Predict house sales prices

Feature engineering, Lasso regression, and XGBoost

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Executive Summary

This is a coding sample using R to predict house sales prices which includes topics such as feature engineering, lasso regression, and XGBoost model.

Loading and Exploring Data

Loading libraries required and reading the data into R

```
library(knitr)
library(ggplot2)
library(plyr)
library(dplyr)
library(corrplot)
library(gridExtra)
library(gridExtra)
library(Rmisc)
library(ggrepel)
library(randomForest)
library(psych)
library(xgboost)
library(glmnet)
```

```
train <- read.csv("train.csv", stringsAsFactors = F)
test <- read.csv("test.csv", stringsAsFactors = F)</pre>
```

Data size and structure

The train data set consists of character and integer variables. Most of the character variables are actually (ordinal) factors, but I chose to read them into R as character strings as most of them require cleaning and/or feature engineering first. In total, there are 81 columns/variables, of which the last one is the response variable (SalePrice). Below, I am displaying only a glimpse of the variables. All of them are discussed in more detail throughout the document.

```
dim(train)
```

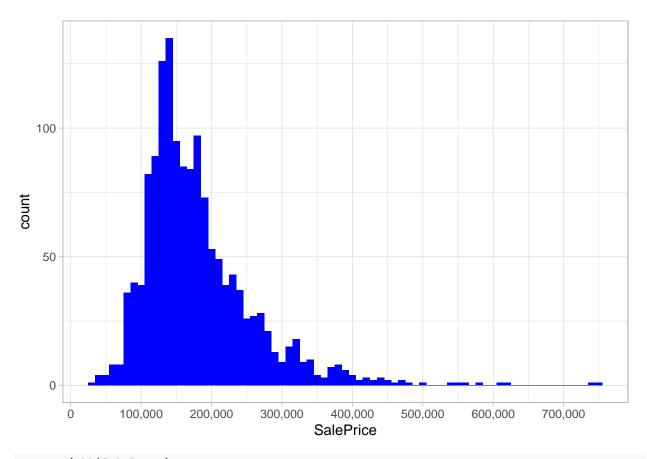
```
str(train[,c(1:10, 81)]) #display first 10 variables and the response variable
## 'data.frame':
                   1460 obs. of 11 variables:
## $ Id
                : int 1 2 3 4 5 6 7 8 9 10 ...
## $ MSSubClass : int 60 20 60 70 60 50 20 60 50 190 ...
                       "RL" "RL" "RL" "RL" ...
## $ MSZoning : chr
## $ LotFrontage: int 65 80 68 60 84 85 75 NA 51 50 ...
              : int 8450 9600 11250 9550 14260 14115 10084 10382 6120 7420 ...
## $ LotArea
## $ Street
                : chr
                       "Pave" "Pave" "Pave" "Pave" ...
## $ Allev
                : chr NA NA NA NA ...
                      "Reg" "Reg" "IR1" "IR1" ...
## $ LotShape : chr
## $ LandContour: chr "Lvl" "Lvl" "Lvl" "Lvl" "...
## $ Utilities : chr "AllPub" "AllPub" "AllPub" "AllPub" ...
## $ SalePrice : int 208500 181500 223500 140000 250000 143000 307000 200000 129900 118000 ...
#Getting rid of the IDs but keeping the test IDs in a vector. These are needed to compose the submissio
test_labels <- test$Id
test$Id <- NULL
train$Id <- NULL
test$SalePrice <- NA
all <- rbind(train, test)</pre>
dim(all)
## [1] 2919
             80
```

Without the Id's, the dataframe consists of 79 predictors and our response variable SalePrice.

Exploring some of the most important variables

The response variable; SalePrice

As you can see, the sale prices are right skewed. This was expected as few people can afford very expensive houses. I will keep this in mind, and take measures before modeling.



summary(all\$SalePrice)

```
## Min. 1st Qu. Median Mean 3rd Qu. Max. NA's
## 34900 129975 163000 180921 214000 755000 1459
```

The most important numeric predictors

The character variables need some work before I can use them. To get a feel for the dataset, I decided to first see which numeric variables have a high correlation with the SalePrice.

Correlations with SalePrice

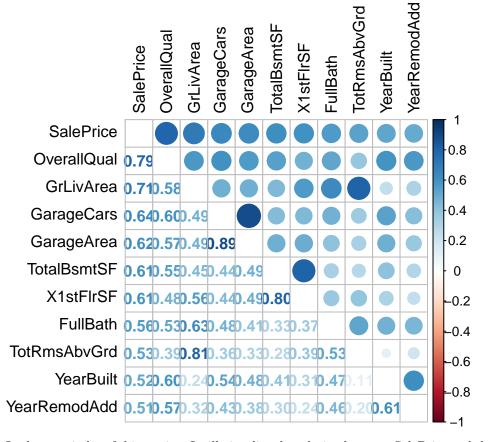
Altogether, there are 10 numeric variables with a correlation of at least 0.5 with SalePrice. All those correlations are positive.

```
numericVars <- which(sapply(all, is.numeric)) #index vector numeric variables
numericVarNames <- names(numericVars) #saving names vector for use later on
cat('There are', length(numericVars), 'numeric variables')</pre>
```

There are 37 numeric variables

```
all_numVar <- all[, numericVars]
cor_numVar <- cor(all_numVar, use="pairwise.complete.obs") #correlations of all numeric variables</pre>
```

```
#sort on decreasing correlations with SalePrice
cor_sorted <- as.matrix(sort(cor_numVar[,'SalePrice'], decreasing = TRUE))
#select only high corelations
CorHigh <- names(which(apply(cor_sorted, 1, function(x) abs(x)>0.5)))
cor_numVar <- cor_numVar[CorHigh, CorHigh]
corrplot.mixed(cor_numVar, tl.col="black", tl.pos = "lt")</pre>
```

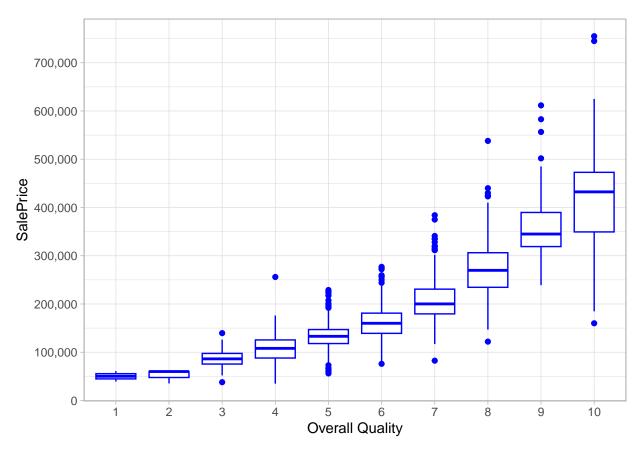


In the remainder of this section, I will visualize the relation between SalePrice and the two predictors with the highest correlation with SalePrice; Overall Quality and the 'Above Grade' Living Area (this is the proportion of the house that is not in a basement; link).

It also becomes clear the multicollinearity is an issue. For example: the correlation between GarageCars and GarageArea is very high (0.89), and both have similar (high) correlations with SalePrice. The other 6 six variables with a correlation higher than 0.5 with SalePrice are: -TotalBsmtSF: Total square feet of basement area -1stFlrSF: First Floor square feet -FullBath: Full bathrooms above grade -TotRmsAbvGrd: Total rooms above grade (does not include bathrooms) -YearBuilt: Original construction date -YearRemodAdd: Remodel date (same as construction date if no remodeling or additions)

Overall Quality

Overall Quality has the highest correlation with SalePrice among the numeric variables (0.79). It rates the overall material and finish of the house on a scale from 1 (very poor) to 10 (very excellent).

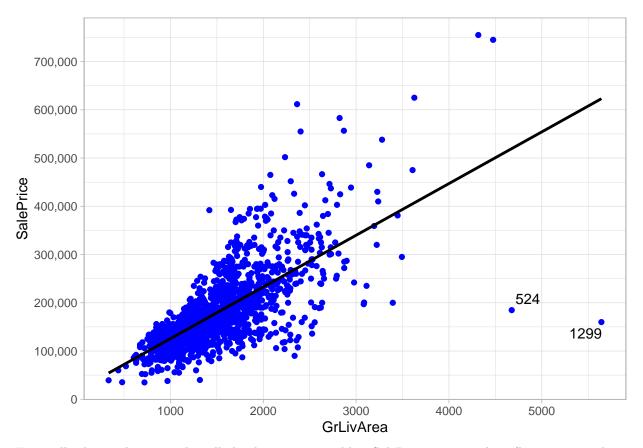


The positive correlation is certainly there indeed, and seems to be a slightly upward curve. Regarding outliers, I do not see any extreme values. If there is a candidate to take out as an outlier later on, it seems to be the expensive house with grade 4.

Above Grade (Ground) Living Area (square feet)

The numeric variable with the second highest correlation with SalesPrice is the Above Grade Living Area. This make a lot of sense; big houses are generally more expensive.

```
## 'geom_smooth()' using formula = 'y ~ x'
```



Especially the two houses with really big living areas and low SalePrices seem outliers (houses 524 and 1299, see labels in graph). I will not take them out yet, as taking outliers can be dangerous. For instance, a low score on the Overall Quality could explain a low price. However, as you can see below, these two houses actually also score maximum points on Overall Quality. Therefore, I will keep houses 1299 and 524 in mind as prime candidates to take out as outliers.

```
all[c(524, 1299), c('SalePrice', 'GrLivArea', 'OverallQual')]

## SalePrice GrLivArea OverallQual

## 524  184750  4676  10

## 1299  160000  5642  10
```

Missing data, label encoding, and factorizing variables

Completeness of the data

First of all, I would like to see which variables contain missing values.

LotFrontage GarageYrBlt GarageFinish

```
NAcol <- which(colSums(is.na(all)) > 0)
sort(colSums(sapply(all[NAcol], is.na)), decreasing = TRUE)

## PoolQC MiscFeature Alley Fence SalePrice FireplaceQu
## 2909 2814 2721 2348 1459 1420
```

GarageQual

 ${\tt GarageCond}$

GarageType

```
##
             486
                            159
                                          159
                                                         159
                                                                       159
                                                                                      157
       BsmtCond BsmtExposure
##
                                    BsmtQual BsmtFinType2 BsmtFinType1
                                                                              MasVnrType
##
              82
                             82
                                           81
                                                          80
                                                                        79
                                                                                       24
##
                      MSZoning
                                              BsmtFullBath BsmtHalfBath
     MasVnrArea
                                   Utilities
                                                                              Functional
##
              23
                                             2
                                                           2
                                                                         2
                                                 BsmtFinSF2
                                                                             TotalBsmtSF
##
                  Exterior2nd
                                  BsmtFinSF1
                                                                 BsmtUnfSF
    Exterior1st
##
               1
                              1
                                             1
                                                           1
                                                                         1
                                  GarageCars
##
     Electrical
                  KitchenQual
                                                 GarageArea
                                                                  SaleType
##
               1
                              1
                                             1
                                                           1
                                                                         1
```

```
cat('There are', length(NAcol), 'columns with missing values')
```

There are 35 columns with missing values

Of course, the 1459 NAs in SalePrice match the size of the test set perfectly. This means that I have to fix NAs in 34 predictor variables.

Imputing missing data

In this section, I am going to fix the 34 predictors that contains missing values. I will go through them working my way down from most NAs until I have fixed them all. If I stumble upon a variable that actually forms a group with other variables, I will also deal with them as a group. For instance, there are multiple variables that relate to Pool, Garage, and Basement.

As I want to keep the document as readable as possible, I decided to use the "Tabs" option that knitr provides. You can find a short analysis for each (group of) variables under each Tab. You don't have to go through all sections, and can also just have a look at a few tabs. If you do so, I think that especially the Garage and Basement sections are worthwhile, as I have been carefull in determing which houses really do not have a basement or garage.

Besides making sure that the NAs are taken care off, I have also converted character variables into ordinal integers if there is clear ordinality, or into factors if levels are categories without ordinality. I will convert these factors into numeric later on by using one-hot encoding (using the model.matrix function).

Pool variables

Pool Quality and the PoolArea variable

The PoolQC is the variable with most NAs. The description is as follows:

PoolQC: Pool quality

Ex Excellent

Gd Good

TA Average/Typical

Fa Fair

NA No Pool

So, it is obvious that I need to just assign 'No Pool' to the NAs. Also, the high number of NAs makes sense as normally only a small proportion of houses have a pool.

```
all$PoolQC[is.na(all$PoolQC)] <- 'None'
```

It is also clear that I can label encode this variable as the values are ordinal. As there a multiple variables that use the same quality levels, I am going to create a vector that I can reuse later on.

```
Qualities <- c('None' = 0, 'Po' = 1, 'Fa' = 2, 'TA' = 3, 'Gd' = 4, 'Ex' = 5)
```

Now, I can use the function 'revalue' to do the work for me.

```
all$PoolQC<-as.integer(revalue(all$PoolQC, Qualities))
table(all$PoolQC)</pre>
```

However, there is a second variable that relates to Pools. This is the PoolArea variable (in square feet). As you can see below, there are 3 houses without PoolQC. First, I checked if there was a clear relation between the PoolArea and the PoolQC. As I did not see a clear relation (bigger of smaller pools with better PoolQC), I am going to impute PoolQC values based on the Overall Quality of the houses (which is not very high for those 3 houses).

```
all[all$PoolArea>0 & all$PoolQC==0, c('PoolArea', 'PoolQC', 'OverallQual')]
```

```
## PoolArea PoolQC OverallQual
## 2421 368 0 4
## 2504 444 0 6
## 2600 561 0 3
```

```
all$PoolQC[2421] <- 2
all$PoolQC[2504] <- 3
all$PoolQC[2600] <- 2
```

Please return to the 5.2 Tabs menu to select other (groups of) variables

Miscellaneous Feature

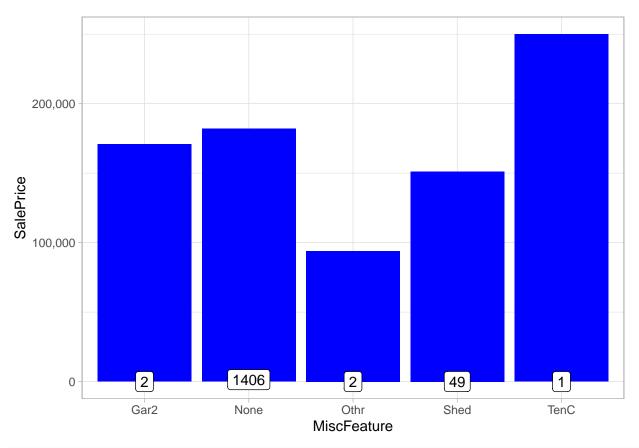
Miscellaneous feature not covered in other categories

Within Miscellaneous Feature, there are 2814 NAs. As the values are not ordinal, I will convert MiscFeature into a factor. Values:

```
Elev Elevator
Gar2 2nd Garage (if not described in garage section)
Othr Other
Shed Shed (over 100 SF)
TenC Tennis Court
NA None
```

```
## Warning in geom_bar(stat = "summary", fun.y = "median", fill = "blue"):
## Ignoring unknown parameters: 'fun.y'
## Warning: The dot-dot notation ('..count..') was deprecated in ggplot2 3.4.0.
## i Please use 'after_stat(count)' instead.
```

No summary function supplied, defaulting to 'mean_se()'



table(all\$MiscFeature)

```
## Gar2 None Othr Shed TenC
## 5 2814 4 95 1
```

When looking at the frequencies, the variable seems irrelevant to me. Having a shed probably means 'no Garage', which would explain the lower sales price for Shed. Also, while it makes a lot of sense that a house with a Tennis court is expensive, there is only one house with a tennis court in the training set.

