

# **AGENDA**

- Company Overview and Our Values
- Our Investment in the Cloud
- BIAS Strategic Offerings
- Cloud Method
- 5 Important Links
- 5 Question



# **Company Overview**



Founded in 2000



**Service Organization Control** (SOC) 2 Certified



35 Oracle **Specializations spanning** the entire stack



Locations

~400 employees with 10+ years of Oracle experience on average



Inc. 500 | 5000 Fastest Growing **Private Companies** in the U.S. for the 8th Time



**Oracle Platinum Partner Cloud Excellence Implementer** 



BIAS

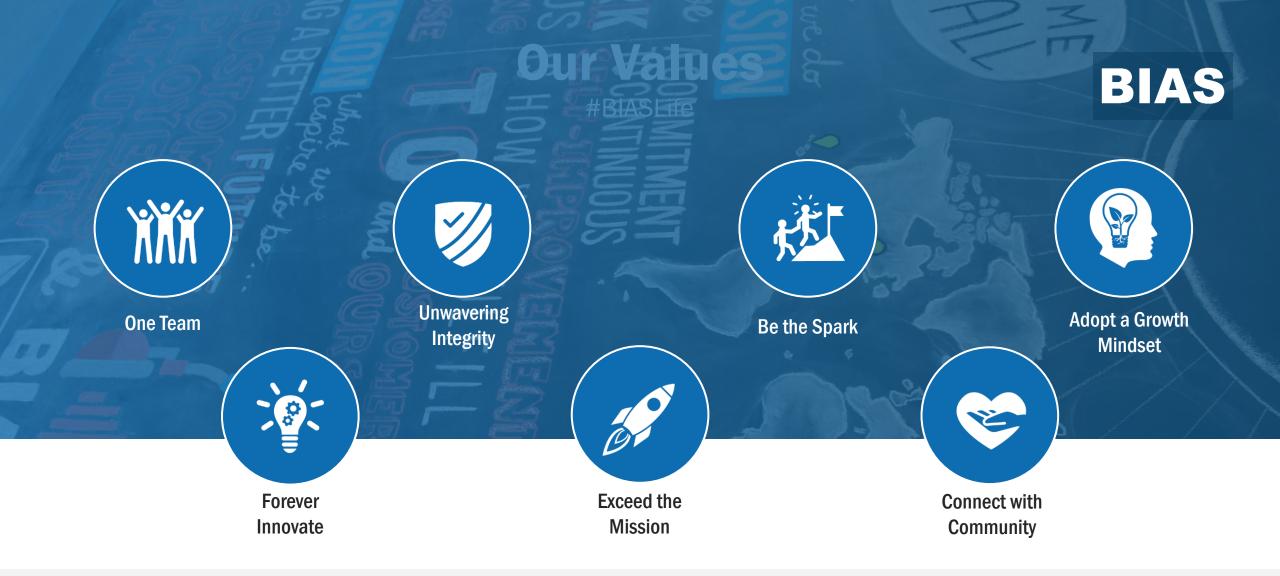
**BIAS Global Delivery Center** Appraised at CMMI Level 3



2018 Best Places to Work



ISO 27001 Certified - Information **Security Management System** 

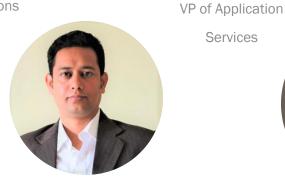


# **Our Mission**

We leverage technology to solve business challenges and deliver innovative solutions with expertise, hard work and passion.

