



THE OHIO STATE
UNIVERSITY

CENTER FOR REAL ESTATE

SPRING 2017 RESUME BOOK





THE OHIO STATE UNIVERSITY

CENTER FOR REAL ESTATE

Thank you for your interest in the **Ohio State Center for Real Estate Resume Book**. The book contains resumes of students currently enrolled in both graduate and undergraduate programs at The Ohio State University, who are interested in pursuing careers in the real estate industry.

The book is divided into four segments based on the course of study and anticipated graduation date of each student. The segments are as follows:

- 1) graduate students interested in full time positions, 2) undergraduate students interested in full time positions, 3) graduate students interested in internship opportunities, and 4) undergraduate students interested in internship opportunities.

We invite you to review these resumes and contact the students directly if you have any questions or would like to speak to them further. If you are seeking qualified students for internships or full time employment and would like to look beyond the resume book, please contact Jana Hrdinova at hrdinova.1@osu.edu.



GRADUATE STUDENTS PURSUING FULL TIME POSITIONS

Agrawal, Amit - MBA candidate of 2017; interested in full-time positions in real estate investments, commercial real estate, and corporate real estate.

Bertke, Devin - MBA candidate of 2017; seeking a full-time job in the real estate industry in an analyst or a development role. Skilled in sales and financial analysis and management, property analysis and research, employee and team management.

Blumensheid, Jarred - WPMBA candidate graduating in August 2017; interested in a full time position in development, investments, commercial real estate and corporate real estate.

Dixon, Chad - SMF student graduating in May 2017; seeking a full time position in corporate real estate, commercial real estate or investments.

Das, Arghya - MBA candidate of 2017; looking for opportunities in consulting, management, development and corporate real estate.

Fan, Likun - SMF candidate of 2017; seeking a full times position in real estate investments or consulting.

Holloway, Joe - WPMBA candidate expecting to graduate in December 2017; seeking full time position in the field of commercial real estate, real estate consulting and other areas of the real estate industry.

Panigrahi, Biswajeet - MBA candidate of 2017; seeking full time career opportunities in Real Estate Finance, Investments and Consulting.

Raderstorf, Jill - WPMBA Candidate, expected to graduate in August 2017; seeking a full time position in commercial real estate, development, investments and consulting.

Richlen, Andrew - MBA candidate of 2017; seeking full-time opportunities in real estate development or related functions.

Risner, Stefany - MBA candidate of 2017; seeking full time employment in real estate development with special interest in the affordable housing sector.

AMIT AGRAWAL

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OBJECTIVE: Seeking a position where exhibited positive results in project management and financial services, combined with effective team building, can be used to holistically advance a business and its clients.

EDUCATION

The Ohio State University, Fisher College of Business

Master of Business Administration; Finance and Leadership

Columbus, Ohio

August 2015 – May 2017

- Fisher Board Fellow (FBF) for Ohio Psychological Association (OPA); Director of Recruitment
- Fisher Leadership Initiate – extracurricular program to drive leadership development through practical applications
- Fisher MBA Case Competition – winner of Best Presenter
- Certified in Bloomberg Market Concepts (BMC); trained in financial modeling
- Innovation Fisher, Treasurer; Fisher Graduate Finance Association; Fisher Sports Business Association

Otterbein University

Bachelor of Arts, Business Administration

Westerville, Ohio

May 2012

- Honors: *summa cum laude*, Dean's List each term, BAE Department Honors, Mafi-Tabatabai Endowed Award
- Activities: Association of Fundraising Professionals (AFP), Student Tutor (Management and Operations)
- Visited Japan as part of an elective and cultural experience course

EXPERIENCE

Amazon.com, Inc.

MBA Pathways Operations Manager Internship

Las Vegas, Nevada

May 2016 – August 2016

- Developed and implemented an in-house repair process for a Reverse Logistics division yielding a projected annual savings of nearly \$1.2 million from a \$30 million function; consisted of benchmarking, process mapping, and negotiating with external vendors to acquire skills and fixed assets to accomplish and reach sufficient scale
- Investigated into existing processes and reduced site shrinkage by 50 percent along outbound path and refine across national network; provided longer-term recommendations to line flow for increased error and cost reduction
- Instituted a design flow to elevate a new auditing procedure seeking to improve sellable item yield quality; new processes for both small and large items led to a site-wide 200 percent increase in audit activity
- Collaborated extensively with local and network associates to gather data, implement findings, and deliver results; interactions with outside partners were critical to learning new capabilities and gaining technical knowledge

Ohio Psychological Association

Fisher Board Fellow – Marketing Consultant

Columbus, Ohio

May 2016 – May 2017

- Leading development of strategic marketing plan for OPA Marketing Task Force to further public message of mental health treatment within Ohio while increasing visibility of clinical psychologists amongst treatment options
- Pro-bono project requiring research to assess subject's positioning, differentiation, and distribution strategies

Fidelity Investments

Licensed Financial Representative / Electronic Response LFR

Greater Cincinnati Area, Ohio

December 2012 – April 2015

- Conducted securities trading under FINRA licensing via inbound customer request; used knowledge of financial markets and securities to provide client with a deeper understanding for investment decisions
- Leveraged analytical systems to cultivate client relationships and foster business goals; extensive experience with trading, database and resource management systems to provide efficient operational support
- Assisted in client portfolio management through direct interaction with clients; reviewed investment and savings goals and provided feedback on asset allocation and appropriate diversification aligned with risk tolerance
- Developed team grading rubric and tracked group performance to assist team in achieving selected KPIs
- Led and implemented project designed to improve team efficiency and Net Promoter Score by instituting a control checklist to be used in each interaction with clients
- Recognized numerous times for trading accuracy, goal achievement (lead generation) and positive client experience

SKILLS / ADDITIONAL INFORMATION

- FINRA Series 7 & 63 Securities Licenses, March 2013; trained in database and Siebel CRM software systems
- Avid traveler, having visited nearly 30 countries. Comfortable with new and diverse environments
- "Early Adopter"; Enjoys experiencing emerging technologies, methodologies, and product development
- Native U.S. Citizen; conversational in Hindi

DEVIN BERTKE

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SUMMARY

MBA Candidate of 2017 seeking a full-time job in the real estate industry in an analyst or a development role. Skilled in sales and financial analysis and management, property analysis and research, employee and team management.

EDUCATION

The Ohio State University, Fisher College of Business

Master of Business Administration: Finance, Real Estate, Leadership & Organizational Behavior

Columbus, OH

President of Fisher Real Estate Society

Expected May 2017

Wall Street Prep (WSP): Excel Crash Course, DCF Modeling and Financial Statement Modeling

Expected February 2017

Bloomberg Market Concepts (BMC) Certification: Economics, Currencies, Fixed Income and Equities

Expected March 2017

ARGUS Software Certification (ASC)

Expected April 2017

ULI Hines Student Competition

- Served on five-member cross-functional team competing to recommend a comprehensive design and development program for a large-scale challengeable and opportunistic real estate site in Atlanta.
- Integrated planning and design decisions with economic feasibility, including market-level returns on investment for private investors and lenders by comprising a development pro forma in executive summary form from start to finish.
- Presented design to ULI Columbus and submitted completed product to the National Competition.

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration, Major: Finance, Minor: Economics

Columbus, OH

June 2011

EXPERIENCE

Wallick Communities

Reynoldsburg, OH

A fully integrated real estate company with 45 years of development experience, resulting in over 16,000 units of housing units developed in over 150 properties in seven states, including tax credit and non-tax credit housing.

Development Intern

May 2016 – September 2016

- Supported development team in bridging efforts of syndicators, government funding agencies, contractors, architects, property management companies and non-profit development companies involved in the predevelopment process through project stabilization. Executed site selection, zoning community designs, redevelopment and restructuring of debt.
- Prepared, maintained and transformed affordable family and senior housing development project data and statistics in order to participate in the Low-Income Housing Tax Credit (LIHTC) and/or the Tax-Exempt Bond Programs, leveraging federal resources and conventional debt facilities for the development and redevelopment of affordable housing properties.
- Researched, compiled, analyzed and organized information for submission and closing of the competitive tax credit application process for properties in Kentucky, Illinois and Indiana.

Enterprise Rent-A-Car

Powell, OH

Branch Manager

October 2011 – July 2015

- Guided employees to provide a high level of customer service. Managed rental counter, customer flow and telephone service. Employed a “training by example” style of leadership. Achieved 100% retention by mentoring, evaluating and developing staff.
- Exceeded 25% fleet growth by developing, planning and participating in marketing efforts, resulting in 20% revenue growth and 15% operating profit growth for the branch.
- Motivated and coached employees to understand, communicate and perform the 4-step sales process and provided continual feedback regarding sales goals and overall employee performance. Structured effective and timely employee reviews. Improved branch sales by 15%.
- Reviewed and evaluated reports, financial statements and billing in order to assess and examine competitive environment; composed recommendations for senior management.
- Diminished bad debt 75% by managing branch receivables, including negotiating payment plans, collecting difficult accounts receivables, formulating write-offs for uncollectible accounts and pinpointing accounts for referral to collection.

ADDITIONAL INFORMATION

- Trade Association Member: Urban Land Institute (ULI) and National Association of Industrial and Office Properties (NAIOP)
- Other Student Organizations Involvement: Fisher Spirits – Vice President, Fisher Sports Business Association – Member
- Volunteer Work: FisherServes, United Way Central Ohio, United Way of Metropolitan Atlanta
- Software: Intermediate level in MS Excel, MS Word, MS PowerPoint, MS Outlook

JARRED R. BLUMENSHEID

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EDUCATION

The Ohio State University, Fisher College of Business

Masters of Business Administration

- 3.41 GPA

Columbus, OH

August, 2017

Capital University

Economics and Financial Economics

- 3.85 GPA

Bexley, OH

May, 2012

EXPERIENCE

J.P.Morgan

Securities Based Lending Analyst (CLT)

Westerville, OH

April 2013-Present

- Research client portfolios to determine risk and lending value of marketable securities
- Facilitate advice and credit structuring for complex securities based lending transactions to reduce firm exposure
- Assign risk ratings for each marketable security based on liquidity
- Calculate the weighted average risk rating for client portfolios
- Assist lenders, investors, and client advisors with lending value, exposure, and credit inquiries

J.P.Morgan

Closing Analyst

Columbus, OH

May 2012-April 2013

- Correspond with underwriters and other stakeholders to create legal documentation
- Work with mortgage modifications, construction loans, and title work
- Understand the basics of credit underwriting and banking functions
- Develop new processes and research new federal/state requirements for enhanced operations
- Work with title companies and review appraisals to complete transactions

Everhart Advisors

Intern

Dublin, OH

February 2012 – May 2012

- Assist in development of financial reports for client meetings
- Obtained knowledge on the operation of mutual funds
- Learned about the fundamentals of fiduciary responsibilities

RESEARCH

“Understanding Income Disparity and Technology”

Bexley, OH

May 2012

- Gathered data from the Federal Reserve and the World Databank
- Learned the basics of econometrics and statistical programs
- Oral Presentation at Capital University’s Annual Symposium on Undergraduate Scholarship

“Theory at Work: Exploring Service Operations at a Retailer Using Queuing

Bexley, OH

May 2012

- Implemented mathematical models to optimize service performance at a retailer
- Demonstrated operation management concepts to minimize costs and waiting times using sensitivity analysis
- Oral Presentation presented at Weber State University during the National Conference for Undergraduate Research

CERTIFICATIONS

- Bloomberg Market Concepts (BMC)
- Bloomberg Essentials Training Program (BESS): Fixed Income

HONORS

- Tau Pi Phi, Summa Cum Laude, Dean’s list for 2008-2012, President’s list for 2011-2012

SKILLS

- Microsoft Word, Excel, PowerPoint, Outlook

CHAD A. DIXON, Jr.

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EDUCATION

The Ohio State University, Fisher College of Business

Specialized Master's in Finance, Corporate Finance

Columbus, OH
May 2017

- GPA: 3.85
- Member of Fisher Graduate Finance Association
- ARGUS Enterprise certificate candidate – April 2017

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration, Financial Investments

Columbus, OH
Dec 2015

- GPA: 3.46
- Bloomberg Aptitude Test - 87th percentile
- Assisted a leading entrepreneurship professor in researching innovation and performing statistical analysis
- Certified Bloomberg Essentials Training Program - approved to operate terminals fluently
- Member of Buckeye Capital Investors - leading investments club at Ohio State

EXPERIENCE

Consolidated Electrical Distributors

Project Manager and Salesman

Columbus, OH
Jan 2015 - Jul 2016

- Organized 10 new construction projects weekly to produce thousands of dollars in revenue
- Managed 15-20 customers as an inside and outside salesman and increased sales in the majority of accounts
- Analyzed trends of multiple accounts to find opportunities for growth and prepared reports for managers
- Examined construction and electrical blueprints in great detail to assist in new builds with customers
- Advised clients on best way to complete new electrical projects through cost reductions to earn additional sales
- Generated approximately \$60,000 in revenue monthly with 20-30% gross profit

Corporate Management Intern

Aug 2014 - Jan 2015

- Trained to manage a team of salesmen, project managers, and purchasing agents within a profit center
- Researched and evaluated current market and made recommendations to team to increase gross profit
- Collaborated with sales manager to organize client accounts to optimize profit

The Ohio State University – Student Investment Management Class

Member of Selective Undergraduate and Graduate Student Class

Columbus, OH
Aug 2015 - Dec 2015

- Completed valuation on Molson Coors Brewing Co. through DCF and peer company analysis
- Performed due diligence to allocate \$10 million worth of OSU's endowment fund and track returns
- Created analyst reports for assets under management to present to the fund manager and peers
- Presented group and individual reports and made recommendations based on research of financial statements

Fisher College of Business

Business Finance Tutor

Columbus, OH
Aug 2014 - Dec 2015

- Mentored peers for a corporate finance course to help them better understand core concepts
- Taught discounted cash flow, comparable analysis, capital asset pricing model, and WACC
- Coached students on how to properly understand financial terms, company risk, and data analysis
- Discussed up-to-date financial news and how it affects the economy

Case Western Reserve University

Fundraising Office Internship

Cleveland, OH
Nov 2012 - Aug 2014

- Assisted the Executive Director of Advancement Services with donors, which often led to large donations
- Organized transactions between school and donor
- Managed thousands of confidential student and donor records within Case Western's private server

ADDITIONAL INFORMATION

- Merck & Co. Equity Research Report – offered industry and company specific research and analysis
- Foundational Python Programming – class dedicated to data science and how to analyze using Python
- Software: Excel, Word, CapitalIQ, Bloomberg, PowerPoint, and Crystal Ball excel additive
- Enjoy hiking with my dog, rock climbing, bicycling, entrepreneurship, and cooking

ARGHYA DAS

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SUMMARY

I am a second-year MBA student pursuing a full-time job in real estate. My interests are in helping an organization with my analytical and problem-solving skills. Excellent communication skills and team player.

EDUCATION

Fisher College of Business, The Ohio State University

Master of Business Administration, Strategy and Operations & Logistics

- GMAT 700 (Verbal-36; Quant- 49)
- GPA 3.53/4

Columbus, OH

May 2017

Dr. B. R. Ambedkar National Institute of Technology

Bachelor of Technology, Instrumentation and Control

Jalandhar, India

June 2011

PROJECTS

The Ohio State University, Wexner Medical Center(OSUWMC)

Student Consultant

Columbus, OH

August 2016 – December 2016

- Developed sourcing strategy for Thermal and Sterile Category products for OSUWMC.
- Implemented 7-step sourcing process for supplier selection.
- Evaluated RFP responses from suppliers based on standard scorecard for product category.
- Used industry benchmarking for analyzing product price and negotiated savings of USD 65,000.

DHL Supply Chain

Student Consultant

Columbus, OH

August 2016 – December 2016

- Led a 7-member team for designing and operating a DC for handling over 7000 SKUs.
- Analyzed and optimized route and fleet size for outbound transportation system to 189 store locations.
- Provided detailed cost analysis with potential business risks and mitigation strategies.

One Health Initiative

Student Consultant

Addis Ababa, Ethiopia

March 2016 - May 2016

- Created value stream map of Health Care Products Supply Chain for Hospitals, Pharmaceutical Companies and Regulatory Authority in Addis Ababa and Gondar, Ethiopia.
- Advised One Health on required regulatory standards and possible logistics and supply chain management business opportunities for sustained growth of Ethiopia.

EXPERIENCE

Community Economic Development Corporation of Ohio (CEDCO)

Project Management Intern

Columbus, OH

June 2016 – August 2016

- Created and presented Business Plan for \$4 Million HPP Project to Investors along with Project Manager.
- Optimized procurement costs for a fresh fruit juice company (potential HPP customer) with annual savings worth \$120,000.
- Negotiated service contract with process consultant; cumulative savings of \$10,000.

Bharat Petroleum Corporation Limited (BPCL)

Assistant Project Manager

Kolkata, India

October 2014 - May 2015

- Consulted for Project Planning of Automation Projects of collective worth \$6.9 million in FY 2014-2015.
- Lead and mentored two Site Engineers for projects with end to end project management of collective worth \$3 million in FY 2014-2015.
- Managed a three-member negotiation team for project material and service procurement;
- cumulative savings for FY 2014-2015 - \$5 million.

Executive Engineer

June 2013 - September 2014

- Implemented lean principles for changes in bidding procurement process resulting in reduction of job award time by three weeks.
- Analyzed data for rise in labor and material costs along with Manager - Finance to identify trends and risks and recommend mitigation strategy.

LIKUN FAN

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EDUCATION

The Ohio State University, Fisher College of Business

Specialized Master in Finance

Cumulative GPA: 3.7

Member of the OSU EcoCar electrical team of the Center for Automotive Research

Grader for BUSFIN4229 Advanced Investments class (Derivatives)

Columbus, Ohio

May 2017

August 2016 - Current

January 2017 - Current

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration

May 2016

Major: Double major in Finance & Operations Management

Cumulative GPA: 3.5 University Honors Program

Vice President of the International Business Club of Fisher College of Business

WORK EXPERIENCE

Huachuang Securities Co., Ltd.

Shanghai, China

Sell Side Equity Research Intern

June – August 2016

- Prepared Huachuang auto industry daily news letter every other day, including industry news, important announcements of sector companies, and daily market performance summary
- Gathered information and drew graphs and tables for equity research PowerPoint presentation of the electric mail delivery vehicles market, teammates presented to important clients
- Researched the fuel cell technology industry and integrated search results for auto team's future reference

Rockwell Automation Holdings LLC

Hong Kong, China

Sales Operations Intern

May – July 2015

- Researched on potential applications of SharePoint for Asia-Pacific Global Sales and Management (APGSM) site
- Created permission groups and determined permission levels for different users
- Communicated with supervisor and users to determine settings and navigations for the site
- Prepared an instructional presentation about using Microsoft InfoPath to design forms and publish to SharePoint
- Presented in a conference call of 8 colleagues from Asia-Pacific. The meeting was recorded for future reference

LEADERSHIP EXPERIENCE

International Business Club of Fisher College of Business

Columbus, Ohio

Vice President

August 2015 – May 2016

- Arranged executive board meetings and discussed club meeting materials and administration issues with advisor
- Invited admirable professors and corporate personnel as guest speakers for club meetings, including Ohio State University Specialization Master in Finance director, George Pinteris, and CEO of Fusian, Zach Weprin
- Gave presentations regularly about current global news and organized special debate events (e.g. China and Taiwan Debate), presented issues, expressed personal understanding, and encouraged group discussion
- Organized social event nights, include foreign foods try out, Karaoke nights and Room Escape adventure

Buckeye Trade Project

Columbus, Ohio

Initiator and Leader

August – December 2013

- Created an idea of online marketplace exclusively for Ohio State University (Individuals who have a OSU email account), and provided the project to the Capstone program (CSE 5911)
- Cooperated with and directed a group of 5 computer science and engineering students in weekly meetings
- Created a Web based software that generally meets the objectives of my proposal

SKILLS AND CERTIFICATES

- Certificates: Bloomberg Essentials Online Training (BESS) all four asset classes certificates, Bloomberg Market Concept certificate, Six Sigma Green Belt certificate
- Computer Skills: Microsoft Office Excel, Word, PowerPoint, InfoPath and SharePoint, Bloomberg Terminal
- Language Skills: Fluent in Chinese

Site Engineer

July 2011 - June 2013

- Implemented local inventory management system at site; reduced inventory write-off by \$ 0.10 million in FY 2012- 2013.
- Forecasted project material requirement for sourcing and procurement budgeting at site.

CERTIFICATIONS

- **Six Sigma Green Belt:** Working on a project with OCIO at The Ohio State University for Six Sigma certification. Expected completion May 2017.
- **PMP Certification:** Expected completion May 2017.

ADDITIONAL INFORMATION

After School All Stars Pro-Bono Project: Leading a team of undergraduates to design a schedule to help ASAS Ohio.

Fisher Leadership Initiative: Selected as a Fisher Graduate Leader and mentoring an undergraduate student.

Pelotonia 2016: Rode 50 miles on bike and raised funds for Cancer Research at James Cancer Research Hospital.

Fisher Internal Case Competition 2016: Winner of Russ Klein Fisher Internal Case Competition among 22 participating teams.

BPCL: Recognized as ‘Young Leader of BPCL’ and given opportunity to undertake the Management Essentials Training Program (July 2013).

Proficient in SAP, MS Excel, PowerPoint, Projects, MATLAB, and The DecisionTools Suit for financial modeling and data analytics.

