



Powering Social Wagering

Investor Pitch Deck
2024

Problem

Companies offering games and contests with millions of participants lack the ability to monetize via wagering for cash prizes.

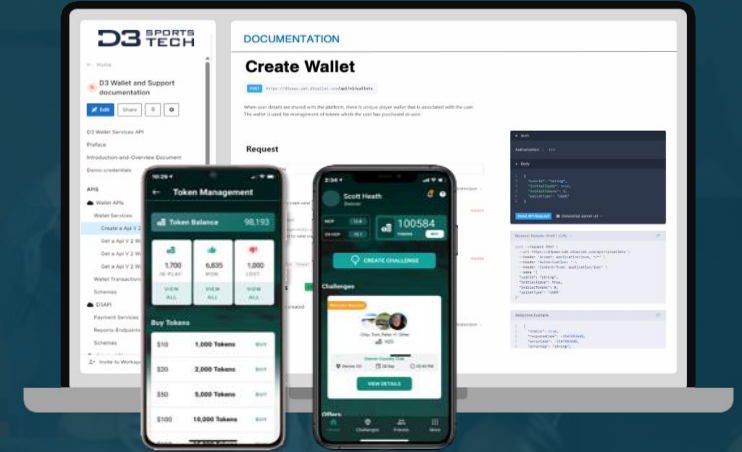
Solution

The D3 Wagering Wallet allows game providers to legally enable players to bet on themselves to win cash prizes while playing any game of skill.



D3 Wallet Platform

It's the only Single Sign-On wallet that can be white labeled for a branded turnkey solution.



Payments

- Visa/MasterCard, 100+ Countries
- Deposits and eCommerce
- Instant Cash-Out
- Customer service
- Realtime ID/Geo Fencing

Compliance

- Merchant account and banking
- AML
- KYC
- OFAC
- BSA etc.

Integration

- Simple API integration
- Turnkey customer ecosystem
- 24/7 365 Customer Support

Simple to Integrate – Quick to Market – Legally Approved

Why outsource wallet to D3?

Research + Build App / 9 months+ / \$300K

Before you can start the legal compliance process you must fully develop your App/Software and Wallet Technology.

Legal Opinion Letter / 2 months+ / \$50K

Attorney creates a legal opinion letter that will be taken to all the following parties to be used to support the application.

Federal/State Technical Test / 6 months / \$100K

For banking relationships, you will need to pass all these requirements. This is to bind your product and legal opinion for formal technical review. If passed, you can get apply for banking and credit card processing.

Banking Relationship 1 month

Once you have the Technical clearance you can get a bank account specific only to this type of business. Wells Fargo or Chase won't take you.

CC Processor Requirements / 6 months / \$100K

Need to pass and meet several requirements. They include:

- 1) **\$1M reserve account** to ensure processor risk
- 2) **Testing** -You have to give both admin and user access to the process to approve the app.
- 3) **Audit** -You must make all requested changes based on testing and resubmit.

> Successful process end with a **Certification of Controls**.

Platform Application / 6 months / \$100K

We had to give both Google and Apple user and Admin control to the App and make all requested changes to the App to be able to be listed in the App Store. This process includes making all requested changes and resubmitting the applications.

DIY Cost = 24 months time and \$1MM + in Dev and compliance acq.

OR

With D3, licensees can get to new revenue in 3 Months for a \$25k Integration Fee

Real Money Skill Games Market is Big and Growing

\$15 Billion in 2022 and growing to \$32 Billion in 2028 @14% CAGR.

[SOURCE Business Research Insights](#)

Real Money (Skills) Market in \$ Billions of Dollars



Golf Sim Case Study

*D3 charges flat fee per wallet per month

*Partner keeps all revenue and pays no transaction fees

*D3 Annual Rev per active wallet = \$24



Game Example: 3-hole Net (one on one)

Player A challenges player B	\$ 25.00
Player B Accepts	\$ 25.00
Player B wins bet minus fees	\$ 42.50

Partner Wager Revenue (15%) \$ 7.50

D3 charges \$2 flat fee per wallet/month

Game Example - 1,000 players closest to the pin

Player Entry	\$ 10.00
Guaranteed Prize Pool	\$ 5,000
Total Entry Fees	\$ 10,000

Gross Rev (single contest) \$ 10,000

D3 Wallet Fee (\$2 ea) -\$ 2,000

Paid prize -\$ 5,000

Partner Gross Profit \$ 3,000

Traction

2024 Signed Customers

■ 4 integrations launching Q4 2024

(customer contracts disclosed during Due Diligence)

1. International Golf Simulator Co.
2. National Laser Range Finder Co.
3. National Sim Closest to the Pin Co.
4. US/Canadian on-course Golf App

■ 6 in final contract exchange

1. 3 of the Top 5 International Golf Simulators
2. Exercise Equipment Racing Company
3. Computer Gaming Company

