## Implied expected returns and the choice of a mean-variance efficient portfolio proxy

David Ardia† ioint work with Kris Boudt‡ work in progress; comments are welcome!

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Motivations

Outline

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#### **Equity allocation in practice**

Markowitz mean-variance approach is used in practice, but faces many problems/limitations:

- Optimization is subject to estimation risk when relying on past data
  - ⇒ Highly-concentrated and unstable portfolios

#### Possible solutions:

- 1/N 'rule of thumb'
- Risk-based portfolio allocation solutions
- Shrinkage or resampling approaches
- Constraints on the weights
  - ⇒ Still remains the needs to estimate expected returns for mean-variance optimization and alpha generation



#### Our contribution

- Propose a way to estimate expected returns based on a reverse-engineering approach (extension of Black and Litterman (1992))
- Compute the implied expected returns from several risk-based mean-variance efficient portfolios
- Exploit the fundamental relation between the expected returns, covariance matrix and the corresponding set of mean-variance efficient portfolios
- We find a statistically significant improvement in the out-of-sample Sharpe ratio of mean-variance efficient portfolios constructed with our approach compared with the standard use of implied expected returns from the market portfolio



#### **Outline**

Motivations

- 1 Implied expected returns
- 2 Proxies
- 3 Empirical analysis
- 4 Current research



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#### **Notations**

Motivations

- Market with N risky securities
- Generic portfolio  $(N \times 1)$  vector w
- Expected arithmetic returns (in excess of the risk-free rate) at the desired holding horizon are denoted by the  $(N \times 1)$  vector  $\mu$
- Orresponding  $(N \times N)$  covariance matrix of arithmetic returns is denoted by  $\Sigma$
- We denote by  $\iota$  the  $(N \times 1)$  vector of ones and by  $\mathbf{0}$  the  $(N \times 1)$  vector of zeros



#### Setup

Motivations

Our analysis builds on the assumption of mean-variance preferences. Let  $0<\gamma<\infty$  be the risk aversion parameter. The mean-variance optimization problem is:

$$\mathbf{w}^* \equiv \underset{\mathbf{w} \in \mathcal{C}_{FI}}{\operatorname{argmax}} \left\{ \mu' \mathbf{w} - \frac{1}{2} \gamma \, \mathbf{w}' \mathbf{\Sigma} \mathbf{w} \right\} , \tag{1}$$

where  $C_{\text{FI}} \equiv \{ \mathbf{w} \in \mathbb{R}^N \, | \, \mathbf{w}' \boldsymbol{\iota} = 1 \}$  is the full-investment constraint.



#### Linear relationship

The Lagrangian corresponding to the problem in (1) is:

$$\mathcal{L}(\mathbf{w}, l) \equiv \mathbf{w}' \boldsymbol{\mu} - \frac{\gamma}{2} \mathbf{w}' \boldsymbol{\Sigma} \mathbf{w} - l(\mathbf{w}' \boldsymbol{\iota} - 1),$$

with  $l \in \mathbb{R}$ . The corresponding first order conditions are:

$$\mu - \gamma \Sigma \mathbf{w} - l\iota = \mathbf{0}$$

$$\mathbf{w}'\iota = 1.$$
(2)

From (2), we note the linear relationship between  $\mu$  and  $\Sigma$ w:

$$\boldsymbol{\mu} = l\boldsymbol{\iota} + \gamma \, \boldsymbol{\Sigma} \mathbf{w} \,. \tag{3}$$

Note that as  $\gamma$  is finite, (3) excludes the minimum variance portfolio.



#### Implied expected returns

- Linear relationship in (3) is well known
- Has been used to compute the so-called implied expected returns, using the market portfolio as a proxy for a mean-variance efficient portfolio
- One of the first comprehensive treatments of this approach is Best and Grauer (1985) and Black and Litterman (1992)
- We advocate that the market portfolio is only one possible proxy for a mean-variance efficient portfolio, and that other proxies may lead to more accurate implied expected returns
- We rely on the risk literature to test alternative proxies



