Operating Lease Support System Phase-2 Project for

DIPO STAR FINANCE
Solusi Kredit Otomotif Terpercaya

Functional Specification

FC.AB.2.1 Manage SKD

Revision 1.0

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Project Code :	TM15404A
Project Name :	Operating Lease Support System Phase-2

Document Control

Author	Raymond
File Name	TM15404A-FSP-AB.2.1 Marketing Process Manage SKD Rev 0.3.docx
Path	\OPRLEASE-P2\Deliverable Based-2\Working\04. Design\04.02. Functional Specification\SKD Process\TM15404A-FSP-AB.2.1 Marketing Process Manage SKD Rev 1.0.docx
Number of Page	59

Revision History

Date	Revision	Description	Author
1/10/2015	0.0	Initialization	Raymond
22/10/2015	0.1	- Adding Functional Specification for List of Visit Customer Survey - Adding Functional Specification for Create Visit Customer Survey - Adding Functional Specification for Edit Visit Customer Survey - Adding Functional Specification for View Visit Customer Survey - Adding Functional Specification for Print Visit Customer Survey	Raymond
23/11/2015	0.2	- QCO review	Raymond
11/12/2015	0.3	- Revision of review	Raymond
14/12/2015	1.0	- 1st baseline	Raymond

Project Code :	TM15404A
Project Name :	Operating Lease Support System Phase-2

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Project Code :	TM15404A
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Document Approval

By signing this document I acknowledge I have read the document and give the Project Management Team approval to proceed.

Role	Name	Signature	Date
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Functional Specification

1. Introduction

1.1 Purpose

Functional Specification is a document to describe the detail of functions system which includes screen design, report, and logic formula. This document will be used for system development.

1.2 Scope

Functional Specification Document contains screen design, screen functionality, process flow, and data structure of FC.AB.2.1 Manage SKD for Phase-2

Here are the scope for FC.AB.2.1 Manage SKD:

1. **AB.2.1.3 Create SKD**

   To create a SKD data

2. **AB.2.1.4 Edit SKD**

   To edit a draft document of SKD

3. **AB.2.1.5 Submit SKD**

   To submit SKD which will be approved by DSF Authorized Person

Output from this document is:

1. RPT.AB.2.1 SKD Form
2. PF.AB.2.1 SKD Report

1.3 Definition, Acronyms, and Abbreviations

1. OPL = Operating Lease
2. DSF = Dipo Star Finance
3. BSI = Berlian Sistem Informasi
4. HOB = Head of Branch
5. HOD = Head of Department
6. RM = Regional Manager
7. SKD = Surat Keputusan Direksi/ Board of Director's Decree

2.4 References

This functional specification document refers to **"To Be Design" AB. Marketing Process**, module:

1. AB.2 SKD Process
   - AB.2.1 SKD Creation of Operating Lease

2. Configuration

Here is the description of SKD Document numbering format which will be generated when PIC OPL HO/Branch clicks the Save as Draft button or Submit button on Create SKD screen.
The format of SKD Number is:
SKD Number : 000001/4/BRANCH/MONTH/YEAR
Description :

- The first 6 digits show the sequence number of the SKD document. This number will increments whenever new SKD document is created.
- The code '4', is absolute for Operating Lease (OPL).
- The code 'BRANCH' will be substituted by Branch/DSF Office's code, refers to Tb_OPL_Branch.BranchShortName
- The code 'MONTH' will be substituted by 2 digits of month when the SKD document is created.
- The code 'YEAR' will be substituted by 4 digits of year when the SKD document is created.

3. Specification Detail: FC.AB.2.1 Manage SKD

3.1 Purpose

The screens used in Manage SKD are used to Create, Edit, and Submit the SKD and generate an output as a print form of the SKD Form

3.2 Screen of Configuration Access

Here are the access right for users:

User	***Create***	***Read***	***Update***	**Authorization**
Marketing Officer	V	V	V	V
Head of Branch	-	V	-	V
Head of Department	-	V	-	V
Regional Manager	-	V	-	V
Advisor	-	V	-	V
Director	-	V	-	V
President Director	-	V	-	V
Shareholder's Meeting	-	V	-	V

