

Haotian Lee

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EDUCATION

Massachusetts Institute of Technology (MIT)

Cambridge, MA

Master of Engineering in Logistics, Supply Chain Management Program

June 2015

The University of Texas at Austin, McCombs School of Business

Austin, TX

Bachelor of Business Administration

June 2011

- Study Abroad Program at The National University of Singapore, Fall 2009
- Class President of Texas Wranglers, a university service organization with military training component
 - Coordinated 600+ volunteers at a fundraising campaign which raised \$40,000 for Easter Seals non-profit

EXPERIENCE

Deloitte Consulting LLP

New York, NY

Provided strategy, operations and technology advisory to leading Fortune 500 companies. Recognized for top performance; chosen for high-priority engagements; selected as a GSAP Scholar and granted full tuition scholarship for graduate school

Consultant

August 2013 – July 2014

- Advised a Fortune 100 energy, grains and foods company on strategic sourcing initiative
 - Built financial model used to evaluate over 9,000 supplier bid responses to quantitative RFP assessment and short-list the suppliers brought in for final round negotiations
 - Conducted strategic sourcing of four unique categories of spend totaling \$225 million, achieving \$14 million in savings by managing bid process through e-procurement tool and establishing consistent supplier pricing methodologies
 - Coached client on strategies for facilitating supplier negotiations that ultimately established a Preferred Supplier Program generating 10% in annual savings
- Advised a Fortune 100 health plan on post-merger integration of multi-billion dollar acquisition
 - Served as primary point of contact to senior program manager and created executive communication materials, including synergy tracking reports and organization-wide executive summaries
 - Reengineered pharmacy integration program management process by designing and implementing a suite of tools used to track milestones and risks across 19 business units

Business Technology Analyst

Summer 2010; August 2011 – July 2013

- Advised a regional health plan on implementation of ICD-10, the latest coding standard for clinical data
 - Led design of business solution through gathering product requirements, creating the user interface and overseeing development by two offshore programmers
 - Analyzed over 5 million historical claims to identify and validate areas of highest business risk based on cost, volume and medical policies
 - Developed 210 end-to-end test scenarios to validate remediation of both Medicare and Commercial product lines
- Advised Texas Health and Human Services Commission on redesign of the state's integrated eligibility system
 - Supported senior leadership team by creating client presentations, producing system testing executive summary reports and prospecting potential new clients

Select Leadership/Non-Client Service Experience:

- Deloitte Academy, *Mentor Lead* May 2013 – June 2014
 - Recruited and coordinated 90 Deloitte practitioners to professionally mentor over 100 college aspiring high school students and teach a technology-enabled curriculum
- Freight Sourcing Market Offering, *Workstream Lead* May 2012 – June 2013
 - Led analysis on market positioning of 14 competitors and presented growth strategy recommendations to Deloitte supply chain leadership

ADDITIONAL

- Languages: Conversational in Mandarin Chinese
- Software Skills: MS Office, MS Project, SharePoint, Visio, IBM Emptoris Sourcing, Tableau
- Interests: Teaching tennis, Quantified Self, Golf, Texas BBQ, Philadelphia Eagles