HandsMen Threads: Elevating the Art of Sophistication In Men's Fashion

1.1. Introduction

In the rapidly evolving fashion industry, there is a significant and growing demand for platforms that cater specifically to men seeking premium, personalized experiences. HandsMen Threads was conceptualized to address this gap by offering a dedicated digital space for sophisticated men's fashion. This project is not merely an online store but a comprehensive fashion technology platform that integrates inventory management, CRM, marketing automation, and customer loyalty systems, all powered by Salesforce Developer Edition. The core aim is to redefine the shopping experience for men by combining elegance with convenience, ensuring operational efficiency, enhanced customer engagement, and scalable growth.

1.2. Project Goals and Objectives

The primary objective of the HandsMen Threads project is to design and develop a smart, efficient, and userfriendly digital platform that transforms the way men engage with fashion online.

Key Objectives:

- Premium Shopping Experience: Deliver a sophisticated, personalized, and modern technologydriven shopping experience to become a go-to destination for stylish and quality-conscious male consumers.
- Seamless CRM Integration: Incorporate Salesforce CRM for comprehensive customer relationship management, automated workflows, and detailed sales insights to track customer behavior, generate personalized campaigns, and improve engagement.
- Automated Order Lifecycle: Automate the entire order lifecycle, from product selection and cart
 management to secure checkout, order confirmation, shipment tracking, and delivery notifications,
 ensuring a smooth user journey.
- Efficient Inventory Control: Implement real-time stock updates and low stock alert systems to prevent shortages and delays.
- Enhanced Customer Retention: Integrate a dynamic loyalty program offering points, discounts, and exclusive offers based on shopping behavior and engagement history.
- Targeted Marketing Campaigns: Implement dynamic, data-driven marketing campaigns tailored to individual preferences, including seasonal promotions and event-based offers.
- Scalability and Security: Build the system's backend with scalability and security in mind, allowing for future expansion, third-party integrations, and secure handling of personal and financial data.

1.3. Use Case

HandsMen Threads, a dynamic organization in the fashion industry, is embarking on a Salesforce project designed to revolutionize their data management and enhance customer relations. The project involves building a robust data model tailored to store all pertinent business data, ensuring a seamless flow of information across the organization.

A key aspect of this project is the maintenance of data integrity directly from the user interface (UI). This feature will safeguard the accuracy and consistency of the data, which is crucial for informed decision-making and reliable business operations. The project will integrate several new processes into the business workflow to improve customer service and operational efficiency:

- Automated Order Confirmations: Post-order confirmation, customers will receive an email update, fostering engagement and strengthening customer relations.
 - Dynamic Loyalty Program: Customer loyalty statuses will be updated based on purchase history, enabling personalized rewards and promoting repeat business.
- Proactive Stock Alerts: When stock levels drop below five units, automatic emails will notify the warehouse team, ensuring timely restocking and preventing stockouts.
- Scheduled Bulk Order Updates: Daily at midnight, the system will process bulk orders, updating financial records and adjusting inventory, ensuring accurate stock levels for daily operations.

1.4. Key Highlights

- Custom Objects & Data Model: Creation of custom objects like HandsMen Customer, HandsMen Product, HandsMen Order, Inventory, and Marketing Campaign with appropriate fields and relationships.
- Automation Flows: Implementation of Order Confirmation Flow, Low Stock Alert Flow, and Loyalty Program Flow.
- Lightning App & UI: Development of a branded "HandsMen Threads" Lightning app with a tailored navigation menu and drag-and-drop interface.
- CRM Integration: Management of customer relationships, order history, and marketing campaigns within Salesforce, including validation rules for data integrity.
- Apex and Apex Triggers: Development of Apex classes and triggers for complex business logic and data validation.
- Asynchronous Apex: Implementation of batch jobs for scheduled bulk operations.

Technology Development

2.1. Salesforce Developer Edition

The HandsMen Threads project leverages the powerful features of the Salesforce Developer Edition, a free, full-featured Salesforce environment for developing and testing applications. It supports custom objects, Apex code, Lightning components, and automation tools.

2.2. Core Components

- Custom Objects:
- HandsMen Customer
- HandsMen Product
- HandsMen Order
- Inventory
- Marketing Campaign

These objects allow for custom data modeling beyond standard Salesforce fields.

