

Prime Pup Report

Client Name : New Albany Light, Gas, and Water

Client Id : 391

Date : 2014-03-03

Performance Evaluation : 2012 Test 2 with Call Demo

| | <u>TOTAL</u> | | |
|--|--------------|----------------|------------|
| LB Accts submitted (\$100+) | 462.00 | | |
| MED Accts submitted (\$25-\$99.99) | 78.00 | | |
| SB Accts submitted (under \$25) | 10.00 | | |
| Control Cost Accts submitted) | 0.00 | | |
| Total dollar volume placed (sql or pa) | 325499.00 | | |
| Non Legal dollars recovered | 20792.00 | | |
| Legal dollars recovered | 1661.00 | | |
| Total dollars recovered | 22453.00 | | |
| Average age of account | 0.00 | | |
| Average Balance | 592.00 | | |
| Recovery rate | 0.07 | | |
| Fee at | 0.21 | Non-legal Fees | 4779.66 |
| | | Legal Fees | |
| | | CC & ATTY Fees | 614.59 |
| | | TOTAL | 5394.25 |
| Average fee per account | 8.69 | | |
| DIRECT COSTS | | | |
| Labor cost for collectors | 1762.38 | 111.45 | 1873.82 |
| Benefit costs | 610.46 | 19.59 | 630.05 |
| Stmnt cost | 338.31 | 3903688.75 | 3904027.00 |
| Sales Bonus | | | 24274.13 |
| Small Bal accounts costs X \$.554 | | | 5.50 |
| Other Direct Costs | 1953.36 | 308.51 | 2261.86 |
| TOTAL DIRECT COSTS | | | 3933072.50 |
| Client legal amount earned us | 815.85 | | |
| Total legal amount earned us | 653002.56 | | |
| LEGAL EXPENSES | 523121.78 | | 0.00 |
| Number of Active Clients as of today : | 259 | | |
| Average cost per account | 15185.61 | | |
| TOTAL COST OF COLLECTION | 4456194.00 | | |
| TOTAL PROFIT / LOSS | -4450800.00 | | |
| INDIRECT COSTS | 466039.19 | | 0.00 |