# ARNILO DEL ROSARIO

## CONTACT

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Bulacan, Philippines

#### **EDUCATION**

Georgie College, Inc. Bachelor of Science in Secondary **Education Major in Mathematics** (Undergraduate) June 2012 - June 2014

**ZUITT Tech Career Program** Full Stack Web Development (MERN) September 2024 - November 2024

## ADDITIONAL SKILLS

- Proficient in Microsoft Office Suite and Google Workspace Suite.
- Excellent English Communication and Interpersonal Skills
- Stakeholder Management
- Project Management
- Training Delivery
- **Content Creation**

#### Training & Development

 Program Design: Developed capability programs in sales, customer service, and leadership for BPO.

## **SKILLS SUMMARY**

Programming & Web Development

- Front-End: HTML5, CSS3, Bootstrap, Git, GitHub, Vercel.
- Back-End: JavaScript, Node.js, Express.js, MongoDB, REST APIs, Postman.
- Full Stack: React.is, DOM Manipulation, API Integration, SDLC,

#### **WORK EXPERIENCE**

## **Learning Operations Senior Analyst (CL-10)**

Training and Development

Accenture Inc.

October 5, 2020 - July 24, 2024

- Designed, developed, and delivered capability programs for BPO workforce in sales, customer service, communication, professional development, and leadership.
- Established Training Maturity Framework for three high-demand projects.
- Managed knowledge resources for 47 products/services across multiple projects.
- Conducted new-hire training, sales acumen, and upskilling sessions, along with process knowledge assessments.
- Collaborated with stakeholders to ensure training alignment with operational needs.
- Supported new account launches in S&P, handling five deals across GBO and META sectors.

#### **Near-hire Trainer (Project)**

VXI Global Holdings

January 9, 2020 - March 15, 2020

- Pioneered near-hire training for VXI (Quezon City) as mitigation to costs per hire.
- Created language grid, training rubrics, materials and streamlined recruitment process for the site.
- Facilitated weeklong extensive training for recruitment fall-outs, which opened another market for saturation.

#### **Customer Service Representative**

Alorica

September 17, 2019 - December 30, 2019

Assisted clients with account inquiries, billing, and technical issues.

- Framework & Knowledge Management
- Stakeholder Collaboration
- Provided responsive and brand-aligned customer support via phone, chat, and email.
- Ensured customer satisfaction through effective issue resolution and professional representation.

## PROJECT EXPERIENCE

### **Simple E-Commerce Website**

Role: Developer
Project Link
Description:

• This project is a MERN (MongoDB, Express.js, React.js, Node.js) stack application, combining the power of backend APIs with a responsive frontend. Built with Chakra UI for clean design and ease of use, this app demonstrates how to create a responsive web application with essential MERN functionalities.