

HAEKYUN KIM

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EDUCATION

Massachusetts Institute of Technology (MIT)

Master of Engineering in Logistics, Supply Chain Management Program

Cambridge, MA

Expected Jun. 2015

SungKyunKwan University

Bachelor of Science in Mechanical Engineering, Student Vice President in 2002

Seoul, Korea

Feb. 2008

EXPERIENCE

LIG Nex1 | Korea's largest weapons and defense industry manufacturer

Pangyo, Korea

Purchasing Manager, Technical Cooperation Procurement Team

Mar. 2012 - Jun. 2014

- Negotiated and signed contracts with foreign manufacturers to procure components, expertise and technologies for missile, torpedo, radar and avionics systems (total contract amounts equivalent to over \$40M annually)
- Operated over 10 technical cooperation programs with global top 10 weapons manufacturers as a program manager coordinating diverse requests and reconciling different business practices between internal departments and foreign companies
- Managed and solved various issues and processes from suppliers to end customers including costs, technical problems, export control, taxes, customs, regulation, quality and urgent delivery; achieved 100% on-time delivery to end customers
- Created communication process with international suppliers, leading to an increase in on-time delivery rate up to 98% and a decrease in repair turnaround time by 30%
- Collaborated with marketing and engineering teams to design Scope of Work for new projects with foreign partners

Buyer, Global Procurement Team

Dec. 2007 - Feb. 2012

- Structured and negotiated more than 30 purchase agreements in Unmanned Aerial Vehicle, Training jet, Helicopter, Submarine and Telecommunication programs with 30 suppliers from 10 countries
- Maintained overall supplier relationships and monitored status of progress to meet milestones on time
- Monitored and managed costs to meet project-specific budgets; completed all projects within allocated budgets
- Coordinated cross functional teams to improve ERP system by devising an automatic alert system as means of risk mitigation
- Led team to optimize internal process for strategic procurement, decreasing buyers working hours from 13 to 10 a day

VOLVO Construction Equipment

Changwon, Korea

Engineering Department Intern

Jun. 2007 - Aug. 2007

- Developed modeling program with Visual Basic Application to calculate lift capacity of excavators, improving engineering department's working efficiency; received award for excellent project performance, scholarship and full-time job offer

BOSCH

Seoul, Korea

Marketing/Sales of Automotive Aftermarket Department Intern

Jan. 2007 - May. 2007

- Analyzed market trends of windshield wipers, batteries and spark plugs to forecast supply and demand

U.S Army, 2nd Infantry Division

Uijeongbu, Korea

Sergeant, Graduate of the 8th US Army NCO Academy, KATUSA (Korean Augmentation to U.S. Army)

Aug. 2003 - Sep. 2005

- Conducted over 20 field exercises leading junior U.S soldiers; received the Army Commendation Medal

ADDITIONAL INFORMATION

- Led team of four and performed quarterly at live Jazz clubs as a pianist (2007 - 2013)
- Taught traditional Korean music instrument to Filipino students; earned recognition for volunteer work by the Mayor (2006)
- Proficient in MS Office, Tableau, Visual Basic Application, Basic knowledge of programming
- English (Fluent), Korean (Native)