



FY26 Offering Portfolio and Offering Tear Sheets

The arrangements discussed in this document reflect an internal coordinated go-to-market business strategy, and do not (and are not intended to) in any way affect the separate Deloitte U.S. legal entities, the terms of their partnership or related agreements, or their compliance with regulatory requirements and professional standards.



Overview: FY26 Offering Portfolio and Offering Tear Sheets

These Offering Portfolio (OP) tear sheets provide baseline information about our FY26 A+C OPs, Offerings, and their respective National, USI, and GPS Leaders. At the intersection of our OPs and Offerings are our Industries, you can also learn more about them in this resource.



AUDIENCE

All PPMDs and professionals (internal-only, not for external / client use).



WHERE & WHEN TO USE

Tear Sheets will be housed on DeloitteNet, for self-guided learning, team meetings, or Townhalls. This information reflects our FY26 Storefront, learn more about FY26 Offering Portfolio and Offering Leaders here ([National \(US and USI\)](#) | [GPS](#)) and our Industry and Sector Leaders [here](#).



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AI & Engineering

OP Leaders



Kavitha Prabhakar
National OP Leader



Kunal Shah
GPS OP Leader



Minal Deshpande
USI OP Leader

OP Overview

AI & Engineering leverages **cutting-edge engineering capabilities** to build, deploy, and operate **integrated/verticalized sector solutions in software, data, AI, network, and hybrid cloud infrastructure**. These solutions are powered by engineering for business advantage, transforming mission-critical operations. We **enable clients to stay ahead with the latest advancements by transforming engineering teams and modernizing technology & data platforms**. Our delivery models are tailored to meet each client's unique requirements.

[Learn more about National and USI Offering Portfolios, Offerings, and Leaders](#) →

[Learn more about GPS Offering Portfolios, Offerings, and Leaders](#) →

AI & Engineering Offerings

AI & DATA

AI & Data offers a full spectrum of solutions for designing, developing, and operating cutting-edge Data and AI platforms, products, insights, and services. Our offerings help clients innovate, enhance and operate their data, AI, and analytics capabilities, ensuring they can mature and scale effectively.

Examples of work: AI-driven transformation, private LLM management, Gen AI & AI Agents, data platform architecture and modernization, data for AI/GenAI, data engineering, and comprehensive AI & Data managed services

OFFERING LEADERS: Parth Patwari (National) | Chandra Narra (USI) | Forthcoming – Succession underway (GPS)

ENGINEERING AS-A-SERVICE

Engineering as a Service provides end-to-end design, implementation, and technology operations, leveraging our core engineering expertise. We help transform engineering teams, modernize technology, & deliver complex programs with a product engineering mindset. Our flexible delivery models—traditional teams, pools, or pods, are tailored for each client's needs, offering engineering-led Advise, Implement, & Operate capabilities to accelerate innovation. **Examples of work:** Software Engg, Migrations and Modernization, FinOps, API management and implementation, Quality Engg, App Ops

OFFERING LEADERS: Akash Tayal (National) | Kamlesh Totlani (USI) | Forthcoming – Succession underway (GPS)

HYBRID CLOUD INFRASTRUCTURE

The Hybrid Cloud Infrastructure Offering provides specialized engineering capabilities to design, implement, manage, and operate hybrid cloud environments, modernize networks and AI infrastructure from the core to the edge, and incubate new infrastructure and device services to help clients stay ahead with the latest technology advances. **Examples of work:** Hybrid Cloud Transformation (Architecture, Migrations, Decommissions), Connected Edge / Networks, AI Infrastructure, Modern Workplace, Oracle Cloud Infrastructure and Hybrid Managed Services

LEADERS: Chris Thomas (National) | Reena Kumar (USI) | Oniel Cross (GPS)

INDUSTRY SOLUTIONS

Clients seek verticalized solutions that transform how they sell products, deliver services, generate growth, and fulfill mission-critical operations. The Industry Solutions offering delivers integrated business expertise with repeatable scaled technology solutions that are specifically engineered for each sector's IndustryAdvantage™. **Examples of work:** Custom and Package Technology Implementation and Operate, Op Model Redesign, Core Platform Modernization, Business Process Transformation

OFFERING LEADERS: Jonathan Lo (National) | Sachin Dalal (USI) | Forthcoming – Succession underway (GPS)

Customer

OP Leaders



Michael DeLone
National OP Leader



Kenny Smith
GPS OP Leader



Anand Prithviraj
USI OP Leader

OP Overview

We are... Data Scientists, Operators, Creatives, Architects, Engineers, Designers, and Strategists.

