**Soria Valencia Roberto Carlos**

**Track-Position: PP Production Planning, MM Material Management, and Quality Management**

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| **PROFESSIONAL PROFILE** | |
| Industrial engineer with13 years of experience in implementing SAP Production planning, Material management and Quality Management Modules, he has developed strong teamwork and leadership skills during this implementation process for several industrial types. He also has international experience in several SAP implementations in Mexico, Central and South America. Six years of experience as project manager. Six years of experience doing Sales Representative, Pre-Sales, Customer Engagement, Solutions Architecture, Customer Solutions Delivery and Consulting Services Management activities. | |
| **CORE SKILLS** | |
| **SOFTWARE:**  SAP ECC  **METHODLOGIES:**  ASAP (Accelerated SAP) | **EXPERIENCE:**  13 years  **EXPERIENCE:**  13 years |
| **WORK EXPERIENCE NEORIS** | |
| **Client:** Goldcorp  **Role and Project:** PP Consultant and Project Manager, Implementation of Production Planning (PP-PI Production for Process). From Oct 2008 to December 2008.  **Responsibility:**  PP-PI Senior Consultant. Implementation the production planning and shop floor control Processes (Basic Data-BD, Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP), Shop Floor control SFC, (Process Industries), Generation of functional specifications for FRICE.  **Results/Accomplishments:** The production planning module business blueprint. PP module was taken out of scope due to a client determination in the realization phase.  **Environment:** SAP ECC 6.0  **Industry:** Mining | |
| **WORK EXPERIENCE NON-NEORIS** | |
| **Client:**  Comfandi  **Role and Project:**  Roll Out of PP Production Planning (PP-PI Production for Process) and Material Management modules in three resorts, From May 2012 to Ag 2012.  **Responsibility:**  Functional PP-PI consulting, Implementation of the Production Planning Process (Basic Data-BD, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning-MRP), Shop Floor control SFC Process Industries) Material Management Implementation of Inventory Management, [Goods Receipt](http://help.sap.com/saphelp_erp60_sp/helpdata/en/70/35405891da11d2b6650000e82de955/content.htm), [Goods Issue](http://help.sap.com/saphelp_erp60_sp/helpdata/en/a5/63376643a211d189410000e829fbbd/content.htm), Stock transfers, automatic generation of inter-company stock transfers in 3 plants. FRICE definition, testing, and team members training.  **Results/Accomplishments:** Successful implementation of roll out  **Environment:** SAP ECC 6.0  **Industry:** Laundry services and Restaurants | |
| **Client:**  DINANT  **Role and Project:**  PP-MM Consultant, Implementation of Production Planning and Material Management Modules, From Feb 2012 to April 2012  **Responsibility:**  Functional PP consulting, Implementation of the (Basic Data-BD, Shop Floor control SFC Process Industries) in two plants (Production of chloride and soap)  Material Management Implementation of Inventory Management, [Goods Receipt](http://help.sap.com/saphelp_erp60_sp/helpdata/en/70/35405891da11d2b6650000e82de955/content.htm" \o "Goods Receipt" \t "SAP_TEXT), [Goods Issue](http://help.sap.com/saphelp_erp60_sp/helpdata/en/a5/63376643a211d189410000e829fbbd/content.htm" \o "Goods Issue" \t "SAP_TEXT), Stock transfers, automatic generation of inter-company stock transfers  **Results/Accomplishments:** Successful implementation of Production Planning and Material Management modules  **Environment:** SAP ECC 6.0  **Industry:** Soap and Chemistry | |
| **Client:**  Schneider Electric  **Role and Project:**  PP-QM Consultant, Implementation of Production Planning and Quality Management Modules, From Feb 2011 to January 2012.  **Responsibility:**  Functional PP consulting, Implementation of the Production Planning Process (Basic Data-BD, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning-MRP), Shop Floor control SFC Process Industries) in 2 plants.  Quality Management (Basic data-BD, Inspection planning-PT, Quality Inspection-IM, Quality Control-QC, Quality Certificates) in two plants, FRICE definition, testing, and team members training.  **Results/Accomplishments:** Successful implementation of Production Planning and Quality Management modules  **Environment:** SAP ECC 6.0  **Industry:** Electrical | |
| **Client:**  Comfandi  **Role and Project:**  PP Consultant, Implementation of Production Planning (PP-PI Production for Process) module, From Feb 2009 to Feb 2010.  **Responsibility:**  Functional PP-PI consulting, Implementation of the Production Planning Process (Basic Data-BD, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning-MRP), Shop Floor control SFC Process Industries) in 2 plants.  in several clinics and resorts, FRICE definition, testing, and team members training.  **Results/Accomplishments:** Successful implementation of Production Planning module  **Environment:** SAP ECC 6.0  **Industry:** Sterilization services and Restaurants | |