Pipeline

- 50+ active conversations including the largest players in golf tech/apps
- Game Apps, Esports, Video Games
- Racquet Sports, Darts & Cornhole
- Sports Entertainment Chains

- Projecting 50,000 active wallets by end of 2024 (US/Canada)
- Projecting 400k active wallets by end of 2025 (US/Can/UK/South Korea)

SAM – User Acquisition

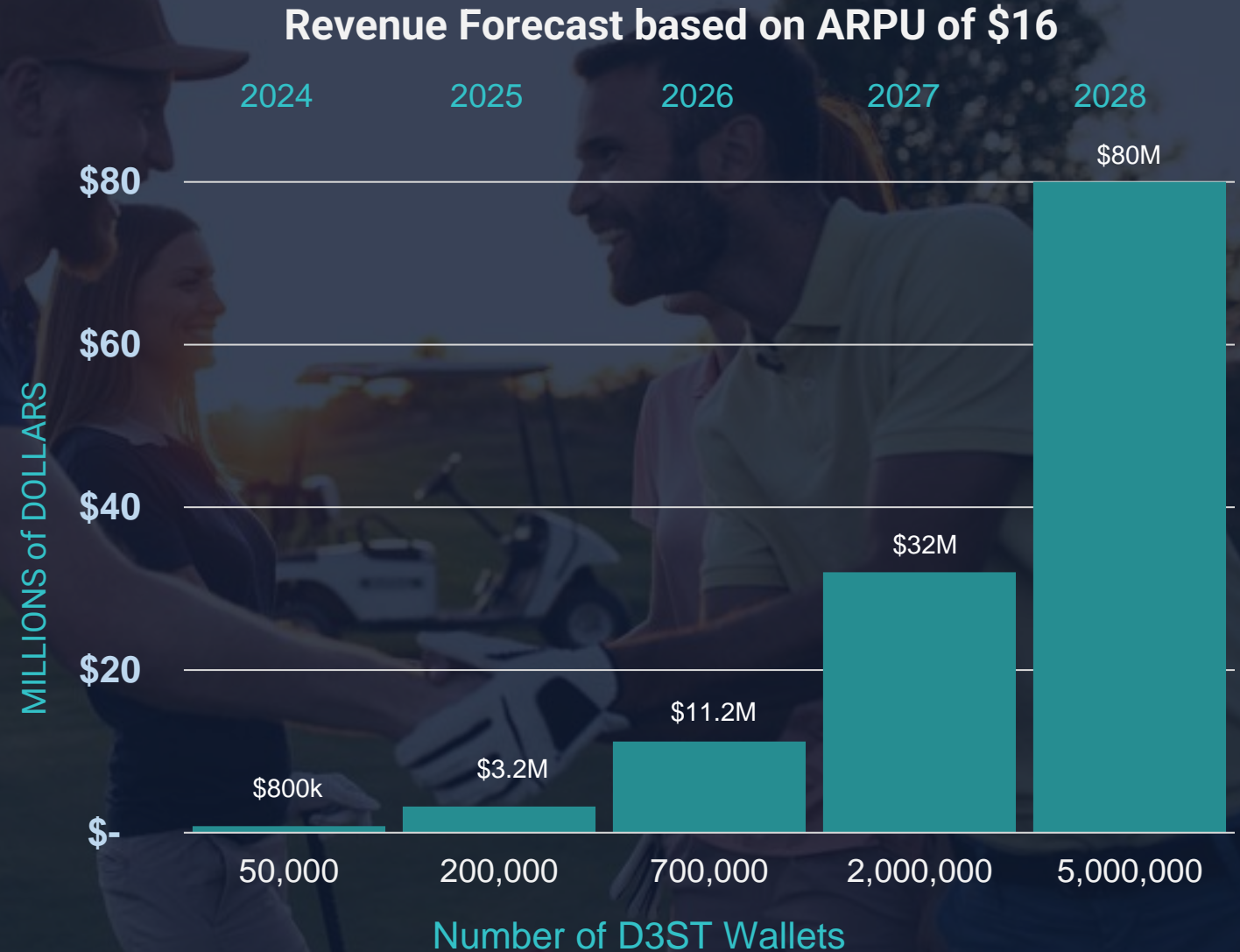
	USERS US MARKET	USERS INTERNATIONAL	% TO CAPTURE	D3ST WALLET USERS
On Course Golf Apps	26,600,000*	70,000,000	1.0 %	990,000
Off Course Golf Apps and Simulators	18,400,000*	36,000,000	3.0 %	1,080,000
eSports	100,000,000	440,000,000	0.2 %	1,100,000
Trivia / Fitness	125,000,000	250,000,000	0.5 %	1,875,000
SAM / Users	277,000,000	806,000,000	0.05 %	5,045,000 WALLETS