We are all **things customer**. We balance business strategy, technology, creativity and ongoing managed services to solve the biggest problems that impact your **customers, partners and workforce** while never forgetting our mantra...

Experience First, **Bottom Line Always**

[Learn more about National and USI
Offering Portfolios, Offerings,
and Leaders](#)



[Learn more about GPS
Offering Portfolios, Offerings,
and Leaders](#)



Customer Offerings



ADVERTISING, MARKETING, & COMMERCE

Design and implement solutions that engage and activate customers through the customer journey. **Examples of work:** AdTech, MarTech, campaign automation, CRM, lead-to-loyalty orchestration across B2B and B2C

OFFERING LEADERS: **Brian Frank** (National) | Forthcoming – Succession underway (GPS) | **Vikram Shenoy** (USI)



CUSTOMER STRATEGY & DESIGN

Discover, design, and prototype customer growth strategies and innovation portfolios. **Example of work:** customer segmentation, go-to-market strategy, channel strategy & optimization, service design, UX design, customer analytics

OFFERING LEADERS: **Jeff Wordham** (National) | **Rajiv Gupta** (GPS) | **Rachana Dharja** (USI)



DIGITAL FOUNDRY, OPERATE, AND INNOVATION

Design and deliver ongoing services to run our clients' customer digital businesses. Also includes the innovation and assets team, responsible for orchestrating the broader OP innovation agenda and solution/accelerator development.

Examples of work: digital contact centers (AIO), operate digital sales & service platforms, operate ecommerce platform solutions, optimize marketing operations, full-stack product engineering, product analytics & insights, new product & service development

OFFERING LEADERS: **Ram Chandel** (National) | **Shelly Metschan** (GPS) | **Pannaga Satapathy** (USI)



HUMAN SERVICES TRANSFORMATION

Deliver large, complex systems development and transformation projects to Human Service agencies across federal, state, and local government agencies. **Examples of work:** program redesign, case management, system modernization, human centered design, robotic process automation, revenue collection, cloud hosted services

OFFERING LEADER: **Suguna Sundaravadivel** (GPS)



SALES & SERVICE

Design and implement sales and service experiences, capabilities, and architectures required to bring customer strategies to life. **Examples of work:** B2B sales transformation, service delivery model design, next generation agent desktop, digital sustainability, public health modernization, technology strategy

OFFERING LEADERS: **Tiffany Mawhinney** (National) | **Sanjay B Shah** (GPS) | **Manish Motwani** (USI)

Cyber

OP Leaders



Adnan Amjad
National OP Leader



Mark Nace
GPS OP Leader



Manoj Bhale
USI OP Leader

OP Overview

Navigates the **ever-changing threat landscape** through powerful solutions and managed services that simplify complexity, protect and enable the business, **accelerate innovation**, and **supercharge transformation**. Enables clients to **operate with resilience**, **grow with confidence**, and **proactively manage to secure success**.

[Learn more about National and USI
Offering Portfolios, Offerings,
and Leaders](#)



[Learn more about GPS
Offering Portfolios, Offerings,
and Leaders](#)



National Offering



National, USI, and GPS Offering

Cyber Offerings



CYBER DEFENSE & RESILIENCE

Assists clients in defending against advanced threats by transforming security operations, monitoring technology, data analytics, and threat intelligence. Helps manage and protect dynamic attack surfaces and provides rapid crisis and cyber incident response, ensuring clients can be ready for, respond to, and recover from business disruptions. **Examples of work:** Operational Resilience, Crisis & Incident Response, Security Operations Center Transformation

OFFERING LEADERS : Sharon Chand (National) | Kamaljeet Singh (USI) | Jennifer Vitalbo (GPS)