### **Jon Lundstedt VP** of Applications

Sales



**Pam Fisher** 

Services

**Subhashish Panda** 

Sr. Director of Application

Services (Offshore)

**Pushkal Mishra Director of Application Services** (Offshore) WWW.BIASCORP.COM

# **Our Team**

**BIAS Team Key Contacts** 



Mark Niemeyer

Programs



**Ryan Tilles ERP Director** 



VP of Application

Services (Offshore)



**Manish Jha** Sr. Director of Application Services (Offshore)



**Amit Malaviya** 



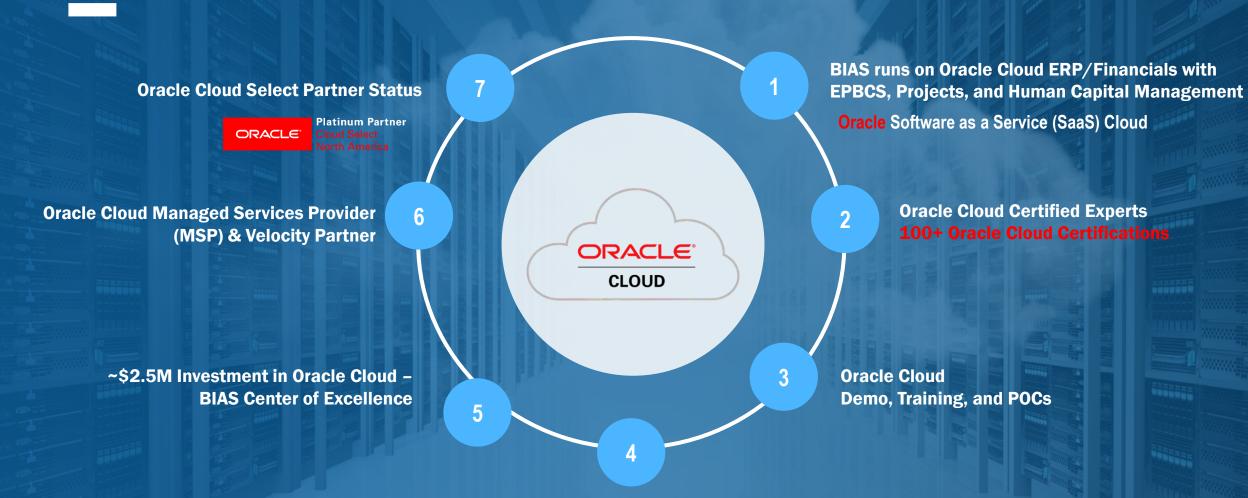


**BIAS** 



# **BIAS Investment in the Cloud**

# BIAS



**Oracle Cloud Excellence Implementers (CEI) Program** 



# **BIAS Offerings Overview**



### **Strategic Offerings**

### Strategic Assessments TruNorth







# Additional Capabilities Process and Integration; laaS Lift & Shift Security BI & DW Analytics

WebCenter Portal and Content Management

Custom Development (UI, Mobile Apps, Java)

On-Premise ERP (EBS, JDE) & Hyperion

Other Applications (HCM Cloud, Edge, Heavy SCM)

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# **Strategic Focused Offerings**



