```
/* Import the Dataset */
FILENAME REFFILE '/folders/myfolders/Walmart Store sales.csv';
PROC IMPORT DATAFILE=REFFILE
    DBMS=CSV
    OUT=WORK.walmart replace;
    GETNAMES=YES;
RUN;
proc print data=walmart;
run;
/* Check the content of the data */
proc contents data= work.walmart;
run;
/* Check the missing value */
proc means data=work.walmart nmiss;
run;
/* Which store has maximum sales */
proc means data=work.walmart max;
   by store;
    var weekly_sales;
run:
/* OR */
proc sort data=work.walmart;
     by descending weekly_sales;
run:
/* Which store has maximum standard deviation */
proc summary data=work.walmart;
     class store;
     output out= walmart_standard(drop= _type_ _freq_) std(weekly_sales)=sd_max;
run;
proc print data=work.walmart_standard;
run;
proc sort data=work.walmart_standard;
     by descending sd_max;
run;
proc print data=work.walmart_standard;
run;
/* Find out the coefficient of mean to standard deviation */
proc means data=work.walmart nonobs cv;
class store;
var weekly_sales;
run;
/* OR */
proc means data=work.walmart nonobs cv;
run;
/* Which store/s has good quarterly growth rate in Q3'2012 */
/* Filter year(2012) */
data date_12;
     set work.walmart;
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where year(date)=2012;
run;
proc print data= date_12;
run;
/* Calculate growth rate */
data growth;
     format growth_rate percent8.2;
     set work.date_12;
     by store date weekly_sales;
     lag_sales = ifn(first.store,0,lag(weekly_sales));
     growth_rate = (weekly_sales/lag_sales)-1;
     drop lag_sales;
run;
proc print data=growth;
run;
/* Convert the normat data into timeseries data */
proc timeseries data= growth out= good_growth;
     by store;
     id date interval= qtr accumulate=total;
     var growth_rate;
run:
proc print data= good_growth;
run;
/* From timeseries data filterd only Q3 observations */
data good_growth_rate;
     set good_growth;
     where qtr(date)= 3;
run;
proc print data=good_growth_rate;
run;
/* Now Sort the data to see the good growth rate store wise */
proc sort data= good_growth_rate;
      by descending growth_rate;
run;
proc print data= good_growth_rate;
run;
/* Some holidays have a negative impact on sales.
Find out holidays which have higher sales than
the mean sales in non-holiday season for all stores together */
/* Separate the holiday dates from main dataset's date */
data holiday;
     set work.walmart;
     where holiday_flag=1;
run:
proc print data=holiday;
run;
/* Separate the non-holiday dates from main dataset's date */
data non holiday;
     set work.walmart;
     where holiday_flag=0;
run:
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proc print data=non holiday;
run;
/* Calculate the mean weekly sales of the non-holiday data */
proc means data= non_holiday mean nonobs;
     output out= mean sales;
     var weekly sales;
run;
/* Compare the mean weekly_sales of the non-holiday data with weekly_sales of the holiday data */
proc sql;
     create table holiday_sales as
     select store, weekly_sales, date, holiday_flag as holiday,
     when weekly_sales > 1041256.38 then
                                           'Higher'
     when weekly sales < 1041256.38 then
     as higher_sales
     from holiday;
quit;
proc print data= holiday_sales;
/* Finally found out holidays which have higher sales than
the mean sales in non-holiday season for all stores together */
data higher_holiday_sales;
     set work.holiday_sales;
     where higher_sales = 'Higher';
     drop higher_sales;
     title 'Higher Sales during Holidays';
run;
proc print data= higher holiday sales;
run:
/* Provide a monthly and semester view of sales in units and give insights */
/* Monthly view of sales in units */
/* Convert walmart data into timeseries data */
proc timeseries data= work.walmart
     out= monthly_sales;
     by store;
     id date interval=month accumulate=total;
     var weekly sales holiday flag temperature fuel price cpi unemployment;
run;
proc print data=work.monthly sales;
     format weekly_sales dollar16.2;
run;
/* Giving insights */
/* Checking the correlation */
proc corr data= work.monthly_sales;
run;
/* 1. Doing Comparison */
/* a) Bar Chart */
proc sgplot data = work.monthly_sales;
     hbar store/response = weekly_sales stat= sum
                           datalabel datalabelattrs=(weight=bold);
     title 'Total Views by Store';
run:
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/* b) Clustered Bar Chart / Column Chart */
data date;
     set work.monthly_sales;
