

Arsalan Saad


Product Manager


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EDUCATION

Masters in Business Administration, IIM Calcutta 2021 – 2023
Integrated MS - Mathematics & Computing, IIT Kharagpur 2015 – 2020

PRODUCT PORTFOLIO

Founder, Vibemates  Jan 2025 – present
Vibemates is a flatmate search platform that allows users to find potential flatmates based on their interests & preferences
• Founded Vibemates to help students & professionals find compatible flatmates based on shared preferences
• Led product development & UX design to ensure a seamless user experience for improved flatmate matching

Product & ML, Arcsale.ai  Sep 2024 – present
Raya is an LLM-powered fashion sales assistant that brings your entire shopping experience to a chat interface.
• Built core ReAct LLM Agent using Langchain; Designed memory feature to personalise product suggestions
• Led product development; Designed chat UX and simplified user onboarding to enhance shopping experience

PROFESSIONAL EXPERIENCE

Product Manager, EXL Digital May 2023 – Sep 2024
XaaS (Intelligent Document Processing)
• Built Document Explore tool using LLMs to improve customer engagement; Created PRDs to track progress
• Developed a real-time dashboard to monitor **15+** Evaluation and Transaction metrics for in-prod ML Models
• Devised **pricing strategy** for Extraction Service; Scripted marketing tracks on platform features for launch

Bank Statements Extraction
• Led **cross-functional** team to build extraction engine achieving **95%** accuracy and **70%** reduction in FTE costs
• Drafted **business work-flows**; Created and tracked 50+ **Jira** stories to ensure scope clarity and in-time delivery
• Defined Product Strategy to incorporate basic and advanced **Financial services**; Proposed relevant **data flows**

Product Manager, Raga.ai Nov 2022 – Jan 2023
Gen AI Evaluation
• Conducted market research across **20+** Image generation platforms to gather user needs for Gen AI evaluation
• Implemented **FID score** calculation for image quality evaluation; designed monitoring UI wireframes in **Figma**

Product Manager, Samsung R&D Apr 2022 – Jun 2022
AI Camera
• Benchmarked **25+** features across 15+ apps; Distilled 4 user personas from **200+** cust. interviews & surveys
• Ideated **9+** AI features to enhance HDR, low-light photography, and smart editing for improved image quality
• Created **PRD** with **10+** features and KPIs; designed a 2-year **product strategy** for S-series & M-series cameras

Software Engineer, Honeywell Aug 2020 – Jun 2021
Asset Failure Modelling
• Achieved a **18%** reduction in Asset cost by designing an ML Model to detect anomalies in Asset's data flow
• Generated **35%** increase in registration by automating customer on-boarding to centralised **cloud** platform

Automated Site Creation
• Eliminated **93%** of supervised workflow by developing an Autonomous simulator for **IOT** Asset Data nodes
• Attained **85%** reduction in supervision time by designing Automated Quality Analysis in Integrated Testing

Intern (Machine Learning), Optum May 2019 – Jul 2019
Information Retrieval
• Achieved **76%** accuracy on test data by designing a NN based **similarity algorithm** to match medical query
• Obtained **0.68** MRR score by training an **Attention** based network to extract and rank medical benefit text

SKILLS

• Project Management	• User Research	• Analytics	• Product Strategy
• System Design	• Jira	• UI/UX Design	• Machine Learning
• NLP	• Generative AI	• Python	• Langchain/LangGraph

PROJECTS

Neural Portfolio Optimisation 2020
• Attained **0.22 Sharpe-ratio** by designing a Learning Algorithm and training on historical stock data
• Obtained 20% returns on real-time stock trades by devising dynamic model **hyper-parameterisation**