Please return to the 5.2 Tabs menu to select other (groups of) variables

Alley

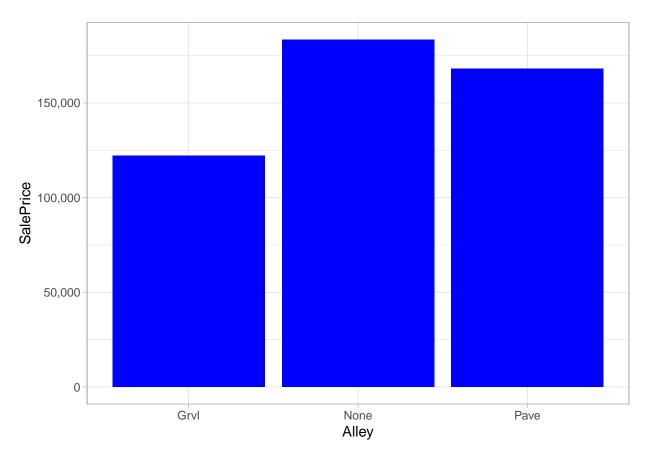
Type of alley access to property

Within Alley, there are 2721 NAs. As the values are not ordinal, I will convert Alley into a factor. Values:

```
Grvl Gravel
Pave Paved
NA No alley access
```

```
## Warning in geom_bar(stat = "summary", fun.y = "median", fill = "blue"):
## Ignoring unknown parameters: 'fun.y'
```

No summary function supplied, defaulting to 'mean_se()'



```
table(all$Alley)
##
## Grvl None Pave
   120 2721
Please return to the 5.2 Tabs menu to select other (groups of) variables
Fence
Fence quality
Within Fence, there are 2348 NAs. The values seem to be ordinal. Values:
   GdPrv
            Good Privacy
  MnPrv
            Minimum Privacy
   GdWo Good Wood
   MnWw Minimum Wood/Wire
        No Fence
   NA
all$Fence[is.na(all$Fence)] <- 'None'
table(all$Fence)
##
## GdPrv GdWo MnPrv MnWw
                            None
           112
                 329
                        12
                            2348
     118
all[!is.na(all$SalePrice),] %>% group_by(Fence) %>% summarise(median = median(SalePrice), counts=n())
## # A tibble: 5 x 3
##
     Fence median counts
     <chr> <dbl> <int>
## 1 GdPrv 167500
                      59
## 2 GdWo 138750
                      54
## 3 MnPrv 137450
                     157
## 4 MnWw 130000
                      11
## 5 None 173000
                    1179
```

My conclusion is that the values do not seem ordinal (no fence is best). Therefore, I will convert Fence into a factor.

```
all$Fence <- as.factor(all$Fence)
```

Please return to the 5.2 Tabs menu to select other (groups of) variables

Fireplace variables

Fireplace quality, and Number of fireplaces

Within Fireplace Quality, there are 1420 NAs. Number of fireplaces is complete.

Fireplace quality

The number of NAs in FireplaceQu matches the number of houses with 0 fireplaces. This means that I can safely replace the NAs in FireplaceQu with 'no fireplace'. The values are ordinal, and I can use the Qualities vector that I have already created for the Pool Quality. Values:

```
Ex Excellent - Exceptional Masonry Fireplace

Gd Good - Masonry Fireplace in main level

TA Average - Prefabricated Fireplace in main living area or Masonry Fireplace in basement

Fa Fair - Prefabricated Fireplace in basement

Po Poor - Ben Franklin Stove

NA No Fireplace

all$FireplaceQu[is.na(all$FireplaceQu)] <- 'None'
all$FireplaceQu(-as.integer(revalue(all$FireplaceQu, Qualities))
table(all$FireplaceQu)
```

Number of fireplaces

Fireplaces is an integer variable, and there are no missing values.

```
##
## 0 1 2 3 4
## 1420 1268 219 11 1
sum(table(all$Fireplaces))
```

[1] 2919

Please return to the 5.2 Tabs menu to select other (groups of) variables

Lot variables

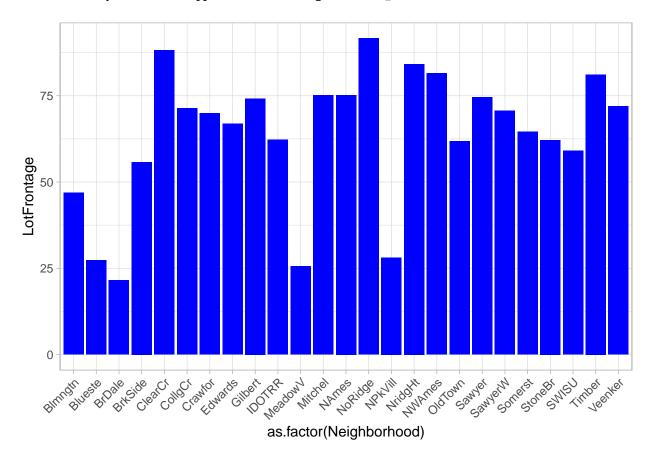
3 variables. One with 1 NA, and 2 complete variables.

LotFrontage: Linear feet of street connected to property

486 NAs. The most reasonable imputation seems to take the median per neigborhood.

```
## Warning in geom_bar(stat = "summary", fun.y = "median", fill = "blue"):
## Ignoring unknown parameters: 'fun.y'
```

No summary function supplied, defaulting to 'mean_se()'



for (i in 1:nrow(all)){
 if(is.na(all\$LotFrontage[i])){
 all\$LotFrontage[i] <- as.integer(median(all\$LotFrontage[all\$Neighborhood==all\$Neighborhood)
}
}</pre>

LotShape: General shape of property

No NAs. Values seem ordinal (Regular=best)

```
Reg Regular
IR1 Slightly irregular
IR2 Moderately Irregular
IR3 Irregular
```

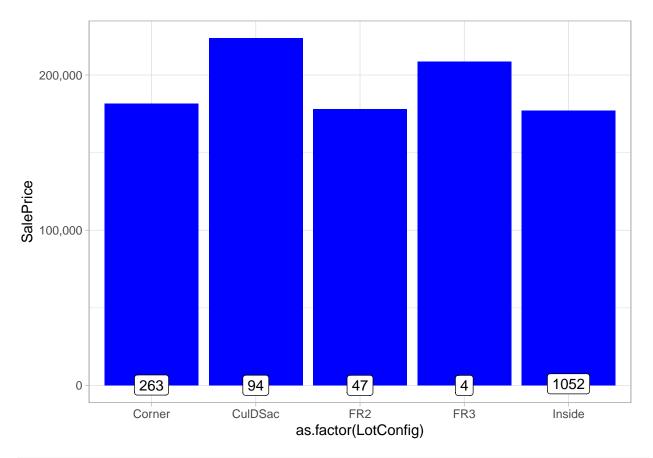
```
all$LotShape<-as.integer(revalue(all$LotShape, c('IR3'=0, 'IR2'=1, 'IR1'=2, 'Reg'=3)))
table(all$LotShape)
##
##
     0
         1
                2
                     3
##
         76 968 1859
     16
sum(table(all$LotShape))
```

[1] 2919

LotConfig: Lot configuration

No NAs. The values seemed possibly ordinal to me, but the visualization does not show this. Therefore, I will convert the variable into a factor.

```
Inside
           Inside lot
  Corner Corner lot
  CulDSac Cul-de-sac
  FR2 Frontage on 2 sides of property
  FR3 Frontage on 3 sides of property
ggplot(all[!is.na(all$SalePrice),], aes(x=as.factor(LotConfig), y=SalePrice)) +
        theme_light() +
        geom_bar(stat='summary', fun.y = "median", fill='blue')+
        scale_y_continuous(breaks= seq(0, 800000, by=100000), labels = comma) +
       geom_label(stat = "count", aes(label = ..count.., y = ..count..))
## Warning in geom_bar(stat = "summary", fun.y = "median", fill = "blue"):
## Ignoring unknown parameters: 'fun.y'
## No summary function supplied, defaulting to 'mean_se()'
```



all\$LotConfig <- as.factor(all\$LotConfig)
table(all\$LotConfig)</pre>

```
## ## Corner CulDSac FR2 FR3 Inside ## 511 176 85 14 2133
```

sum(table(all\$LotConfig))

[1] 2919

Please return to the 5.2 Tabs menu to select other (groups of) variables

Garage variables

Altogether, there are 7 variables related to garages

Two of those have one NA (GarageCars and GarageArea), one has 157 NAs (GarageType), 4 variables have 159 NAs.

First of all, I am going to replace all 159 missing **GarageYrBlt: Year garage was built** values with the values in YearBuilt (this is similar to YearRemodAdd, which also defaults to YearBuilt if no remodeling or additions).

```
all$GarageYrBlt[is.na(all$GarageYrBlt)] <- all$YearBuilt[is.na(all$GarageYrBlt)]
```

As NAs mean 'No Garage' for character variables, I now want to find out where the differences between the 157 NA GarageType and the other 3 character variables with 159 NAs come from.

```
#check if all 157 NAs are the same observations among the variables with 157/159 NAs
length(which(is.na(all$GarageType) & is.na(all$GarageFinish) & is.na(all$GarageCond) & is.na(all$Garage
```

[1] 157

```
#Find the 2 additional NAs kable(all[!is.na(all$GarageType) & is.na(all$GarageFinish), c('GarageCars', 'GarageArea', 'GarageType',
```

	GarageCars	GarageArea	GarageType	GarageCond	GarageQual	GarageFinish
2127	1	360	Detchd	NA	NA	NA
2577	NA	NA	Detchd	NA	NA	NA

The 157 NAs within GarageType all turn out to be NA in GarageCondition, GarageQuality, and GarageFinish as well. The differences are found in houses 2127 and 2577. As you can see, house 2127 actually does seem to have a Garage and house 2577 does not. Therefore, there should be 158 houses without a Garage. To fix house 2127, I will imputate the most common values (modes) for GarageCond, GarageQual, and GarageFinish.

```
#Imputing modes.
all$GarageCond[2127] <- names(sort(-table(all$GarageCond)))[1]
all$GarageQual[2127] <- names(sort(-table(all$GarageQual)))[1]
all$GarageFinish[2127] <- names(sort(-table(all$GarageFinish)))[1]

#display "fixed" house
kable(all[2127, c('GarageYrBlt', 'GarageCars', 'GarageArea', 'GarageType', 'GarageCond', 'GarageQual',</pre>
```

	${\bf Garage Yr Blt}$	${\bf Garage Cars}$	${\bf Garage Area}$	${\bf Garage Type}$	${\bf Garage Cond}$	${\bf Garage Qual}$	GarageFinish
2127	1910	1	360	Detchd	TA	TA	Unf

GarageCars and GarageArea: Size of garage in car capacity and Size of garage in square

Both have 1 NA. As you can see above, it is house 2577 for both variables. The problem probably occured as the GarageType for this house is "detached", while all other Garage-variables seem to indicate that this house has no Garage.

```
#fixing 3 values for house 2577
all$GarageCars[2577] <- 0
all$GarageArea[2577] <- 0
all$GarageType[2577] <- NA

#check if NAs of the character variables are now all 158
length(which(is.na(all$GarageType) & is.na(all$GarageFinish) & is.na(all$GarageCond) & is.na(all$Garage</pre>
```

[1] 158

Now, the 4 character variables related to garage all have the same set of 158 NAs, which correspond to 'No Garage'. I will fix all of them in the remainder of this section

GarageType: Garage location

The values do not seem ordinal, so I will convert into a factor.

```
2Types More than one type of garage
Attchd Attached to home
Basment Basement Garage
BuiltIn Built-In (Garage part of house - typically has room above garage)
CarPort Car Port
Detchd Detached from home
NA No Garage
```

```
all$GarageType[is.na(all$GarageType)] <- 'No Garage'
all$GarageType <- as.factor(all$GarageType)
table(all$GarageType)</pre>
```

```
##
##
                                     BuiltIn
                                                CarPort
                                                            Detchd No Garage
      2Types
                 Attchd
                          Basment
                                36
                                                               778
##
          23
                   1723
                                         186
                                                     15
                                                                          158
```

GarageFinish: Interior finish of the garage

The values are ordinal.

```
Fin Finished
RFn Rough Finished
Unf Unfinished
NA No Garage
```

```
all$GarageFinish[is.na(all$GarageFinish)] <- 'None'
Finish <- c('None'=0, 'Unf'=1, 'RFn'=2, 'Fin'=3)
all$GarageFinish<-as.integer(revalue(all$GarageFinish, Finish))
table(all$GarageFinish)</pre>
```

```
## ## 0 1 2 3
## 158 1231 811 719
```