     month = month(Date);
     month_name=PUT(Date,monname.);
     put month_name= @;
run;
proc print data= date;
run;
proc sgplot data= date;
    vbar store/ response= weekly_sales group=month_name groupdisplay=cluster
                 datalabel datalabelattrs = (weight = bold) dataskin=gloss; yaxis grid;
     title 'Total View by monthly wise';
run:
/* 2) Studying relationship */
/* a) Bubble Chart */
proc sgplot data = work.monthly sales;
     bubble X=weekly_sales Y=store size= weekly_sales
     /fillattrs=(color = teal) datalabel = store;
run:
/* b) Scatter Plot for Relationship */
proc sgplot data = work.monthly_sales;
    title 'Relationship of Store with Weekly_sales';
    scatter X= weekly_sales Y = store/
                     markerattrs=(symbol=circlefilled size=15);
run;
/* 3. Studying Distribution */
/* a) Histogram */
proc sgplot data = work.monthly_sales;
     histogram weekly_sales/fillattrs=(color = steel)scale = proportion;
     density weekly_sales;
run:
/* b) Scatter Plot */
proc sgplot data = work.monthly_sales;
     scatter X= date Y = weekly_sales/group= store groupdisplay=cluster
                    markerattrs=(symbol=circlefilled size=15);
run:
/* 4) Composition */
/* a) Stacked Column Chart: */
proc sgplot data= work.monthly_sales;
     title 'Weekly_sales by Store and date';
     vbar date / response= weekly_sales group= store stat=percent datalabel;
     xaxis display=(nolabel);
     yaxis grid label='Weekly_sales';
run;
/* Semester view of sales in units */
/* Convert walmart data into timeseries data */
proc timeseries data= work.walmart
     out= semester sales;
     by store;
     id date interval= semiyear accumulate= total;
     var weekly sales holiday flag temperature fuel price cpi unemployment;
run;
```

```
proc print data= work.semester_sales;
run;
/* Giving insights */
/* Checking the correlation */
proc corr data= work.semester sales;
run;
/* 1. Doing Comparison */
/* a) Bar Chart */
proc sgplot data = work.semester_sales;
     hbar store/response = weekly_sales stat= sum
                           datalabel datalabelattrs=(weight=bold);
     title 'Total Views by Store';
run;
/* b) Clustered Bar Chart / Column Chart */
data date;
     set work.semester_sales;
     month = month(Date);
     month_name=PUT(Date,monname.);
     put month_name= @;
run;
proc print data= date1;
run;
proc sgplot data= date;
    vbar store/ response= weekly_sales group=month_name groupdisplay=cluster
                 datalabel datalabelattrs = (weight = bold) dataskin=gloss; yaxis grid;
     title 'Total View by monthly wise';
run;
/* 2) Studying relationship */
/* a) Bubble Chart */
proc sgplot data = work.semester_sales;
     bubble X=weekly_sales Y=store size= weekly_sales
     /fillattrs=(color = teal) datalabel = store;
run;
/* b) Scatter Plot for Relationship */
proc sgplot data = work.semester_sales;
    title 'Relationship of Store with Weekly_sales';
    scatter X= weekly_sales Y = store/
                     markerattrs=(symbol=circlefilled size=15);
run;
/* 3. Studying Distribution */
/* a) Histogram */
proc sgplot data = work.semester_sales;
     histogram weekly_sales/fillattrs=(color = steel)scale = proportion;
     density weekly_sales;
run;
/* b) Scatter Plot */
proc sgplot data = work.semester_sales;
     scatter X= date Y = weekly_sales/group= store groupdisplay=cluster
                    markerattrs=(symbol=circlefilled size=15);
run;
/* 4) Composition */
/* a) Stacked Column Chart: */
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proc sgplot data= work.semester_sales;
     title 'Weekly_sales by Store and date';
     vbar date / response= weekly_sales group= store stat=percent datalabel;
     xaxis display=(nolabel);
     yaxis grid label='Weekly_sales';
run;
/* For Store 1 - Build prediction models to forecast demand */
/* Store-1 data */
data store1;
     set work.walmart;
    where store = 1;
run;
proc print data= store1;
run;
/* Convert store-1 data into timeseries data */
proc timeseries data= store1
      out= store_1;
      by store;
      id date interval= month accumulate= total;
      var weekly_sales holiday_flag temperature fuel_price cpi unemployment;
run;
proc print data= work.store_1;
/* Build Model */
ods noproctitle;
ods graphics / imagemap=on;
proc arima data=WORK.STORE_1 plots
     (only)=(series(corr crosscorr) residual(corr normal)
        forecast(forecast forecastonly) );
    identify var=Weekly_Sales(1);
    estimate p=(1 2 3) q=(1) method=ML;
    forecast lead=4 back=0 alpha=0.05;
    outlier;
run;
```