# arturocárdenas martínez

# Experience =

### contact 📤

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#### skills 🚳

Supply Chain Machine Learning Data Visualization **Business Intelligence Business Modelling** Operation Research Continuous Improvement Forecasting Processes Improvement Replenishment **Store Operations** System Dynamics

## certifications #

Systems Optimization

Six Sigma Green Belt ✔

Lean Project Leader ✔

Data Scientist Spec. 🗸

languages 🕸 Spanish **00000** English **@@@@@** 

programming </> R **0000** SQL **00000** 

Visual Basic **©©©** 

Python **©©OOO** 

MTFX\_ **00000** HTML **00000** 

Java **00000** 

software \_\_\_

KNIME **00000** 

Shiny Apps **©©©** MS Access **©©©©** 

MS Excel **00000** MS Visio **©©©** 

Vensim **@@@@** 

Solver **@@@@@** Nielsen **©©©** 

Retail Link **©©©©** 

TIBCO Spotfire **©©©** 

2016 Data Scientist

Freelancer

Applying analytics expertise to create prediction models and develop data products

#### 2015 Retail Data Analytics Specialist

Monterrey, Mexico

2014 Procter & Gamble - Walmart Canada Team

- Disrupted Canada POS data Extract Transform Load process (ETL), reducing Service Line Agreement from 20 to 3 days, enabling Customer Teams sell with bigger, better, and faster data. At Walmart Canada only, it resulted in winning Category Captaincy in Oral Care, Fem Care and Baby Care representing a **~\$5million** annual POS increase
- Designed a Brands Feature co-dependence regression analysis to maximize Feature ROI and Market Share growth
- Led P&G's Advance Analytics Global KNIME Training from the Toronto General Office
- Shared & Reapplied Spotfire templates to visualize the impact on the business of Private Label at Walmart Canada
- Pitched to Senior Mgmt. leveraging P&G's HDFS to further improve POS data ETL process using Sqoop and Hive

#### 2014 Retail Replenishment Analyst

Toronto, Canada

**2013** Procter & Gamble - Walmart Canada Team

- P&G's Health & Beauty supply chain replenishment owner, supporting a business generating \$250million annually
- Generated \$5.8 million in incremental supply chain driven sales through analytics and replenishment interventions
- Grew Femme Care POS by 4% (\$2million) and Shaving POS by 4% (\$1million) over a 4 months period by pioneering a "How high is up" inventory & forecast pilot project
- Delivered time savings of 120 man hours per month by redesigning and automating forecast and replenishment processes that impact across P&G's entire portfolio at Walmart
- Increased P&G's product portfolio in-stock (+1% VYA) by revamping replenishment weekly in-stock reporting allowing eleven team members to readily ID opportunities, root causes and drive to resolution faster
- Streamlined customer service coverage for largest P&G scale event in N America delivering 100 hours staffing requirement decrease and 100% reported data integrity (+10% VYA).

#### 2013 On-Shelf Availability Analyst

Toronto, Canada

Procter & Gamble - Walmart Canada Team

Identified phantom inventory instances by developing a dashboard based on POS data

#### 2012 **Supply Chain Consultant**

Montreal, Canada

Future Electronics Inc.

Achieved 10% savings in transportation costs (\$120,000) by segmenting shipping methods

#### 2011 Supply Chain System Dynamics Analyst (Independent Study)

Bombardier Aerospace

- Identified key factors disturbing the system model and simulated alternative policies to improve overall performance
- Co-wrote paper presented and published at the 30th International Conference of the System Dynamics Society: Industry Analysis: The Fastener Supply Chain in Aerospace Industry

### 2010 Supply Services Manager

Monterrey, Mexico

**2006** IECOS

• Increased 300% monthly revenues (\$10,000) by implementing new replenishment program

# **Education**

### 2012 Master Manufacturing Management

Montreal, Canada

**2010** McGill University

Specialization in Supply Chain and Global Operations

# 2006 Bachelor of Science in Mechanical Engineering

Monterrey, Mexico

**2000** ITESM Campus Monterrey

Minor in Industrial Engineering

# Honors and Awards **P**

- P&G's "Execute with Excellence" Pearl Award for groundbreaking results in Fem Care pilot project
- McGill MMM program performance scholarship, awarded to top students during the Fall 2010