

# **Arnold Marpaung**

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#### **EDUCATION**

**STMIK Triguna Dharma** Information Systems Aug 2018 – Aug 2022

GPA : 3.54/4.00

#### WORK EXPERIENCES

## PT.Indoroti Prima Cemerlang Indomaret Group

Sales Estimator Sep 2022 - Mar 2025

- Create report data and evaluate sales report data to determine sales potential. As well as including complete detailed reports such as sales records, profit margins and other financial information
- Utilize historical data, trends and market conditions to inform production cost estimates and others
- Establishes production processes and is responsible for identifying and meeting potential customer needs
- Identify and resolve problems in meeting needs and maintaining customer satisfaction
- Establishing relationships/working networks with distributors to obtain customer satisfaction information about products sold which will later be used for future estimation evaluation purposes.

#### **PROJECTS**

## Data Encryption and Decryption Applications Using RSA Algorithm

• RSA Algorithm is a cryptography technique using 2 prime numbers

• PT. REWATA THERA INDONESIA

- •The application uses two keys for the data security process, namely the Public Keyfor the encryption process and the Private Key for the decryption process
- •The strength of this RSA algorithm lies in the exponential process, and the factoring of numbers which until now took a long time to de their factoring.

### CERTIFICATION

K3 BASIC FACTORY OF

TRAINING

Completed Nov 2020

HTML COURSE

Completed Feb 2021

PHP COURSE

Completed Feb 2021

JavaScript COURSE

Completed Feb 2021

TOEFL

Score: 450

Completed Aug 2021

Completed Des 2020

• SOLO LEARN

• SOLO LEARN

SOLO LEARN

UNIVERSAL ENGLISH

**AKUTANSI DASAR DAN KEUANGAN BISNIS** • FINATA

## LANGUAGES & SKILLS

- Bahasa Indonesia, English (Fluent).
- Ms. Office, Adobe Photoshop, Filmora X
- Programming Skills: HTML,CSS,JavaScript,Bootstrap,PHP,Mysql,Cryptography
- Leadership, Communication, Critical Thinking, Teamwork, Creative, Problem Solving, Negotiation Ability, Analytical Ability, Time Management, Decision-making.