

# Prime Pup Report

Client Name : OrthoSports Associates

Client Id : 11002

Date : 2014-03-30

Performance Evaluation : 2012 PUPS Re-Test March

|  | <u>TOTAL</u> |                |          |
|--|--------------|----------------|----------|
| LB Accts submitted (\$100+)            | 1085         |                |          |
| MED Accts submitted (\$25-\$99.99)     | 478          |                |          |
| SB Accts submitted (under \$25)        | 1            |                |          |
| Control Cost Accts submitted)          | 0            |                |          |
| Total dollar volume placed (sql or pa) | 575248.00    |                |          |
| Non Legal dollars recovered            | 31273.00     |                |          |
| Legal dollars recovered                | 635.00       |                |          |
| Total dollars recovered                | 31908.00     |                |          |
| Average age of account                 | 0            |                |          |
| Average Balance                        | 368.00       |                |          |
| Recovery rate                          | 5.5%         |                |          |
| Fee at                                 | 0.23         | Non-legal Fees | 7358.30  |
|  |              | Legal Fees     |          |
|  |              | CC & ATTY Fees | 0.00     |
|  |              | TOTAL          | 7358.30  |
| Average fee per account                | 4.70         |                |          |
| DIRECT COSTS                           |              |                |          |
| Labor cost for collectors              | 606.63       | 4138.91        | 4745.54  |
| Benefit costs                          | 106.62       | 1433.66        | 1540.29  |
| Stmnt cost                             | 259.93       | 794.51         | 1054.44  |
| Sales Bonus                            |              |                | 367.92   |
| Small Bal accounts costs X \$.554      |              |                | 0.55     |
| Other Direct Costs                     | 4587.43      | 807.60         | 5395.03  |
| TOTAL DIRECT COSTS                     |              |                | 13103.76 |
| Client legal amount earned us          | 154.58       |                |          |
| Total legal amount earned us           | 653002.56    |                |          |
| LEGAL EXPENSES                         | 523121.78    |                | 123.83   |
| Number of Active Clients as of today : | 259          |                |          |
| Average cost per account               | 50.59        |                |          |
| TOTAL COST OF COLLECTION               | 15036.54     |                |          |
| TOTAL PROFIT / LOSS                    | -7678.24     |                |          |
| INDIRECT COSTS                         | 466039.19    |                | 1808.94  |