

PUNEET ARORA

Assistant Professor, Economics and Public Policy
Management Development Institute Gurgaon
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AREAS OF SPECIALIZATION

Behavioral and Experimental Economics, Education and Labor, Household Finance, Applied Ethics/Morality

EDUCATION

- Ph.D. in Economics (2020) from Georgia State University
- MA in Economics (2013) from Delhi School of Economics, University of Delhi
- BA (H) in Economics (2009) from Hans Raj College, University of Delhi

RESEARCH/ACADEMIC WORK EXPERIENCE

- Assistant Professor, Economics and Public Policy, Management Development Institute Gurgaon, April 2023 - Present
- Postdoctoral Research Fellow (Applied Ethics and Morality Research Group), Faculty of Business Administration, Prague University of Economics and Business, September 2022 - March 2023
- Assistant Professor, Amrut Mody School of Management, Ahmedabad University, India, July 2020 – June 2022
- Graduate Research Assistant, Department of Economics, Georgia State University, USA, August 2016 – July 2020
- Lecturer, Indian School of Business and Finance (Delhi), University of London International Programmes, July 2013-May 2014; July 2015-May 2016

PUBLICATIONS IN PEER-REVIEWED JOURNALS

- Related Examinations and Tax Evasion (with S. Kim) - **Journal of Behavioral and Experimental Economics** (2024)
- Loan Selection, Attribute Substitution and Information Effect - **Review of Behavioral Finance** (2024)
- Are Students *Really* Biased Against Female Professors: Experimental Evidence from India (with M. Roy) - **Journal of Development Economics** (2024)
- “Systemic Financial Crises and Income Inequality in OECD Countries” (with A. Chong and C. Srebot), **Open Economies Review** (2023)
- “Can Rank-based Non-Monetary Rewards Improve Student Attendance? Experimental Evidence from India” (with T. Musaddiq), **Journal of Behavioral and Experimental Economics** (2023)
- “Can Recognition Nudge For Teachers and Principals Improve Student Performance? Evidence from a Field Experiment in India” (with I. Fazlul, T. Musaddiq, and A. Vats), **Applied Economics Letters** (2022)

- “A For Effort: Incomplete Information and College Students' Academic Performance” (with N. Wright), **Economics of Education Review** (2022)
- “Grade Reporting and Student Performance” (with N. Wright), **Education Economics** (2022)
- “Institutions, Firms, and Government Effectiveness” (with A. Chong), **Journal of Applied Economics** (2018)

WORKING PAPERS

- I Promise to Work Hard: The Impact of Written Pledge on Student Performance (with N. Wright and J. Wright) - R&R, Education Finance and Policy
- Maximum Points, Test Scores and Effort on the Test (with I. Tripathi and A. Jain)
- Peer Conversations, Investment Time Frames and Stock Market Participation (with G. Dhamija and D. Nagori)
- Gender Bias in Workplace Evaluations in Male-Dominated Fields
- Prisoners and Stigma (with L. Cingl and V. Korbel)

WORK IN PROGRESS

- Research Strategies for Women in Economics (with I. Tripathi and K. Trivedi)
- Professors and their Perceptions in Higher Education
- Misaligned Perceptions, Misguided Policies (with A. Kapoor)
- Willingness to Pay for Amenities at the Workplace (with L. Beaman, A. Sharma, K. Sharma)

WORK NEVER PUBLISHED

- The Market for Corruption - Evidence from a Natural Field Experiment (with K. Abbink, L. Gangadharan, K. Wu)

TEACHING

- Management Development Institute Gurgaon (2023-)
 - Ethics in Public Service, Business Ethics, Managerial Economics, Behavioral Science in Decision Making
- Amrut Mody School of Management, Ahmedabad University (2020- 2022)
 - Experimental and Behavioral Economics; Empirical Research Methods for Economics; Microeconomics; and Macroeconomics
- Indian School of Business and Finance, New Delhi (2013- 14; 2015- 16)
 - Principles of Microeconomics; Intermediate Microeconomics and Mathematical Economics

AWARDS, FELLOWSHIPS and GRANTS

- Conference Travel Scholarship, Econometrics Society, for presenting the paper “Gender Bias in Workplace Evaluations in Male-Dominated Fields” at the World Congress of Econometrics Society in Seoul, 2025, USD 2000
- Research Grant, Management Development Institute Gurgaon, “Gender Bias in Workplace Evaluations in Male-Dominated Fields” (PI), 2024, Rs. 3,00,000
- Seed grant, Ahmedabad University, “Do Professors Discriminate Against Students? Evidence from India” (PI), 2021, Rs. 2,00,000

- Seed grant, Ahmedabad University, “Do Students Discriminate Against Professors? Evidence from India” (Co-PI, with M. Roy), 2021, Rs. 2,00,000
- CEAR scholarship, CEAR, GSU, 2018-2020, \$5000 yearly
- AYSPS Dissertation Grant, 2019, USD \$6,800
- The Russell Sage Foundation, “Group Accountability and Tax Evasion” (Co-PI, with S. Kim), 2018, USD \$6700 dollars
- Best GRA award, AYSPS, 2017, \$3000 one time

ACADEMIC PRESENTATIONS

- 2025: (Accepted) World Congress of the Econometrics Society in Seoul, Korea, August 2025
- 2024: Behavioral Research in Economics Workshop (BREW), Ashoka University, December 2024; Advances with Field Experiments (AFE), London School of Economics and Political Science, September 2024; Research Seminar at Delhi School of Economics, September 2024
- 2023: Behavioral Research in Economics Workshop (BREW), IIT Bombay, December 2023; Public Performance Management Conference, MDI Gurgaon, July 2023; Gender and Economics, IIT Hyderabad, June 2023; Research Seminar Series, Faculty of Law, Charles University, March, 2023
- 2022: European Winter Meetings of the Econometric Society, Berlin School of Economics, December, 2022; Brown Bag Seminar Series, Prague University of Economics and Business, December, 2022; Management Development Institute, Gurgaon, November 2022
- 2021: European Winter Meetings of the Econometric Society, Virtual (Spain), December, 2021; Association for Education Finance and Policy (AEFP), Virtual (USA), March 2021
- 2020 and earlier: Behavioral Research in Economics Workshop (BREW), India, December 2020; 3rd Annual Economics Conference, Ashoka University, December 2019; Winter School 2019, Delhi School of Economics, December 2019; Indraprastha Institute of Information Technology Delhi, November 2019; Shiv Nadar University, Greater Noida, November 2019; Indian School of Business and Finance, New Delhi, November 2019; Advances with Field Experiments conference, University of Chicago, September 2019

WORKSHOPS ATTENDED

- IGC Summer School Delhi-2021, IGC Summer School Patna-2021, IZA Short Course on Research Skills-2021

PhD STUDENTS DISSERTATION

- Ahmedabad University: Sharvari Dalal (Committee Member)

MASTERS STUDENTS DISSERTATION

- Indian Institute of Technology, Hyderabad: External committee member to Shubham Sharma (2022-24)
- Ahmedabad University: Advisor to Durga Nagori (2020-2022), Khushali Dutt (2020-2022), Arihant Jain (2020-2022) and Anshuman K (2019-2021)