



## CA. Anil Kumar Jha

E-Mail: ca.jhaanil@gmail.com

Phone: 00968 92810287 (Oman) +91 8527112630 (India)

Financial Management & Analysis | Budgeting & Forecasting | Cost Controller | SAP Implementation | Management Reporting and Presentation | Financial Insights & Advisory (Senior Management) | People Leadership | Merger & Acquisition

### CORE COMPETENCIES

Strategic Planning & Leadership

Fund Raising

Merger & Acquisition

Annual Operating Plan (AOPs)

Theory of Constraint

Working Capital Management

Standard Costing and Product Costing

EBIDTA Maximization

Governance, Risk & Control

Financial Analysis & Business Modelling

Statutory & Internal Audit

Commercial Negotiations/P&L Mgmt.

Management Reporting

### PROFILE SUMMARY

- **Business Finance & Accounts Professional**, offering **nearly 11 years** of experience in P&L Management, People Development, Budgeting & Rolling Forecast, IFRS Implementation, SAP Implementation, Financial Modeling & Fund Raising, Cost Control & Inventory Control Tool Design & Execution.
- **Senior Chartered Accountant, Certified TOC Masterclass from Goldratt Certification in IFRS from CPD Box, & B.B S Graduate**
- Highly skilled in formulating **Annual Operating Plan**, rolling forecasts and ad-hoc business plans and controlling the budgeting activities, EBIDTA maximization and profit maximization strategies, business strategies & variance analysis report
- **Successfully Steered Cost Saving Project (TCS) and Value from Waste** related to *in Tata Motors worth INR 200 Crore.*
- **Development of Cost Based Pricing and Marginal Costing Strategy.**
- **Reduction in blockage of Working Capital by ~ USD 27 Mn.**
- Conceptualizing **business strategy, material mix and product pricing.**
- Computation of Valuation of entity to attain the objective of Demerger and Merger using DCF and EBIDTA Multiple.
- Managing the month closing and MIS, statutory and internal audit, AP& AR management & working capital management
- Successfully managed to reduce Medium term and Short term interest cost of capital
- Developing payment of utility bills through AMEX card getting 0.5% cash back giving \$700K annual saving
- **Possess strong orientations in Operations:** Participated in high-level finance operational initiatives such as TOC, Pareto, ABC Analysis

### ORGANISATIONAL EXPERIENCE

#### Jindal Shadeed Iron and Steel LLC As Manager

Sep'21 – Till Now

Role:

##### MIS and Financial Planning & analysis:

- Proactively engage in month close activities, ensure timely & accurate month close. Rigorous review of variance analysis with all stakeholder and agree on deliverables
- Led the completion of acquisition of Sohar Steel by Jindal Shadeed

##### Cost Control & EBITDA Maximization:

- Formulating Product Based and Customer Based Contribution Analysis which leads to EBITDA Maximization.
- Responsible for Weekly Analysis of TOC data for EBITDA, Working capital, Cash score, Sales, NSR, Cost, Collection, Receivables, Inventory, Production on weekly basis discussing with stakeholders for variance and maximization of Cash Score
- Formulating Plant Operational Strategy with respect to usage of material mix.
- Review of Budget and Variance.

##### Raw Material Sourcing Strategy:

- Creation of Ideal Raw Material mix strategy.
- Creation of sourcing Plan and communication with Sourcing team.

##### Treasury & Banking

- Management and tracking of daily fund position, Hedging, Cash flow, negotiation with banks for term sheet for Refinancing Term Loan, Working capital facility and Interest cost optimization of the Funded position

#### SIL Chemicals Limited

Nov'18 – Sep'21

- Consolidation and Finalization of Monthly Balance sheet, Profit & Loss, Cash Flow, Variance Analysis, Related Party Transaction as per IFRS.
- Preparation of Board Report, Presentation and MIS for corporate Quarterly and annually.
- Preparation, Monitoring and tracking of Annual Budget, 5 years Budget Forecast, AOP, for the Plant and HO, variance with actual on monthly basis and reporting to the concerned department.
- Review and analysis of Working Capital Management by weekly monitoring of Cash Flow Position, Inventory, Stores and spares.
- Analysis and working on the Hedging currency loan, FX purchase, LC opening to reduce diverse currency fluctuation.
- Projection/forecasting of Profitability on monthly basis and variance with actual reporting to the management.
- Review and developing of Internal Financial control and SOP for the plant process ranging for Finance function.

