



USIU - International Project Management Lecture

Organizational Strategy, Culture, Risk
& Uncertainty

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Co-Learning Process

- I talk
- You talk
- We share



As an int'l project manager, you can find yourself in heaven or hell

(this is a joke)

Heaven and Hell

HEAVEN IS WHEN YOU HAVE:



An American Salary

An Italian Body

A British Home

A Japanese Technology

A Chinese Food

An African Tool

A Swiss Economy

And an Indian Wife

Heaven and Hell

Hell is when you have:



An American Wife

An Italian Technology

A British Body

A Japanese Home

A Chinese Tool

An African Economy

A Swiss Food

And an Indian Salary



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Either way, you own the situation you find yourself

Heaven

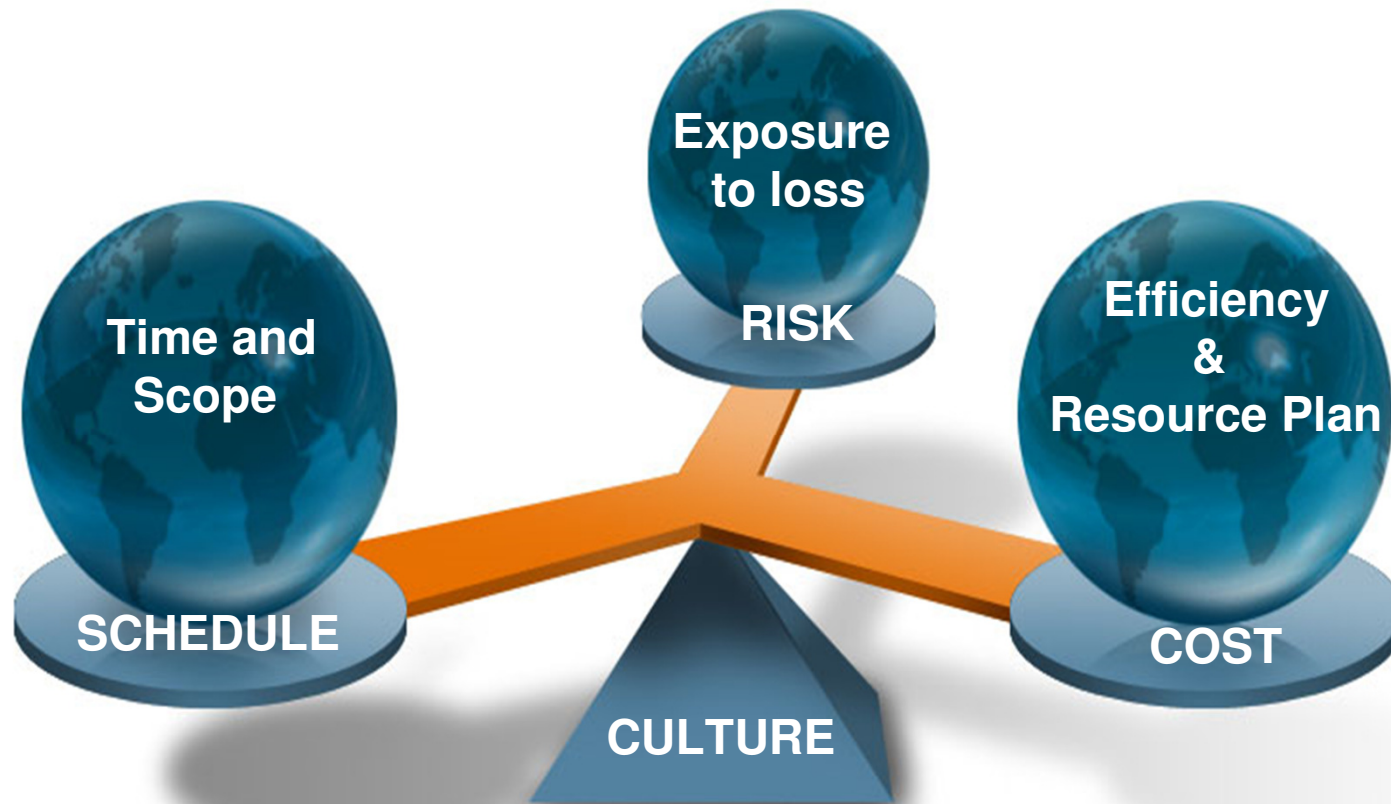
- Project mission very clear
- Project scope and deliverables well defined
- Leadership support and sponsorship
- Resources are available
- Integrated sales team and delivery team
- Stakeholders involvement
- Convinced and committed employees
- Strategy-driven project
- Friendly client

