JAMES P. BONNER

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Permanent Address:
5 Harper Ferry Ct
Medford NJ, 08055

EXPERIENCE

Localon Inc, Boston, MA *and* South San Francisco, CA   Fall 2010 - Present
VP of Business Development
- Invested $20,000 budget in hiring, training, and supervising sales team
- Solved clients' inventory and marketing issues with an all-in-one web system

True Ventures, San Francisco CA   Summer 2010
about.me Product Intern
- Created automated testing system for startup that recently sold for $25 million
- Contracted for early-stage venture capital firm, observed valuations and deals

Year of Youth: Project 2012, Washington DC   August 2009 – August 2010
Outreach Director
- Appeared on radio to outline organizational mission and philosophy
- Organized the distribution of a national campus activism strategy

Headwater Homeworks, Medford NJ   Summer 2006 – Summer 2008
- Self-operated regional landscaping, painting, and pressure washing business

ACTIVITIES

Undergraduate Government of Boston College   September 2008 – May 2010
Director of Print Design
- Tailored marketing strategies for campus initiatives, designed print and web ads
University Speakers Department
- Engaged and publicized speakers including Jerry Greenfield of Ben & Jerry's

Boston College Observer   September 2008 – September 2010
Executive Editor
- Created business department, developed press kit and rates, sold advertising
- Researched and wrote investigative analyses of campus labor union standoff
- Designed graphic advertisements, created print layout, launched web site

Boston College Consulting Team   September 2010 – Present
Team Leader
- Solved marketing issues for student groups and implemented ads for BC Shuttle

EDUCATION

Boston College, Wallace E. Carroll School of Management Honors Program
- Bachelor of Science in Finance and Information Systems, May 2012
  Finance GPA: 3.33   Information Systems GPA: 3.66
对外经贸大学(University of International Business & Economics), Beijing, 2011
- Studied Mandarin Chinese and international business

SKILLS

Web Development
- Tools I have used include: Rails, node.js, Python, PHP/PostgreSQL, HTML/CSS
Language
- Mandarin Chinese proficiency at intermediate level.
Web and Print Design, Video Editing, Web Analytics/AdWords