

## Aces Pup Report

Client Name : T. K. O'Brien's Inc.

Client Id : 20095

Date : 2014-03-25

Performance Evaluation : 2012 PUPS Re-Test March

---

	<u>TOTAL</u>
ES1's placed	0
ES2's placed	0
ES3's placed	1
ES2's placed	0
Total dollar volume placed (sql or pa)	
Total dollars recovered	
Average age of account	

---

Fee Amt	15.00
Misc Fee	0.00
Total Fee	15.00

### DIRECT COSTS

---

Labor cost for collectors	1.39
Benefit costs	0.25
Stmnt cost per acct @ x .554	0.60
Sales Bonus	68
Other Direct Costs	0.33

---

TOTAL DIRECT COSTS	70.08
Number of Active Clients as of today	259
Average cost per account	70.08
TOTAL COST OF COLLECTION	73.77

---

TOTAL PROFIT / LOSS	-55.08	
INDIRECT COSTS	466039.19	3.69

---

For each 100 basis points(1%) increase in your recovery rate, you generate the following increase in annual fees :

Total placements :

Per incremental increase in annual collections	1%	2%
Increase in collection	0	0
Contingency fee		
Additional annual fees		