Garage Qual: Garage quality

Another variable than can be made ordinal with the Qualities vector.

```
Ex Excellent
Gd Good
TA Typical/Average
Fa Fair
Po Poor
NA No Garage
```

```
all$GarageQual[is.na(all$GarageQual)] <- 'None'</pre>
all$GarageQual<-as.integer(revalue(all$GarageQual, Qualities))</pre>
table(all$GarageQual)
##
##
      0
                 2
                      3
                            4
                                 5
           1
##
    158
           5
              124 2605
                           24
                                 3
Garage Cond: Garage condition
Another variable than can be made ordinal with the Qualities vector.
   Ex
        Excellent
   Gd
        Good
   TA
        Typical/Average
  Fa
        Fair
   Ро
        Poor
        No Garage
   NA
all$GarageCond[is.na(all$GarageCond)] <- 'None'</pre>
all$GarageCond<-as.integer(revalue(all$GarageCond, Qualities))
table(all$GarageCond)
```

```
## ## 0 1 2 3 4 5
## 158 14 74 2655 15 3
```

Please return to the 5.2 Tabs menu to select other (groups of) variables

Basement Variables

Altogether, there are 11 variables that relate to the Basement of a house

Five of those have 79-82 NAs, six have one or two NAs.

```
#check if all 79 NAs are the same observations among the variables with 80+ NAs
length(which(is.na(all$BsmtQual) & is.na(all$BsmtCond) & is.na(all$BsmtExposure) & is.na(all$BsmtFinTyp
```

```
## [1] 79
```

```
#Find the additional NAs; BsmtFinType1 is the one with 79 NAs
```

all[!is.na(all\$BsmtFinType1) & (is.na(all\$BsmtCond)|is.na(all\$BsmtQual)|is.na(all\$BsmtExposure)|is.na(a

```
##
         BsmtQual BsmtCond BsmtExposure BsmtFinType1 BsmtFinType2
## 333
               Gd
                         TA
                                        No
                                                      GLQ
                                                                   <NA>
## 949
               Gd
                          TΑ
                                      <NA>
                                                      Unf
                                                                    Unf
                         TA
                                                                    Unf
## 1488
               Gd
                                      <NA>
                                                      Unf
## 2041
                       < NA >
                                                      GLQ
                                                                    Rec
               Gd
                                        Mn
## 2186
                                                      BLQ
               TA
                       < NA >
                                        No
                                                                    Unf
## 2218
             <NA>
                                                      Unf
                                                                    Unf
                         Fa
                                        No
## 2219
             <NA>
                         TA
                                        No
                                                      Unf
                                                                    Unf
## 2349
               Gd
                                      <NA>
                                                      Unf
                                                                    Unf
                         TA
## 2525
               TA
                       < NA >
                                                      ALQ
                                                                    Unf
                                        Αv
```

So altogether, it seems as if there are 79 houses without a basement, because the basement variables of the other houses with missing values are all 80% complete (missing 1 out of 5 values). I am going to impute the modes to fix those 9 houses.

```
#Imputing modes.
all$BsmtFinType2[333] <- names(sort(-table(all$BsmtFinType2)))[1]
all$BsmtExposure[c(949, 1488, 2349)] <- names(sort(-table(all$BsmtExposure)))[1]
all$BsmtCond[c(2041, 2186, 2525)] <- names(sort(-table(all$BsmtCond)))[1]
all$BsmtQual[c(2218, 2219)] <- names(sort(-table(all$BsmtQual)))[1]</pre>
```

Now that the 5 variables considered agree upon 79 houses with 'no basement', I am going to factorize/hot encode them below.

BsmtQual: Evaluates the height of the basement

A variable than can be made ordinal with the Qualities vector.

```
Ex Excellent (100+ inches)
Gd Good (90-99 inches)
TA Typical (80-89 inches)
Fa Fair (70-79 inches)
Po Poor (<70 inches
NA No Basement

all$BsmtQual[is.na(all$BsmtQual)] <- 'None'
all$BsmtQual<-as.integer(revalue(all$BsmtQual, Qualities))
table(all$BsmtQual)
```

```
## ## 0 2 3 4 5
## 79 88 1285 1209 258
```

BsmtCond: Evaluates the general condition of the basement

A variable than can be made ordinal with the Qualities vector.

```
Ex Excellent
Gd Good
TA Typical - slight dampness allowed
Fa Fair - dampness or some cracking or settling
Po Poor - Severe cracking, settling, or wetness
NA No Basement

all$BsmtCond[is.na(all$BsmtCond)] <- 'None'
all$BsmtCond<-as.integer(revalue(all$BsmtCond, Qualities))
table(all$BsmtCond)
```

```
## ## 0 1 2 3 4
## 79 5 104 2609 122
```

BsmtExposure: Refers to walkout or garden level walls

A variable than can be made ordinal.

```
Gd Good Exposure

Av Average Exposure (split levels or foyers typically score average or above)

Mn Mimimum Exposure

No No Exposure

NA No Basement

all$BsmtExposure[is.na(all$BsmtExposure)] <- 'None'

Exposure <- c('None'=0, 'No'=1, 'Mn'=2, 'Av'=3, 'Gd'=4)

all$BsmtExposure<-as.integer(revalue(all$BsmtExposure, Exposure))

table(all$BsmtExposure)
```

```
## ## 0 1 2 3 4
## 79 1907 239 418 276
```

BsmtFinType1: Rating of basement finished area

A variable than can be made ordinal.

```
GLQ Good Living Quarters
ALQ Average Living Quarters
BLQ Below Average Living Quarters
Rec Average Rec Room
LwQ Low Quality
Unf Unfinshed
NA No Basement
```

```
all$BsmtFinType1[is.na(all$BsmtFinType1)] <- 'None'
FinType <- c('None'=0, 'Unf'=1, 'LwQ'=2, 'Rec'=3, 'BLQ'=4, 'ALQ'=5, 'GLQ'=6)
all$BsmtFinType1<-as.integer(revalue(all$BsmtFinType1, FinType))
table(all$BsmtFinType1)</pre>
```

```
## ## 0 1 2 3 4 5 6
## 79 851 154 288 269 429 849
```

BsmtFinType2: Rating of basement finished area (if multiple types)

A variable than can be made ordinal with the FinType vector.

```
GLQ Good Living Quarters
ALQ Average Living Quarters
BLQ Below Average Living Quarters
Rec Average Rec Room
LwQ Low Quality
Unf Unfinshed
NA No Basement
```

```
all$BsmtFinType2[is.na(all$BsmtFinType2)] <- 'None'
FinType <- c('None'=0, 'Unf'=1, 'LwQ'=2, 'Rec'=3, 'BLQ'=4, 'ALQ'=5, 'GLQ'=6)
all$BsmtFinType2<-as.integer(revalue(all$BsmtFinType2, FinType))
table(all$BsmtFinType2)</pre>
```

```
## ## 0 1 2 3 4 5 6
## 79 2494 87 105 68 52 34
```

Remaining Basement variabes with just a few NAs

I now still have to deal with those 6 variables that have 1 or 2 NAs.

#display remaining NAs. Using BsmtQual as a reference for the 79 houses without basement agreed upon ea all[(is.na(all\$BsmtFullBath)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)|is.na(all\$BsmtFinSF2)

```
BsmtQual BsmtFullBath BsmtHalfBath BsmtFinSF1 BsmtFinSF2 BsmtUnfSF
##
## 2121
                0
                             NA
                                           NA
                                                       NA
## 2189
                0
                             NA
                                           NA
                                                        0
                                                                    0
                                                                              0
##
        TotalBsmtSF
## 2121
                  NA
## 2189
                   0
```

It should be obvious that those remaining NAs all refer to 'not present'. Below, I am fixing those remaining variables.

BsmtFullBath: Basement full bathrooms

An integer variable.

```
all$BsmtFullBath[is.na(all$BsmtFullBath)] <-0
table(all$BsmtFullBath)</pre>
```

BsmtHalfBath: Basement half bathrooms

An integer variable.

```
all$BsmtHalfBath[is.na(all$BsmtHalfBath)] <-0
table(all$BsmtHalfBath)</pre>
```

BsmtFinSF1: Type 1 finished square feet

An integer variable.

```
all$BsmtFinSF1[is.na(all$BsmtFinSF1)] <-0
```

BsmtFinSF2: Type 2 finished square feet

An integer variable.

```
all$BsmtFinSF2[is.na(all$BsmtFinSF2)] <-0
```

BsmtUnfSF: Unfinished square feet of basement area

An integer variable.

```
all$BsmtUnfSF[is.na(all$BsmtUnfSF)] <-0
```

TotalBsmtSF: Total square feet of basement area

An integer variable.

```
all$TotalBsmtSF[is.na(all$TotalBsmtSF)] <-0
```

Please return to the 5.2 Tabs menu to select other (groups of) variables

Masonry variables

Masonry veneer type, and masonry veneer area

Masonry veneer type has 24 NAs. Masonry veneer area has 23 NAs. If a house has a veneer area, it should also have a masonry veneer type. Let's fix this one first.

```
#check if the 23 houses with veneer area NA are also NA in the veneer type
length(which(is.na(all$MasVnrType) & is.na(all$MasVnrArea)))
```

[1] 23

```
#find the one that should have a MasVnrType
all[is.na(all$MasVnrType) & !is.na(all$MasVnrArea), c('MasVnrType', 'MasVnrArea')]
```

```
## MasVnrType MasVnrArea
## 2611 <NA> 198
```

```
#fix this veneer type by imputing the mode
all$MasVnrType[2611] <- names(sort(-table(all$MasVnrType)))[2] #taking the 2nd value as the 1st is 'non
all[2611, c('MasVnrType', 'MasVnrArea')]</pre>
```

```
## MasVnrType MasVnrArea
## 2611 BrkFace 198
```

This leaves me with 23 houses that really have no masonry.

Masonry veneer type

Will check the ordinality below.

```
BrkCmn Brick Common
BrkFace Brick Face
CBlock Cinder Block
None None
Stone Stone
```

```
all$MasVnrType[is.na(all$MasVnrType)] <- 'None'
all[!is.na(all$SalePrice),] %>% group_by(MasVnrType) %>% summarise(median = median(SalePrice), counts=n
```

```
## # A tibble: 4 x 3
##
    MasVnrType median counts
##
     <chr>
                 <dbl> <int>
## 1 BrkCmn
                139000
                           15
## 2 None
                           872
                143125
## 3 BrkFace
                181000
                           445
## 4 Stone
                246839
                           128
```

There seems to be a significant difference between "common brick/none" and the other types. I assume that simple stones and for instance wooden houses are just cheaper. I will make the ordinality accordingly.

```
Masonry <- c('None'=0, 'BrkCmn'=0, 'BrkFace'=1, 'Stone'=2)
all$MasVnrType<-as.integer(revalue(all$MasVnrType, Masonry))
table(all$MasVnrType)</pre>
```

MasVnrArea: Masonry veneer area in square feet

An integer variable.

```
all$MasVnrArea[is.na(all$MasVnrArea)] <-0
```

Please return to the 5.2 Tabs menu to select other (groups of) variables

MS Zoning

MSZoning: Identifies the general zoning classification of the sale

4 NAs. Values are categorical.

```
Α
     Agriculture
С
    Commercial
    Floating Village Residential
F۷
     Industrial
Ι
RH
    Residential High Density
RL
    Residential Low Density
RP
    Residential Low Density Park
    Residential Medium Density
RM
```

```
#imputing the mode
all$MSZoning[is.na(all$MSZoning)] <- names(sort(-table(all$MSZoning)))[1]
all$MSZoning <- as.factor(all$MSZoning)</pre>
table(all$MSZoning)
##
## C (all)
                F۷
                                          RM
                         RH
                                 RL
##
        25
                139
                         26
                               2269
                                         460
sum(table(all$MSZoning))
## [1] 2919
Please return to the 5.2 Tabs menu to select other (groups of) variables
Kitchen variables
Kitchen quality and numer of Kitchens above grade
Kitchen quality has 1 NA. Number of Kitchens is complete.
Kitchen quality
1NA. Can be made ordinal with the qualities vector.
        Excellent
   Ex
   Gd
        Good
   TA
        Typical/Average
   Fa
        Fair
   Po
        Poor
all$KitchenQual[is.na(all$KitchenQual)] <- 'TA' #replace with most common value
all$KitchenQual<-as.integer(revalue(all$KitchenQual, Qualities))</pre>
table(all$KitchenQual)
##
##
      2
           3
                      5
##
     70 1493 1151 205
sum(table(all$KitchenQual))
## [1] 2919
Number of Kitchens above grade
An integer variable with no NAs.
table(all$KitchenAbvGr)
```

sum(table(all\$KitchenAbvGr))

[1] 2919

Please return to the 5.2 Tabs menu to select other (groups of) variables

Utilities

Utilities: Type of utilities available

2 NAs. Ordinal as additional utilities is better.

```
AllPub All public Utilities (E,G,W,&S)
NoSewr Electricity, Gas, and Water (Septic Tank)
NoSeWa Electricity and Gas Only
ELO Electricity only
```

However, the table below shows that only one house does not have all public utilities. This house is in the train set. Therefore, imputing 'AllPub' for the NAs means that all houses in the test set will have 'AllPub'. This makes the variable useless for prediction. Consequently, I will get rid of it.

table(all\$Utilities)

```
## ## AllPub NoSeWa
## 2916 1
```

```
kable(all[is.na(all$Utilities) | all$Utilities=='NoSeWa', 1:9])
```

	MSSubClas	m sMSZoning	g LotFrontage	${\bf LotArea}$	${\bf Street}$	Alley	LotShape	LandC	ontour Utilities
945	20	RL	82	14375	Pave	None	2	Lvl	NoSeWa
1916	30	RL	109	21780	Grvl	None	3	Lvl	NA
1946	20	RL	64	31220	Pave	None	2	Bnk	NA

```
all$Utilities <- NULL
```