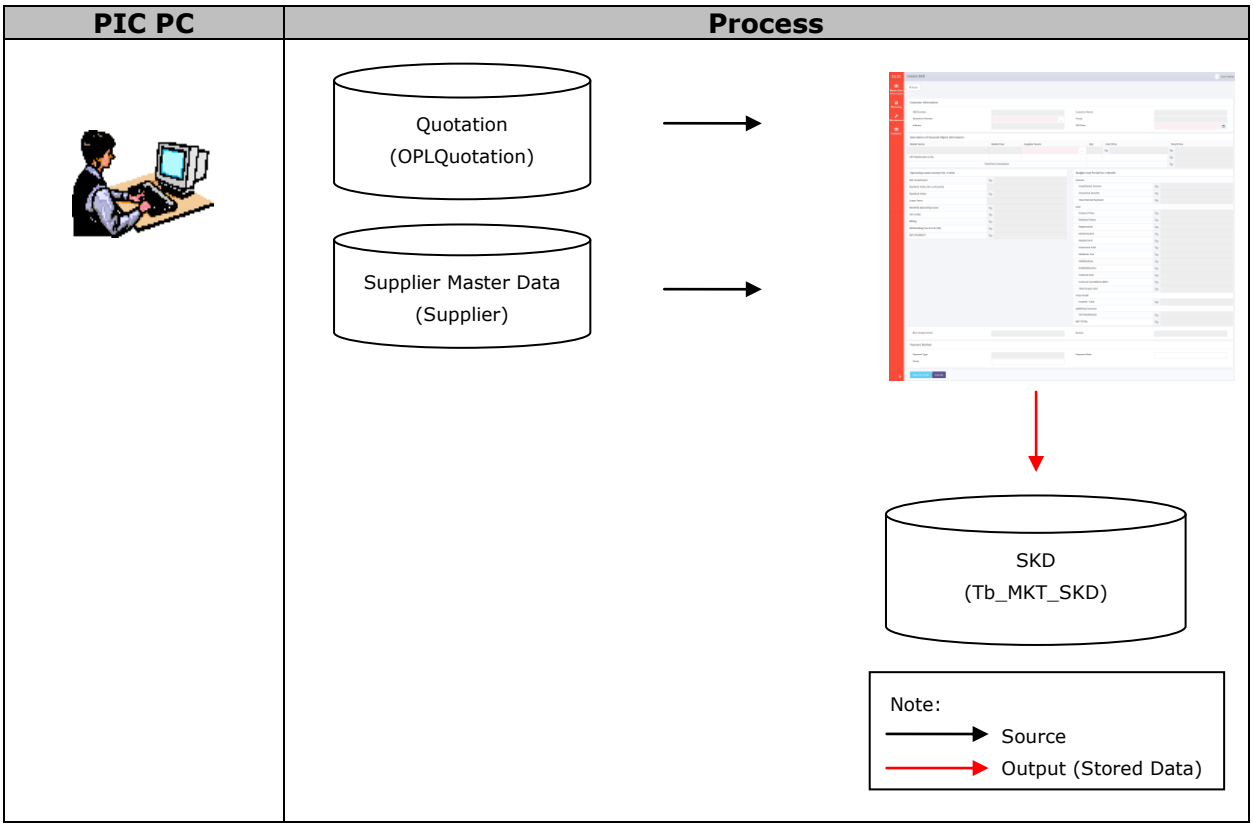
Legend :
V = Have the Access

3.3 Screen Functionality

1. Show lists of SKD record data
2. Create a SKD
3. Edit a draft document of SKD
4. View a SKD
5. Submit a SKD
6. Print a SKD Form

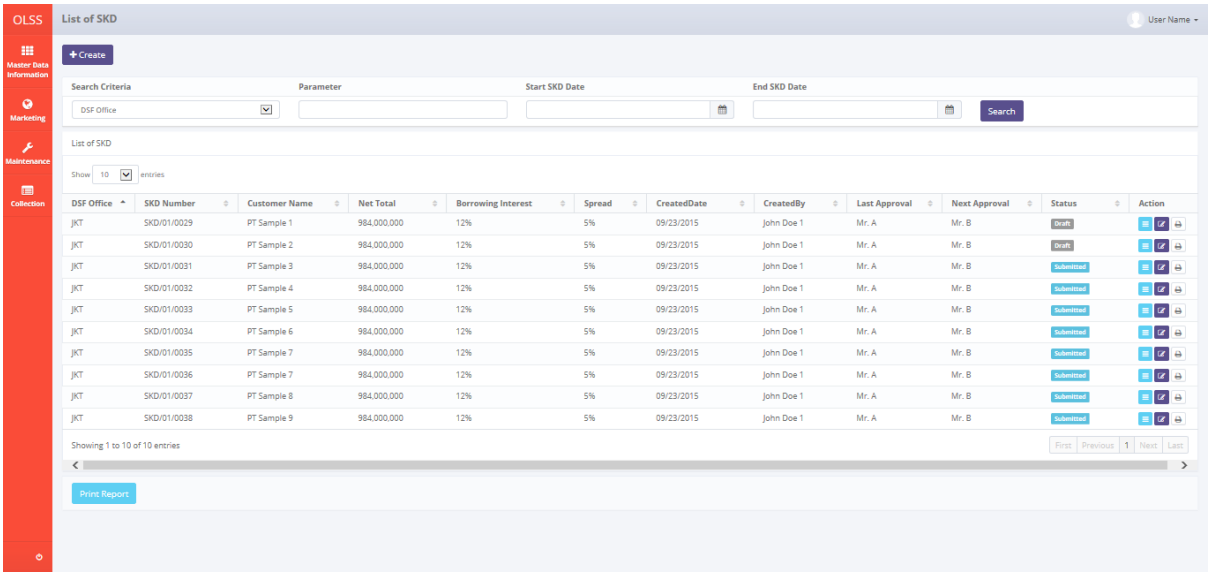
3.4 Operation Flow

Below is operation flow for Monitoring and print unit preparation process refer to **To Be Design Document Marketing Process**, **AB.2.1 Board of Director's Decree/ Surat Keputusan Direksi (SKD)**:



