

# FADY RIAD

Cambridge, MA, USA • 352.215.3032 • fadymr@mit.edu

---

## EDUCATION

### **MASSACHUSETTS INSTITUTE OF TECHNOLOGY, CAMBRIDGE, MA**

**Expected June 2017**

Masters of Engineering in Logistics

MIT ODGE Fellows: Fellowship provides Tuition, Health insurance and Premium Stipend

Member, Consulting Club MIT and Volunteers Consulting Group of MIT

### **UNIVERSITY OF FLORIDA, GAINESVILLE, FL**

**2012 - 2014**

Master of Business Administration (MBA)

Concentration: Strategy and Finance, GPA: 3.66, Consulting Club Associate

### **CAIRO UNIVERSITY, FACULTY OF ENGINEERING, CAIRO, EGYPT**

**2003 - 2008**

Bachelor of Engineering in Architecture/Construction

---

## EXPERIENCE

### **THE WALT DISNEY COMPANY BURBANK, CA / ORLANDO, FL**

**2014 - 16**

#### **Integrated Supply Chain Management / Sourcing and Procurement Planning Analyst**

- o Engaged with internal and external partners to forecast short-term (Annual Operating Plan) and long-term (5-year plan) demand for stakeholders. Presented findings and recommendations to leadership and board for long-term planning
- o Successfully achieved a 23% increase in FY15 year-end savings target through strategic planning and thorough execution
- o Analyzed total company spend & reallocated 8% of spend to diverse suppliers, allowing company to reach Supplier Diversity spend targets promised to customers and meet citizenship goals. Provided analysis to executive leadership as well as controllership
- o Created & tested tools for capturing & tracking new vendors, created standardized processes to solve supplier and recruitment events' ROI trackability, allowing the team to capture and report Key Performance Indexes and other metrics
- o Led initiative to improve financial reporting and eliminate discrepancies for year-end department reports, providing a better reporting tool for the C-suite executives and Board for the annual shareholder reports

### **DELOITTE & TOUCHE, MIDDLE EAST**

**Summer 2013**

#### **Associate (Mergers & Acquisitions)**

- o Managed the due diligence for a multi-billion-dollar capital fund client, assessing whether they should make an additional \$100M investment in a global apparel wholesaler (provides for GAP, Ralph Lauren, Marks & Spencer and more)
- o Developed business plan for client, recommended the next steps, highlighted possible pitfalls of such an investment and identifying other, more profitable, investment opportunities. Delivered report to company leadership as well as client board
- o Engaged wholesaler's CFO to obtain the necessary information for due diligence purposes and valuation

### **DAR AL-HANDASAH CONSULTANTS, MIDDLE EAST AND AFRICA**

**2008 - 12**

#### **Project Lead (2010 – 2012)**

- o Led a variety of work streams for the firm, an award-winning multi-billion-dollar consulting firm ranked among the world's top 10 engineering firms for over 25 years
- o Managed streams for several large scale projects (\$10B-\$100B), including feasibility studies, budget reports, cost and efficiency analysis. Presented results and recommendations to high profile clients including state heads and corporate C-suite executives
- o Developed the analysis, study, budget and design documentation of the World's largest hotel in Mecca

#### **Consultant/Project Consultant (2008-2010)**

- o Oversaw globally distributed project teams of up to 25 Architects, Designers, and Engineers to provide engineering/consulting services for large construction projects (\$1-\$15B) including airports, hotels and military bases
- 

## NON-PROFIT LEADERSHIP

### **The Make-A-Wish Egypt - Founder and President / Board member**

**2010 - Present**

Lead the creation of the MAW organization in Egypt. Partnered with international MAW organization and Egyptian CEOs to establish a Board of Directors to raise funds. Successfully raised more than double the funding goal

### **Junior Achievement - Partner**

**2009 - Present**

Initiated the Dar-InJAz venture, where employees were able to volunteer with Junior Achievement to teach a customized curriculum to low income schools' students. Received honor status from Junior Achievement and the United Nations

### **Additional**

Proficient in Microsoft Office Suite (including Word, Excel and PowerPoint), Photoshop & AutoCAD  
Experienced in SAP (GUI, Tcodes, BusinessObjects), Ariba toolset, SQL, and VBA (macros, forms and more)  
Fluent in English and Arabic. Egyptian Citizen and U.S. Resident