CYBER OPERATE

Operates clients' critical cyber assets as a fully managed service or working in partnership with clients. Provides talent, leading technologies, and processes to operate client cyber capabilities, including the identity lifecycle, security operations, threat intelligence, application security business transformation, and continuous compliance. **Examples of work:** Cyber-as-a-Service, Managed Application Security, Managed Extended Detect & Respond (MXDR)

OFFERING LEADERS: Kushagr Singh (National) | Sachin Arora (USI)



CYBER STRATEGY & TRANSFORMATION

Develops and transforms cyber programs in line with a client's strategic objectives, regulatory requirements, and risk appetite. It keeps the enterprise a step ahead of the evolving threat landscape and gives stakeholders confidence in the organization's cyber posture. Includes design of the cyber organization, governance, and risk assessments. **Examples of work:** Cybersecurity Assessments and Frameworks, Cyber Transformation Management, Technology Software and Asset Compliance Management, Third Party Risk Management, Cyber Risk and Compliance, Solution Design and Implementation, Cyber Risk Analytics and Quantification Reporting

OFFERING LEADERS: Mehdi Houdaigui (National) | Giri Chandramohan (USI) | Rebecca Tyler (GPS)



DIGITAL TRUST & PRIVACY

Enables trust and safety of online communications and digital products, protecting users, consumers, and patients from harm. Enables clients to provide consumer confidence in knowing with whom they are dealing and ensuring the integrity of access to data. **Examples of work:** Customer and Enterprise Identity Management, Privacy Governance, Regulatory Compliance, Digital Ethics, Support for current and forthcoming applicable regulations, Trustworthy AI

OFFERING LEADERS: Vikram Kunchala (National) | Manoj Bhale (USI) | Badri Nemani (GPS)



ENTERPRISE SECURITY

Embeds security in all aspects of digital transformation by securing a client's technical backbone while enabling secure digital transformation. Includes security architecture, secure development and deployment, end-to-end cyber cloud capabilities, application security, and security for emerging technologies and connected products. **Examples of work:** Secure by Design, Cloud Security Orchestration & Automation, Core Infrastructure Security, Secure Software Enablement

OFFERING LEADERS: Kevin Heckel (National) | Manohar Kappala (USI) | Anil Ramcharan (GPS)

Enterprise Performance

OP Leaders



So Chan
National OP Leader



Walter Porter
GPS OP Leader




Subbu Kambhampati
USI OP Leader


OP Overview

We are an **integrated team** of strategic advisors, architects, and orchestrators that **activate & implement** heart of the business **enterprise transformations**.

Our diverse talent helps clients **improve the business functions and technology that are the backbone of their organization**; drive holistic, enterprise-wide, **digital transformations** that maximize value and impact from investments in Finance, Supply Chain, and IT operations.

We enable and **improve an organization's ability to fulfill their mission**.

[Learn more about National and USI Offering Portfolios, Offerings, and Leaders](#) 

[Learn more about GPS Offering Portfolios, Offerings, and Leaders](#) 

Enterprise Performance Offerings



EMERGING ERP SOLUTIONS

Drive business transformation and on-going operations for emerging cloud-based solutions to improve performance and agility of the organizations. **Examples of work:** Workday Financials and Supply Chain Management, Infor Solutions, Microsoft Dynamics, and Sustainability Technology and Strategy

OFFERING LEADERS: **KK Dave** (National) | **Chandra Guntur** (USI) | **Nick McCabe** (GPS)



ENTERPRISE OPERATIONS AS A SERVICE

Provide services to meet our clients' needs for on-going operations of their technology and business process investments through multi-year contracts. **Examples of work:** SAP, Oracle, ServiceNow, And Workday Financials Maintenance and Support, IT Service Management and Business Management, Supply Chain Management, and Finance and Procurement Business Process Operations and Transformations; Uses our assets leveraging AI, Automation, and Analytics to Streamline Processes

OFFERING LEADERS: **Jishnu Mullick** (National) | **Araja Reddy** (USI) | **Brenan Roper** (GPS)



ORACLE

Drive business transformation services to improve performance and value delivered by the full suite of Oracle solutions. **Examples of work:** Finance Transformation, Supply Chain Transformation, Enterprise-Wide Transformation (Cloud Migration Solutions), MyCloud ERP, and Retail Transformation