**Role:**

**Job Responsibility- Tata Motors – (Dual Responsibility TML and TMLDL from 1<sup>st</sup> Apr'17 to 31<sup>st</sup> Mar'18)**

- Analysis of Operational Budget w.r.t inputs received from various divisions. Compiling the inputs and presenting to Top Management for further review. Mid-Term Review to Track Budget factoring increase / decrease targets, if any.
- Finalization of Daily Inventory Report, Inventory management, analysis/reduction of slow moving, non-moving and reporting the same to management
- Monthly Depreciation analysis w.r.t Budget Vs Actual of the plant and coordinating with the central team.
- Coordinating & Timely closure of statutory audit (Quarterly and Annual) with Auditors by providing accurate & timely information.
- Preparation of Cost Schedule for Cost Audit Vis- Assessment cycle, Spares cost sheet, Proforma K and adjustment of TMLDL Aggregate and cost driver with TML
- CFT member of TCS, Value from Waste, for JSR Plant for Cost certification for the ideas generated and realised during the period.
- Finalization of Related Party Transaction as per the IND AS and reporting the same to the Board.
- Member of Merger team between TML and TMLDL for FI and MM module and other related activities.
- Preparation of Cost of Quality Report for TMLDL on monthly basis to Plant and Corporate team.
- Responsible for finalization of Tax Audit Report, monthly Deferred Tax entry, TDS and other Direct tax matter.
- Assisting Corporate Tax Team for compliance for Domestic and International Transfer Pricing as per Transfer Pricing Act.
- Coordinating with the NSSO for smooth reporting of the transaction with the Statistics department of Government.
- Key Highlights: - Appointed as Hony. Treasurer of Gopa Bandhu School and Sangeet Samaj maintained by TATA MOTORS

**Ford Motors | Republic of India| Chennai As Financial Analyst**

**Sep'15 – Dec'18**

**Role:**

- Preparation of Cost sheet and monthly MIS, Material Variance analysis.
- Analysis of Cash management and Variance analysis
- Variance analysis of Actual Vs ABP, and actual Vs forecast,
- Liasoning with the Auditors for smooth completion of Audit.

**Jindal Steel and Power Ltd | Republic of India| Odisha As Assistant Manager**

**May'13 – Aug'15**

**Role:**

- Finalization of Account i.e Balance Sheet, P/L A/c, Monthly provisions.
- Preparation of Monthly Report, MIS and other adhoc report as per corporate office.
- Preparation of monthly and annual cost sheet, Stock Statement and providing the same to the management.
- Team Leader for preparation of Annual Budget & Allocate it into different Fund, Fund Center & Commitment Items as per Budget in SAP Environment i.e. Exposure in Fund Management.
- Variance analysis of Actual Vs ABP, and actual Vs forecast. Member of Business Planning Consolidation(BPC) for the Unit.
- Analysis of Cash management, payables, vendor & customer ledger, Ageing etc.
- Liasoning with the Statutory Auditors and getting the Financials Audited.
- Scrutiny of General Ledger effecting Profit & Loss A/c

**Sri Balaji Metals | Republic of India| Chhattisgarh Junior Manager**

**Oct'12 – Apr'13**

**Role:**

- Handling of Payables, vendor advances tracking and timely adjustment.
- Monthly finalization of Accounts.
- Analysis of Debtors and Creditors Ageing.

**HIGHLIGHTS**

- *Speaker with ICAI, Muscat Branch*
- 2022 Executive of the Quarter Award for the Year 2022 by Jindal Shadeed
- 2018 Applauded for successfully completing **merger** between TMLDL and TML
- 2014- Awarded best Auditor for the year 2013-14 by JSPL
- Awarded Mahatma Gandhi Scholarship for XI & XII for the year 2005-07

**PROJECTS ROLLED OUT**

- Automation of Theory of Constraint in Jindal Shadeed Iron & Steel LLC - 2022
- Daily RM Consumption tracking rolled out in Tata motors -2017

**ACADEMIC DETAILS**

2020: Certification in IFRS by CPD Box

2012: Chartered Accountancy, ICAI

2011: B.B.S from Tribhuvan University

**IT SKILLS**

- MS Office (Word, Excel & PowerPoint)
- SAP

**PERSONAL DETAILS**

**Date of Birth:** 20<sup>th</sup> Nov 1988

**Languages Known:** English, Hindi, Maithili, Nepali

**Marital Status:** Married

**Permanent Address:** Village – Raiyam, Dist. - Madhubani, Bihar