Please return to the 5.2 Tabs menu to select other (groups of) variables

Home functionality

Functional: Home functionality

1NA. Can be made ordinal (salvage only is worst, typical is best).

```
Typ Typical Functionality
Min1 Minor Deductions 1
Min2 Minor Deductions 2
Mod Moderate Deductions
Maj1 Major Deductions 1
Maj2 Major Deductions 2
Sev Severely Damaged
Sal Salvage only
```

```
#impute mode for the 1 NA
all$Functional[is.na(all$Functional)] <- names(sort(-table(all$Functional)))[1]</pre>
all$Functional <- as.integer(revalue(all$Functional, c('Sal'=0, 'Sev'=1, 'Maj2'=2, 'Maj1'=3, 'Mod'=4, '
table(all$Functional)
##
##
                3
                          5
                                6
                                     7
##
               19
                    35
                         70
                               65 2719
      2
           9
sum(table(all$Functional))
## [1] 2919
Please return to the 5.2 Tabs menu to select other (groups of) variables
Exterior variables
There are 4 exterior variables
2 variables have 1 NA, 2 variables have no NAs.
Exterior1st: Exterior covering on house
1 NA. Values are categorical.
   AsbShng Asbestos Shingles
   AsphShn Asphalt Shingles
  BrkComm Brick Common
  BrkFace Brick Face
  CBlock Cinder Block
  CemntBd Cement Board
  HdBoard Hard Board
   ImStucc Imitation Stucco
  MetalSd Metal Siding
  Other
            Other
  Plywood Plywood
  PreCast PreCast
  Stone
            Stone
            Stucco
  Stucco
  VinylSd Vinyl Siding
  Wd Sdng Wood Siding
   WdShing Wood Shingles
#imputing mode
all$Exterior1st[is.na(all$Exterior1st)] <- names(sort(-table(all$Exterior1st)))[1]</pre>
all$Exterior1st <- as.factor(all$Exterior1st)</pre>
table(all$Exterior1st)
##
## AsbShng AsphShn BrkComm BrkFace
                                     CBlock CemntBd HdBoard ImStucc MetalSd Plywood
                                                126
                                                         442
                                                                                  221
##
        44
                 2
                         6
                                 87
                                          2
                                                                   1
                                                                         450
##
     Stone Stucco VinylSd Wd Sdng WdShing
##
         2
                43
                      1026
                                411
                                         56
```

```
sum(table(all$Exterior1st))
## [1] 2919
Exterior2nd: Exterior covering on house (if more than one material)
1 NA. Values are categorical.
   AsbShng Asbestos Shingles
   AsphShn Asphalt Shingles
   BrkComm Brick Common
   BrkFace Brick Face
   CBlock
           Cinder Block
   CemntBd Cement Board
   HdBoard Hard Board
   ImStucc Imitation Stucco
  MetalSd Metal Siding
  Other
            Other
  Plywood Plywood
  PreCast PreCast
  Stone
            Stone
            Stucco
  Stucco
  VinylSd Vinyl Siding
  Wd Sdng Wood Siding
  WdShing Wood Shingles
#imputing mode
all$Exterior2nd[is.na(all$Exterior2nd)] <- names(sort(-table(all$Exterior2nd)))[1]</pre>
all$Exterior2nd <- as.factor(all$Exterior2nd)</pre>
table(all$Exterior2nd)
##
## AsbShng AsphShn Brk Cmn BrkFace CBlock CmentBd HdBoard ImStucc MetalSd
                                                                               Other
                                                126
                                                         406
                                                                  15
                 4
                        22
                                 47
                                                                         447
## Plywood
             Stone Stucco VinylSd Wd Sdng Wd Shng
##
       270
                        47
                               1015
                                        391
sum(table(all$Exterior2nd))
## [1] 2919
ExterQual: Evaluates the quality of the material on the exterior
No NAs. Can be made ordinal using the Qualities vector.
   Ex
        Excellent
   Gd
        Good
```

TA

Fa

Ро

Fair

Poor

Average/Typical

```
all$ExterQual<-as.integer(revalue(all$ExterQual, Qualities))</pre>
## The following 'from' values were not present in 'x': None, Po
table(all$ExterQual)
##
                     5
##
           3
##
     35 1798 979 107
sum(table(all$ExterQual))
## [1] 2919
ExterCond: Evaluates the present condition of the material on the exterior
No NAs. Can be made ordinal using the Qualities vector.
   Ex
        Excellent
   Gd
        Good
   TA
        Average/Typical
   Fa
        Fair
   Po
        Poor
all$ExterCond<-as.integer(revalue(all$ExterCond, Qualities))</pre>
## The following 'from' values were not present in 'x': None
table(all$ExterCond)
##
##
      1
           2
                3
                     4
                           5
         67 2538 299
sum(table(all$ExterCond))
## [1] 2919
Please return to the 5.2 Tabs menu to select other (groups of) variables
Electrical system
Electrical: Electrical system
1 NA. Values are categorical.
   SBrkr
            Standard Circuit Breakers & Romex
   FuseA
            Fuse Box over 60 AMP and all Romex wiring (Average)
            60 AMP Fuse Box and mostly Romex wiring (Fair)
   FuseF
   FuseP
            60 AMP Fuse Box and mostly knob & tube wiring (poor)
   Mix Mixed
```

```
#imputing mode
all$Electrical[is.na(all$Electrical)] <- names(sort(-table(all$Electrical)))[1]</pre>
all$Electrical <- as.factor(all$Electrical)</pre>
table(all$Electrical)
##
## FuseA FuseF FuseP Mix SBrkr
    188 50
                         1 2672
               8
sum(table(all$Electrical))
## [1] 2919
Please return to the 5.2 Tabs menu to select other (groups of) variables
Sale Type and Condition
SaleType: Type of sale
1 NA. Values are categorical.
       Warranty Deed - Conventional
   CWD Warranty Deed - Cash
  VWD Warranty Deed - VA Loan
  New Home just constructed and sold
  COD Court Officer Deed/Estate
  Con Contract 15% Down payment regular terms
  ConLw Contract Low Down payment and low interest
  ConLI
            Contract Low Interest
  ConLD
           Contract Low Down
  Oth Other
#imputing mode
all$SaleType[is.na(all$SaleType)] <- names(sort(-table(all$SaleType)))[1]</pre>
all$SaleType <- as.factor(all$SaleType)</pre>
table(all$SaleType)
##
                                   CWD
##
     COD
           Con ConLD ConLI ConLw
                                         New
                                               Oth
                                                       WD
                  26
                                  12
                                         239
                                                  7 2526
sum(table(all$SaleType))
## [1] 2919
```

SaleCondition: Condition of sale

No NAs. Values are categorical.

```
Normal
            Normal Sale
   Abnorml Abnormal Sale - trade, foreclosure, short sale
   AdjLand Adjoining Land Purchase
            Allocation - two linked properties with separate deeds, typically condo with a garage unit
   Alloca
  Family
            Sale between family members
  Partial Home was not completed when last assessed (associated with New Homes)
all$SaleCondition <- as.factor(all$SaleCondition)</pre>
table(all$SaleCondition)
##
## Abnorml AdjLand Alloca Family
                                    Normal Partial
##
       190
                12
                        24
                                46
                                       2402
                                                245
sum(table(all$SaleCondition))
```

Please return to the 5.2 Tabs menu to select other (groups of) variables

Label encoding/factorizing the remaining character variables

At this point, I have made sure that all variables with NAs are taken care of. However, I still need to also take care of the remaining character variables that without missing values. Similar to the previous section, I have created Tabs for groups of variables.

```
Charcol <- names(all[,sapply(all, is.character)])</pre>
Charcol
   [1] "Street"
                        "LandContour"
                                        "LandSlope"
                                                        "Neighborhood" "Condition1"
##
   [6] "Condition2"
                                        "HouseStyle"
                        "BldgType"
                                                        "RoofStyle"
                                                                        "RoofMatl"
## [11] "Foundation"
                        "Heating"
                                        "HeatingQC"
                                                        "CentralAir"
                                                                        "PavedDrive"
cat('There are', length(Charcol), 'remaining columns with character values')
```

There are 15 remaining columns with character values

Foundation

[1] 2919

Foundation: Type of foundation

BrkTil	Brick & Tile
CBlock	Cinder Block
PConc	Poured Contrete
Slab	Slab
Stone	Stone
Wood	Wood

```
#No ordinality, so converting into factors
all$Foundation <- as.factor(all$Foundation)</pre>
table(all$Foundation)
##
## BrkTil CBlock PConc
                          Slab Stone
                                         Wood
            1235
                   1308
                             49
      311
                                    11
                                            5
sum(table(all$Foundation))
## [1] 2919
Please return to the 5.3 Tabs menu to select other (groups of) variables
Heating and airco
There are 2 heating variables, and one that indicates Airco Yes/No.
Heating: Type of heating
   Floor
            Floor Furnace
   GasA Gas forced warm air furnace
  GasW Gas hot water or steam heat
  Grav Gravity furnace
  OthW Hot water or steam heat other than gas
  Wall Wall furnace
#No ordinality, so converting into factors
all$Heating <- as.factor(all$Heating)</pre>
table(all$Heating)
##
## Floor GasA GasW Grav OthW Wall
##
       1 2874
                  27
                         9
                                2
sum(table(all$Heating))
## [1] 2919
HeatingQC: Heating quality and condition
   Ex
        Excellent
   Gd
        Good
```

TA

Fa

Ро

Fair

Poor

Average/Typical

```
\textit{\#making the variable ordinal using the Qualities vector}
all$HeatingQC<-as.integer(revalue(all$HeatingQC, Qualities))</pre>
## The following 'from' values were not present in 'x': None
table(all$HeatingQC)
##
##
           2
                3
                           5
##
         92 857 474 1493
sum(table(all$HeatingQC))
## [1] 2919
CentralAir: Central air conditioning
   N
        No
   Y
        Yes
all$CentralAir<-as.integer(revalue(all$CentralAir, c('N'=0, 'Y'=1)))
table(all$CentralAir)
##
##
      0
           1
   196 2723
sum(table(all$CentralAir))
## [1] 2919
Please return to the 5.3 Tabs menu to select other (groups of) variables
Roof
There are 2 variables that deal with the roof of houses.
RoofStyle: Type of roof
   Flat Flat
   Gable
            Gable
   Gambrel Gabrel (Barn)
   Hip Hip
   Mansard Mansard
   Shed Shed
```

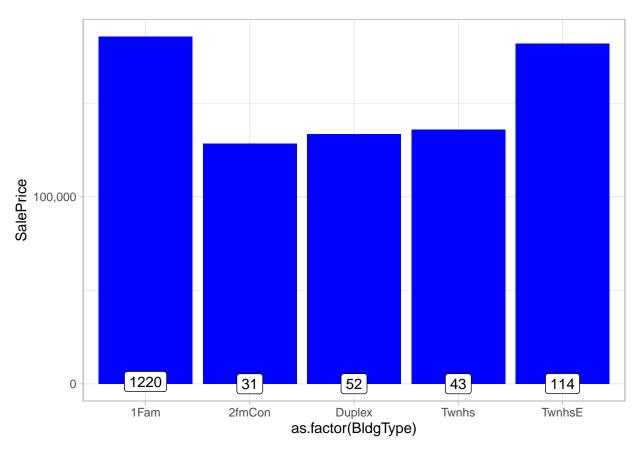
```
#No ordinality, so converting into factors
all$RoofStyle <- as.factor(all$RoofStyle)</pre>
table(all$RoofStyle)
##
##
      Flat
             Gable Gambrel
                               Hip Mansard
                                               Shed
       20
              2310
                        22
                               551
##
                                         11
                                                  5
sum(table(all$RoofStyle))
## [1] 2919
RoofMatl: Roof material
   ClyTile Clay or Tile
   CompShg Standard (Composite) Shingle
  Membran Membrane
  Metal
           Metal
  Roll Roll
  Tar&Grv Gravel & Tar
  WdShake Wood Shakes
  WdShngl Wood Shingles
#No ordinality, so converting into factors
all$RoofMatl <- as.factor(all$RoofMatl)</pre>
table(all$RoofMatl)
##
## ClyTile CompShg Membran
                            Metal
                                      Roll Tar&Grv WdShake WdShngl
##
         1
              2876
                         1
                                          1
                                                 23
                                 1
sum(table(all$RoofMatl))
## [1] 2919
Please return to the 5.3 Tabs menu to select other (groups of) variables
Land
2 variables that specify the flatness and slope of the propoerty.
LandContour: Flatness of the property
  Lvl Near Flat/Level
  Bnk Banked - Quick and significant rise from street grade to building
  HLS Hillside - Significant slope from side to side
  Low Depression
```

```
#No ordinality, so converting into factors
all$LandContour <- as.factor(all$LandContour)</pre>
table(all$LandContour)
##
##
   Bnk HLS Low Lvl
## 117 120
               60 2622
sum(table(all$LandContour))
## [1] 2919
LandSlope: Slope of property
  Gtl Gentle slope
  Mod Moderate Slope
  Sev Severe Slope
#Ordinal, so label encoding
all$LandSlope<-as.integer(revalue(all$LandSlope, c('Sev'=0, 'Mod'=1, 'Gtl'=2)))
table(all$LandSlope)
##
##
      0
           1
##
     16 125 2778
sum(table(all$LandSlope))
## [1] 2919
Please return to the 5.3 Tabs menu to select other (groups of) variables
Dwelling
2 variables that specify the type and style of dwelling.
BldgType: Type of dwelling
   1Fam Single-family Detached
   2FmCon
            Two-family Conversion; originally built as one-family dwelling
   Duplx
            Duplex
  TwnhsE
            Townhouse End Unit
   TwnhsI
            Townhouse Inside Unit
```

This seems ordinal to me (single family detached=best). Let's check it with visualization.

```
## Warning in geom_bar(stat = "summary", fun.y = "median", fill = "blue"):
## Ignoring unknown parameters: 'fun.y'
```

No summary function supplied, defaulting to 'mean_se()'



However, the visualization does not show ordinality.

```
#No ordinality, so converting into factors
all$BldgType <- as.factor(all$BldgType)
table(all$BldgType)</pre>
```

sum(table(all\$BldgType))

[1] 2919

HouseStyle: Style of dwelling

```
1Story One story
1.5Fin One and one-half story: 2nd level finished
1.5Unf One and one-half story: 2nd level unfinished
2Story Two story
```

```
Two and one-half story: 2nd level finished
   2.5Unf
           Two and one-half story: 2nd level unfinished
  SFoyer
           Split Foyer
  SLvl Split Level
#No ordinality, so converting into factors
all$HouseStyle <- as.factor(all$HouseStyle)</pre>
table(all$HouseStyle)
##
## 1.5Fin 1.5Unf 1Story 2.5Fin 2.5Unf 2Story SFoyer
                                                       SLvl
      314
              19
                   1471
                                   24
                                          872
                                                        128
sum(table(all$HouseStyle))
## [1] 2919
```

Please return to the 5.3 Tabs menu to select other (groups of) variables

Neighborhood and Conditions

3 variables that specify the physical location, and the proximity of 'conditions'.