**Strategic Assessments** 

**Cloud Strategy** 

Hybrid & Enterprise

Roadmaps

**Integration** 

Architectural Strategy M&O Strategy

Oracle Cloud

laaS

Lift & Shift

**PaaS** 

DBCS, ExaCS

SaaS

ERP Financials, SCM, Procurement & EPM

Managed Services

**Core Technologies** 

On-Prem & laaS/PaaS

**Oracle Apps** 

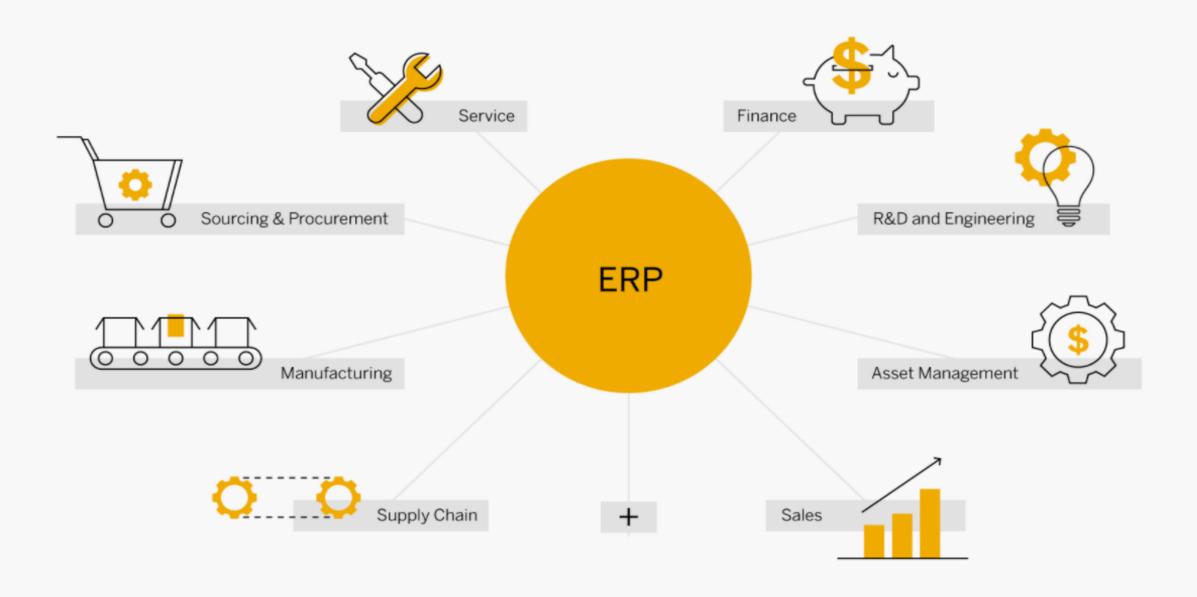
On-Prem & SaaS

Database Management

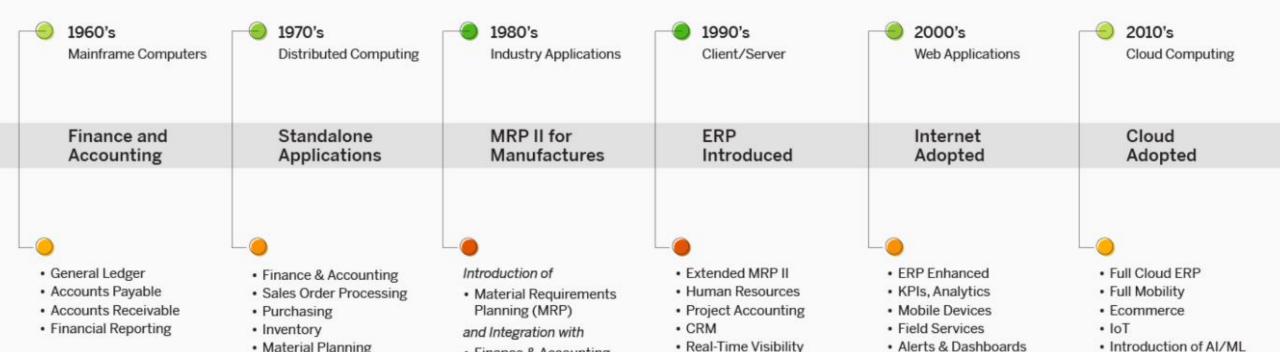
Administration
Migration
Engineered Systems



