```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
Fdata = pd.read_csv('Features data set.csv')
Sdata = pd.read_csv('sales data-set.csv')
Stdata = pd.read_csv('stores data-set.csv')
<-ipython-input-3-e46a70dc9b78>:7: DtypeWarning: Columns (4) have mixed types. Specify dtype op
       Sdata = pd.read_csv('sales data-set.csv')
Fdata.nunique()
₹
                        0
          Store
                       45
          Date
                      182
       Temperature
                     4178
        Fuel_Price
                     1011
       MarkDown1
                     4023
       MarkDown2
                     2715
       MarkDown3
                     2885
       MarkDown4
                     3405
       MarkDown5
                     4045
           CPI
                     2505
      Unemployment
                      404
        IsHoliday
                        2
     dtype: int64
Fdata.isnull().sum()
₹
                        0
          Store
          Date
                        0
       Temperature
                        0
        Fuel_Price
                        0
       MarkDown1
                     4158
       MarkDown2
                     5269
       MarkDown3
                     4577
       MarkDown4
                     4726
       MarkDown5
                     4140
           CPI
                      585
      Unemployment
                      585
        IsHoliday
                        0
```

(Fdata.isnull().sum()/(len(Fdata)))*100

dtype: int64



!pip install seaborn

Requirement already satisfied: seaborn in /usr/local/lib/python3.10/dist-packages (0.13.2)
Requirement already satisfied: numpy!=1.24.0,>=1.20 in /usr/local/lib/python3.10/dist-packages (from se Requirement already satisfied: matplotlib!=3.6.1,>=3.4 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: contourpy>=1.0.1 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: fonttools>=4.22.0 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: kiwisolver>=1.0.1 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: packaging>=20.0 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: pillow>=6.2.0 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: python-dateutil>=2.7 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: python-dateutil>=2.7 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: tzdata>=2022.7 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: tzdata>=1.5 in /usr/local/lib/python3.10/dist-packages (from Python3.10/dist-packages (from

!pip install notebook

Requirement already satisfied: notebook in /usr/local/lib/python3.10/dist-packages (6.5.5) Requirement already satisfied: jinja2 in /usr/local/lib/python3.10/dist-packages (from noteb Requirement already satisfied: tornado>=6.1 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: pyzmg<25,>=17 in /usr/local/lib/python3.10/dist-packages (fro Requirement already satisfied: argon2-cffi in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: traitlets>=4.2.1 in /usr/local/lib/python3.10/dist-packages (Requirement already satisfied: jupyter-core>=4.6.1 in /usr/local/lib/python3.10/dist-package Requirement already satisfied: jupyter-client<8,>=5.3.4 in /usr/local/lib/python3.10/dist-pa Requirement already satisfied: ipython-genutils in /usr/local/lib/python3.10/dist-packages (Requirement already satisfied: nbformat in /usr/local/lib/python3.10/dist-packages (from not Requirement already satisfied: nbconvert>=5 in /usr/local/lib/python3.10/dist-packages (from Requirement already satisfied: nest-asyncio>=1.5 in /usr/local/lib/python3.10/dist-packages Requirement already satisfied: ipykernel in /usr/local/lib/python3.10/dist-packages (from no Requirement already satisfied: Send2Trash>=1.8.0 in /usr/local/lib/python3.10/dist-packages Requirement already satisfied: terminado>=0.8.3 in /usr/local/lib/python3.10/dist-packages (Requirement already satisfied: prometheus-client in /usr/local/lib/python3.10/dist-packages Requirement already satisfied: nbclassic>=0.4.7 in /usr/local/lib/python3.10/dist-packages (Requirement already satisfied: python-dateutil>=2.1 in /usr/local/lib/python3.10/dist-packag Requirement already satisfied: platformdirs>=2.5 in /usr/local/lib/python3.10/dist-packages Requirement already satisfied: notebook-shim>=0.2.3 in /usr/local/lib/python3.10/dist-packag Requirement already satisfied: lxml in /usr/local/lib/python3.10/dist-packages (from nbconve Requirement already satisfied: beautifulsoup4 in /usr/local/lib/python3.10/dist-packages (fr Requirement already satisfied: bleach in /usr/local/lib/python3.10/dist-packages (from nbcon Requirement already satisfied: defusedxml in /usr/local/lib/python3.10/dist-packages (from n Requirement already satisfied: entrypoints>=0.2.2 in /usr/local/lib/python3.10/dist-packages Requirement already satisfied: jupyterlab-pygments in /usr/local/lib/python3.10/dist-package Requirement already satisfied: MarkupSafe>=2.0 in /usr/local/lib/python3.10/dist-packages (f Requirement already satisfied: mistune<2,>=0.8.1 in /usr/local/lib/python3.10/dist-packages Requirement already satisfied: nbclient>=0.5.0 in /usr/local/lib/python3.10/dist-packages (f Requirement already satisfied: packaging in /usr/local/lib/python3.10/dist-packages (from nb Requirement already satisfied: pandocfilters>=1.4.1 in /usr/local/lib/python3.10/dist-packag Requirement already satisfied: pygments>=2.4.1 in /usr/local/lib/python3.10/dist-packages (f Requirement already satisfied: tinycss2 in /usr/local/lib/python3.10/dist-packages (from nbc Requirement already satisfied: fastjsonschema>=2.15 in /usr/local/lib/python3.10/dist-packag

