

Aces Pup Report

Client Name : Cool Springs Salon Services

Client Id : 20089

Date : 2014-03-25

Performance Evaluation : 2012 PUPS Re-Test March

	<u>TOTAL</u>
ES1's placed	0
ES2's placed	0
ES3's placed	8
ES2's placed	8
Total dollar volume placed (sql or pa)	
Total dollars recovered	
Average age of account	

Fee Amt	120.00
Misc Fee	0.00
Total Fee	120.00

DIRECT COSTS

Labor cost for collectors	22.31
Benefit costs	3.93
Stmnt cost per acct @ x .554	9.68
Sales Bonus	12
Other Direct Costs	5.35

TOTAL DIRECT COSTS	53.27
Number of Active Clients as of today	259
Average cost per account	3.33
TOTAL COST OF COLLECTION	82.77

TOTAL PROFIT / LOSS	37.23	
INDIRECT COSTS	466039.19	29.50

For each 100 basis points(1%) increase in your recovery rate, you generate the following increase in annual fees :

Total placements :

Per incremental increase in annual collections	1%	2%
Increase in collection	0	0
Contingency fee		
Additional annual fees		