Introducing Yourself Redux

By the end of this session, you should be able to:

- Introduce yourself in a variety of professional ways

- Be able to give constructive feedback to your classmates

- Build rapport with people during introductions

Principles for Introductions

1. Appropriate

2. Unique / Rememberable

3. Shows your personality

How to give feedback - FIDS

Frequent

Immediate

Discriminating (based on criteria and standards)

Supportive

Practice: The Ice Breaker I
a Product Manager, asks you,
"Tell me a little about yourself."
Pick someone new
After, give FIDS feedback

FIDS Feedback

- Don't touch your face when talking

- Don't wiggle your chair

Building Rapport:
The other half of introductions

Building Rapport

- Make observation about what is happening right now

- Give compliment (possibly)

  - Something the person has control over

  - Specific & Genuine

Examples

- Why aren't you at Burning Man right now?

- That last speaker raised a couple of interesting points...

- That is an interesting button that you are wearing, where did you get?

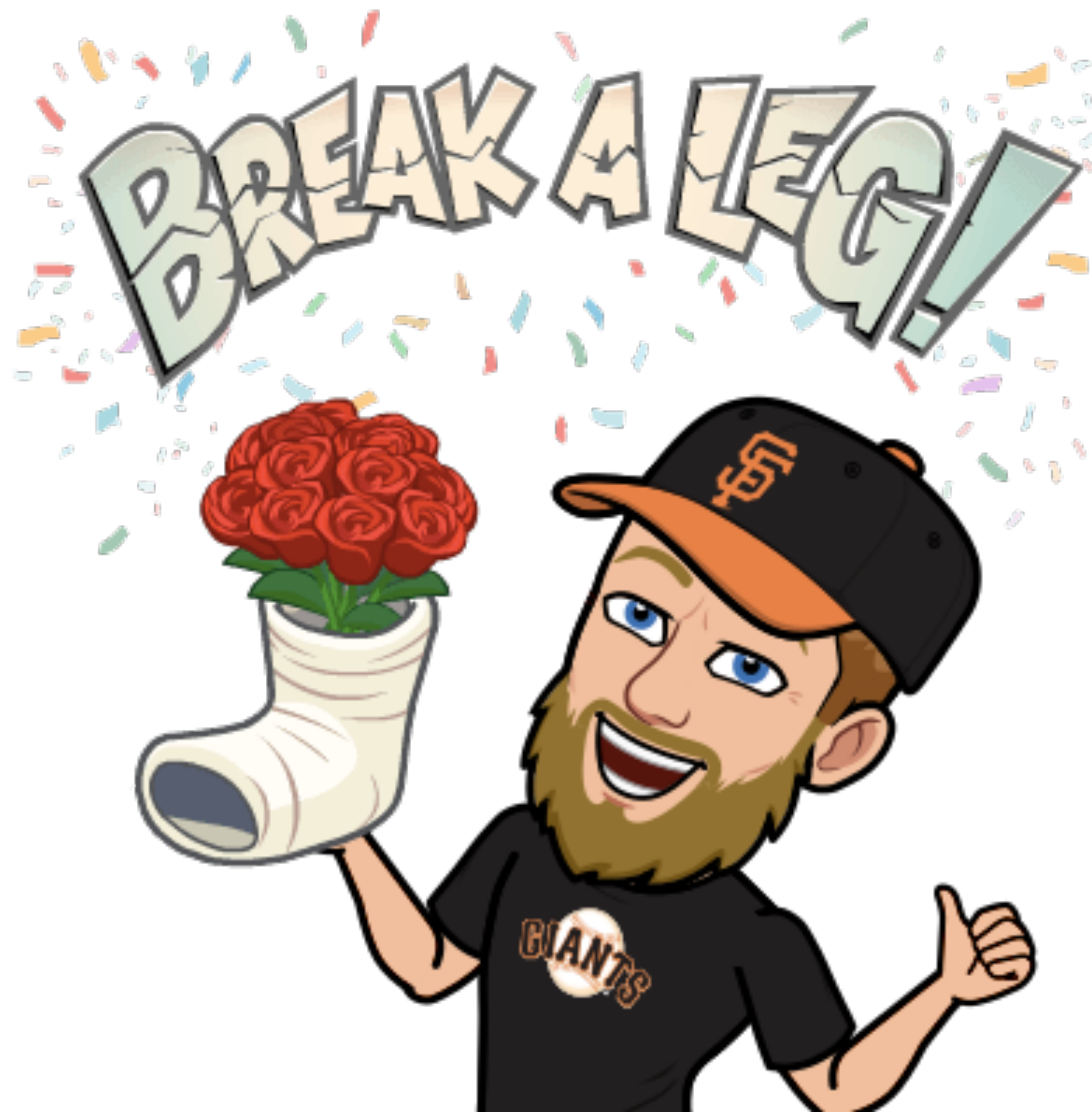# Turn to your neighbor and try it

Building Rapport: Active Listening

- Mirroring: nonverbal posture and specific words

- Reflecting / Rephrasing what they just said

- Ask open-ended questions

What are examples of open-ended questions to build rapport and show you were listening?
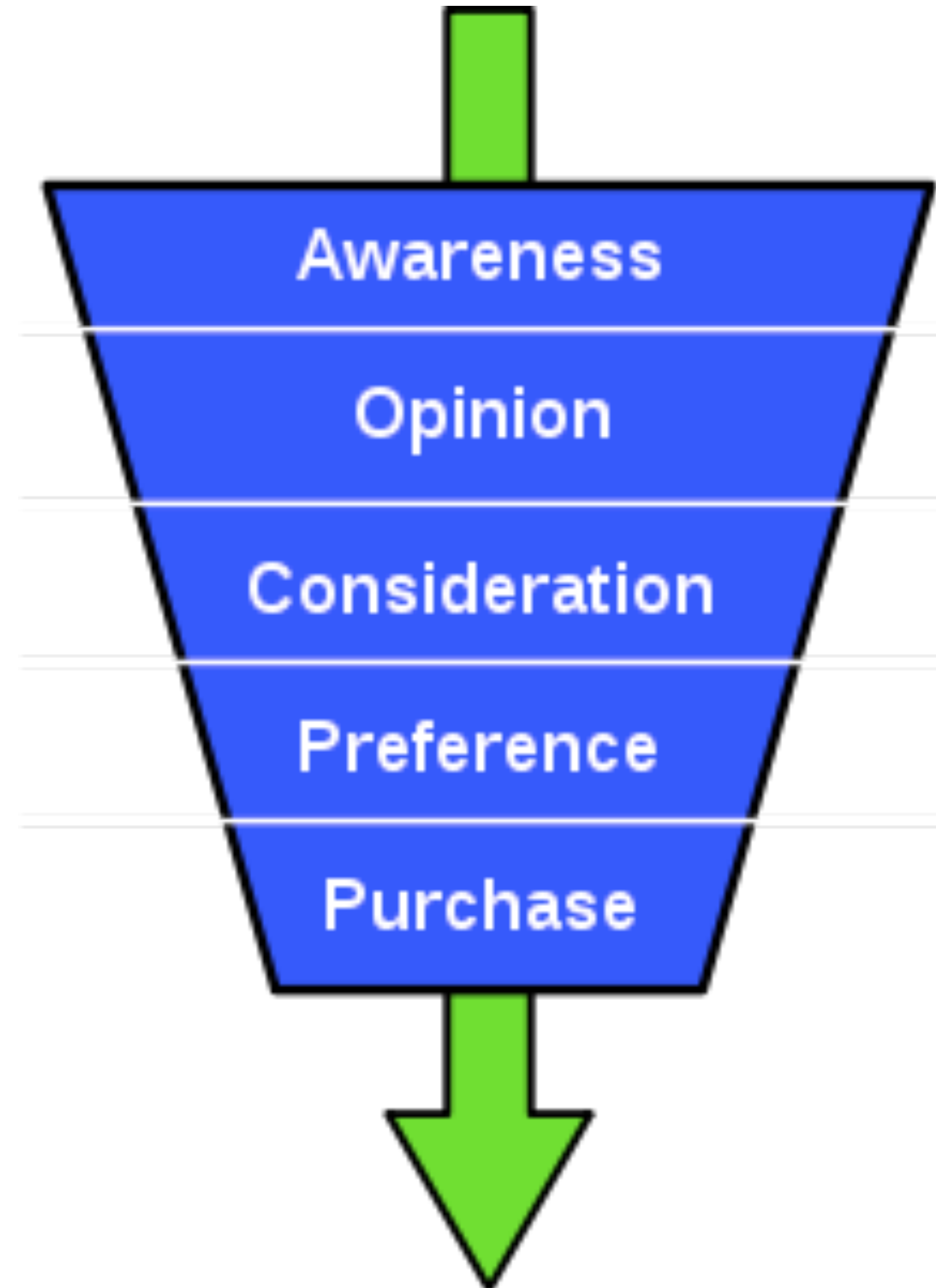
Practicing Your Story

1. Groups of three (ish). Count off by 1-7.

2. "The Interview IV" Talking to a Senior Data Scientist, "What about data science interests you?"

3. Long version (30 seconds - 2 minutes)

4. 3 Roles

   1. Speaker.

   2. "Senior Data Scientist". Take notes. (If there are 4 people then split this role.)

   3. Videographer. Use the speaker's phone. Make sure video is "Unlisted" on YouTube.

