### ALEXANDRA A

## GEOGRAPHY: Mid-Atlantic, Mountain, Northern California and Bay Area

INDUSTRY: Fundraising/Development, Government/Public Policy, International Relations, Law, Public Relations

# **EDUCATION**

Scripps College, Claremont, CA

Expected Graduation 5/2015

Bachelor of Arts in Sociology

- Cumulative GPA 3.7; Dean's List, Spring 2012 current
- Related Coursework: Effects of Race & Ethnicity, Gender, Income, Educational Attainment, Age, and Election Cycles on Voter Turnout and Volunteer Rates

## POLITICAL EXPERIENCE

Co-Campaign Manager, Committee to Elect Michael Merrifield Colorado Springs, CO

5/2014-8/2013

- Worked alongside Campaign Manager to effectively set campaign for success
- Created, analyzed and build online database and email lists

Canvassing Director, A Whole Lot of People for John Morse Colorado Springs, CO

5/2013-7/2013

- Oversaw volunteers and 18 employees to knock door-to-door effectively
- Analyzed lists on VoteBuider to strategize around high priority districts

Field Organizer, Obama for America: Colorado

5/2012-11/2012

- Colorado Springs, CO
  - Named Office Lead for the Fountain office location; oversaw 8 staff and 5 interns
  - Consistently exceeded campaign goals (canvassing, phone banking & events)
  - Given the opportunity to speak at political rally alongside President Obama

# **FUNDRAISING EXPERIENCE**

Program Supervisor, Scripps College Annual Fund: Phonathon 8/2013 - Current Claremont, CA

- Supervised 25 students to raise over \$120,000 during the fall semester
- Consistently coached and trained callers and student managers

Phonathon Caller, Scripps College Annual Fund: Phonathon Claremont, CA

8/2011-8/2013

- Named "Best Phonathon Caller" & "Phonathon Caller of the Week"
- Helped raise over \$30,000

Chief Financial Officer, FIRST Robotics Team 2996

5/2010-5/2011

Colorado Springs, CO

• Raised \$60,000 from companies including Boeing and Lockheed Martin to allow robotics team to successfully build a robot and enter international competition

### **ACTIVITIES**

Judicial and Academic Review Chair, Scripps Associated Students 4/2014-Current

Chairs Judicial and Board and sits on Academic Review with Deans and Registrar

### SKILLS AND AWARDS

- QuestBridge and Daniels Scholar (both four-year scholarships)
- Advanced use of Microsoft Word, PowerPoint, Excel and Google Docs
- Proficient use of IBM SPSS Statistics and HyperRESEARCH
- Experience with social media marketing