Neighborhood: Physical locations within Ames city limits

Note: as the number of levels is really high, I will look into binning later on.

```
Blmngtn Bloomington Heights
Blueste Bluestem
       Briardale
BrDale
BrkSide Brookside
ClearCr Clear Creek
CollgCr College Creek
Crawfor Crawford
Edwards Edwards
Gilbert Gilbert
        Iowa DOT and Rail Road
IDOTRR
Meadow Village
Mitchel Mitchell
Names
        North Ames
NoRidge Northridge
NPkVill Northpark Villa
NridgHt Northridge Heights
NWAmes
        Northwest Ames
OldTown Old Town
SWISU
        South & West of Iowa State University
Sawyer
        Sawyer
SawyerW Sawyer West
Somerst Somerset
StoneBr Stone Brook
        Timberland
Timber
Veenker Veenker
```

```
#No ordinality, so converting into factors
all$Neighborhood <- as.factor(all$Neighborhood)</pre>
table(all$Neighborhood)
##
## Blmngtn Blueste BrDale BrkSide ClearCr CollgCr Crawfor Edwards Gilbert
                                                                               IDOTRR
##
        28
                10
                        30
                                108
                                         44
                                                267
                                                         103
                                                                 194
                     NAmes NoRidge NPkVill NridgHt NWAmes OldTown
## MeadowV Mitchel
                                                                      Sawyer SawyerW
                                                166
##
        37
               114
                       443
                                 71
                                         23
                                                         131
                                                                 239
                                                                         151
                                                                                  125
## Somerst StoneBr
                     SWISU Timber Veenker
       182
                51
                                 72
                        48
                                         24
sum(table(all$Neighborhood))
## [1] 2919
Condition1: Proximity to various conditions
   Artery
            Adjacent to arterial street
  Feedr
            Adjacent to feeder street
   Norm Normal
   RRNn Within 200' of North-South Railroad
   RRAn Adjacent to North-South Railroad
   PosN Near positive off-site feature--park, greenbelt, etc.
   PosA Adjacent to postive off-site feature
   RRNe Within 200' of East-West Railroad
   RRAe Adjacent to East-West Railroad
#No ordinality, so converting into factors
all$Condition1 <- as.factor(all$Condition1)</pre>
table(all$Condition1)
##
                                         RRAe
                                                RRAn
                                                        RRNe
                                                               RRNn
## Artery Feedr
                   Norm
                           PosA
                                  PosN
##
       92
                   2511
                             20
                                    39
                                           28
                                                  50
                                                                  9
             164
                                                           6
sum(table(all$Condition1))
## [1] 2919
Condition2: Proximity to various conditions (if more than one is present)
            Adjacent to arterial street
   Artery
   Feedr
            Adjacent to feeder street
   Norm Normal
   RRNn Within 200' of North-South Railroad
   RRAn Adjacent to North-South Railroad
   PosN Near positive off-site feature--park, greenbelt, etc.
   PosA Adjacent to postive off-site feature
   RRNe Within 200' of East-West Railroad
   RRAe Adjacent to East-West Railroad
```

```
{\it \#No\ ordinality},\ {\it so\ converting\ into\ factors}
all$Condition2 <- as.factor(all$Condition2)</pre>
table(all$Condition2)
##
                                                        RRNn
## Artery Feedr
                   Norm
                          PosA PosN
                                         RRAe
                                                RRAn
        5
                   2889
sum(table(all$Condition2))
## [1] 2919
Please return to the 5.3 Tabs menu to select other (groups of) variables
Pavement of Street & Driveway
2 variables
Street: Type of road access to property
   Grvl Gravel
  Pave Paved
#Ordinal, so label encoding
all$Street<-as.integer(revalue(all$Street, c('Grvl'=0, 'Pave'=1)))
table(all$Street)
##
##
      0
           1
     12 2907
sum(table(all$Street))
## [1] 2919
PavedDrive: Paved driveway
   Y
        Paved
        Partial Pavement
   Ρ
        Dirt/Gravel
   N
#Ordinal, so label encoding
all$PavedDrive<-as.integer(revalue(all$PavedDrive, c('N'=0, 'P'=1, 'Y'=2)))
table(all$PavedDrive)
##
##
      0
         1
                2
   216
          62 2641
##
```

```
sum(table(all$PavedDrive))
```

[1] 2919

Please return to the 5.3 Tabs menu to select other (groups of) variables

Changing some numeric variables into factors

At this point, all variables are complete (No NAs), and all character variables are converted into either numeric labels of into factors. However, there are 3 variables that are recorded numeric but should actually be categorical.

Year and Month Sold

While oridinality within YearBuilt (or remodeled) makes sense (old houses are worth less), we are talking about only 5 years of sales. These years also include an economic crisis. For instance: Sale Prices in 2009 (after the collapse) are very likely to be much lower than in 2007. I wil convert YrSold into a factor before modeling, but as I need the numeric version of YrSold to create an Age variable, I am not doing that yet.

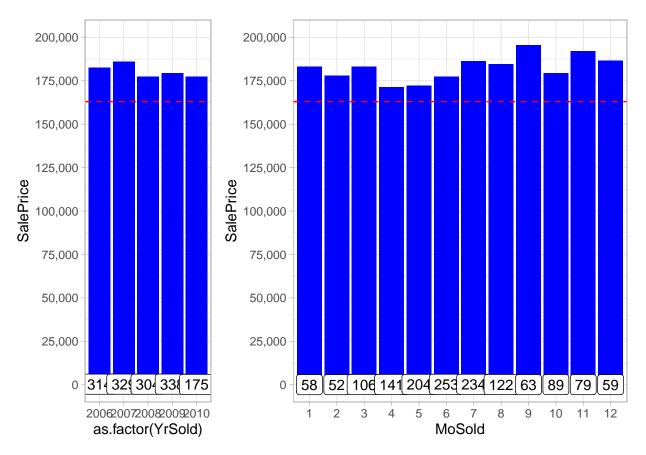
Month Sold is also an Integer variable. However, December is not "better" than January. Therefore, I will convert MoSold values back into factors.

```
str(all$YrSold)
## int [1:2919] 2008 2007 2008 2006 2008 2009 2007 2009 2008 2008 ...
str(all$MoSold)
## int [1:2919] 2 5 9 2 12 10 8 11 4 1 ...
all$MoSold <- as.factor(all$MoSold)</pre>
```

Although possible a bit less steep than expected, the effects of the Banking crises that took place at the end of 2007 can be seen indeed. After the highest median prices in 2007, the prices gradually decreased. However, seasonality seems to play a bigger role, as you can see below.

Warning in geom_bar(stat = "summary", fun.y = "median", fill = "blue"):
Ignoring unknown parameters: 'fun.y'

No summary function supplied, defaulting to 'mean_se()'
No summary function supplied, defaulting to 'mean_se()'



MSSubClass

MSSubClass: Identifies the type of dwelling involved in the sale.

- 20 1-STORY 1946 & NEWER ALL STYLES
- 30 1-STORY 1945 & OLDER
- 40 1-STORY W/FINISHED ATTIC ALL AGES

```
45 1-1/2 STORY - UNFINISHED ALL AGES
50 1-1/2 STORY FINISHED ALL AGES
60 2-STORY 1946 & NEWER
70 2-STORY 1945 & OLDER
75 2-1/2 STORY ALL AGES
80 SPLIT OR MULTI-LEVEL
85 SPLIT FOYER
90 DUPLEX - ALL STYLES AND AGES
120 1-STORY PUD (Planned Unit Development) - 1946 & NEWER
150 1-1/2 STORY PUD - ALL AGES
160 2-STORY PUD - 1946 & NEWER
180 PUD - MULTILEVEL - INCL SPLIT LEV/FOYER
190 2 FAMILY CONVERSION - ALL STYLES AND AGES
```

These classes are coded as numbers, but really are categories.

```
str(all$MSSubClass)

## int [1:2919] 60 20 60 70 60 50 20 60 50 190 ...

all$MSSubClass <- as.factor(all$MSSubClass)

#revalue for better readability
all$MSSubClass<-revalue(all$MSSubClass, c('20'='1 story 1946+', '30'='1 story 1945-', '40'='1 story unf
str(all$MSSubClass)</pre>
```

Visualization of important variables

I have now finally reached the point where all character variables have been converted into categorical factors or have been label encoded into numbers. In addition, 3 numeric variables have been converted into factors, and I deleted one variable (Utilities). As you can see below, the number of numerical variables is now 56 (including the response variable), and the remaining 23 variables are categorical.

```
numericVars <- which(sapply(all, is.numeric)) #index vector numeric variables
factorVars <- which(sapply(all, is.factor)) #index vector factor variables
cat('There are', length(numericVars), 'numeric variables, and', length(factorVars), 'categoric variable</pre>
```

There are 56 numeric variables, and 23 categoric variables

Factor w/ 16 levels "1 story 1946+",...: 6 1 6 7 6 5 1 6 5 16 ...

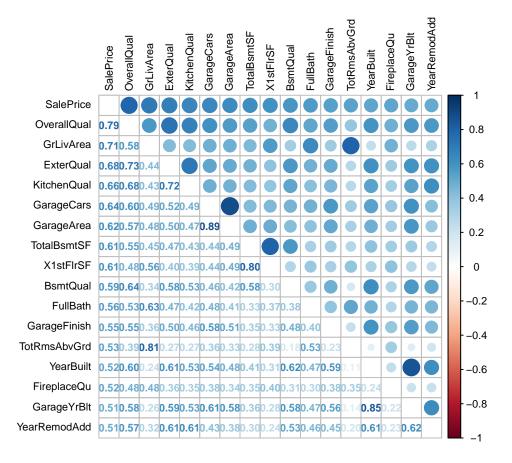
Correlations again

Below I am checking the correlations again. As you can see, the number of variables with a correlation of at least 0.5 with the SalePrice has increased from 10 (see section 4.2.1) to 16.

```
all_numVar <- all[, numericVars]
cor_numVar <- cor(all_numVar, use="pairwise.complete.obs") #correlations of all numeric variables

#sort on decreasing correlations with SalePrice
cor_sorted <- as.matrix(sort(cor_numVar[,'SalePrice'], decreasing = TRUE))
    #select only high corelations
CorHigh <- names(which(apply(cor_sorted, 1, function(x) abs(x)>0.5)))
cor_numVar <- cor_numVar[CorHigh, CorHigh]

corrplot.mixed(cor_numVar, tl.col="black", tl.pos = "lt", tl.cex = 0.7,cl.cex = .7, number.cex=.7)</pre>
```



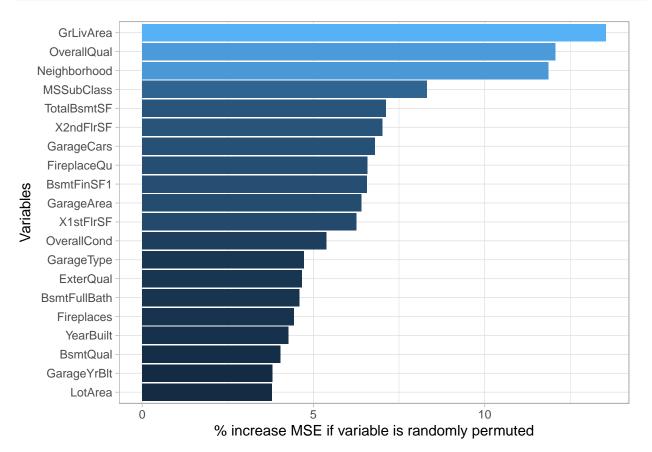
Finding variable importance with a quick Random Forest

Although the correlations are giving a good overview of the most important numeric variables and multicolinerity among those variables, I wanted to get an overview of the most important variables including the categorical variables before moving on to visualization.

I tried to get the relative importance of variables with a quick linear regression model with the calc.relimp function of package , and also tried the boruta function of package boruta which separates the variables into groups that are important or not. However, these method took a long time. As I only want to get an indication of the variable importance, I eventually decided to keep it simple and just use a quick and dirty Random Forest model with only 100 trees. This also does the job for me, and does not take very long as I can specify a (relatively) small number of trees.

```
set.seed(2018)
quick_RF <- randomForest(x=all[1:1460,-79], y=all$SalePrice[1:1460], ntree=100,importance=TRUE)
imp_RF <- importance(quick_RF)
imp_DF <- data.frame(Variables = row.names(imp_RF), MSE = imp_RF[,1])
imp_DF <- imp_DF[order(imp_DF$MSE, decreasing = TRUE),]

ggplot(imp_DF[1:20,], aes(x=reorder(Variables, MSE), y=MSE, fill=MSE)) +
    theme_light() +
    geom_bar(stat = 'identity') +
    labs(x = 'Variables', y= '% increase MSE if variable is randomly permuted') +
    coord_flip() +
    theme(legend.position="none")</pre>
```



Only 3 of those most important variables are categorical according to RF; Neighborhood, MSSubClass, and GarageType.

Above Ground Living Area, and other surface related variables (in square feet)

As I have already visualized the relation between the Above Ground Living Area and SalePrice in my initial explorations, I will now just display the distribution itself. As there are more 'square feet' surface measurements in the Top 20, I am taking the opportunity to bundle them in this section. Note: GarageArea is taken care of in the Garage variables section.

