

## Aces Pup Report

Client Name : Encore Rehabilitation, Inc.

Client Id : 20057

Date : 2014-03-25

Performance Evaluation : 2012 PUPS Re-Test March

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	<u>TOTAL</u>
ES1's placed	202
ES2's placed	0
ES3's placed	424
ES2's placed	0
Total dollar volume placed (sql or pa)	
Total dollars recovered	
Average age of account	

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Fee Amt	7370.00
Misc Fee	170.00
Total Fee	7540.00

### DIRECT COSTS

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Labor cost for collectors	872.84
Benefit costs	153.81
Stmnt cost per acct @ x .554	378.62
Sales Bonus	737
Other Direct Costs	209.48

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TOTAL DIRECT COSTS	2351.75
Number of Active Clients as of today	259
Average cost per account	3.76
TOTAL COST OF COLLECTION	4205.36

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TOTAL PROFIT / LOSS	3334.64	
INDIRECT COSTS	466039.19	1853.61

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For each 100 basis points(1%) increase in your recovery rate, you generate the following increase in annual fees :

Total placements :

Per incremental increase in annual collections	1%	2%
Increase in collection	0	0
Contingency fee		
Additional annual fees		