

Prime Pup Report

Client Name : Dr. David A. West

Client Id : 1004

Date : 2014-03-30

Performance Evaluation : 2012 PUPS Re-Test March

| | <u>TOTAL</u> | | |
|--|--------------|----------------|---------|
| LB Accts submitted (\$100+) | 41 | | |
| MED Accts submitted (\$25-\$99.99) | 29 | | |
| SB Accts submitted (under \$25) | 15 | | |
| Control Cost Accts submitted) | 0 | | |
| Total dollar volume placed (sql or pa) | 14535.00 | | |
| Non Legal dollars recovered | 3417.00 | | |
| Legal dollars recovered | 0.00 | | |
| Total dollars recovered | 3417.00 | | |
| Average age of account | 0 | | |
| Average Balance | 171.00 | | |
| Recovery rate | 23.5% | | |
| Fee at | 0.33 | Non-legal Fees | 1129.38 |
| | | Legal Fees | |
| | | CC & ATTY Fees | 0.00 |
| | | TOTAL | 1129.38 |
| Average fee per account | 13.29 | | |
| DIRECT COSTS | | | |
| Labor cost for collectors | 55.72 | 156.40 | 212.13 |
| Benefit costs | 9.79 | 54.18 | 63.97 |
| Stmnt cost | 23.88 | 30.02 | 53.90 |
| Sales Bonus | | | 16.94 |
| Small Bal accounts costs X \$.554 | | | 8.25 |
| Other Direct Costs | 173.35 | 74.18 | 247.53 |
| TOTAL DIRECT COSTS | | | 602.72 |
| Client legal amount earned us | 0.00 | | |
| Total legal amount earned us | 653002.56 | | |
| LEGAL EXPENSES | 523121.78 | | 0.00 |
| Number of Active Clients as of today : | 259 | | |
| Average cost per account | 2.33 | | |
| TOTAL COST OF COLLECTION | 880.36 | | |
| TOTAL PROFIT / LOSS | 249.02 | | |
| INDIRECT COSTS | 466039.19 | | 277.64 |