| SVCA FULL corporate Membership Application | | | | | | | | |
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| Applicant Information | | | | | | | | |
| Full Company Name (as per legal entity): | | | | | | | | |
| Current address: | | | | | | | | |
| Phone: | | Fax: | | | Email: | | | |
| Website: | | Business Registration Number (ROC/ ROS/ UEN): | | | | | | |
| Membership of other Association(s): | | | | | | | | |
| company Information | | | | | | | | |
| Name of Parent/ Group: | | | | | | | | |
| Head Office Address: | | | | | | | | |
| designated representative\* | | | | | | | | |
| Full Name: | | | | Designation: | | | | |
| Phone: | | Mobile: | | | Email: | | | |
| *\*Duly authorised by the company to handle all matters between the organisation and the Association, including but not limited to standing for election and voting.* | | | | | | | | |
| partners (mAX. 2 only) | | | | | | | | |
| 1. Full Name: | | | | Designation: | | | | |
| Phone: | | Mobile: | | | Email: | | | |
| 2. Full Name: | | | | Designation: | | | | |
| Phone: | | Mobile: | | | Email: | | | |
| Company brief (max. 150 words only) | | | | | | | | |
|  | | | | | | | | |
| staff size(Please only include headcount based In singapore) | | | | | | | | |
| Private Equity related full–time equivalent number of employees: | | | | | | | | |
| Executive Staffing | | | | | | | | |
| **Function** | | | **Singapore Citizens** | | | **Permanent Residents** | **Foreigners** | |
| Fund Managers | | |  | | |  |  | |
| Investment/Research Analysts | | |  | | |  |  | |
| General Management1 | | |  | | |  |  | |
| Marketing/Client servicing | | |  | | |  |  | |
| Risk management/Others | | |  | | |  |  | |
| Please ensure there is no double counting of headcount.  Please estimate the full time equivalent number if no actual numbers is available (e.g. 0.5 to marketing/client servicing and 0.5 to risk management /others).  1Please only use this when staff concerned does not any undertake investment activities (e.g. COO). | | | | | | | | |
| assets under management in singapore | | | | | | | | |
| Funds under discretionary management (SGD$m) | | | | | |  | | |
| Refers to funds managed in-house by Singapore Office, where Singapore Office has substantial input in the investment management process, and where it has the authority to make investment decisions. If Singapore Office, manages a portion of the fund (e.g. the Asian mandate of a global fund), include only the portion where the fund manager has discretionary management responsibility. | | | | | | | | |
| Funds under advisory management (SGD$m) | | | | | |  | | |
| Refer to funds where the Singapore Office acts in the capacity as an adviser, without the authority to make investment decisions. | | | | | | | | |
| General information on Current investee companies | | | | | | | | |
| 1. **Singapore Investee Companies** | | | | | | | | |
| Number of Investee Companies (across all Funds managed) | | | | | |  | | |
| Total Capital Invested (SGD$m) | | | | | |  | | |
| 1. **South East Asia Investee Companies (excluding those in Singapore)** | | | | | | | | |
| Number of Investee Companies (across all Funds managed) | | | | | |  | | |
| Total Capital Invested (SGD$m) | | | | | |  | | |
| 1. **List of Investee Exits in past 24 months** | | | | | | | | |
| Year | Investee Company | | | | | Capital Investment (SGD$m) | | Exit Multiple |
|  |  | | | | |  | |  |
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| **Fund Name #1** | | **Vintage Year** | **Type**  **(Delete Accordingly)** | | **Fund Size**  **(S$m)** | **Investment**  **Size**  **(S$m)** |
|  | |  | Fund-of Fund / Private Equity / Venture Capital | |  | [ ] < 15  [ ] 15 to 150  [ ] > 150 |
| **Sources of Funds**  (if not possible to state percentages, please just indicate with a “√”) | | | **Geography Allocation**  **(In % )** | **Industry allocation**  (Please √ where applicable) | **Investment Stage /Stake** (Please √ where applicable) | |
| From:  Singapore [ ] %  China [ ]%  Japan [ ]% | [ ] % of total Funds of funds  [ ] % of total Pension funds  [ ] % of total Insurance  companies  [ ] % of total Endowment funds  [ ] % of total Banks  [ ] % of total Businesses  [ ] % of total Government  [ ] % of total Family Offices  [ ] % of total Individuals  [ ] % of total Investment  Managers/GPs  [ ] % of total Others: \_\_\_\_\_ | | ***Singapore***  [ ]%  ***SEA (including Singapore)***  [ ]%  ***Asia (including SEA)***  [ ]%  N/A means not specifically allocated. | [ ] Consumer Products (retail/manufacturing)  [ ] Financial services  [ ] Industrial manufacturing  [ ] Bio medical  [ ] Healthcare  [ ] Education  [ ] Logistic / transportation  [ ] Clean Tech  [ ] Telecommunication/ Technology/ Media  [ ] Others (Please specify)  [ ] All industries | **Investment Stage**  [ ] Seed / start up  [ ] Product Dev.  [ ] Revenue but Pre-Profit  [ ] Profitable  **Investment Stake**  [ ] Minority  [ ] Majority  [ ] Buyout  [ ] No fixed mandate | |
| From:  Asia [ ]%  US [ ]%  Europe [ ]%  ROW [ ]%  Total 100 % |