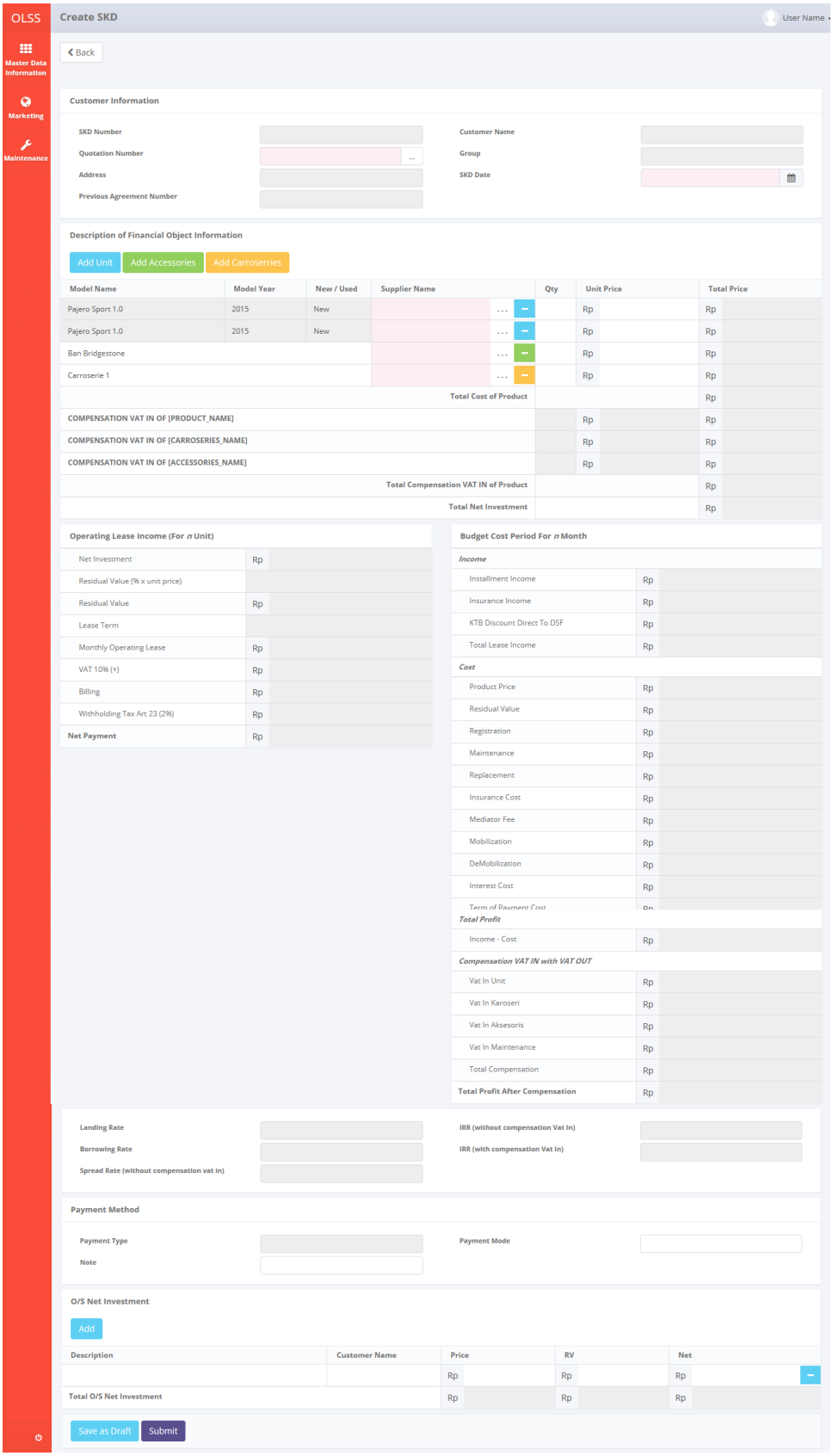
3.5 Screen Design

- *Initial Screen Manage SKD*



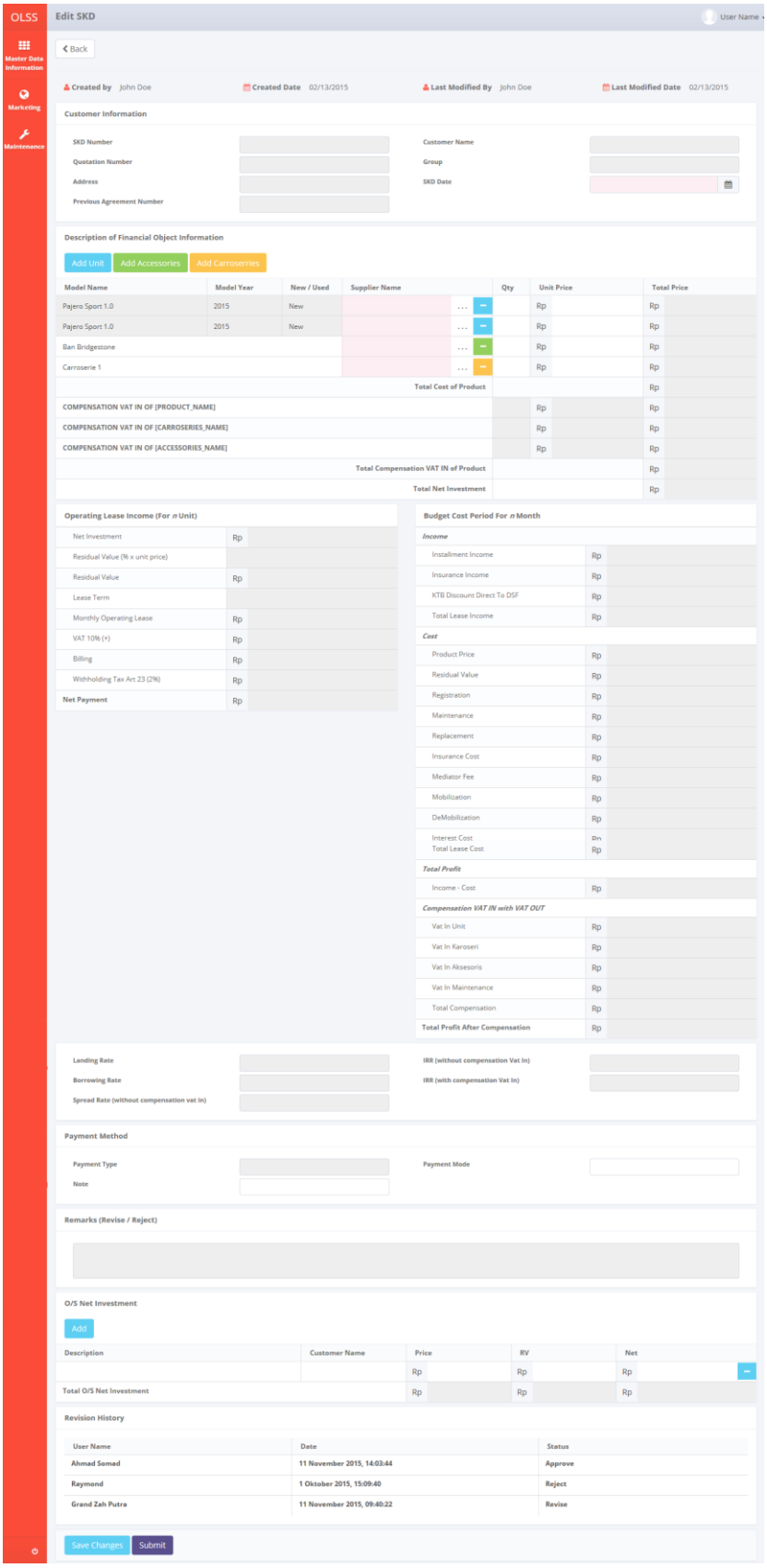
Screen 1. List of SKD

- *Create SKD*



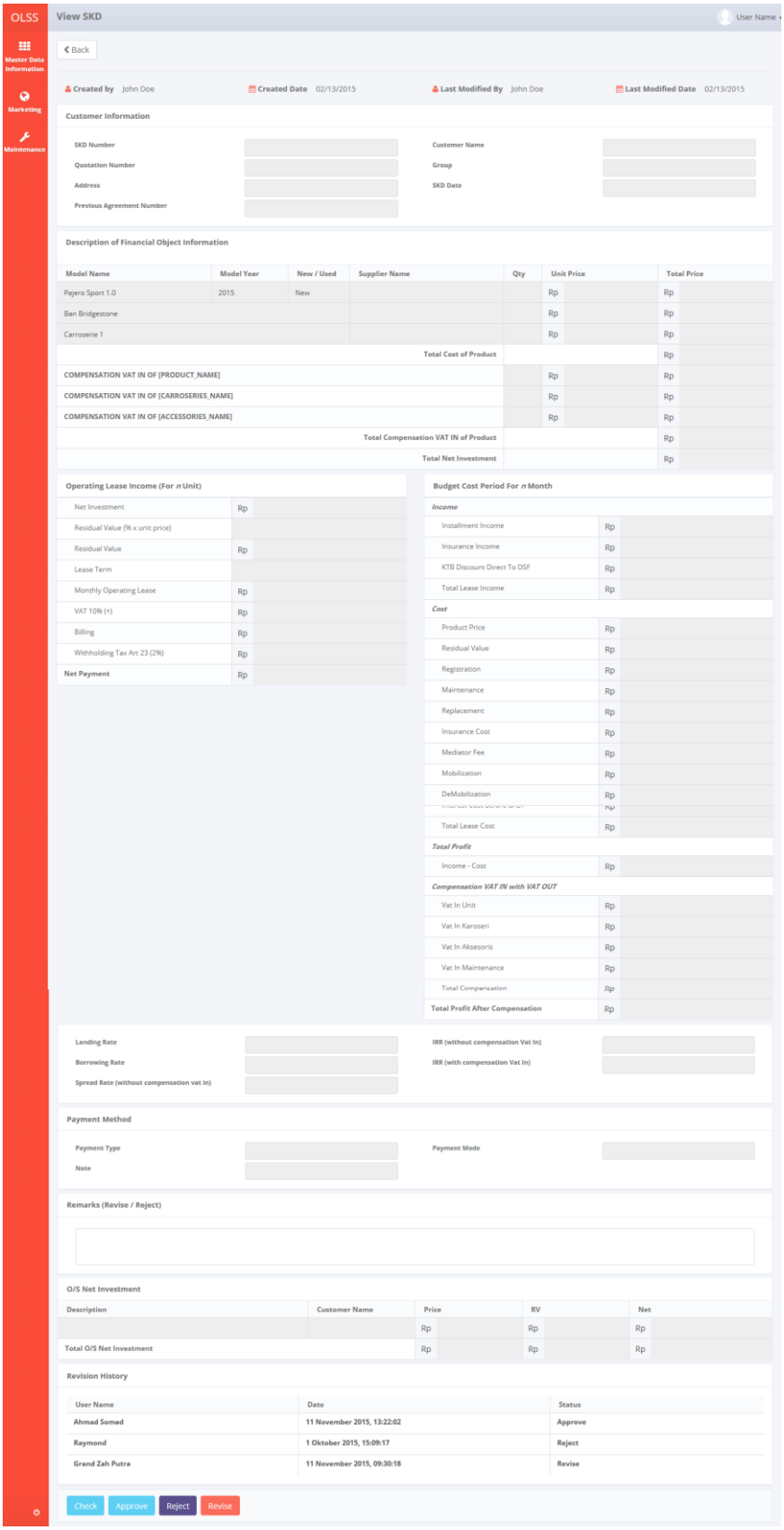
Screen 2. Create SKD

- *Edit SKD*



Screen 3. Edit SKD

- *View SKD*



Screen 4. View SKD

- *Print Form SKD*

OPERATING LEASE
BOARD OF DIRECTOR APPROVAL

Customer Information — ORIGINAL

Date : : 02 September 2015

Product	OPERATING LEASE
Number	000.0021/4/16/09/2015
Customer Name	PT. HEXINDO
Group	
Address	Jl. Raya Bojonegara Kamp. Mamengger Kav. 2 Desa Kertasana Bojonegara Serang - Banten

Description of Financed Objects

Types of Cars (Used Car)	Year	Supplier Name	Qty	Unit Price	Total Price
MITSUBISHI TRITON	2014	PT. MANDAU BERLIAN MOTOR	1	353.733.000	353.733.000
KAROSERI					
AKSESORIS					
		Total Cost of Product			**353.733.000**
COMPENSATION VAT IN OF MITSUBISHI TRITON			1	23.109.091	23.109.091
COMPENSATION VAT IN OF KAROSERI					
COMPENSATION VAT IN OF AKSESORIS					
		Total Compensation VAT IN of Product			**23.109.091**
		Total Net Investment			**330.623.909**