## What is **ERP**



# **History of ERP**



Multinational

· Customer Facing

Websites

· Finance & Accounting

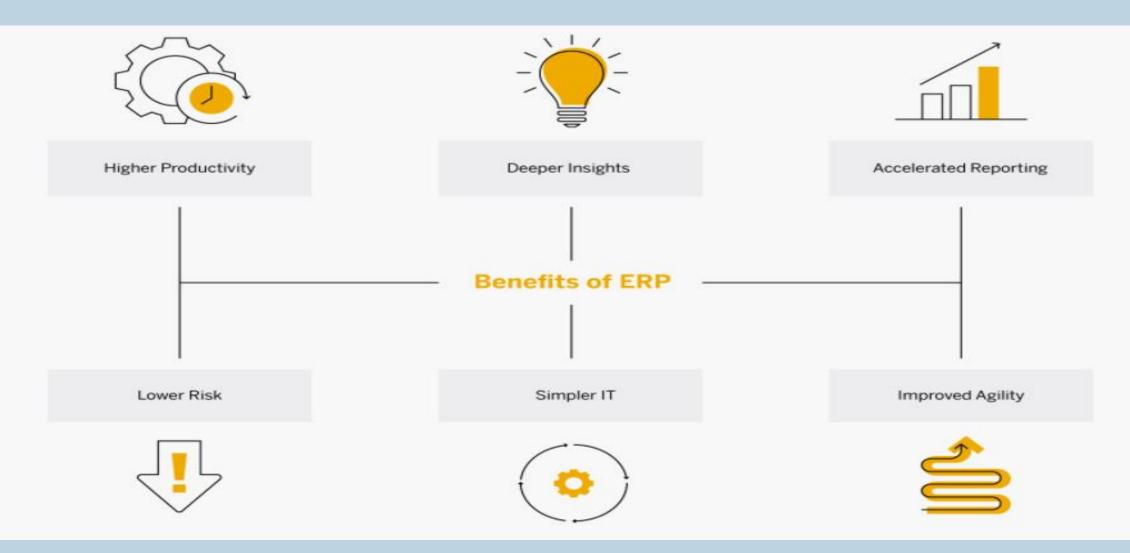
· Sales Order Processing

· Purchasing & Inventory

· Document Management

Material Planning

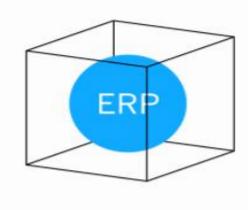
# **Key Benefits of ERP**



# **Types of ERP Deployment**



Cloud ERP



On-premise ERP



Hybrid ERP

- Software runs on a provider's cloud computing platform
- Maintenance of the system is handled by the provider
- Utilize a public or private cloud

- Traditional model for deploying software on-premise
- Maintenance of the system is handled by internal staff
- Installed in your data center

- Mix of both: Hybrid cloud ERP model
- ERP applications and data will be in the cloud and some on premise
- Cloud applications to be maintained by provider and on-premise maintained by internal staff



# Structured Collaborative Cloud Deployment Approach

Start-up & Plan

Architect

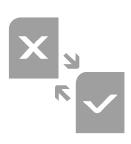
Construct & Validate

Transition

**Production** 







Translate Architect sessions output to the baseline configuration



Execute test scripts to validate results



Final validation and acceptance of results



Realize benefits and prepare for next uptake

**Project Management & Change Management** 

Repeat as necessary

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# **BIAS SaaS Cloud Deployment Activities**

# Plan & Architect

# Construct & Validate

### Transition

### Production

- Architecture Plan and Setup
  - Provisioning
  - Pod Management
- Discover, Analyze, Design
  - Technical and Functional Baseline Architect Sessions
  - User Process Review
- Strategize
  - Testing
  - Training
  - Integrations
  - Data Migration and Validation
  - Change Management
  - Security
  - Cutover
  - Post Production Support
- Retrospective

- Configure
- Develop
  - Reports
  - Integrations
  - Data Migration
- Create
  - Test Plan
  - Test Scenarios
  - Test Kick-off Deck
  - Cutover Plan
  - Production Support
     Plan
  - Training Plan
- Validate and Test
  - Initial Config Validation
  - Advanced Validation
  - Unit and System Testing
  - Integration Testing
- Secure Application
- Retrospective

- Solution Review
- Training
  - Train-the-trainer
- Testing
  - End to End Validation
  - Final Validation
- Finalize Cutover Plan
- Verify Production and Operational Readiness
- Final Data Migration
- Configuration and Integration Migration
- Retrospective

