

IBM Security. Security that moves with you.

Top security challenges
IBM hears from clients...



Predict, prevent, and respond to modern threats

Need to eliminate ransomware and threats with greater speed and visibility



Protect data across hybrid and multi-cloud

Need to secure critical data as a shared resource across the organization



Secure remote workers, citizens and consumers

Need frictionless control over who has access to critical applications and data



Improve the effectiveness of security programs

Need help to assess, build and run security that supports organization goals

IBM Security is the partner to help you gain speed, scale, and accuracy with your security capabilities. IBM Security supports enterprises like yours with a broad set of adaptive solutions and an open platform backed by AI and automation. From predicting threats to protecting data, working across vendors and around the world.

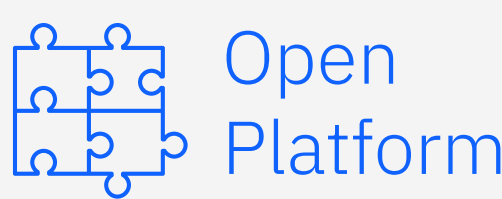
Global enterprise security software and services provider



- Recognized leadership in 17 security segments
- 8,500+ employees worldwide, trusted security advisor to thousands of clients



- Hybrid cloud and AI security innovator
- Threat management and ransomware solutions
- Data security, identity and access solutions



- Software to connect your disparate tools
- Leading open-source technology for security interoperability and collaboration



- Thousands of partner integrations, technology and service alliances
- Co-creating meaningful solutions to industry challenges



IBM Security. Portfolio overview

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Predict, prevent, and respond to modern threats

Modernized threat detection and response. Designed to unify the security analyst experience and accelerate their speed across the full incident lifecycle.

Product	Category	Summary	Key Competitors
IBM Security QRadar Suite	Threat Detection and Response	Predict, Prevent, and respond to modern threats	PaloAlto Networks Cortex, Microsoft Azure Sentinel
IBM Security QRadar SIEM	Security Information and Event Management	Gain actionable insight into the most critical threats	Microsoft Azure Sentinel SIEM, ArcSight, Splunk, Exabeam, LogRythm, Elastic
IBM Security QRadar SOAR	Security Operations and Response	Respond to security incidents with confidence	Palo Alto XSOAR, Splunk Phantom, ServiceNow
IBM Security QRadar EDR & XDR	Endpoint Detection & Response	AI-powered, automated endpoint security	Crowdstrike, Eset, CarbonBlack, Bitdefender, Cybereason, Sophos, Trend Micro, Microsoft
IBM Security QRadar Log Insights	Security Observability and Log Management	Simplified data ingestion, rapid search and analytics	Splunk, Devo, Microsoft Azure Sentinel, Elastic
IBM Security Randori Recon	Attack Surface Management	Discover your unknowns and reduce your attack surface	Palo Alto Cortex Xpanse, Cyognito, Censys, Crowdstrike/Reposify

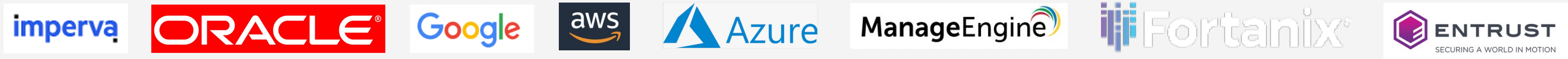




Protect data across hybrid and multi-cloud

Scalable data security. Discover, encrypt and protect sensitive and regulated data across multiple cloud environments while managing compliance obligations.

Product	Category	Summary	Key Competitors
IBM Security Guardium Data Protection	Data Security	Monitor and protect data, and accelerate compliance auditing	Imperva, Oracle, Google, AWS, Azure
IBM Security Guardium Insights	Data Security	Uncover data security risks	Imperva, Oracle, Google, AWS, Azure
IBM Security Guardium Data Encryption	Encryption	Encrypt sensitive data in all states	Native DB or disk encryption, Thales (if IBM opp is not registered)
IBM Security Guardium Key Lifecycle Manager	Encryption	Centralized, secured key management	ManageEngine, Fortanix, Entrust, Oracle
IBM Security Discover and Classify	Data Security	Discover and classify sensitive data	Manual discovery, other types of data scan solutions (eg. DLP)



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Secure remote workers, citizens and consumers

Smart identity and access management solutions for the hybrid, multicloud enterprise.

Product	Category	Summary	Key Competitors
IBM Security Verify Access	Identity and Access Management (IAM)	Manage access points for employees into the corporate network	Okta, Microsoft, Forgerock, Ping, Sailpoint, Saviyant
IBM Security Verify Consumer IAM	Consumer Identity and Access Management (CIAM)	Manage access for customers, citizens and partners	Okta, Microsoft, Forgerock, Ping
IBM Security Verify Privilege	Privileged Access Management (PAM)	Manage all types of privileged accounts	Cyberark, BeyondTrust
IBM Security Verify Governance	Identity and Access Management	Automate user accounts and entitlements management	Sailpoint, Savyint, One Identity
IBM Security Trusteer	Fraud Detection	Detect user fraud, establish identity trust across the customer journey	ThreatMetrix, BioCatch
IBM Security MaaS360	Unified Endpoint Management	Manage and secure all types of devices	Microsoft, VMWare, Ivanti, ManageEngine





zSystems Security

Comprehensive security for the mainframe.

Product	Category	Summary	Key Competitors
IBM zSecure Suite	Mainframe Security	Solution for Identity and Access Management (IAM), governance, auditing, security intelligence, and data security and data protection	Broadcom, BetaSystems
IBM Z Multi-Factor Authentication	Mainframe Security	User authentication for mainframe	Broadcom, Vanguard
IBM Z Security and Compliance Center	Mainframe Security	Continuous compliance readiness for mainframe requirements	





Improve the effectiveness of security programs

Co-created and tailored security programs. Delivered through advisory, integration and managed security services.

Product	Category	Summary	Key Competitors
IBM Security Consulting Services	Consulting	Helping customers build and improve their security practices	
IBM Security Expert Labs	Professional services	Help adopt, expand and optimize clients’ use of IBM Security software products	
IBM Managed Security Services	Managed services	Fully managed security services for clients	