Operating Lease Income (for 1 Unit)		
Net Investment	Rp	**330.623.909**
Residual Value (% x unit price)		41,73%
Residual Value	Rp	137.955.870
Lease term		36
Monthly Operating Lease	Rp	15.653.678
VAT 10% (+)	Rp	1.565.368
Billing	Rp	17.219.046
Withholding Tax Art 23 2%	Rp	313.074
Net Payment		**16.905.972**

Budget Cost Period of 36 Month		
Income		
Installment Income	Rp	563.532.414
Insurance Income	Rp	3.000.000
KTB Discount Direct To DSF	Rp	0
Total Lease Income	Rp	**566.532.414**
Cost		
Product Price	Rp	353.733.000
Residual Value	Rp	(137.955.870)
Registration	Rp	24.195.337
Maintenance	Rp	190.080.000
Replacement	Rp	1.078.497
Insurance Cost	Rp	17.013.364
Mediator Fee	Rp	2.000.000
Mobilization	Rp	3.000.000
DeMobilization	Rp	0
Interest Cost	Rp	81.422.978
Term of Payment Cost	Rp	1.726.277
Interest Cost Before BAST	Rp	0
Total Lease Cost	Rp	**536.293.582**
Total Profit		
Income - Cost	Rp	**30.238.831**
Compensation VAT IN with VAT OUT		
Vat In Unit	Rp	23.109.091
Vat In Karoseri	Rp	0
Vat In Aksesoris	Rp	0
Vat In Maintenance	Rp	17.280.000
Total Compensation	Rp	**40.389.091**
Total Profit After Compensation	Rp	**70.627.922**

