Contact

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arunachalamganesan (LinkedIn)

Top Skills

Vendor Management

Pre-sales

Software Project Management

Languages

English (Full Professional)

Certifications

ITIL V3 Foundation

Applied Data Science II: Machine
Learning & Statistical Analysis (with
honors)

Machine Learning

Applied Data Science I: Scientific
Computing & Python (with honors)

Honors-Awards

Accredited with Leadership Choice
Award for taking ownership of
multiple technologies

Twice accredited with Employee
of the Month Award for delivering
exemplary performance

Arunachalam Ganesan

Vice President - Digital Transformations Delivery
Bengaluru, Karnataka, India

Summary

I am a result-oriented professional delivering over 26 years of
experience in IT Delivery Management, Technical Program
Management, Application Development and Management Services,
IT Infrastructure Engineering, Product Lifecycle Management (PLM).

My dexterity lies in engaging with clients & top management for
evolving strategic vision, driving change, building product/ services
roadmap, infusing new ideas, implementing emerging technologies
for the long run, and taking enterprise system performance &
productivity to next level. Demonstrated excellence in Application
Development, Package Application services in Microsoft, Java,
Infrastructure, PLM, IoT, Low-Code/No-Code, Analytics, Cloud, AI-
ML.

Over the time, I have proved my excellence in implementing Agile
& Iterative Methodologies to add value to the deliverables; working
with consultants in identifying process improvements in deliverables;
developing methods to achieve delivery of desired results.

I've successfully established process driven IT Delivery Practices
through ISO, CMM, CMMI standards and establishing and
implementing Agile (Scrum, SAFe), Waterfall, Iterative, Hybrid
development lifecycle models as well as CI/CD DevOps models for
ADM

Experience

PROLIM Corporation
10 years 9 months

Vice President PLM, Cloud, Data & AI
April 2025 - Present (6 months)
Bengaluru, Karnataka, India

Lead responsible for delivery of Solutions & Services in PLM, Cloud, Data & AI

Global Head Of Delivery

January 2015 - August 2025 (10 years 8 months)

Bengaluru, Karnataka, India

• Developed a multi-year PLM implementation strategy and roadmap, which was then turned into programs/projects

• Transformed Onsite Delivery Models to Offshore and Mixed Delivery Models by gaining customer confidence

• Secured many projects through bidding against competition from Tier-1 System Integrators

• Provided innovative Service offering through Shared Services Model

• Provided One-Stop Solutions to customers for Informational Technology solutions and Operation Technology solutions through end-to-end Managed Cloud Services

• Created a migration product and sold multi-year AMC license to global clients for data integration and migration

Target

2 years 6 months

Senior Delivery Manager

March 2014 - August 2014 (6 months)

Bangalore

Responsible for Delivery Excellence for Infrastructure in Target Technology Services for SQL Server Databases, BI platforms (DB2, Teradata, SAS, Webfocus). Responsible for providing following services - Architecture & Design modeling, Performance & Availability management, Build and Implementation. Driving - Security & Compliance management, Life Cycle Management, Technology readiness improvements, POC and Technology Change Management.

• Performance / Program / Contract Management

• IT Infrastructure Program/Project Management

• Escalation and Turnaround Management

• Budgeting / Cost Control

• Partner & Vendor Management

• Coaching/ Team Building & Leadership

• Global IT Outsourcing

• Transition / Transformation Management

• Process Improvement

Delivery Manager

March 2012 - August 2014 (2 years 6 months)