JOE HOLLOWAY

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EDUCATION

The Ohio State University

Working Professional Master of Business Administration

Columbus, OH

December 2017

Brigham Young University

BS, Accounting,

Provo, UT

2006

PROFESSIONAL SUMMARY

- Professional Sales/Management experience across industries
- Consultative client relationship and deal-closing expertise
- Skilled in identifying and penetrating target markets
- Proficiency with variety of CRE software systems including Salesforce, CoStar, REA, ACT and other management tools
- Sales negotiations training experience through TableForce (www.tableforce.com)

EXPERIENCE

Marcus & Millichap

Commercial Real Estate Investment Broker

Columbus, OH

September 2014 - Present

- Earned prestigious Pace Setter Award for exceeding company goals of 250 calls per week, 10 total proposals, and 2 property listings in first four months; I averaged 305 calls per week, presented 22 proposals, and listed 2 properties
- Managed team of 2 analysts and 3 interns in streamlining marketing and proposal process; improvements resulted in \$103M increase in team transaction volume over 16-month period
- Implemented global assistants program to expand client pipeline resulting in an individual record for new Associates in the state of Ohio with over \$77M in transaction value listed and sold in first 24 months as a broker

Worthington Industries

Manager - Centers of Excellence Executive Consulting Team

Columbus, OH

November 2011 - August 2014

- Selected by COO to assess sales, operations, and financial well-being of \$700M Cylinders business unit; created unified reporting tools for Key Account management and implemented sales and operations best-practices increasing margins 18% across product segments
- Spearheaded team of 7 members to perform on-site engagements for each Cylinders manufacturing facility; Built “report card” presentations for Executive leaders leading to closure of one non-performing facility and acquisition of new facility to expand product segment

United Meridian Group

Partner

Denver, CO

October 2009 - November 2011

- Created seminar marketing plan focusing on Real Estate investments for accredited investors; conducted over 75 seminars and met with hundreds of clients leading to over \$20M in direct real estate investment
- Conducted due diligence and partnership interviews with multiple DST, REIT and TIC sponsors including Inland Capital, Passco, WP Carey, Griffin Capital, Hines and American Realty Capital

PricewaterhouseCoopers LLP

Senior Associate

Chicago, IL

December 2006 - September 2009

- Managed over 20 client accounts which included leading teams of up to 10 associates on client engagements for public and private companies in varying business sectors including technology, Real Estate, logistics and healthcare

OTHER SALES / LEADERSHIP EXPERIENCE

Missionary Training Center

Zone Coordinator

Provo, UT

June 2005 – October 2006

- Managed team of 8 Spanish language teachers and their students to conduct lesson plans, team-building exercises, tracking and reporting of student progress, and ultimately readiness for new missionaries flying around the world to Spanish-speaking countries
- Taught classes of up to 12 students at a time, in 9 week increments, on Spanish language skills, presentation skills, time management and the ability to build meaningful relationships with individuals as a missionary

Church of Jesus Christ LDS

Missionary

Antofagasta, Chile

December 2001 – December 2003

- Lived in northern Chile for two years as a missionary following a daily plan of study, prospecting and teaching; served as leader over 12 missionaries covering 5 cities to oversee their activity and progress and assist them as needed
- Gained fluency in Spanish and organized local classes in libraries and community centers to teach English to people of all ages in the area; in total, taught English to approximately 200 individuals over two years

BISWAJEET PANIGRAHI

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EDUCATION

The Ohio State University, Fisher College of Business

Master of Business Administration – Operations and Finance

- GPA – 3.71 || Teaching Associate for Managerial Accounting course
- Conducted spend analysis and cost optimization of MRO items (\$80 M) for FedEx
- Consulted with a Fortune 100 Insurance company on strategy road map for next 5 years
- Developed a marketing plan for Abbott for one of their major nutrition brands

Columbus, OH

May 2017

Indian Institute Of Technology, Kharagpur

Bachelor of Technology, Instrumentation Engineering

- GPA: 8.46 / 10

- Member of Robotics club –Hands on experience in System design and Image processing.

Kharagpur, India

June 2009

EXPERIENCE

Guild Associates, Inc. – Middle market specialty chemical company

Columbus, OH

MBA Intern, Market Entry Consultant

June 16 - Aug 16

- Formulated Go-to-market strategy for process technology offerings in energy and water treatment industry. Recommended technology licensing and negotiations strategy leading to increase in profit margin by \$2 M.
- Performed quantitative and qualitative analysis for market sizing, competitor analysis and pricing; identified growth markets and relevant solution offerings for these markets

Columbus Industries

Shanghai, China

Project Manager, GAP team - Ohio State University

May 16

- Developed a comprehensive market entry strategy for air filters via e-Commerce with a breakeven period of 18 months
- Project included an assessment of the Chinese market and detailed recommendations on integrated supply chain solutions from manufacturing facility at Mexico, optimal product & price mix and e-commerce strategy.

Ohio State University, Marketing Communications

Columbus, OH

Digital Communications Intern, Part time job

Oct 15 – April 16

- Carried out content management and analytics to improve website interactions and decrease bounce rate.

GAIL (India) Ltd. - Govt. of India owned Integrated Energy company

Kanpur, India

Senior Engineer & Incharge, Operations

April 13 – June 15

- Established new territory office and led development of business processes, compliance mechanisms and standard operating procedures for business lines with annual revenues of \$350 MM
- Supervised a team of 10 operators and managed operations of natural gas distribution network.
- Spearheaded process improvement project resulting in operational excellence and annual savings of \$1.75 MM
- Developed and executed clean energy project for installation of captive solar power plants in 6 major gas stations, with payback period of 12 months. Annual savings of \$0.5 MM
- Trained around 200 staff members on customer service, safety and operational excellence

GAIL (India) Ltd.- Govt. of India owned Integrated Energy company

New Delhi, India

Senior Engineer, Project Execution

August 09 – April 13

- Conducted feasibility & risk assessment analysis of large scale infrastructure projects
- Implemented an innovative procurement methodology for flow metering systems, reducing procurement lead time by 50%. Achieved faster execution of projects leading to increase in annual profit by 15%
- Managed SAP module implementation for central inventory management and resource allocation for 12 warehouses
- Developed internal capability in engineering and procurement, reducing annual outsourcing costs by \$3 MM.

Universidad San Pablo CEU

Madrid, Spain

Research Intern

May 08 – July 08

- Designed and implemented a first of its kind intelligent device for continuous monitoring of patients with dysfunctional kidneys. Research was published in Intech Journal - *Recent Advances in Biomedical Engineering*

ADDITIONAL INFORMATION

- Analytical Skills: R Statistical Package, SPSS, SAP, MS Excel, Matlab
- President of *Net Impact Graduate Chapter*, The Ohio State University for 2016-17 academic year
- Represented Fisher College of Business in 20th International Case Competition at Tepper School of Business
- Headed Corporate social responsibility implementation programs in 12 rural districts

JILL RADERSTORF

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EDUCATION

The Ohio State University, Fisher College of Business

Masters of Business Administration

Elective courses focusing on the areas of leadership and finance.

- 3.84 GPA

Columbus, OH

August 2017

Creighton University, College of Business Administration

BSBA in Economics and Spanish, *Magna cum Laude*

Study Abroad Program, Spain (Summer 2005), Mexico (Summer 2006)

- 3.80 GPA

Omaha, NE

May 2007

EXPERIENCE

J.P. Morgan Chase, Private Bank

Columbus, OH

2014-2016

Senior Underwriter, Hedge Fund Principals Group

- Managed an approximately \$3 billion dollar loan portfolio comprised of clients who act as principals and owners of hedge fund portfolios.
- Specialized in both unsecured lending and lending secured by fine art and hedge fund assets with loan sizes ranging from \$1 million to \$350 million.
- Led the underwriting team of four individuals in new money transactions and ongoing portfolio management.
- Developed best practices for cash flow analysis related to hedge fund principals' unique payment structure.

Federal Deposit Insurance Corporation (FDIC)

2008-2014

Financial Institution Examiner, Corporate Grade (CG)-12, 2012-2014

- Directed and managed examinations of financial institutions with total asset sizes of \$25 million to over \$1 billion as Examiner in Charge, including both non-complex and problem banks, and relayed findings and recommendations to the institutions' executive management team and Board of Directors.
- Planned, organized and managed individual and team workloads for examination teams ranging in size from 5-15 individuals.
- Oversaw the loan review process, including development of credit risk management recommendations from a portfolio perspective and performed loan review duties including global cash flow analysis and determining loan grading classifications for commercial and commercial real estate credits ranging in size up to \$5 million.
- Served as an Exam Management School Instructor to provide training to non-commissioned FDIC, state agency, and international bank examiners.

Financial Institution Examiner, CG-11, 2011-2012

- Directed examinations as Examiner in Charge, Asset Manager and Operations Manager of less complex, well rated institutions.
- Further developed knowledge of credit risk management systems and enhanced loan review skills in order to review larger dollar commercial and commercial real estate credits.
- Collected, reviewed, and analyzed complex financial and non-financial data from a variety of sources and developed recommendations from findings.

Financial Institution Specialist, CG- 9, 2010-2011

- Developed writing skills necessary to craft Reports of Examination.
- Enhanced teamwork skills which included the ability to plan, organize and manage individual and team workloads in the roles of practice Examiner in Charge, Asset Manager, and Operations Manager.

- Performed loan review function on less complex credits including 1-4 family residential real estate, commercial and commercial real estate loans under \$500,000.
- Passed the FDIC's Technical Examination with a 90 out of 100 to become a commissioned Financial Institution Examiner.

Financial Institution Specialist, CG-7, 2008-2010

- Completed the FDIC's Corporate Employee Program which included rotations in Risk Management, Compliance and Resolutions and Receiverships.
- Acted as a Claims Specialist performing failed bank resolution work, including work in depositor phone calls and brokered deposits, on an extended assignment from July- September 2008.

VOLUNTEER EXPERIENCE

Delta Zeta Sorority, Columbus, OH	2008-Present
<i>Chapter Advisor</i>	
• Oversee development of chapter and campus wide programming and risk management events.	
• Presenting on the topic of personal finance for collegiate women in groups of 20-50 people.	
• Serving as an advisor to the Executive Board. Moderating weekly executive meetings, communicating via phone, e-mail and in person. Mentor to the positions of Vice President of Programs and Risk Management Chair.	
• Assisting in training, development, problem solving, and conflict resolution within the Executive Board.	
Delta Zeta Sorority, Columbus, OH	2008-Present
<i>Alumnae Chapter Member</i>	
Flying Horse Farms, member of Serious Fun Network, Mt Gilead, OH	2009-Present
<i>Programming Volunteer</i>	
• Acting as a program facilitator and family buddy at three day 'family weekends' in the spring and fall.	
• Led activities at the groundbreaking ceremonies in 2009; a camp for children with chronic illnesses.	
• Assisted in the medical center to register campers for the first hematology/oncology camper session in 2011.	
Columbus Mother of Twins Club, Columbus, OH	2015- Present
<i>Member</i>	
Sandy Bay Lighthouse Ministries Orphanage, Roatán, Honduras	2007
<i>House Director</i>	
• Worked in a team of four people to develop and oversee home-schooling curriculum and daily house schedule for 14 bilingual children ages 2-20.	
• Communicated telephonically and via e-mail with offshore board members and local authorities regarding various matters pertaining to the organization on a regular basis.	

ANDREW RICHLEN

2257 Quarry Valley Road • Columbus, OH 43204 • (937) 623-0748 • richlen.1@osu.edu

EDUCATION

The Ohio State University, Fisher College of Business

Master of Business Administration

- Graduate Enrichment Fellowship recipient; 3.6 GPA

Columbus, Ohio

May 2017

The University of Akron, College of Engineering

Bachelor of Science, Civil Engineering

- Dean's List for High Academic Standing; 3.6 GPA

Akron, Ohio

May 2009

EXPERIENCE

John Deere, Power Systems Division

Manufacturing of Agricultural, Construction and Forestry Equipment

Strategic Sourcing Intern

Waterloo, Iowa

June 2016 – August 2016

- Developed a cost analysis procedure, enabling accurate quantification of supplier cost reduction opportunities.
- Completed a product replacement analysis, leading to an annual cost reduction of \$150k.
- Defined a product implementation schedule, allowing accurate cost forecasts and reduced procedural ambiguity.

Global Water Institute

Sustainable Solutions for Complex Water Issues

Tanzania, Africa

Consultant

May 2016 – June 2016

- Evaluated the viability of a water-well franchise model by conducting research in-country, resulting in recommendations which enabled the client to best serve the end-user.
- Led a team of six colleagues in curating a series of sensitive interviews with tribal village leaders, effectively exposing pertinent information while establishing trust and maintaining respect.

GPD Group

Architectural, Engineering, Surveying and Planning Services

Columbus, Ohio

Project Coordinator

August 2011 – July 2015

- Managed a team of 15 engineers in the execution of design packages for a nationwide retail program, allowing for successful design implementation.
- Served as a liaison between design teams, general contractors and clients, facilitating effective communication amongst project stakeholders.
- Presented design solutions to a large scale retail client on a weekly basis, clearly communicating project recommendations.
- Developed and implemented operational strategy for a nationwide retail program, delivering quality and cost effective program results.
- Ensured client satisfaction via daily interfacing and active listening during large scale retail program, solidifying client relationship and tripling future client business.
- Identified opportunities to realign production responsibilities and streamline due diligence reporting, enhancing program efficiency by 15%.

Messer Construction

Complex Commercial Construction, Producing Over \$1B in Revenue Annually

Columbus, Ohio

Project Engineer

June 2009 – August 2011

- Drove construction schedule by managing and coordinating contractors, resulting in on-time delivery of project.
- Reviewed contractor pay applications, ensuring alignment of construction progress and financial payments.

ADDITIONAL INFORMATION

- Marketing & Communications Coordinator, Office of Diversity, Fisher College of Business, 2016 – 2017.
- Awarded as a *New Face of Engineering*, a Recognition Program for Engineers Week, USA Today, 2013.
- Passed the Fundamentals of Engineering (FE) exam, 2009.

STEFANY RISNER

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EDUCATION

The Ohio State University, Fisher College of Business
Masters of Business Administration
Specialization in Strategic Urban Planning

Columbus, OH
May 2017

Bowling Green State University

Masters of Architecture

- 3.4 GPA
- Graduate merit based Scholarship (50%) 2015-2106
- Graduate teaching assistant for technology design course

Bowling Green, OH
(Expected) May 2018

Bowling Green State University

Bachelor in Science of Architecture

- 3.5 GPA
- Technology Dept. Scholarship recipient 2013
- Dean's list (2014-2013-2012)
- Co-founded of the purple hard hats (first female student tech org)

Bowling Green, OH
May 2015

British Academy

Bilingual administrative assistant

- 3.5 GPA
- Best event planning award

Lima, Peru
December 2006

EXPERIENCE

Toledo Design Center – Non-Profit Organization

Toledo, OH
May 2014 – July 2015

Architecture Intern

- Intern (IDP) worked as a member of the strategic design team to conceptualize the development of the master planning of the City of Toledo and Fremont, Ohio
- Assisted in Schematic designs and revitalization processes
- Historical Research assistant for the Master plan and revitalization project for the city of Toledo (Historical South) and Fremont Ohio.
- Provided 3D Sketchup models and architectural rendering for proposal Master plan for the city of Fremont, Ohio.

BGSU-Haiti Build Project

Haiti, Jacmel
May- June 2013

Architecture Intern

- Worked as a member of the design team to conceptualize the development of sustainable alternatives multiple high school building projects in the area of Jacmel – Haiti
- Collaborated with the schematic design process for Joie DEspoir elementary school, located in Jacmel – Haiti
- Promoted active engagement between the design team and the community members.

Habitat for Humanity – Wood County

Bowling Green, OH
June-August2013

Intern -Executive Director Assistant

- Assisted Executive Director (ED) with community housing improvement programs and grants by analyzing build expenses. Additionally, coordinated build schedule, sub-contractor, volunteer assignments, and progress reports to ED.
- Analyzed LEED process codes and generated reports for the ED

Syn Lube Oil Company

Port Clinton, OH

Bilingual Administrative Assistant

April 2006- December 2008

- Maintained costumer relationships with clients in South America
- Translated HR documents and company policies from English to Spanish

SKILLS

AutoCAD, Revit, 3Dmax, StatTools, Adobe Illustrator, Adobe Photoshop, Adobe In design, Sketchup pro, Adobe, Microsoft Word, PowerPoint, Excel, Scenery painting, Scenery building, Hand drawing, Professional personal trainer-Coach.

DISTINCTION

- BX scholarship (Builders Exchange Org), 2012
- Diamante Scholarship (Hispanic student association) 2013



UNDERGRADUATE STUDENTS PURSUING FULL TIME POSITIONS

Bennett, Andrew - senior majoring in finance and real estate graduating in May 2017; interested in full time positions in any area of real estate.

Castrey, Alex - senior majoring in corporate finance and real estate; interested in full time positions in commercial brokerage or corporate real estate.

Catsichtis, Nick - graduated in December 2016 with a major in finance; seeking full time position in the New York area in any area of real estate.

Chwalek, Reid - senior graduating in May 2017, pursuing a full time position or an internship in investments, mortgage banking, or valuation fields of commercial real estate.

Clifton-Lorton, Dylan - senior majoring in real estate graduating in May 2017; pursuing a full-time position in property management and development on either the residential or commercial level.

Dallas, Simon - senior majoring in real estate and urban development graduating in May 2017; interested in full time jobs in commercial and affordable lending, financing, or brokerage, has extensive experience with low income housing tax credit.

DePorzio, Greg - senior majoring in finance graduating in May 2017; seeking a full-time opportunity or paid internship in any area of real estate.

Eddingfield, Ben - senior majoring in finance graduating in May 2017; seeking
Friedman, Jonathan - senior majoring in real estate; seeking a full time in real estate, with special interest in commercial real estate and brokerage.

Kramer, Marykate - senior majoring in real estate graduating in May 2017; seeking a full time position in consulting, commercial or corporate real estate.

Lee, Kathryn - senior majoring in finance graduating in May 2017; looking for a full time position, preferably in real estate investments, real estate development or commercial real estate.

Lim, Ken - senior majoring in real estate graduating in May 2017; seeking a full time position in any real estate position.

McAdams, Tyler - senior majoring in finance and real estate graduating in May 2017; seeing a full time position in the investment, brokerage, or consulting side of commercial real estate.

Tabulov, Brian - senior majoring in economics graduating in May 2017; seeking a full time position in the real estate field, preferably in the development, consulting, analysis or investment areas of real estate.



UNDERGRADUATE STUDENTS PURSUING FULL TIME POSITIONS

Thieman, Bailey - senior graduating in May 2017, majoring in real estate with a minor in city and regional planning; looking for a full-time position in any area of real estate.

Wall, Gordon - senior majoring in real estate graduating in May 2017; seeking a full time position in any area of real estate, with special interest in commercial real estate, brokerage, and consulting.

Wildman, Samantha - senior majoring in finance, real estate and urban analysis graduating in May 2017; interested in full time position in underwriting, investment real estate or commercial real estate.

Zhou, Yan - senior majoring in finance and communications graduating in May 2017; seeking full time opportunities in real estate investments and consulting, preferably in the Greater New York City area.

ANDREW BENNETT

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EDUCATION

Max M. Fisher College of Business at The Ohio State University

Bachelor of Science in Business Administration

Columbus, Ohio

May 2017

Current GPA: 3.42 • **Specializations:** Finance and Real Estate • **Minor:** Forestry, Fisheries, and Wildlife

Morrill Scholar of Diversity • 3-time Dean's List Recipient

Energy and Sustainability Industry Cluster

- Selected to be in a program that creates exposure to sustainable business through the lens of systems thinking with an emphasis on collaboration and teamwork through engagements and case studies with industry partners

EMPLOYMENT EXPERIENCE

JPMorgan Chase & Co.