Apex Programming: Used to create custom business logic and enable triggers for automatic updates (e.g., low stock alerts, order quantity validation).

- Lightning App Builder: Utilized to design user-friendly, drag-and-drop UIs for the application, including Lightning Pages for Orders, Products, and Campaign dashboards.
- Salesforce Flows: Automated workflows for tasks like order confirmation, customer notifications, loyalty point updates, and scheduled inventory updates. Visual flows reduce the need for manual logic.
- Validation Rules: Implemented to ensure data integrity (e.g., preventing out-of-stock orders, verifying user age for loyalty program, ensuring correct order amounts and quantities).
- Reports & Dashboards: Custom reports to monitor orders, product trends, and inventory status, with visual dashboards for quick insights by managers or sales teams.
- Email Alerts & Workflow Rules: Automated email triggers for events like order confirmation, stock alerts, and promotional campaigns.
- Chatter & Notes: Enables team collaboration and updates on customer orders or inventory changes.
- Salesforce Marketing Features (basic edition): Used to plan and track promotional campaigns, capture leads, and bulk import data.

3. Project Execution

3.1. Project Phases

3.1.1. Phase 1: Architecture & Planning

- Define objects, fields, relationships, and formula fields.
- Establish validation rules, flows, Apex triggers, and batch jobs.
- Design email templates for notifications and customer communication.
- Deliverable: Solu on Design Document including Object Model, ERD, and Automa on Strategy.

3.1.2. Phase 2: Development

- Object and field creation.
- Implement automation (flows, process builders, Apex triggers).
- Set up data security and sharing rules.
- Develop batch jobs for scheduled processing.
- Configure email templates and notifications.

3.1.3. Phase 3: Testing & QA

- Unit testing of objects and automation.
- End-to-end testing with sample data.

Performance testing and security checks.

3.1.4. Phase 4: Deployment & Training

- Deploy to production.
- Train users on new functionality.
- Post-go-live support and monitoring.

3.2. Setup and Configuration Steps

3.2.1. Creating Developer Account

- 1. Go to https://developer.salesforce.com/signup.
- 2. Fill in the sign-up form with the required details: First Name, Last Name, Email, Role (Developer), Company (College Name), Country (India), Postal Code, and Username (e.g., yourname@organization.com).

3. Click "Sign me up".

3.2.2. Account Activation

- 1. Check the email inbox used for signing up.
- 2. Click on the verification link to activate the account.
- 3. Set a password and security question, then click "Change Password".
- 4. You will be redirected to your Salesforce setup page.

3.2.3. Navigation to Setup Page

• Click on the gear icon (②) in the top-right corner and select "Setup".

3.2.4. Creating Custom Objects

The following custom objects are created to store pertinent business data:

- HandsMen Customer:
- Label: HandsMen Customer
- Plural Label: HandsMen Customers
- Record Name: HandsMen Customer Name (Data Type: Text)
- Features: Allow Reports, Allow Search.
- HandsMen Product:
- Label: HandsMen Product
- Plural Label: HandsMen Products
- Record Name: HandsMen Product Name (Data Type: Text)
- Features: Allow Reports, Allow Search.
- HandsMen Order:
- Label: HandsMen Order

Plural Label: HandsMen Orders

- Record Name: HandsMen OrderNumber (Data Type: Auto Number, Display Format: O{0000}, Starting Number: 001) □ Features: Allow Reports, Allow Search.
- Inventory:
- Label: Inventory
- Plural Label: Inventorys
- Record Name: Inventory Number (Data Type: Auto Number, Display Format: I-{0000}, Starting Number: 001)
- Features: Allow Reports, Allow Search.
- Marketing Campaign:
- Label: Marketing Campaign
- Plural Label: Marketing Campaigns
- Record Name: Marketing Campaign Number (Data Type: Auto Number, Display Format: MC-{0000}, Starting Number: 001)
- Features: Allow Reports, Allow Search.

3.2.5. Creating Custom Object Tabs

Tabs are created for each custom object to provide easy navigation within the Lightning App.

