

Aces Pup Report

Client Name : Swoope Insurance Agency

Client Id : 20100

Date : 2014-02-23

Performance Evaluation : 2012 Test 2 with Call Demo

	<u>TOTAL</u>
ES1's placed	0
ES2's placed	0
ES3's placed	1
ES2's placed	0
Total dollar volume placed (sql or pa)	
Total dollars recovered	
Average age of account	

Fee Amt	15.00
Misc Fee	0.00
Total Fee	15.00

DIRECT COSTS

Labor cost for collectors	1.39
Benefit costs	0.25
Stmnt cost per acct @ x .554	0.60
Sales Bonus	68
Other Direct Costs	0.33

TOTAL DIRECT COSTS	70.08
Number of Active Clients as of today	259
Average cost per account	70.08
TOTAL COST OF COLLECTION	73.77

TOTAL PROFIT / LOSS	-55.08	
INDIRECT COSTS	466039.19	3.69

For each 100 basis points(1%) increase in your recovery rate, you generate the following increase in annual fees :

Total placements :

Per incremental increase in annual collections	1%	2%
Increase in collection	0	0
Contingency fee		
Additional annual fees		