

Joseph H. Williams, Jr.

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PROFESSIONAL SUMMARY

Energetic and strategic-minded professional experienced in field operations, planning and logistics, and transportation management. Confidently identifies root causes of critical issues and instantly integrates that knowledge into real-time solutions. Excels at establishing integrated and organized business solutions that solve complex problems often involving seemingly disparate pieces of information. A versatile and respected leader who inspires commitment and followership, able to provide real-world transportation experience augmented by highly advanced managerial skills.

EDUCATION

Massachusetts Institute of Technology Master of Engineering in Logistics, Supply Chain Management	Cambridge, MA 2015
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Virginia Polytechnic Institute & State University Master of Business Administration <ul style="list-style-type: none">• GMAT Score: 750• Study Abroad – Talum D.D. Aluminum Manufacturing Corporation in Kidricevo, Slovenia<ul style="list-style-type: none">◦ Consulting Cooperative in marketing and product distribution	Blacksburg, VA 2000
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Virginia Polytechnic Institute & State University Bachelor of Economics	Blacksburg, VA 1998
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EXPERIENCE

Norfolk Southern Corporation Pittsburgh, Chicago, Cleveland, Dayton, Allentown <i>Operations Manager</i> <i>Asst. Terminal Superintendent</i> <i>Terminal Superintendent</i> <i>District Superintendent</i>	6/2001 – 1/2013
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Oversaw the overall strategic and operational direction for best-in-class transportation standards and procedures. Managed 300+ human resources in the Transportation, Mechanical, Communication & Signals, and Maintenance of Way departments.

- Leveraged cross-functional resources in order to provide exceptional service to local, national and international customers (both internal and external).
- Provided staffing, customer service and procedural recommendations to the Executive team to increase overall process efficiencies
- Managed a diverse team consisting of conductors, engineers, yardmasters and trainmasters along with support team resources to develop, adopt and implement policies and procedures to ensure optimum safety, efficiency, corporate compliance and timely transportation operations practices.
 - Achieved a 100% injury free environment in both the Cleveland and Dayton terminals.
- Motivated and mentored team members in change, project and program management, personal and professional development and project planning, design and maintenance activities including budgeting and resource allocation.
- Addressed associate satisfaction concerns by perpetuating a safe and opportunity rich operating environment, resulting in a 95% satisfaction rate compared to a company average of less than 86%.

ADDITIONAL

Professional Affiliations: Alpha Phi Alpha Fraternity, Inc, *National Member-at-Large*, American Mensa, *Member* National Society of Black Engineers, *Regional Advisory Board Chairperson*

MIT Campus Affiliations: Operations Management Club, Management Consulting Club

Technical Skills: Microsoft Office Suite, Access, Tableau

Hobbies/Interests: Leadership Development, Weightlifting/Fitness, Football, Music Performance, Reading