- Steps: Go to Setup → Quick Find: "Tabs" → New (under Custom Object Tabs) → Select
 Object → Choose Tab Style → Next (keep default profiles) → Next (keep default custom
 apps) → Save.
- This process is repeated for HandsMen Customer, HandsMen Product, HandsMen ,Order Inventory, and Marketing Campaign.

3.2.6. Creating a Lightning App

A branded Lightning App named "HandsMen Threads" is created to serve as the central hub for the application.

☐ Steps: Go to Setup → Quick Find: "App Manager" → New Lightning App.

- App Details and Branding:
- App Name: HandsMen Threads
- Developer Name: (Auto-populated)
- Description: A modern and sophisticated men's fashion platform built using Salesforce Developer Edition. This app offers seamless order management, customer engagement, inventory tracking, and personalized marketing using Lightning Web Components and Salesforce CRM tools.
- Image: (Optional)
- Primary Color Hex Value: #00A1E0 (Default)
- Navigation Items: Add HandsMen Customer, HandsMen Order, Inventory, HandsMen

Product, Reports, Dashboard, Account, Contact, Marketing Campaign to the navigation menu.

• User Profiles: Assign the "System Administrator" profile (and later "Platform 1" profile) to the app.

3.2.7. Creating Fields in Custom Objects

HandsMen Customer Object Fields:

- Email: Data Type: Email, Field Label: Email.
- Phone: Data Type: Phone, Field Label: Phone.
- Loyalty Status: Data Type: Picklist, Field Label: Loyalty Status, Values: Gold, Silver, Bronze.
- FirstName: Data Type: Text, Field Label: FirstName.
- LastName: Data Type: Text, Field Label: LastName.
- Full Name_c (Formula Field):
- Return Type: Text
- Formula: FirstName__c + " " + LastName__c
- Total_Purchases_c: Data Type: Number, Field Label: Total Purchases.

HandsMen Product Object Fields:

- SKU: Data Type: Text, Field Label: SKU.
- Price: Data Type: Currency, Field Label: Price.
- Stock Quantity_c: Data Type: Number, Field Label: Stock Quantity.

HandsMen Order Object Fields:

- Status: Data Type: Picklist, Field Label: Status, Values: Pending, Confirmed, Rejection.
- Quantity c: Data Type: Number, Field Label: Quantity.
- Total Amount c: Data Type: Number, Field Label: Total Amount.

Inventory Object Fields:

- Warehouse: Data Type: Text, Field Label: Warehouse.
- Stock Quantity_c: Data Type: Number, Field Label: Stock Quantity.
- Stock Status_c (Formula Field):
- Return Type: Text
- Formula: IF(Stock_Quantity_c > 10, "Available", "Low Stock")

Marketing Campaign Object Fields:

- Campaign Name: Data Type: Text, Field Label: Campaign Name.
- Start Date: Data Type: Date, Field Label: Start Date.
- End Date: Data Type: Date, Field Label: End Date.

3.2.8. Creating Relationships

- Lookup Relationship: Marketing Campaign to HandsMen Customer
- Source Object: Marketing Campaign
- Target Object: HandsMen Customer
- Field Label: HandsMen Customer
- Lookup Relationship: HandsMen Product to HandsMen Order
- Source Object: HandsMen Product
- Target Object: HandsMen Order
- Field Label: Order
- Lookup Relationship: HandsMen Order to HandsMen Customer
- Source Object: HandsMen Order
- Target Object: HandsMen Customer
- Field Label: Customer
- Master-Detail Relationship: Inventory to HandsMen Product
- Source Object: Inventory
- Target Object: HandsMen Product
- Field Label: Product

3.2.9. Validation Rules

Validation rules are implemented to ensure data integrity and consistency.

