

Arnav Palawat

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EDUCATION

Westford Academy, Westford, Massachusetts

Est. Graduation - June 2026

*High School Degree — Coursework pertinent to **Computer Science** and **Finance***

Cumulative GPA: 3.65/4.00

High-School Awards

- Speech and Debate: Newton South Winter Festival (GD) Finalist — 1 of 7 | (GD) State qualifier
- DECA: DECA (ENT) State Finalist — 1 of 12 | DECA (ENT) Districts — 2nd Place

PROFESSIONAL EXPERIENCE

Third & Jefferson Holdings

Sept 2024 – Present

Private Equity Analyst Intern

New York City Metropolitan Area

- Intern at a search-fund, looking for B2B healthcare business' doing ~10M YRR, >1.5M EBT, and 10%+ CAGR
- Sourced 20+ proprietary deals, and aided in further due-diligence on targets preceding potential acquisition
- Spearheaded email outreach campaigns, engaging 150+ potential acquisition owners, achieving a 21%+ CTR
- Analyzed 10+ company CIMs to analyze business positioning and strategy, as well as financial viability
- Project Washington: An extremely precise 3 level market sizing report, 2 years forecast and 3 years projected for psychiatry in the DC Metropolitan Area using census, SAMHSA, and NSDUH data to be used in financial models

State Street Journal

June 2024 – Sept 2024

Financial Analyst Intern

New York City, New York

- 1 of 10 accepted into a competitive finance and marketing internship program with over 50 applicants (~20%)
- Pitched a short position on Tesla, Inc. and developed in-depth industry research to rationale such position
- Constructed financial models containing a comparables analysis, WACC calculations; and both multiples-based and Gordon Growth DCF analyses to arrive at an overall valuation of \$343bn, driven by a 3.5x EV/EBITDA multiple

Political Party Wiki App

Sept 2023 – June 2024

Founding Software Developer

New Delhi, India

- Built and deployed a wiki app for a political party on the both app stores with 5000+ cumulative downloads
- Created for and endorsed by the 5th largest Indian political party—Top 10 in the world by membership

LEADERSHIP & ENTREPRENEURSHIP

State Street Journal

Oct. 2024 – Present

Chief Editing Officer

New York City, New York

- Leading a collegiate finance and market news journal with 350+ members, ~20 employees, and 80+ news articles
- Editing, managing, and directing a team of 20+ undergraduate analysts, ensuring quality financial market reports

Internhs

May 2024 – Present

Founder & President

Westford, Massachusetts

- Founded a nonprofit to provide ambitious high school students with early corporate workplace exposure
- Deployed a Flutter front-end and Firebase Authentication and Database to manage 500K+ weekly db operations
- Developed APIs to scrape JavaScript, and a recommendations algorithm involving cosine similarity using scikit

Ebay Reselling | Luxury Goods

June 2024 – Aug. 2024

Founder & Sole Proprietor

Westford, Massachusetts

- Generated \$8,000+ in revenue, \$6,500+ top-line profit, and \$3,500+ earnings; sourcing and selling designer goods

Merciero | Men's Jewelry

Jan. 2024 – Mar. 2024

Founder & Sole Proprietor

Westford, Massachusetts

- Generated \$1,500+ in revenue, and garnered 8,000+ organic impressions for a men's jewelry e-commerce store

Gkits | Soccer Apparel

Nov. 2023 – Jan. 2024

Co-Founder & Sole Proprietor

Westford, Massachusetts

- Generated \$750+ in revenue by selling soccer jerseys; drove 1,000+ people to our website out of 10,000+ views

PERSONAL

Awards: Harvard Crimson Global Case Competition — Top 50 Globally of 5000+ Teams (Top ~1% of Teams) & Top 10 in North America | Congressional App Challenge — 3rd Place

Interests: Fitness, Entrepreneurship, Volleyball (Play for school), Soccer (Play recreationally), Small Stakes Poker