

SHAFIQ MAMDANI

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EXPERIENCE

Boston Startup School, Boston, USA

Sales & Business Development Track, Jun – Jul 2012

Royal Bank of Scotland, London, UK

Corporate & Institutional Banking Summer Intern (Strategy), Jul – Sep 2011

- Created 'Strategy Pitch Book' for client management teams, focusing on growth opportunities
- Financial and business analysis of portfolio clients to identify irregularities. Advised on ways to overcome the strategic gaps
- Interviewed various COO team heads and recommended ways to improve connectivity. Lead the team and was awarded the best project team

Santander Bank, Frankfurt, Germany

Corporate & Investment Banking Intern, Apr – Jun 2011

- Aided the senior bankers in creating 'M&A pitch books' and other client presentations
- Generated profitability statements to analyze and report the trends to senior bankers
- Synthesized information from various sources such as Moody's, S&P, Bloomberg, Thomson Reuters and produced tailor-made pitches for clients

Northern Trust, Bangalore, India

Valuation Reporting Team Leader, June 2006 – April 2010

- Managed client and investment manager relationship and conducted scheduled service calls
- Accepted expat assignment in London to optimize the Quality Measurement Reporting function and established a new team in Bangalore. Cost savings of three headcounts
- Supervised and trained a team of 16 Analysts and Senior Analysts
- Developed and instituted a quality control audit process to improve client reporting
- Served as an Analyst for 15 months and as a Senior Analyst for 13 months

EDUCATION

Boston University, Boston, MA

International Business Management Graduate Certificate, May 2012

GPA: 3.6/4.0

Frankfurt School of Finance & Management, Frankfurt, Germany

M.S. Finance, August 2012 Result: 82%

Frankfurt School Foundation scholarship award winner

Center for Management Studies, Bangalore, India

Bachelor of Business Management, May 2006

Result: First class

ADDITIONAL INFORMATION

Accomplishments/Activities

- First employee at Northern Trust, India to receive a **Spirit** award for signature service
- Recognized as a **Competent Toastmaster** in Communication and Leadership
- Volunteered for Social Welfare Board under Aga Khan Development Network, 2007 - 2010

Computer Skills

MS Office Suite (especially PowerPoint, Excel and Word), MS Visio

Interests

Formula 1, Tennis, Travelling, Cooking