• Average historical exit multiple achieved: [ ] < 1x; [ ] 1 ~ 2 x; [ ] 2 ~ 4 x; [ ] > 4x

• Percentage of the fund that has been invested as of 31 Dec 2011 [ ] %

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Fund Name #2** | | **Vintage Year** | **Type**  **(Delete Accordingly)** | | **Fund Size**  **(S$m)** | **Investment**  **Size**  **(S$m)** |
|  | |  | Fund-of Fund / Private Equity / Venture Capital | |  | [ ] < 15  [ ] 15 to 150  [ ] > 150 |
| **Sources of Funds**  (if not possible to state percentages, please just indicate with a “√”) | | | **Geography Allocation**  **(In % )** | **Industry allocation**  (Please √ where applicable) | **Investment Stage /Stake** (Please √ where applicable) | |
| From:  Singapore [ ] %  China [ ]%  Japan [ ]% | [ ] % of total Funds of funds  [ ] % of total Pension funds  [ ] % of total Insurance  companies  [ ] % of total Endowment funds  [ ] % of total Banks  [ ] % of total Businesses  [ ] % of total Government  [ ] % of total Family Offices  [ ] % of total Individuals  [ ] % of total Investment  Managers/GPs  [ ] % of total Others: \_\_\_\_\_ | | ***Singapore***  [ ]%  ***SEA (including Singapore)***  [ ]%  ***Asia (including SEA)***  [ ]%  N/A means not specifically allocated. | [ ] Consumer Products (retail/manufacturing)  [ ] Financial services  [ ] Industrial manufacturing  [ ] Bio medical  [ ] Healthcare  [ ] Education  [ ] Logistic / transportation  [ ] Clean Tech  [ ] Telecommunication/ Technology/ Media  [ ] Others (Please specify)  [ ] All industries | **Investment Stage**  [ ] Seed / start up  [ ] Product Dev.  [ ] Revenue but Pre-Profit  [ ] Profitable  **Investment Stake**  [ ] Minority  [ ] Majority  [ ] Buyout  [ ] No fixed mandate | |
| From:  Asia [ ]%  US [ ]%  Europe [ ]%  ROW [ ]%  Total 100 % |

• Average historical exit multiple achieved: [ ] < 1x; [ ] 1 ~ 2 x; [ ] 2 ~ 4 x; [ ] > 4x