#### Linear regression and forecast

Replacing  $\mu$ ,  $\Sigma$  and  $\mathbf{w}$  with possibly noisy proxies, denoted by  $\hat{\mu}$ ,  $\hat{\Sigma}$  and  $\hat{\mathbf{w}}$ , yields the following linear regression framework:

$$y_i = a + b x_i + \varepsilon_i$$
,

where  $y_i \equiv \hat{\mu}_i$ ,  $x_i \equiv [\hat{\mathbf{\Sigma}}\hat{\mathbf{w}}]_i$ , with a and b the regression parameters and  $\varepsilon_i$  an error term, whereby the regression is over the cross-section of securities (i=1,...,N). Study whether the accuracy of the proxy  $\hat{\mu}$  can be improved by taking the constrained least squares fit of the regression and use the forecast:

$$\tilde{\boldsymbol{\mu}} \equiv \hat{a} + \hat{b} \left( \hat{\boldsymbol{\Sigma}} \hat{\mathbf{w}} \right).$$



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#### Market portfolio

- Under the CAPM assumptions, the market portfolio w<sub>mkt</sub> has the mean-variance efficiency property
- Increasing body of literature has criticized the mean-variance efficiency of the market capitalization portfolio, and proposed alternatives that (under different assumptions) are mean-variance efficient



### **Equally-weighted portfolio**

- DeMiguel et al. (2009) show that the naive 1/N allocation rule outperforms several optimized portfolios
- This portfolio is mean–variance efficient when the expected returns  $\mu$  are proportional to the total risk  $\Sigma \iota$
- We denote this portfolio by wew



#### **Equal-risk-contribution portfolio**

 For a portfolio w, the percentage volatility risk contribution of the ith asset in the portfolio is given by:

$$\%RC_i \equiv \frac{w_i[\mathbf{\Sigma}\mathbf{w}]_i}{\mathbf{w}'\mathbf{\Sigma}\mathbf{w}}.$$

 The equal-risk-contribution portfolio is the portfolio for which all assets contribute equally to the overall risk of the portfolio:

$$\mathbf{w}_{\mathsf{erc}} \equiv \operatorname*{argmin}_{\mathbf{w} \in \mathcal{C}_{\mathsf{FI}}} \left\{ \sum_{i=1}^{N} (\%RC_i - \frac{1}{N})^2 \right\} \,.$$

 The equal-risk-contribution portfolio is mean-variance efficient under some assumptions



Motivations

#### Maximum diversification portfolio

• Choueifaty and Coignard (2008) define the *portfolio's diversification* ratio the portfolio with the maximum diversification ratio:

$$DR(\mathbf{w}) \equiv \frac{\mathbf{w}' \boldsymbol{\sigma}}{\sqrt{\mathbf{w}' \boldsymbol{\Sigma} \mathbf{w}}} \geq 1$$
,

where  $\sigma \equiv \sqrt{\operatorname{diag}(\Sigma)}$  denotes the  $(N \times 1)$  vector of standard deviations.

- When expected returns are proportional to their volatility, the maximum diversification portfolio coincides with the maximum Sharpe ratio portfolio
- We denote this portfolio by w<sub>md</sub>



Motivations

#### **Risk-efficient portfolio**

- Amenc et al. (2011) recommend to construct a maximum Sharpe portfolio under the assumption that the stock's expected return is a deterministic function of its semi-deviation and the cross-sectional distribution of semi-deviations
- They sort stocks by their semi-deviation, form decile portfolios and then compute the median semi-deviation of stocks in each decile portfolio:  $\xi_j$  ( $j=1,\ldots,10$ ). The so-called risk–efficient portfolio is given by:

$$\mathbf{w}_{\mathsf{ref}} \equiv \underset{\mathbf{w} \in \mathcal{C}_{\mathsf{Fl}}}{\mathsf{argmax}} \left\{ \frac{\mathbf{w}' J \boldsymbol{\xi}}{\sqrt{\mathbf{w}' \boldsymbol{\Sigma} \mathbf{w}}} \right\} \, ,$$

where J is a  $(N \times 10)$  matrix of zeros whose (i,j)-th element is one if the semi-deviation of stock i belongs to decile j, and  $\boldsymbol{\xi} \equiv (\xi_1, \dots, \xi_{10})'$ .