Financial Analyst Development Intern

Columbus, Ohio

June 2016 – August 2016

Consumer & Community Banking Mortgage Production Controller

- Analyzed the firm's real estate portfolio and credit impaired loan population
- Performed controller functions to prepare and submit files involved in quarter-end reporting
- Collected, consolidated, and organized loan data in order to explain real estate portfolio performance
- Generated reports using advanced Microsoft Office functions (including pivot tables), SAP, and Essbase
- Corresponded with many different teams throughout the firm

BDO USA, LLP

Assurance Intern

Solon, Ohio

June 2015 – August 2015

- Assisted engagement teams in auditing clients both in the field and in the office
- Performed cash reconciliations, contribution testing, expense testing, and various other audit functions
- Worked and communicated directly with clients

Mayfield Sand Ridge Country Club

Day Camp Counselor

South Euclid, Ohio

June 2014 – July 2014

- Supervised groups of up to 15 campers
- Assisted in teaching golf, swimming, and tennis and led other activities

Greater Cleveland Aquarium

Guest Experience Associate

Cleveland, Ohio

June 2013 – August 2013

- Led tours and engaged visitors with customer service and information in galleries
- Handled animals in the touch pool
- Handled cash and used technology to log memberships at cash register

LEADERSHIP INVOLVEMENT

DDR Case Competition Participant

October 2016

- Analyzed metropolitan statistical areas both qualitatively and quantitatively as potential markets for development
- Strategically located markets that cater to DDR's target populations and utilized DDR's values and requirements
- Exercised the most holistic and comprehensive approach to research and recommendations

Alpha Kappa Psi Professional Fraternity

Member

January 2014 – Present

- Developed professional and networking skills during the tedious and time-consuming pledge process
- Helped organize and plan fundraising and social events

Alpha Epsilon Pi Fraternity

Exchequer (Treasurer), Executive Board

January 2014 – Present

- Calculated and assigned dues to over 100 members
- Budgeted and implemented an \$200,000 budget and took responsibility for all financial matters of the fraternity
- Collaborated with the rest of the Executive Board to make crucial decisions for the well-being of the chapter

Alumni Chair

- Created and edited an alumni newsletter
- Organized and managed an alumni tailgate

ALEX CASTREY

6805 Monero Drive • Rancho Palos Verdes, CA 90275 • (310) 995-6847 • castrey.1@osu.edu

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration
Specialization in Corporate Finance and Real Estate

- History Minor
- 2015, 2013 Deans List

Columbus, OH

May 2017

EXPERIENCE

Enterprise Holdings

Management Trainee Internship

Portland, OR

June 2016-August 2016

- Assisted customers through the car rental process while also creating a fun, customer-focused environment
- Developed business-to-business marketing strategies that helped to both retain current clients and secure new business partners
- Ranked among the top interns in Oregon for sales
- Learned invaluable communicative skills

Jus' Poke

Food Service Agent

Redondo Beach, CA

May 2015 – August 2015

- Provided customers with excellent service in an efficient manner to ensure customer satisfaction
- Helped determine pricing for discounts related to the bulk purchases of food products
- Assisted with the tasks of food preparation and handling to ensure timely service

Aero Port Services

Airport Travel Assistant

Los Angeles, CA

May 2014 – August 2014

- Provided special traveling assistance to passengers in the Los Angeles International Terminal
- Acted as a traveling liaison between international travelers and the airport

LEADERSHIP EXPERIENCE

Buckeye Coastal Connections

West Coast Representative

Columbus, OH

September 2015

- Developed alumni networks with Ohio State alumni in regions outside of Ohio and the Midwest
- Created connections for club members to utilize in the job and internship searching process
- Helped to direct communication efforts to alumni bases across the nation

Kappa Sigma Fraternity

Executive Committee (Assistant)

Columbus, OH

2013-2017

- Facilitated chapter wide communication between both chapter members and alumni
- Helped create long term fundraising objectives as member of Capital Campaign Board
- Fostered positive relationships in the Greek community, as well as the on-campus community
- Sent monthly progress updates to an alumni base of over one thousand members as Public Relations Chair

NICK CATSICHTIS

27-11 168th Street Flushing, NY 11358 | (347) 684-3802 | Catsichtis.1@buckeyemail.osu.edu

EDUCATION

The Ohio State University, Fisher College of Business

B.S.B.A Finance, Cum Laude

Minor: Economics

Columbus, OH

Fall 2014 – Fall 2016

- GPA: 3.65 / 4.0 Major GPA: 3.86 / 4.0

• Relevant Coursework: Bloomberg Market Concepts, Accounting, Corporate Finance, Business Analytics, Investments, Global Finance, Real Estate, Behavioral Finance, Advanced Derivative Investments

Transferred from: Baruch College, Zicklin School of Business

B.B.A Finance

New York, NY

Fall 2012 – Spring 2014

- Honor Society Member, Fall 2013 – Spring 2013

Bronx High School of Science

Bronx, NY

WORK EXPERIENCE

Copper Run Capital

Investment Banking M&A Advisory Summer Analyst

Columbus, OH

May 2016 – August 2016

- Compiled 12 lists of 40+ potential targets for buy-side/sell-side engagements by evaluating companies based on strategic fit for respective clients
- Developed 3 valuations for buy-side and sell-side engagements using precedent transactions, DCF, and/or trading comps as well as organizing results into summary presentations
- Created marketing materials including pitch book presentations, teasers, case studies, market updates, and industry research reports for client presentations and business development

Ada Solutions LLC

Strategic Financial Advisor and Investor

Columbus, OH

December 2015 - Current

- Aided in the formation of LLC for machine-learning marketplace startup
- Invested in startup and advised founder regarding initial pre-revenue funding and potential future opportunities

Forte Capital Group

Intern

New York, NY

June 2015 – August 2015

- Conducted comprehensive analyses of potential business opportunities for individual clients
- Prepared periodic reports on screening, tracking and monitoring of clients assets
- Analyzed and prepared reports summarizing IPO prospectuses and created internal reports for coworkers to reference regarding currently traded securities

ASA Beauty Supply LLC

Co-Founder

Queens, NY

February 2014 – August 2014

- Negotiated with international Lebanese beauty products supplier to distribute and market products locally
- Contracted with customs expeditor to arrange for delivery of thousands of dollars in shipped goods
- Managed all cash flows and accounts receivable using money management software

EXTRACURRICULAR ACTIVITIES

Active Member Delta Tau Delta Fraternity (Beta Phi Chapter)

Columbus, OH

January 2015 - Present

- Treasury Committee
- Aided treasurer with preparation and maintenance of fraternity finances
- Kershner Scholars – Academic Achievement honor
- Adopt-A-School – Assist elementary school teacher as volunteer

Undergraduate Finance Association, Fisher College of Business

Columbus, OH

September 2014– Present

- Attending weekly meetings with variety of company representatives

SKILLS, ACTIVITIES & INTERESTS

Languages: Conversational Greek

Certifications & Training: Bloomberg Market Concepts, NYS Licensed Real Estate Agent (08/2015), Microsoft Excel, Access, PowerPoint Proficiency

Interests: Overseas travel, Technology Trends, Managing family portfolio (7 years)

REID CHWALEK

740-516-1724 | chwalek.1@osu.edu | 39 E Patterson Ave. Columbus Ohio, 43202

EDUCATION

The Ohio State University, Max M. Fisher College of Business

Bachelor of Science in Business Administration

Columbus, Ohio

May 2017

- Specialization: Finance, Real Estate
- Minor: Economics
- Pertinent Coursework: Corporate/RE Finance, Investments, Financial Data, RE Valuation
- College GPA: 3.35
- Fisher Direct: Member of select group of students given direct admittance into the Fisher College of Business
- Trustees Scholarship: Recipient of merit-based award

EXTRACURRICULAR ACTIVITIES & LEADERSHIP

Buckeye Undergraduate Consulting Club

Columbus, Ohio

Vice President of Finance

September 2013-May 2016

- Directed financial activity including budgeting, allocation of funds, and requests for future funding
- Assisted a group of students in creating The Ohio's Finest Wine Tasting Philanthropy Event to raise funds for pediatric cancer

Project Leader: Return On Ingredients

August 2014-December 2014

- Lead a group of peers in a consulting project with the Columbus-based restaurant software company, Return On Ingredients
- Conducted market research on the food manufacturing industry to determine possible secondary markets for our client's product
- Analyzed the food distribution industry and identified distributors that can assist ROI to possible scaling opportunities and added relationships

Investments Roundtable Group

Founder/Member

March 2016-Present

- Member of a small group of students who devote 5+ hours a week to further supplement our knowledge of the stock market, mortgage banking, and securities trading

Ronald McDonald House Charities

Volunteer

December 2016-Present

- Assisted with numerous tasks at the House including guest tours, restocking rooms, replenishing supplies, and putting away donations

WORK EXPERIENCE

Walgreens Pharmacy

Marietta, Ohio

Sales Associate

April 2013 – August 2013

- Served in a variety of roles ensuring high customer satisfaction and efficient store operations
- Performed cashiering duties with a focus on accuracy and creating a positive customer experience

ADDITIONAL SKILLS

- Microsoft Office Advanced User
- Bloomberg Terminal Certification
- ARGUS Enterprise Certification Candidate
- Intermediate Tableau User

DYLAN CLIFTON-LORTON

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EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration
Specializations in Real Estate

- 3.07 GPA
- Minor in Classics

Columbus, OH
May 2017

EXPERIENCE

DC Renovations

Craftsman Assistant

- Executed remodeling projects
• Delivered exceptional, friendly, and fast service
• Handled challenging situations and required to resolve matters
• Ensured all requirements on the contract were met

Toledo, Ohio
May 2015-August 2016

The City of Toledo- Recreation Department

Administrative Assistant

Toledo, Ohio
November 2011-August 2014

- Maintained supply stock at local swimming pools
- Referred any information/questions to appropriate departments
- Represented the Recreation Division during time in the office as well as time in public

VOLUNTEER EXPERIENCE

Morrison R. Waite High School

Youth Leadership Program

Toledo, Ohio
August 2008-June 2012

- Campus Clean-up
- Balanced reading book inventory
- 1 of 3 students to represent my high school at The Board of Education meetings

EXTRACURRICULUM INVOLVEMENT

The Ohio State University-Lima

Baseball

Lima, Ohio
August 2012-May 2016

- Four-year Varsity team member
- Three-year team captain

SIMON DALLAS

212 E 14th Ave. Columbus, OH 43210 | dallas.42@osu.edu | 513.258.4790

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Business Science

Specializations in Real Estate and Urban Development

Minors in Political Science and Economics

- 3.12 Program GPA

Columbus, OH

May 2017

EXPERIENCE

Ohio Capital Corporation for Housing

Development Analyst Intern

Columbus, OH

Dec. 2015-Present

- Aid analysts in ProForma creation and analysis with \$3.75 billion in private equity investments for low-income, multifamily housing through the tax credit program
- Structure bridge loans, preservation loans, internal investment committee research.
- Provided research, analysis, and assistance preparing 53 affordable housing applications based on OHFA guidelines.
- Model financial reports for 750 housing developments to make sure projects are meeting requirements.

Novogradac and Company

Valuation Intern

Columbus, OH

May 2016-Aug. 2016

- Conduct market research and help write market studies, appraisals, and rent comparability studies
- Supply analysis, demand analysis, economic analysis, and tax credit analysis for reports
- Cold call property managers and real estate agents to gather information to populate the companies database

DDR Case Competition

National Finalist

Cleveland, OH

Nov. 2016

- Compare and contrast DDR's growth strategy to three major competitors (RPAI, REG, KIM)
- Analyze market trends and DDR's current portfolio and identify areas for expansion or contraction
- Suggest 10 properties in DDR's current portfolio to unload

CERTIFICATIONS

- Eagle Scout
- Wall Street Prep Excel Crash Course
- **Working Towards:**
 - ARGUS Enterprise certification
 - Wall Street Prep Real Estate (REIT) Modeling

EXTRACURRICULUM INVOLVEMENT

Alpha Kappa Psi Business Fraternity

Jan. 2014-Present

Chief Editor, appointed March 2014

- Design and email the biannual newsletter to over 500 members, parents, and alumni (Adobe ID)

Vice President of Operations – Pledge Class

- Put on events for Pledge class and members to meet and interact (bowling, YWCA volunteering)

Students Consulting for Non-Profit Organizations

Aug. 2013-Aug. 2015

Project Manager

- Led a team to redesign the financial strategy, develop a student internship program, and fostered a relationship between CityMusic Columbus and the OSU's Music School

International Affairs Scholars Program

Aug. 2013-May 2015

Vice President of Administration

- Create and implement internationally themed social events and a mentorship program for over 300 first and second year students
- Foster academic relationships with professors, international clubs (Model UN, CCWA), and other scholar programs from the university

GREGORY DePORZIO

405 Karon Dr. New Castle, PA 16101 | deporzio.1@osu.edu | 724.730.8560

SUMMARY

I am a motivated Finance major in the Max M. Fisher College of Business at The Ohio State University with intentions to graduate in Spring 2017. I am looking for a full-time opportunity or paid internship in the Finance or Real Estate field to further my understanding of these industries to accomplish my future endeavors.

EDUCATION

The Ohio State University, Fisher College of Business
Bachelor of Science of Business Administration
Specialization in Finance

Columbus, OH
May 2017

- 3.55 Major GPA & 3.40 Cumulative GPA
- Took various Corporate Finance courses as well as many Investments courses. Have sufficient knowledge of the other aspects of business including Operations and Real Estate.

EXPERIENCE

Fastenal Company

New Castle, PA

Sales Associate

June 2016-August 2016

- Assisted walk-in customers as well as customers calling the store for their equipment needs. Learned how to properly speak to customers on the phone every day and professionally assist them with their needs.
- In charge of inventory management for the Fastenal branch that I worked at. Unloaded daily shipments and scanned them into the inventory system. Learned how to operate Motorola MC-70 devices for inventory management and became very efficient at using the device.
- Required to create sales invoices and sales quotes for customers and to send these invoices/quotes when necessary to customers.
- Constant communication to customers over the phone and face-to-face communication with customers of high importance to the company.

Nike, Inc.

Grove City, PA

Stockroom Worker/Item Processor

May-August 2015 & May-August 2016

- Required to unload daily shipments in the back-of-house at a Nike outlet store. Participated in unpacking boxes and processing items to be ready to go onto sales floor.
- In charge of refilling sold items on the sales floor from the stockroom by using Motorola MC-67 inventory devices. Became efficient with the devices as they were used frequently.
- Job required to store items in stockroom as well as keep the stockroom organized at all times to make room for incoming shipments.

Lear, Inc.

New Castle, PA

Accounts/Inventory Manager

June 2012-August 2015

- In charge of handling all customer accounts with the company. Sending out invoices and calling customers when customers had payments due/overdue.
- Handled deliveries and pick-ups dealing with customers when necessary. Assisted customers by using proficient knowledge of company's pricing and services provided.
- Required to keep track of inventory and to contact suppliers to buy additional supplies and equipment when necessary.

SKILLS

- **Technical:** Proficient with Microsoft Excel, Word, PowerPoint, Access. OS: Mac and Windows.
- **Personal:** Problem Solving, Inventory Management, Communication, Adaptable, Efficient

BEN EDDINGFIELD

224 E 15th Avenue, Columbus, OH 43210 | (419)944-7568 | eddingfield.3@osu.edu

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration

Columbus, OH

May 2017

Specialization: Finance; Minor: Entrepreneurship & Innovation

- GPA: 3.63
- Max M. Fisher College of Business Direct Admit

Middle Market Industry Cluster

August 2015-Present

- Selected by faculty as 1 of 30 students to engage in a highly competitive program that educates students about middle market business
- Consulted with Noodles & Co and presented to the executive board with the goal of 3-5% sales growth through various channels

WORK EXPERIENCE

Abercrombie and Fitch

New Albany, OH

Intern, Business Analyst

May 2016-August 2016

- Built a forecasted sales plan for a product category with revenues exceeding \$600K based on meeting financial goals and minimizing inventory risk
- Analyzed and hind-sighted current business trends across store channels to affect future assortment decisions and strategies
- Lead multiple cross-functional projects that were presented to brand leadership

DHL

Westerville, OH

Intern, Commercial Contract Management

May 2015-August 2015

- Coordinated with business development, risk, finance, and operations partners to negotiate and close commercial agreements between DHL and its customers, with a primary focus on pricing amendments and non-disclosure agreements
- Conducted system audits to correct commercial contract data for enhanced reporting
- Supported monthly close and reconciliation of legal fee forecasts

Treu House of Munch

Northwood, OH

Intern, Merchandising Department

June 2013- December 2014

- Displayed inventory for Treu House of Munch customers throughout Lucas County
- Developed relationships with customers and established a strong reputation for Treu House of Munch built off customer satisfaction

ACTIVITIES

Ohio Union Activities Board (OUAB)

Columbus, OH

Member, Comedy Committee

September 2014-Present

- Selected as 1 of 30 students out of 300+ applicants to help plan and coordinate events for the undergraduate and graduate population of 50,000+ students
- Work with a committee of 20 others, allocating over \$1.8 million to events such as *Key & Peele, Second City, and John Mulaney*

Business Scholars Leadership Council (BSLC)

Columbus, OH

Sports Chair, Mentor

April 2014-May 2015

- Selected as 1 of 50 students out of 300+ applicants to join a business oriented community
- Met twice a week with BSLC to organize intramurals and other events while serving as a leader and mentor for 1st year Business Scholars

Delta Tau Delta Fraternity

Columbus, OH

VP of Class, Alumni Relations Chair

November 2014-Present

- Develop stronger relationships with our alumni network and created a ‘mentor program’ to directly connect members with alumni of similar backgrounds and experiences
- Visit the local elementary school weekly to help with Math, English, and other subjects, but primarily to serve as a role model in their lives

JONATHAN FRIEDMAN

117 E. 14th St., Columbus, OH 43201 | friedman.427@osu.edu | (216)-906-7250

OBJECTIVE

Seeking a dynamic full time position to add value to a company by utilizing my interpersonal skills and high level of self determination

EDUCATION

The Ohio State University

Major: B.S. Business Administration

Major: B.S. Business Administration

Specialty: Real Estate & Urban Analysis

- GPA: 3.2

Columbus, OH

August 2013 - June 2017

WORK EXPERIENCE

Northsteppe Realty

Leasing Agent

Columbus, OH

October 2015 - Present

- Negotiate lease terms & conditions and close deals
- Present properties and provide amenities in a positive light to prospective tenants
- Determine the needs, living standards, and economic viability of future customers

Castle Placement

Investment Banking Intern

New York City, NY

August 2016 - September 2016

- Completed market evaluations on prospective properties
- Put together reports analyzing innovative technologies in fintech and investment banking

Chesterfield Faring LTD

Summer Analyst

New York City, NY

July 2016 - August 2016

- Looked over commercial leases & completed lease abstracts
- Projected future cash flows using the real estate software ARGUS

Millennia Housing

Private equity specialist

Cleveland, OH

August 2015 - October 2015

- Sourced out Private Equity groups and 1031 brokerages
- Helped find Millennia capital for both expansion and current operations.

Gross Builders

Property Management & Market Research Intern

North Royalton, OH

June 2015 - August 2015

- Operated market research activity on a current and relative budget
- “Mystery Shopped” various sales managers to report back to our sales management team

LCA Auto

Marketing Coordinator

Bedford Heights, OH

June - September 2012

- Lead a team where I developed a culture integrating strategic planning and brain storming, ultimately creating a mass marketing campaign to promote LCA Auto
- Demonstrated a strong customer service relations perspective while discussing with buyers their financial background

CERTIFICATIONS

ARGUS Enterprise Certified

Currently in Process

INVOLVEMENT

Fisher Real Estate Society, Club Member

September 2014 - Present

MARYKATHERINE KRAMER

3448 Anchorage Lane, Hilliard, OH 43026 | Kramer.521@buckeyemail.osu.edu | 614.824.7443

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Business Administration

Specialization in Real Estate and Urban Analysis

Minor in Music

- 3.2 GPA
- Core Courses: Real Estate Finance 4410, Property Management 4411, Real Estate Law 4412, Planning and Development 4413, Financial Institutions 4260

Columbus, OH

May 2017

EXPERIENCE

Samuel D. Koon & Associates

Intern Appraiser

Columbus, OH

May 2016- January 2017

- Create appraisals alongside experienced appraisers
- Research market data to provide company with updated regional overviews and neighborhood analyses
- Write overviews for all employees to use in reports
- Visit property sites and interact with owners and clients
- Provided consolidated information to assist in the completion of appraisals

The Ohio State University Library Tech Center

Labeling Department

Columbus, OH

May 2014- August 2015

- Label Books for all Ohio State University Libraries
- Package and send out books to libraries on The Ohio State University campus
- Work with a team to ensure procedures are running smoothly

Self Employed

Music Teacher

Hilliard, OH

June 2011- Present

- Teach Piano and viola/violin lessons on a weekly basis
- Teach up to eight students at a time
- Organize lessons and recitals for students and their families

VOLUNTEER EXPERIENCE

- Member of the Undergraduate Business Women's Association at OSU
- Financial Consolidation at Homeless Families Foundation- six hours a week
- Leader of middle school youth group – four hours a week
- Member of a college church group – twelve hours a week

Columbus, OH

September 2013-2014

Columbus, OH

May 2015-August 2015

Columbus, OH

May 2013-Present

ACHIEVEMENTS

- Provost Scholarship from The Ohio State University
- Accepted directly into the Honors Program and the Fisher School of Business
- Academic Scholarship from Ohio Credit Union

September 2013- Present

September 2013- Present

September 2013

SKILLS

- Experienced in Microsoft excel, word, and power point
- Mathematical and musical ability
- Excellent communication and interpersonal skills

KATHRYNE LEE

6841 Darby Blvd. Grove City, OH 43123 | lee.5982@osu.edu | 614.354.8943

EDUCATION

The Ohio State University, Fisher College of Business
Bachelor of Business Science in Business Administration
Specialization in Finance
• 3.104 GPA
• Awarded the Harley E. Rouda Scholarship

Columbus, OH
05/2017
08/2016

EXPERIENCE

Steak and Shake
Server
• Serving over 50 people per day to ensure customer satisfaction
• Trained over 20 people regarding the procedures and practices of Steak and Shake
• Cashier and closing cash drawers between \$200-\$500 per shift
• Lead teams of 3-6 people per shift
• Works 10-20 hours per week while maintaining a full time school schedule
• Provide excellent customer service while verifying customer satisfaction
• Ensure a neat and clean environment which attracts customers

Grove City, OH
March 2012 -Present

KEMBA Financial Credit Union
Teller
• Bank teller for 30 or more members a day
• Correctly followed all credit union security with opening and closing of the branch
• Correctly followed all credit union security with cash handling and audit procedures
• Handled large cash deliveries up to \$90,000
• Authorized checks up to \$100,000
• Maintained confidentiality of bank records and member information
• Promoted credit union services and products

Grove City, OH
March 2015- July 2015

SKILLS

- Communicates efficiently with customers
- Microsoft Office Proficiency
- Good organization skills

EXTRACURRICULUM INVOLVEMENT

- **Fisher Real Estate Society**
 - General Member
 - Attend weekly meetings

Columbus, OH
2014-2015

KEN LIM

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EDUCATION

The Ohio State University, Fisher College of Business
Bachelor of Science in Business Administration specialization in **Real Estate and Urban Analysis**
• CGPA: 3.246

Columbus, OH
May 2017

INTI International University & Colleges
American Degree Transfer Programme (AUP)
• INTI-Laureate Merit Scholarship, January 2013, up to 50% tuition fee waived.

