



# Arpit Ranjan

Roll No.: 230122010

B.Tech - Chemical Science and Technology

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## EDUCATION

Degree/Certificate	Institute/Board	CGPA/Percentage	Year
B.Tech.	Indian Institute of Technology, Guwahati	8.21 (Current)	2023-Present
Senior Secondary	ISC Board	95.25%	2023
Secondary	ICSE Board	98.40%	2021

## PROJECTS

- Product Management Expedition** Dec. 2023 - Present  
*E-Cell, IIT Guwahati* rb.gy/nxel45
  - **Selected** for the **final round** by securing a place in **top 14** among **3000+** participants all over India.
  - Contributed to the ideation and development of innovative product solutions, including features like "**Streak Order**" and "**Flavourful Week Delights**," as part of a collaborative effort to enhance user engagement on **Zomato's** food delivery platform.
  - Played a vital role in proposing **strategic collaborations with industry players** and suggesting partnerships, demonstrating effective **teamwork** and **strategic thinking** in a competitive context.
- Indian Case Study Challenge** Dec. 2023 - Present  
*Business Club, IIT Kharagpur* rb.gy/6rceos
  - Devised a **hybrid revenue model** for the GPT Store, integrating **Transactional, Licensing, and Commission** structures. Proposed customer acquisition strategies with **GPT+ incentives, free trials, and developer pathways** to attract a diverse user base.
  - Devised a strategic solution for OpenAI's theoretical **semiconductor entry**, aligning with AGI goals and proposing optimal onboarding through **Groq acquisition** for market impact in the competition's context.

## POSITIONS OF RESPONSIBILITY

- Branch Representative**, Chemical Science and Technology, IIT Guwahati Nov. 2023 - Present
  - Currently hold the position of Branch Representative, where I manage and address the interests and concerns of branch consisting of **65 students**.
- Associate Manager**, Udgam, IIT Guwahati Nov. 2023 - Present
  - Currently serving as Associate Manager in Intern Fair module, tasked with proactively **engaging with HR representatives** to secure company participation.
  - Current responsibilities include ensuring the seamless **execution of internship interviews**, showcasing a commitment to facilitating meaningful connections between students and potential employers.
- Associate Executive**, Spirit, IIT Guwahati Oct. 2023 - Present
  - Managed the **seamless execution of Pronites** as an Events Associate Executive, overseeing everything from artist coordination and logistics management to on-site coordination and audience engagement.

## KEY COURSES TAKEN

- Mathematics:** Linear Algebra, Basic Calculus, Differential Equations.
- Consulting:** Economics, Strategic Management & Analysis, Consulting Frameworks, Market Research Skills, Stakeholder Presentation.

## SKILLS

- Programming:** C/C++\*, Java\*
- Communication:** Public Speaking, Presentation skills
- Leadership:** Project Management, Team Leadership \* Elementary proficiency

## ACHIEVEMENTS

- JEE Advanced 2023**, Secured All India Rank in **top 3 per.** among **0.25 million candidates.** 2023
- JEE Mains 2023**, Secured All India Rank in **top 1 per.** among **1.1 million candidates.** 2023
- SilverZone Olympiad**, Secured **Gold Medals** in **Science, Maths & English** olympiads for **3 consecutive years.** 2018-2020

## EXTRACURRICULARS

- Mr. Fresher 2023**, IIT Guwahati 2023
  - Awarded the Mr. Fresher title for the Batch 2023-27.
- City Representative**, Technothlon'24 Nov. 2023 - Present
  - Representing Technothlon in local schools of my hometown and overseeing it's completion.
- Hockey Club**, IIT Guwahati Oct. 2023 - Present
  - Active member of the Hockey Club, contributing to team dynamics, fostering sportsmanship, and promoting a passion for hockey within the campus community.