- HandsMen Order_c Total Amount:
- Rule Name: Total Amount
- Error Condition Formula: Total Amount $c \le 0$
- Error Message: "Please Enter Correct Amount"
- Error Location: Field: Total Amount
- Inventory_c Stock Quantity:

- Rule Name: Stock Quantity
- Error Condition Formula: Stock Quantity $c \le 0$
- Error Message: "The inventory count is never less than zero."
- Error Location: Top of Page
- HandsMen Customer__c Email:

Rule Name: Email

Error Condition Formula: NOT CONTAINS(Email, "@gmail.com")

- Error Message: "Please fill Correct Gmail"
- Error Location: Top of Page 3.2.10. Profiles and Roles Creating Profile:
- Steps: Go to Setup → Quick Find: "Profiles" → Clone "Standard User" → Profile Name: Platform 1 → Save.
- Permissions: Edit "Platform 1" profile to grant Read, Create, Edit, Delete access for HandsMen Product and Inventory objects under Custom Object Permissions.

Creating Roles:

- Steps: Go to Setup → Quick Find: "Roles" → Set Up Roles → Expand All → Add Role under CEO.
- Roles Created:
- Sales Manager: Label: Sales, Reports to: CEO.
- Inventory Manager: Label: Inventory, Reports to: CEO.
- Marketing Team: Label: Marketing, Reports to: CEO.

3.2.11. Creating Users

Users are created and assigned specific roles and profiles to manage access levels.

- User 1 (Sales Manager):
- First Name: Niklaus
- Last Name: Mikaelson
- Role: Sales
- User License: Salesforce Platform
- Profile: Platform 1
- User 2 (Inventory Manager):
- First Name: Kol
- Last Name: Mikaelson
- Role: Inventory
- User License: Salesforce Platform
- Profile: Platform 1
- (Create two more users as needed for other roles, e.g., Marketing Team).

3.2.12. Data Security Model (Permission Sets)

Permission sets are used to grant specific access levels beyond what profiles provide.

- □ Permission Set Name: Permission Platform 1
- Object Settings:
- HandsMen Customer: Read, Create, Edit, Delete.
- HandsMen Order: Read, Create, Edit, Delete.
- Assignment: Assign this permission set to users with the "Platform 1" profile.

Role-Based Access Summary:

- Sales Manager: Full Access to Customers, Orders.
- Inventory Manager: Read & Edit on Inventory, Products.
- Marketing Team: Read on Customers, Edit on Marketing Campaigns.

3.2.13. Email Templates

Classic Email Templates are created for automated notifications.

- Order Confirmation Email:
- Folder: Unfiled Public Email Templates
- Available for Use: Checked
- Subject: Your Order has been Confirmed!
- HTML Body:

html5 lines

Click to expand

```
Order_c.Customer_c},
Your order #{!Order_c.Name} has been confirmed!
```

- Low Stock Alert: (Similar setup, subject: "Low Stock Alert for Product", recipient: Inventory Manager)
- Loyalty Program Email: (Similar setup, subject: "Your Loyalty Points Update", recipient: Customer)

3.2.14. Email Alerts

Email alerts are configured to send emails based on specific triggers.

- Order Confirmation Email Alert:
- Description: Order Confirmation Email Alert

Object: Order c

Email Template: Order Confirmation Email

• Recipient Type: Related Record → Customer c

3.2.15. Salesforce Flows

- 1. Order Confirmation Flow (Record-Triggered)
 - Purpose: Automatically send a confirmation email to the customer when an order is successfully placed.
 - Object: Order_c
 - Trigger: When a record is updated
 - Condition: Order c.Status c = "Confirmed" (Only when a record is updated to meet the condition)
 - Action: Send Email Alert (Order Confirmation Email Alert)
 - Label: Send Order Confirmation Email

- Record ID: {!\$Record.Id}
- Name: Order Confirmation Flow

2. Low Stock Alert Flow (Record-Triggered)

- Purpose: Automatically alert inventory or sales staff when the stock for a product goes below a critical threshold (e.g., less than 5 units).
- Object: Inventory_c
- Trigger: When a record is created or updated
- Condition: Stock_Quantity_c < 5 (Every time a record is updated and meets the condition requirements)
- Action: Send Email Alert (to Inventory Manager)
- Name: Stock Alert Flow

3. Loyalty Status Update Flow (Scheduled Flow)

- Purpose: Reward customers with loyalty points after a successful purchase and update their loyalty status.
- Schedule Frequency: Daily at a chosen time.
- Get Records: Retrieve all HandsMen_Customer_c records.
- Loop: Iterate through each customer record.
- Decision Element (inside loop):
- If Total Purchases_c > 1000, set Loyalty Status_c = Gold.