- Transition to Steady-State Operations
- Post Go-Live support

# **Project Management Methodology**

### Project Start-Up

### Plan

### Project Execution and Control

# Project Closure

- Setup Project
- Verify Project Logistics
- Transition from Sales to Delivery
- Perform Initial Customer Contact and Readiness Activities
- Close-out to begin Plan

- Determine and Setup Project Management Tools Processes
- Validate Scope
- Identify Critical Success Factors
- Assess Change Readiness
- Train Project Team
- Schedule Architect Sessions
- Perform Project Kick-Off
- Close-out to begin Project Execution and Control
- Perform Plan Stage Retrospective

- Manage and Report on Project
  - Schedule/Plan
  - Budget
  - Quality & Customer Perception
  - Scope
  - Resources
- Create
  - Change Requests
  - Cutover Plan
  - Forecast
- Execute
  - Communication Plan
  - Project Management Plan
- Close-out to begin Project
   Closure
- Participate in Governance Review

- Close-out Financials
- Perform Customer Project Close-out
- Obtain Customer Success Statement
- Create Completion Announcement
- Archive Project Artifacts
- Perform Project Closure Retrospective

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# BIAS Application Cloud Project Execution Deliverables

### Architect

# Construct & Validate

### Transition

### Production

- Architecture Diagram
- Pod Management Strategy
- User Process Workbooks
- Testing Strategy
- Training Strategy
- Integration Strategy
- Data Migration and Validation Strategy
- Change Management Strategy
- Security Strategy
- Cutover Strategy
- Post Production Support Structure
- Retrospective Read-out

- Updated User Process
   Workbooks / Configuration
   Document
- Integration Design Document
- Data Conversion Mapping
- Application Reports
- Data Validation Reports and Scripts
- Test Plan
- Cutover Plan
- Security Matrix
- Production Support Plan
- Final Solution Sign-off

- Training Materials
- End-to-End Validation Results Sign-off
- Final Validation Results Sign-off
- Final Cutover Plan
- Final Data Conversion
- Configuration and Integration Migration

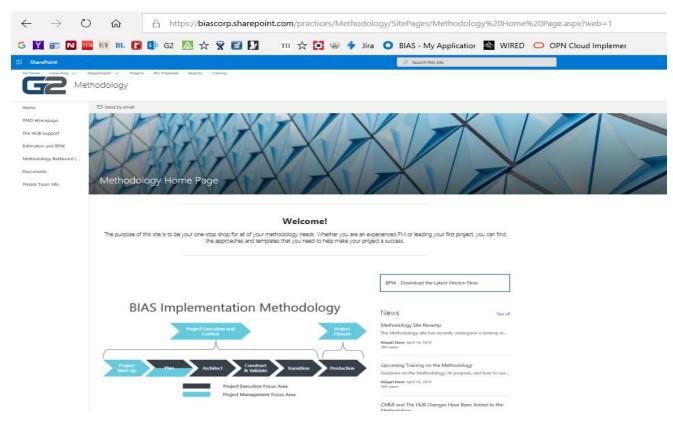
- Production Environment
- Post Go-Live support

Black - Required

Gray – Optional

# **BIAS Method Resource**

Method resources can be found om PMO G2 site https://biascorp.sharepoint.com/practices/Methodology/SitePages/Methodology%20Home%20Page.asp
 x?web=1