Landing Rate	13,98%	IRR (without compensation Vat In)	13,78%
Borrowing Rate	11,78%	IRR (with compensation Vat In)	18,89%
Spread Rate (without compensation vat in)	2,20%		

Payment Type	: Money transfer W/O Standing Instruction
Payment Mode	: Monthly in Arrears
Note	: - Customer memiliki prioritas di akhir periode

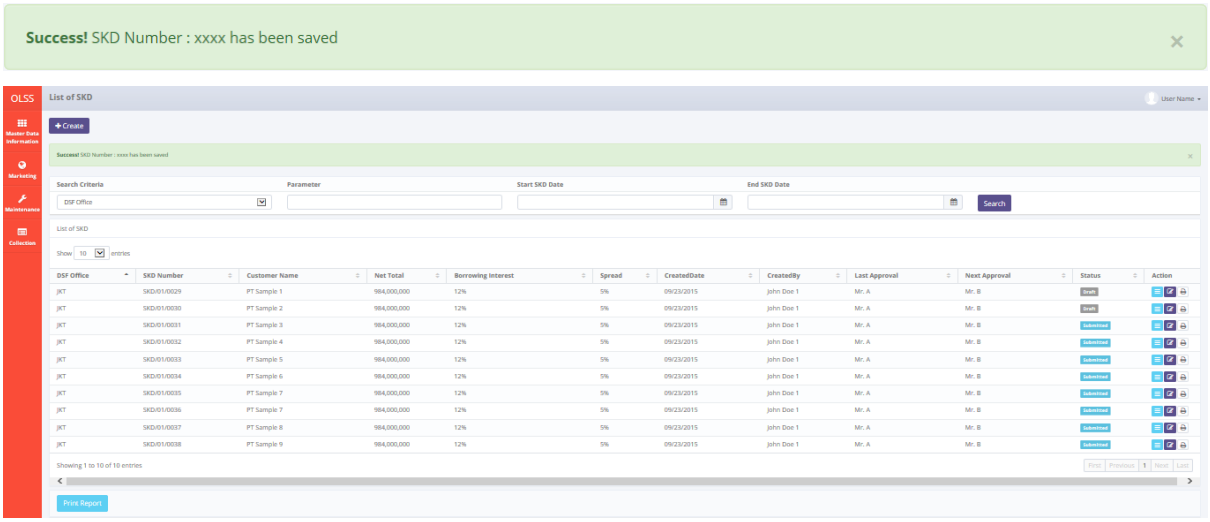
Prepared by	Acknowledge By			Approved by
MOCHAMAD IDRIS	**DELTA RIANGGA**	**ASIKIN LUKMAN**	**S. HOSOKAWA**	**J. NISHIMURA**

O/S Net Investment

Keterangan	Customer Name	Harga	RV	Net
1. O/S Net Investment per 1 Dec 2015	Raymond			100,000,000,000
2. Net Investment SKD No. 001	Raymond	9,900,000,000	900,000,000	9,000,000,000
3. Net Investment SKD No. 002	Raymond	9,900,000,000	900,000,000	9,000,000,000
4. Net Investment SKD No. 003	Raymond	9,900,000,000	900,000,000	9,000,000,000
5. Net Investment SKD No. 004	Raymond	9,900,000,000	900,000,000	9,000,000,000
6. Net Investment SKD No. 005	Raymond	9,900,000,000	900,000,000	9,000,000,000
7. Net Investment SKD No. 006	Raymond	9,900,000,000	900,000,000	9,000,000,000
8. Net Investment SKD No. 007	Raymond	9,900,000,000	900,000,000	9,000,000,000
Total O/S Net Investment (1+2+3+....)		**69,300,000,000**	**6,300,000,000**	**163,000,000,000**

Screen 6. Print Form SKD

- *Notification after Save or Submit SKD*



Screen 7. Save or Submit Notification

3.6 Component Screen Functionality

a. List of SKD

Here are the screen functions from each component in **Screen 1. List of SKD**:

No	Component	Name	Function
Header			
1	Label	List of SKD	SKD Creation title
2	Button	Create SKD	To select the operation for searching
Search Criteria			
3	Drop down box	Search criteria	To select the category for searching criteria
4	Text Field	Parameter	To input the value for searching criteria
5	Date picker	Start SKD Date	To select the start SKD Date of record lists
6	Date picker	End SKD Date	To select the end SKD Date of record lists
7	Button	Search	To do a search and showing lists according to criteria
List of SKD			
8	Button	Edit SKD	To show an editable screen of Visit Customer Survey draft which has been created
9	Button	View SKD	To show details of Visit Customer Survey
10	Button	Print Form SKD	To show a preview of Visit Customer Survey report document before print
11	Drop down box	Entries	To show entry number of lists

12	Label	Customer Name	Display Customer Name of SKD that has been created
13	Button	Customer Name	To sort in ascending or descending format
14	Label	SKD Number	Display SKD Number that has been created
15	Button	SKD Number	To sort in ascending or descending format
16	Label	Net Total	Display Net Total of a SKD
17	Button	Net Total	To sort in ascending or descending format
18	Label	Borrowing Interest	Display Borrowing Interest of a SKD
19	Button	Borrowing Interest	To sort in ascending or descending format
20	Label	Created By	Display Created By of a SKD
21	Button	Created By	To sort in ascending or descending format
22	Label	Created Date	Display Created Date of a SKD
23	Button	Created Date	To sort in ascending or descending format
24	Label	Spread	Display Status of Visit Customer Survey that has been created
25	Button	Spread	To sort in ascending or descending format
26	Label	Last Approval	Display Last Approval of a SKD
27	Button	Last Approval	To sort in ascending or descending format
28	Label	Next Approval	Display Next Approval of a SKD
29	Button	Next Approval	To sort in ascending or descending format
30	Label	Action	Display Edit, View, and Report button
31	Label	Showing 1 to *n* of *n* entries	Display the entries generated by search engine
32	Link	First Page	To show the first page entry
33	Link	Previous Page	To show the previous page entry
34	Link	Page Number	To show the page screen according the number
35	Link	Next Page	To show the next page entry
36	Link	Last Page	To show the last page entry
Footer			
37	Button	Print Report	To print the report from the lists of record

b. Create SKD

Here are the screen functions from each component in **Screen 2. Create SKD**:

No	*Component*	*Name*	*Function*
Customer Information			
1	Text Field	SKD Number	Displaying SKD Number created
2	Searching Box	Quotation Number	To generate searching screen for Quotation No
3	Text Field	Address	To input Address value
4	Text Field	Customer Name	To input Customer Name value
5	Text Field	Group	To input Group value
6	Date Picker	SKD Date	To input SKD created date value
7	Text Field	Previous Agreement Number	Displaying Previous Agreement Number
Description of Financial Object Information			
8	Text Field	Model Name	Displaying Model Name
9	Text Field	Model Year	Displaying Model Year
10	Text Field	New / Used	Displaying New / Used
11	Searching Box	Supplier Name	To generate searching screen for Supplier Name
12	Button	Add Unit	To add a row of supplier for an Unit
13	Button	Add Accessories	To add a row of supplier for an Unit
14	Button	Add Carrosserie	To add a row of supplier for an Unit
15	Button	Remove	To remove a row of supplier for an item
16	Text Field	Qty	Displaying Qty
17	Text Field	Unit Price	Displaying Unit Price
18	Text Field	Total Price	Displaying Total Price
19	Text Field	Total Cost of Product	Displaying Total Cost of Product
20	Text Field	Compensation VAT IN of "Unit"	Displaying Compensation VAT IN of "Unit"
21	Text Field	Compesation VAT IN of "Carrosserie"	Displaying Compensation VAT IN of "Carrosserie"
22	Text Field	Compensation VAT IN of "Accessories"	Displaying Compensation VAT IN of "Accessories"
23	Text Field	Total Compensation VAT IN of	Displaying Total Compensation VAT IN of Product

		Product	
24	Text Field	Total Net Investment	Displaying Total Net Investment
Operating Lease Income (For *n* Unit)			
25	Text Field	Net Investment	Displaying Net Investment
26	Text Field	Residual Value (% x unit price)	Displaying Residual Value (% x unit price)
27	Text Field	Residual Value	Displaying Residual Value
28	Text Field	Lease Term	Displaying Lease Term
29	Text Field	Monthly Operating Lease	Displaying Monthly Operating Lease
30	Text Field	VAT 10% (+)	Displaying VAT 10% (+)
31	Text Field	Billing	Displaying Billing
32	Text Field	Witholding Tax Art 23 (2%)	Displaying Witholding Tax Art 23 (2%)
33	Text Field	Net Payment	Displaying Net Payment
Budget Cost Period For *n* Month			
34	Label	Income	Displaying Income label
35	Text Field	Installment Income	Displaying Installment Income
36	Label	Insurance Income	Displaying Budget Cost Period For n Month label
37	Text Field	KTB Discount Direct To DSF	Displaying KTB Discount Direct To DSF
38	Text Field	Total Lease Income	Displaying Total Lease Income
39	Label	Cost	Displaying Cost label
40	Text Field	Product Price	Displaying Product Price
41	Text Field	Residual	Displaying Residual
42	Text Field	Registration	Displaying Registration
43	Text Field	Maintenance	Displaying Maintenance
44	Text Field	Replacement	Displaying Replacement
45	Text Field	Insurance Cost	Displaying Insurance Cost
46	Text Field	Mediator Fee	Displaying Mediator Fee
47	Text Field	Mobilization	Displaying Mobilization
48	Text Field	DeMobilization	Displaying DeMobilization
49	Text Field	Interest Cost	Displaying Interest Cost

50	Text Field	Term of Payment Cost	Displaying Term of Payment Cost
51	Text Field	Interest Cost Before BAST	Displaying Interest Cost Before BAST
52	Text Field	Total Lease Cost	Displaying Total Lease Cost
53	Label	Total Profit	Displaying Total Profit label
54	Text Field	Income - Cost	Displaying Income - Cost
55	Label	Compensation VAT IN with VAT OUT	Displaying Compensation VAT IN with VAT OUT label
56	Text Field	Vat In Unit	Displaying Vat In Unit
57	Text Field	VAT In Carrosserie	Displaying VAT In Carrosserie
58	Text Field	VAT In Accessories	Displaying VAT In Accessories
59	Text Field	VAT In Maintenance	Displaying VAT In Maintenance
60	Text Field	Total Compensation	Displaying Total Compensation
61	Text Field	Total Profit After Compensation	Displaying Total Profit After Compensation
62	Text Field	Landing Rate	Displaying Landing Rate
63	Text Field	Borrowing Rate	Displaying Borrowing Rate
64	Text Field	Spread Rate (without compensation vat in)	Displaying Spread Rate (without compensation vat in)
65	Text Field	IRR (without compensation Vat In)	Displaying IRR (without compensation Vat In)
66	Text Field	IRR (with compensation Vat In)	Displaying IRR (with compensation Vat In)
Payment Method			
67	Text Field	Payment Type	Displaying Payment Type
68	Text Field	Payment Mode	Displaying Payment Mode
69	Text Field	Notes	Displaying Notes
O/S Net Investment			
70	Button	Add	To add a Net Investment data row
71	Button	Remove	To remove a Net Investment data row
72	Text Field	Description	To show the Description of SKD Net Investment data row
73	Text Field	Customer Name	To show Customer Name of the SKD Data in description

74	Text Field	Price	To show Price of the SKD Data in description
75	Text Field	RV	To show RV of the SKD Data in description
76	Text Field	Net	To show Net of the SKD Data in description
77	Text Field	Total O/S Net Investment for Price, RV, and Net	Total amount of Price, RV, and Net
Footer			
78	Button	Save as Draft	To save information that has been inserted at SKD form as a draft
79	Button	Submit	To submit information that has been inserted at SKD form to the next level

c. Edit SKD

Here are the screen functions from each component in **Screen 3. Edit SKD**:

See Component Screen Specification - b. Create SKD with addition of these components :