Else if Total Purchases c < 500, set Loyalty Status c = Bronze.

Else (Default Outcome), set Loyalty_Status_c = Silver.

- Update Records: Update the Loyalty Status c field for each customer.
- Name: Loyalty Status Update Flow

3.2.16. Apex Development

1. OrderTriggerHandler Apex Class

- Purpose: Contains business logic for validating order quantities based on their status.
- Class Name: OrderTriggerHandler
- Code:

2. OrderTrigger Apex Trigger

| • | Purpose: Invokes the C HandsMen_Order_c records | rderTriggerHandler class before inserting | or updating |
|---|--|---|-------------|
| • | Trigger Name: OrderTrigger | | |
| • | sObject: HandsMen_Order | c □ Events: before insert, before update | |
| • | Code: | | |

3. InventoryBatchJob Apex Class (Batchable & Schedulable)

Purpose: To process bulk orders daily at midnight, updating financial records and adjusting inventory. Specifically, it restocks products with Stock_Quantity_c < 10 by adding 50 units. □
 Class Name: InventoryBatchJob □ Code:

4. Scheduling the InventoryBatchJob

- Purpose: To schedule the InventoryBatchJob to run daily at midnight.
- Steps: Go to Developer Console → Debug → Open Execute Anonymous Window.
- Code: System.schedule('Daily Inventory Sync', '0 0 0 * * ?', new InventoryBatchJob());
- Verification: Scheduled jobs can be viewed under Setup → Quick Find: "Scheduled Jobs".

3.3. Real-World Example: HandsMen Threads in Action

Scenario: HIMANSHU is a customer browsing the latest men's fashion collection on the HandsMen Threads portal.

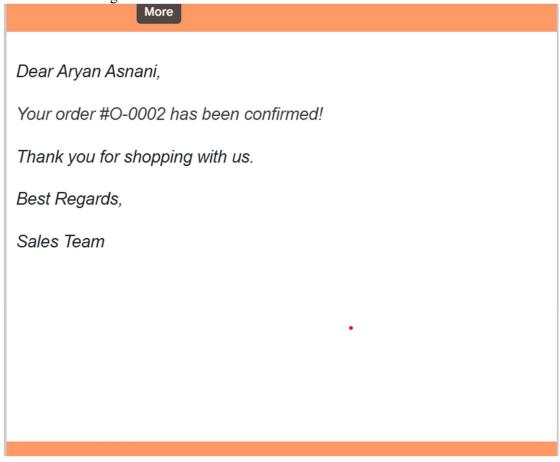
He adds a designer shirt to his cart and places an order.

What Happens Behind the Scenes:

1. Order Placement & Confirmation:

ARYAN submits his order.

The Order Confirmation Flow (detailed in section 3.2.15) is immediately triggered upon the order record being created and confirmed.



2. Inventory Update & Low Stock Alert:

receives

and sharing order details.

He

• The system automatically deducts the purchased item from inventory.

an

automated

email confirmation

(using the

If the remaining stock of that designer shirt drops below 5 units, the Low Stock Alert Flow (detailed in section 3.2.15) triggers.

Order Confirmation Email template from section 3.2.13) thanking him for the purchase

• An automatic email alert is sent to the warehouse team, prompting them to reorder the shirt proactively.

Dear Inventory Manager,

This is to inform you that the stock for the following product is running low:

Product Name: T-shirt cloth Current Stock Quantity: 4

Please take the necessary steps to restock this item immediately.

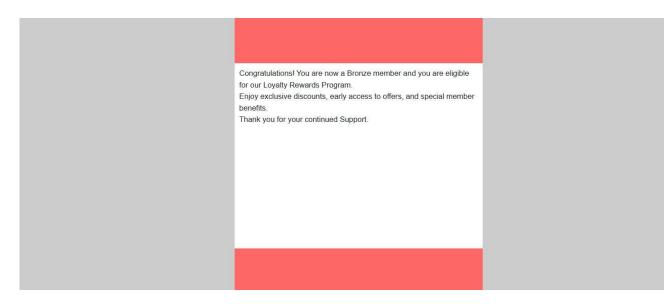
Best Regards,

Inventory Monitoring System



3. Loyalty Program Update:

- Based on his order total (e.g., ₹2,000), ARYAN earns loyalty points (e.g., 2000 points).
- His customer profile is updated with these new points, and his Loyalty_Status_c is reevaluated by the Loyalty Status Update Flow (detailed in section 3.2.15), which runs daily. He is then notified of his updated loyalty points via email.



