

Attaway Airlines PT1

You are the IT director at Attaway Airlines, a small regional air carrier. You chair the company's systems review committee, and you currently are dealing with strong disagreements about two key projects. Dan Esposito, the marketing manager, says it is vital to have a new computerized reservation system that can provide better customer service and reduce operational costs. Molly Kinnon, VP of finance, is equally adamant that a new accounting system is needed immediately because it will be very expensive to adjust the current system to new government reporting requirements. Molly outranks Dan, and she is your boss. The next meeting, which promises to be a real showdown, is set for 9:00am tomorrow.

How will you prepare for the meeting?

What questions and issues should be discussed?