

Alexander W. Hare

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EDUCATION

Brown University, Providence, RI Graduation: May 2012
Bachelor of Arts in Economics GPA: 3.5/4.0

- **Select Coursework:** Creating Modern Web Apps, The Entrepreneurial Process, Corporate Finance, Global Macroeconomic Challenges, Methods of Applied Math, and extensive coursework within Engineering curriculum.

Brunswick School, Greenwich, CT September 2005 - May 2008
Cum Laude Society; AP Scholar with Distinction; Co-Editor of Brunswick Chronicle

WORK EXPERIENCE

Boston Startup School (startup program sponsored by TechStars) June 2012 - July 2012
Student, Product Development & Design

- Developed skills pertaining to business modeling, user experience/interface, and general product management.
- Worked on multi-disciplinary teams prototyping and testing the viability of various business ventures.

Born to Explore (ABC television program, #1 in time-slot), Westport, CT January 2012
Production Assistant

- Performed location research, shoot scheduling, voice-over recordings, and promotional shooting.
- Developed marketing materials and helped initiate a corporate sponsorship with GoPro cameras.

Graham Capital (hedge fund with \$9 billion under management), Norwalk, CT June 2011 - August 2011
Intern, Discretionary Macro Trading

- Worked primarily with one portfolio manager implementing corporate bond arbitrage with \$700 million position.
- Performed returns analyses assessing alpha and beta investment performance.
- Made presentations conveying portfolio strategies to firm executives and clients.
- Updated Excel models and researched macroeconomic trends for various countries.

Kohn Pederson Fox Associates (commercial architecture firm), New York, NY January 2010, June 2010 - August 2010
Intern, International Architecture Projects

- Worked on teams executing a variety of high-intensity projects and competition submissions, including:
- *Singapore University of Technology & Design*: Project included design of 10+ large campus buildings within 3 weeks. Assisted with design drawings and drafted plans for 500-space parking garage.

LEADERSHIP EXPERIENCE

Brown Club Tennis Team September 2008 - Present
Co-Captain

- Organize intercollegiate tournaments, practices, tryouts, and manage \$2,700 budget.
- Team consistently qualifies for club tennis National Championships.

ENGN0090: Management of Industrial and Non-Profit Organizations September 2010 - Present
Teaching Assistant, Brown University

- Lead discussions of HBS business case studies and analysis of management decisions.
- Introduce students to basic cash flow models and other tools used to analyze businesses and new ventures.

Sigma Chi September 2009 - Present
Vice-President, Secretary, Senior Advisor

- Lead fraternity's weekly executive committee meetings; manage \$70,000 budget, university relations, and events.

SKILLS, ACTIVITIES & INTERESTS

Programming Languages: HTML/CSS, currently learning Javascript and jQuery.

⇒ Designed, built and maintain e-commerce website selling original golf wear (www.clareharedarien.com).

Technical Skills: Adobe Photoshop, Bloomberg L.P., Logic Pro, AutoCad Design Software.

Activities: Screenplay and business committee for *Ivy Film Festival* (world's largest student-run film festival); perform, record, and market original music in rock band *Dorado*; staff writer for satirical news publication The Brown Noser.

Interests: Web applications, entrepreneurship, competitive tennis, music, film.