OFFERING LEADERS: **Chris Winn** (National) | **Arnab Sengupta** (USI) | **Tara Hall** (GPS)



SAP

Drive business transformation services to improve performance and value delivered by the full suite of SAP solutions. **Examples of work:** Enterprise Transformation (*inclusive of AI, Automation, Data & Analytics*), Digital Transformation, Cloud Solutions, Finance Transformation, Supply Chain Transformation

OFFERING LEADERS: **Jerry Hoberman** (National) | **Amit Mittal** (USI) | Forthcoming – Succession underway (GPS)



SERVICENOW

Designs, implements, and delivers strategies and technologies to increase the efficient and value delivery by the enterprise IT function. **Examples of work:** ServiceNow Enterprise Experience and IT Service Management (Optimize an Organizations Use of Technology)

OFFERING LEADERS: **KK Dave** (National) | **Chandra Guntur** (USI) | **Michael Bondar** (GPS)



SUPPLY CHAIN AND NETWORK OPERATIONS

Advise, Implement, and Operate transformational solutions that bring world class supply network capabilities (NEW: Smart Factory). **Examples of work:** Digital Supply Chain Strategy, Supply Chain Planning and Logistics, Sourcing & Procurement, Smart Manufacturing, Embedded PES, and Product Engineering and Development

OFFERING LEADERS: **Jennifer Brown** (National) | **Anwesha Biswas** (USI) | **Mike McCormick** (GPS)

Finance Transformation

OP Leaders



Justin Silber
National OP Leader



Jen Toole
GPS OP Leader



Amolika Phadke
USI OP Leader

OP Overview

The end-to-end Finance Transformation business is positioned as the trusted advisor and thought partner to the CFO, finance, and executive clients, bringing Deloitte's firmwide capabilities, assets, and insights to deliver innovative and market driven solutions, enabling our clients to modernize their finance functions, improve financial and operational performance, manage financial and audit risk, spark organizational change and become strategic business partners in their organizations.

[Learn more about National and USI
Offering Portfolios, Offerings,
and Leaders](#)



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Finance Transformation Offerings

BUSINESS FINANCE

Enables finance to drive strategic value through transformation and synchronization of planning, costing, budgeting and forecasting across finance and other functions. Using advanced, scalable data and tech platforms, we also generate actionable insights and analytics, streamline decision making and enable data driven profitable growth. Manages risk and opportunities associated with diverse and complex grant programs through end-to-end grants management solutions. **Examples of work:** Finance Analytics, FP&A & Management Reporting, Profitability, Costing and Allocations

OFFERING LEADERS: Adrian Tay (National) | Prasad Kanisetty (USI) | Alex Haseley (GPS)

CONTROLLERSHIP & TREASURY TRANSFORMATION

Controllershship and treasury transformation modernizes the finance function to support the evolving business objectives of the organization. We work with the CFO, CAO, controller, and treasurer to develop an efficient, high quality, data-driven, tech-enabled controllershship and treasury function that empowers our clients to drive more value to their business partners and to their investors. **Examples of work:** Finance Information Architecture, Treasury, Financial Close, Consolidate, Reporting Transformation

OFFERING LEADERS: Mo Vakili (National) | Amolika Phadke (USI) | Christopher Stewart (GPS)

FINANCE OPERATE

Ongoing operation of the Finance function as an extension of the Finance Transformation Advise and Implement offering portfolio. **Examples of work:** Controllershship Operate, EPM Technology Operate, Treasury Operate

OFFERING LEADERS: Not yet named (National) | Amolika Phadke (USI) | Christie Johnson (GPS)

FINANCE STRATEGY

Serves as the front door to the evolving CFO Agenda by guiding executive clients to reimagine capabilities across their organizations via deep Finance discipline – from Operations to Business Partnering - to deliver trusted, efficient, value centric outcomes for the global enterprise. Includes strategy development, road mapping, strategic PMO, enterprise value creation, and finance automation and innovation. **Examples of work:** Finance Strategy and Innovation, Finance Operating Model, FT ERP Strategy

OFFERING LEADERS: Diane Ma (National) | Ankit Gangwar (USI) | Christie Johnson (GPS)

GLOBAL BUSINESS SERVICES (GBS)

