WENZHENG (CHONG)

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EDUCATION

MASSACHUSETTS INSTITUTE OF TECHNOLOGY

Cambridge, MA

• Masters of Engineering (Logistics), Supply Chain Management Program

06/2015

MICHIGAN STATE UNIVERSITY

East Lansing, MI

Honors College, Top 5% academic student (all 3 degrees) | Dean's List | TA, Business | RA, Chemistry

12 / 2008

- Bachelor of Arts, Supply Chain Management | Specialization, International Business | Equivalent major in Finance
- Bachelor of Arts, Chemistry (Cum Laude)
- Bachelor of Science, Biochemistry and Molecular Biology

EXPERIENCE

SUMITOMO CORPORATION ASIA & OCEANIA

Asia and Oceania

A leading Global 500 integrated trading company engaged in trading goods and commodities worldwide.

Senior Executive (Business Development & Investments), BD Team Supervisor, Steel Products Group

06/2012 - 07/2014

- Supervised and managed a team of 6 executives with comprehensive scope encompassing program management, SCM operations, budget, reporting, training & development, M & A (JVs), organizational design, asset management and business development (BD)
- Provided strategic, BD and SCM advisory to 12 regional markets and subsidiaries (Dept rev: USD\$900M/yr) in tubular / pipe products to various oil & gas operators
- Established 2 business entities (total rev: USD\$250M/yr) in Malaysia and Brunei providing integrated pipe supply and SCM services
- Secured award and extension of (USD\$1B, USD\$200M/yr, 5 year) supply and services contract for O & G operators in Malaysia
- Developed forecast and operational models with ERP (SAP & iTIMS) system for budget analysis, forecast and asset management reports
- Structured, budgeted and formulated strategic pilot Integrated Supply and Services proposal (Prospect: USD\$560M, 10 Years, 200 jobs) endorsed by major oil company and Brunei government (12/2013) with service contract secured (08/2014)

Operations Manager, Tubular Products Department

10/2011 - 05/2012

- Coordinated as operations manager in machine shop (Vietnam) supporting oil company onshore supply operations (rev: USD\$5M /yr)
- Led a cross functional team of 15 people in 5 international locations in VMI to ensure just-in-time delivery of pipe to offshore rig
- Managed and trained local hire to effectively transition operations after 3 months of operational supervision and mentorship
- Awarded Top 5 subcontractors award in support of Oil independent company's drilling campaign in Vietnam

Business Executive, Regional SCM Coordinator, Steel Products Group

06/2011-09/2011

- Responsible for regional training and development of new hires (4 mentees, 13 executives, 2 managers) in SCM and BD
- Promoted integrated SCM to senior management clients and government officials (2 Majors, 7 National Oil Co. and 2 Independent Co.)
- Constructed best-in-class tools and designed best practice methodologies so as to drive continuous improvement in global supply chains
- Conducted business and provided training in 12 locations including Myanmar, Azerbaijan, Japan, USA, Norway, UAE, India, Vietnam

SINGAPORE ARMED FORCES (ARMY)

Singapore

3rd Sergeant, Intelligence Specialist, Exercise Planning Group, HQ TRADOC

04/2009 - 02/2011

- Supported Majors and Lieutenant Colonels in planning, coordination and conducting of Army division / formation-level exercises
- Attained intelligence specialist designation certifying commanders competence in intelligence gathering, information analysis and uncertainty planning at Battalion and Company level

DELL INCORPORATED

Round Rock, Texas 05 / 2008 – 08 / 2008

Supply Chain Management Consultant, America Service Logistics

- Led BPI / Six Sigma Green-Belt level US-based parts return, reverse logistics project
- · Launched remote optimized logistic pilot project in Dallas, TX as a proof of concept primed for nationwide rollout
- Mobilized and coordinated 16 member cross-functional and cross-continent team spanning Asia, Europe and the Americas
- Extracted and analyzed logistics data to determine 3 cost-optimal network solutions resulting in certified \$140K to \$2.5M savings

AWARDS AND SCHOLARSHIPS

Professional Awards:

- Promoted in 1½ Years and Exceed Expectation (Maximum) in all criteria for 1st, 2nd and 3rd Year End Review
- 1st Employee to be granted inaugural Sumitomo Corporation Asia & Oceania Graduate School Full Tuition Scholarship (USD\$160K)
- High visibility projects featured on Sumitomo Corporation Asia & Oceania website and in 1 client & 2 company-wide publications

Leadership Awards:

- Eli Broad College of Business, Peer Recognition Award (Top 2 Graduating Business Students)
- Michigan State University, Department of Student Life, Undergraduate Leader of the Year (Top Student Leader)
- Michigan State University, Outstanding Senior of 2008 (Top 25 Graduating Seniors)

Research Awards:

- "Top 50 Most Downloaded of 2006" paper on topic of Hydrostannation / Stille Coupling in Journal of OrganoMetallic Chemistry
- Presented at American Chemical Society National Meeting and UURAF University-level conferences to 6000+ audiences

Scholarships

• Cole International Study Award, MSU CIBER Scholarship & American Chemistry Society Travel Grant

ADDITIONAL

- Languages: English and Mandarin Chinese (Native), Spanish (Basic)
- Technical Skills: MS Office Suite, Visio, Project, 6-σ (Yellow-belt), iTIMS (Oracle-based ERP), SAP/R3 and BW, ArcGIS, Tableau
- Leadership: Singapore Student Association (President), Basic Section Leader Course, Basic Intelligence Specialist Course
- Activities: Global Travel (37 countries / 7 continents), Study Abroad (Antarctica and Mexico), ASB, International Cuisine, Scuba-Diving