I am also adding 'Total Rooms Above Ground' (TotRmsAbvGrd) as this variable is highly correlated with the Above Ground Living Area(0.81).

```
s1 <- ggplot(data= all, aes(x=GrLivArea)) + theme_light() +
         geom_density() + labs(x='Square feet living area')
s2 <- ggplot(data=all, aes(x=as.factor(TotRmsAbvGrd))) + theme_light() +</pre>
        geom_histogram(stat='count') + labs(x='Rooms above Ground')
s3 <- ggplot(data= all, aes(x=X1stFlrSF)) + theme_light() +
        geom_density() + labs(x='Square feet first floor')
s4 <- ggplot(data= all, aes(x=X2ndFlrSF)) + theme_light() +
        geom_density() + labs(x='Square feet second floor')
  <- ggplot(data= all, aes(x=TotalBsmtSF)) + theme_light() +</pre>
        geom_density() + labs(x='Square feet basement')
  <- ggplot(data= all[all$LotArea<100000,], aes(x=LotArea)) + theme_light() +</pre>
s6
        geom_density() + labs(x='Square feet lot')
s7 <- ggplot(data= all, aes(x=LotFrontage)) + theme_light() +
        geom_density() + labs(x='Linear feet lot frontage')
s8 <- ggplot(data= all, aes(x=LowQualFinSF)) + theme_light() +
        geom_histogram() + labs(x='Low quality square feet 1st & 2nd')
layout <- matrix(c(1,2,5,3,4,8,6,7),4,2,byrow=TRUE)</pre>
multiplot(s1, s2, s3, s4, s5, s6, s7, s8, layout=layout)
density 8e-04
6e-04
4e-04
2e-04
                                                    800
                                                  count
                                                    600
                                                    400
                                                    200
  0e+00
                                                      0
                                                          2
                                                            3
             1000
                   2000
                          3000
                                4000
                                       5000
                                                                        7 8 9 10 11 12 13 14 15
                                                                 Rooms above Ground
                Square feet living area
0.0012
0.0008
0.0004
                                                    0.0012
                                                 density
                                                    0.0008
                                                    0.0004
  0.0000
                                                    0.0000
          0
                    2000
                                4000
                                           6000
                                                                1000
                                                                       2000
                                                                              3000
                                                                                     4000
                                                                                            5000
                 Square feet basement
                                                                   Square feet first floor
                                                    3000
  0.003
                                                  count
  0.002
                                                    2000
  0.001
                                                    1000
  0.000
          0
                 500
                         1000
                                  1500
                                          2000
                                                                    300
                                                                              600
                                                                                       900
               Square feet second floor
                                                            Low quality square feet 1st & 2nd
                                                  density
   1e-04
                                                    0.02
  5e-05
                                                    0.01
                                                    0.00
   0e+00
                 20000
                                                                   100
          0
                           40000
                                     60000
                                                                               200
                                                                                            300
                    Square feet lot
                                                                 Linear feet lot frontage
```

I will investigate several of these variables for outliers later on. For the lot visualization, I have already taken out the lots above 100,000 square feet (4 houses).

GrLivArea seemed to be just the total of square feet 1st and 2nd floor. However, in a later version, I discovered that there is also a variable called: LowQualFinSF: Low quality finished square feet (all floors). As you can see above (Low quality square feet 1st and 2nd) almost all houses have none of this (only 40 houses do have some). It turns out that these square feet are actually included in the GrLivArea. The

correlation between those 3 variables and GrLivArea is exactly 1.

```
cor(all$GrLivArea, (all$X1stFlrSF + all$X2ndFlrSF + all$LowQualFinSF))
## [1] 1
head(all[all$LowQualFinSF>0, c('GrLivArea', 'X1stFlrSF', 'X2ndFlrSF', 'LowQualFinSF')])
       GrLivArea X1stFlrSF X2ndFlrSF LowQualFinSF
##
## 52
            1176
                       816
                                    0
## 89
            1526
                      1013
                                    0
                                               513
## 126
             754
                       520
                                    0
                                               234
## 171
            1382
                       854
                                    0
                                               528
## 186
            3608
                      1518
                                 1518
                                               572
```

The most important categorical variable; Neighborhood

704

808

188

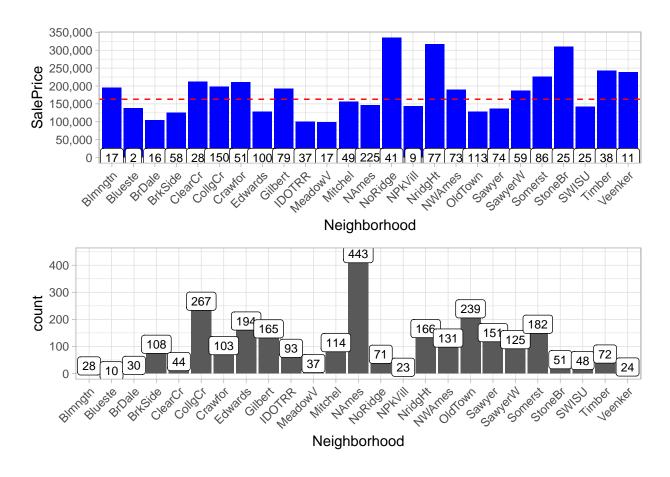
1656

Th first graph shows the median SalePrice by Neighbrhood. The frequency (number of houses) of each Neighborhood in the train set is shown in the labels.

144

The second graph below shows the frequencies across all data.

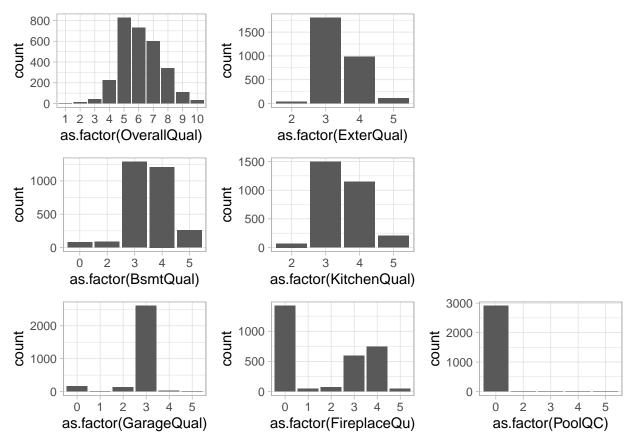
No summary function supplied, defaulting to 'mean_se()'



Overall Quality, and other Quality variables

I have already visualized the relation between Overall Quality and SalePrice in my initial explorations, but I want to visualize the frequency distribution as well. As there are more quality measurements, I am taking the opportunity to bundle them in this section.

```
q1 <- ggplot(data=all, aes(x=as.factor(OverallQual))) + theme_light() +
        geom_histogram(stat='count')
q2 <- ggplot(data=all, aes(x=as.factor(ExterQual))) + theme_light() +
        geom_histogram(stat='count')
q3 <- ggplot(data=all, aes(x=as.factor(BsmtQual))) + theme_light() +
        geom_histogram(stat='count')
q4 <- ggplot(data=all, aes(x=as.factor(KitchenQual))) + theme_light() +
        geom_histogram(stat='count')
q5 <- ggplot(data=all, aes(x=as.factor(GarageQual))) + theme_light() +
        geom_histogram(stat='count')
q6 <- ggplot(data=all, aes(x=as.factor(FireplaceQu))) + theme_light() +
        geom_histogram(stat='count')
q7 <- ggplot(data=all, aes(x=as.factor(PoolQC))) + theme_light() +
        geom_histogram(stat='count')
layout \leftarrow matrix(c(1,2,8,3,4,8,5,6,7),3,3,byrow=TRUE)
multiplot(q1, q2, q3, q4, q5, q6, q7, layout=layout)
```



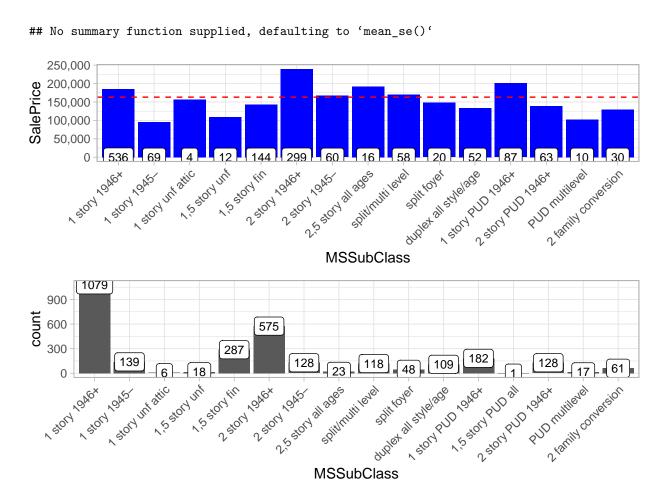
Overall Quality is very important, and also more granular than the other variables. External Quality is also improtant, but has a high correlation with Overall Quality (0.73). Kitchen Quality also seems one to keep, as all houses have a kitchen and there is a variance with some substance. Garage Quality does not seem to distinguish much, as the majority of garages have Q3. Fireplace Quality is in the list of high correlations, and in the important variables list. The PoolQC is just very sparse (the 13 pools cannot even be seen on this scale). I will look at creating a 'has pool' variable later on.

The second most important categorical variable; MSSubClass

The first visualization shows the median SalePrice by MSSubClass. The frequency (number of houses) of each MSSubClass in the train set is shown in the labels.

The histrogram shows the frequencies across all data. Most houses are relatively new, and have one or two stories.

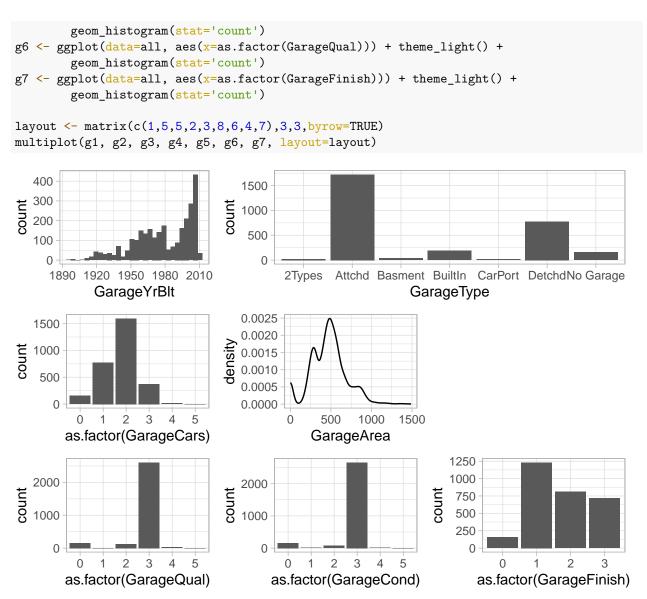
```
theme(axis.text.x = element_text(angle = 45, hjust = 1))
grid.arrange(ms1, ms2)
```



Garage variables

Several Garage variables have a high correlation with SalePrice, and are also in the top-20 list of the quick random forest. However, there is multicolinearity among them and I think that 7 garage variables is too many anyway. I feel that something like 3 variables should be sufficient (possibly GarageCars, GarageType, and a Quality measurement), but before I do any selection I am visualizing all of them in this section.

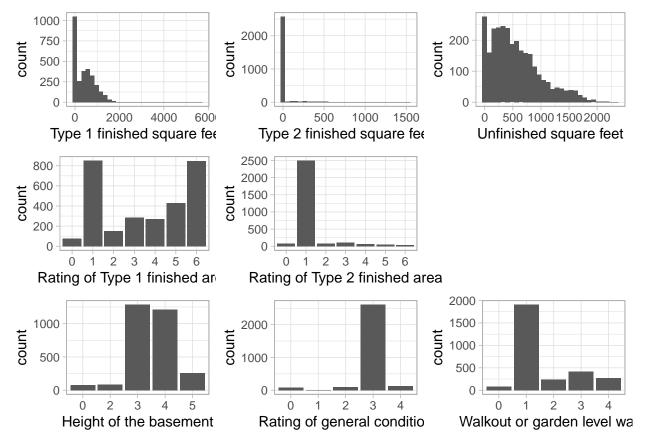
```
#correct error
all$GarageYrBlt[2593] <- 2007 #this must have been a typo. GarageYrBlt=2207, YearBuilt=2006, YearRemodA</pre>
```



As already mentioned in section 4.2, GarageCars and GarageArea are highly correlated. Here, GarageQual and GarageCond also seem highly correlated, and both are dominated by level =3.

Basement variables

Similar the garage variables, multiple basement variables are important in the correlations matrix and the Top 20 RF predictors list. However, 11 basement variables seems an overkill. Before I decide what I am going to do with them, I am visualizing 8 of them below. The 2 "Bathroom" variables are dealt with in Feature Engineering (section 7.1), and the "Basement square feet" is already discussed in section 6.2.1.



So it seemed as if the Total Basement Surface in square feet (TotalBsmtSF) is further broken down into finished areas (2 if more than one type of finish), and unfinished area. I did a check between the correlation of total of those 3 variables, and TotalBsmtSF. The correlation is exactly 1, so that's a good thing (no errors or small discrepancies)!

Basement Quality is a confusing variable name, as it turns out that it specifically rates the Height of the basement.

Feature engineering

Total number of Bathrooms

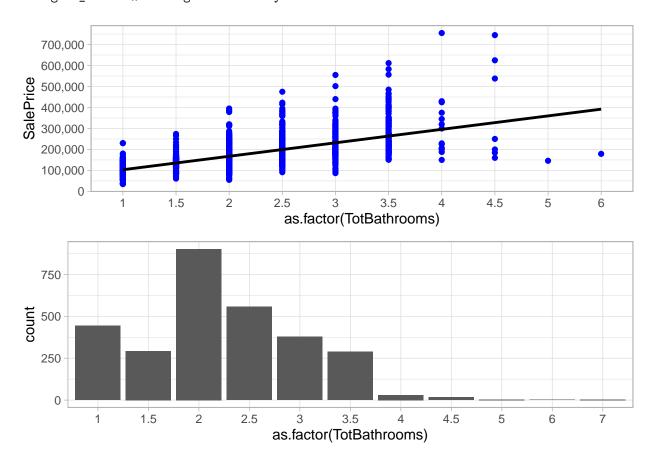
There are 4 bathroom variables. Individually, these variables are not very important. However, I assume that I if I add them up into one predictor, this predictor is likely to become a strong one.

"A half-bath, also known as a powder room or guest bath, has only two of the four main bathroom components-typically a toilet and sink." Consequently, I will also count the half bathrooms as half.

```
all$TotBathrooms <- all$FullBath + (all$HalfBath*0.5) + all$BsmtFullBath + (all$BsmtHalfBath*0.5)
```

As you can see in the first graph, there now seems to be a clear correlation (it's 0.63). The frequency distribution of Bathrooms in all data is shown in the second graph.

'geom_smooth()' using formula = 'y ~ x'

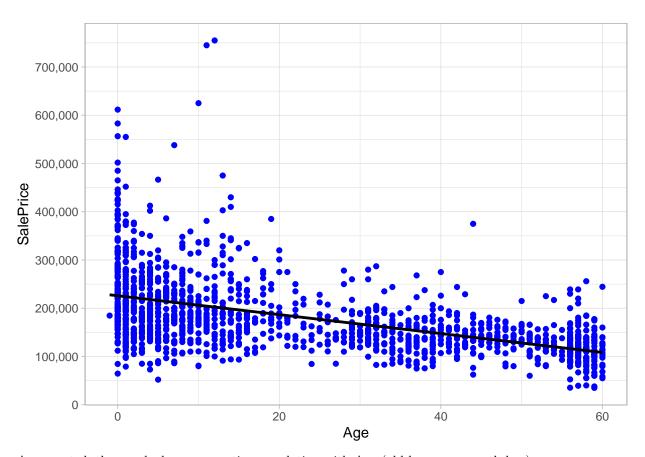


Adding 'House Age', 'Remodeled (Yes/No)', and IsNew variables

Altogether, there are 3 variables that are relevant with regards to the Age of a house; YearBlt, YearRemodAdd, and YearSold. YearRemodAdd defaults to YearBuilt if there has been no Remodeling/Addition. I will use YearRemodeled and YearSold to determine the Age. However, as parts of old constructions will always remain and only parts of the house might have been renovated, I will also introduce a Remodeled Yes/No variable. This should be seen as some sort of penalty parameter that indicates that if the Age is based on a remodeling date, it is probably worth less than houses that were built from scratch in that same year.

```
all$Remod <- ifelse(all$YearBuilt==all$YearRemodAdd, 0, 1) #0=No Remodeling, 1=Remodeling all$Age <- as.numeric(all$YrSold)-all$YearRemodAdd
```

'geom_smooth()' using formula = 'y ~ x'



As expected, the graph shows a negative correlation with Age (old house are worth less).

