Prime Pup Report

Client Name : New Albany Light, Gas, and Water

Client Id : 391 Date : 2014-03-30

Performance Evaluation : 2012 PUPS Re-Test March

| | TOTAL | |
|--|---------------------|---------|
| LB Accts submitted (\$100+) | 462 | |
| MED Accts submitted (\$25-\$99.99) | 78 | |
| SB Accts submitted (under \$25) | 10 | |
| Control Cost Accts submitted) | 0 | |
| Total dollar volume placed (sql or pa) | 325499.00 | |
| Non Legal dollars recovered | 20792.00 | |
| Legal dollars recovered | 1661.00 | |
| Total dollars recovered | 22453.00 | |
| Average age of account | 0 | |
| Average Balance | 592.00 | |
| Recovery rate | 6.9% | |
| Fee at | 0.21 Non-legal Fees | 4779.66 |
| | Legal Fees | |
| | CC & ATTY Fees | 614.59 |
| | TOTAL | 5394.25 |
| Average fee per account | 8.69 | |
| DIRECT COSTS | | |
| Labor cost for collectors | 111.45 1762.38 | 1873.82 |
| Benefit costs | 19.59 610.46 | 630.05 |
| Stmnt cost | 47.75 338.31 | 386.06 |
| Sales Bonus | | 238.98 |
| Small Bal accounts costs X \$.554 | | 5.50 |
| Other Direct Costs | 1953.36 148.37 | 2101.73 |
| TOTAL DIRECT COSTS | | 5236.15 |
| Client legal amount earned us | 815.85 | |
| Total legal amount earned us | 653002.56 | |
| LEGAL EXPENSES | 523121.78 | 653.58 |
| Number of Active Clients as of today : | 259 | |
| Average cost per account | 20.22 | |
| TOTAL COST OF COLLECTION | 7215.83 | |
| TOTAL PROFIT / LOSS | -1821.58 | |
| INDIRECT COSTS | 466039.19 | 1326.10 |
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