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Requirement already satisfied: jsonschema>=2.6 in /usr/local/lib/python3.10/dist-packages (f
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Requirement already satisfied: argon2-cffi-bindings in /usr/local/lib/python3.10/dist-packag
Requirement already satisfied: ipython>=5.0.0 in /usr/local/lib/python3.10/dist-packages (fr
Requirement already satisfied: setuptools>=18.5 in /usr/local/lib/python3.10/dist-packages (
Collecting jedi>=0.16 (from ipython>=5.0.0->ipykernel->notebook)
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Requirement already satisfied: decorator in /usr/local/lib/python3.10/dist-packages (from ip
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Requirement already satisfied: prompt-toolkit!=3.0.0,!=3.0.1,<3.1.0,>=2.0.0 in /usr/local/li
Requirement already satisfied: backcall in /usr/local/lib/python3.10/dist-packages (from ipy
Requirement already satisfied: matplotlib-inline in /usr/local/lib/python3.10/dist-packages
Requirement already satisfied: pexpect>4.3 in /usr/local/lib/python3.10/dist-packages (from
Requirement already satisfied: attrs>=22.2.0 in /usr/local/lib/python3.10/dist-packages (fro
Requirement already satisfied: jsonschema-specifications>=2023.03.6 in /usr/local/lib/python
Requirement already satisfied: referencing>=0.28.4 in /usr/local/lib/python3.10/dist-package
Requirement already satisfied: rpds-py>=0.7.1 in /usr/local/lib/python3.10/dist-packages (fr
Requirement already satisfied: jupyter-server<3,>=1.8 in /usr/local/lib/python3.10/dist-pack
Requirement already satisfied: six>=1.5 in /usr/local/lib/python3.10/dist-packages (from pyt
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```

```
pip install -U ydata-profiling
      Downloading htmlmin-0.1.12.tar.gz (19 kB)
       Preparing metadata (setup.py) ... done
    Collecting phik<0.13,>=0.11.1 (from ydata-profiling)
      Downloading phik-0.12.4-cp310-cp310-manylinux 2 17 x86 64.manylinux2014 x86 64.whl.metadat
    Requirement already satisfied: requests<3,>=2.24.0 in /usr/local/lib/python3.10/dist-package
     Requirement already satisfied: tqdm<5,>=4.48.2 in /usr/local/lib/python3.10/dist-packages (f
    Requirement already satisfied: seaborn<0.14,>=0.10.1 in /usr/local/lib/python3.10/dist-packa
    Collecting multimethod<2,>=1.4 (from ydata-profiling)
       Downloading multimethod-1.12-py3-none-any.whl.metadata (9.6 kB)
    Requirement already satisfied: statsmodels<1,>=0.13.2 in /usr/local/lib/python3.10/dist-pack
    Requirement already satisfied: typeguard<5,>=3 in /usr/local/lib/python3.10/dist-packages (f
    Collecting imagehash==4.3.1 (from ydata-profiling)
      Downloading ImageHash-4.3.1-py2.py3-none-any.whl.metadata (8.0 kB)
    Requirement already satisfied: wordcloud>=1.9.3 in /usr/local/lib/python3.10/dist-packages (
    Collecting dacite>=1.8 (from ydata-profiling)
       Downloading dacite-1.8.1-py3-none-any.whl.metadata (15 kB)
     Requirement already satisfied: numba<1,>=0.56.0 in /usr/local/lib/python3.10/dist-packages (
    Collecting PyWavelets (from imagehash==4.3.1->ydata-profiling)
       Downloading pywavelets-1.7.0-cp310-cp310-manylinux_2_17_x86_64.manylinux2014_x86_64.whl.me
     Requirement already satisfied: pillow in /usr/local/lib/python3.10/dist-packages (from image
    Requirement already satisfied: MarkupSafe>=2.0 in /usr/local/lib/python3.10/dist-packages (f
    Requirement already satisfied: contourpy>=1.0.1 in /usr/local/lib/python3.10/dist-packages (
    Requirement already satisfied: cycler>=0.10 in /usr/local/lib/python3.10/dist-packages (from
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    Requirement already satisfied: python-dateutil>=2.7 in /usr/local/lib/python3.10/dist-packag
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    Requirement already satisfied: pytz>=2020.1 in /usr/local/lib/python3.10/dist-packages (from
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    Requirement already satisfied: typing-extensions>=4.6.1 in /usr/local/lib/python3.10/dist-pa
    Requirement already satisfied: charset-normalizer<4,>=2 in /usr/local/lib/python3.10/dist-pa
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    Requirement already satisfied: certifi>=2017.4.17 in /usr/local/lib/python3.10/dist-packages
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    Requirement already satisfied: six in /usr/local/lib/python3.10/dist-packages (from patsy>=0
    Downloading ydata_profiling-4.11.0-py2.py3-none-any.whl (390 kB)
                                               - 390.0/390.0 kB 8.6 MB/s eta 0:00:00
```

