

UC DAVIS | NAPA VALLEY GEOGRAPHIC INFORMATION SYSTEM PROJECT

3/2014 – 6/2014

*Independent applied study class using Geographic Information System in Napa Valley.***Student | Intern, Napa, CA**

Worked under Xiaowei Wang, Designer of Meedan Labs, analyzing sun, soil, and precipitation levels of different areas in Napa Valley. Researched geological survey data of different microcosms of Napa Valley, overlaid Robert Parker's scores for Wine Spectator, and reviewed real estate data—identifying specific areas in California with a high probability of producing quality grapes.

Ecosystem Analysis
Converging Skills
Environmental Rating
Presentation Skills
Research Acumen

- **Received accolades from faculty and students** for developing innovative process to identify areas in California to produce quality wine—combined extensive knowledge of wine industry, programming skills, and research capabilities.
- **Recommended by faculty to start a business and sell data to wine industry.**

PROFESSIONAL EXPERIENCE

HILLSTONE RESTAURANT GROUP

2006 – 2014

*Owns and operates 47 restaurants under 13 different brands across U.S.—Houston's, Bandera, Gulfstream, Rutherford Grill, etc.***Manager | Corporate Trainer | Unit Accountant, Los Angeles, CA, Atlanta, GA, and Rutherford, CA**

Delivered recognized excellent customer service while performing a multitude of positions over 8 years starting as a Server progressing to a Manager at the Rutherford Grill in Napa Valley—highest grossing location across nation. Managed up to 20 employees providing direction, redefining processes, hiring staff, resolving employee issues, and delivering training. Reported to Regional Executive General Manager.

Top People Skills
Customer Service Focus
Operation Execution
Talent Selection
Training & Development

- **Contributed to \$13M annual revenue growth after 10 years of flat growth**—provided efficient management of teams, streamlined processes, initiated policy changes.
- **Achieved repeated promotions to positions traditionally offered to graduates of hospitality programs.**
- **Consistently ranked in top 3 front-of-house employees.**

AUGUST MCNAB PHOTOGRAPHY

2005 – 2010

*Professional photographer capturing unique personalities and stories across Atlanta and Los Angeles.***Owner | Freelance Photographer, Atlanta, GA, and Los Angeles, CA**

Entrepreneur developed own business, built client relationships, and honed technical skills. Edited and sorted digital raw images. Managed team of 3 administrative staff in a demanding, fast-paced environment with as many as 10 clients scheduled daily.

Client Satisfaction
Financial Management
Business Development

- **Launched own successful photography studio**—managed all business development, marketing, client management, and photography.
- **Fine-tuned ability to work and connect with a wide array of people from all walks of life.**
- **Delivered on-time photography projects, receiving high praise from clients.**
- **Managed all financial aspects, from bookkeeping to billing to accounts receivables.**