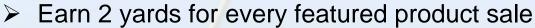
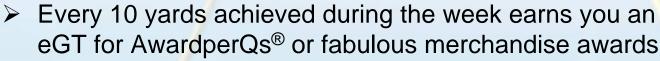


# Summer Showdown June 28<sup>th</sup> – July 17<sup>th</sup> Weekly Award Opportunity

### Weekly Rule Structure – RSCs\*

Featured Products: FiOS TV, FiOS Internet, FiOS TV Equipment, FiOS DVR/HMDVR, Wireless Activations







Every eGT\*\* received also acts as an entry into the Grand Prize Sweepstakes awards



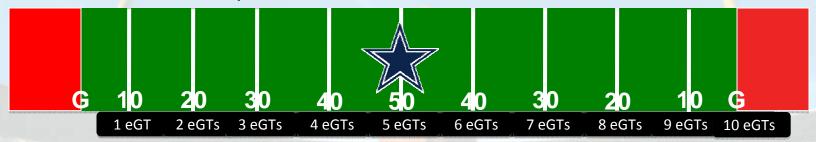






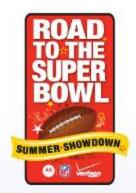






<sup>\*</sup>Yardage resets each week and results based on POS sales

<sup>\*\*</sup>Minimum 5 eGTs are required to be eligible for the Grand Prize Sweepstakes.



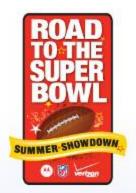
# Summer Showdown Store Playoff Bonus

#### **Store Playoff Bonus**

- Stores will have the opportunity to receive accelerated eGTs during each week of the program
- Stores will be stack ranked based on the average eGTs per RSC for each week. Tiebreaker: total yardage.

#### **Top Stores will receive:**

- ➤ Week 1 (June 28<sup>th</sup> July 3<sup>rd</sup>):
  - RSCs and Store Managers from the Top 4 Stores will be awarded DOUBLE eGTs
- ➤ Week 2 (July 5<sup>th</sup> July 10<sup>th</sup>):
  - > RSCs and Store Managers from the **Top 2 Stores will be awarded TRIPLE eGTs**
- ➤ Week 3 (July 11<sup>th</sup> July 17<sup>th</sup>):
  - > RSCs and Store Manager from the **Top Store will be awarded QUADRUPLE eGTs**

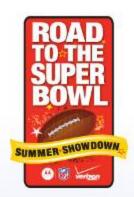


## Summer Showdown Grand Prize Sweepstakes





Sales Leader	Consultants RSCs	Team Coaches Store Managers	CCMs RSMs	Program End Grand Prize Sweepstakes
	CSSC / VZ Plus	CSSC / VZ Plus	CSSC / VZ Plus	
Serjak	2	1	1	Game tickets* & \$200 Visa Gift Card
Angelle	2	1		Game tickets* & \$200 Visa Gift Card
Milla	2	1		Game tickets* & \$200 Visa Gift Card



### Summer Showdown Program Integrity Statement

#### **Program Integrity Statement**

- ➤ Program structure and details are subject to change. Any Verizon employee who engages in dishonest, unethical, and/or other inappropriate conduct that would violate the Business Code of Conduct in connection with this incentive program and/or any other Company sponsored incentive, recognition, and promotional program will be excluded from further participation in such program(s) and will be subject to disciplinary action up to and including dismissal. In addition, program deposits, incentives and/or recognition will be reviewed to determine whether such awards, incentives and/or recognition should be returned or forfeited. Verizon will continue to periodically audit and check results to ensure the accuracy and integrity of the various programs and to verify the ranking of participants and their awards.
- ➤ Recognition and incentive program guidelines apply to all RIC programs. For details and these guidelines visit the program Web site at www.verizonrewards.com.