

Bank of England

Customer Analysis and Financial Trends
Overview



Objective:

This analysis is to understand the bank's customer base and financial trends by examining demographics, job classifications, regional variations, and seasonal patterns. This includes identifying high-value customer segments and top clients to support data-driven decisions for enhancing customer engagement and optimizing bank performance.

Problem Statements:

1.Understanding Customer Distribution:

What are the main demographics (age, gender, job classification) of the bank's customers, and how can this information help tailor services to meet their needs?

2. Regional Imbalance:

Are there significant variations in customer distribution and account balances across regions, and what strategies can address any imbalances?

3. Job Classification Impact:

How does job classification influence the account balance distribution, and are there specific job segments that the bank could target for growth?

4. Gender-Based Analysis:

Is there a difference in account balance based on gender, and does this require specific strategies to engage different customer groups?

5.Seasonality in Balances:

What are the monthly and quarterly trends in account balances, and how can the bank leverage this data to improve customer engagement and services?

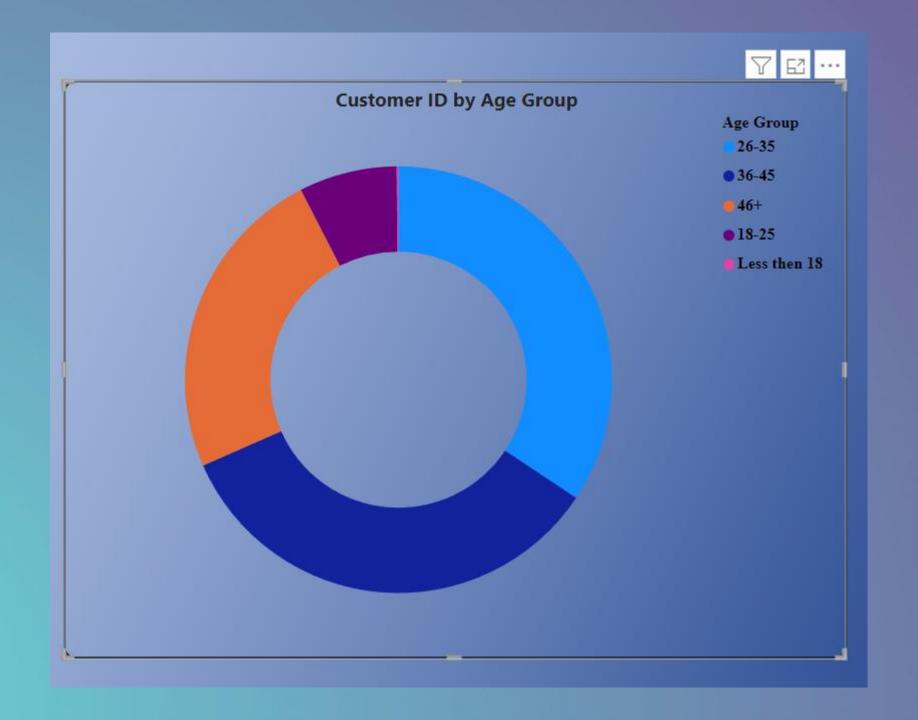
159.62M
Sum of Balance

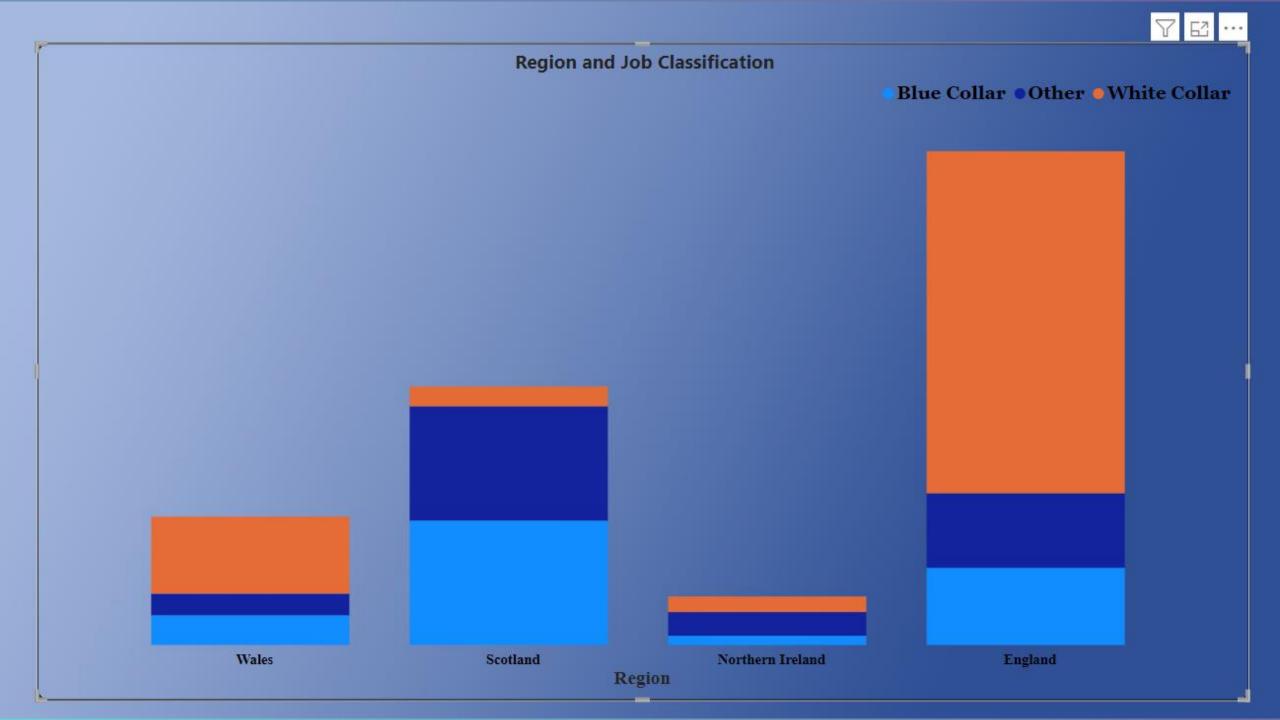
2165
Count Customers
(Male)