The Middle Ground

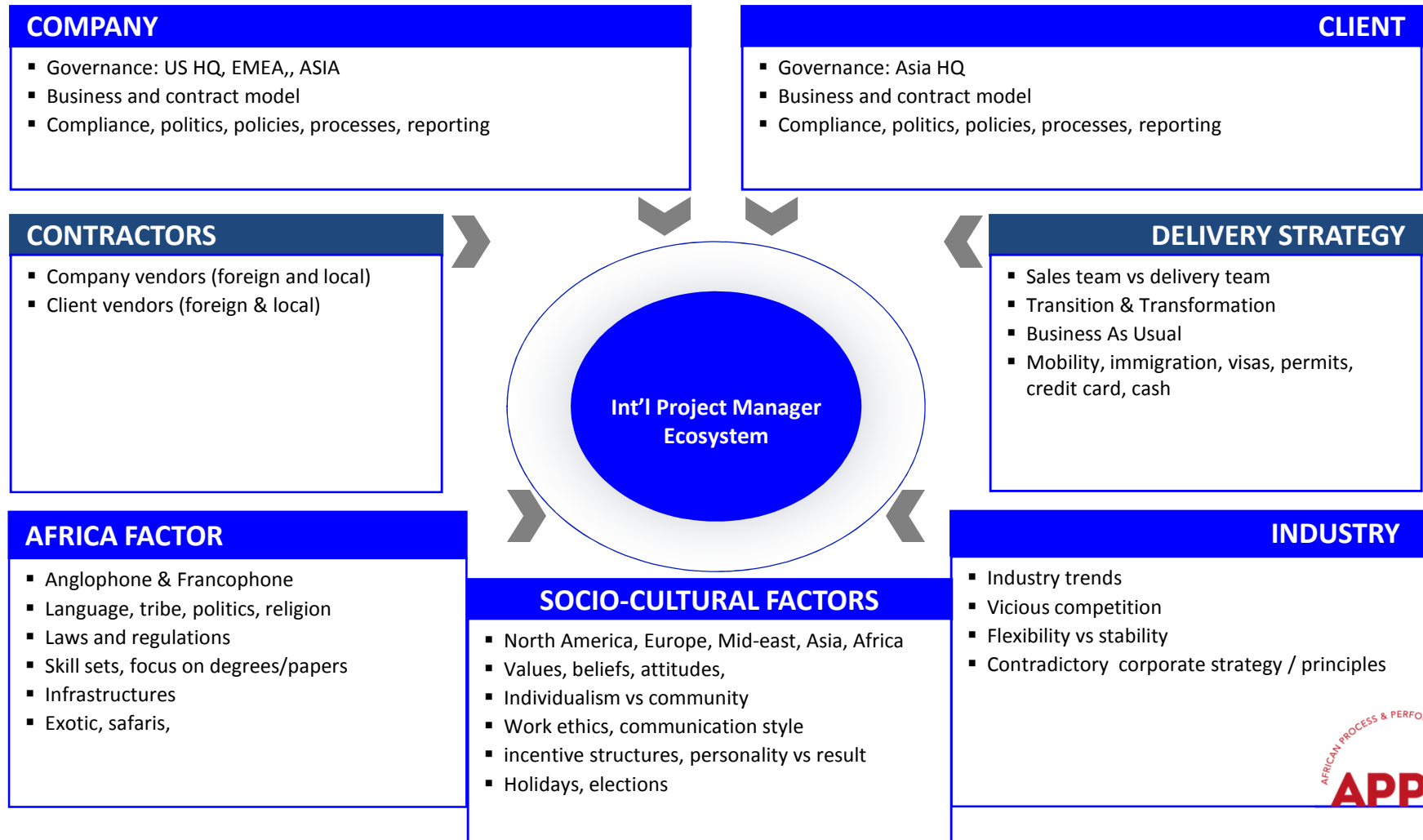
Hell

- Project mission confusing
- Project scope and deliverables vaguely defined
- Limited leadership support and sponsorship
- Resources are scarce
- Fragmented sales team and delivery team
- Stakeholders not involved
- Coerced and compliant employees
- Political-driven project
- Difficult client