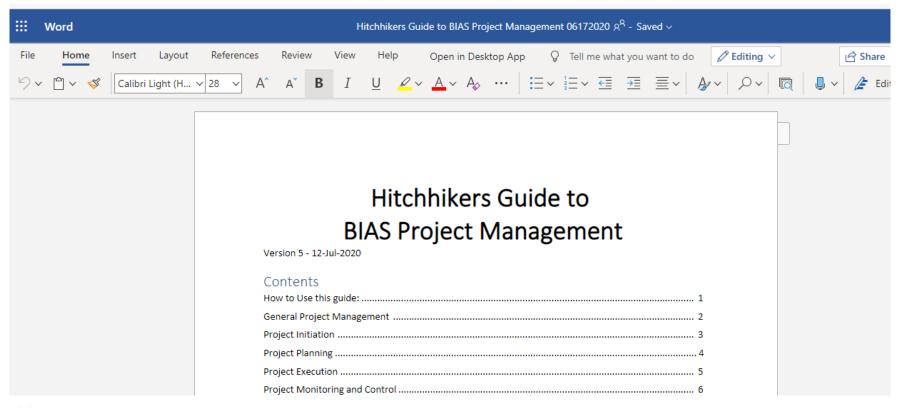


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# **BIAS PM 101 Resource**

 All project management activities are consolidated into hitchhikers guide and is available on PMO resource site -

https://biascorp.sharepoint.com/:w:/g/practices/pmo/Ee4LOYSSQQNIhIUFmhpw7bEBoW10W3iJ1jueqqp1VQNsRw?e=SuAhH3

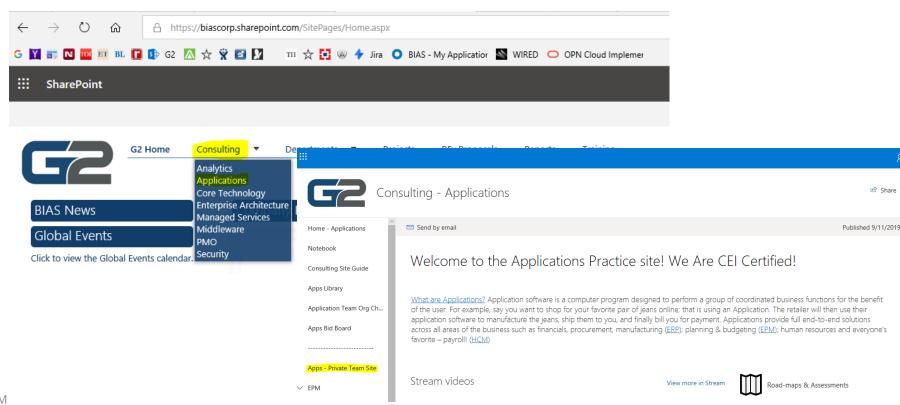


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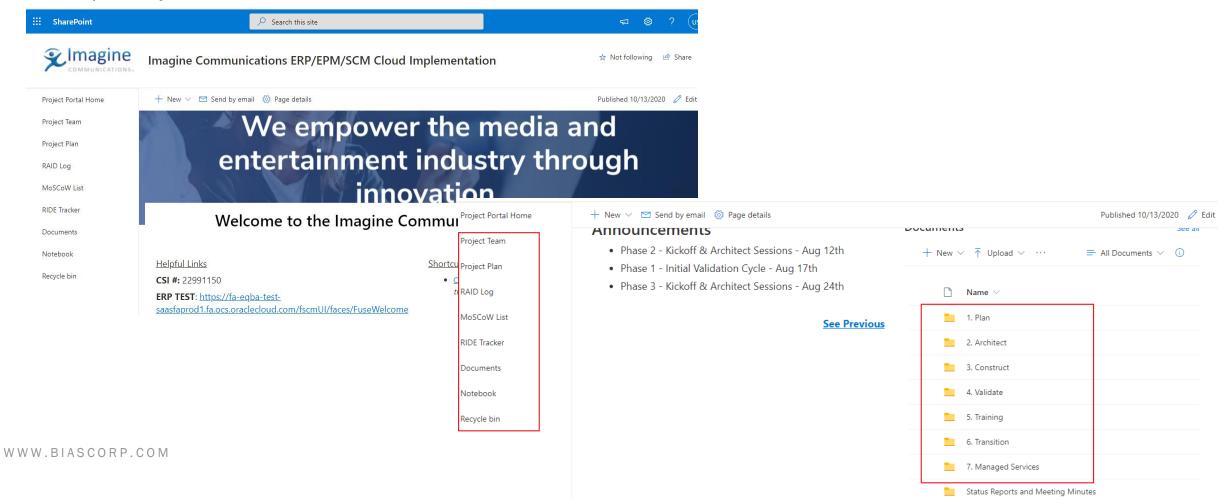
# **BIAS SharePoint Site G2**