1849
Count Customers
(Female)

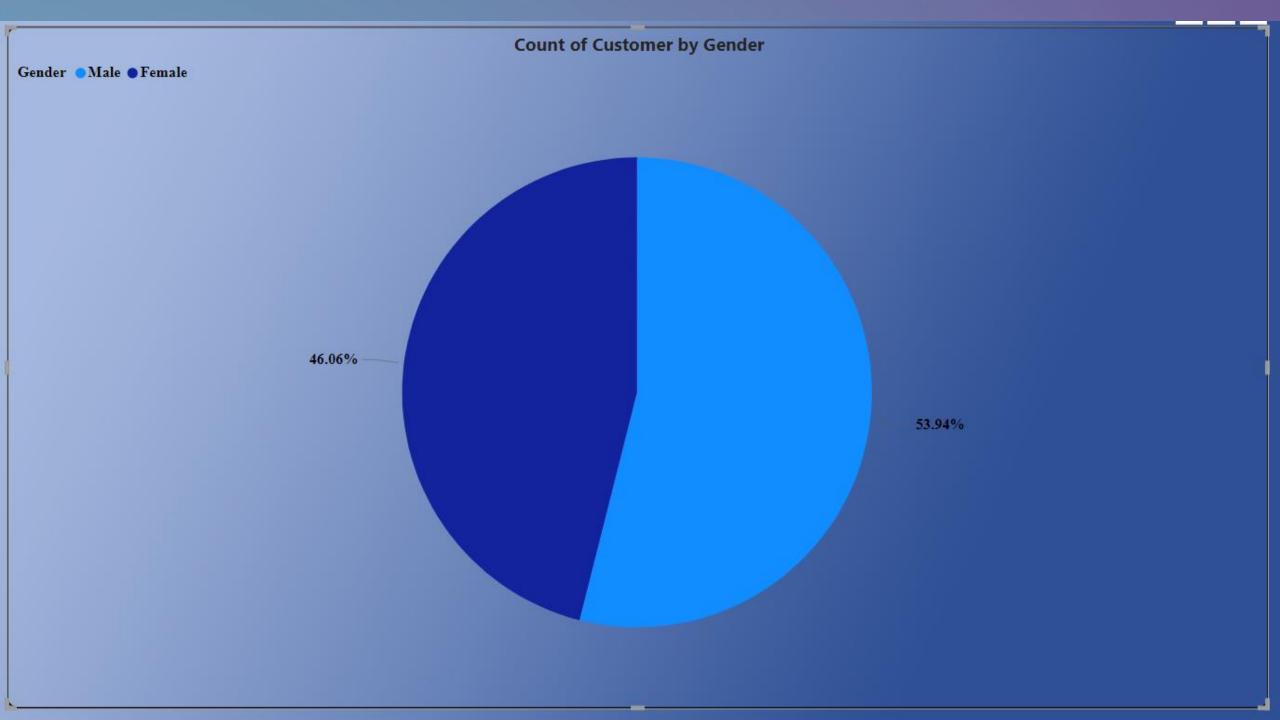
4014
Count of Customer

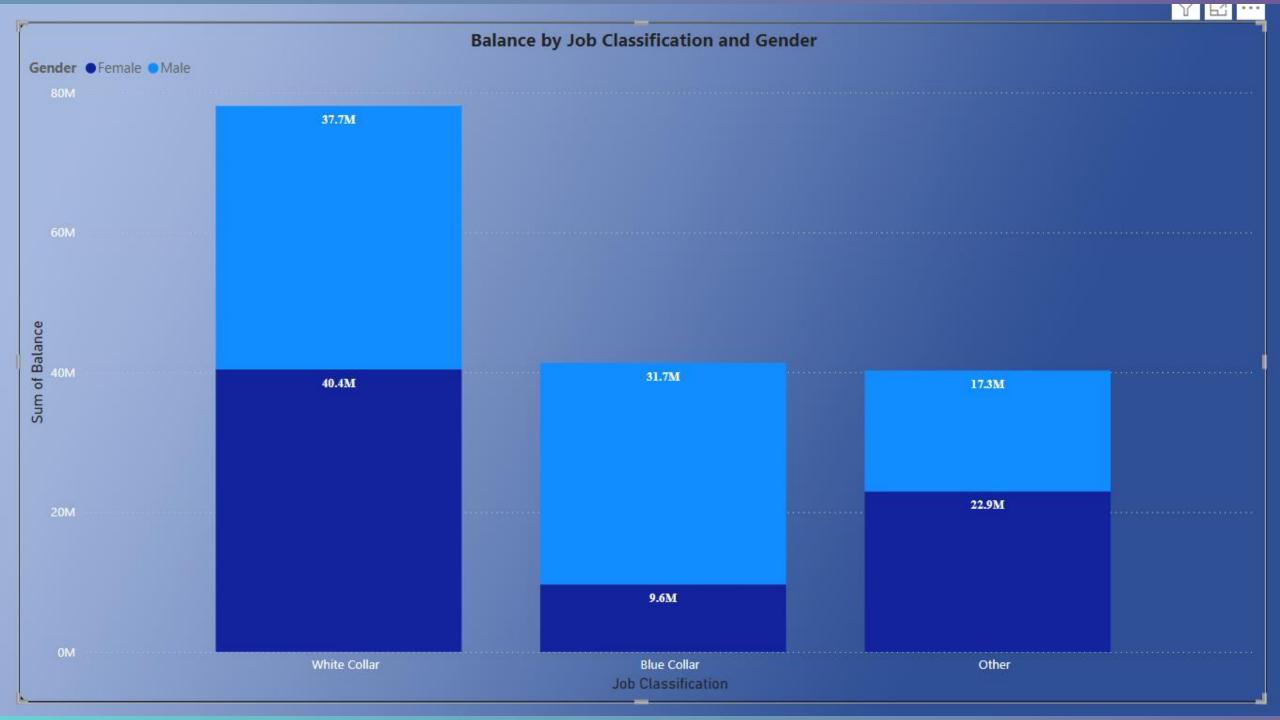
Top 10 Customer			
Customer	Name	Gender	Sum of Balance
100001	307 Dorothy	Female	1,83,467.70
100003	450 Carl	Male	1,81,680.99
200002	010 Connor	Male	1,72,085.48
100003	832 Sebastian	Male	1,61,517.82
400000	914 Anna	Female	1,49,698.12
1000018	Natalie	Female	1,49,684.40
100003	108 David	Male	1,46,892.37
400000	Peter	Male	1,46,569.77
To	otal		12,91,596.65

