# Sayan Mondal

Data Analyst

Data Science enthusiasts would like to add analytical value to the organization using Data Science skills & tools. Proficient in predictive modeling, data processing, and data mining algorithms.



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# **WORK EXPERIENCE (3 YEARS 8 MONTHS)**

# **Data Analyst**

Ganit Business Solutions Pvt. Ltd.

02/2021 - Present

Achievements/Tasks

 Conceptualize client business problem statements into data-based analytical hypotheses. Develop analytics project approach & present insights using multiple ML techniques. Demonstrate knowledge and execution on different ML models to different stakeholders

# Data Scientist (Intern)

**Innodatatics** 

12/2019 - 09/2020

Tasks

 Data Mining, Exploratory data Analysis, Feature Engineering, Feature selection, Model Building, Used RandomizedSearchCV & GridSearchCV to tune the hyperparameter of Random forest and XgBoost & Logistic Regression to improve the model performance.

# **Assistant Manager Sales & Marketing**

Synergy Cargo Management(I) Pvt. Ltd.

07/2018 - 03/2019

Achievements/Tasks

 Handled key accounts & helped them grow their business by implementing sales analytics. Competitors Analysis to understand competitors pricing, strategy. Developed problem-solving approach pertaining to business process issues using small data models in cargo management.

# **Business Associate**

Porter.in

04/2017 - 10/2017

Achievements/Tasks

 Developed & implemented Data analytics-based sales strategy using dashboardbased analytics insights. Developed proof of concepts on new negotiation skills, solution building. Researched & analyzed market innovations, process development.

# Sales Engineer

Larsen & Toubro Ltd.

09/2012 - 11/2013

Achievements/Tasks

Identified and structured client's business requirements to help, increase visibility
pertaining to demand & supply, Managed sales & delivery process to the assigned
customer, Provided full management and operations support to the sales
department.

# **EDUCATION**

**MBA- Marketing** 

ITM Business School

06/2015 - 07/2017

**B.E- Electrical**Pune University

08/2008 - 09/2012

# **Data Science professional Certification** ExcelR

06/2019 - 11/2019

### SKILLS

Python

Power E

ML/DL

Excel

Statistics

# **PROJECTS**

Restaurant customer segmentation & Food recommendation (Top Indian Restaurant chain)

- Established segmentation of customer depending on their food habbit, time based preference, deal based preference
- This project helped the client to target specific segment according to their behaviour

# Credit Card fraud detection -(Leading Indian Bank)

 Identified fraud transaction with 98% recall value .which prevents the the business from massive loss

# Topic modelling from chatbot data (Educational Institution)

- Find out the top 5 important topic from 90 days conversational data and take meaningful marketing action on it.
- Through this project conversion rate is increased to 7%

### Medicine Review Sentiment Analysis

- Analyzing the sentiment of medicine review and find out the side effects and rectify it
- acccuracy level 82%

#### Cancer Prediction from patient's data

- Cancer prediction with kappa score 0.96. Check the feature importance through Random forest and implemented it accordingly.
- Through this project people will understand earlier the chance of cancer and take the necessary precaution at earliest

# IMPLEMENTED MODELS & LIBRARIES

### Machine Learning Algorithm

XGBoost,CatBoost,RandomForest, Logistic Regression,Ridge & Lasso,ElasticNet Regression,KNN,Naive Bayes,K-Means,APRIORI/Market Basket Analysis ,DBSCAN,RFM,LDA

## Deep Learning Algorithm

Artificial Neural Network,LSTM, BI-LSTM

### **Python Libraries**

NumPy,Pandas,Pandas profiling,Matplotlib, Seaborn,Sweetviz, Keras,TensorFlow, Scikit-Learn

#### Text Mining

NLTK, Genism, Spacy, Stanford NLP,Glove,Word2vec, Text Blob