5. Rotate through all three roles for each person.

6. After everyone is a Speaker, give feedback. Watch each video together in same order. Speaker should take notes about feedback and revise their rough drafts.

Reflection

1. How did it feel to do it?

2. How did it feel to watch it?

3. Did you subjective experience match the objective experience?

4. Do you think this process will make you better?

Funnel Template

DS Funnel

Assignment #1 Guidelines

1. Convert Your Story responses to a Google Doc.

2. Add a link to your video. It should be posted on YouTube as "Unlisted", only people with the link will be able to view it.

   1. Single video link

   2. If you don't like the in-class video, you can practice and do a video outside of class

3. Add your reflection notes.

4. Proof read everything.

5. Come to office hours for individual feedback. Brian will not offer individual feedback electronically.

6. Submit by 8pm on Sunday via Canvas. **Make sure to share a Google Doc link that is viewable by anyone. If Akshay or I can't view it on the first try, you lose 5 points.** Turn it early! Late assignments are not accepted.

Preview All Assignments

For Next Time - See Day 3 README.md

Practicing Your Story II

1. Groups of three (ish). Count off by 1-7.

2. The Meetup: "What do you want to do with Data Science?"

3. Long version (30 seconds - 2 minutes)

4. 3 Roles

    1. Speaker.

    2. "Senior Data Scientist". Take notes. (If there are 4 people then split this role.)

    3. Videographer. Use the speaker's phone. Make sure video is "Unlisted" on YouTube.

5. Rotate through all three roles for each person.

6. After everyone is a Speaker, give feedback. Watch each video together in same order. Speaker should take notes about feedback and revise their rough drafts.