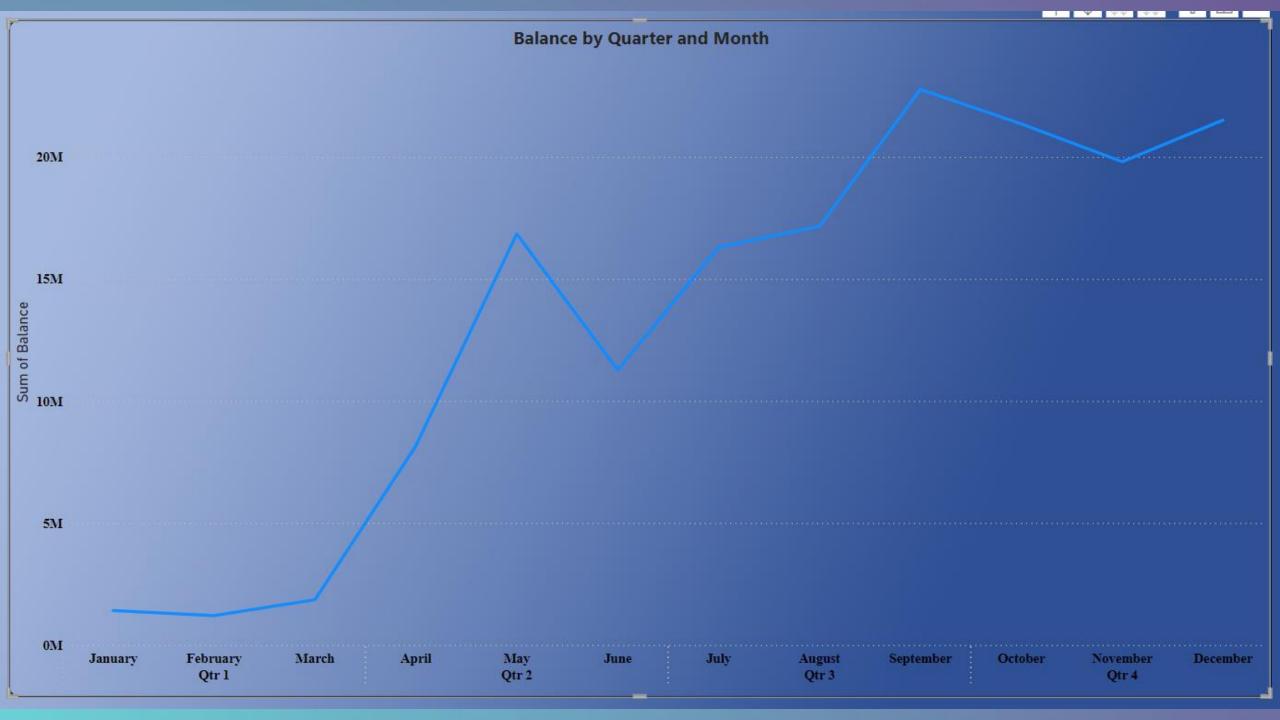














159.62M

Sum of Balance

2165

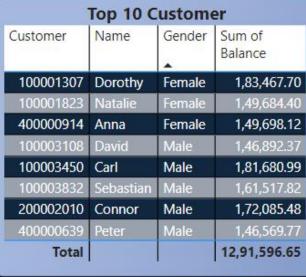
Count Customers (Male)

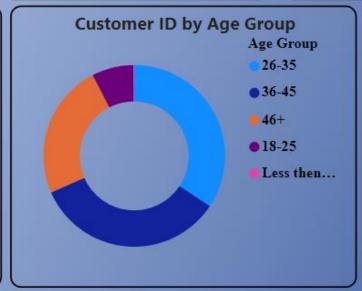
1849

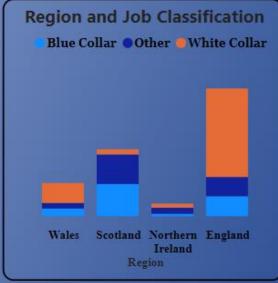
Count Customers (Female)

4014

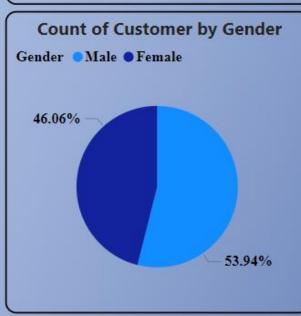
Count of Customer

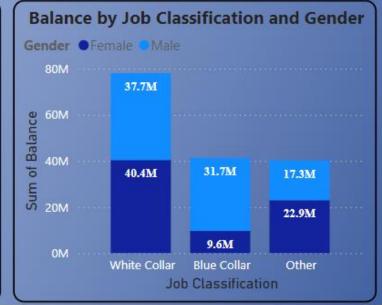














Thank You

Arun Soni