4. Admin Monitoring:

- The admin logs into the HandsMen Threads Lightning App (created in section 3.2.6).
- They can view real-time data on inventory levels, customer orders, and loyalty summaries through custom dashboards and reports, providing immediate business insights.

- 5. Scheduled Bulk Order Processing & Restocking:
- Daily at midnight, the InventoryBatchJob (detailed in section 3.2.16) automatically runs.
- This batch job processes any pending bulk order updates, adjusts financial records, and critically, restocks any products whose Stock_Quantity_c has fallen below 10 units by adding 50 units back to their inventory. This ensures accurate stock levels for daily operations without manual intervention.

Result:

- Customer Satisfaction: ARYANis delighted by the prompt service and rewards, encouraging repeat business.
- Business Insight: Admins track performance and inventory without manually calculating anything, leading to informed decision-making.
- Efficiency: Automated flows and batch jobs reduce manual intervention, leading to fewer errors, better resource planning, and streamlined operations.

Project Outcomes and Benefits:

The HandsMen Threads project delivers multiple tangible and functional outputs through the Salesforce Developer Edition, reflecting the successful implementation of automation, CRM integration, and user interface development.

- Custom Branded App (Lightning App): A visually styled "HandsMen Threads" Lightning App with app branding, logo (optional), and tab navigation for various modules (Products, Orders, Inventory, etc.).
- Order Confirmation Flow: Automatically sends email confirmations to customers after a successful purchase, ensuring real-time communication.
- Low Stock Alert Flow: Triggers internal notifications when a product's inventory falls below a threshold (e.g., less than 5 units), aiding proactive restocking.
- Loyalty Program Flow: Tracks repeat customer purchases and assigns loyalty points, which can be used for discounts or promotions.
- Product Inventory Management: Admins can add, edit, delete products, monitor availability, and view product-level stock status.
- Customer Orders Module: Enables tracking of customer orders from placement to delivery, with secure storage and administrative view/update capabilities.
- Interactive User Interface via Lightning Web Components (LWC): Clean and responsive components for admin and customer interaction, such as Product Cards, Loyalty Point Display, and Order Summary View.
- Improved Customer Engagement: Real-time emails, loyalty rewards, and a seamless ordering experience encourage return visits and customer satisfaction.
- Admin Dashboard: Provides a centralized view of orders received, inventory levels, and customer activity.

- Automated Data Integrity: Validation rules and Apex triggers ensure data accuracy and consistency directly from the UI.
- Scheduled Bulk Processing: The InventoryBatchJob automates daily inventory adjustments and financial record updates for bulk orders.

Custom Development Using Apex

Trigger 1: Order Total Calculation

```
trigger OrderTotalTrigger on HandsMen Order_c (before insert, before
(HandsMen Order_c order : Trigger.new) {
                                                    if
(order.HandsMen_Product__c != null)
productIds.add(order.HandsMen_Product__c);
   }
  Map<Id, HandsMen Product_c> productMap = new Map<Id,</pre>
HandsMen_Product_c>( [SELECT Id, Price_c FROM
HandsMen_Product__c WHERE Id IN :productIds] ); for
(HandsMen Order_c order : Trigger.new) { if
(order.HandsMen Product__c != null &&
productMap.containsKey(order.HandsMen Product__c)) {
         HandsMen Product_c
productMap.get(order.HandsMen_Product_c);
(order.Quantity_c != null) {
                                  order.Total_Amount__c =
order.Quantity__c * product.Price__c;
 } }}
```

