigma Pi Scholarship Key (presented to graduating senior with the highest GPA at Wharton), St. Gallen Wings of Excellence Award

PRIVATE SECTOR EXPERIENCE:

Goldman Sachs Investment Partners (New York City), Analyst Summer 2009, Summer 2010-Present

- Built financial valuation models and analyzed equity, derivatives, and debt investment opportunities in oil services and aerospace/defense
- GSIP is a \$7B long/short equity hedge fund focused on fundamental investing

Bain Capital, Sankaty Advisors (Boston), Summer Analyst Summer 2008

- Analyzed credit investment opportunities in the automotive and healthcare sectors at Sankaty Advisors, a \$30B credit hedge fund of Bain Capital
- Created valuation models, analyzed industry fundamentals, and prepared sensitivity cases to determine investment positions

Goldman Sachs (New York City), Investment Banking Summer Analyst in Natural Resources Leveraged Finance (Commodity Finance) Summer 2007

- Created LBO and construction financing models, prepared sensitivity cases and industry analyses about the power and O&G sectors
- Aided in the preparation of transaction marketing materials, analyzed financial statements, assisted in the execution of various live deals

Credit Suisse (Hong Kong), Investment Banking Summer Analyst in Debt Capital Markets Summer 2006

- Wrote daily and weekly market commentary, created pitch-books covering all of Non-Japan Asia, created Asia bond database with VBA

Taishin International Bank (Taipei), Intern in the Retail Banking Marketing and Product Development Division Summer 2005

- Applied data mining techniques using SAS and SQL to perform marketing campaign post-mortem analysis for CRM, created database models

ECONOMIC DEVELOPMENT AND RESEARCH EXPERIENCE:

Givology (www.givology.org), Co-Founder and Chief Executive Officer Spring 2008-present

- Founded an online giving marketplace that provides funding for student scholarships and grassroots education projects in the developing world
- Raised ~\$180,000, registered 1,900+ donors, formed partnerships with 30+ grassroots organizations, assisted ~2,600 students in 23+ countries, and partnered with the M. Night Shyamalan Foundation. Givology has 11 chapters worldwide and over 90+ volunteers.
- Hosted an art exhibition at Station Gallery in Tribeca, New York City (www.50dollars.org) and also engaged in public art (www.marktheworld.org)
- Givology selected as one of the "Top 100 student-run companies" by the Kairos Society and won the Intelius Award for Social Entrepreneurship
- Givology was featured by Nicholas Kristof in the New York Times and *Half the Sky*, Knowledge@Wharton, Social Edge, Philadelphia Inquirer

General Enterprise (www.generationenterprise.org), Co-Founder and Chief Financial Officer Spring 2007-Fall 2010

- Founded a microbusiness incubator for street youth in Lagos, Nigeria for full launch in August 2009 (Formerly named YouthBank)
- Developed the business plan and operational model, conducted market analyses, created budget and accounting system, raised \$43,000+
- Served as Chief Financial Officer from 2007-Spring 2010, before transitioning to the Development Committee and acting as Chief Marketing Officer

Opportunity International, Intern Fall 2008-Summer 2009

- Used econometrics to evaluate a financial literacy campaign in Malawi, designed child savings product and baseline surveys for Mozambique

World Bank, Consultant in the Finance and Private Sector Development Research Group Summer 2008-Fall 2008

- Analyzed patterns of international capital raisings and determinants of debt issuance. Performed cross sectional and multinomial logit regressions

Foundation for International Community Assistance (FINCA) Microfinance, Client Assessment Fellow, Data Analyst Spring 2006- Summer 2007

- Conducted 800 client interviews in rural villages of four different Mexican states, presented poverty reach findings to FINCA Mexico head
- Performed quantitative statistical analysis of social metric impact assessment data of village banking programs in Latin America

Nantik Lum Microfinance Institute (Madrid), Project Manager/Scholar Grant Recipient Fall 2006

- Created a project proposal and action plan for changing the Chiapas collective projects into a full group solidarity lending model
- Supervised the writing, translation, and publication of the Nantik Lum research monograph for the European Microfinance Network

Leadership and Activities:

Speech and Debate (National Forensics Association), Debate Captain Fall 2000-Spring 2008

- Placed 1st with a 10-0 record and 2nd with 8-2 record in the 2006 and 2007 Pennsylvania State Championship Tournament, respectively
- Led team to a 4th place victory at the 2007 National Championship Tournament. Served as captain and coach on the only student-led team on the circuit

Computer Skills – Proficient with Microsoft Suite, STATA, Matlab, SQL, html, CSS, VBA, Photoshop, basic Java, elementary SAS

Language Skills – Fluent in Spanish (11 years intensive training), Heritage speaker of Mandarin Chinese

Other Interests – Ice Hockey (Awarded Most Valuable Player at Oxford University), Violin, Piano, Erhu, Social Entrepreneurship, Development Economics