No	***Component***	***Name***	***Function***
Header			
1	Label	Edit SKD	Edit SKD title
2	Label	Created By	Displaying Created By
3	Label	Created Date	Displaying Created Date
4	Label	Last Modified By	Displaying Last Modified By
5	Label	Last Modified Date	Displaying Last Modified Date
Revision History			
6	Label	Revision History	Revision History sub-title
7	Label	User Name	Displaying User Name
8	Label	Date	Displaying Date
9	Label	Status	Displaying Status
Footer			
10	Text Area	Remarks (Reject/ Revise)	Displaying remarks from rejection/ revision
11	Button	Save Changes	To save the inputted form as draft document

and also these components are not available in Edit SKD :

No	***Component***	***Name***	***Function***
Header			

1	Label	Create SKD	Create SKD title
Footer			
2	Button	Save as Draft	To save the inputted form as draft document

d. View SKD

Here are the screen functions from each component in **Screen 4. View SKD**:

See Component Screen Specification - b. Create SKD with addition of these components :

No	***Component***	***Name***	***Function***
Header			
1	Label	View SKD	View SKD title
2	Label	Created By	Displaying Created By
3	Label	Created Date	Displaying Created Date
4	Label	Last Modified By	Displaying Last Modified By
5	Label	Last Modified Date	Displaying Last Modified Date
Revision History			
6	Label	Revision History	Revision History sub-title
7	Label	User Name	Displaying User Name
8	Label	Date	Displaying Date
9	Label	Status	Displaying Status
Footer			
10	Text Area	Remarks (Reject/ Revise)	To input remarks of revision or rejection
11	Button	Check	To check a SKD
12	Button	Approve	To approve a SKD
13	Button	Reject	To reject a SKD
14	Button	Revise	To revise a SKD

and also these components are not available in View SKD :

No	***Component***	***Name***	***Function***
Header			
1	Label	Create SKD	Create SKD title

Description of Financial Object Information			
2	Button	Add Unit	To add a row of supplier for an Unit
3	Button	Add Accessories	To add a row of supplier for an Unit
4	Button	Add Carrosserie	To add a row of supplier for an Unit
5	Button	Remove	To remove a row of supplier for an item
O/S Net Investment			
6	Button	Add	To add a Net Investment data row
7	Button	Remove	To remove a Net Investment data row
Footer			
8	Button	Save as Draft	To save the inputted form as draft document
9	Button	Submit	To submit the inputted form

e. Print Form SKD

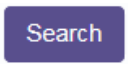
Here are the screen functions from each component in **Screen 5. Print Form SKD**:

No	***Component***	***Name***	***Function***
Header			
1	Label	Print SKD	Print SKD title
2	Button	Back	Back to previous screen
3	Button	Print	To print the previewed document
4	Link	First Page	To show the first page
5	Link	Previous Page	To show the previous page
6	Text Field	Page Number	To show the page screen according to the number
7	Link	Next Page	To show the next page
8	Link	Last Page	To show the last page
9	Text Field	Search field	To input the keyword to be searched in the form page
10	Link	Find	To find the keyword in the search field
11	Link	Next	To move to the nect keyword found on the form page
12	Drop down box	Convert to excel/ pdf	To convert the document into excel/ pdf
13	Button	Refresh	To refresh the page
Body page			

14	Image preview	SKD Form	Displaying the preview of document

3.7 Operation Description

<table>
<tr><th>No.</th><th>Operation Name</th><th>Description</th></tr>
<tr><td>1</td><td>Initial view of List of SKD</td><td>The screen for list of SKD:
1. Component Status;
<table>
<tr><th>Component</th><th>Name/Caption</th><th>Status</th><th>Remark</th></tr>
<tr><td>Label</td><td>List of SKD</td><td>Not Active</td><td></td></tr>
<tr><td>Button</td><td>Create SKD</td><td>Active</td><td></td></tr>
<tr><td>Drop down box</td><td>Search criteria</td><td>Active</td><td></td></tr>
<tr><td>Text Field</td><td>Parameter</td><td>Active</td><td></td></tr>
<tr><td>Date picker</td><td>Start SKD Date</td><td>Active</td><td>Format: ”MM/dd/YYYY”</td></tr>
<tr><td>Date picker</td><td>End SKD Date</td><td>Active</td><td>Format: ”MM/dd/YYYY”</td></tr>
<tr><td>Button</td><td>Search</td><td>Active</td><td></td></tr>
<tr><td>Button</td><td>Edit SKD</td><td>Active</td><td></td></tr>
<tr><td>Button</td><td>View SKD</td><td>Active</td><td></td></tr>
<tr><td>Button</td><td>Print Form SKD</td><td>Active</td><td></td></tr>
<tr><td>Drop down box</td><td>Entries</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>Customer Name</td><td>Not Active</td><td></td></tr>
<tr><td>Button</td><td>Customer Name</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>SKD Number</td><td>Not Active</td><td></td></tr>
<tr><td>Button</td><td>SKD Number</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>Net Total</td><td>Not Active</td><td></td></tr>
<tr><td>Button</td><td>Net Total</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>Borrowing Interest</td><td>Not Active</td><td></td></tr>
<tr><td>Button</td><td>Borrowing Interest</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>Created By</td><td>Not Active</td><td></td></tr>
<tr><td>Button</td><td>Created By</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>Created Date</td><td>Not Active</td><td>Format: ”MM/dd/YYYY”</td></tr>
<tr><td>Button</td><td>Created Date</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>Spread</td><td>Not Active</td><td></td></tr>
<tr><td>Button</td><td>Spread</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>Last Approval</td><td>Active</td><td></td></tr>
<tr><td>Button</td><td>Last Approval</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>Next Approval</td><td>Active</td><td></td></tr>
<tr><td>Button</td><td>Next Approval</td><td>Active</td><td></td></tr>
<tr><td>Label</td><td>Action</td><td>Not Active</td><td></td></tr>
<tr><td>Label</td><td>Showing 1 to n of n entries</td><td></td><td></td></tr>
<tr><td>Link</td><td>First Page</td><td>Active</td><td>Active depending on the</td></tr>
</table>
</td></tr>
</table>