Selangor, Malaysia
Jan 2013- Jan 2014

REAL ESTATE EXPERIENCE

CapitaLand Commercial (Malaysia) Sdn Bhd
Temporary Sales and Marketing Assistant

Kuala Lumpur, Malaysia
May 2015 – July 2015

- Collected data, analyzed and developed marketing strategies; including a FAQ list about the project for the corporate salesperson
- Oversaw the three-bid process for the GenKL marketing purposes; from meeting, taking quotations, negotiating, writing approval letter until decision was made
- Participated in a new 71.4 acre site development brainstorming meeting; prepared the presentation slides and presented to the Managing Director
- Managed the GenKL Facebook page, kept the info updated and organized a photo contest

WORKING EXPERIENCE

BP Plastics Holding Bhd
Quality Controller

Johor, Malaysia
June 2014- July 2014

- Examined and ensured every output fulfilled the Standards and Industrial Research Institute of Malaysia (SIRIM) and International Organization for Standardization (ISO)
- Sorted, reviewed and analyzed the recorded data, then provided the company a fairly reliable and comparable report of wastage controlling

ACTIVITIES AND ORGANIZATIONS

Malaysian Student Association (MASA)
Vice President

Columbus, OH
May 2015 – April 2016

- Served more than 180 Malaysians in The Ohio State University.
- Involved in the East Coast Festival 2016 (ECFest 2016) as a part of the organizing team; hosted around 800 Malaysians around United States to our campus
- Appointed as Vice Organizing Chairperson for the Malaysian Cultural Night 2015 which attracted over 200 participants.
- Coordinated the Welcome Week Junior Reception Spring 2015

Chinese High School 03 Scout Troop
Assistant Scoutmaster

Batu Pahat, Johor, Malaysia
Jan 2013 – Present

- Develop the teenagers' inner abilities by using a set of unique and progressive Scout Methods (including Team System, Learning by Doing and Personal Progression).
- Served as one of the International Service Team (IST) in the 23rd World Scout Jamboree in Fukuoka, Japan; assigned as a member in Human Resources Department
- One of the Malaysia contingent members that participated Hong Kong Scout Centenary Jamboree in 2010 (around 5,200 participants from different countries).
- Represented Malaysia contingent to discuss trending global issues in the Youth Forum of Hong Kong Centenary Jamboree.

TYLER McADAMS

1511 Aschinger Blvd., Columbus, Ohio—13623 Kickapoo Trail, Homer Glen, Illinois
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OBJECTIVE

I was born and raised in the Greater Chicagoland Area and am now being cultured as a student at The Ohio State University, while pursuing my Bachelors Degree in both Finance and Real Estate. I have a background in the real estate, mortgage, and accounting fields, as well as experience managing my own department for the largest Coldwell Banker Franchise in the United States. I am seeking a full time position in the Real Estate/Finance industry that allows me to apply my education and work experience to make an impact for the prospective company.

EDUCATION

The Ohio State University—Fisher College of Business

Bachelors of Science in Business Administration

Double Specialization: Finance and Real Estate

GPA: 3.3

Columbus, Ohio

May 2017

EXPERIENCE

Homeside Financial

Account Manager

Columbus, Ohio

2016 to Present

- Prospected and created mortgage leads for a Top 100 Mortgage Lender in the United States while also gaining extensive training from the company leadership team.
- Passed NMLS SAFE Mortgage Loan Originator Test—NMLS# 1573985

Coldwell Banker Honig-Bell

Internet Leads Manager

Joliet, Illinois

2014 - 2016

- Served as the website marketing and leads manager for the largest Coldwell Banker franchise in the United States.
- Worked alongside managing brokers from 38 offices in locations ranging from Central Illinois to South Wisconsin, to cut Coldwell Banker Honig-Bell's average broker response time in half.
- Managed the company's customer lead system in a year where Coldwell Banker Honig-Bell did over 1.9 billion dollars in written home sales
- Implemented logistics changes to my department which increased Broker customer conversion rates by 30%
- Compiled segmented income statements and traceable cost reports for all 38 offices annually for office managers, executives, and senior management

Coldwell Banker Honig-Bell

Licensed Real Estate Agent

Joliet, Illinois

2015 - Present

- Worked as an unlicensed assistant for The Jonathan Darin Real Estate Team before finally obtaining my license to sell both commercial and residential Real Estate in the state of Illinois.

Coldwell Banker Honig-Bell

Financial Assistant

Joliet, Illinois

2011 - 2014

- Worked directly under the Director of Financial Services at Coldwell Banker Honig-Bell developed basic accrual accounting skills in the process of recording accounts receivables

INVOLVEMENT

- **Little Hands Big Heart, Volunteer** 2009 - Present
- **Best Buddies, Volunteer** 2010 - 2012

SKILLS

- Proficient financial modeling ability
- Comfortable producing keyword strategies for increase search engine optimization

Additional Achievements and Notes

Member Phi Sigma Theta National Honor Society

Former captain of high school baseball team

BRIAN TABULOV

114 E Lane Ave. Apt. B. Columbus, Ohio 43201 | 973-223-8931 | tabulov.1@osu.edu

EDUCATION

The Ohio State University
Major: Economics
Minor in Philosophy: Legal Studies

Columbus, Ohio
May 2017

WORK EXPERIENCE

Real Estate Marketing Coordinator

Best Corporate Real Estate, Columbus, Ohio

Apr. 2016 – Present

- Develop marketing videos and flyers to engage and attract potential clients
- Update and maintain digital marketing channels including but not limited to the company website, Instagram, Facebook page, and LinkedIn page.
- Research various properties in the greater Columbus area using local county auditor websites, Xceligent, and MLS to find prospective clients and match their needs with current available spaces.
- Fully update and maintain mass-mailer databases used to send marketing packages to potential clients.
- Create mail-mergers and send 3,000+ marketing packages per month, resulting in increased inquiries and a 50% increase in total business.
- Take phone calls and direct the inquiries to the designated contact.

Market Research Analyst

Idea Buyer LLC, Remote Position

Jun. 2015 – Oct. 2015

- Gathered data about consumers, competitors, and market conditions
- Converted complex data and findings into understandable tables, graphs, and written reports
- Authored reports containing actionable recommendations on how to bring the respective product to the market.

Product Development Associate

Jan. 2015 – Jul. 2015

- Formatted and proofread legal documents using text edit and excel; paying strong critical attention to details to ensure all online documents match the text of the original file.
- Ran quality assurance testing on the *CCO Companion* application throughout the development process on iOS 8 to assure all assets were displaying correctly.

LEADERSHIP/ VOLUNTEER EXPERIENCE

Alpha Epsilon Pi Fraternity

House Property Manager

Apr. 2016 – Dec. 2016

- Scheduled work with outside contractors.
- Assisted the House Corporation with rent collection.
- Responsible for refurbishing, remodeling, and all other home improvements.
- Handled repairs/maintenance on the house, furnishings, and equipment in a timely manner.
- Placed recurring supply orders and maintain an organized and properly stocked cleaning/maintenance room

Politics, Society, and Law (PSL) Scholars Program

Chair of the Mentor Program

Apr. 2015 – Present

- Responsible for the creation and organization of mentor groups for over 100 students.
- Advise the incoming freshmen of the PSL Scholars program by scheduling meetings, conducting self-development events, and overseeing all mentors to ensure they are helping their mentees succeed.

Jewish National Fund

Mar. 2015

- Traveled to Israel and volunteered with various organizations to help make nature accessible for the disabled, feed the homeless by packaging over 300 bins of food, and renew parts of the Carmel Forest National Park from the aftermath of the 2011 forest fire.

ADDITIONAL QUALIFICATIONS

- Fluent in Russian (Native)
- Working Spanish proficiency

BAILEY E. THIEMAN

244 E 19th Avenue, Columbus, OH

740.629.2210

thieman.26@osu.edu

EDUCATION & LICENSURE:

The Ohio State University – Fisher College of Business

Bachelor of Science in Business Administration

Major: Real Estate

Minor: City & Regional Planning

GPA: 3.33

Columbus, Ohio

August 2014-Present

Hondros College of Business

Real Estate Salesperson Courses

Completed 120 hours of required courses

Licensed Realtor for the State of Ohio

Westerville, Ohio

June 2015

Washington State Community College

Post-Secondary Enrollment Option Program

Earned 77 College Credits

Marietta, Ohio

August 2012-June 2014

EXPERIENCE:

CPMM Services Group, Inc.

Accounting Assistant

- Create and close-out client invoices
- Manage and balance general ledger accounts
- Manage postage meter logs for all jobs completed
- File completed job tickets for all clients
- Enter and manage invoices from vendors

Columbus, Ohio

March 2016-Present

Delaware North Companies

Hospitality Specialist at Nationwide Arena

- Facilitate and deliver food and beverage from orders to service
- Maximize up-sell opportunities
- Apply high level customer service with a focus on enhancing the customer experience

Columbus, Ohio

September 2015-Present

Carleton Realty, LLC.

Real Estate Agent

- Member of The Columbus Board of Realtors®
- Arrange and perform residential home tours for prospective buyers
- Assist buyers and sellers in various aspects of the real estate process and transaction
- Perform aggressive marketing campaigns for sellers from web activity to creative open-houses

Westerville, Ohio

July 2015-Present

B&W Pharmacy

Cashier

- Handle monetary transactions up to \$1,000
- Assist customers to improve and maintain customer retention
- Inventory management of medications and stock shelves as needed

Beverly, Ohio

January 2012-August 2015

ACTIVITIES:

Fisher Real Estate Society

Member

- Attend meetings and connect with peers and real estate professionals

Columbus, Ohio

August 2016-Present

Intramural Volleyball

Captain

Columbus, Ohio

August 2015-Present

GORDON W. WALL

107 E 16th Ave Apt. G, Columbus, OH 43201 | wall.180@osu.edu | 330.931.6284

EDUCATION

The Ohio State University, Max M. Fisher College of Business

Bachelor of Science in Business Administration

Specializations: Real Estate/Urban Analysis and Music-Media Enterprise

Columbus, OH

May 2017

- GPA: 3.62

WORK EXPERIENCE

Nationwide Insurance Corporation

Account Reconciliations, Finance Shared Services Intern

Columbus, OH

May 2015 – September 2015

- Provided comparable updated versions of the General Ledger accounts and QA samples
- Worked closely with a consulting team/accompanying projects to resolve issues with accounting systems
- Analyzed past monthly insurance account data to trend plot future sales/issues with ledger
- Composed and relayed data synopsis to department VP and FSSC team leadership

LiveNation/ Festival Productions Inc.

Logistics and Production, Summer Internship

Columbus, OH

June 2015 – August 2015

- Facilitated operations/logistics for both the **One Direction concert** and **Buckeye Country SuperFest**
- Managed production processes through close work with logistics team, agents, accounting, talent, and crew runners
- Arranged, briefly, venue operating financials and scrutinized progress

Total Venue Control, LLC. – Electric Forest Music Festival

Food and Beverage Sales Audit, Summer Internship

Rothsburg, MI

June 2014 – July 2014

- Created all ongoing audit sheets for day-to-day information recording, and plotted data to define specific sales trends
- Incorporated “cashless venue” technology with pre-existing systems to simplify and expedite the ongoing audit process
- Operated closely with Best Beverage and Catering (BBC) staff to regulate and enforce Total Venue Control’s auditing process, and led sessions to teach BBC staff how to use and benefit from a high tech, paperless audit system

LEADERSHIP and INVOLVEMENT

DDR Corp. Real Estate Case Competition

Competitor – 2nd Place

Cleveland, OH

October 2016 – November 2016

- Valuated property holdings and formulated financial information to present with case
- Interpreted target markets for entry and exit purposes, as well as competitor strategy
- Recommended both short-term and long-term growth strategies to DDR based off of case analysis

Alpha Kappa Psi Professional Business Fraternity – Mu Chapter

Member, Alumni Relations and Rituals Committee

Columbus, OH

September 2014 – Present

Tau Kappa Epsilon Fraternity – Omicron Chapter

Member, Philanthropy and New Member Education Committees

Columbus, OH

April 2014 – Present

Paterson Dormitory Hall Council

President – oversaw budget of \$10,000 and allocated resources

Columbus, OH

August 2013 – May 2014

Leadership Collaborative 2013

Participant (80 selected from freshman class of 15,000)

Columbus, OH

July 2013 – August 2013

OTHER INVOLVEMENTS AND SKILLS

BuckThat! A Cappella (treasurer, September 2013 – Present), Undergraduate Interfraternity Institute (graduate, class of 2014), OSU Men’s Club Volleyball (player, August 2015 – Present) Proficient in Excel, Word, Powerpoint, Tapestry software

SAMANTHA WILDMAN

5645 Turtle Station Way, Westerville, OH | wildman.44@buckeyemail.osu.edu | 419.905.6233

EDUCATION

The Ohio State University, Fisher College of Business
Bachelor of Science in Business Administration
Specializations in Finance, Real Estate and Urban Analysis
GPA: 3.2

Columbus, OH
May 2017

The Ohio State University
Associate of Arts
GPA: 3.4

Lima, OH
May 2015

EXPERIENCE

Worthington Industries
Accounting and Finance Intern Worthington, Ohio
February 2016-Present

- Learned all intern tasks quickly by listening to instructions thoroughly and taking detailed notes
- Collaborate with another intern to; support month-end-close by completing journal entries, running trial balances and performing cash management in Oracle
- Assist with monthly and quarterly reports/ presentations for executives and board members
- Gathered information from the other business units to put together a weekly report that is sent out to all department heads and executives
- Communicate with the other business units to ensure accuracy
- Collaborated with financial analyst to complete quarterly and yearly forecast

Sam's Club Hilliard, Ohio
June 2015 - July 2016
Cake Decorator

- Provided customer service by fulfilling up to 100 orders in one day correctly and on time
- Collaborated with coworkers to determine a plan of action for the day to prevent extra work
- Organized products and tools to increase efficiency

Sam's Club Lima, Ohio
July 2013 – June 2015
Accounting Associate

- Counted up to \$25,000 a day that came in through cashiers
- Made sure each department was charged correctly for store purchases
- Researched why cashiers were over or short for the day
- Covered supervisor breaks and absences

VOLUNTEER EXPERIENCE

Girl Scouts of Western Ohio

- Helped set up and organize day camp
- Taught children and teens outdoor safety
- Operated an arts and crafts station
- Organized and led an outdoor meal cooked over a fire

SOFTWARE EXPERIENCE

- Oracle
- Bloomberg
- Tagetik
- Microsoft Office

YAN (JOJO) ZHOU

130 West Lane Avenue, Columbus, OH 43210 | (816) 461-9348 | zhou.1296@osu.edu

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration / Major GPA: 3.7

- Specialization: Finance

The Ohio State University, College of Arts and Sciences

Bachelor of Arts in Communication

- Specialization: Strategic Communication

Columbus, OH

May 2017

WORK EXPERIENCE

Worthington Industries

M&A Corporate Development Summer Analyst

- Conducted market and competitive analyses to identify attractive new industries; presented idea to CFO and the M&A team
- Assisted with due diligence and market research for potential acquisition of a ~\$230 mm engineered equipment business
- Prepared valuation using trading comparables, precedent transactions, and DCF for potential acquisition of a ~\$70 mm storage tank company
- Prepared valuation using trading comparables, precedent transactions, and DCF for potential acquisition of a ~\$30 mm consumer products business and conducted market research on big-box retailers

Shure Incorporated

Global Market Research and Analysis Intern

Chicago, IL

June 2015-August 2016

- Conducted industry research and analysis to complete company reports and competitive intelligence projects
- Performed data analysis using Excel to help senior executives make budget decision

Ashland Inc.

Analyst Intern

Dublin, OH

February 2015- May 2015

- Performed business data analytics in a variety of areas, including performance of the Ashland IT Service Desk, request fulfillment process, and Access Management process
- Analyzed the time involved in the end-to end business process and tracked aging tickets using Excel
- Implemented lean techniques such as value stream mapping of the various IT processes

Credit Suisse

Debt Capital Markets Intern

Beijing, China

December 2013-January 2014

- Supported the team members prepare presentations, pitch books, and proposals for clients
- Conducted industry and company specific analysis in connection with corporate client financing proposals

LEADERSHIP & EXTRACURRICULAR ACTIVITIES

Scarlet and Grey Financial Leadership Program

Columbus, OH

January 2016-Present

Family Group Leader

- Mentor 5 new financial coaches through a semester long training program

Financial Coach

November 2014-Present

- Create personalized financial plans for undergraduate and graduate students in one-on-one appointments regarding budgeting and debt repayment
- Hold educational presentations for student organizations that focus on banking, budgeting, and credit education

Undergraduate Chinese Student Organization

Columbus, OH

January 2014-Present

Public Relations Co-Chair

- Promote Chinese culture by hosting events and collaborating with different student organizations
- Reach out to sponsors for funds to support events
- Hosted 2014 Chinese New Year Show and more than 300 people attended

ADDITIONAL SKILLS & INTERESTS

- Languages: English (Native), Chinese (Native), Korean (Intermediate)
- Technical Skills: Proficient in Microsoft Office (Excel, Access, Word, PowerPoint)

GRADUATE STUDENTS PURSUING INTERNSHIP OPPORTUNITIES

Belcher, Mickey - 2018 MBA candidate; looking for internships in real estate investments, consulting, and commercial real estate.

Clarke, Molly - 2018 dual MBA/Master of Architecture student; seeking a summer internship in real estate development.

Cross, Bennett - 2018 MBA candidate; looking for an internship in development, consulting, or investments.

Dean, Matthew - 2018 MBA and Master's of City and Regional Planning Candidate; interested in real estate consulting, development, and management with a focus on sustainable practices.

Geiser, Brian - 2018 MBA candidate; seeking an internship in investments, consulting, or commercial and corporate real estate.

Xue, Yuqiao - 2018 MBA candidate; seeking an internship position in data analytics as related to real estate.

MICKEY BLECHER
belcher.321@osu.edu • 614-352-9468

EDUCATION

The Ohio State University, Fisher College of Business

MBA Candidate, Finance and Data Analytics

Columbus, OH
May 2018

- GMAT 710; GPA: 3.88
- Fisher Consulting and Strategy Club

Davidson College

BS, Biology

Davidson, NC
May 2009

- GPA: 3.14; TriBeta National Biology Honor Society

EXPERIENCE

Souper Heroes

Columbus, OH

Pro Bono Consultant, Project Manager

September 2016 - present

- Selected as Project Manager to lead 6-person team charged with identifying potential revenue streams and expansion opportunities for local non-profit focused on alleviating hunger

Carolina Day School

Asheville, NC

Math and Science Teacher

August 2013 - June 2016

- Implemented new uses of technology to better track student performance, enabling more effective methods of differentiation
- Served as the divisional representative of the 20-person Sustainability Committee, helping to achieve North Carolina Green School of Excellence status
- Selected as the middle school representative on the K-12 STEM Strategic Task Force, collaborating with cross-divisional teachers to develop three-year plan for advancing K-12 STEM program
- Designed and implemented 7th grade math and science curriculum, emphasizing design thinking and project-based learning through units such as computer programming and robotics

St. Andrew's Episcopal School

Potomac, MD

Math and Science Teacher

August 2011 - June 2013

- Developed and led week-long outdoor education trip to Utah and Colorado
- Co-led a 3-week service trip to Copan, Honduras, coordinating student volunteers in a local kindergarten
- Implemented project-based activities to increase student engagement and strengthen problem solving skills

The McClelland School

Pueblo, CO

Science Teacher, Director of Sustainability

August 2009 - June 2011

- Created a rotating schedule for the middle school, reaching a more standardized system for instruction time while accounting for external variables
- Increased parent involvement by organizing a student and parent STEM exposition
- Implemented campus wide recycling and composting program by engaging multiple parties, including faculty, administration, students, and parents

PERSONAL ACTIVITIES

- Service: MANNA Food Bank, youth basketball coach
- Travel: 3-month backpacking trip through Europe, 9,000 mile road trip throughout U.S.
- Sports and Outdoors: mountain biking, skiing, hiking, camping, basketball

MOLLY CLARKE

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OBJECTIVE

Using my strengths and knowledge Architecture to pursue a career in the Real Estate industry

EDUCATION

The Ohio State University, Fisher College of Business / Knowlton School of Architecture	Columbus, OH
Master of Business Administration	May 2018
• Recipient of Alpha Gamma Delta Foundation, Elaine Barrick Bess Scholarship, 2016-2017	
• Recipient of the Women's Council of the National Association of Real Estate Boards Scholarship, 2017	
• Recipient of Rouda Scholarship for Graduate Education in Real Estate, 2017	
• Participant in ULI Hines Competition, 2017	
Master of Architecture, GPA: 3.6	May 2018
• Recipient of \$12,000 Herbert Baumer Scholarship, 2014-2015	
Lafayette College, GPA: 3.5	Easton, PA
Bachelor of Arts in Psychology and Architectural Studies, <i>graduated with Honors</i>	May 2012

EXPERIENCE

Finfrock	Orlando, FL
Summer Architecture Intern	May 2016 – August 2016
• Facilitated crew members with assembling pre-cast forms and setting concrete after pour in manufacturing plant	
• Revised and developed architectural drawings for a new construction of an apartment building with attached parking garage, and collaborated with subcontractors to establish individual duties	
• Worked on site to develop punch list for further review of safety and quality	
Clemens Pantuso Architecture	Chagrin Falls, OH
Architecture Intern	May 2015 – January 2016
• Drafted drawings in AutoCAD, attended client meetings to identify and understand needs and address plans for projects, designed office Christmas card for clients and colleagues to showcase recent projects	
• Worked on site documenting preliminary measures for schematic designs	
Warren Claytor Architects	Wayne, PA
Summer Architecture Intern	June 2013 – August 2014
• Shadowed project managers on site surveys and developed schematic drawings for clients based on needs	
• Transformed hard copy blueprints to digital files for more efficient organization of past completed projects	
Barbara Gisel Design	Haverford, PA
Summer Design Intern	June 2012 – August 2012
• Redeveloped and updated in-office design library by meeting with sales representatives to evaluate product representation	
• Conducted industry and trade research for clients and co-workers in order to offer the most current styles and design ideas	
iMage	Florence, Italy
Intern	September 2010 – December 2010
• Researched architects and architecture firms to expand database of potential clients and competitors at international communication agency	
• Edited and dictated video conferences from Italian to English in order to provide information for a broader audience and articulate ideas and quotes for news articles	
Westlake Reed Leskosky	Cleveland, OH
Summer Intern	May 2009 – January 2010
• Established museum development plan by identifying potential new projects country wide in order to expand clientele and broaden spectrum of work	
• Supported marketing division with job proposals, image formatting, and building research	

ADDITIONAL INFORMATION

- Vice President Finance, Alpha Gamma Delta 2011; Fisher Graduate Women in Business, Fisher Real Estate Society
- Computer skills: AutoCAD, Revit, Rhinoceros, Adobe Creative Suite, Microsoft Office

BENNETT R. CROSS

2513 Neil Avenue, Columbus, OH 43202 | cross.366@osu.edu | 614-736-1653

EDUCATION

The Ohio State University Fisher College of Business

Master of Business Administration, Specialization: Real Estate, Data Analytics

Columbus, OH

Candidate Class of 2018

The Ohio State University Fisher College of Business

Bachelor of Science in Business Administration - Cum Laude, Specialization: Finance

Columbus, OH

Jun 2012

Hondros College of Business – Ohio Real Estate Pre-Licensing

May 2014

EXPERIENCE

Zelnik Realty Group

Commercial Real Estate Broker Associate

Columbus, OH

Jun 2014 – Dec 2016

- Worked as member of site selection team for buying, leasing, and developing 40+ single tenant retail stores for retail and restaurant clients
- Assisted in valuation and evaluation of commercial properties available in target markets
- Set up and managed project management system to facilitate deal due diligence and development tracking
- Identified, researched and created materials on retail expansion properties for presentation to clients
- Reached out and maintained relationships with property owners for assembling property purchases

Equity, Inc.

