

Aces Pup Report

Client Name : Xpress Fitness

Client Id : 20098

Date : 2014-03-25

Performance Evaluation : 2012 PUPS Re-Test March

	<u>TOTAL</u>
ES1's placed	5
ES2's placed	1
ES3's placed	0
ES2's placed	0
Total dollar volume placed (sql or pa)	
Total dollars recovered	
Average age of account	

Fee Amt	35.00
Misc Fee	0.00
Total Fee	35.00

DIRECT COSTS

Labor cost for collectors	8.37
Benefit costs	1.47
Stmnt cost per acct @ x .554	3.63
Sales Bonus	4
Other Direct Costs	2.01

TOTAL DIRECT COSTS	18.98
Number of Active Clients as of today	259
Average cost per account	3.16
TOTAL COST OF COLLECTION	27.58

TOTAL PROFIT / LOSS	7.42	
INDIRECT COSTS	466039.19	8.60

For each 100 basis points(1%) increase in your recovery rate, you generate the following increase in annual fees :

Total placements :

Per incremental increase in annual collections	1%	2%
Increase in collection	0	0
Contingency fee		
Additional annual fees		