Bangalore

• Delivered multiple cost-cutting strategies, resulting in 1.3 million dollars in savings
• Recognized and awarded for efforts with the Leadership Choice Award for Delivery Excellence - October 2013
• Improved the Target India Team's reputation by generating a capital planning proposal and increasing ownership by using the right talent in the team
• Managed transition and ownership of the following infrastructure platform from Target US to Target India
o Lead Db2 –Unix and BI Tools platforms end-to-end with complete ownership and accountability
o SAS, WebFocus, WebTrends, WebViewer, TRDM
o Provisioning Services for all BI Tools (Microstrategy, SAS, WebFocus, PowerBI, WebViewer, Tableau) o Managed SQL Server and Teradata (Big Data) platform with joint ownership from HQ
• Delivered multiple cost-optimization solutions resulting in savings of 1.3 m$:
o Reduced TCO for DB2 Unix platform by restructuring non-production environment resulting in savings of 700,000$
o Replaced onsite resource requirement with offshore team members and saved 185,000$
o Moved onsite resource work to Offshore Consultant Specialists for different BI projects resulting in saving of 265,000$
o Altered resource allocations for each platform resulting in generating additional bandwidth for team and reducing contractor requirements by 155,000$
• Took over several infrastructure services from HQ, creating a new standard for the Target India Infra Team

ITC Infotech
13 years 11 months

Delivery Manager
October 2008 - February 2012 (3 years 5 months)
Bangalore

• Responsible for the overall delivery of set of projects/operations for multiple accounts for Custom and Package Application Development and Management.
• Ensuring project delivery within time, cost and quality specifications and delivering against Program Objectives.
• Ensure Service level and Contract compliance. Conduct structured review of projects and audits projects (for process compliance) and fix the gaps with corrective actions;

• Performance monitoring and control to ensure delivery of all interdependent projects in the programs is on track with respect to KPIs.
• Planning and achieving the agreed Business goals set for the Programs/ Accounts individually in line with organization goals in terms of revenue/billing.
• Budget Administration/P&L Management & Resource management, rapidly scaling up teams to meet large engagement resourcing needs.
• Overall Delivery of Applications in the technology space of Microsoft .Net (ASP, C#), Java/J2EE, Testing, CRM, Oracle, SQL Server

Senior Project Manager
April 2006 - September 2008 (2 years 6 months)
Bangalore

> Understanding and modeling of the customer requirements and preparation of Functional Specifications document
> Management of parallel implementation in multiple countries,
> Handling of complete customer communications and Interface across the globe simultaneously
> Estimation of Effort, Manpower and cost
> Preparing Software Project Plan (Software Development Plan, Quality Plan, Configuration Plan, Risk Management Plan, Resource Management Plan, Testing Plan), Time & Resource Planning,
> Ensuring Process compliance in Projects, Quality Coordination for Projects, Internal Quality Audit
> Project Tracking & Oversight involving cost, effort & schedule tracking. Complete responsibility for managing GOM for the project, both direct and indirect. Earned Value and Actual Cost analysis.
> Complete Management of Maintenance & Enhancements of delivered Projects

Project Manager
April 2003 - March 2006 (3 years)
Bangalore

Ensure the following are carried out in accordance with the defined expectations:

Progress - deliverables are being completed within the baselined time scales
Cost - deliverables are being completed within the baselined cost plan
Quality - deliverables are being completed to defined expectations, first time
Performance (Value) - progress is being earned for the expected cost
Reporting - regular and timely reporting of project progress to the sponsors
Risk - to proactively manage foreseen project risk, mitigating as necessary

Change - managing changes to the project without unduly affecting the stated objectives and benefits

Project Leader
April 2000 - March 2003 (3 years)
Bangalore

• Assure that all team members understand their roles and accept their responsibilities
• Apply project resources according to the approved project plan.
• Track and report on progress to plan.
• Analyze the actual performance against the plan and make adjustments consistent with plan objectives.
• Keep all stakeholders informed of progress and issues.
• Involve functional expertise in design reviews and key decisions as well as risk strategies.
• Assure timely adaptive action is taken.
• Negotiate the performance of activities with team members and project manager.
• Establish and publish clear priorities among project activities.
• Coordinate management and technical decisions.
• Arbitrate and resolve conflict and interface problems within the project.

Senior Software Engineer
April 1998 - March 2000 (2 years)
Bangalore

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Education

National Institute of Technology Tiruchirappalli
Masters of Engineering, Electrical Engg · (1996 - 1998)

Government Engineering College, Thrissur
Bachelor of Technology, B.Tech, Electrical and Electronics
Engg · (1991 - 1995)

Petit Seminaire Hr. Sec School, Pondicherry
10+2, Maths, physics, Chemistry, Biology · (1989 - 1991)