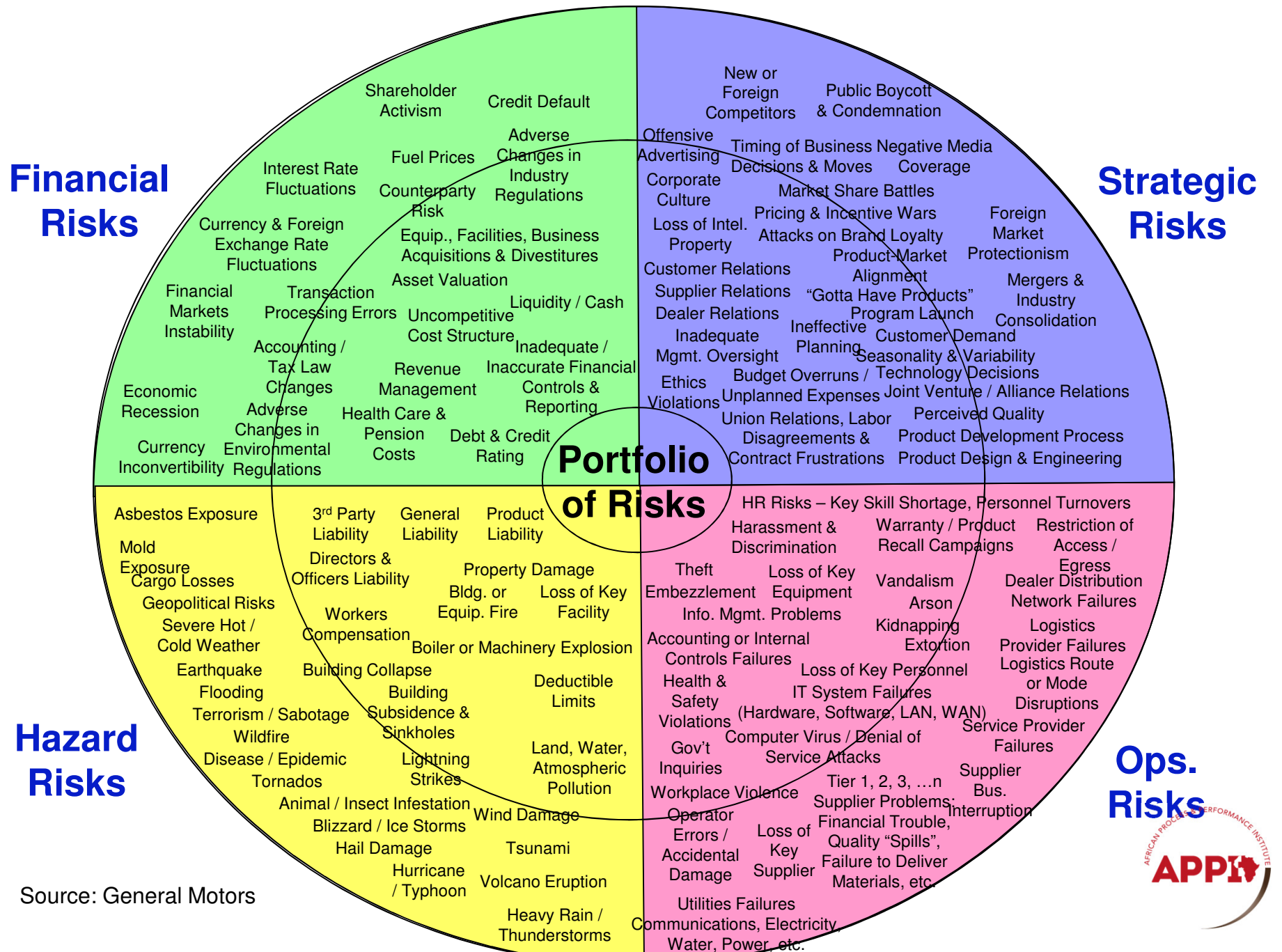
Your success depends on how well and balanced you can dance on the scale



And your cruising altitude depends how well you identify and manage all the components of your project ecosystem



Remember, 40,000ft above the sea level is not the place to experiment



Source: General Motors

All hope is not lost, there is always room for improvement and there are two ways you can learn “Easy Way or Hard Way” either way you will learn

- Stay healthy, be positive to keep your sanity
- Know your stuff, exhibit confident, be calm but decisive
- Understand the components and interdependencies of your ecosystem
- Learn how to get along with all people and keep your eyes on the price
- Lead your team to commitment. Do not coerce them into compliance
- Be focused, deliver result/value and communicate result/value
- Please learn to dance on the scale
- Celebrate your successes (make it a Tusker event)



Thank you!



