



## Quotation

To: \_\_\_\_\_  
 Buyer: \_\_\_\_\_  
 End User: \_\_\_\_\_  
 Phone: \_\_\_\_\_ FAX: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 From: \_\_\_\_\_  
 Company: Teledyne LeCroy Inc. \_\_\_\_\_  
 Phone: \_\_\_\_\_ Ext: \_\_\_\_\_  
 Fax: \_\_\_\_\_ Mobile: \_\_\_\_\_

DATE: 2017-11-1 \_\_\_\_\_  
 Quotation #: \_\_\_\_\_  
 Valid until: 2017-12-1 \_\_\_\_\_  
 Currency: CNY \_\_\_\_\_  
 Supplier: LeCroy (Beijing) Trading Co., Ltd. \_\_\_\_\_  
 No.6 Zhichun Road, \_\_\_\_\_  
 Beijing, China \_\_\_\_\_  
 Tel: 86-10-82800318 \_\_\_\_\_  
 Fax: 86-10-82800316 \_\_\_\_\_

Dear ,  
 Thank for your interest in LeCroy products. We are pleased to quote as follows.

Item	Model	Description	Unit Price	Qty	Price
1	Wavemaster 813ZI-B	13 GHz, 40 GS/s, 4ch, 32 Mpts/Ch DSO with 15.3" WXGA Color Display. 50 ohm and 1 Mohm Inputs.	¥ 1,451,970.00	1	¥ 1,451,970.00
2	QPHY-DDR4	QualiPHY Enabled DDR4 Compliance Software Option	¥ 49,725.00	1	Free
3	QPHY-DDR3	QualiPHY Enabled DDR3, DDR3L and LPDDR3 Compliance Software Option	¥ 39,073.00	1	Free
4	QPHY-USB3.1-TX-RX	QualiPHY Enabled USB3.1 Compliance Tx-Rx Software Option	¥ 88,400.00	1	Free
5	QPHY-HDMI2	QualiPHY Enabled HDMI 2.0 Compliance Software Option	¥ 77,350.00	1	Free
6	QPHY-MIPI-DPHY	QualiPHY Enabled MIPI DPHY Compliance Software Option	¥ 55,736.00	1	Free
7	QPHY-ENET	QualiPHY Enabled Ethernet 10/100/1000BT Compliance Software Option	¥ 40,576.00	1	Free
8	QPHY-DISPLAYPORT <sup>™</sup>	QualiPHY Enabled DisplayPort Compliance Software Option	¥ 75,825.00	1	Free
9	D1330	WaveLink D1330 13 GHz/3.5Vp-p Differential Probe Amplifier with Dxx30-SI Solder-In Tip (Qty. 2)	¥ 97,793.00	4	¥ 391,172.00
10	WL-Plink-case	WaveLink ProLink Platform/Cable Assembly Kit for D610, D620, D600A-AT, and Dxx30 WaveLink Probes.	¥ 39,559.00	4	¥ 158,236.00
11	TF-ENET-B	10/100/1000BaseT Ethernet Test Fixture	¥ 25,316.00	1	¥ 25,316.00
12	QPHY-USB	QualiPHY Enabled USB 2.0 Compliance Software Option	¥ 25,316.00	1	Free
13	QPHY-PCIE <sup>®</sup>	QualiPHY Enabled PCIe Gen1 and Gen2 Compliance Software Option	¥ 75,825.00	1	Free
14	CP030	30A, 50 MHz Current Probe - AC/DC, 30 A rms, 50 A Peak Pulse, 1.5 meter cable	¥ 36,355.00	1	¥ 36,355.00
15	TF-HDMI-3.3V-QUADPAK	HDMI Pull-Up Terminator Quad Pack - For Use with the Wilder-Tech HDMI-TPA-P Plug Test Adapter ,二手	¥ 49,703.00	1	Free
16	TF-USB-B	USB 2.0 Compliance Test Fixture	¥ 25,316.00	1	¥ 25,316.00
17	DXX30-SI	Replacement Dxx30-SI 8-13 GHz Solder-In Lead with Qty. 5 Spare Resistors.	¥ 10,774.00	4	Free
18	WM8ZI-DDR4-TOOLKIT	DDR4, DDR3, DDR3L, LPDDR3, DDR2, and LPDDR2 Debug Toolkit for WaveMaster 8Zi Oscilloscopes	¥ 55,250.00	1	Free
19	WM8ZI-DPHYBUS D	D-PHY Bus Decode option for WaveMaster 8Zi	¥ 17,304.00	1	Free
20	USB3ET	USB3.0 Test fixture	¥ 8,000.00	1	¥ 8,000.00
21	TF-HDMI	HDMI1.4 Test fixture , 二手	¥ 20,000.00	1	¥ 20,000.00
22	DP Type-C	DP Type-C Test fixture	¥ 35,200.00	1	¥ 35,200.00
23	X4/X8CLB3	PCIE2 Test fixture	¥ 6,800.00	1	¥ 6,800.00
24	WM8ZI-SDAIII	Single-Lane Serial Data Analysis Framework, Eye and Jitter Measurements	¥ 44,642.00	1	Free
25	WM8ZI-EYEDRII-VP	Bundle - EyeDrill and VirtualProbe Toolkits	¥ 55,250.00	1	Free
26	Adviser T3	USB3.0 Analyzer Basic	¥ 40,000.00	1	¥ 40,000.00

SUBTOTAL ¥ 2,198,365.00

TOTAL DDP Shanghai ¥ 2,198,365.00

### Terms and Conditions:

- Delivery: 8 weeks
- Payment Terms: 100% TT in advance
- Origin: USA
- Packing: STRONG CARTON
- Warranty: 3 Years for Mainframe, 1 Year for Accessory

6. Note: Buyer states LeCroy products will not be used for biological weapon, chemical weapon, nuclear weapon, etc. purpose, according to the rules of Bureau Of Export Administration U.S. Department of Commerce.

7. Terms and Conditions: Customer's orders and purchases of products and services from Teledyne LeCroy will be governed by Teledyne LeCroy's terms and conditions of sale, which are referenced on our quotations, order acknowledgements, invoices and is available on our website at : [www.teledynelcroy.com/terms](http://www.teledynelcroy.com/terms).

Best Regards,