

## Frederick Qian Zhou

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### EDUATION

Massachusetts Institute of Technology (MIT), Cambridge, MA, US  
**Master of Engineering in Logistics, Supply Chain management**

Expected Jun. 2017

Tongji University, Shanghai, China  
**Bachelor of Mechanical Engineering**

Sep 2000 - Jun. 2004

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### EXPERIENCE:

Royal Philips, Regional Headquarter Office Africa, Johannesburg, South Africa

Jul. 2014 – Aug. 2016

#### **Director, Head of Supply Chain - Market Supply Chain Operation, Africa**

- Managed Philips Lighting Supply Chain Operations of Order Management, Demand Planning and Logistics of continent Africa (40 active countries) with an annual turnover of 200 Mln Euro. Direct report of 9 senior managers in 5 divisional offices
- Developed & implemented Africa Supply Chain Strategy for Philips Lighting, and designed the continent Distribution Footprint, including set-up of new distribution centres in emerging Africa countries of Algeria, Kenya, and Nigeria for the expansion of business, and company strategy of “Safari 200”
- Member of Royal Philips Market Africa Management Board

Royal Philips, Regional Headquarter Office ASEAN, Singapore

Jun. 2012 – Jul. 2014

#### **Senior Manager, Head of Supply Chain – Singapore and Emerging ASEAN**

- In charge of Philips Lighting Supply Chain Operations of Order Management, Demand Planning and Logistics in Singapore and emerging countries of Myanmar, Brunei and Mongolia. Annual turnover of 90Mln Euro, direct report of 3 managers and team of 49 FTE
- Set-up and manage Singapore Distribution Centre, Design & implement “Export Operation Process” for 8 ASEAN countries. Annual Turnover of 30Mln Euro, direct report 2 managers and team of 6 FTE

Royal Philips, Lighting Division Industry Centre Malu, Shanghai, China

Jun. 2009 – Jun. 2012

#### **Senior Supply Chain Manager – Shanghai Manufacturing Plant**

- Managed Philips Lighting Industry Supply Chain of Production Planning and Material Purchasing for Category Professional product. Annual Turnover of 130 Mln Euro, direct report 4 Managers, team of 40 FTE

Royal Philips, Lighting Division Industry Centre Turnout, Belgium

Jun. 2007 – May. 2009

#### **Black Belt Lean Six Sigma – Belgium Manufacturing Plant**

- Executed breakthrough projects in various areas of strategic sourcing, commodity management and supply reliability with Lean and Six sigma approach
- Certified Black Belt and Lean Master

Royal Philips, Shanghai, China

Jul. 2004 – May. 2007

#### **Integral Project Leader – Shanghai Manufacturing Plant**

- Led the manufacture platform transfer project from Mexico Juarez to Shanghai China
  - Managed operations of HID-CDM-R assembly workshop, in charge of production and manufacturing quality management, and responsible for developing product Cost Roadmap
  - High Potential management Trainee Program of Royal Philips from Jul 2004 to Jan 2006
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### ADDITIONAL:

- “Best Manager Award 2013” in Philips ASEAN, awarded by Philips Growth Market
- “General Manager Award 2007 for Outstanding Employee” awarded by Philips Market China
- Certified Black Belt, Lean Master & Trainer in Philips Academy
- Lived and worked in 3 foreign countries for 6 years and travelled extensively in 29 countries cross 4 continents, speak Chinese, English, and French