

ANIKET PAWAR

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PROFESSIONAL PROFILE

Utilization of integrated managerial and technological skills in solving complex business challenges across a spectrum of industries. Leading a team towards product innovation and system development with a comprehensive understanding of the business aspects and market impact.

EDUCATIONAL QUALIFICATION

Northwestern University, Evanston
Masters of Engineering Management
Maharashtra Institute of Technology, Pune
Bachelors of Engineering in Mechanical Engineering

Sep 2016 – July 2017(Expected)

Aug 2007 – July 2011

PROFESSIONAL EXPERIENCE

ANIL TRADERS, Pune
Founder

Nov 2015 – Aug 2016

- Conceptualised, developed and managed the organisation towards importing, distributing and marketing food products from across the globe into India.
- Attained all government licenses, contracts and agreements to initiate business in India including the DGFT Import Export Code, FSSAI Food Import licences, FSSAI Product Approval and Wholesale Shop Act license
- Successfully received a commercial loan of \$200,000 to initiate and operate organisation
- Attained contract from Olisur S.A., Chile to exclusive import and distribute products in India. Simultaneously under commercial discussion with Huy Fong Foods Inc. and Trade Australia to partner in Indian operations.
- Established a supply chain and created a distribution network in India to effectively transport products to distributors. Involved in product pricing for distributors and defining a maximum retail pricing for consumers
- Involved in marketing at cooperate and consumer levels to generate sales and generate distributors across India

DILIP CHHABRIA DESIGN PVT. LTD., Pune
Head of Production (Bus Vertical)

Aug 2011 – Sep 2015

- Responsible for production and delivery, research and development, inventory management, quality control, client management along with vehicle design and maintaining sensitivity towards aesthetics
- Administrated a team of 30 direct reports and 150 skilled workers that involved an in-depth understanding of automotive interior and exterior design, armouring (NIJ Level 3+), industrial processes and material selection
- Successful in generating annual revenue of \$2,500,000 at a consistent rate. Attained recognition from management for improving profitability by reduction of production cost by 25%, improving production timeline by 30% together with reduction of material cost by 15%
- Assigned for recruiting, training and developing an independent team for the bus vertical to enhance manufacturing productivity to 10 vehicles/month and successfully gained a 70% increase in production output.
- Attained contracts from SVLL Connect, Indo-Canadian Travels and India Today Group to highlight a few
- Independently administered the development and production of standardised product lines for DCD AIR 1 lounge; DCD Isuzu lounge; DCD 2X2 Eco; Successfully delivered over 15 customised coaches for prestigious clientele within given parameters and pressing timelines

KIRLOSKAR OIL ENGINES LTD., Khadki, Pune
G.E.T.

Aug 2010 – June 2011

- Successfully completed B.E. dissertation project “The Design and Development of Pneumatic Gear Pressing Unit on Crankshaft” budgeted at \$42,000 using CATIA software and outsourcing production

LTI DRIVES, Pune
Intern

June 2009 – July 2009

- Worked with a team of 20 employees. Responsible for the maintenance department involving repairing, general check ups and cleaning of governing drives
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