

# Arian Razzaghi-Fernandez

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## EDUCATION

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<b>HARVARD UNIVERSITY</b> , Cambridge, MA <i>A.B. Human Evolutionary Biology with a Secondary in Public Health</i>	Sept 2008—May 2012
<b>INTERNATIONAL HONORS PROGRAM</b> , Multi-City Study Abroad <i>Topic: Globalization, Health, and Development; Countries: Switzerland, India, China, and South Africa</i>	Jan 2011—Jun 2011
<b>REDONDO UNION HIGH SCHOOL</b> , Redondo Beach, CA <i>Bill Gates Scholarship Recipient, Math and Science Upward Bound, Boys State, Varsity Track and Soccer Captain for 3 years</i>	Sept 2004—Jun 2008

## RELEVANT EXPERIENCES

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<b>TECHSTARS, BOSTON STARTUP SCHOOL</b> <i>Kendall / MIT &amp; Harvard I-Lab, Cambridge, MA</i>	June 2012—Present
<ul style="list-style-type: none"><li>Highly selective 6-week professional development accelerator that provides mentorship and resources for entrepreneurs</li><li>Developed and employed projects; Learned to use Ruby on Rails, JavaScript, jQuery, Node.js</li><li>Worked in small teams with Business Development &amp; Sales, Marketing, and Product Design entrepreneurs and executed projects</li></ul>	
<b>MORGAN STANLEY</b> <i>Mergers and Acquisitions Summer Investment Banking Analyst, Los Angeles, CA</i>	Jun 2011—Aug 2011
<ul style="list-style-type: none"><li>Conducted market research and due diligence on 15 gaming companies to assess attractiveness of acquisition target</li><li>Created multiple pitch books and presentations for M&amp;A deals in the retail and gaming industries</li><li>Developed Leveraged Buyout Models and performed company valuations in the retail industries</li></ul>	
<b>SUSTAINABLE CLEAN WATER PROJECT IN BOLIVIA</b> <i>Founder and Former-President, Cambridge, MA</i>	Dec 2009—Present
<ul style="list-style-type: none"><li>Created a team of 15 Harvard students, recruited 10 Bolivian engineers, and partnered with an NGO to solve a water problem</li><li>Secured \$8,000+ in project financing through grant writing and on-campus fundraisers via different marketing strategies</li><li>Went to Bolivia and installed a UV filter, chlorinated a 35,000L tank, and educated 2 villages on water issues helping 600+ people</li></ul>	
<b>FUNDACION SANTA CLARA, HIV ORPHANAGE</b> <i>Intern, Santiago, Chile</i>	Jun 2009—Aug 2009
<ul style="list-style-type: none"><li>Administrative assistant and clinic volunteer for an organization that cared for about 25 HIV+ children</li><li>Researched how poverty and HIV were linked in underdeveloped areas of Santiago</li><li>Created multiple presentations for companies and donors to raise funds for the foundation</li></ul>	

## EXTRACURRICULAR ACTIVITIES

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<b>MENTORING AND LANGUAGE ACQUISITION BRAZIL</b> <i>Founding Participant, São Paulo, Brazil</i>	Jan 2012—Jan 2012
<ul style="list-style-type: none"><li>Selected from a group of 100+ Harvard students by the Harvard David Rockefeller Center for Latin America Brazil Office</li><li>Mentored 30 Brazilian high school students during a 3-week intensive immersion program</li><li>Networked with Brazilian institutions and businesses and met numerous Harvard alumni; Developed Portuguese speaking skills</li></ul>	
<b>PHILLIPS BROOKS HOUSE ASSOCIATION: DAVID WALKER SCHOLARS</b> <i>Director, Roxbury, MA</i>	Sept 2009—Jan 2011
<ul style="list-style-type: none"><li>Developed an organized after-school program and detailed curriculum that engaged and empowered 15 inner-city students</li><li>Managed 20 Harvard students and improved mentee retention by 50% and improved mentee grades one letter grade</li><li>Administered a \$5,000 budget and accounted for expenses (snacks, experiments, supplies) as well as planned monthly field trips</li></ul>	
<b>FREELANCE DISK JOCKEY</b> <i>Self-Employed, Boston, MA / Los Angeles, CA</i>	Jan 2008—Present
<ul style="list-style-type: none"><li>Solicited new customers, established and maintained a business budget</li><li>Executed 10+ shows for groups and businesses totaling over \$5000; profits are used to pay for educational expenses/loans</li></ul>	

## SKILLS AND INTERESTS

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**COMPUTER:** Microsoft Excel, PowerPoint, Word; Adobe Photoshop; Final Cut  
**LANGUAGES:** Native Spanish Speaker and Proficient in Portuguese  
**PROGRAMMING:** Learning HTML, PHP, Java, Ruby on Rails on my own time