Enjoys building up high performing teams and hi-tech systems:

- On-boarding leadership team for the Lending Division of Digital Bank <u>www.goniyo.com</u>

 Business Head-Lending, Credit Policy Head, Data Scientist, VP Engineering, Technical Project Manager
- Staffed Sales Hunters for Product Engineering Services companies in US: www.unifytech.com,
 www.accionlabs.com
 www.accionlabs.com
 www.accionlabs.com
 part of ACL group
 https://www.acldigital.com/
- Staffed key tech team for Boston based Fin-tech start-up https://www.adaptive-investments.com/home :
 UX experts, DevOps Lead (Kubernetes, Dockers, Jenkin), Full Stack (React, Node, AWS, R, Python, Pandas, Tensorflow)
- On boarded 20+ Telecom experts in Unified Communications, Presale & Sales, Marketing, Product Developent, Cyber Security for Tata Communications https://www.tatacommunications.com
- Ramped up 90+ Development, Testing, Operations and System Admin team for Octagon Research (acquired by Accenture), Clinical Data Management Company, https://newsroom.accenture.com/news/accenture-completes-acquisition-of-octagon-research-solutions.htm
- Grew revenue and profit 10X as Business Unit Head managing P&L, building CRM products for Pharma Industry, ramped up Offshore Centre from 30 to 350 adding R&D, Development, Testing, Operations, Data Centre experts in 18 months for Dendrite, Pharma CRM Company in US, Dendrite got acquired by Cegedim, France, https://www.cegedim.com/communique/CegedimDendrite MI IPad 21042010 eng.pdf

AI & ML driven Healthcare start-up, Tabyy mHealth, 2017- 2020 (NASSCOM IoT Lab):

- Developed wearable Sensors and ML driven interactive treatment management system to improve prescription adherence from current 50% to 90% - Won Israel Healthcare Hackathon https://profileq.net/prescription-non-adherence/
- Developed affordable heart patch to capture critical parameters in periodical manner using algorithmic data manipulation to accurately diagnose / predict chronic conditions and manage preventive Healthcare, http://tabyy.profileg.net/

Technology Management / Systems Development, 1981-2010:

- As Business Unit Head, responsible for driving Revenue Growth, Customer Satisfaction, Employee
 Satisfaction and Gross Margins in 150+ teams, large accounts of Portals & Web, Business Applications and
 Tools & Platform Industry Groups at Mindtree, https://www.ltimindtree.com
- Responsible for 150+ Mobile and Wireless delivery function at Aztecsoft. Mobile and Wireless division was
 engaged in developing state of the art Mobile Commerce / Payments, Multimedia Internet Applications and
 embedded software for WiFi, WiMax equipments.
- Information Systems Development / Implementation: SmartAPPS Internal Systems. Project management ERP System. Worldwide implementation of PeopleSoft Financials, HRMS, Projects and CRM at iGate, now Capgemini, https://www.capgemini.com/in-en
- Managed Technical Service & Logistics operations at Xerox India, https://www.xerox.com/en-in#country-confirmed
- Sales of Test & Measuring Instruments to Defence Labs and Educational / Public Sector Institutes at HIL,
 Delhi