Advanced Broker Candidate

Columbus, OH

Sept 2013 – May 2014

- Provided sales, marketing, analytical, and administrative support for teams of commercial real estate brokers and tenant representatives
- Utilized market analysis techniques to determine optimal retail locations
- Managed online property listings and coordinated sales efforts to prospective buyers and renters
- Identified zoning/use issues and developed procedures to overcome challenges

Harbor Capital LLC

Financial Analyst

Columbus, OH

Mar 2013 – Sept 2013

- Analyzed the investment merits of acquiring commercial loans offered for sale
- Reviewed borrower financial statements and loan documentation
- Assisted in establishing the indicative bid price strategies for loan acquisition opportunities

One Source Networks

Networks Operations Analyst

Austin, TX

Jul 2012 – Mar 2013

- Created and maintained databases tracking routing and pricing information for customer networks; uploaded daily data entries to SQL server and performed price and usage analysis for customer accounts.

Fortress Investment Group

Real Estate Analysis Intern

Dallas, TX

Jun 2011 – Aug 2011

- Assisted associates in assessing value of investments and property income management. Reviewed property appraisals to insure data integrity.

Professional Activities:

Fisher Real Estate Society

Aug 2016 – Present

Atlas Group Real Confidence University Portfolio Challenge

Oct 2016 – Dec 2017

Deloitte National Supply Chain and Manufacturing Operations Case Competition

Nov 2016 – Dec 2016

Urban Land Institute Hines Student Development Case Competition

Dec 2016 – Jan 2017

TECHNICAL SKILLS

ARGUS Enterprise: Certification expected April 2017

Microsoft Office Suite: Word, Power Point, Access, Excel (Macros, Visual Basic); **Adobe:** Photoshop, InDesign

Costar Property Professional; Bloomberg Terminal

COMMUNITY SERVICE

Core Net Global Ohio/Kentucky Chapter, *Young Leaders Committee*

Nov 2016 - Present

Big Brothers Big Sisters, *Mentor*

Nov 2013 - Present

EDUCATION

The Ohio State University, Fisher College of Business

MBA Candidate

- Competed in Real Confidence University Challenge (2017) and the Smeal MBA Sustainability Case Competition (2016).

Columbus, OH
May 2018

The Ohio State University, Knowlton School of Architecture

Master's of City and Regional Planner Candidate

- Competed in the Urban Land Institute Hines Student Competition (2017), created project pro forma and wrote the proposed development's planning and marketing narratives.

Columbus, OH
May 2018

GPA: 3.8

Bowdoin College

Bachelor of Arts, Neuroscience, minor in Anthropology

GPA: 3.6; Honors (2012-13)

Brunswick, ME
May 2013

WORK EXPERIENCE

City of Westerville, Department of Planning and Development

Planning Intern

- Edited and developed sections of Westerville's comprehensive plan: Wrote passages of the community development section discussing the need to develop land use patterns in concert with the natural environment (strategic energy solutions, flood plain management, leveraging suburban infill and adaptive rehabilitation to preserve farm land, etc.) and encouraged the implementation of a deliberate affordable housing plan that reduced socioeconomic segregation.
- Researched new land use policies and construction projects; Examined precedents from other zoning codes to amend outdated sections.
- Discussed proposed real estate projects with local business owners, developers, and concerned citizens; Collaborated on progressive solutions to implement stormwater mitigation strategies near vulnerable potable water sources

Westerville, OH
October 2015 - Present

MathWizard

2nd-4th and 8th Grade Math and English Teacher

- Taught classes to children at grade level and above grade level in Math and English, based on common core standards and PARCC test preparation readiness.
- Separately tutored those struggling with in-school science curricula and worked with teachers and parents to devise tailored solutions to improve students' academic performance.

Dublin, OH

September 2014 - June 2015

National Institute of Mental Health, National Institutes of Health

Received Post-Baccalaureate Intramural Research Training Award

Bethesda, MD

June 2013 - July 2014

- Performed rodent surgery, cellular isolation, and behavioral experiments, elucidating depressive effects of neuroimmune interventions following lymphocyte transfer.
- Acquired and statistically analyzed cellular, protein, and DNA meta-data.
- Managed animal husbandry, PCR genotype confirmation, and immunohistochemistry of neurological and lymphatic tissue.
- Became interested in behavioral modification and its applicability to environmental sustainability.

STUDENT ORGANIZATION/VOLUNTEER EXPERIENCE

Chadwick Arboretum & Learning Gardens, The Ohio State University

Finance Volunteer

Columbus, OH

September 2016 - Present

- Researched funding options to improve and maintain the arboretum.
- Wrote grants to support events, programming, and learning opportunities for visitors.
- Looked for collaborative synergies between on-campus and off-campus organizations and Chadwick.

City and Regional Planning Student Association, The Ohio State University

Treasurer

Columbus, OH

April 2016 - Present

- Organized student trips to nearby cities and firms in central Ohio as methods for career investigation.
- Managed the budget for the group's promotional, operational, and travel related costs.

SKILLS AND CERTIFICATIONS

Computer Skills

- MS Office 365, Adobe Suite, AutoCAD, SketchUp, GIS, SPSS, StatTools, Prism

Certifications

- LEED Green Associate (2016), GBCI#: 11063220

BRIAN GEISER

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EDUCATION

The Ohio State University, Fisher College of Business

Master of Business Administration, MBA Strategy and Finance

Columbus, Ohio

May 2018

- 1st Place Fisher MBA Internal Case Competition
- 2nd Place P&G Internal Case Competition

Kent State University

Bachelor of Business Administration, Finance

Kent, Ohio

May 2002

- GPA: 3.5

EXPERIENCE

Chase Bank

Akron, Ohio

Private Client Banker

March 2015 - July 2016

- Scored 95% on the Series 6 Exam.
- Partnered with Private Client Adviser to close over \$6 million in investment sales in the first six months of employment.
- Moved the Akron Square Branch up 25 positions to a "Performance level 3" from a "Performance level 5" by writing over \$6 million in new investment sales and acquiring 24 private clients.
- Contributed to an increase in customer satisfaction from 57% to 78% by engaging all clients and identifying problems before major escalation.

Verizon Wireless

Canter, Ohio

Solutions Specialist

June 2014 - March 2015

- Earned top revenue producer for identifying over 500 customers with a need for cell phone accessories. Sold \$500,000 of product in third quarter 2014.
- Achieved top insurance provider for consulting with over 100 clients who benefited from insurance programs for their cellular devices. Sold \$1,500 in monthly insurance revenue in third quarter 2014.
- Selected as lead team member in coaching and role playing sessions, headed weekly and monthly sales training sessions.

PNC Bank

Cuyahoga Falls, Ohio

Branch Financial Sales Consultant

February 2014 - May 2014

- Accomplished lead banker in digital adoption sales for first quarter: Assisted client use on Mobile banking, online banking, online bill pay and smart ATM access that led to customer retention and lower attrition
- Initiated new format for creating and maintaining employee schedules which allowed branch manager to focus on growing new business and increasing deposit and investment balances

East Coast Martial Arts

Canter, Ohio

General Manager

June 2007 - September 2013

- Increased overall student base and gross revenue by over 180% from 2006 to 2013 through several key programs: after school enrichment programs, physical education classes and door to door marketing.
- Reduced overhead and focused on customer satisfaction resulting in higher gross revenues, which drove increased profitability from 8% to 17% as a percentage of sales over same period.
- Led expansion of a new 6,000-square-foot facility.
- Profiled potential clients to ascertain optimal training program.
- Processed and tracked daily sales in QuickBooks to monitor company profitability.

YUQIAO XUE

2223 Gromwell Drive • Columbus, OH 43221 • +(614)531 6608 • xue.334@osu.edu

EDUCATION

The Ohio State University, Fisher College of Business

Master of Business Administration, Concentration in Data Analytics & Operations & Logistics,

Columbus, OH

May 2018

- GMAT 710
- GPA 3.6/4.0
- Fisher Tuition Scholarship Recipient
- Graduate Administrative Assistant

Nanjing Auditing University

Bachelor of Business Management, Auditing,

Nanjing, China

June 2012

- GPA: 3.6; Major GPA: 3.8

EXPERIENCE

The Ohio State University, Fisher College of Business

Tutoring program coordinator, Office of Diversity and Inclusions

Columbus, OH

August 2016-Present

- Assisted in recruitment of competitive minority candidates for over 30 job postings at international corporations
- Organized and matched 4 tutors and 40 tutees for group or individual tutoring sessions

Ernst & Young, LLP

Senior Auditor-Assurance & Advisory Business Service

Shanghai, China

Aug 2014 - July 2016

- Rated as high-performance in 2015 and 2016
- Served as the youngest project manager in charge of public company projects in EY, Central East China Religion
- Led an annual audit team of ten professionals including 4 seniors and 6 junior staffs, responsible for job allocation, work quality control and preparation of final financial statements
- Conducted annual audits for Greenland Group (HKEX:01365), a luxury automobile dealership (with total annual sales up to 2 billion dollars, total assets of 1.9 billion dollars and over 100 4S retail stores)
- Led an IPO audit team for Greenland Group and issued audited financial reports for HK Exchange review
- Cooperated with Morgan Stanley HK and Cleary Gottlieb in preparing exchange hearing materials, responsible for financial data calculation and reasonableness analysis
- Prepared EY internal compliance review memorandums to partners who are in charge of Quality Review Program
- Coordinated with EY Tax team, summarized P&L statements of 80 Greenland Group 4S retail stores and optimized Group tax structure for Year 2015
- Documented tax records of Sika (a global fortune 1000 company) China for 2011-2015 and re-filed tax reports to local tax department (client saved approximately 1 million dollar taxes)
- Collaborated with EY consulting performance improve team in helping Greenland Group establish the first information share platform in automobile industry in China, responsible for internal control assessment
- Trained 2015 fresh staffs on tasks including cash flow drawing up techniques, inventory stocktaking skills, verification letter tips as an assisting manager

Junior Auditor-Assurance & Advisory Business Service

Sept 2012 - July 2014

- Combined balance sheets accounts in China Auto Rental Inc.(HKEX:00699) merge with Hertz China
- Prepared balance sheets, income statements, statements of cash flow and statements of equity movement of two subsidiaries of Hertz China individually
- Calculated short-term and long-term rental revenues (around RMB 2 billion) of China Auto Rental Inc., depreciation of cars (50K cars) and conducted reporting packages of 4 entities around Beijing
- Applied effective model to pick up sample stocktaking stores randomly to verify the existence of whole fleet
- Attended CAR stocktaking in distant different cities and filed report forms
- Performed substantive procedures and walk through on account receivables, payables and payroll system

ADDITIONAL INFORMATION

- Analytical Skills: SAP, Oracle, MS Excel, VBA, R, Python.
- Awards: EY EXCEED Award (Mar. 2015); International Half Marathon Race (Mar. 2015)
- Participant, EY and China Care Fund. Educational outreach to Middle School kids (Mar. 2015).
- Business traveled to at least 30 different cities in Asia, never fed up with business travels

- Created a student and employee leadership training program. Designed a format for mentors and employees to be trained.

ADDITIONAL INFORMATION

- Fifth Degree Black Belt with over 26 years of experience in martial arts training
- ECMA liaison to Stark County Safety Council
- Captain of ECMA Relay for Life Team in 2012; raised over \$10,000 for cancer research
- Monthly volunteer work at Canton Calvary Mission, Refuge of Hope and Crosspoint Methodist Church



UNDERGRADUATE STUDENTS PURSUING INTERNSHIP OPPORTUNITIES

Bernstein, Mason – junior majoring in real estate graduating in May 2018; seeking an internship for fall 2017/spring 2018 in commercial real estate, preferably in retail leasing or retail brokerage.

Bingmer, Kasey – junior majoring in real estate graduating in May 2018; seeing an internship for fall 2017 in residential development or anything in residential real estate.

Brown, James – junior majoring in finance graduating May 2018; seeking an internship in investment banking, wealth management, investments, private equity, equity research/analysis, portfolio management, brokerage services, equity/debt capital markets, asset management, hedge funds, mutual funds, and/or market analysis.

Burpee, Andy - sophomore majoring in finance graduating in May 2019; looking for an internship in real estate investment/finance and mortgage banking.

Butya, John – junior majoring in real estate graduating in May 2018; seeking an internship for this summer in either industrial or commercial real estate.

DeRicco, Joseph – junior majoring in architecture graduating in May 2018; interested in pursuing a position in planning and development.

Fall, Marieme – junior majoring in finance graduating in May 2018; interesting in internship position in any real estate field.

Frei, Alex – sophomore majoring in finance and real estate graduating in May 2019; seeking an internship in the commercial real estate field or with a Real Estate Investment Trust.

Gangl, Chris - junior graduating in May 2018 double majoring in finance and real estate and minoring in entrepreneurship; interested in an internship concerning, but not limited to, real estate development, consulting, valuation, and capital markets.

Greene, Dalton – senior majoring in marketing graduating in December 2017; seeking an internship in management or market research.

Groedel, Ross – sophomore graduating in May 2019; seeking an internship in the commercial sector with a focus on real estate development.

Hayes, Ian - sophomore majoring in finance, graduating in May 2019; looking for an internship in real estate investment or financial fields.

Herrera, Raymond - junior majoring in finance and real estate, graduating in May 2018; seeking an internship in commercial real estate development, real estate asset management, and real estate consulting.

Kehoe, Lucas – senior majoring in finance graduating in December 2017; seeking an internship in commercial real estate development, investment, and consulting.

Kulbacki, Eric – sophomore graduating in May 2019; looking for an internship opportunity in the field of commercial real estate lending.



UNDERGRADUATE STUDENTS PURSUING INTERNSHIP OPPORTUNITIES

Macali, Marco - senior majoring in finance and economics graduating in December of 2017; interested in an internship opportunity as an analyst in commercial real estate investment, development, or private equity.

Mapes, Connor - sophomore majoring in strategic communication graduating in May 2019; seeking an internship position in the field of commercial real estate.

Markowitz, Justin - sophomore majoring in real estate graduating in May 2019; looking for internship opportunities in the New York area in any real estate related field.

Moats, Nicholas - junior majoring in finance graduating in May 2018; looking for internship positions in any area of real estate

Mohammad, Mohammad - senior majoring in finance graduating in December 2017; seeking an internship for summer 2017 and a full-time position after December 2017 in real estate finance

Otter, Matthew - junior majoring in finance graduating in May 2018; interested in internship positions in real estate investment, banking and commercial real estate.

Ouyang, Yunrong - senior majoring in finance graduating in December 2017; interested in internship/full time job in any area of finance and investment.

Robbins, John - junior majoring in finance, minoring in business analytics graduating in December 2018; interested in internship in any area of finance.

Sapp, Jonathan - junior majoring in real estate and urban analysis with a minor in Spanish May 2018; interested in internship positions in corporate hospitality, commercial real estate and real estate investment.

Skiba, Matthew - a junior majoring in finance and economics graduating in December 2017; interested in internships in residential and commercial real estate.

Sullivan, Austin - junior majoring in finance and real estate graduating in May 2018; seeking internship opportunities in any area of real estate.

Tabachnik, David - junior graduating in December 2018; engineering major seeking an internship in real estate development and/or investments

Weiner, Tori - sophomore graduating in May 2019; seeking an internship in development, commercial real estate, or corporate real estate.

Wollet, Andrew - junior majoring in finance and real estate graduating in May 2018; interested in an internship with a real estate investment trust, commercial brokerage firm, or development company.

Yoder, Joseph - junior majoring in real estate and economics graduating in May 2018; seeking enriching learning opportunities in commercial real estate or corporate real estate

Wong, Cheung Pui - junior exchange student majoring in quantitative finance graduating in June 2018; seeking an internship opportunity in real estate finance and investments.

MASON BERNSTEIN

68 E 17th Avenue, Columbus OH 43201 | (443) 610-7434 | Bernstein.146@osu.edu

EDUCATION

The Ohio State University, Max M. Fisher College of Business

Bachelor of Science in Business Administration
Specialization: Real Estate and Urban Analysis

- GPA:3.55
- Deans list: Fall 2015 Semester

Columbus, OH
May 2018

WORK EXPERIENCE

Graphix Sports Printing

Account Manager

Columbus, OH
May 2016-Present

- Work with businesses and college athletic departments to provide various printed products

Ohio State Hillel

CEI (Campus Engagement Intern)

Columbus, OH
August 2015-May 2016

- reached out to uninvolved Jewish students on campus to involve them in Hillel, coordinated 2 events

KLN Retail

Intern

Towson, MD
June-August 2015 & June-August 2016

- Assisted senior brokers in the tenant and landlord representation sector of commercial real estate
- Accompanied brokers on market tours with major clients
- Prepared and analyzed market information for prospective and current clients

Camp Skylemar

Junior Counselor

Naples, ME
June-August 2014

- Taught sports, acted as a mentor to boys attending the camp

Baltimore Jewish Council

Intern

Pikesville, MD
March-April 2014

- Met with diplomats at state capitol
- Gathered information about Jewish populations

LEADERSHIP EXPERIENCE

Alpha Epsilon Pi Fraternity

Standards Board Member

The Ohio State University
August 2016-Present

- Nominated by a brotherhood of over 100 to serve as a member of the fraternity judicial board
- Worked with a committee to determine the severity of allegations/repercussions of the allegations

Rush Committee

August 2016-Present

- Worked alongside the rush chair to manage a group of 16 assistants

Special Events Chair

March 2016-Present

- Planned social events including date parties, balanced a \$5000 budget

Social Committee

August 2015-Present

- Worked with the social chair to plan, set up, clean up and spread word of numerous social events

Buckeyes for Israel

Volunteer Coordinator

Columbus, OH

August 2015-May 2016

Buck-I-Serv

Volunteer

Immokalee, FL

May 2015

- Worked in an elementary school, assisting teachers and providing a male role model to the children
- Built a playground and painted bookcases at an afterschool program for impoverished children

TECHNICAL SKILLS

(Windows) Microsoft Word, Excel, PowerPoint, Access

KASEY BINGMER

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Bingmer.4@osu.edu | <https://www.linkedin.com/in/kaseybingmer>

OBJECTIVE

Seeking an internship in Residential Real Estate

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Business Science in Business Administration
Specialization in Real Estate

- 3.395 GPA
- Dean's List Fall 2015, 2016 and Spring 2016 semesters

Columbus, OH
May 2018

WORK EXPERIENCE

The Ohio State University Housing Services

Student Assistant

Columbus, OH
January 2015-January 2017

- Communicated policies and procedures to Ohio State students and parents
- Trained and instructed multiple new employees on complex policies and guidelines
- Aided in housing assignment, move-in, and new freshmen orientation processes
- Processed information for over 10,000 on-campus students
- Worked 10-12 hours per week as a full time student

Historic Marcy Store and Diner

Server and Cashier

Canal Winchester, OH
March 2014-July 2016

- Multitasked between incoming calls, current customers, and running the cash register
- Trained six new employees on prioritizing responsibilities
- Prepared and served food to customers

EXTRACURRICULUM INVOLVEMENT

Pets for Vets Club

General Member

Columbus, OH
August 2015- Present

- Assisted in fundraising activities that raised approximately 1500 dollars
- Donated items and toys to animal shelters
- Supported the emotional needs of veterans by raising awareness and funds for their emotional support animals

Fisher Real Estate Society

General Member

Columbus, OH
August 2016- Present

- Attended informational meetings about the different path and trends of real estate
- Participated in the NAIOP Case Study competition
- Networked with professionals during the case study competition

ACTIVITIES

- Miss Cruise In Pageant Queen
- Swing Dance Club
- Intramural Sports
- Real Life Study Group

SKILLS

- Proficient in Microsoft Excel and Microsoft Word
- Experience with Access databases
- Extensive experience in customer service as well as multitasking

JAMES BROWN

3665 Glenbar Drive, Fairview Park, Ohio 44126 | Jblax70@aol.com | 216.406.8995

EDUCATION

The Ohio State University, Fisher College of Business

Bachelors of Business Administration

Specializations in Finance

- 3.914 GPA

Columbus, OH

May 2018

EXPERIENCE

Key Bank

Debt Capital Markets Intern

- Analyzed financial statements and total debt for 6 clients
- Worked with DCF models and predicted future financials
- Interacted with clients on the sale of Corporate Bonds
- Helped clients raise capital through debt financing

Cleveland, Ohio

May 2014-July 2014

Columbus Recreation Center

Summer Maintenance/Instructor

- Managed facility operations
- Handled property maintenance and repairs
- Lead large groups of children in recreational activities

Columbus, Ohio

May 2015- Aug 2016

Personal Portfolio Manager

Portfolio Manager

- Manage my own financial portfolio
- Project the future of stocks and mutual funds in the market
- Research 100s of companies to find safe and profitable investments

Fairview Park, Ohio

July 2013-Present

VOLUNTEER EXPERIENCE

The Ohio State University

Teaching Assistant

- Illustrate to students how to solve problems in Business Core academic areas

Columbus, Ohio

December 2016-Present

Rocky River High School

Tutor

- Prepare seventh graders to take the Ohio Achievement Assessment
- Clarify and explain how to perform tasks on similar examinations

Rocky River, Ohio

October 2012 - Present

Fisher Cares Buddy Up Tennis

Tennis Instructor

- Instruct children and young adults with down syndrome how to play tennis
- Coordinate tennis clinic drills for participants

Columbus, Ohio

August 2015-Present

EXTRACURRICULUM INVOLVEMENT

Common Cents Investment Group

- Analyze and study weekly trends in the stock market
- Project future market values based on current events

August 2015 - Present

Undergraduate Finance Association

- Communicate and network with business associates
- Become versed with roles of different companies in the economy

August 2015 - Present

ANDREW BURPEE

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EDUCATION

The Ohio State University, Max M. Fisher College of Business
Bachelor of Science in Business Administration
Specialization: Finance Minor: Economics
GPA: 3.95/4.0

Columbus, OH
May 2019

The Ohio State University
Freshman Global Lab

Zurich|Turin
May 2016

- One of 36 students that toured various international companies to understand their business operations
- Immersed in multiple cultures to explore global business tendencies

EXPERIENCE

Ross, Sinclair & Associates, LLC
Investment Banking Analyst Intern

Columbus, OH
January 2017 – Present

- Structure debt service schedules for municipal bond financings and refunding issues using advanced bond sizing software
- Compile pitch books and presentations for existing and prospective clients, helping to bring in over \$12 million in new business to date
- Assist managing directors with case by case business operations

Clark-Guy & Associates
Student Intern

Grandview, OH
May 2016 – December 2016

- Prepared financial reports and spreadsheets for 200+ high net worth clients (\$1–\$50 million)
- Worked with multiple investment and insurance companies to analyze financials and aid in underwriting

EXTRACURRICULUM INVOLVEMENT Fisher

Real Estate Society
Vice President of Programming

Columbus, OH
September 2015 – Present

- Help oversee the entire organization by working with real estate professionals
- Responsible for recruiting, planning, and executing member events

Buckeye Capital Investors
Healthcare Analyst

Columbus, OH
October 2016 – Present

- Analyze healthcare industry to assist in the management of the Scarlet Alpha Management Fund
- Participate in a new analyst training program covering current events, fundamental and technical analysis, economics, portfolio management, and stock pitches.

