## **Phase 8: Data Management**

In this phase, we focus on **importing, managing duplicates, and backing up Salesforce data**. These tasks are important for keeping data clean, secure, and up to date in the Groundnut Mill Management project.

### 1. Data Import Wizard

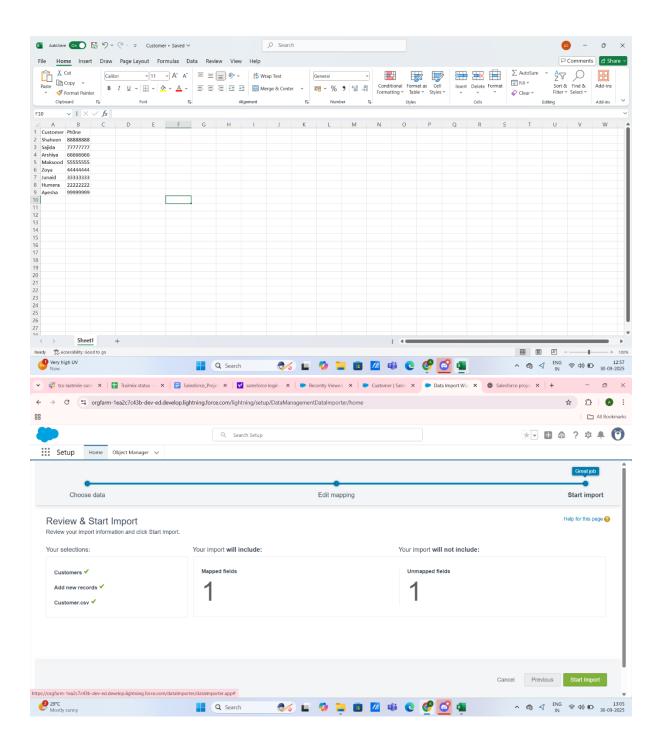
## Why?

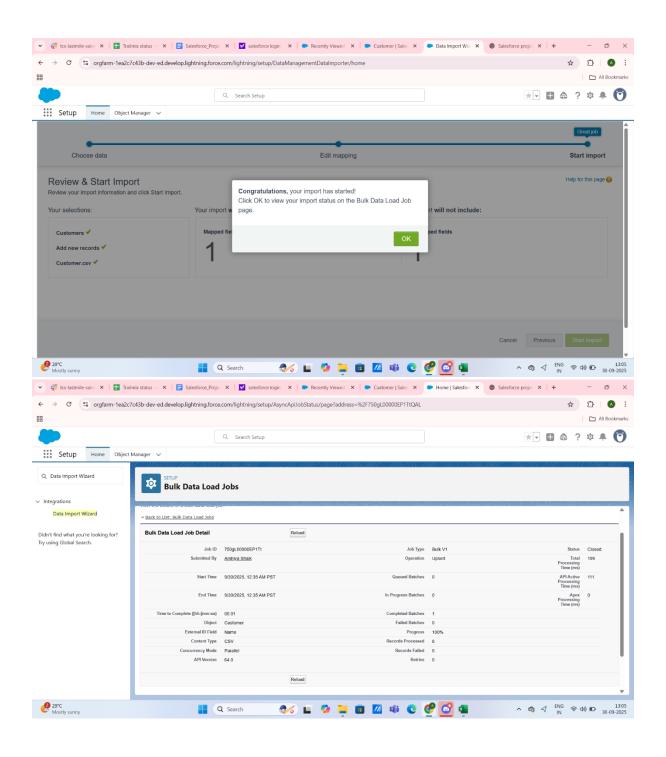
To easily import data like Customers, Suppliers, or Sales Orders from Excel/CSV files into Salesforce without using any external tool.

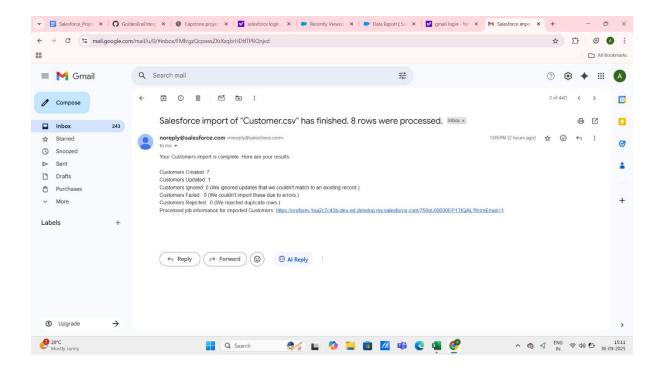
### Steps:

- 1. Go to **Setup** → **Data Import Wizard**.
- 2. Click Launch Wizard.
- 3. Choose the object (e.g., **Customer** or **Contact**).
- 4. Upload your CSV file.
- 5. Map the CSV columns to Salesforce fields (e.g., Customer Name → Name, Phone → Phone\_c).
- 6. Click **Start Import**.
- 7. After import, check the status in the Import Queue.

Outcome: New customer, supplier, or order records are added into Salesforce quickly.







## 2. Duplicate Rules

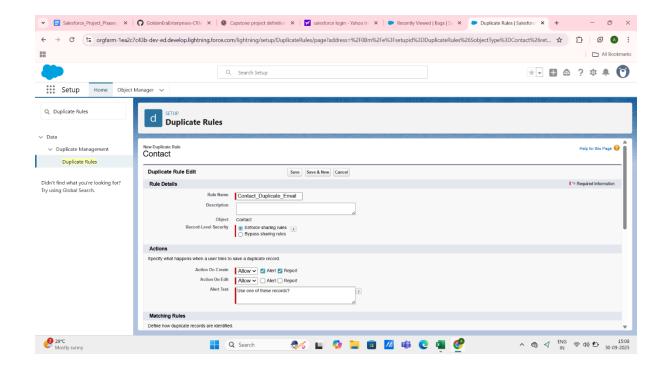
# Why?

To prevent duplicate data entries like two customers with the same phone number or email ID.

### Steps:

- 1. Go to **Setup** → **Duplicate Rules**.
- 2. Click **New Rule** → Select Object (e.g., Customer).
- 3. Add Rule Name: Customer\_Duplicate\_Check.
- 4. Choose actions:
  - o On Create → Block
  - o On Edit → Block
- 5. Add Matching Rule (e.g., check on Email or Phone field).
- 6. Save & Activate.

Outcome: Salesforce will stop users from adding duplicate records and ensure data quality.



### 3. Data Export & Backup

### Why?

To take regular backups of project data (like Production Batches, Bags, Sales Orders) in case of system failures or data loss.

## Steps:

- 1. Go to **Setup** → **Data Export**.
- 2. Choose Export Now or Schedule Export (weekly/monthly).
- 3. Select objects → Include all data and files.
- 4. Save → Salesforce prepares a .zip file with CSV files.
- 5. Download and store the backup safely.

Outcome: All project data is backed up securely and can be restored when needed.

