MARKETING CO-ORDINATOR

MARKETING REMAINDERS

EXECUTIVE 1

EXECUTIVE 2

EXECUTIVE 3

EXECUTIVE 4

EXECUTIVE 5

fetch records with call status followup with remainder

(By Default 10 reminders to be listed)

for follow up of other products like chimney, heater, solar

		(Drop Down Details)
SEARCH FROM		Address Last Line (Drop Down)
S.No Date of Remainder Actual Date of Visit Customer Name Address Last Line (Drop Down		
Status (Drop Down) Marketing Exe Comment	Visited Posponed	Status Visited Posponed

(Drop Down Details) for follow up of other products like chimney, heater, solar fetch records with tiles status as billed or purchased outside Tiles Address and with chimney /solar heater status as nothing/visit/qotation Floor Tiles Last Line (Drop Down) Wall Tiles **Exterior Tiles** S.No (Drop Down) **New Customer Customer Name Project Name** Address Status Followup Last Line (Drop Down) **Quotation Given** Advance Phone No. Billed / Value Not Required Er.Name Outside Purchase Rate **Brand Design Not Good** Poor Response **New Customer** 1 2 3 4 5

REQUIREMENT

Mateial	(Drop Down)
Tiles	(Drop Down)
Floorings	
Tile Area	
Status	(Drop Down)
Wall Tile	
Tile Area	
No. of Bathrooms	
Status	(Drop Down)
Exterior Tile	
Tile Area	
Status	(Drop Down)

(Drop Down Details)

Material

Floor Tiles

Tile Area

Granite

Tiles

Flooring

Wall Tile

Exterior Tile

Status

General Visit

Design Selected

Quotation Given

Advance Received

Billed / Value

Outside Purchase

Rate

Brand

Design Not Good

Poor Response

Later

Accessories	
Status	(Drop Down)
Chimney	
Status	(Drop Down)
Sanitarywares	
Status	(Drop Down)
CP Fittings	
Status	(Drop Down)
Solar Heater	
Status	(Drop Down)
Marketing Exe	(Drop Down)

(Drop Down Details) **CP Fittings** Accessories Followup Followup **Quotation Given Quotation Given** Advance Advance Billed / Value Billed / Value Not Required Not Required **Outside Purchase Outside Purchase** Rate Rate **Brand Brand** Design Not Good **Design Not Good** Poor Response Poor Response Chimney Solar Heater Followup Followup **Quotation Given Quotation Given** Advance Advance Billed / Value Billed / Value Not Required **Not Required Outside Purchase** Outside Purchase Rate Rate **Brand Brand Design Not Good Design Not Good** Poor Response Poor Response Sanitarywares Marketing Exe Followup Executive 1 **Quotation Given** Executive 2 Advance Executive 3 Billed / Value Executive 4 **Not Required** Executive 5 Outside Purchase Executive 6 Direct Rate Brand **Design Not Good** Poor Response

Accessories	
Status	(Drop Down)
Chimney	
Status	(Drop Down)
Sanitarywares	
Status	(Drop Down)
CP Fittings	
Status	(Drop Down)
Solar Heater	
Status	(Drop Down)