Scarlet and Gray Financial
Student Coach

Columbus, OH
January 2017 – Present

- Participate in a leadership development program focusing on financial acumen and peer coaching
- Support and provide coaching to students seeking financial and wellness assistance

JOHN BUTYA

250 W Norwich Ave Apt 203 Columbus, OH 43201 | butya.2@osu.edu | 412-304-2599

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration

Specialization Real Estate, Minor in Economics

- 3.37 GPA

EXPERIENCE

Habitat for Humanity- Mid Ohio

Columbus, Ohio

Finance and Property Acquisition Intern

Columbus, OH

May 2018

June 2016- August 2016

- Handled and implemented new policy creation for stricter mortgage underwriting guidelines to significantly reduce number of delinquent mortgages and increase number of qualified families accepted into program.
- Performed correlation, regression and Z-Score statistical analysis on client data to determine factors related to delinquency of mortgages and failure to pay in a timely manner.
- Research of potential properties via the county auditor's website and in person evaluations that led to acquisition of property and the building of homes for in need families in mid-Ohio.

Moon Run Development LLC

Pittsburgh, Pennsylvania

Real Estate Intern

May 2015-August 2015

- Tasked with finding appropriate space for commercial office site in Greater Pittsburgh Area through online and site visit research.
- Compared multiple sites based on traffic flow, topography, existing buildings and client preferences.
- Recommended a particular location that was chosen by management to renovate and use for office space.
- Attended and assisted management during township planning commission and zoning meetings to ensure compliance with township planning and development ordinances.

Shenango Lake Golf Club

Mercer, Pennsylvania

Landscape, Maintenance

June 2014-August 2014

- Landscaping duties including:
 - Mulching, grass cutting, watering, and brush clearing.
- Performed maintenance, repairs, and material purchases for on-site rental house.

Brownsdale Lane LLC.

Pittsburgh, Pennsylvania

Oil and Gas Intern

June 2014-August 2014

- Tasked with providing valuation of real estate with special attention to oil and gas potential particularly in the Marcellus and Utica regions.
- Provided research reports to members on recommendations for decision making on selling, leasing and amounts to invest given a financial model of current royalty percentages, signing bonuses, and output from wells.
- Met and attended meetings with members and potential investors to aid in funding projects including leases and sales of mineral rights and land.

BZ Inc.

Pittsburgh, Pennsylvania

Assistant

January 2010-August 2014

- Successfully accumulated raw data, researched and located related documents via the county records office, organized and prepared spreadsheet for recording of entire portfolio of real estate and other investments for easy analysis and decision-making.
- Worked remotely to manage and record financial data using Microsoft Excel
 - Analysis of real estate data and trends for decision making on both commercial and residential properties

EXTRACURRICULUM INVOLVEMENT

Fisher Real Estate Society

President

August 2016-Present

Vice President- Communications

August 2015 August 2016

- Successfully delegated tasks to 4 executive board members
- Involved in planning and execution of events

Buckeye Business Professionals

President

August 2015-Present

Executive Board Member

January 2015-August 2015

- Successfully managed business professional organization with over 15 active members
- Meeting planning, advertising, and execution
- Successfully delegated tasks to 5 executive board members

JOSEPH DeRICCO

120 S. Evanston Ave., Arlington Heights, IL 60004 | joe.dericco@gmail.com | 847.323.3894

EDUCATION

The Ohio State University, Knowlton School of Architecture

Bachelor of Science in Architecture
Minor in Business Administration

- 3.43 GPA

Columbus, OH
May 2018

EXPERIENCE

Ricondo & Associates, Inc.

Airport Planning Intern

Chicago, IL
June 2016-August 2016

- Supported the Terminal Area Plan undertaken at Chicago O'Hare International Airport.
- Aided in the creation of construction phasing and facility expansion exhibits.
- Created and presented roadway and public transit planning alternatives to accommodate future growth.
- Prepared airspace obstruction analysis and developed a spreadsheet to covert and track geographic coordinates.
- Assisted in project cost tracking.

MRV Architects, Inc.

Architecture Intern

Mount Prospect, IL
June 2015-August 2015

- Conducted site investigation reports and feasibility studies for proposed buildings.
- Performed code and zoning analysis.
- Aided in design development and production of construction documents.
- Drafted as-built drawings existing conditions prior to building renovation.

Advanced Architectural Design, Ltd.

Architecture Intern

Mount Prospect, IL
July 2015-August 2015

- Composed 3D model and rendering exhibits for mixed-use high-rise design proposal.

Christopher B. Burke Engineering, Ltd.

Engineering Intern

Rosemont, IL
March 2012-December 2014

- Contributed to design development of infrastructure projects including pump stations, street lighting, and dam renovations.
- Supported construction document assembly, production of detail drawings and rendering exhibits for proposal.
- Calculated construction quantities and cost estimates, assessed bid tabs and helped with shop drawing review.

District 214 Practical Architecture/Construction Home Design Competition

1st Place

Mount Prospect, IL
2012

- First place among 32 teams in school district design/build competition.
- Designed 3200ft² single family home, construction completed July 2014, sold October 2014 for \$580,000.
- MLS ID: 08675714.

EXTRACURRICULUM INVOLVEMENT

Buckeye Capital Investors

- Active member of student run investment club, Managing Director of Industrials sector (Jan 2016- Dec 2016)

September 2014-Present

SKILLS

- Microsoft Office: Word, Excel and PowerPoint
- Adobe Creative Suite: Photoshop, Illustrator
- CAD: AutoCAD, Revit, Rhino, Microstation, Sketchup
- Creative problem solving and attention to detail
- Planning, organization and time management

MARIAEME GARMY FALL

93 West 12th Avenue, Columbus, OH 43210 | (513)370 6600 | fall.26@osu.edu

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration

Specialization: Finance and minor in Real Estate

- GPA: 3.1
- The National Society of Collegiate Scholars

Columbus, OH

May 2018

EXPERIENCE

Oxley's 2 Go

Student Assistant

Columbus, OH

Aug 2016- Present

- Cashier
- Oversees student assistants' tasks
- Restock items
- Serve ice cream
- Receive orders

Amazon

Amazon Associate

Hebron, KY

June 2015-Aug 2016

- Sorting merchandise
- Water Spider (Deliver merchandise for associates to sort)
- Palletizing
- Wrangler (Pushing totes for sorting)
- Unloading/Loading Trucks

Gate Serve (Delta Airlines)

Team Lead (Cabin Services)

Hebron, KY

June 2016-Aug 2016

- Managed a team of 5-6 people
- Assigned tasks to accomplish on the aircraft
- Regular security checks on Delta aircrafts
- Provided first class section with new blankets and pillows

COMMUNITY SERVICE

American Red Cross

Team member

Cincinnati, OH

Feb 2013-May 2013

- Built a project to raise awareness about the International Humanitarian Law.
- Met weekly with group members to elaborate a visual presentation
- Presented child soldiers video to the jury
- Won the competition for creativity and informative content

Circle K

Organization member

Columbus, OH

Aug 2014- Present

- Complete multiple service projects for the community
- Organize fund raisers for less fortunate people (Dishin' for hunger more than \$40000)
- District Conventions (Elections of District board, Speeches, workshops)
- Service events include "Wagons Ho Ho Ho", "Clean up Columbus", "Meals on Wheels"

Fisher Cares

Organization member

Cincinnati, OH

Feb 2014-Present

- Created blankets for the needy
- Patched up pieces of material together to make Toms shoes for children in Africa
- Participated in food drive
- Donated cans of goods to the Mid-Ohio food bank

INVOLVEMENT

- National Association of Black Accountants (NABA)- Current Secretary
- Fisher Cares
- African Youth League
- UNCHAINED (Anti Human -Trafficking Organization)
- Fisher Citizenship Program

ALEXANDER FREI

1957 Indianola Ave, Columbus, OH 43201 | C: (973) 900-0355 | frei.12@osu.edu

EDUCATION

The Ohio State University

Bachelor of Science in Business Administration
Fisher College of Business
Specializations: Finance and Real Estate
Cumulative GPA: 3.762

Columbus, OH

May 2019

PROFESSIONAL EXPERIENCE

Bottom Line Office Supplies

Founder/CEO

Springfield, NJ

May 2014 – Present

- Founded an office supply business specializing in sales of closeout merchandise
- Business operating profitably since July, 2014
- Established a network of channels for procurement of products
- Set up and manage accounts on major ecommerce sites
- Revamped the business multiple times by adding new departments and sources for purchases and sales
- Handle all customer communicate
- Reduced listing time and increased productivity

LYFT

Campus Ambassador

Columbus, OH

February 2016- Present

- Assisted the company transitioning into a brand new market dominated by Uber
- Helped obtain brand recognition and increase customer base in Columbus
- Received corporate recognition for customers obtained

LEADERSHIP EXPERIENCE

Sigma Alpha Mu Fraternity, Sigma Beta Chapter

Refounding Father/Treasurer

The Ohio State University

February 2016- Present

- Hand selected by Sigma Alpha Mu Nationals to handle all Chapter funds
- Collaborating with Nationals for the rechartering of our fraternity
- Manage of all finances for the fraternity
- Created a budget with a multiyear outlook to establish financial stability
- Work with the rest of the Executive Board to handle any problems with the rechartering process
- Run weekly chapter meetings with the rest of the Executive Board

Interests: Investing, Business, Fitness, Hockey, Cars

CHRISTOPHER T. GANGL

93 ½ E Woodruff, Columbus, Ohio 43201 | (C) 513.335.9548 | gangl.6@osu.edu

EDUCATION

The Ohio State University- Max M. Fisher College of Business

Bachelor of Science in Business Administration

- **Specialization:** Finance and Real Estate | **Finance GPA:** 3.940 | **Cumulative GPA:** 3.820
- **Minor:** Entrepreneurship

Columbus, OH

Fall 2014 – Spring 2018

College of Charleston

- **Specialization:** Finance | **Cumulative GPA:** 4.0

Charleston, SC

Fall 2013 – Spring 2014

PROFESSIONAL EXPERIENCE

Capital On Tap

Finance and Operations Intern

London, United Kingdom

Summer 2016

- Monitored and analyzed financial, statistical and operational data trends.
- Created and maintained precise and accurate models, charts, and reports using SQL, Microsoft Excel, PowerPoint, Google Analytics, Datarama.
- Reviewed and analyzed project spending throughout project life cycle.
- Presented innovative ideas that ultimately improved customer conversion rates (1%).
- Successfully adapted socially, mentally, and professionally to a completely foreign environment.

The Schottenstein Group, American Signature Division

Marketing Intern

Columbus, OH

Summer 2015

- Built effective spreadsheets to automatically create ISCY codes.
- Revised social media marketing outlets.
- Oversaw budget allocation for new products.
- Reorganized and recreated complex databases.

Vector Marketing

Sales Associate

Cincinnati, OH

Summer 2014

- Completed cold calls with a conversion rate of 30%.
- Emphasized product features based on analysis of customer's needs.
- Engaged with HR department ad gave them over 500 new marketing pathways.

Leadership Experience and Activities

Sigma Pi Fraternity International – Gamma Chapter

Recruitment Chairman

Fall 2016 – Present

- Developing new strategies to grow the organization by 25% during the Spring of 2017
- Manage ad Direct budgets for events associated with expanding the fraternity
- Liaised with the university and other organizations to plan philanthropic and social events

Boss Competition

Third Round Finalist

Fall 2014

- Competition where you are able to pitch a business idea to a panel of judges and they mentor you through the process and can eventually get business funding
- Pitched and idea about location based advertising and made it through multiple rounds
- Am going to pitch another idea in the spring of 2017

Wall Street Prep Program

Participant

Fall 2016

- Financial Modeling and Business Valuation using DCF, LBO, M&A, and Comparable Models
- Covered macro execution for financial models

Common Cents Investments Club

Member

Fall 2015 – Present

- Preformed equity research on Walmart to discover growth opportunities
- Used valuation methodologies, technical and fundamental analysis

Skills and Interests

- 4+ years of stock trading experience by managing 5-figure Scottrade account, with average returns of 6%
- Proficient in Microsoft Word, Excel, PowerPoint, Access, SQL database querying, Google Analytics, Datarama, and Bloomberg Terminals
- Soccer, lacrosse, swimming, baseball, skiing, traveling, Ohio State athletics, volunteering

DALTON GREENE

156 West Patterson Ave. Columbus, OH | greene.1046@osu.edu | 937.407.2581

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Business Science
Specialization in Marketing
Minor in Real Estate

- 3.3 GPA

Columbus, OH

December, 2017

EXPERIENCE

Kimball Midwest

Sales and Operations Intern

Hilliard, OH

October 2016-Present

- Rotational internship through sales, warehouse and office positions.
- Gained experience in logistics and warehouse management.
- Shadowed a sales representative, assisting in demos and order taking.
- Have participated in sales presentations and meetings.

Speedway LLC

Corporate Operations Intern

Columbus, OH

March 2016-September 2016

- Gained valuable experience in managing store operations as well as district operations
- Spent 6 weeks in-store learning how to operate a functional store in all aspects.
- Spent 4 weeks with a District Manager learning how to run a 13-store district.
- Presented a marketing project to VPs and department heads about improving their mobile application.

Meijer

General Merchandise/Sales Associate

Dublin, OH

February 2015-August 2015

- Ran the electronics department during second shift.
- Was a key holder for several departments during the day and closed store
- Helped customers order and receive photos.

Packback Books

Brand Ambassador

Columbus, OH

June 2014-May 2015

- Have given out over 300 free textbook rentals to fellow students.
- Learned how to leverage social media to market products efficiently.
- Spoke to over 20 classes and organizations about opportunities with Packback.

DDR Case Competition

Co-Captain

Columbus, OH

October 2016

- Prepared a presentation about the future of investment in retail properties.
- Specifically focused on omni-channel logistics and marketing

SKILLS

Microsoft Office
Qualtrics and R
CodeRed

ROSS GROEDEL

73 East 15th Avenue Columbus, Ohio | groedel.6@buckeyemail.osu.edu | 216.401.6898

EDUCATION

The Ohio State University, Fisher College of Business

*Bachelor of Science in Business Administration
Specialization in Real Estate and Urban Analysis*

- 3.545 GPA; Autumn 2016 Dean's List
- Fisher Direct: Admitted to the Fisher College of Business as a Freshmen based upon strong high school credentials

Columbus, OH

May 2019

Orange High School

- Member of National Honor Society
- 3.783 GPA; Including 12 hours of AP credit
- Two sport varsity lettermen in baseball and soccer

Cleveland, Ohio

May 2015

EXPERIENCE

Brack Capital

Housing and Lodging Market Analyst

Tel Aviv, Israel

June-August 2016

Global real estate investment firm. Properties of 40 million square feet and \$9 billion in the U.S and abroad

- Gathered data related to the Manhattan housing and lodging market
- Condensed Manhattan-specific market reports into data tables in Excel

Weston Inc.

Shadow

Cleveland, Ohio

December 2016-January 2017

Commercial real estate firm specialized in industrial uses; 12 million square feet in real estate and 550 tenants

- Documented errors in loan documents filings within company software network to uphold debt schedule's accuracy
- Observed communication of Weston team through prospect tenant meetings and site visits
- Reorganized company network "Loan" site to ensure financial documents match the current debt schedule

Provide A Ride

Fleet Maintenance Staff Member

Cleveland, Ohio

June-August 2014, May-June 2016

Customized provider of paratransit and non-emergency medical transportation services

- Organized dispatch of approximately 100 vehicles to ensure proper timing between arriving and departing vehicles
- Maintain upkeep of interior and exterior of vehicles

Master Pizza

Driver

Local pizza restaurant

Cleveland, Ohio

May 2015-December 2016

INVOLVEMENT

Fisher Real Estate Society

Club Member

Columbus, Ohio

August 2016-Present

- Increased real estate knowledge by attending weekly meetings and networking with guest speakers
- Participated in site visits, panel discussions, and career networking events

Alpha Epsilon Pi Fraternity

Rush Committee

Columbus, Ohio

May 2016-Present

- Selected because of exceptional communication skills and ability to recruit new members

Alumni Chair

- Establishing an alumni newsletter to improve relations with alumni

IAN HAYES

306 Claranna Avenue, Dayton, OH 45419 | (937) 380-6675 | hayes.897@osu.edu

EDUCATION

The Ohio State University: Max M. Fisher College of Business

Bachelor of Science in Business Administration

Columbus, OH

Expected Graduation: May 2019

- Dean's List each semester | Cumulative GPA: 3.77
- Specialization: Finance | Real Estate Minor

Oakwood High School

Diploma with Honors

Dayton, OH

2011-2015

GPA: 4.19

- ACT Composite: 33

EMPLOYMENT

Dorothy Lane Market

Service Desk and Front End Supervisor

Oakwood, OH

August 2013–Present

- Perform returns, payment to suppliers, special orders, and resolve complaints

- Manage front end associates, ensure customer satisfaction, and oversee front end operations

- Reconcile cash drawer and use Advanced Store Workbench (ASW) software to maintain transaction records

Lumberjack Lawn Care

Crew Leader

Dayton, OH

June 2011–August 2016

- Perform specialized landscaping and lawn care for 65 yards weekly

EXTRACURRICULAR INVOLVEMENT

Buckeye Undergraduate Consulting Club

Consultant

Columbus, OH

September 2016–Present

- Project team member working to assist venture capital firm's portfolio engagement

- Graduate of the Consulting Education Program

- One of 16 business analysts selected from over 80 applicants

Buckeye Capital Investors

Vice President: Healthcare sector

Columbus, OH

September 2015–Present

- Provide management assistance for the Scarlet Alpha Management Fund

- Increased analytical abilities through stock pitches and company valuations at weekly meetings

- Former Associate in Technology, Media, and Telecommunications sector

St. Albert the Great Parish Youth Ministry

Youth Leader

Kettering, OH

June 2011–August 2014

- Founding member, organized fundraisers and events for mission trip sponsorship

COMMUNITY SERVICE

Fisher College of Business

- Acclimate freshmen to campus, lead information and team-building sessions

Columbus, OH

August 2016

Shoes for the Shoeless

- Collected donations and fit over ten dozen children for new shoes during winter months

November 2013–February 2015

Catholic Heart Workcamp Mission Trips

Pittsburgh, PA/Detroit, MI/Nashville, TN

- Performed construction and home improvement for urban core families during week-long mission trips

2012-2014

ACHIEVEMENTS

Crowe Horwath Performance Case Competition

Columbus, OH

April 2016

- Finished second of 12 teams in highly competitive challenge

- Developed proposal for firm to maximize revenues and streamline ERP software implementation

Bloomberg Aptitude Test

Columbus, OH

September 2015

- Scored in 93rd percentile among test-takers in business critical-reasoning test

National Merit Finalist

Oakwood, OH

March 2015

- One of 7,400 finalists from 1.6 million PSAT/SAT applicants

University of Dayton Portfolio Challenge

Dayton, OH

February 2015

- Finished first of 15 teams in challenge with 9% return in 3-month period

Ohio Personal Finance Challenge

Columbus, OH

May 2015

- Placed 5th in state, completed online and in-person components for quiz challenge

PERSONAL INTERESTS

- Personal finance, college and professional sports, fitness, music, and reading

RAYMOND HERRERA

1232 Neil Avenue #A, Columbus, OH, 43201 | (614) 966-5113 | Herrera.99@osu.edu

EDUCATION

The Ohio State University, Fisher School of Business

May 2018

Bachelor of Science in Business Administration

- Cumulative GPA: 3.49
- Specializations: Accounting | Finance | Real Estate

WORK EXPERIENCE

Client Service Management, Global Private Client Group, Laidlaw & Co.