For every 250,000 wallets, D3 earns ~ \$4MM ARR

* National Golf Foundation numbers from 2023 - <https://www.ngf.org/golf-industry-research/>

Revenue Sources

- Game Admin Fees
- One-time Integration Fees
- Annual License Fees
- % of e-commerce Transaction
- Sponsorship Fees
- Advertising



Competitive Review

	SETTLE WAGERS	SINGLE SIGN-ON	GEO AWARE	ID AWARE	LEGAL Wagering	VISA / MC ACH	GAMING COMPAT	AUTO SETTLE	CASH OUT	MULTI CURRENCY	TOKEN FUNCTION
D3ST	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
SKRILL	✓	✗	✓	✓	✓	✓	✓	✓	✓	✓	✓
VENMO	✗	✗	✗	✗	✗	✓	✗	✓	✓	✓	✗
LUCRA	✓	✗	✓	✓	✓	✓	✓	✓	✓	✓	✗
PAYPAL	✗	✗	✗	✗	✗	✓	✗	✓	✓	✓	✗

Investment Terms

Starting May 13th, 2024, D3ST is offering the following investment opportunity:

- Up to \$500,000 SAFE
- \$9,000,000 Value Cap
- 10% Discount on conversion

Investment - Use of \$500k Funds

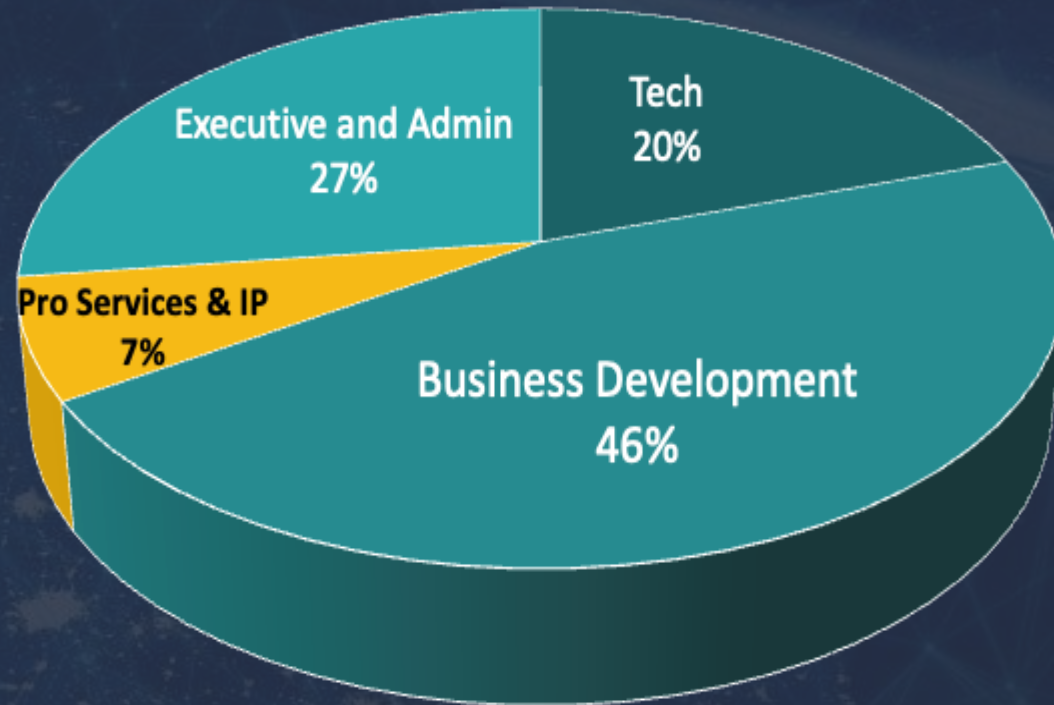
Use of Funds

1. Launch 4 existing customers
2. Sign 10 new customers
3. Wallet Platform upgrades
4. MRR begins Q4 2024

Results – 12 months

\$500k SAFE Investment creates up to 400,000 Active wallets.

Projecting a \$50M
Valuation in 2 years



Leadership



Tom Naramore, Founder/CEO

25 years of entrepreneurship. Executive leadership, Cyber Security, software development & M&A.



Bryan Bennett, Business Development

Betting/iGaming Consultant and Advisor, Former COO of Betfred USA



Scott Keith, VP Experience

Brand veteran working with Nike, TRX, Google, Cisco, and multiple tech startups.



Peter Meng, Customer Success

Entrepreneur, Apple Engineer and marketing veteran.

Key Advisors



Scott Sadin, Advisor

COO and Founder at U.S. Integrity, Asset Management



Donald Boeding, Board Advisor

Payments & Processing professional, Exec at Visa, Vantiv, Kyck Global



Thank you

Additional Information available upon request

Stoplight API Sandbox

Due diligence documentation via Carta

Sales Pipeline – Proforma – Legal Docs

Tom Naramore, Founder/CEO

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