Focuses on the transformation of corporate functions through the centralization and optimization of how these services are delivered – delivering resilient, agile, and cost-effective outcomes that drive the CFO agenda, including solutions and capabilities to drive ERP enabled transformation through functional design, implementation and governance of process, controls, and policies. **Examples of work:** GBS & Value Realization, ERP Enablement & Transactional Finance (PTP, OTC), BOTT Enablement

OFFERING LEADERS: Diane Ma (National) | Ankit Gangwar (USI) | Christie Johnson (GPS)

Human Capital

OP Leaders



Simona Spelman
National OP Leader



Kristine Korva
GPS OP Leader



DJ Sharma
USI OP Leader

OP Overview

Converging forces are **changing the nature of work**.


But they don't impact every industry, company or role in the same way.


To focus these forces and generate value, Deloitte's Human Capital practice addresses **work, workforce and workplace**—and everything they touch—all at once.

Our understanding of people and organizations with sector specificity, cross-domain perspective, data and insight provides vital context for reimagining your business.

We make **work better** for **humans**.

And **humans better** at **work**.™

[Learn more about National and USI
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and Leaders](#) 

[Learn more about GPS
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and Leaders](#) 

Human Capital Offerings

HR STRATEGY & TECHNOLOGY

Develops leading global HR strategies and implements HR technologies that drive transformation, maximize the workforce experience, and sustain HR effectiveness and value while navigating a world of disruption. **Examples of work:** HR Strategy & Operations, HCM Technology Implementations (Workday, Oracle, SAP/SF), Payroll & Workforce Management Solutions

OFFERING LEADERS: **Chetan Jain** (National) | **Gowtham Mullapati** (USI) | **Inga Riggins** (GPS)

INSIGHTS, INNOVATION & OPERATE

Operates key aspects of our clients' businesses with technology, data, and deep technical and human capabilities. Innovates and delivers creative, industry-centric solutions that streamline work and accelerate speed-to-value. **Examples of work:** HR Cloud Operate, Actuarial & Insurance Solutions, Emerging business incubation, Rewards

OFFERING LEADERS: **Jonathan Pearce** (National) | **Rahul Agarwal** (USI) | **Bob Kaunert** (GPS)

ORGANIZATION, WORKFORCE & CHANGE

Shapes market-leading organizational strategies, delivers impactful change, and generates client value through the workforce, while leveraging data-driven insights and exceptional delivery execution.

Examples of work: Strategic & Technology Change, Culture & Leadership, Workforce Strategies
OFFERING LEADERS: **Michael Griffiths** (National) | **Urja Singh** (USI) | **Doug Mah** (GPS)

Regulatory, Risk & Forensic

OP Leaders



Gina Primeaux
National OP Leader



Bob Stradtman
GPS OP Leader



Vijaya Bommireddipalli
USI OP Leader


OP Overview

Our team works with organizations and government agencies to **protect business strategy, investments, and innovation.**

We simplify and accelerate how enterprise leaders **build, operate and sustain right-sized risk and compliance capabilities** – whether in response to a specific event or planning for the future.

We bring a meticulous approach to **data management**, established **trust with regulators**, intense focus on global consistency and local market relevancy, and **deep intersectional knowledge** across industries, regulatory nuances, and application of advanced technologies to our services.

[Learn more about National and USI Offering Portfolios, Offerings, and Leaders](#) 

[Learn more about GPS Offering Portfolios, Offerings, and Leaders](#) 

Regulatory, Risk & Forensic Offerings



ENTERPRISE OPERATIONS & RISK

Enables clients to achieve profitable growth and competitive advantage by optimizing “heart of the business” operations. Leverages deep domain expertise to extend enterprise resilience, agility and remediation. Addresses client needs which span the organization and impact strategy, operations, performance and reputation. **Examples of work:** Program Integrity (GPS), Brand & Reputation Mgmt., Digital and Product Quality, Value Chain Optimization

OFFERING LEADERS: **Anne Kwan** (National) | **Sudhir Aray** (USI) | **Christina Canavan** (GPS)



FORENSIC, DISCOVERY, & FINANCIAL CRIME

Provides services to support anti-money laundering, discovery, business disputes and investigations. Protect brands from financial crime and other corporate misconduct, as well as enable government organizations with tradecraft & technology to combat emerging and evolving threats.