New York, NY

Account Assistant Representative

May 2015 --- July 2015

- Helped open accounts monthly, gathered client information and created database.
- Approx. \$5 million AUM, developed regression analysis and statistical reports.
- Conducted analysis on equity markets and originated market reports.
- Reported to SVP of Wealth Management and Director of Sales.

Blue Chip Council Group at Bank of America Merrill Lynch

New York, NY

Staff Assistant

June 2014 – Aug 2014

- Received and made outbound calls to Institutional traders, bankers, and investors.
- Organized meetings for the Blue Chip Council Group, worked heavily with Excel and MS Office.
- Coordinated with other department staff with presentations and sales material.

LEADERSHIP & INVOLVEMENT

NAIOP Real Estate Challenge

Columbus, OH

November 2016

- Worked on a team of 4 students analyzing a new development project that would serve as a gateway entrance to campus.
- Provided a projected cash flow, renderings, site plan, and pro-forma in a presentation to a panel of judges from various senior roles in commercial and development companies.

Fisher Real Estate Society, The Ohio State University Center for Real Estate

Columbus, OH

Member

January 2016 - present

- Attend weekly meetings with professionals and corporations within the industry.

JP Morgan Chase / Hope Worldwide Leadership Program

Chicago, IL

Participant

July – Sept 2011

- Participated in a joint program with JP Morgan Chase and Hope worldwide 2011 to teach financial literacy in public high schools.

VOLUNTEER AND COMMUNITY SERVICE

Habitat for Humanity

Kent, OH

Volunteer

Sept 2014

- Provided assistance with building on-site new construction homes for low income families.

AIDS Walk New York

New York, NY

Fundraiser

May 2012

- Helped organize and fundraise for the AIDS Walk in New York City, developed a network of individuals who collaborated with the event and raised awareness to the cause.

LUCAS J. KEHOE

Kehoe.29@osu.edu | 567-202-3729

EDUCATION

The Ohio State University, Fisher College of Business
Bachelor of Science in Business Administration
Specialization: Finance

Columbus, Ohio
December 2017

- GPA 3.05

EXPERIENCE

Garth's Auctioneers and Appraisers

Summer Intern

Delaware, Ohio
Summer 2015

- Inventoried consignments with detailed descriptions utilizing RFC (auctioneering database)
- Worked as a phone bidder during live domestic and international auctions
- Tastefully staged showroom floor spaces
- Engaged with clients and addressed inquiries

TDC Companies

Accounting/IT Intern

Toledo, Ohio
Summer 2014

- Reconciled monthly direct bill commission statements and bank reconciliations
- Coordinated the installment of a new phone and voicemail system for over 80 office employees
- Developed proficiency with Excel 2013 and Agency Management Software (Applied TAM)
- Enhanced professional communication skills in group meetings as well as department projects

The Toledo Country Club

Employee and Caddie

Toledo, Ohio
2008 - 2014

- Managed, cleaned, and maintained a fleet of over 100 golf carts
- Opened up and closed practice facilities
- Organized and ran golf outing logistics
- Valeted vehicles during special events and parties
- Carried, washed, and cleaned players clubs
- Attended to members and guests' needs

LEADERSHIP AND VOLUNTEER EXPERIENCE

2016 NAIOP Central Ohio Case Study Competition – Runner Up (*Team Synergy*)

Columbus, Ohio

- Created a comprehensive plan for the redevelopment of a 4.5-acre parcel of land located at 15th and High Street in Columbus, Ohio
- Presented our site plan, market study, and financial analysis made up of a pro-forma, 10 year cash flow analysis, and a build and sell analysis to a panel of experienced local real estate professionals
- Placed runner-up out of 6 competing teams

Fisher Real Estate Society (*Member*)

2016 – Present

Ohio State's Phi Sigma Pi - National Honor Fraternity (*Member*)

2016 - Present

Ohio State Club Golf Team (*Member*)

2013 - 2016

Fisher College of Business Student Advocacy Group

Columbus, Ohio

Founding Father and VP of Finance

2014 - 2015

- Provided members various professional development and networking opportunities
- Responsible for controlling club's finances
- Attended a prospective MBA conference with other members in San Francisco, California

Birdies for Brian

Ottawa Hills, Ohio

Golf Committee

2013

- Assisted in planning a charitable golf tournament to honor a close friend, which raised over \$40,000

Youth in Philanthropy Encouraging Excellence (YIPEE) – Leadership Toledo

Toledo, Ohio

Treasurer

2011 - 2013

- Raised and allocated \$36,000 of funds to help various local non-profit organizations
- Reviewed grant request and made funding decisions

MARCO MACALI

Macali.5@osu.edu • (330)-509-9090 • 1234 Steelwood Road Columbus, OH 43212

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration, Finance and Economics Specialization

Major GPA 3.40

Consumer Packaged Goods Industry Cluster

- Selected as 1 of 17 students to participate in a program designed to match students with industry executives to work on real life projects within those companies

Columbus, OH

December 2017

August 2016- Present

EXPERIENCE

Colliers International

Commercial Real Estate Research Intern

Columbus, OH

September 2016-Present

- Perform research and create market analysis summaries to source potential clients in Greater Columbus Area
- Interact with capital markets team on sourcing prospective acquisition targets based on the firm's criteria
- Support and lead property site visits with brokerage and asset management team for new and recurring clients

Farmers Trust Company

Asset Management Intern

Youngstown, OH

June 2016 – August 2016

- Assisted in management of a \$1.3 billion portfolio by conducting a macroeconomic analysis of assets
- Analyzed S&P sectors and individual stocks within each sector for review from a strategic investment committee
- Conducted comparative risk analysis of various option trades to fit the portfolio strategy

Edward Jones

Financial Advising Intern

Columbus, OH

June 2015 – August 2015

- Developed deeper relationships with clients the financial advisor had not contacted in over a year
- Conducted portfolio analyses and portfolio reviews with the financial advisor for clients and prospects
- Made 20 calls per day and executed a week-long door knock campaign to survey neighborhood residents

The Arlington Group - Wells Fargo Advisors

Trading Assistant Intern

Columbus, OH

May 2014 – August 2014

- Actively assisted in management of client portfolios through analysis of stock ratings and asset allocations
- Performed research and analysis daily on individual stocks, companies, and industries
- Worked alongside portfolio managers to give input on researched securities, potential trades, and market outlook

Muirfield Village Golf Club

Locker Room Staff

Dublin, OH

July 2014 – August 2015

- Attained relationships with business professionals in a social setting
- Cleaned and maintained a world class locker room and facility

Giant Eagle

Assistant Manager and Team Member

Warren, OH

January 2006 – August 2013

- Aided the store manager while learning how to run a successful store and manage employees
- Worked in every department acquiring skills in baking, meat cutting, cooking, and customer service
- Collaborated with a team to improve the operation of the entire store

Buckeyes Official Association

Referee

Columbus, OH

August 2012 – March 2015

- Refereed intramural and rec-league basketball and football
- Exhibited high stress decision-making experience by managing players and controlling the game

GLOBAL EXPERIENCE

China Experience with U.S. Chamber of Commerce

Beijing, China November 2011

- Spent two weeks in Beijing, Shanghai, and Hangzhou touring with business professionals from America
- Met with business owners and factory managers to discuss business strategies
- Gained an understanding of how the Chinese economy and politics effect the overall global economy

CAMPUS INVOLVEMENT

Sigma Chi Fraternity

Alpha Gamma Chapter

Columbus, OH

March 2013 - Present

- Fundraising chair- responsible for raising over \$10,000 annually for philanthropic events

ADDITIONAL INVOLVEMENT

- Buckeyethon Fundraiser, helped raise over 1 million dollars for Nationwide Children's Hospital and cancer research
- Student Government participant, was a part of the campaign to elect the Undergraduate Student Body President
- Active member in the Fisher Real Estate Society, which hosts talks with industry executives and case competition

CONNOR MAPES

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OBJECTIVE

I am a committed strategic communication and real estate undergraduate looking to further my classroom education through real-world working experiences in the field of real estate. By building upon experiences, it is my hope to one-day gain employment in the field of commercial real estate.

EDUCATION

The Ohio State University, School Of Communication

Columbus, OH

Bachelor of Science in Communication

May 2019

- Specialization: Strategic Communication
- Minor: Real Estate
- GPA: 3.578

Champaign Central High School

Champaign, IL

High School Diploma

May 2015

- GPA: 3.35

WORK EXPERIENCE

Area Wide Reporting

Champaign, IL

Employee

June 2014- August 2015

- Distributed and managed court transcripts and depositions to law firms in central Illinois, gaining valuable customer service skills

Zoomer Inc.

Champaign, IL

Delivery Driver

October 2015- June 2016

- Delivered food for various restaurants in Champaign, IL, where I provided quality customer service through positive and professional interaction with customers.
- Developed teamwork skills with other drivers and restaurant employees by effectively communicating in person or by phone

LEADERSHIP AND INVOLVEMENT

The Soup Kitchen

Champaign, IL

Volunteer

August 2015-Present

- Served meals to the homeless while achieving exceptional communication skills with customers of diverse backgrounds

Garden Hills Elementary After School Program

Champaign, IL

Tutor/ Mentor

August 2015 -June 2016

- Provided mentorship and educational tutoring to elementary students, gaining extensive leadership skills and understanding of basic teaching and mentoring concepts

Phi Kappa Psi Fraternity

Columbus, OH

Member

December 2016- Life

- Involved more deeply in philanthropic and social activities within the university
- Allows me to make business connections with other members from all over the world

JUSTIN MARKOWITZ

jaymarkowitz3@gmail.com | 12 Angelique Court, Morganville, NJ 07751 | 908.216.1029

EDUCATION

The Ohio State University

Fisher School of Business – Specializing in Real Estate

Columbus, OH

- Fisher Real Estate Society (FRES)
- New York Real Estate License – pending completion

EXPERIENCE

Nest Seekers International

New York, NY

Assistant

July – September 2016

- Acted as the Personal Assistant to a top licensed NSI broker, and helped generate over \$40,000 in commission off of rental deals exclusively for the month of August.
- Cold called potential prospects in search of new listings while looking for buyers for existing for sale listings.
- Responded to rental client inquiries and pitched them to work exclusively with the NSI team to find and ultimately secure an apartment.
- Serviced Nest Seeker International clients by learning their real estate needs, following up with potential options, and scheduling viewing appointments.
- Searched for properties to present to clients for the licensed broker to show by using Property Shark, Street Easy, OLR, and Acris systems.
- Tracked and compiled results of deals that were transacted as well as missed opportunities by using Pipedrive software.

Intern

May – July 2016

- Assisted licensed real estate brokers with daily tasks to lend support to the overall Nest Seekers team.
- Generated a cold calling manifest of potential buyer and rental prospects by using Property Shark, Street Easy, OLR, and Acris systems.
- Maintained a list of expired listings for the brokers to attempt to acquire new sales listings.
- Attended open house showings and gained an on site understanding of the broker/customer relationship and overall presentation expectations.
- Completed official Nest Seekers International intensive training session on networking, marketing, advertising, sales tactics and New York real estate area and product knowledge.

EcoSystems Irrigation LLC

Old Bridge, NJ

Assistant

May – August 2015

- Assisted Owner in sprinkler start-up mark ups.
- Organized inventory in the warehouse and maintained tools in the supply shed.
- Assisted technicians with repairs and regular maintenance of sprinkler systems and sprinkler heads.
- Worked as a member of the installation crew, by installing the highest quality sprinkler systems and heads in home and business properties.
- Operated heavy machinery to install sprinkler tubing while maintaining the condition and quality of lawn.
- Completed reports and analysis of jobs and inputted consumer records into the companies database.

Northern Sales and Services

Morganville, NJ

Regional Sales and Service Representative

May – August 2014

- Serviced convenience stores in the Northeast regions, by restocking accessory racks, reviewing and logging inventory changes and collecting earnings for sold items.
- Used Excel to input inventory and sales data by account and service visit to keep up to date records.
- Prepared inventory in the warehouse to be more organized and compacted for store service visits.

SKILLS & INTERESTS

Microsoft Office Suite (Microsoft Word, Excel, PowerPoint), Pipedrive,

Investing in Fixer-Uppers by Jay P. DeCima, regularly reading New York Real Estate news on Curbed.com, Sports, Investing

NICHOLAS J. MOATS

1985 Summit Street, Apt. E Columbus, Ohio 43201 | (614) 306-1275 | moats.55@.osu.edu

EDUCATION

The Ohio State University

Bachelors of Science in Business Administration

Columbus, OH

August 2014 – May 2018

- Specialization in Finance with a minor in Real Estate
- Fisher Direct Admit
- GPA: 3.407

RELEVANT WORK EXPERIENCE

Howell Associates

Accounting Intern

Westerville, OH

January 2014 – May 2014

- Assisted in the development and compilation of tax returns for delivery to clients
- Generated yearly expense reports for clients in order to track business expenditures

LEADERSHIP EXPERIENCE

Pi Sigma Epsilon Co-ed Business Fraternity

Community Service Committee Member

Columbus, OH

January 2016 – Present

- Assisted in the planning and operations of the chapter's community service events
- Approached numerous companies throughout Columbus, OH to gain raffle donations for PSE's 3rd Annual Fore The Kid's Golf Scramble benefiting Nationwide Children's Hospital

Twine.it Photo Booth Committee Member

January 2016 – Present

- Worked with a local startup to spread awareness and obtain new clientele
- Facilitated the operations of the photo booth during events throughout the Columbus community

Fisher Peer Mentor Program

August 2015 – Present

Peer Mentor

- Provide advice to incoming Fisher students regarding scheduling classes and joining Fisher organizations
- Work as a mentor and support group for those looking to get the best out of their Fisher experience

VOLUNTEER EXPERIENCE

New Life United Methodist Church

Columbus, OH

Weekly Volunteer

April 2007 – August 2014

- Prepared warm breakfast for 100+ homeless each Sunday morning
- Assisted in running the "Free Store" where homeless could pick out a new outfit each week

OTHER WORK EXPERIENCE

Haiku Poetic Food & Art

Columbus, OH

Head Host and Busser

May 2016 – August 2016

- Assisted management in securing the smooth operations of the front-end of the restaurant
- Managed numerous tasks and led other hosts to keep the host stand running efficiently

MOHAMMAD F. MOHAMMAD

2474 Reginald Court Powell, OH 43065 Mohammad.47@buckeyemail.osu.edu | 614.915.7471

EDUCATION

The Ohio State University, Max M. Fisher College of Business

Bachelor of Science in Business Administration

Specialization: Finance Minor: Economics

Columbus, OH

Dec 2017

Cumulative GPA: 3.5 Specialization GPA: 3.9

- **Wall Street Prep Financial Certification:** Receiving 100+ hours of training in financial modeling and valuations including DCF, LBO, M&A and Comparable Analysis
- **ARGUS Enterprise Certification:** Received training in financial modeling, valuations, cash flow analysis, asset and investment management, as well as budgeting and planning
- **First Generation College Student:** Self-financed 100% of educational expenses through 5 merit-based scholarship awards & part-time employment

WORK EXPERIENCE

Red Capital Group

Columbus, OH

Summer Analyst

Jun 2016 – Jul 2016

- Identified new business opportunities, completed highly detail-oriented due diligence as well as Request for Proposals for a number of refinances/acquisitions, these deals involved up to \$90M in total equity
- Developed an understanding of the tax-exempt bond sector through the analysis of various tax code, bond documents, issuances and remarketing under the capital markets team
- Interacted with federal housing authorities, tax syndicators, as well as legal teams to further develop client relationships
- Executed preliminary loan analyses using various financial modeling and valuation techniques

LEADERSHIP EXPERIENCE

Fisher Real Estate Society

Columbus, OH

Vice President

Aug 2016 – Present

- Engage in action-based learning, including conferences, case competitions, classroom instruction as well as visiting project sites
- Doubled the size of active members within the organization by personally carrying out any/all official recruitment activities
- Connect members with faculty, alumni, professionals, and key recruiters within the real estate industry

Business Builders Club

Columbus, OH

Vice President

Aug 2016 – Present

- Collaborate with the Columbus Community and organizations around the world to foster entrepreneurship through idea pitch competitions, financing student run businesses and allowing local startups access to our diverse hiring pool through annual job fairs
- Ally with University program leaders and local businesses to plan, budget and finance BBC initiatives

Villanova Real Estate Challenge

Philadelphia, PA

Captain

Mar 2016

- Selected as 1 of 4 students to participate in last year's *Villanova Real Estate Challenge* in Center City, Philadelphia where we pitched an investment strategy, including everything from financing to design, for a real estate development case

SKILLS/INTERESTS

Microsoft Excel/Access

- Expert with spreadsheet modeling as well as programming techniques to solve business related problems

Languages

- English – Native Speaking Proficiency, Native Writing Proficiency
- Arabic – Native Speaking Proficiency, No Writing Proficiency
- Spanish – Basic Speaking Proficiency, Intermediate Writing Proficiency

Interests

- I manage my parents and grandparents financial investments as well as trade my own money, *commission free*, using Robinhood
- My favorite classes were analytics, statistics and econometrics; I get a kick out of churning raw data into meaningful interpretations
- Not required for my degree, I took physics, general chemistry and differential calculus because I thought they were all interesting and would sharpen my non-routine problem solving and critical thinking skills

MATTHEW OTTER

1480 Barclay Blvd. Westlake, Ohio 44145 | otter.6@osu.edu | 440.409.5318

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration

Major: Finance

Minor: History

- 3.547 GPA

Columbus, OH

May 2018

Saint Ignatius High School

- 4.00 GPA

Cleveland, OH

June 2014

EXPERIENCE

Huntington National Bank

Commercial Real Estate Intern

- Executed a Global Cash Flow analysis project of previous loan sponsors
- Evaluated financial statements and credit data of borrowing entities
- Generated financial ratios to assess financial status based upon loan requirements
- Determined various risk grades through a commercial risk rating system

Cleveland, OH

May 2016 – August 2016

West Pines Golf Range

Range Assistant

- Responsible for daily maintenance and care of the property
- Assisted customers in a number of golf-related activities

Avon, OH

May 2015 – August 2015

The Rock Group

Real Estate Assistant

- Created visual marketing components including flyers, postcards, and brochures
- Gathered market and community data on a weekly basis
- Prepared agreements and addendums to be completed for sales and purchases
- Communicated with other agents to schedule appointments and showings

Rocky River, OH

June 2012 – August 2014

EXTRACURRICULUM INVOLVEMENT

Industry Clusters Program – Consulting

August 2016 – Present

- Selected to participate in a year-long program that involves learning the profession along with completing a project for a company in the industry

FisherCares, Mid-Ohio Foodbank Site Leader

September 2014 – Present

- Responsible for coordinating and executing volunteer events at the Mid-Ohio Foodbank for a student community organization through the Fisher College of Business

SKILLS

Adobe Photoshop, Moody's Risk Analyst

Microsoft Office: Excel, Word, PowerPoint, and Access

OLIVIA YUNRONG OUYANG

2547 River Oaks Drive, Columbus, OH 4322 | ouyang.94@osu.edu | 937-546-9976

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration

Columbus, OH
December 2017

Major: Finance

Minor: Computer and Information Science

- GPA: 3.213/4.000
- Relevant courses: Corporate Finance, Investments, Advanced Investments, Financial Data, Global Finance, Real Estate Finance, Business Finance, Logistics, Analytics, International Business, Modeling and Problem Solving with Spreadsheets and Databases, Statistics, Calculus I, Computer Programming in Java, Software I: Software Components, Software II: Development and Design

University of Dayton

Bachelor of Science in Business Administration

Dayton, OH

August 2012-December 2014 (Transferred)

Major: Finance

- GPA: 3.28/4.00
- Academic Scholarship
- Relevant Courses: Financial Accounting, Managerial Accounting, Information Systems, Microeconomics, Macroeconomics, Calculus

EXPERIENCE

Fisher Risk Management Business Case Simulation

Columbus, OH
April 2016

Participant

- Participated in a 5-hour mock risk management case assignment in which our team of 5 analyzed an incident on the warehouse floor of a company
- Implemented a theoretical short and long-term response to handle the incident and ensure a similar incident did not occur again

Office of Learning Resources

Supplemental Instruction Leader

Dayton, OH

August 2014-December 2014

- Facilitated student learning and helped students better understand concepts and applications of related to calculus
- Tended to student's needs outside of the classroom through one-on-one tutor sessions

SKILLS

- Fluent in Chinese and English
- Programming Languages: Java, XML
- Proficient in Microsoft Word, Excel, PowerPoint, Access and Eclipse

JOHN ROBBINS

Robbins.346@osu.edu | 4561 Meadowbrook Lane – Mason, OH – 45040 | 513-253-8761

EDUCATION

The Ohio State University

Bachelor of Science in Business Administration

Columbus, OH

Dec. 2018

- Specialization: Finance
- Minor: Business Analytics
- Overall GPA: 3.844

WORK EXPERIENCE

CS&L Bank

Promotional Marketing Representative

Mason, OH

June – August 2015

- Ran a Breast Cancer Awareness basketball game night, raising over \$5,600.