• Percentage of the fund that has been invested as of 31 Dec 2011 [ ] %

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Fund Name #3** | | **Vintage Year** | **Type**  **(Delete Accordingly)** | | **Fund Size**  **(S$m)** | **Investment**  **Size**  **(S$m)** |
|  | |  | Fund-of Fund / Private Equity / Venture Capital | |  | [ ] < 15  [ ] 15 to 150  [ ] > 150 |
| **Sources of Funds**  (if not possible to state percentages, please just indicate with a “√”) | | | **Geography Allocation**  **(In % )** | **Industry allocation**  (Please √ where applicable) | **Investment Stage /Stake** (Please √ where applicable) | |
| From:  Singapore [ ] %  China [ ]%  Japan [ ]% | [ ] % of total Funds of funds  [ ] % of total Pension funds  [ ] % of total Insurance  companies  [ ] % of total Endowment funds  [ ] % of total Banks  [ ] % of total Businesses  [ ] % of total Government  [ ] % of total Family Offices  [ ] % of total Individuals  [ ] % of total Investment  Managers/GPs  [ ] % of total Others: \_\_\_\_\_ | | ***Singapore***  [ ]%  ***SEA (including Singapore)***  [ ]%  ***Asia (including SEA)***  [ ]%  N/A means not specifically allocated. | [ ] Consumer Products (retail/manufacturing)  [ ] Financial services  [ ] Industrial manufacturing  [ ] Bio medical  [ ] Healthcare  [ ] Education  [ ] Logistic / transportation  [ ] Clean Tech  [ ] Telecommunication/ Technology/ Media  [ ] Others (Please specify)  [ ] All industries | **Investment Stage**  [ ] Seed / start up  [ ] Product Dev.  [ ] Revenue but Pre-Profit  [ ] Profitable  **Investment Stake**  [ ] Minority  [ ] Majority  [ ] Buyout  [ ] No fixed mandate | |
| From:  Asia [ ]%  US [ ]%  Europe [ ]%  ROW [ ]%  Total 100 % |

• Average historical exit multiple achieved: [ ] < 1x; [ ] 1 ~ 2 x; [ ] 2 ~ 4 x; [ ] > 4x

• Percentage of the fund that has been invested as of 31 Dec 2011 [ ] %

| SVCA FULL corporate Membership Application |
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| Fund raising |
| Any fundraising activities to be carried out in the coming 1 – 3 years.  Yes No  If YES, are the funds to be used for investment in South East Asia.  Yes No |
| acknowledgement |
| I hereby confirm that I/we\* am/are\* the authorised signatory/ies for the applicant. By signing this application form, I/we\* also agree/bind my/our organisaton\* to abide by the Association’s Codes of Conduct and the Best Practices as they now stand and as and when they are updated.  I hereby appoint       (Name)       (Designation) as the designated representative of our organisation to handle our relationship with your Association.  Enclosed is my/our\*       (Bank’s Name) cheque no.      for SGD      being entrance fee (SGD     ) and/or annual subscription fee (SGD     ), made payable to the “Singapore Venture Capital & Private Equity Association”.  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Authorised Signature Company Stamp  (Kindly affix if applicable)  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Name & Designation of Signatory Date    **Please “tick” if you wish to be included in our mailing list for membership and event updates, etc.**  Please return this application form by email, mail or fax to:  14 Robinson Road, #07-02A Far East Finance Building, Singapore 048545  Tel: (65) 6224 7001  Fax: (65) 6224 6772  Email: [info@svca.org.sg](mailto:info@svca.org.sg)  URL: [www.svca.org.sg](http://www.svca.org.sg) |
| for official use only |
| Our application is proposed and seconded by the following SVCA full members:  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Company Name (Proposer) Signature Date  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Company Name (Seconder) Signature Date  If rejected, state reason(s): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Chairman’s Signature Honorary Secretary’s Signature Date |

**SVCA MEMBERSHIP INFORMATION**

1. **Member type**
   1. **Full membership** is only open to a corporation engaged in Venture Capital or Private Equity activities, defined as:

* Management of equity or quasi-equity financing principally for enterprises that have a significant growth potential in terms of products, technology, business concepts and services;
* Activities whose main objective is long term capital gains to remunerate risks;
* Activities pursuant to which such institutions/corporations can provide active management support to investees.
  1. **Associate Corporate** membership is open to a corporation with an interest in Venture Capital or Private Equity activities in Singapore (such as law / accounting firms, consultancy companies and banks) as well as those engaged in Venture Capital or Private Equity activities but *do not have a representative office in Singapore.*
  2. **Associate Individual** membership is only open to an individual with an interest in Venture Capital or Private Equity activities.

1. **Membership fees**

|  |  |  |
| --- | --- | --- |
| Type | Entrance (One-time fee) | Annual |
| Full Corporate | SGD2,000 | SGD2,000 |
| Associate Corporate | SGD2,000 | SGD2,000 |
| Associate Individual | SGD2,000 | SGD2,000 |