| **Client:** Mexichem  **Role and Project:** PP Consultant, Roll out and new definition of the product cost model (Discrete and Process manufacturing). From December 2009 to February 2010.  **Responsibility:** Functional PP-PI consulting, Rollout realized to implement two new production plants, and the redefinition and implementation of the new product cost model, in several plants, massive modification of Production Planning data (Recipes, bill of material, and resources) with the tool LSMW.  **Results/Accomplishments:** Successful implementation of Roll out and new product cost process  **Environment:** SAP ECC 6.0  **Industry:** Chemistry | |
| **Client:**  Corpaul  **Role and Project:**  PP-QM Consultant, Implementation of Production Planning (PP-PI Production for Process) and Quality Management Modules, From July 2009 to December 2009.  **Responsibility:**  Functional PP-PI consulting, Implementation of the Production Planning Process (Basic Data-BD, Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning-MRP), Shop Floor control SFC Process Industries) in 2 plants.  Quality Management (Basic data-BD, Inspection planning-PT, Quality Inspection-IM, Quality Control-QC, Quality Certificates) in two plants, FRICE definition, testing, and team members training.  **Results/Accomplishments:** Successful implementation of Production Planning and Quality Management modules  **Environment:** SAP ECC 6.0  **Industry:** Pharmaceutical and sterilization services | |
| **Client:** Colombian Army  **Role and Project:** PP Consultant, Upgrade to Version 6.0 (Discrete and repetitive Manufacturing), From April 2009 to June 2009.  **Responsibility:** Functional PP-PI-repetitive consulting, testing of implemented functionality and identification of new functionality and changes in the module (Basic Data-BD, Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material) and Shop Floor control, Configurable Materials. From February 2009 to June 2009  **Results/Accomplishments:** Successful Upgrade  **Environment:** SAP ECC 6.0  **Industry:** Apparel, footwear and furniture factories | |
| **Client:** Prym  **Role and Project:** Functional improvementsof Shop Floor control process (Discrete Manufacturing) and FRICE development. FromJanuary 2009 to March 2009  **Responsibility:** Functional PP consulting, analysis and develop of solutions in order to Improve the production planning and shop floor control issues, Planning Processes (Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material), and Shop Floor control.  **Results/Accomplishments:** Successful Functional improvements and FRICE  **Environment:** SAP R/3 4.7 Enterprise  **Industry:** Apparel | |
| **Client:** Meals de Colombia  **Role and Project:**  PP Consultant, Retrofit of Implementation of Production Planning (Discrete Manufacturing) Module, From July 2006 to September 2006.  **Responsibility:** Functional PP-PI consulting, Analysis and develop of solutions in order to Improve the production planning and shop floor control issues using PP (Discrete Manufacturing) in two plants. Generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Production Planning improvements and FRICE  **Environment:** SAP 5.0  **Industry:** Food and Beverage | |
| **Client:** Cristal  **Role and Project:** PP Consultant, Implementation of Production Planning process, only phase of Blueprint (design). From May 2006 to June 2006.  **Responsibility:**  Definition and modeling of the business process of the production planning and shop floor control (Basic Data-BD, Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP)  Shop Floor control SFC, (Process Industries).  **Results/Accomplishments:** Business blueprint  **Environment:** SAP R/3 5.0  **Industry:** Apparel | |
| **Client:** Familia Sancela  **Role and Project:** PP Consultant, Roll out (Discrete manufacturing). From February 2006 to April 2006.  **Responsibility:** Functional PP-PI consulting, Rollout realized to implement a new production plant in Dominican Republic, Implemented Processes (Basic Data-BD, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP), Shop Floor control SFC, (Process Industries)  Generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Roll out  **Environment:** SAP 4.5  **Industry:** Personal and familiar cleaning products | |
| **Client:** Centelsa  **Role and Project:** PP Consultant, Implementation of Production Planning process, only phase of Blueprint (design). From November 2005 to January 2006.  **Responsibility:** Definition and modeling of the business process of the production planning and shop floor control (Basic Data-BD, Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP)  Shop Floor control SFC, (Process Industries).  **Results/Accomplishments:** Business blueprint  **Environment:** SAP R/3 5.0  **Industry:** Electrical & Electronic Cables | |
| **Client:**  Meals de Colombia  **Role and Project:**  PP Consultant, Implementation of Production Planning (Discrete Manufacturing) and Module, From June 2005 to October 2005.  **Responsibility:** Functional PP consulting, Implementation of the Production Planning Process (Basic Data-BD, Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning-MRP), Shop Floor control SFC Process Industries) in 2 plants. FRICE definition, testing, and team members training.  **Results/Accomplishments:** Successful implementation of Production Planning Module  **Environment:** SAP ECC 5.0  **Industry:** Food and Beverage | |
