

YANIV ROSENBERG

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EDUCATION

Massachusetts Institute of Technology (MIT)

Master of Engineering in Logistics, Supply Chain Management program

Cambridge, MA

June 2015

Ort Braude College

Bachelors of Technology- Industrial Engineering and Management

Karmiel, Israel

September 2004

EXPERIENCE

AMCG (USA) LTD, USA leading Israeli management consulting firm

2008 - 2014

Senior Consultant - managed projects for leading companies as a business analyst, operations consultant, and a project manager; led multiple functional teams; reported to clients' senior managers

- Built a comprehensive model to accurately forecast (w/less than 2% error) demand for a digital printing client; used it to build annual budgets, increase responsiveness to trends, eliminate supplies shortage and expedited shipments as well as smoothen production; WW implementation.
- Changed the compensation structure for the sales force of a big client (>\$500M) from fixed to performance based pay; influenced senior managers and sales managers to embrace the change.
- Performed big data analysis using advance technics in Excel, Access, SQL, and VB programing to solve complex problems and to provide deep business insight.
- Worked as a lean production/Six Sigma consultant to drive operations efficiency; pointed out dated processes, redundant routines, and communication issues among different departments.
- Built and controlled the schedule for major capacity projects in the semiconductor industry.

AMCG , Israel

2006 - 2008

Operation Consultant – consulted a large semiconductor company in operation optimization to increase throughput; as onsite representative, consulted senior managers in multiple projects

- Won a complex production optimization project competing with 2 other companies based on superior results of a pilot project and despite a much higher rate.
- Built dispatch rules at several production stations – interviewed operators and function managers, analyzed complex data, designed optimal solutions, and presented to factory manager.
- Held a leading role in major projects, including capacity ramp and R&D Projects in the semiconductor industry, by taking full responsibility for scheduling activities, ensuring well defined project goals, analyzing data and trends, implementing risk management processes, and reporting project status to obtain upper management support.

Elbit Systems Ltd., Israel

2005 – 2006

Project Manager, Reported to VP of operations

- Built production plans, monitored progress, solved conflicts, and generated management reports.
- Main coordinator with daughter concern in Romania.

Kukula, Israel

2003-2005

Owner, Founder of a direct sales business in clothes and beauty products

- Built the profitable business from scratch with almost no initial investment.
- Managed 30 sales people to set and achieve sales and growth targets.

ADDITIONAL

Military Service - Developed foundations of leadership in the founding team of the squadron as team leader
Master level skills in **MS Excel, MS Access, Visual Basic, SQL, Tableau, MS Project**; good in **Visual Paradigm**