

### WWW.BRADLEYERICSON.COM 7 SECKEL STREET • CAMBRIDGE, MA 02141 PHONE 201-956-5153 • E-MAIL BRAD.ERICSON@GMAIL.COM

# BRADLEY LOGAN ERICSON

#### **EDUCATION**

**Drexel University** 

LeBow College of Business, 3.7 GPA

Philadelphia, PA

2008-2013 (Expected)

Marketing and Entrepreneurship

**Imperial College** 

South Kensington, UK

March – June 2010

International Marketing & Sports Management

#### PROFESSIONAL EXPERIENCE

## **Boston Startup School**

## Sales & Business Development

Cambridge, MA

June – August 2012

TechStars sponsored program based out of Harvard Business School

6 week professional accelerator focusing on entrepreneurial startups

#### Δon

#### Manchester United Sponsorship Team

Chicago, IL

- November 2011 May 2012 Four person team focused on developing and optimizing Aon's title sponsorship of Manchester United Football Club
  - Leveraged Manchester United brand to attract new clients and retain current ones
  - Used Salesforce.com to track and measure the \$25 million sponsorship ROI

#### **One United USA**

## **Brand Relationship Team**

Chicago, IL

October 2011 - May 2012

- Used existing relationships with sponsors with brands in order to promote the Manchester United Football Club brand in the U.S.
- Focused on matchday promotions, planning and executing international tours and sports marketing using a variety of personal promotions and web campaigns.

#### 3SecondReceipts LLC

June 2009 – October 2011

#### Chief Executive Officer

Philadelphia, PA

- CEO and Co-Founder of digital software and marketing consultancy
- Named College Entrepreneur of 2009 by Entrepreneur Magazine
- Brought idea to market and \$10,0000 in earned revenues in less than one year
- Featured in Forbes, Inc. & Entrepreneur Magazines, The Wall Street Journal, CNBC

#### Johnson & Johnson

#### September 2009-March 2010

## **Brand Specialist**

Fort Washington, PA

- Worked directly with Zyrtec Product Director at McNeil Consumer HealthCare
- Managed logistics behind 200,000 Zyrtec samples sent to HCP each guarter
- Developed 2010 OTC marketing campaign focusing on Journal advertising

#### **Ompay**

May 2009 - September 2009

#### Marketing Director

Philadelphia, PA

- Coordinated primary target market research needed for new product recognition, testing and analysis of existing Philly SmartCard product
- Placed strong emphasis on brand development and on street promotions

#### **HONORS AND ACTIVITIES**

- 3SecondReceipts named in the top 50 most promising start-up companies in the nation (GEWA 2010)
- Named among the top 25 student entrepreneurs in the world (Global Entrepreneur Association 2010)
- Honorable Mention- Alister & Paine's Young Entrepreneur of the Year (2010)
- Wall Street Journal's National Junior Achievement Award and Scholarship (2010)
- Entrepreneur Magazine's National College Entrepreneur of the Year (2009)
- MVP Drexel Field Hockey Team at National Tournament ranked 8<sup>th</sup> in the Nation (2009)

## LEADERSHIP ACTIVITIES AND NOTABLES

- One of eleven people to complete 605 mile trip cycling around Ireland. Raised \$150,000 for Autism Action
- Keynote Speaker Puerto Rico Chamber of Commerce National Conference (2011)
- Active Member "Dac Pack" Student Events Group, Drexel Entrepreneurship Association (Vice President). Drexel Marketing Association, Dean's Student Advisory Board, Co-Ed Field Hockey Team, Sailing Team, Student Ambassadors and Tour Guide, Men's USA National Field Hockey Team
- Ranked among the top in the State of NJ in Competitive Fencing (2007-2009) and Golf (2008)

#### SKILLS AND EXPERTISE

- Microsoft Office, Adobe InDesign, After Effects, Photoshop (Basic), Google Analytics, Salesforce, Wordpress
- ROI analysis, Database management, Revenue comparison, Sports sponsorship, SEO / Google Adwords