Examples of Work: Financial Crime, Discovery, Disclosure (GPS), Investigations

OFFERING LEADERS: **Chris May** (National) | **Dimple Thomas** (USI) | **Sue Seeley** (GPS)



REGULATORY & FINANCIAL RISK

Supports clients' regulatory and compliance needs, balancing risk and regulatory requirements with enhancing business value and optimizing outcomes. We deliver enhanced value through strategic transformation, end-to-end implementation, and focus on business-as-usual sustainability across processes, controls, and data & analytic infrastructures.

Examples of Work: Controls Transformation/Testing, Data Remediation, Trustworthy AI

OFFERING LEADERS: **Alex Brady** (National) | **Vijaya Bommireddipalli** (USI) | **Mike Beland** (GPS)



REGULATORY, RISK, & FORENSIC OPERATE

Supports clients by delivering Operate services spanning the Regulatory, Risk & Forensic portfolio. We “embed continuous advantage” through domain, industry, technology and transformation skills to perform client business functions that manage risk and deliver value-added outcomes, all while driving predictable long-term revenue, profitability, and growth for the OP.

Examples of Work: eDiscovery/AI, Controls Testing, Continuous Monitoring, Financial Crime, Disclosure (GPS), Program Integrity (GPS)

OFFERING LEADERS: **Alexey Surkov** (National) | **Karthikeyan TV** (USI) | **Avi Sinha** (GPS)

Strategy & Transactions

OP Leaders



Kristen Stuart
National OP Leader



Jason Manstof
GPS OP Leader



Siva Paramasivam
USI OP Leader

OP Overview

As a practice, Strategy & Transactions is differentiated by our ability to **identify and deliver value for our clients**. This means identifying, quantifying, and architecting transformational programs (including transactions and restructuring) that **produce improvements in enterprise value**. We are also the “**tip-of-the-spear**” for the firm, serving as the **hub for Advise work** and **teeing up downstream high-value transformation programs**.

[Learn more about National and USI Offering Portfolios, Offerings, and Leaders](#)



[Learn more about GPS Offering Portfolios, Offerings, and Leaders](#)



Strategy & Transactions Offerings

STRATEGY

Architect bold strategies to achieve business and mission goals, enabling growth, competitive advantage, technology modernization, and continuous digital and AI transformation. **Examples of work:** Enterprise/business unit strategy, technology strategy, AI strategy

OFFERING LEADER: Tim Smith (National) | Aditya Sureka (USI) | Aman Vij (GPS)

VALUATION AND MODELING

Provide financial modeling in business planning, transactions, and operational improvement. Conducts valuation for tax, regulatory compliance, M&A, litigation, bankruptcy, and risk management. Supports Audit for fair value measurements.

Examples of work: Financial modeling, compliance valuation, government funding analysis

OFFERING LEADER: Jeff Kennedy (National) | Dhruva Phegade (USI) | Aman Vij (GPS)

INFRASTRUCTURE & REAL ESTATE¹

Advise clients to manage physical assets over their full lifecycle and unlock value from real estate portfolio and function through strategy, operating model and org design, and tech enablement. **Examples of work:** Real estate strategy, design of NextGen/SMART spaces, oversight of capital projects, and selection/implementation of information and tech solutions

OFFERING LEADER: Abby Levine (National) | Siva Paramasivam (USI)

M&A

Advise corporate and private equity clients across inorganic growth/divestiture scenarios through M&A strategy and transaction diligence, integration/separation planning and execution, and transaction financing. **Examples of work:** M&A strategy, comprehensive due diligence, integration management office, carveout financials, mid-market investment banking

OFFERING LEADER: Adam Reilly (National) | Apurva Garg (USI)

PERFORMANCE IMPROVEMENT & RESTRUCTURING (NATIONAL)²

Architect and lead enterprise Board and C-suite agendas for healthy, underperforming, and distressed clients to improve margins, navigate financial difficulties, and improve cashflow to fund critical transformations. **Examples of work:** Enterprise cost transformation, working capital & liquidity services, and bankruptcy / lender advisory services.

