Prime Pup Report

Client Name : Mid-South Propane

Client Id : 1023 Date : 2014-03-30

Performance Evaluation : 2012 PUPS Re-Test March

MED Accts submitted (\$25-\$99.99) SB Accts submitted (under \$25) Control Cost Accts submitted) Non Legal dollars recovered Legal dollars recovered Total dollar recovered Total dollars recovered Total dollars recovered Total dollars recovered Average age of account Recovery rate Fee at Total dollars recovered Recovery rate Fee at Total dollars recovered Recovery rate Fee at Total dollars recovered Total dollars recovered Average Balance Total dollars recovered Total legal Fees CC & ATTY Fees Total Tees Total Tees Total Tees Total Tees Total Direct Costs Total Direct Costs Total Bal accounts costs X \$.554 Total Direct Costs Total Direct Costs Total Direct Costs Total legal amount earned us Total Legal cost per account Total Cost Of Collection Bal.94 Total PROFIT / LOSS		TOTAL	
SB Accts submitted (under \$25) 0 Control Cost Accts submitted) 0 Total dollar volume placed (sql or pa) 19188.00 Non Legal dollars recovered 1739.00 Legal dollars recovered 0.00 Total dollars recovered 1739.00 Average age of account 0 Average Balance 266.00 Recovery rate 9.1% Fee at 0.33 Non-legal Fees 573.82 Legal Fees CC & ATTY Fees 0.00 TOTAL 573.82 Average fee per account 7.97 DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS Client legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today : 259 Average cost per account 2.87 TOTAL DROFIT / LOSS -310.12	LB Accts submitted (\$100+)	70	
Control Cost Accts submitted) 0 Total dollar volume placed (sq1 or pa) 19188.00 Non Legal dollars recovered 1739.00 Legal dollars recovered 0.00 Total dollars recovered 1739.00 Average age of account 0 Average Balance 266.00 Recovery rate 9.1% Fee at 0.33 Non-legal Fees 573.82	MED Accts submitted (\$25-\$99.99)	2	
Total dollar volume placed (sql or pa) Non Legal dollars recovered Legal dollars recovered Total fees T	SB Accts submitted (under \$25)	0	
Non Legal dollars recovered 1739.00 Legal dollars recovered 0.00 Total dollars recovered 1739.00 Average age of account 0 Average Balance 266.00 Recovery rate 9.1% Fee at 0.33 Non-legal Fees 573.82 Legal Fees CC & ATTY Fees 0.00 TOTAL 573.82 Average fee per account 7.97 DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS Client legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Control Cost Accts submitted)	0	
Legal dollars recovered 0.00 Total dollars recovered 1739.00 Average age of account 0 Average Balance 266.00 Recovery rate 9.1% Fee at 0.33 Non-legal Fees 573.82	Total dollar volume placed (sql or pa)	19188.00	
Total dollars recovered Average age of account Average Balance 266.00 Recovery rate Pee at 0.33 Non-legal Fees Legal Fees CC & ATTY Fees 0.00 TOTAL 573.82 Average fee per account 7.97 DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost Sales Bonus Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS TOTAL DIRECT COSTS TOTAL DIRECT COSTS Client legal amount earned us 1.00 Total legal amount earned us 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Non Legal dollars recovered	1739.00	
Average age of account Average Balance 266.00 Recovery rate Fee at 0.33 Non-legal Fees CC & ATTY Fees O.00 TOTAL 573.82 Average fee per account TOTAL Average fee per account DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS TOTAL DIRECT COSTS TOTAL DIRECT COSTS TOTAL DIRECT COSTS Client legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES Number of Active Clients as of today: 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Legal dollars recovered	0.00	
Average Balance 266.00 Recovery rate 9.1% Fee at 0.33 Non-legal Fees 573.82	Total dollars recovered	1739.00	
Recovery rate 9.1% Fee at 0.33 Non-legal Fees 573.82 Legal Fees CC & ATTY Fees 0.00 TOTAL 573.82 Average fee per account 7.97 DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS TOTAL DIRECT COSTS 742.87 Client legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Average age of account	0	
Fee at 0.33 Non-legal Fees 573.82 Legal Fees CC & ATTY Fees 0.00 TOTAL 573.82 Average fee per account 7.97 DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS Total legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Average Balance	266.00	
Legal Fees CC & ATTY Fees CC & ATTY Fees CC & ATTY Fees TOTAL TOTAL 573.82 Average fee per account 7.97 DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS 742.87 Client legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Recovery rate	9.1%	
CC & ATTY Fees 0.00 TOTAL 573.82 Average fee per account 7.97 DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS 742.87 Client legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Fee at	0.33 Non-legal Fees	573.82
Average fee per account 7.97 DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS 742.87 Client legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL DOTAL PROFIT / LOSS -310.12		Legal Fees	
Average fee per account DIRECT COSTS Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost Sales Bonus Small Bal accounts costs X \$.554 Other Direct Costs 295.96 3.37 TOTAL DIRECT COSTS Client legal amount earned us Total legal amount earned us 1.00 1.		CC & ATTY Fees	0.00
DIRECT COSTS Labor cost for collectors Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS 742.87 Client legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12		TOTAL	573.82
Labor cost for collectors 2.53 267.03 269.56 Benefit costs 0.45 92.49 92.94 Stmnt cost 1.09 51.26 52.34 Sales Bonus 28.69 Small Bal accounts costs X \$.554 0.00 Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS 742.87 Client legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Average fee per account	7.97	
## Stmnt cost	DIRECT COSTS		
Stmnt cost 1.09 51.26 52.34	Labor cost for collectors	2.53 267.03	269.56
Sales Bonus Small Bal accounts costs X \$.554 Other Direct Costs TOTAL DIRECT COSTS Client legal amount earned us Total legal amount earned us EGAL EXPENSES Average cost per account TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS 295.96 3.37 299.34 299.34 742.87	Benefit costs	0.45 92.49	92.94
Small Bal accounts costs X \$.554 Other Direct Costs 295.96 3.37 TOTAL DIRECT COSTS 742.87 Client legal amount earned us Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Stmnt cost	1.09 51.26	52.34
Other Direct Costs 295.96 3.37 299.34 TOTAL DIRECT COSTS 742.87 Client legal amount earned us 0.00 Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Sales Bonus		28.69
TOTAL DIRECT COSTS Client legal amount earned us Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: Average cost per account TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS 742.87 742.87 742.87 742.87	Small Bal accounts costs X \$.554		0.00
Client legal amount earned us Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: Average cost per account TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Other Direct Costs	295.96 3.37	299.34
Total legal amount earned us 653002.56 LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	TOTAL DIRECT COSTS		742.87
LEGAL EXPENSES 523121.78 0.00 Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Client legal amount earned us	0.00	
Number of Active Clients as of today: 259 Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Total legal amount earned us	653002.56	
Average cost per account 2.87 TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	LEGAL EXPENSES	523121.78	0.00
TOTAL COST OF COLLECTION 883.94 TOTAL PROFIT / LOSS -310.12	Number of Active Clients as of today :	259	
TOTAL PROFIT / LOSS -310.12	Average cost per account	2.87	
	TOTAL COST OF COLLECTION	883.94	
INDIRECT COSTS 466039.19 141.07	TOTAL PROFIT / LOSS	-310.12	
	INDIRECT COSTS	466039.19	141.07