- G2 Applications home page:
- G2 > Consulting > Applications <a href="https://biascorp.sharepoint.com/practices/apps/SitePages/Home.aspx">https://biascorp.sharepoint.com/practices/apps/SitePages/Home.aspx</a>



# **BIAS Project Portal**

- For every project that we undertake, project portal is created
- Access will be provided to project portal based on allocation to the project
- Sample Project Portal -



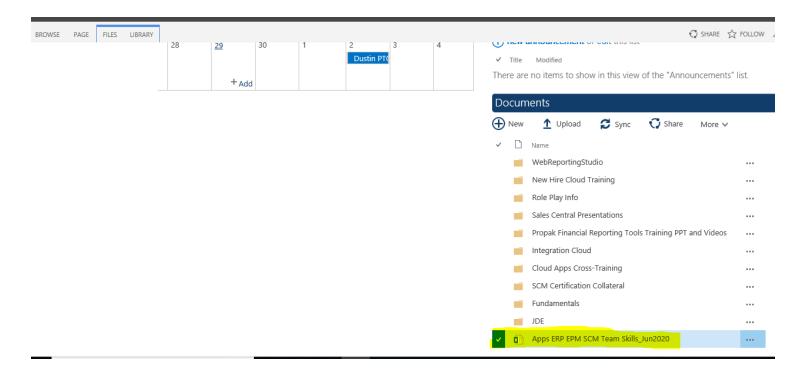
# **BIAS Skill Matrix**

G2 Applications home page:

G2 > Consulting > Applications > Applications - Private Team Site >

https://biascorp.sharepoint.com/:x:/r/practices/apps/private/Shared%20Documents/Skills%20and%20Training/Apps%20ERP%20EPM%20SCM%20Team%20Skills\_Jun2020.xlsx?d=w416076f4c8344d2382ce4ab91e20e8f9&c

sf=1&web=1

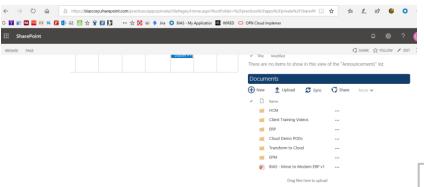


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# **BIAS Cloud Tool Kit**

### **G2** Applications home page

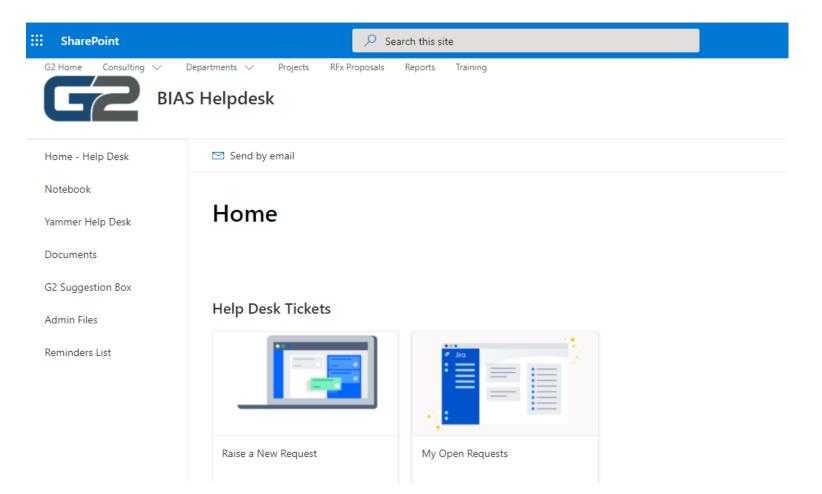
- G2 > Consulting > Applications > Applications Private Team Site >
   https://biascorp.sharepoint.com/:x:/r/practices/apps/private/Shared%20Documents/Skills%20and%20Train ing/Apps%20ERP%20EPM%20SCM%20Team%20Skills\_Jun2020.xlsx?d=w416076f4c8344d2382ce4ab91e20e8f9&csf=1&web=1
- In this site you will find below folders -
  - Cloud Demo POD Information related with our BIAS Demo POD are stored
  - ERP This folder has all the templates phase wise