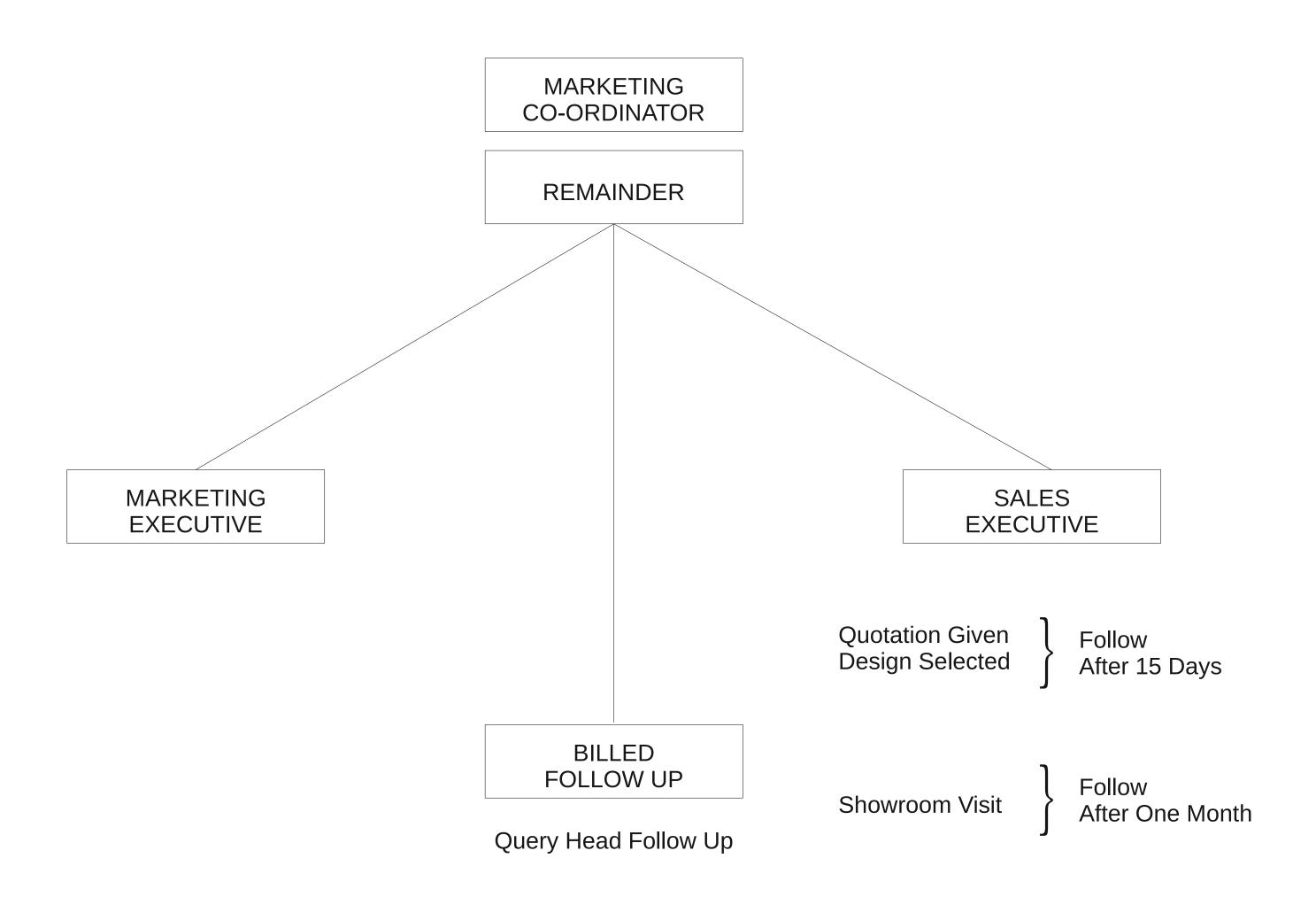
(Drop Down Details)			
Accessories Followup Quotation Given Advance Billed / Value Not Required Outside Purchase Rate Brand Design Not Good Poor Response	CP Fittings Followup Quotation Given Advance Billed / Value Not Required Outside Purchase Rate Brand Design Not Good Poor Response		
Followup Quotation Given Advance Billed / Value Not Required Outside Purchase Rate Brand Design Not Good Poor Response	Solar Heater Followup Quotation Given Advance Billed / Value Not Required Outside Purchase Rate Brand Design Not Good Poor Response		
Sanitarywares Followup Quotation Given Advance Billed / Value Not Required Outside Purchase Rate Brand Design Not Good Poor Response			

MARKETING EXECUTIVE

MARKETING CO-ORDINATOR

SALES EXECUTIVE

REMAINDER



Query Based Follow Up Not Billed = Marketing