10/29/24, 6:48 PM Capstone - Colab

```
!pip install matplotlib
Requirement already satisfied: matplotlib in /usr/local/lib/python3.10/dist-packages (3.7.1)
     Requirement already satisfied: contourpy>=1.0.1 in /usr/local/lib/python3.10/dist-packages (fr
     Requirement already satisfied: cycler>=0.10 in /usr/local/lib/python3.10/dist-packages (from m
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     Requirement already satisfied: numpy>=1.20 in /usr/local/lib/python3.10/dist-packages (from ma
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     Requirement already satisfied: pillow>=6.2.0 in /usr/local/lib/python3.10/dist-packages (from
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     Requirement already satisfied: python-dateutil>=2.7 in /usr/local/lib/python3.10/dist-packages
     Requirement already satisfied: six>=1.5 in /usr/local/lib/python3.10/dist-packages (from pytho
    4
import sys
import matplotlib.pyplot as plt
from ydata_profiling import ProfileReport
ProfileReport(Fdata)
X = ProfileReport(Fdata)
X.to_file(output_file='EDA Report')
     Summarize dataset: 100%
                                                                 122/122 [00:42<00:00, 1.89it/s, Completed]
     Generate report structure: 100%
                                                                         1/1 [00:07<00:00, 7.99s/it]
     Render HTMI: 0%
                                                                0/1 [00:02<?, ?it/s]
     KeyboardInterrunt
                                               Traceback (most recent call last)
     <ipython-input-11-cb725a54de9e> in <cell line: 10>()
           8 X = ProfileReport(Fdata)
     ---> 10 X.to_file(output_file='EDA Report')
                                       🗘 10 frames -
     /usr/local/lib/python3.10/dist-packages/htmlmin/escape.py in escape_tag(val)
                                                                                                              Arun Nambiar
          53
          54 def escape_tag(val):
     ---> 55
              return escape(val)
                                                                                                        Proves No missing data
          57 def escape_attr_name(val):
     KeyboardInterrupt:
# Check for duplicates in each dataset
features_duplicates = Fdata.duplicated().sum()
sales_duplicates = Sdata.duplicated().sum()
stores_duplicates = Stdata.duplicated().sum()
print(f"Duplicates in Features Dataset: {features_duplicates}")
print(f"Duplicates in Sales Dataset: {sales_duplicates}")
print(f"Duplicates in Stores Dataset: {stores duplicates}")
# Remove duplicates if any are found
features_df = Fdata.drop_duplicates()
sales_df = Sdata.drop_duplicates()
stores_df = Stdata.drop_duplicates()
# Confirm no duplicates remain
features_duplicates_after = features_df.duplicated().sum()
sales_duplicates_after = sales_df.duplicated().sum()
stores_duplicates_after = stores_df.duplicated().sum()
print(f"Duplicates after removal in Features Dataset: {features duplicates after}")
print(f"Duplicates after removal in Sales Dataset: {sales_duplicates_after}")
print(f"Duplicates after removal in Stores Dataset: {stores_duplicates_after}")
→ Duplicates in Features Dataset: 0
     Duplicates in Sales Dataset: 0
     Duplicates in Stores Dataset: 0
     Duplicates after removal in Features Dataset: 0
     Duplicates after removal in Sales Dataset: 0
```