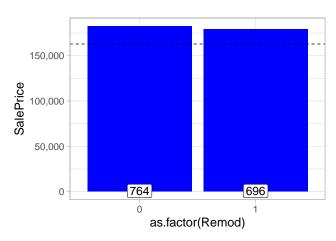
```
cor(all$SalePrice[!is.na(all$SalePrice)], all$Age[!is.na(all$SalePrice)])
```

[1] -0.5090787

As you can see below, houses that are remodeled are worth less indeed, as expected.

```
## Warning in geom_bar(stat = "summary", fun.y = "median", fill = "blue"):
## Ignoring unknown parameters: 'fun.y'
```

No summary function supplied, defaulting to 'mean se()'



Finally, I am creating the IsNew variable below. Altogether, there are 116 new houses in the dataset.

```
all$IsNew <- ifelse(all$YrSold==all$YearBuilt, 1, 0)
table(all$IsNew)</pre>
```

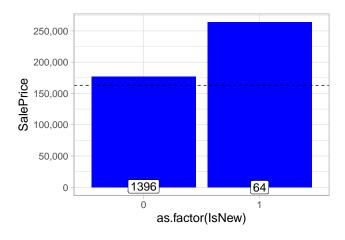
```
## 0 1
## 2803 116
```

These 116 new houses are fairly evenly distributed among train and test set, and as you can see new houses are worth considerably more on average.

```
ggplot(all[!is.na(all$SalePrice),], aes(x=as.factor(IsNew), y=SalePrice)) +
    geom_bar(stat='summary', fun.y = "median", fill='blue') +
    geom_label(stat = "count", aes(label = ..count.., y = ..count..), size=6) +
    scale_y_continuous(breaks= seq(0, 800000, by=50000), labels = comma) +
    theme_light(base_size = 18) +
    geom_hline(yintercept=163000, linetype="dashed") #dashed line is median SalePrice
```

```
## Warning in geom_bar(stat = "summary", fun.y = "median", fill = "blue"):
## Ignoring unknown parameters: 'fun.y'
```

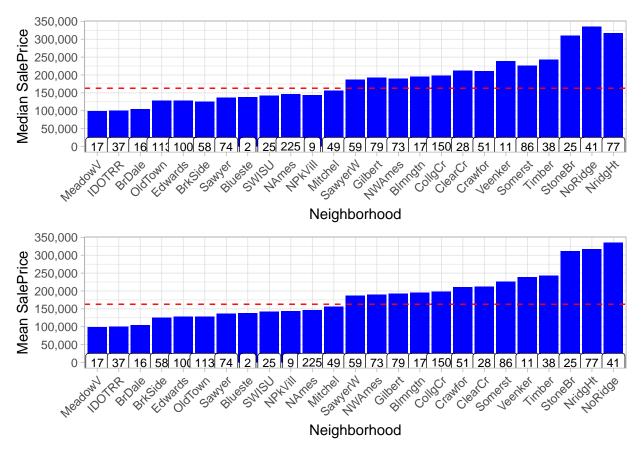
No summary function supplied, defaulting to 'mean_se()'



all\$YrSold <- as.factor(all\$YrSold) #the numeric version is now not needed anymore

Binning Neighborhood

```
nb1 <- ggplot(all[!is.na(all$SalePrice),], aes(x=reorder(Neighborhood, SalePrice, FUN=median), y=SalePr
        geom_bar(stat='summary', fun.y = "median", fill='blue') + labs(x='Neighborhood', y='Median Sale
       theme(axis.text.x = element_text(angle = 45, hjust = 1)) +
        scale_y_continuous(breaks= seq(0, 800000, by=50000), labels = comma) +
        geom_label(stat = "count", aes(label = ..count.., y = ..count..), size=3) +
        geom_hline(yintercept=163000, linetype="dashed", color = "red") #dashed line is median SalePric
## Warning in geom_bar(stat = "summary", fun.y = "median", fill = "blue"):
## Ignoring unknown parameters: 'fun.y'
nb2 <- ggplot(all[!is.na(all$SalePrice),], aes(x=reorder(Neighborhood, SalePrice, FUN=mean), y=SalePric
        geom_bar(stat='summary', fun.y = "mean", fill='blue') + labs(x='Neighborhood', y="Mean SalePric
        theme(axis.text.x = element_text(angle = 45, hjust = 1)) +
        scale_y_continuous(breaks= seq(0, 800000, by=50000), labels = comma) +
        geom_label(stat = "count", aes(label = ..count.., y = ..count..), size=3) +
        geom_hline(yintercept=163000, linetype="dashed", color = "red") #dashed line is median SalePric
## Warning in geom_bar(stat = "summary", fun.y = "mean", fill = "blue"): Ignoring
## unknown parameters: 'fun.y'
grid.arrange(nb1, nb2)
## No summary function supplied, defaulting to 'mean_se()'
## No summary function supplied, defaulting to 'mean_se()'
```



Both the median and mean Saleprices agree on 3 neighborhoods with substantially higher saleprices. The separation of the 3 relatively poor neighborhoods is less clear, but at least both graphs agree on the same 3 poor neighborhoods. Since I do not want to 'overbin', I am only creating categories for those 'extremes'.

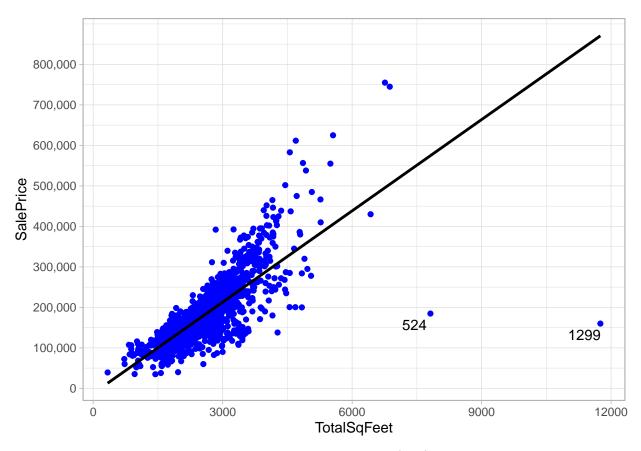
```
all$NeighRich[all$Neighborhood %in% c('StoneBr', 'NridgHt', 'NoRidge')] <- 2
all$NeighRich[!all$Neighborhood %in% c('MeadowV', 'IDOTRR', 'BrDale', 'StoneBr', 'NridgHt', 'NoRidge')
all$NeighRich[all$Neighborhood %in% c('MeadowV', 'IDOTRR', 'BrDale')] <- 0
table(all$NeighRich)
##</pre>
```

```
## 0 1 2
## 160 2471 288
```

Total Square Feet

As the total living space generally is very important when people buy houses, I am adding a predictors that adds up the living space above and below ground.

'geom_smooth()' using formula = 'y ~ x'



As expected, the correlation with SalePrice is very strong indeed (0.78).

```
cor(all$SalePrice, all$TotalSqFeet, use= "pairwise.complete.obs")
```

[1] 0.7789588

The two potential outliers seem to 'outlie' even more than before. By taking out these two outliers, the correlation increases by 5%.

```
cor(all$SalePrice[-c(524, 1299)], all$TotalSqFeet[-c(524, 1299)], use= "pairwise.complete.obs")
```

[1] 0.829042

Consolidating Porch variables

Below, I listed the variables that seem related regarding porches.

- WoodDeckSF: Wood deck area in square feet
- OpenPorchSF: Open porch area in square feet
- EnclosedPorch: Enclosed porch area in square feet

- 3SsnPorch: Three season porch area in square feet
- ScreenPorch: Screen porch area in square feet

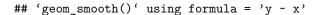
As far as I know, porches are sheltered areas outside of the house, and a wooden deck is unsheltered. Therefore, I am leaving WoodDeckSF alone, and are only consolidating the 4 porch variables.

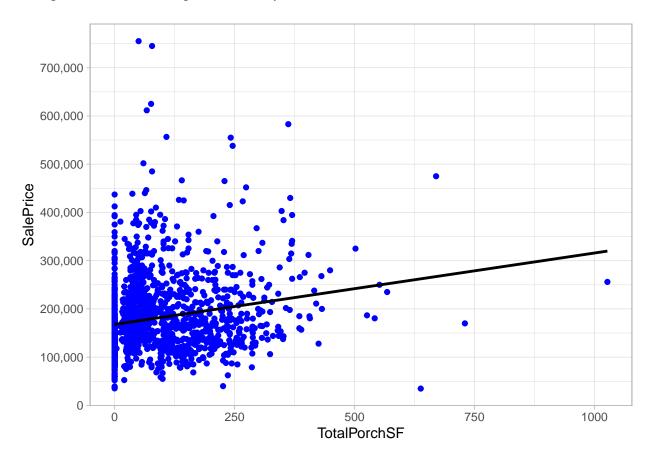
```
all$TotalPorchSF <- all$OpenPorchSF + all$EnclosedPorch + all$X3SsnPorch + all$ScreenPorch
```

Although adding up these Porch areas makes sense (there should not be any overlap between areas), the correlation with SalePrice is not very strong.

```
cor(all$SalePrice, all$TotalPorchSF, use= "pairwise.complete.obs")
```

[1] 0.1957389





Preparing data for modeling

Dropping highly correlated variables

First of all, I am dropping a variable if two variables are highly correlated. To find these correlated pairs, I have used the correlations matrix again (see section 6.1). For instance: GarageCars and GarageArea have a correlation of 0.89. Of those two, I am dropping the variable with the lowest correlation with SalePrice (which is GarageArea with a SalePrice correlation of 0.62. GarageCars has a SalePrice correlation of 0.64).

```
dropVars <- c('YearRemodAdd', 'GarageYrBlt', 'GarageArea', 'GarageCond', 'TotalBsmtSF', 'TotalRmsAbvGrd
all <- all[,!(names(all) %in% dropVars)]</pre>
```

Removing outliers

For the time being, I am keeping it simple and just remove the two really big houses with low SalePrice manually. However, I intend to investigate this more thorough in a later stage (possibly using the 'outliers' package).

```
all <- all[-c(524, 1299),]
```

PreProcessing predictor variables

Before modeling I need to center and scale the 'true numeric' predictors (so not variables that have been label encoded), and create dummy variables for the categorical predictors. Below, I am splitting the dataframe into one with all (true) numeric variables, and another dataframe holding the (ordinal) factors.

```
numericVarNames <- numericVarNames[!(numericVarNames %in% c('MSSubClass', 'MoSold', 'YrSold', 'SalePric
numericVarNames <- append(numericVarNames, c('Age', 'TotalPorchSF', 'TotBathrooms', 'TotalSqFeet'))

DFnumeric <- all[, names(all) %in% numericVarNames]

DFfactors <- all[, !(names(all) %in% numericVarNames)]

DFfactors <- DFfactors[, names(DFfactors) != 'SalePrice']

cat('There are', length(DFnumeric), 'numeric variables, and', length(DFfactors), 'factor variables')</pre>
```

There are 30 numeric variables, and 49 factor variables

Skewness and normalizing of the numeric predictors

Skewness Skewness is a measure of the symmetry in a distribution. A symmetrical dataset will have a skewness equal to 0. So, a normal distribution will have a skewness of 0. Skewness essentially measures the relative size of the two tails. As a rule of thumb, skewness should be between -1 and 1. In this range, data are considered fairly symmetrical. In order to fix the skewness, I am taking the log for all numeric predictors with an absolute skew greater than 0.8 (actually: log+1, to avoid division by zero issues).

