

## ACES CUSTOMER PUP REPORT

Client Name : Sportsman Lawn and Landscape

Client Id : 20117

Date : 2014-05-21

Performance Evaluation : 2013 PUPS Process Final for Version 1.0

|  | <u>TOTAL</u> |
|--|--------------|
| ES1's placed                           | 0            |
| ES2's placed                           | 0            |
| ES3's placed                           | 2            |
| ES2's placed                           | 0            |
| Total dollar volume placed (sql or pa) |              |
| Total dollars recovered                |              |
| Average age of account                 |              |
| Fee Amt                                | 30.00        |
| Misc Fee                               | 0.00         |
| Total Fee                              | 30.00        |
| DIRECT COSTS                           |              |
| Labor cost for collectors              | 0.47         |
| Benefit costs                          | 0.06         |
| Stmnt cost per acct @ x .554           | 1.09         |
| Sales Bonus                            | 3.00         |
| Other Direct Costs                     | 0.39         |
| TOTAL DIRECT COSTS                     | 5.02         |
| Number of Active Clients as of today   | 295          |
| Average cost per account               | 2.51         |
| TOTAL COST OF COLLECTION               | 5.02         |
| TOTAL PROFIT / LOSS                    | 24.98        |
| INDIRECT COSTS                         | 7.85         |
| TOTAL PROFIT / LOSS w INDIR            | 17.14        |