Duplicates after removal in Stores Dataset: 0

```
# Check for missing values in each dataset before handling
features_missing_before = Fdata.isnull().sum()
sales_missing_before = Sdata.isnull().sum()
stores_missing_before = Stdata.isnull().sum()
print("Missing values in Features Dataset before handling:")
print(features_missing_before)
print("\nMissing values in Sales Dataset before handling:")
print(sales_missing_before)
print("\nMissing values in Stores Dataset before handling:")
print(stores_missing_before)

→ Missing values in Features Dataset before handling:
     Date
                        0
     Temperature
                        0
     Fuel_Price
                        0
     MarkDown1
                     4158
     MarkDown2
                     5269
     MarkDown3
                     4577
     MarkDown4
                     4726
     MarkDown5
                     4140
     CPT
                      585
     Unemployment
                      585
     IsHoliday
                        0
     dtype: int64
     Missing values in Sales Dataset before handling:
     Store
     Dept
                     0
                     0
     Date
     Weekly_Sales
                     0
     IsHoliday
                     1
     dtype: int64
     Missing values in Stores Dataset before handling:
     Store
              0
              0
     Type
     Size
              0
     dtype: int64
# Fill missing markdown values with 0, assuming no markdown if NaN
Fdata[['MarkDown1', 'MarkDown2', 'MarkDown3', 'MarkDown4', 'MarkDown5']] = Fdata[
    ['MarkDown1', 'MarkDown2', 'MarkDown3', 'MarkDown4', 'MarkDown5']
].fillna(0)
# Verify that missing values have been addressed
features_missing_after = Fdata.isnull().sum()
print(features_missing_after)
# Write the updated Fdata back to the existing CSV file
Fdata.to_csv('Features_data_set_New.csv', index=False)
print("The updated Fdata has been written back to 'Features_data_set.csv'")

→ Store

     Date
                       0
     Temperature
                       0
     Fuel_Price
     MarkDown1
                       0
     MarkDown2
                       0
     MarkDown3
                       0
     MarkDown4
                       0
     MarkDown5
                       0
     CPI
                     585
     Unemployment
                     585
     IsHoliday
     dtype: int64
     The updated Fdata has been written back to 'Features_data_set.csv'
import pandas as pd
import numpy as np
from datetime import datetime
# Step 1: Create a Customer Dimension Table
np.random.seed(42) # For reproducibility
num_customers = 500
```



