

## Aces Pup Report

Client Name : Great American Publishers

Client Id : 20045

Date : 2014-03-25

Performance Evaluation : 2012 PUPS Re-Test March

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	<u>TOTAL</u>
ES1's placed	18
ES2's placed	0
ES3's placed	0
ES2's placed	0
Total dollar volume placed (sql or pa)	
Total dollars recovered	
Average age of account	

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Fee Amt	90.00
Misc Fee	0.00
Total Fee	90.00

### DIRECT COSTS

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Labor cost for collectors	25.10
Benefit costs	4.42
Stmnt cost per acct @ x .554	10.89
Sales Bonus	9
Other Direct Costs	6.02

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TOTAL DIRECT COSTS	55.43
Number of Active Clients as of today	259
Average cost per account	3.08
TOTAL COST OF COLLECTION	77.56

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TOTAL PROFIT / LOSS	12.44
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INDIRECT COSTS	466039.19	22.13
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For each 100 basis points(1%) increase in your recovery rate, you generate the following increase in annual fees :

Total placements :

Per incremental increase in annual collections	1%	2%
Increase in collection	0	0
Contingency fee		
Additional annual fees		