Skyline Chili

Server

Mason, OH

Nov. 2014 – Aug. 2016

- Worked in a fast pace environment involving a lot of team work and communication.

Mason Youth Organization & Flag Football Fanatics

Umpire

Mason, OH

Apr. 2011 – Aug. 2016

ACTIVITIES & AWARDS

BDAA (Big Data & Analytic Association) Executive board member

2016-2017

- Winner of the 2016 Excellence Award for Innovation and Change.
- Liaison tasked with communicating information, training and project events to students.
- Created innovative ideas to help grow the association.
- Professional communication experience within planning events.

Alpha Phi Omega Co-ed Service and Leadership Fraternity

2016-2017

- Participated on the leadership board committee.
- Obtained various service and leadership training hours each semester.
- Served multiple communities in the greater Columbus area.

International Affairs Scholar

2015-2017

- Studied dilemmas in the world today and how we can solve them.
- Helped Somalian refugee families tutoring their children for our 2nd year project opportunity.

The Ohio State Club Baseball Team

2016-2017

- Team oriented programs helping serve the community and raise funds for trips and games.
- Team leader on and off the field, making sure we are the best team possible.

Member of STEP (Second Year Transformational Experience Program)

2016-2017

COURSEWORK HIGHLIGHTS

- Strong math skills from Engineering Calculus 1 and 2 and Statistics with R application.
- Used problem solving skills and critical thinking to work through group projects that dealt with a variety of topics.
- Obtained coding experience through classes that use Java, R and Python.
-

SKILLS & QUALIFICATIONS

- Certified in Microsoft Excel, Access, Word, PowerPoint, and Outlook
- Experience with Java, R, and Python

JONATHAN SAPP

204 E 14th Ave, Columbus Ohio 43201 | jsapp777@gmail.com | 330.701.7741

EDUCATION

The Ohio State University, Fisher College of Business

Columbus, OH

B.S. Business Administration *May 2018*

Specialization in Real Estate and Urban Analysis

- 2.99 GPA

Universidad Nebrija

Madrid, Spain

Study Abroad *Jun-Aug 2016*

Minor in Spanish CEF Level 2B

EXPERIENCE

Travel Now

Akron, OH

Marketing Manager

Dec 2016-Present

- Prepare social media kits for small business
- Develop brand and advertising platform
- Locate target audience and promote company services to specific demographics
- Initiate collaboration with larger travel companies to promote business and increase amount of referrals

The Ohio State University

Columbus, OH

University Ambassador

Aug 2016-Present

- Lead tours for prospective students
- Selected as one of 22 hired out of 200+ applicants
- Requires dynamic communication and thinking on your feet
- Acting as the face of the University and promoting resources on campus

Republican National Committee

Washington, D.C.

Political Intern

Jun-Aug 2015

- Led projects based on data retrieval and sensitive information collection
- Vetted individuals
- Assisted in fundraising for low and high dollar donors
- Provided input to help grow diversity and expand outreach within the organization

VOLUNTEER EXPERIENCE

BuckeyeThon Dance Marathon

Columbus, OH

Team Captain/Morale Captain

Mar 2015-Mar 2016

- Led effort to fundraise \$10,000 for pediatric oncology by planning fundraisers, events and raffles
- Created donor network, asked for donations from local businesses

EXTRACURRICULUM INVOLVEMENT

Phi Gamma Delta Fraternity

Columbus, OH

Corresponding Secretary

Dec 2016-Present

- Organize all external communications to the University, Graduates and fraternity Headquarters
- Responsible for overseeing recruitment, marketing and graduate relations
- Organize our Courageous Leaders Initiative
- Design, edit and write for bi-monthly newsletter

Pi Sigma Epsilon Marketing Organization

Columbus, OH

Director of Recruitment

Sep 2014-May 2016

- Organized and hosted recruitment events, mentored new members on values of the organization
- Redesigned marketing strategy

MATTHEW SKIBA

2081 Waldeck Ave. Columbus, OH 43201 | skiba.19@osu.edu | 708.522.9894

EDUCATION

The Ohio State University, Fisher College of Business

Bachelor of Science in Business Administration

Specializations in Finance, Economics

- 3.3 GPA

Columbus, OH

December 2017

EXPERIENCE

Kasper Development, LTD

Administrative Assistant Intern

- Compiled construction proposals and permits
- Engaged with clients in project consultations and business ventures
- Handled and regulated fiscal transactions
- Assisted with employee payroll and company budgeting

Chicago, IL

June 2015-August 2016

Zoup! Fresh Soup Company

Team Member

- Prepared and served soups, salads, and sandwiches
- Collaborated with other team members to provide quick and efficient service
- Managed money through cash register interactions as well as inventory control
- Awarded Employee of the Month (March 2014) for outstanding customer service

Orland Park, IL

August 2013-June 2014

Gower School District 52

Technology Aide

- Supervised maintenance of computers, tablets, and other portable electronics
- Restored and cleaned all school electronic equipment
- Partnered closely with IT Department in providing effective technological results to students and staff members

Willowbrook, IL

June 2012-August 2012

COMPUTER SKILLS Microsoft Office Suite, Windows (2000, XP, Vista), Mac OSX, Photoshop, Adobe, JavaScript, Email

LANGUAGE SKILLS Fluent in Polish (oral and written)

Proficient in Spanish (oral and written)

AUSTIN SULLIVAN

132 West Lane Avenue Apt. A, Columbus Ohio, 43201 | sullivan.857@osu.edu | (513) 520-4055

EDUCATION

The Ohio State University – Honors Program, Fisher College of Business

Bachelor of Science in Business Administration
Specializations in Finance and Real Estate

- 3.77 GPA
- Dean's List all semesters; National Merit Finalist

Columbus, OH

May 2018

EXPERIENCE

Commercial Real Estate

Personal Marketing Director and Analyst

Columbus, OH

June 2016 - Present

- Prepares initial research on properties and their owners using different databases
- Communicates with property owners and commercial realtors about property availability
- Researches and communicates to determine the permitted uses and zoning of property
- Creates and manages project spreadsheets to track status of potential and current sites
- Creates and manages project pro formas

Skyline Chili

Manager / Production Crew

Columbus, OH

December 2015 - Present

- Prepares to order all food items, working with the crew and servers in a timely fashion
- Maintains a clean and safe workplace, for both staff and customers
- Performs drive-thru, take-out, or dine-in cash register functions as needed
- Works with the team to maintain appropriate stock levels and meet food specifications

Sullivan's Family Foods

Manager / Caterer

Cincinnati, OH

September 2011 - August 2016

- Oversaw and performed daily operations in the storefront, backroom, and deli
- Interacted with customers in a friendly and professional manner
- Planned, prepared, and performed caterings of various sizes and occasions with a team

VOLUNTEER EXPERIENCE

- Canned Food Drive Leadership Team
- Community Service Leadership Team
- Packaging at the Freestore Foodbank
- Volunteering at a local farm

SKILLS

- Database research (County Auditor, Secretary of State, Xceligent, etc.)
- Microsoft Office & Prezi presentations
- Bloomberg Market Concepts
- Wall Street Prep Excel Course

EXTRACURRICULAR INVOLVEMENT

- Bucket and Dipper Junior Class Honorary
- Alpha Lambda Delta Phi Eta Sigma Honorary – Treasurer
- Pi Kappa Phi Member – Social Committee
- Fisher Peer Mentor Program
- Fisher Alumni Undergraduate Mentor Program
- Fisher Real Estate Society

DAVID B. TABACHNIK

25815 Hendon Road, Beachwood, Ohio 44122 | dbtabachnik@gmail.com | 216-502-7000

EDUCATION

The Ohio State University

B.S. Industrial and Systems Engineering

Aug 2014 – Present

- Minor in Electrical Engineering
- Cumulative GPA: 3.23/4.00
- Relevant Coursework: Introduction to Manufacturing, Numerical Methods in Mechanical Engineering, Statistics, Computer Aided Design, Engineering Economics, Reliability Engineering, Material Science, Digital Logic

Beachwood High School

Honors Diploma

Aug 2010 – Jun 2014

- Relevant Coursework: Engineering Drawing, Architectural Drafting and Design

EXPERIENCE

Honda of America Manufacturing, Inc.

Anna Engine Plant – Anna, OH

Mechanical Engineering Co-op

Aug 2016 – Dec 2016

- Utilized CAD to model and detail equipment essential to the robotic manufacturing platform
- Crafted bill of materials to distinguish purchased and manufactured parts for specific assembly line robot
- Assisted quality engineers with evaluation of assembly line efficiency and reliability

CashWorld Automation LLC

Cleveland, OH

Industrial Engineering Intern

Summers 2015 and 2016

- Designed mechanical enclosures for smart safes and related cash automation devices
- Selected suitable materials and ordered parts to specified security and structural stability requirements
- Collaborated with executive team to define requirements for further product development

The Ohio State University

Columbus, OH

Engineering Course Project

Jan 2015 – Apr 2015

- Worked in team of four to create an automated energy vehicle (AEV) according to class requirements
- Drafted mechanical designs in Solidworks and fabricated vehicle via 3D printing
- Implemented an arduino microcontroller to enable the vehicle to travel desired distances on a track

SKILLS

Mechanical Design: AutoCAD, SolidWorks

Computing: C++, Java, Matlab, Word, Powerpoint, Excel

Electrical: Arduino microcontrollers for robotic applications

LEADERSHIP

Ohio State Fisher Real Estate Society

Co-President (previously Vice President and Treasurer) Aug 2015 – Present

- Managed several thousand dollars in club funds to host various informational meetings and events
- Invited high-profile real estate moguls to present their perspectives on real estate trends
- Awarded OH Real Estate Scholarship and Fender Real Estate Scholarship for scholastic excellence

OTHER CERTIFICATIONS AND ACTIVITIES

Real Estate Licensure in State of Ohio, Department of Commerce, Ohio

Aug 2014 – Present

Previously employed as real estate agent with Chestnut Hill Realty (Cleveland, Ohio) Aug 2014 – Dec 2014

TORI WEINER

124 West Woodruff Ave Ste. 345 Columbus, OH 43210 | weiner.155@osu.edu | 412-551-1100

EDUCATION

The Ohio State University Max M. Fisher College of Business

Bachelor of Science in Business Administration: Finance/Real Estate
Scholars: Media, Marketing, and Communications

- GPA: 3.45

Columbus, Ohio

May 2019

WORK EXPERIENCE

Dicks Sporting Goods

Apparel Associate

- Communicate with customers to identify purchasing needs and direct them to appropriate department; recommend additional products or cost-effective alternatives to enhance service and satisfaction
- Champion promotional items to increase sales revenues and actualize consultative sales techniques to achieve set sales goals; confirm and change price signage on designated products
- Maintain and organize store displays to enhance product visibility and expedite product location

Monroeville, PA

Summer 2016

American Eagle Outfitters

Jean Expert

- Cohesively worked with my associates in surpassing projected daily sales goals while obtaining a *Jean Expert* promotion in less than 3 months

Monroeville, PA

Summer 2015

Advertising/Public Relations Apprenticeship

Point Park University

2013-2014

- Created marketing plans in response to mock and real challenges Pittsburgh businesses had to overcome

INVOLVEMENT

Dean's Leadership Academy

Present

- 1 of 76 students in the Fisher College chosen to participate in The Academy designed to prepare business leaders others want to follow
- Work in teams to create a community service project and work with MBA-level professors to pioneer the future success of Fisher and our leadership skills

Buckeyethon: In-Kind Account Manager

2016-Present

- Develop sustainable relationships between Buckeyethon, OSU's largest run student philanthropy raising money for pediatric cancer, and our business partners to secure large sponsorships and impact the Columbus community at large
- Assist in the planning of VIP receptions at our annual Fashion Show and Dance Marathon

Media, Marketing, and Communications Scholars Program

2015-Present

- Co-teach the Marketing Project Group to other students developing their basic knowledge of the topic
- Work cohesively as a Freshman and Sophomore Leadership Office to foster community and service

Fisher Real Estate Society

2016-Present

- Participate in case competitions created through local real estate firms (**DDR Corp**) to acquire skills in market analysis, pro-forma, and working as a team
- Network with local real estate professionals to hone in my real estate interests and create connections

Honors and Scholars Ambassador

2016-Present

- Conduct residence hall tours, co-facilitate overview sessions and help organize campus recruitment events while representing OSU and The Ohio State Honors & Scholars Center.

Morrill Tower Activities Board

2015-2016

- Selected as Director of Creative Marketing, Creator of building-wide Committee
- Introduced an innovative marketing strategy that increased program attendance by 10%

BBYO (B'nai B'rith Youth Organization)

2009-2015

- Served concurrently as Regional Vice President and President (2013-2015)
- Coordinated Regional Convention (twice)

Freshman Global Lab-Ohio State University

2016

- Travelled abroad to Switzerland and Italy to enhance Fisher's International Business course and compare international and domestic business activities
- Immersed myself in supply chain, finance, technology, and marketing firms broadening my business acumen

ANDREW P. WOLLET

190 E 15th Avenue, Columbus, Ohio 43201 | (330) 397-5999 | wollet.5@osu.edu

Education

The Ohio State University

Fisher College of Business

Bachelor of Science in Business Administration

Specialization: Finance and Real Estate

Columbus, Ohio

May 2018

GPA: 3.50

Work Experience

Bistro 2110

Host

- Monitor dining room and guest flow to maximize table usage and minimize customer wait times
- Manage in-person and telephone guest inquiries, customer service requests, and reservation bookings
- Develop rapport with clients and generate repeat business through friendly attitude and extensive cuisine knowledge
- Prepare tables for customer use, including rearranging settings and tables to accommodate large groups

Columbus, Ohio

October 2016- present

Colliers International

Junior Consultant in Tenant Representation

Madrid, Spain

May 2016 – July 2016

- Generated cash flow analysis, cost analysis, analysis of investments, financial model studies for clients
- Analyzed relocation studies and support in the re-negotiation processes of financial issues with clients
- Conducted preliminary market study about the companies in Madrid and Barcelona
- Visited offices to inspect buildings, as well as show them to clients

Catullo Prime Meats

Shipment Manager

- Worked with customers firsthand by assisting them with their purchases
- Took orders from customers over the phone, as well as, in person
- Made excel inventory spreadsheets of inventory available in the store
- Assisted with the shipping of packages across the country

Youngstown, Ohio

August 2013– January 2016

Activities

DDR Case Competition

Captain

- Analyzed locations outside the top 50 MSA's to determine where shopping centers would perform well
- Decided upon 5 markets in which DDR should establish a presence
- Studied DDR to understand how their company operates
- Presented to a panel of judges consisting of DDR employees and members of the OSU community

Columbus, Ohio

October 2016

Club Affiliations

NAIOP

Active Member

- Connect with resources that support both my future career and my academic interests at the Ohio State University
- Learn from a powerful network of 18,000 commercial real estate leaders across North America

Columbus, Ohio

September 2016- present

Fisher Real Estate Society

Active Member

- Attend meetings sponsored by various companies, which offer the opportunity to learn and prepare for a career in real estate
- Network with employers and other members of the financial community

Columbus, Ohio

August 2016- present

Undergraduate Finance Association

Active Member

- Attend meetings sponsored by various companies, which offer the opportunity to learn and prepare for a career in the financial industry
- Network with employers and other members of the financial community

Columbus, Ohio

October 2014 - present

Fisher Citizenship Program

Former Member

- Graduated from program in 2015
- Played an active role in the Fisher community, fostered student involvement, built core values, and created a strong connection to the Fisher College of Business

Columbus, Ohio

September 2014 – April 2015

CHEUNG PUI (MICHAEL) WONG

24A, Block 9, South Horizons, Apleichau, Hong Kong | +16145895136 | wcpmichael@gmail.com

EDUCATION

Hong Kong University of Science and Technology

Bachelor of Science in Quantitative Finance

CGA: 3.4

- Scholarship Scheme for Continuing Undergraduate Students (Top 10% in CGA for the year)
- A+ in Business Application Programming; A in Financial Management, Principles of Accounting, Microeconomics, Multivariable Calculus; A- in Macroeconomics, Business Ethics and the Individuals, Business Case Analysis

Hong Kong, China

Expected Graduation June 2018

The Ohio State University

Semester Exchange Student

Columbus, U.S.

Jan 2017 – May 2017

St. Joseph's College

Hong Kong, China

2008 - 2014

WORK & INTERNSHIP EXPERIENCE

Churchill Finance Limited

Private Equity Analyst Intern

Hong Kong, China

Sept 2016 – Dec 2016

- Performed competitive landscape and product analysis on a health care wearable product company
- Suggested an exit strategy (i.e. trade sales) after a 5-year holding period by analyzing potential buyers' interests
- Prepared an investment memo for a Vietnam Clinic through detailed due diligence including analysis of market competition and demand, services provision and potential risk
- Conducted Comparable Companies Analysis to price negotiation using EV/EBITDA & EV/Sales multiples

Hong Kong, China

Feb 2016 – Aug 2016

Value Partners Limited

ETF Research Intern

- Conducted fundamental analysis on Anhui Conch (914.HK) with FCF analysis based on revenue driver
- Performed quintile analysis and back test to identify portfolio investment factors (e.g. growth, value, etc.) and formulate the “value-enhanced” investment strategy in Hong Kong equity market
- Utilized Excel/VBA skills to track 147 HK ETFs’ performance based on particular parameters (Price, NAV, Fund Flow etc.)

New York Stock Exchange Euronext (NYSE)

Internship

Hong Kong, China

Aug 2013 – Sept 2013

- Assisted in preparation for reports of China QFII scheme and researched China equity market

EXTRA CURRICULAR ACTIVITIES

AIBC-HSBC M&A Case Study Competition 2016

Champion in Greater China, Second Place Globally

Hong Kong, China

Jul 2016 – Sept 2016

- Presented a pitch book to Board of Directors of China Mobile regarding a potential acquisition target in the UK
- Analyzed post-Brexit risks and opportunities for M&A in the UK and provided a risk-hedged acquisition approach
- Performed WACC analysis on the potential acquisition target, Computacenter, for building the DCF model
- Performed Exit Valuation of Computacenter by comparable companies analysis & conducted sensitivity analysis

5th Hong Kong Games – Badminton Competition

CHAMPION in Men's Team and 2nd Runner-up in Mixed double

Hong Kong, China

Apr 2015 – May 2015

LEADERSHIP EXPERIENCE

HKUST Badminton Team

Captain

Hong Kong, China

Aug 2015 – Jun 2016

- Led the team to proceed to the knocked-out stage of Inter-University Competition (first time in history)

St. Joseph's College Students' Union

External Secretary

Hong Kong, China

Aug 2012 – Jul 2013

- Led the Promotion & Sponsorship Team of 12 junior committees to organize the Annual Open Day and Internal Talent Quest
- Drafted the promotion & sponsorship letter; met business and alumni for pitching the Students' Union events

SKILLS

Languages: Proficiency in English, Native in Cantonese; Proficiency in Mandarin

Technical Skills: Proficiency in Microsoft Office (Excel VBA, Word, PowerPoint, Access), Bloomberg, Intermediate in Java Programming, Stata

Interest: Football, Badminton, Sports cars

JOSEPH M. YODER

1852 Indianola Ave Columbus, OH 43201 | yoder.345@osu.edu | 216.577.3981

EDUCATION

The Ohio State University, Fisher College of Business

B.S. in Business Administration

Specializations in Real Estate and Economics

- 3.21 GPA

Loyola University Chicago

Quinlan School of Business

Specialization in Finance

- 3.4 GPA

Columbus, OH

May 2018

Chicago, IL

August 2013- May 2014

EXPERIENCE

Cam Taylor Realtors

Real Estate Agent/ Intern

Columbus, OH

July 2016-Present

- Licensed real estate agent in Ohio

- Understand and conform to the unique situation of every client to help fulfill their goals

- Shadowed top producing agents to gain a thorough understanding of residential real estate transactions

- Daily activities include: determining value of properties using market value analysis, holding open houses, showing homes to clients and assisting clients in corporate relocation to Columbus

The Ohio Senate

Page

Columbus, OH

September 2015-May 2016

- Filed and transported Legislative documents in the Senate Clerk's Office

- Handled reception for various members of the Senate

- Helped session go smoothly every week by performing various tasks

Circle of Fifths Records

Bookkeeping/ Accounting Intern

Cleveland, OH

June 2012-August 2015

- Worked as the assistant to the CFO to help complete daily tasks

- Learned about being a partner of a company through shadowing and hands on experience

- Recorded the company's financial transactions using QuickBooks and payed company credit card bills online

Key Bank – Corporate Banking

Senior Project Intern

Cleveland, OH

May 2013-June 2013

- Spent a week in the following areas; corporate strategy, equity research, loan syndications, and bond trading

- Shadowed multiple employees of Key to get a better understanding of how a corporate bank operates

VOLUNTEER EXPERIENCE

Disabled American Veterans

Fundraiser

Columbus, OH

April 2016

- Assisted in raising over \$27,000 for the Department of Ohio last Spring

- Helped plan and participated in the annual Military Heroes Ball

EXTRACURRICULUM INVOLVEMENT

Buckeye Coastal Connections

Active Member

Columbus, OH

September 2015

- Created multiple connections with club members to utilize in the job and internship searching process

- Participated in alumni mentoring and professional business workshops

The Alpha Sigma Chapter of the Kappa Sigma Fraternity

Membership Development/ Recruitment Team

Columbus, OH

September 2014

- Successfully redeveloped recruitment/ marketing tactics for potential new members

- Helped plan and organize events for recruitment, membership development, ritual testing, and brotherhood trips

- Served on the housing, pledge development, social, and academic committees