Arun Nambiar Oct 26, 2024



since mark downs are blank assumption that those dates/sales there was no mark down was made. replacing blank with 0.

```
customer data = {
    'CustomerID': range(1, num_customers + 1),
    'Name': [f'Customer_{i}' for i in range(1, num_customers + 1)],
    'Age': np.random.randint(18, 65, num_customers),
    'Gender': np.random.choice(['Male', 'Female'], num_customers),
    'Location': np.random.choice(['London', 'Birmingham', 'Manchester', 'Leeds', 'Liverpool'], num
}
customer_df = pd.DataFrame(customer_data)
# Step 2: Generate Extended Dummy Daily Transactions Fact Table
num_days_extended = 365 # Covering approximately 1 year
start_date_extended = datetime(2023, 1, 1) # Start from January 2023
# Create a list of all possible dates within the specified range
date range = pd.date range(start=start date extended, periods=num days extended)
extended_fact_data = []
store_list = [1, 2, 3, 4, 5]
product_list = ['Product_A', 'Product_B', 'Product_C', 'Product_D', 'Product_E']
# Generate random transactions
for _ in range(150000): # 150,000 transactions
   customer_id = np.random.choice(customer_df['CustomerID'])
   store = np.random.choice(store_list)
   date = np.random.choice(date_range) # Select a random date from the full date range
   product = np.random.choice(product list)
   quantity = np.random.randint(1, 10)
   unit_price = round(np.random.uniform(5, 50), 2)
   total amount = round(quantity * unit price, 2)
   # Convert numpy.datetime64 to Python datetime and format it
   date_str = pd.Timestamp(date).strftime('%Y-%m-%d')
   extended fact data.append([
        f"TXN_{np.random.randint(100000, 999999)}", # Random transaction ID
        customer_id, store, date_str,
        product, quantity, unit_price, total_amount
   1)
# Create the updated Fact Table DataFrame
extended_fact_df = pd.DataFrame(extended_fact_data, columns=[
    'TransactionID', 'CustomerID', 'Store', 'Date',
    'Product', 'Quantity', 'UnitPrice', 'TotalAmount'
1)
# Convert 'Date' in the extended fact table to datetime format
extended_fact_df['Date'] = pd.to_datetime(extended_fact_df['Date'])
# Step 1: Create Month Cohorts
extended_fact_df['OrderMonth'] = extended_fact_df['Date'].dt.to_period('M')
extended_fact_df['CohortMonth'] = extended_fact_df.groupby('CustomerID')['OrderMonth'].transform('
# Step 2: Analyze Active Customers for Each Cohort
extended_cohort_data = extended_fact_df.groupby(['CohortMonth', 'OrderMonth']).agg(ActiveCustomers
# Create a pivot table to visualize retention rates
extended_cohort_pivot = extended_cohort_data.pivot(index='CohortMonth', columns='OrderMonth', valu
# Step 3: Calculate Retention Rate
extended_cohort_size = extended_cohort_pivot.iloc[:, 0] # First column: cohort size
extended_retention_rate = extended_cohort_pivot.divide(extended_cohort_size, axis=0)
# Display the extended retention rate table
print(extended_retention_rate.head())
    OrderMonth
                  2023-01 2023-02 2023-03 2023-04 2023-05 2023-06 2023-07 \
     CohortMonth
     2023-01
                      1.0
                              1.0
                                        1.0
                                                 1.0
                                                          1.0
                                                                   1.0
                                                                            1.0
     OrderMonth
                 2023-08 2023-09 2023-10 2023-11 2023-12
     CohortMonth
     2023-01
                      1.0
                              1.0
                                        1.0
                                                 1.0
                                                          1.0
```

```
customer_df.to_csv('customer_data.csv', index=False) # Set index=False to avoid saving the index
extended_fact_df.to_csv('extended_fact.csv', index=False) # Set index=False to avoid saving the i
import pandas as pd
# Define the start and end dates
start_date = '2022-01-01'
end date = '2025-12-31'
# Generate the date range
date range = pd.date range(start=start date, end=end date)
# Create a calendar DataFrame
calendar_df = pd.DataFrame(date_range, columns=['Date'])
# Add additional columns to the calendar table (optional)
calendar_df['Year'] = calendar_df['Date'].dt.year
calendar_df['Month'] = calendar_df['Date'].dt.month
calendar_df['Day'] = calendar_df['Date'].dt.day
calendar_df['Quarter'] = calendar_df['Date'].dt.quarter
calendar_df['Weekday'] = calendar_df['Date'].dt.day_name()
# Display the first few rows of the calendar table
print(calendar_df.head())
# Optionally save the calendar table to a CSV file
calendar_df.to_csv('calendar_table.csv', index=False)
            Date Year Month Day Quarter
                                                Weekday
     0 2022-01-01 2022
                            1
                                 1
                                           1
                                               Saturday
     1 2022-01-02 2022
                            1
                                 2
                                           1
                                                 Sunday
     2 2022-01-03 2022
                                                 Monday