# **BIAS** Helpdesk

### **G2** Applications home page

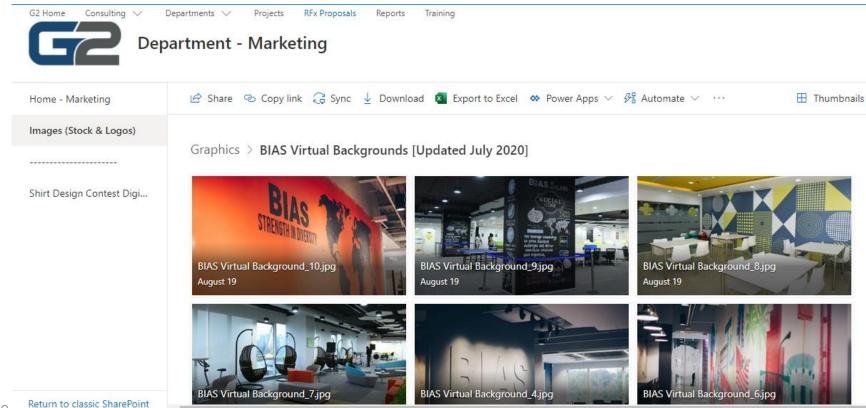
• <a href="https://biascorp.sharepoint.com/helpdesk/SitePages/Home.aspx">https://biascorp.sharepoint.com/helpdesk/SitePages/Home.aspx</a>



# **BIAS Virtual Meeting Background**

### **G2** Applications home page - > Department -> Marketing -> Images

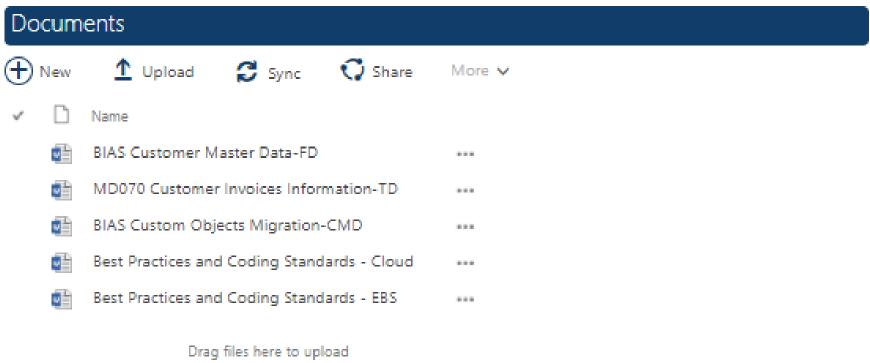
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# **BIAS Best Practices and Coding Standards**

### G2 Applications home page:

https://biascorp.sharepoint.com/:f:/r/practices/apps/private/Shared%20Documents/Cloud%20Toolkit/Coding %20Standards%20Documents?csf=1&web=1





# **Next Steps**

ltem	Action	Details
Introduction to APPS Team	Send invite to practice leads	HR to confirm with APPS offshore Head and send invite to block calendar
Request addition in APPS DL	Request addition in APPS DL g2admin@biascorp.com	DL Name - "APPS"
Request G2 Access and APPS private Team room access	Request G2 Access and APPS private Team room access  g2admin@biascorp.com	Access the respective links and send request for access.
Skill matrix update	Update BIAS Skill matrix on G2	
Request JIRA Access	Request JIRA Access g2admin@biascorp.com	
Request Ring Central extension	Request Ring Central extension g2admin@biascorp.com	