## Prime Pup Report

Client Name : Memphis Judo & Jiu Jitsu

Client Id : 1010 Date : 2014-03-03

Performance Evaluation : 2012 Test 2 with Call Demo

|   | TOTAL  |   |
|---|--|---|
| LB Accts submitted (\$100+)   | 32.00  |   |
| MED Accts submitted (\$25-\$99.99)  | 1.00   |   |
| SB Accts submitted (under \$25)   | 0.00   |   |
| Control Cost Accts submitted)   | 0.00   |   |
| Total dollar volume placed (sql or pa)  | 21537.00   |   |
| Non Legal dollars recovered   | 649.00   |   |
| Legal dollars recovered   | 966.00   |   |
| Total dollars recovered   | 1615.00  |   |
| Average age of account  | 0.00   |   |
| Average Balance   | 653.00   |   |
| Recovery rate   | 0.08   |   |
| Fee at  | 0.27 Non-legal Fees  | 442.85  |
|   | Legal Fees   |   |
|   | CC & ATTY Fees   | 192.50  |
|   | TOTAL  | 635.35  |
| Average fee per account   | 13.42  |   |
| DIRECT COSTS  |  |   |
| Labor cost for collectors   | 122.07 1.27  | 123.34  |
| Benefit costs   |  |   |
| Stmnt cost  | 42.28 0.22   | 42.51   |
|   |  |   |
| Sales Bonus   | 42.28 0.22   |   |
| Sales Bonus Small Bal accounts costs X \$.554   | 42.28 0.22   | 44383.53  |
|   | 42.28 0.22   | 44383.53<br>2859.08                               |
| Small Bal accounts costs X \$.554   | 42.28 0.22<br>23.43 44360.10   | 44383.53<br>2859.08<br>0.00<br>138.80             |
| Small Bal accounts costs X \$.554 Other Direct Costs  | 42.28 0.22<br>23.43 44360.10   | 44383.53<br>2859.08<br>0.00<br>138.80             |
| Small Bal accounts costs X \$.554 Other Direct Costs  TOTAL DIRECT COSTS  | 42.28 0.22<br>23.43 44360.10<br>135.30 3.51  | 44383.53<br>2859.08<br>0.00<br>138.80             |
| Small Bal accounts costs X \$.554 Other Direct Costs  TOTAL DIRECT COSTS Client legal amount earned us  | 42.28 0.22<br>23.43 44360.10<br>135.30 3.51  | 44383.53<br>2859.08<br>0.00<br>138.80             |
| Small Bal accounts costs X \$.554 Other Direct Costs  TOTAL DIRECT COSTS Client legal amount earned us Total legal amount earned us   | 42.28 0.22<br>23.43 44360.10<br>135.30 3.51<br>502.04<br>653002.56                               | 44383.53<br>2859.08<br>0.00<br>138.80<br>47547.25 |
| Small Bal accounts costs X \$.554 Other Direct Costs  TOTAL DIRECT COSTS Client legal amount earned us Total legal amount earned us LEGAL EXPENSES  | 42.28 0.22<br>23.43 44360.10<br>135.30 3.51<br>502.04<br>653002.56<br>523121.78                  | 44383.53<br>2859.08<br>0.00<br>138.80<br>47547.25 |
| Small Bal accounts costs X \$.554 Other Direct Costs  TOTAL DIRECT COSTS Client legal amount earned us Total legal amount earned us LEGAL EXPENSES Number of Active Clients as of today:                          | 42.28 0.22<br>23.43 44360.10<br>135.30 3.51<br>502.04<br>653002.56<br>523121.78<br>259           | 44383.53<br>2859.08<br>0.00<br>138.80<br>47547.25 |
| Small Bal accounts costs X \$.554 Other Direct Costs  TOTAL DIRECT COSTS Client legal amount earned us Total legal amount earned us LEGAL EXPENSES Number of Active Clients as of today: Average cost per account | 42.28 0.22<br>23.43 44360.10<br>135.30 3.51<br>502.04<br>653002.56<br>523121.78<br>259<br>183.58 | 44383.53<br>2859.08<br>0.00<br>138.80<br>47547.25 |