                            1
                                 3
                                           1
     3 2022-01-04
                  2022
                            1
                                 4
                                          1
                                                Tuesday
     4 2022-01-05 2022
                            1
                                  5
                                             Wednesday
import pandas as pd
extended_fact_df['Date'] = pd.to_datetime(extended_fact_df['Date'])
extended_fact_df['month_year'] = extended_fact_df['Date'].dt.to_period('M')
month_cohort = extended_fact_df.groupby('month_year')['CustomerID'].nunique()
print(month_cohort)
   month year
     2023-01
                500
     2023-02
                500
     2023-03
                500
     2023-04
                500
     2023-05
                500
     2023-06
                500
     2023-07
                500
     2023-08
                500
     2023-09
                500
     2023-10
                500
                500
     2023-11
     2023-12
                500
     Freq: M, Name: CustomerID, dtype: int64
import matplotlib.pyplot as plt
import seaborn as sns
plt.figure(figsize=(15, 5))
sns.barplot(y=month_cohort.index.astype(str), x=month_cohort.values)
plt.xlabel('Count of Customers')
plt.title('Number of Active Customers Per Month')
plt.show()
```



```
retention_rate = round(month_cohort.pct_change(periods=1) * 100, 2)
print(retention_rate)
     month_year
     2023-01
                NaN
     2023-02
                0.0
     2023-03
                0.0
     2023-04
                0.0
     2023-05
                0.0
     2023-06
                0.0
     2023-07
                0.0
     2023-08
                0.0
     2023-09
                0.0
     2023-10
                0.0
     2023-11
                0.0
     2023-12
                0.0
     Freq: M, Name: CustomerID, dtype: float64
plt.figure(figsize=(10, 5))
sns.barplot(y=retention_rate.index.astype(str), x=retention_rate.values)
plt.xlabel('Retention Rate (%)')
plt.title('Monthly Retention Rate')
plt.show()
₹
                                                Monthly Retention Rate
        2023-01
        2023-02
        2023-03
        2023-04
        2023-05
        2023-06
        2023-07
        2023-08
        2023-09
        2023-10
        2023-11
        2023-12
                         -0.04
                                         -0.02
                                                          0.00
                                                                          0.02
                                                                                         0.04
                                                    Retention Rate (%)
```

```
df_monetary = extended_fact_df.groupby('CustomerID')['TotalAmount'].sum().reset_index()
df monetary.columns = ['CustomerID', 'Monetary']
df_frequency = extended_fact_df.groupby('CustomerID')['TransactionID'].nunique().reset_index()
df_frequency.columns = ['CustomerID', 'Frequency']
# Define a reference date (today's date or the max date in the data)
ref_day = extended_fact_df['Date'].max() + pd.Timedelta(days=1)
# Calculate days since last purchase
df_recency = extended_fact_df.groupby('CustomerID')['Date'].max().reset_index()
df recency['Recency'] = (ref day - df recency['Date']).dt.days
df_recency = df_recency[['CustomerID', 'Recency']]
df_rfm = pd.merge(df_recency, df_frequency, on='CustomerID').merge(df_monetary, on='CustomerID')
print(df_rfm.head())
₹
        CustomerID Recency Frequency Monetary
                                          42372.58
                  1
                  2
                                     361 50447.99
     1
                           3
                                     325 40841.11
     2
                 3
                           2
     3
                  4
                           3
                                     302 42793.31
                                     285
                                         40511.32
                           1
df_rfm['recency_labels'] = pd.cut(df_rfm['Recency'], bins=5, labels=['newest', 'newer', 'medium',
df_rfm['frequency_labels'] = pd.cut(df_rfm['Frequency'], bins=5, labels=['lowest', 'lower', 'mediu
df_rfm['monetary_labels'] = pd.cut(df_rfm['Monetary'], bins=5, labels=['smallest', 'smaller', 'med
df_rfm['rfm_segment'] = df_rfm['recency_labels'].astype(str) + '-' + df_rfm['frequency_labels'].as
recency_dict = {'newest': 5, 'newer': 4, 'medium': 3, 'older': 2, 'oldest': 1}
frequency_dict = {'lowest': 1, 'lower': 2, 'medium': 3, 'higher': 4, 'highest': 5}
monetary_dict = {'smallest': 1, 'smaller': 2, 'medium': 3, 'larger': 4, 'largest': 5}
df_rfm['rfm_score'] = (
    df_rfm['recency_labels'].map(recency_dict).astype(int) +
    df_rfm['frequency_labels'].map(frequency_dict).astype(int) +
    df_rfm['monetary_labels'].map(monetary_dict).astype(int)
)
df_rfm['rfm_segment'].value_counts().plot(kind='barh', figsize=(10, 5), title="RFM Segment Distribution")
plt.show()
df_rfm['rfm_score'].value_counts().plot(kind='barh', figsize=(10, 5), title="RFM Score Distribution")
plt.show()
```