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#### **Portfolios**

Motivations

- We distinguish between the *return—insensitive* and the *return—sensitive* portfolios
- The return–sensitive portfolios that we consider are the solutions to the mean-variance optimization (1) with risk aversion level  $\gamma$
- We follow Das et al. (2010) in calibrating  $\gamma$  at 0.8773 ("high risk portfolio"), 2.7063 ("medium risk") and 3.795 ("low risk")
- We consider a long-only portfolio and a 130-30 portfolio using the approach by Fan et al. (2009)



#### Setup

Motivations

- Daily adjusted prices of the S&P 100 equities over the period January 1999 to December 2011
- Market capitalization at the end of each month
- Risk-free rate is the three-month Treasury bill
- All figures are in USD
- Monthly rebalancing frequency but rely on weekly prices to compute the various estimators, using a rolling window of three years, which is common practice in the financial industry
- The backtest period ranges from January 2002 to December 2011, for a total of 119 monthly observations



## Return-insensitive portfolios

	$\mathbf{w}_{mkt}$	$\mathbf{w}_{\text{ew}}$	$\mathbf{w}_{\text{erc}}$	$\mathbf{w}_{ref}$	$\mathbf{w}_{\text{md}}$	$\mathbf{w}_{min}$
Mean	0.029	0.037	0.040	0.028	0.033	0.065
Vol.	0.153	0.162**	0.142**	0.130	0.131*	0.113***
Sharpe	0.193	0.230	0.282	0.213	0.253	0.580

Table: Annualized figures. \*\*\*, \*\* and \* indicate significant differences between the portfolio considered and the market capitalization weighted portfolio at the 1%, 5% and 10% level, respectively.  $\mathbf{w}_{\text{mkt}}$ : market capitalization weighted portfolio;  $\mathbf{w}_{\text{ew}}$ : equally-weighted portfolio;  $\mathbf{w}_{\text{rec}}$ : equal-risk-contribution portfolio;  $\mathbf{w}_{\text{ref}}$ : risk-efficient portfolio;  $\mathbf{w}_{\text{md}}$ : maximum diversification portfolio;  $\mathbf{w}_{\text{min}}$ : minimum volatility portfolio.

# Return–sensitive portfolios for $\gamma=2.7063$ ("medium risk")

Long-only constraint: $c = 1$										
	ir-w <sub>mkt</sub>	$\text{ir-}\mathbf{w}_{\text{ew}}$	$ir$ - $\mathbf{w}_{erc}$	$ir$ - $\mathbf{w}_{ref}$	$ir$ - $\mathbf{w}_{md}$	sample				
Mean	0.027	0.043*	0.045*	0.044	0.041	0.009				
Vol.	0.239	0.240	0.235	0.185	0.221	0.388*				
Sharpe	0.114	0.181*	0.190**	0.240	0.184	0.023				
Gross exposure constraint: $c = 1.6$										
	ir-w <sub>mkt</sub>	$\text{ir-}\mathbf{w}_{\text{ew}}$	$\text{ir-}\mathbf{w}_{\text{erc}}$	$ir$ - $\mathbf{w}_{ref}$	$ir$ - $\mathbf{w}_{md}$	sample				
Mean	0.024	0.044**	0.044**	0.057	0.030	-0.013				
Mean Vol.	0.024 0.262	0.044** 0.264	0.044** 0.258	0.057 0.199	0.030 0.252	-0.013 0.432**				

Table: Annualized figures. Long only (c=1) and 130%-30% gross constraints (c=1.6) portfolios. \*\*\*, \*\* and \* indicate significant differences between the portfolio considered and the market capitalization implied expected return prediction portfolio at the 1%, 5% and 10% level, respectively. Sample denotes results for the naive past return estimation while ir- denotes implied returns obtained for the various proxy portfolios.  $\mathbf{w}_{\text{mkt}}$ : market capitalization weighted portfolio;  $\mathbf{w}_{\text{ew}}$ : equally-weighted portfolio;  $\mathbf{w}_{\text{erc}}$ : equal-risk-contribution portfolio;  $\mathbf{w}_{\text{ref}}$ : risk-efficient portfolio;  $\mathbf{w}_{\text{min}}$ : maximum diversification portfolio;  $\mathbf{w}_{\text{min}}$ : minimum volatility portfolio.

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#### **Current research**

#### Has been done:

- Evolution of the slope parameter
- Cross-sectional distribution of implied expected returns over time
- Four-factor regression analysis

#### To do:

Motivations

- Sub-window performance analysis
- Expected return performance vs. shrinkage effects
- Alternative covariance matrix estimators
- Dynamically switching between methods
- R package



## Thanks for your attention

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Motivations

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