Normalizing the data

```
PreNum <- preProcess(DFnumeric, method=c("center", "scale"))
print(PreNum)

## Created from 2917 samples and 30 variables
##
## Pre-processing:
## - centered (30)
## - ignored (0)
## - scaled (30)

DFnorm <- predict(PreNum, DFnumeric)
dim(DFnorm)

## [1] 2917 30</pre>
```

One hot encoding the categorical variables

The last step needed to ensure that all predictors are converted into numeric columns (which is required by most Machine Learning algorithms) is to 'one-hot encode' the categorical variables. This basically means that all (not ordinal) factor values are getting a seperate column with 1s and 0s (1 basically means Yes/Present). To do this one-hot encoding, I am using the model.matrix() function.

```
DFdummies <- as.data.frame(model.matrix(~.-1, DFfactors))
dim(DFdummies)</pre>
```

[1] 2917 201

Removing levels with few or no observations in train or test

In previous versions, I worked with Caret's Near Zero Variance function. Although this works, it also is a quick fix and too much information got lost. For instance, by using the defaults, all Neighborhoods with less than 146 houses are omitted as (one-hot encoded) variables (frequency ratio higher than 95/5). Therefore, I have taken amore carefull manual approach in this version.

```
#check if some values are absent in the test set
ZerocolTest <- which(colSums(DFdummies[(nrow(all[!is.na(all$SalePrice),])+1):nrow(all),])==0)
colnames(DFdummies[ZerocolTest])
##
   [1] "Condition2RRAe"
                             "Condition2RRAn"
                                                   "Condition2RRNn"
    [4] "HouseStyle2.5Fin"
                              "RoofMatlMembran"
                                                   "RoofMatlMetal"
   [7] "RoofMatlRoll"
                             "Exterior1stImStucc" "Exterior1stStone"
## [10] "Exterior2ndOther"
                             "HeatingOthW"
                                                   "ElectricalMix"
## [13] "MiscFeatureTenC"
```

```
DFdummies <- DFdummies[,-ZerocolTest] #removing predictors</pre>
#check if some values are absent in the train set
ZerocolTrain <- which(colSums(DFdummies[1:nrow(all[!is.na(all$SalePrice),]),])==0)</pre>
colnames(DFdummies[ZerocolTrain])
## [1] "MSSubClass1,5 story PUD all"
DFdummies <- DFdummies[,-ZerocolTrain] #removing predictor</pre>
Also taking out variables with less than 10 'ones' in the train set.
fewOnes <- which(colSums(DFdummies[1:nrow(all[!is.na(all$SalePrice),]),])<10)</pre>
colnames(DFdummies[fewOnes])
    [1] "MSSubClass1 story unf attic" "LotConfigFR3"
##
##
   [3] "NeighborhoodBlueste"
                                        "NeighborhoodNPkVill"
## [5] "Condition1PosA"
                                        "Condition1RRNe"
## [7] "Condition1RRNn"
                                        "Condition2Feedr"
## [9] "Condition2PosA"
                                        "Condition2PosN"
## [11] "RoofStyleMansard"
                                        "RoofStyleShed"
## [13] "RoofMatlWdShake"
                                        "RoofMatlWdShngl"
## [15] "Exterior1stAsphShn"
                                        "Exterior1stBrkComm"
## [17] "Exterior1stCBlock"
                                        "Exterior2ndAsphShn"
## [19] "Exterior2ndBrk Cmn"
                                        "Exterior2ndCBlock"
                                        "FoundationStone"
## [21] "Exterior2ndStone"
## [23] "FoundationWood"
                                        "HeatingGrav"
## [25] "HeatingWall"
                                        "ElectricalFuseP"
## [27] "GarageTypeCarPort"
                                        "MiscFeatureOthr"
## [29] "SaleTypeCon"
                                        "SaleTypeConLD"
## [31] "SaleTypeConLI"
                                        "SaleTypeConLw"
                                        "SaleTypeOth"
## [33] "SaleTypeCWD"
## [35] "SaleConditionAdjLand"
DFdummies <- DFdummies[,-fewOnes] #removing predictors</pre>
```

```
## [1] 2917 152
```

dim(DFdummies)

Altogether, I have removed 49 one-hot encoded predictors with little or no variance. Altough this may seem a significant number, it is actually much less than the number of predictors that were taken out by using caret'snear zero variance function (using its default thresholds).

```
combined <- cbind(DFnorm, DFdummies) #combining all (now numeric) predictors into one dataframe
```

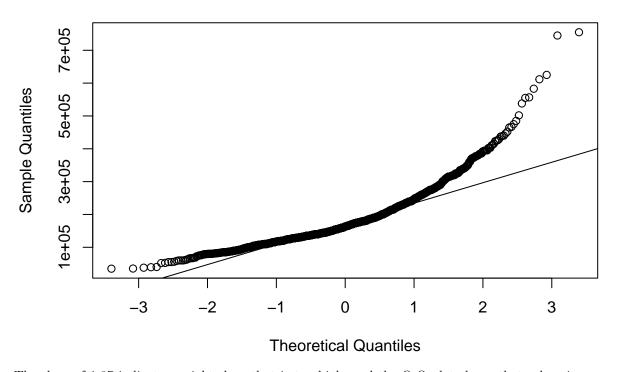
Dealing with skewness of response variable

skew(all\$SalePrice)

[1] 1.877427

qqnorm(all\$SalePrice)
qqline(all\$SalePrice)

Normal Q-Q Plot



The skew of 1.87 indicates a right skew that is too high, and the Q-Q plot shows that sale prices are also not normally distributed. To fix this I am taking the log of SalePrice.

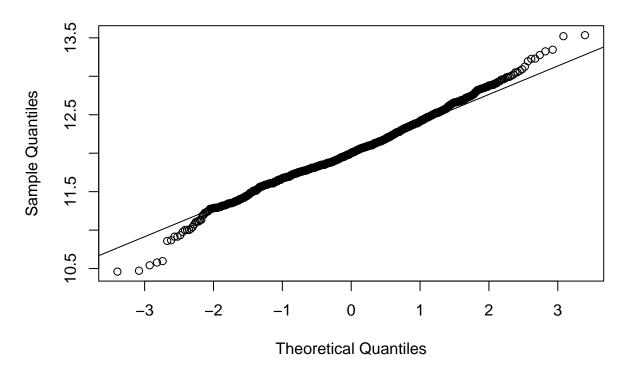
all\$SalePrice <- log(all\$SalePrice) #default is the natural logarithm, "+1" is not necessary as there a skew(all\$SalePrice)

[1] 0.1213182

As you can see, the skew is now quite low and the Q-Q plot is also looking much better.

qqnorm(all\$SalePrice)
qqline(all\$SalePrice)

Normal Q-Q Plot



Composing train and test sets

```
train1 <- combined[!is.na(all$SalePrice),]
test1 <- combined[is.na(all$SalePrice),]</pre>
```

Modeling

Lasso regression model

I have also tried Ridge and Elastic Net models, but since lasso gives the best results of those 3 models I am only keeping the lasso model in the document.

The elastic-net penalty is controlled by alpha, and bridges the gap between lasso (alpha=1) and ridge (alpha=0). The tuning parameter lambda controls the overall strength of the penalty. It is known that the ridge penalty shrinks the coefficients of correlated predictors towards each other while the lasso tends to pick one of them and discard the others.

Below, I am using caret cross validation to find the best value for lambda, which is the only hyperparameter that needs to be tuned for the lasso model.

```
set.seed(27042018)
my_control <-trainControl(method="cv", number=5)
lassoGrid <- expand.grid(alpha = 1, lambda = seq(0.001,0.1,by = 0.0005))

lasso_mod <- train(x=train1, y=all$SalePrice[!is.na(all$SalePrice)], method='glmnet', trControl= my_contlasso mod$bestTune</pre>
```

```
## alpha lambda
## 1 1 0.001
```

```
min(lasso_mod$results$RMSE)
```

```
## [1] 0.1127325
```

The documentation of the caret 'varImp' function says: for glmboost and glmnet the absolute value of the coefficients corresponding to the tuned model are used.

Although this means that a real ranking of the most important variables is not stored, it gives me the opportunity to find out how many of the variables are not used in the model (and hence have coefficient 0).

```
lassoVarImp <- varImp(lasso_mod,scale=F)
lassoImportance <- lassoVarImp$importance

varsSelected <- length(which(lassoImportance$0verall!=0))
varsNotSelected <- length(which(lassoImportance$0verall==0))

cat('Lasso uses', varsSelected, 'variables in its model, and did not select', varsNotSelected, 'variables')</pre>
```

Lasso uses 132 variables in its model, and did not select 50 variables.

So lasso did what it is supposed to do: it seems to have dealt with multicolinearity well by not using about 45% of the available variables in the model.

```
LassoPred <- predict(lasso_mod, test1)
predictions_lasso <- exp(LassoPred) #need to reverse the log to the real values
head(predictions_lasso)
```

```
## 1461 1462 1463 1464 1465 1466
## 115562.1 162498.8 179170.1 197566.9 205357.5 168499.1
```

XGBoost model

Initially, I just worked with the XGBoost package directly. The main reason for this was that the package uses its own efficient datastructure (xgb.DMatrix). The package also provides a cross validation function. However, this CV function only determines the optimal number of rounds, and does not support a full grid search of hyperparameters.

Although caret does not seem to use the (fast) datastructure of the xgb package, I eventually decided to do hyperparameter tuning with it anyway, as it at least supports a full grid search. As far as I understand it, the main parameters to tune to avoid overfitting are max_depth, and min_child_weight (see XGBoost documentation). Below I am setting up a grid that tunes both these parameters, and also the eta (learning rate).

```
xgb_grid = expand.grid(
nrounds = 1000,
eta = c(0.1, 0.05, 0.01),
max_depth = c(2, 3, 4, 5, 6),
gamma = 0,
```

```
colsample_bytree=1,
min_child_weight=c(1, 2, 3, 4 ,5),
subsample=1
)
```

The next step is to let caret find the best hyperparameter values (using 5 fold cross validation).

```
\#xgb\_caret \leftarrow train(x=train1, y=all\$SalePrice[!is.na(all\$SalePrice)], method='xgbTree', trControl= my\_c \#xgb\_caret\$bestTune
```

As expected, this took quite a bit of time (locally). As I want to limit the running time on Kaggle, I disabled the code, and am just continuing with the results. According to caret, the 'bestTune' parameters are:

- Max depth=3
- eta=0.05
- Min_child_weight=4

In the remainder of this section, I will continue to work with the xgboost package directly. Below, I am starting with the preparation of the data in the recommended format.

```
label_train <- all$SalePrice[!is.na(all$SalePrice)]

# put our testing & training data into two seperates Dmatrixs objects
dtrain <- xgb.DMatrix(data = as.matrix(train1), label= label_train)
dtest <- xgb.DMatrix(data = as.matrix(test1))</pre>
```

In addition, I am taking over the best tuned values from the caret cross validation.

```
default_param<-list(
    objective = "reg:linear",
    booster = "gbtree",
    eta=0.05, #default = 0.3
    gamma=0,
    max_depth=3, #default=6
    min_child_weight=4, #default=1
    subsample=1,
    colsample_bytree=1
)</pre>
```

The next step is to do cross validation to determine the best number of rounds (for the given set of parameters).

```
xgbcv <- xgb.cv( params = default_param, data = dtrain, nrounds = 500, nfold = 5, showsd = T, stratified
## [21:49:55] WARNING: src/objective/regression_obj.cu:213: reg:linear is now deprecated in favor of reg
## [21:49:55] WARNING: src/objective/regression_obj.cu:213: reg:linear is now deprecated in favor of reg
## [21:49:55] WARNING: src/objective/regression_obj.cu:213: reg:linear is now deprecated in favor of reg
## [21:49:55] WARNING: src/objective/regression_obj.cu:213: reg:linear is now deprecated in favor of reg
## [21:49:55] WARNING: src/objective/regression_obj.cu:213: reg:linear is now deprecated in favor of reg
## [1] train-rmse:10.955589+0.004521 test-rmse:10.955560+0.019198
## Multiple eval metrics are present. Will use test_rmse for early stopping.</pre>
```

```
## Will train until test_rmse hasn't improved in 10 rounds.
##
                                       test-rmse:1.429178+0.017698
## [41] train-rmse:1.428255+0.000799
## [81] train-rmse:0.219896+0.000924
                                       test-rmse:0.232053+0.013013
## [121]
           train-rmse:0.102608+0.002015
                                           test-rmse:0.130365+0.011149
## [161]
           train-rmse:0.090555+0.002014
                                           test-rmse:0.123322+0.011224
## [201] train-rmse:0.084558+0.002009
                                           test-rmse:0.120920+0.011448
## [241]
           train-rmse:0.079900+0.001708
                                           test-rmse:0.119551+0.011576
## [281] train-rmse:0.076070+0.001421
                                           test-rmse:0.118870+0.011577
## [321]
         train-rmse:0.073007+0.001213
                                           test-rmse:0.118383+0.011633
## [361]
           train-rmse:0.070253+0.001015
                                           test-rmse:0.117983+0.011803
## Stopping. Best iteration:
## [358]
           train-rmse:0.070455+0.001041
                                           test-rmse: 0.117967+0.011768
```

Although it was a bit of work, the hyperparameter tuning definitly paid of, as the cross validated RMSE inproved considerably (from 0.1225 without the caret tuning, to 0.1162 in this version)!

```
#train the model using the best iteration found by cross validation
xgb_mod <- xgb.train(data = dtrain, params=default_param, nrounds = 454)</pre>
```

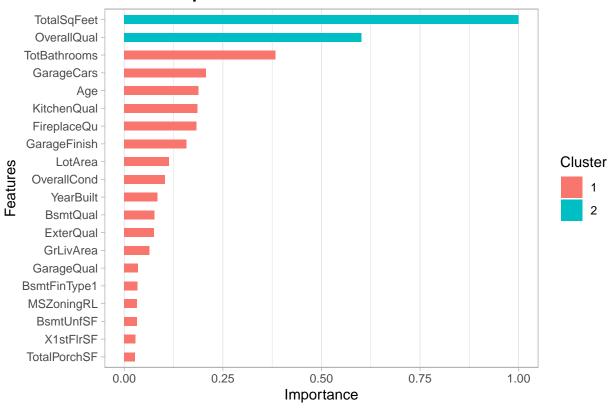
[21:50:03] WARNING: src/objective/regression_obj.cu:213: reg:linear is now deprecated in favor of re

```
XGBpred <- predict(xgb_mod, dtest)
predictions_XGB <- exp(XGBpred) #need to reverse the log to the real values
head(predictions_XGB)</pre>
```

[1] 116387.0 162307.1 186493.8 187440.4 187258.2 166241.1

```
#view variable importance plot
library(Ckmeans.1d.dp) #required for ggplot clustering
mat <- xgb.importance (feature_names = colnames(train1),model = xgb_mod)</pre>
xgb.ggplot.importance <- function(importance_matrix = NULL, top_n = NULL, measure = NULL,</pre>
                                   rel_to_first = FALSE, n_clusters = c(1:10), ...) {
  importance_matrix <- xgb.plot.importance(importance_matrix, top_n = top_n, measure = measure,
                                            rel_to_first = rel_to_first, plot = FALSE, ...)
  if (!requireNamespace("ggplot2", quietly = TRUE)) {
    stop("ggplot2 package is required", call. = FALSE)
  if (!requireNamespace("Ckmeans.1d.dp", quietly = TRUE)) {
    stop("Ckmeans.1d.dp package is required", call. = FALSE)
  }
  clusters <- suppressWarnings(</pre>
    Ckmeans.1d.dp::Ckmeans.1d.dp(importance_matrix$Importance, n_clusters)
  importance_matrix[, Cluster := as.character(clusters$cluster)]
 plot <-
   ggplot2::ggplot(importance_matrix,
                    ggplot2::aes(x = factor(Feature, levels = rev(Feature)), y = Importance, width = 0.
```

Feature importance



Averaging predictions

Since the lasso and XGBoost algorithms are very different, averaging predictions likely improves the scores. As the lasso model does better regarding the cross validated RMSE score (0.1121 versus 0.1162), I am weigting the lasso model double.

```
## 1462 1462 162434.9
## 1463 1463 181611.3
## 1464 1464 194191.4
## 1465 1465 199324.4
## 1466 1466 167746.4

write.csv(sub_avg, file = 'average.csv', row.names = F)
```