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| **MIGUEL A.** | SALAS CABRERA | Francisco de Goya 2041 Col Contry Las Aguilas Guadalupe N.L. CP 67174  h52(81) 8317-2489 / w(81) 8048-4050 / m(81) 1807-8960 [mikesalas11@yahoo.com](mailto:mikesalas11@yahoo.com) ó miguel.salas@multiasis.com.mx |
| **PROFILE** |  | * Experienced PP, supply chain and production control manager who enjoys challenges. * Strong work ethic and exceptional time management skills. * A true leader who is calm under pressure and adept in problem solving. * A committed team player with finely tuned interpersonal and communication skills, who works to obtain objectives. * **Proficient in SAP tools. (MRP, Master Data, Variants and APO)** |
| **EXPERIENCE**  **Mutiasistencias Bancomer**  Jan 2013 – Actual | Logistic & Supply Manager | Negotiate and secure supply networks at national level to address issues related to a car crash. Service network in the following fields: Workshops, Parts, Glass, Medical Service, Cranes, and buildings. |
| **AMCOR Rigid Plastic**  Oct 2010 – Dec 2012 | Logistic & Planning Manager (Supply Chain) | Implementation of **MRP SAP** tools 11 plants around México.  I formed a team in order to activate PP module. It was my responsibility to coordinate all process since **Master data** revision until **FG delivery** to our customer. So people involved were from costing, accounting, purchasing, production, warehouse departments and with help from ASSA consulters.  Also was my responsibility to manage **Master data** to create new products and different versions.  Improvements **using SAP tools**   * Change from Excell to MD04 and MF50 SAP. Create Planned orders or use MPS to generate. * Up load demand * Buy Material according with real needs. Lean process * Increased cash flow of the company * Reduced FG Inventory level from 30 to 15 days   I introduced **APO tools** to Head people and put it in the 2013 budget in order to implement. |
| **SANYO /PANASONIC**  Apr 2004 – Oct 2010 | Planning & Control Manager (Supply Chain) | SAP tools were already installed, but no one used it. I was hired to activate **production scheduling** process and move all production program from **excel to SAP** language. Teach people to use **PP tools, MD04, MF50**, etc. The scope was the whole Supply Chain **(SOP, Forecast, MPS process, MRP, BOM, WH and inventory, Delivery, Engineering Changes control)** and also integration with finances department in order to standardize reports.   * Responsible for production planning of 4 million batteries per month with different versions in the same production line. * Customers in US, Brazil, Canada, Europe, México and China.   Improvements **using SAP tools**   * Production floor inventory level reduction from 1.7 M us to 0.9 M us * Increasedefficiency from 64% to 86%**.** * Annual Budget accuracy of 99%. * Reduced staffing requirement by 20%. * ImplementedCustomer Service.(VMI ) * Shipping plan achieved 100%. |
| **British American Tobacco**  Jan 1997 - May 2003 | Area Supervisor (Production &Supply Chain) | **Leader and K user in SAP** implementing process. I was certified in **PP, MM, WM** modules.  Coordinator of culture change to reduce resistance to the new system adoption.  I managed Forecast, production scheduling and materials inventory control. Deviation analysis about material consumption and standard cost.  Improvements **using SAP tools**   * Reduction of the inventory level from 21 day to 14 days. * Studied internal demand for improvement of the supply process. * Reduction of the waste level index from 2.8% to 2.1%. * Responsible for developing strategies in order to improve the supply process. Implemented KAN BAN system. (re-order point).Also worked with suppliers to develop Just in Time strategy |
| **AT&T Lucent Technologies**  Jul 1996 - Dec 1996 | Servicios de Manufactura Mty Supervisor (Operations) | * Managed production of cables for communications supplies. * Continuous improvement of ISO 9002 procedures. * Management of human and materials resources. Also improved productivity in my area. * Total union workers under my charge: 26. |
| **EDUCATION** | Sanyo Trainning Center  EGADE (ITESM) | * Business Administration (Japan 2007) * Business Administration Master Degree 2005 |
|  | Universidad de Monterrey | * Bachelor in Mechanical Engineering and Administration 1997 |
| **SKILLS** | Languages | * English 90%. (bilingual 520 points Tofle) * Japanese 10% |
|  | Strengths | * Analysis and reporting skills. Solving problems. Planning and Control. SAP (MM PP WM CO FI) |
|  | Computer | * Proficient in Excel, Word, Power Point, Lotus Notes. * Statistics (NSSC), Management (The Management Scientist). |

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