

# Arnav Palawat

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## EDUCATION

**Westford Academy**, Westford, Massachusetts

*Est. Graduation - June 2026*

*High School Degree — Coursework pertinent to **Computer Science** and **Finance***

*Cumulative GPA: 4.004*

### Club Awards

- Speech & Debate (GD): ('24) 7<sup>th</sup> place Newton South, ('24) Speech States qualifier, ('24) 3 time top novice, ('25) 6<sup>th</sup> place Newton South, ('25) Newton South preliminary 1<sup>st</sup> place sweep, ('25) Speech States qualifier, 7 state bids
- DECA: DECA (ENT) State Finalist — 1 of 12 | DECA (ENT) Districts — 2<sup>nd</sup> Place

## PROFESSIONAL EXPERIENCE

### Third & Jefferson Holdings

Sept 2024 – Present

*Private Equity Analyst Intern*

*New York City Metropolitan Area*

- Intern at a search-fund, looking for B2B healthcare business' doing ~10M YRR, >1.5M EBT, and 10%+ CAGR
- Sourced 20+ proprietary deals, and aided in further due-diligence on targets preceding potential acquisition
- Analyzed 10+ company CIMs to analyze business positioning and strategy, as well as financial viability
- Project Washington: An extremely precise 3 level market sizing report, 2 years forecast and 3 years projected for psychiatry in the DC Metropolitan Area using census, SAMHSA, and NSDUH data to be used in financial models

### State Street Journal

June 2024 – Sept 2024

*Financial Analyst Intern*

*New York City, New York*

- 1 of 10 accepted into a competitive finance and marketing internship program with over 50 applicants (~20%)
- Pitched a short position on Tesla, Inc. and developed in-depth industry research to rationale such position
- Constructed financial models containing a comparables analysis, WACC calculations; and both multiples-based and Gordon Growth DCF analyses to arrive at an overall valuation of \$343bn, driven by a 3.5x EV/EBITDA multiple

### Political Party Wiki App

Sept 2023 – June 2024

*Founding Software Developer*

*New Delhi, India*

- Built and deployed a wiki app for a political party on the both app stores with 5000+ cumulative downloads
- Created for and endorsed by the 5<sup>th</sup> largest Indian political party—Top 10 in the world by membership

## LEADERSHIP & ENTREPRENEURSHIP

### State Street Journal

Oct. 2024 – Present

*Chief Editing Officer*

*New York City, New York*

- Leading a collegiate finance and market news journal with 350+ members, ~20 employees, and 80+ news articles
- Editing, managing, and directing a team of 20+ undergraduate analysts, ensuring quality financial market reports

### Internhs

May 2024 – Present

*Founder & President*

*Westford, Massachusetts*

- Founded a nonprofit to provide ambitious high school students with early corporate workplace exposure
- Deployed a Flutter front-end and Firebase Authentication and Database to manage 500K+ weekly db operations
- Developed APIs to scrape JavaScript, and a recommendations algorithm involving cosine similarity using scikit

### Ebay Reselling | Luxury Goods

June 2024 – Aug. 2024

*Founder & Sole Proprietor*

*Westford, Massachusetts*

- Generated \$8,000+ in revenue, \$6,500+ top-line profit, and \$3,500+ earnings; sourcing and selling designer goods

### Merciero | Men's Jewelry

Jan. 2024 – Mar. 2024

*Founder & Sole Proprietor*

*Westford, Massachusetts*

- Generated \$1,500+ in revenue, and garnered 8,000+ organic impressions for a men's jewelry e-commerce store

### Gkits | Soccer Apparel

Nov. 2023 – Jan. 2024

*Co-Founder & Sole Proprietor*

*Westford, Massachusetts*

- Generated \$750+ in revenue by selling soccer jerseys; drove 1,000+ people to our website out of 10,000+ views

## PERSONAL

**Awards:** Harvard Crimson Global Case Competition — Top 50 Globally of 5000+ Teams (Top ~1% of Teams) & Top 10 in North America, Congressional App Challenge (MA-03) — 3<sup>rd</sup> Place, SSJ Stock Pitch — Champion, 1<sup>st</sup> place

**Interests:** Fitness, Entrepreneurship, Volleyball (Play for school), Soccer (Play recreationally), Small Stakes Poker