| **Client:** Plasticaucho  **Role and Project:** PP Consultant, Implementation of Production Planning process (Process Industries, only phases of Blueprint (design) and realization (Configuration). From May 2005 to June 2005.  **Responsibility:** Definition and modeling and configuration of the business process of the production planning and shop floor control (Basic Data-BD, Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP) and Shop Floor control SFC).  **Results/Accomplishments:** Business blueprint  **Environment:** SAP R/3 5.0  **Industry:** Footwear | |
| **Client:** Cervecería Nacional Dominicana e Industria de Tabaco León Jimenes  **Role and Project:**  PP Consultant, Implementation of Production Planning (PP-PI Production for Process and REM repetitive manufacturing) Implementation of shop floor control and planning process in 2 plants that produce Beer and cigarettes in order to achieve a better control of the production process and product cost.  Implemented Processes (Basic Data-BD, Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP) , Shop Floor control SFC and Generation of functional specifications for FRICE. From February 2004 to May 2005.  **Responsibility:**  Functional PP-PI consulting    **Results/Accomplishments:** Successful implementation of Production Planning  **Environment:** SAP ECC 4.7  **Industry:** Beverage | |
| **Client:**  Cressida  **Role and Project:**  PP Consultant, Implementation of Production Planning (Discrete Manufacturing) Module, From Oct 2003 to January 2004.  **Responsibility:**  Functional PP consulting, Implementation of the Production Planning Process (Basic Data-BD, Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning-MRP), Shop Floor control SFC Process Industries), FRICE definition, testing, and team members training.  **Results/Accomplishments:** Successful implementation of Production Planning module  **Environment:** SAP ECC 6.0  **Industry:** Food | |
| **Client:**  Exxon-Mobil  **Role and Project:**  PP-MM Consultant, Implementation of Production Planning (PP-PI Production for Process) and Material Management Modules, From April 2003 to September 2003.  **Responsibility:**  Functional PP-PI consulting, Implementation of Material management and production planning modules in a company that produce and distribute Oil.  Implemented Processes (Basic Data-BD, Sales and Operation Planning, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP), Shop Floor control SFC, (Process Industries), MM Purchasing, Inventory management and invoice verification and generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Production Planning and Material Management modules  **Environment:** SAP ECC 6.0  **Industry:** Oil production and distribution | |
| **Client:**  Comego  **Role and Project:**  MM Consultant, Implementation of Material Management Module, From December 2002 to March 2003.  **Responsibility:**  Functional MM consulting, Implementation of Material management in a company that produces and distributes electricity. Implemented Process: MM Purchasing, Inventory management, invoice verification and Material requirement planning, generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Material Management module  **Environment:** SAP ECC 6.0  **Industry:** Electricity generation | |
| **Client:** Mc Cormick  **Role and Project:** Functional improvementsof Shop Floor control process (Discrete Manufacturing) and FRICE development. FromSeptember 2002 to November 2002  **Responsibility:** Functional PP consulting, analysis and develop of solutions in order to Improve the production planning and shop floor control issues, Planning Processes (Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material), and Shop Floor control.  **Results/Accomplishments:** Successful Functional improvements and FRICE  **Environment:** SAP R/3 4.7 Enterprise  **Industry:** Food | |
| **Client:** Plastiglas  **Role and Project:** Functional improvementsof Shop Floor control process (Discrete Manufacturing) and FRICE development. FromSeptember 2002 to October 2002  **Responsibility:** Functional PP consulting, analysis and develop of solutions in order to Improve the production planning and shop floor control issues, Planning Processes (Sales and Operation Planning SOP, Demand Management DM, Master Program Schedule- MPS, Material), and Shop Floor control.  **Results/Accomplishments:** Successful Functional improvements and FRICE  **Environment:** SAP R/3 4.7 Enterprise  **Industry:** Acrylic blades Factory | |
| **Client:**  Fabrica de Papel Potosi  **Role and Project:**  MM Consultant, Implementation of Material Management Module, From June 2002 to August 2002.  **Responsibility:**  Functional MM consulting, Implementation of Material management in a company that produces and distributes electricity. Implemented Process: MM Purchasing, Inventory management, invoice verification and Material requirement planning, generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Material Management module  **Environment:** SAP ECC 6.0  **Industry:** Tissue and paper products Factory | |