Trigger 2: Stock Deduction After Order Confirmation

```
trigger StockDeductionTrigger on HandsMen_Order__c (after insert, after update) {
if (order.Status__c == 'Confirmed' && order.HandsMen Product__c != null)
productIds.add(order.HandsMen_Product_c);
                                     }
                                                } if (productIds.isEmpty())
return; Map<Id, Inventory_c> inventoryMap = new
Map<Id, Inventory__c>(
                          [SELECT Id, Stock Quantity_c, HandsMen_Product_c
FROM Inventory c WHERE HandsMen Product c IN :productIds]
        List<Inventory__c> inventoriesToUpdate = new List<Inventory__c>();
(HandsMen Order__c order : Trigger.new) {
                                          if (order.Status_c == 'Confirmed'
&& order.HandsMen Product_c != null) {
                                                     for (Inventory_c inv :
inventoryMap.values()) {
                                             if (inv.HandsMen Product__c ==
order.HandsMen Product__c) {
                                          inv.Stock Quantity__c -=
order.Quantity c;
                             inventoriesToUpdate.add(inv);
                                                                        break;
          }
                if
(!inventoriesToUpdate.isEmpty()) {
                                   update
inventoriesToUpdate; }
```

Asynchronous Apex Processing

To handle bulk orders and reduce processing time during business hours, a scheduled Apex job was im Key Functionality: - Runs 12:00 AM daily. - Updates financial records and inventory for bulk orders. -

Ensures database consistency overnight.

4. Conclusion

The HandsMen Threads project successfully showcases how a cloud-based CRM platform like Salesforce can be leveraged to build a modern, efficient, and scalable solution tailored to the needs of the fashion industry, especially for premium men's fashion. This project demonstrates not just theoretical implementation, but realworld application of Salesforce Developer Edition tools like Lightning Web Components (LWC), Flow Automation, Apex, and CRM Customization.

5.1. Key Takeaways

- Seamless Business Operations: From order confirmation to inventory monitoring and customer loyalty, each business function is automated using Salesforce flows and Apex.
- Custom App Branding: The app reflects a professional and sophisticated identity with branded visuals, meaningful descriptions, and consistent UI styling.
- Lightning Web Components: Used to create responsive, fast, and reusable UI components, enabling an engaging and interactive user experience.
- Data Centralization: All key business data—customers, orders, inventory—is managed within Salesforce CRM, reducing manual processes and ensuring data quality.
- Real-World Simulation: The system mirrors how an actual retail fashion business operates, handling tasks like order tracking, low stock alerts, and rewarding repeat customers.
- Scalability: The app is designed to grow with the business—more features, more users, more data—all manageable from a single CRM interface.
- Customer-Centric Design: Through flows and CRM logic, the platform keeps customer satisfaction at the core—from timely confirmations to loyalty rewards.
- Low-Code/No-Code & Pro-Code Platform: Built using a combination of declarative tools (Flows, Lightning App Builder) and programmatic tools (Apex, Apex Triggers), showcasing the versatility of Salesforce.
- Integration Ready: Can be extended in the future to connect with e-commerce platforms, payment gateways, or marketing tools using Salesforce APIs.
- Best Practices: Follows Salesforce-recommended best practices for automation, UI building, and component management.

5.2. Future Enhancements

This project sets a foundation for further innovation, such as:

- · AI-powered fashion suggestions.
- Automated return/refund systems.
- Integrated marketing campaigns with external platforms.

6. System Requirements

6.1. Supported Browsers

- Google Chrome (Latest stable version, recommended)
- Mozilla Firefox (Latest stable version)
- Microsoft Edge (Latest stable version)
- Safari (Latest stable version, Mac only)
- Internet Explorer 11 (Limited support, not recommended)
- Note: At least 2 browsers installed in the system.

6.2. Operating System Compatibility

- Windows 8/9/10/11
- macOS (Latest versions)
- Linux (Limited support, browser-dependent)
- ChromeOS (Browser-based usage)

6.3. Hardware Requirements

- Processor: Intel Core i3 or higher (or equivalent)
- RAM: Minimum 4GB RAM (8GB or more recommended for better performance)
- Storage: At least 10GB free disk space
- Display Resolution: Minimum 1366 x 768 (1920 x 1080 recommended)

6.4. Network Requirements

• Stable internet connection (Broadband, minimum 30 Mbps recommended)

- No VPN restrictions that block Salesforce access
- Allow Salesforce domains in firewall settings (e.g., .salesforce.com, .force.com)