

Aces Pup Report

Client Name : Swoope Insurance Agency

Client Id : 20100

Date : 2014-03-25

Performance Evaluation : 2012 PUPS Re-Test March

	<u>TOTAL</u>
ES1's placed	0
ES2's placed	0
ES3's placed	1
ES2's placed	0
Total dollar volume placed (sql or pa)	
Total dollars recovered	
Average age of account	

Fee Amt	15.00
Misc Fee	0.00
Total Fee	15.00

DIRECT COSTS

Labor cost for collectors	1.39
Benefit costs	0.25
Stmnt cost per acct @ x .554	0.60
Sales Bonus	2
Other Direct Costs	0.33

TOTAL DIRECT COSTS	4.08
Number of Active Clients as of today	259
Average cost per account	4.08
TOTAL COST OF COLLECTION	7.77

TOTAL PROFIT / LOSS 7.23

INDIRECT COSTS 466039.19 3.69

For each 100 basis points(1%) increase in your recovery rate, you generate the following increase in annual fees :

Total placements :

Per incremental increase in annual collections 1% 2%

Increase in collection 0 0

Contingency fee

Additional annual fees