| **Client:**  Kosa  **Role and Project:**  PP Consultant, Implementation of Production Planning (Discrete and repetitive Manufacturing) Module, From October 2001 to June 2002.  **Responsibility:**  Functional PP consulting, Implementation of shop floor control and planning process in factories that produce polymers, Pet and textile fibers products (5 Plants)  Implemented Processes (Basic Data-BD, Sales and Operation Planning, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP), Shop Floor control SFC, (Discrete and repetitive manufacturing)  Generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Production Planning module  **Environment:** SAP ECC 6.0  **Industry:** Chemistry | |
| **Client:** Innopack  **Role and Project:**  PP Consultant, Implementation of Production Planning (Discrete Manufacturing) Module, From March 2001 to August 2001.  **Responsibility:**  Functional PP consulting, Implementation of shop floor control and planning process in factories that produce Pet Containers (3 Plants)  Implemented Processes (Basic Data-BD, Sales and Operation Planning, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP) , Shop Floor control SFC, (Discrete manufacturing), generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Production Planning module  **Environment:** SAP ECC 6.0  **Industry:** Pet Containers | |
| **Client:** Domecq  **Role and Project:**  PP Consultant, Implementation of Production Planning (Discrete Manufacturing) Module, From August 2000 to February 2001.  **Responsibility:**  Functional PP consulting, Implementation of shop floor control and planning process in a company that produce spirits and wine products  Implemented Processes (Basic Data-BD, Sales and Operation Planning, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP) , Shop Floor control SFC, (Discrete manufacturing), generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Production Planning module  **Environment:** SAP ECC 6.0  **Industry:** Spirits and wine products Factory | |
| **Client:** Valvulas Urrea  **Role and Project:**  PP Consultant, Implementation of Production Planning (Discrete Manufacturing) Module, From November 2000 to February 2000.  **Responsibility:**  Functional PP consulting, Implementation of shop floor control and planning process in Industry that produce keys and accessories for bathroom  Implemented Processes (Basic Data-BD, Sales and Operation Planning, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP), Shop Floor control SFC, (Discrete manufacturing) generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Production Planning module  **Environment:** SAP ECC 6.0  **Industry:** keys and accessories for bathroom Factory | |
| **Client:** Sachs  **Role and Project:**  PP Consultant, Implementation of Production Planning (Discrete Manufacturing) Module, From May 2000 to September 2000.  **Responsibility:**  Functional PP consulting, Implementation of shop floor control and planning process in factories that produce Industry that produce clutch’s  Implemented Processes (Basic Data-BD, Sales and Operation Planning, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP), Shop Floor control SFC, (Discrete manufacturing) generation of functional specifications for FRICE  **Results/Accomplishments:** Successful implementation of Production Planning module  **Environment:** SAP ECC 6.0  **Industry:** Automotive | |
| **Client:** Aralmex  **Role and Project:**  PP Consultant, Implementation of Production Planning (Discrete Manufacturing) Module, From February 1998 to April 1999.  **Responsibility:**  Functional PP consulting, Implementation of shop floor control and planning process in a Industry that produce Shock absorbers  Implemented Processes (Basic Data-BD, Sales and Operation Planning, Demand Management DM, Master Program Schedule- MPS, Material Requirement Planning MRP), Shop Floor control SFC, (Discrete manufacturing) and generation of functional specifications for FRICE.  **Results/Accomplishments:** Successful implementation of Production Planning module  **Environment:** SAP ECC 6.0  **Industry:** Automotive | |
| **Client:** Vendo de México FEMSA División empaque  Production planner  From February 1996 to April 1998. | |
| **EDUCATION, TRAINING & CERTIFICATIONS** | |
| Industrial Engineer with specialization in operations management, including production,  inventory, supply chain, materials management, purchasing, and logistics UPIICSA IPN  Course Operations management UPIICSA, Basics of Supply Chain Management APICS Mexico  Master Planning of Resources Execution and Control of Operations APICS México  Master Planning of Resources Detailed Scheduling and Planning  Execution and Control of Operations APICS México | |
| **PROFESSIONAL MEMBERSHIPS** | |
| **None** | |
| **PUBLICATIONS** | |
| **None** | |
| **LANGUAGES** | |
| **LANGUAGE:**  Speaking Proficiency:  Writing Proficiency:  Reading Proficiency:  **LANGUAGE:**  Speaking Proficiency:  Writing Proficiency:  Reading Proficiency: | **English**  Intermediate  Intermediate  Intermediate  **Spanish**  Native  Native  Native |