











2017 by managers Business Activity, YoY Avg.Revenue, Profit 2017 by states 2017 by categories Total Revenue and and Margin, YoY Profit, YoY

Manager

44.16%

All

Revenue and Avg.Margin by manager in 2017

by manager in Edit							Category
John Gardner	Jeremy Garcia	George Chester	Miles Hammond	Shellie Thomas	Ricky	Wilkinson	AII
Total revenue: \$2,051,868 Avg.Margin: 42.47% Total profit: \$871,472 Deals: 2,302	Total revenue: \$1,848,032 Avg.Margin: 42.24% Total profit: \$780,668 Deals: 2,003	Total revenue: \$1,437,040 Avg.Margin: 42.81% Total profit: \$615,257 Deals: 1,815	Total revenue: \$1,149,638 Avg.Margin: 42.70% Total profit: \$490,867 Deals: 1,392	Total revenue: \$1,074,541 Avg.Margin: 41 Total profit: \$442, Deals: 1,352	\$984,1 21% Avg.M 783 41.13% Total p	Total revenue: \$984,145 Avg.Margin: 41.13% Total profit: \$404,792	
Lillian Pruitt	Jerry Fulton	Brian Hubbard					
Total revenue: \$2,050,242 Avg.Margin: 44.16% Total profit: \$905,435 Deals: 2,404	Total revenue: \$1,744,734 Avg.Margin: 42.25% Total profit: \$737,086 Deals: 2,233	Total revenue: \$1,421,457 Avg.Margin: 41.37% Total profit: \$587,989 Deals: 1,563	John Harper Total revenue: \$882,78 Avg.Margin: 44.47% Total profit: \$392,536	Amber Ward 3 Total revenue: \$490,211	Michael Carney Total revenue: \$482,055	Tom McKenzie Total revenue: \$470,553	
Rachael Long	Terri Wright	Claire Bridges	Ray Watson				
Total revenue: \$1,921,942 Avg.Margin: 41.25% Total profit: \$792,825 Deals: 2,401	Total revenue: \$1,444,822 Avg.Margin: 39.59% Total profit: \$571,958	Total revenue: \$1,159,685 Avg.Margin: 43.08% Total profit: \$499,634		Caroline Tucker	Simone Prior	Alex Nash	
			Owen Pierce	Total revenue:	Total revenue:	Total	