OFFERING LEADER: Traci Prevost (National) | Siva Paramasivam (USI)

SUSTAINABILITY STRATEGY¹

Architect and implement integrated sustainability strategies and transformation programs that drive long-term client value and enable clients to manage risk. **Examples of work:** Path to net zero, sustainability strategy, climate resiliency

OFFERING LEADER: Shay Eliaz (National) | Aditya Sureka (USI)

SUSTAINABILITY, INFRASTRUCTURE, REAL ESTATE, AND RESILIENCE (GPS)¹

Advise clients on climate and disaster-related risks through comprehensive strategy, planning, and crisis management, while also providing expertise in capital investments, infrastructure projects, and real estate portfolio optimization.

Examples of work: Sustainability strategy, asset and portfolio planning, workplace transformations, climate resiliency

OFFERING LEADER: Avi Schwartz (GPS)

OPERATIONS TRANSFORMATION (GPS)²

Provide NextGen core operational solutions and operating models, business-led technology support, and process optimization services, maximizing value to our government clients' missions. **Examples of work:** Operating model transformation, large-scale program management design, mission resilience

OFFERING LEADER: Ramona Pereira-Chakka (GPS)

1. In the GPS storefront, “Sustainability Strategy” and “Infrastructure & Real Estate” are combined into a single Offering: Sustainability, Infrastructure, Real Estate, and Resilience (GPS).
2. In the GPS storefront, “Performance Improvement & Restructuring” is named “Operations Transformation (GPS)”

Industry At-A-Glance

At the intersection of our OPs and Offerings are our Industries—our six Industries and their Sectors & Sub-Sectors span across A+C.

Sectors & Sub-Sectors



CONSUMER

Automotive

- Automotive Dealers
- Automotive Suppliers
- Auto-Tech
- Captive Finance
- Original Equipment Manufacturers

Retail & Consumer Products

- Agribusiness
- Apparel & Footwear
- Food & Beverage
- Personal & Household Goods
- Drug & Pharmacy
- Grocery & Convenience Stores
- Mass & Discount Stores
- Specialty & Department Stores
- Wholesale & Distribution

Transportation, Hospitality & Services

- Airlines
- Gaming & Casinos
- Hospitality
- Restaurants & Food Service
- Transportation
- Services

[Learn More](#)


ENERGY, RESOURCES & INDUSTRIALS (ER&I)

Energy & Chemicals

- Chemicals & Special Materials
- Energy
- Mining & Metals
- Paper & Packaging

Industrial Products & Construction

- Aerospace & Defense
- Engineering & Construction
- Industrial Products
- Trading Houses

Power, Utilities & Renewables

- Power & Utilities
- Public Utilities
- Renewable Energy
- Water & Waste Utilities

[Learn More](#)


FINANCIAL SERVICES (FSI)

Banking & Capital Markets

- Banking & Capital Markets

Insurance

- Brokers
- General Insurance
- Life and Annuity
- Reinsurance

Investment Management & Real Estate

- Asset Managers
- Private Equity / Sovereign Wealth Fund
- Real Estate Managers and Advisors
- Real Estate Owners
- Home Building
- Real Estate Investment Trusts

[Learn More](#)


GOVERNMENT & PUBLIC SERVICES (GPS)

Defense, Security & Justice

- Defense
- DHS
- Intel & Justice
- National Security

Federal Health

- Federal Health Care
- Federal Life Sciences

Civil

- Federal Government
- Benefits & Public Service
- Infrastructure, & Gov't Enablement
- Science, Energy, & Natural Resources
- Finance & Economy
- International Affairs

State, Local & Higher Education

- Higher Education
- Central
- Northeast
- Southeast
- West

[Learn More](#)


LIFE SCIENCES & HEALTHCARE (LSHC)

Healthcare

- Health Care Providers
- Health Plans / Payers

Life Sciences

- Biopharma
- Generics & Biosimilars
- Med Tech
- Medical Wholesale & Distribution

[Learn More](#)


TECHNOLOGY, MEDIA & TELECOM (TMT)

Technology

- Consumer Tech
- Hardware
- Semiconductors
- Software, Services & Platforms

Media & Entertainment, Telecom

- Advertising, Publishing, Social, Platforms
- Communication Service Providers
- Entertainment
- Sports & Live Entertainment

[Learn More](#)