					current entry
			Link	Previous Page	Active	Active depending on the current entry
			Link	Page Number	Active	Active depending on the current entry
			Link	Next Page	Active	Active depending on the current entry
			Link	Last Page	Active	Active depending on the current entry
			Button	Print Report	Active	
2	Searching the List of SKD	Input: 1. Select searching criteria category (search criteria), searching criteria value (parameter), Start SKD Date, and End SKD Date in the Search Field Constraint: a. Search criteria only consists of SKD Number, Customer Name, Net Total, Borrowing Interest, Spread, Last Approval, Next Approval, and Status (the same as the lists) generated from Tb_OPL_SearchCriteria mapping b. End SKD Date can not be less than Start SKD Date (the End SKD Date will be locked for the date before Start SKD Date) c. Start SKD Date can not be less than End SKD Date (the Start SKD Date will be locked for the date after End SKD Date) 2. Click on the Search button  3. The screen will view the list of SKD according to criteria Process: 4. After clicking the search button, the system will get the data from Tb_MKT_SKD table, OPLCalculation table, and CashflowSummary table to be displayed in the list 5. System will display error notification, when: - If data that will be search is not available then system will display notification "Data not found" - If parameter input is not match with input constraint in data structure then system will display notification "Parameter is not valid" 6. The data displayed will be sorted based on CreatedDate in descending Output: 7. Display list data of SKD				

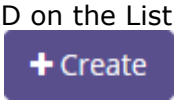
<table>
<tr><td></td><td></td><td>Alternative :
8. Select number of show list entries: 10, 25, 50, and 100 and click the page for viewing more data

NB:The approval status can be monitored by seeing the last approval and next approval column. User with his/her name attached in last approval column is the latest person to approve and user with his/her name attached in next approval column is the next person to approve the document. This also apply for Check process (refer to FC.AB.2.2 Approval SKD)</td></tr>
<tr><td>3</td><td>Initial view of Create SKD</td><td>The screen for Create SKD:
1. Status component;
<table>
<tr><th>Component</th><th>Name/Caption</th><th>Status</th><th>Remark</th></tr>
<tr><td>Label</td><td>Create SKD</td><td></td><td></td></tr>
<tr><td>Text Field</td><td>SKD Number</td><td>Not Active</td><td></td></tr>
<tr><td>Searching Box</td><td>Quotation Number</td><td>Active</td><td>Mandatory field depicted in red Text Field</td></tr>
<tr><td>Text Field</td><td>Address</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Customer Name</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Group</td><td>Not Active</td><td></td></tr>
<tr><td>Date Picker</td><td>SKD Date</td><td>Active</td><td>Mandatory field depicted in red Text Field

Format: ”MM/dd/YYYY”</td></tr>
<tr><td>Text Field</td><td>Previous Agreement Number</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Model Name</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Model Year</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>New / Used</td><td>Not Active</td><td></td></tr>
<tr><td>Searching Box</td><td>Supplier Name</td><td>Active</td><td>Mandatory field depicted in red Text Field</td></tr>
<tr><td>Button</td><td>Add Unit</td><td>Active</td><td></td></tr>
<tr><td>Button</td><td>Add Accessories</td><td>Active</td><td></td></tr>
<tr><td>Button</td><td>Add Carrosserie</td><td>Active</td><td></td></tr>
<tr><td>Button</td><td>Remove</td><td>Active</td><td></td></tr>
<tr><td>Text Field</td><td>Qty</td><td>Active</td><td></td></tr>
<tr><td>Text Field</td><td>Unit Price</td><td>Active</td><td>Not active for “Unit” and Compensation VAT IN</td></tr>
</table>
</td></tr>
</table>

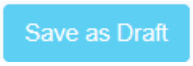
			Text Field	Total Price	Not Active	
			Text Field	Total Cost of Product	Not Active	
			Text Field	Compensation VAT IN of "Unit"	Not Active	
			Text Field	Compesation VAT IN of "Carrosserie"	Not Active	
			Text Field	Compensation VAT IN of "Accessories"	Not Active	
			Text Field	Total Compensation VAT IN of Product	Not Active	
			Text Field	Total Net Investment	Not Active	
			Text Field	Net Investment	Not Active	
			Text Field	Residual Value (% x unit price)	Not Active	
			Text Field	Residual Value	Not Active	
			Text Field	Lease Term	Not Active	
			Text Field	Monthly Operating Lease	Not Active	
			Text Field	VAT 10% (+)	Not Active	
			Text Field	Billing	Not Active	
			Text Field	Witholding Tax Art 23 (2%)	Not Active	
			Text Field	Net Payment	Not Active	
			Label	Income	Not Active	
			Text Field	Installment Income	Not Active	
			Label	Insurance Income	Not Active	
			Text Field	KTB Discount Direct To DSF	Not Active	
			Text Field	Total Lease Income	Not Active	
			Label	Cost	Not Active	
			Text Field	Product Price	Not Active	
			Text Field	Residual	Not Active	
			Text Field	Registration	Not Active	
			Text Field	Maintenance	Not Active	
			Text Field	Replacement	Not Active	
			Text Field	Insurance Cost	Not Active	
			Text Field	Mediator Fee	Not Active	
			Text Field	Mobilization	Not Active	
			Text Field	DeMobilization	Not Active	
			Text Field	Interest Cost	Not Active	
			Text Field	Term of Payment Cost	Not Active	
			Text Field	Interest Cost Before BAST	Not Active	
			Text Field	Total Lease Cost	Not Active	
			Label	Total Profit	Not Active	
			Text Field	Income - Cost	Not Active	
			Label	Compensation VAT IN with VAT OUT	Not Active	
			Text Field	Vat In Unit	Not Active	
			Text Field	VAT In Carrosserie	Not Active	
			Text Field	VAT In Accessories	Not Active	
			Text Field	VAT In Maintenance	Not Active	
			Text Field	Total Compensation	Not Active	
			Text Field	Total Profit After Compensation	Not Active	

			Text Field	Landing Rate	Not Active	
			Text Field	Borrowing Rate	Not Active	
			Text Field	Spread Rate (without compensation vat in)	Not Active	
			Text Field	IRR (without compensation Vat In)	Not Active	
			Text Field	IRR (with compensation Vat In)	Not Active	
			Text Field	Payment Type	Not Active	
			Text Field	Payment Mode	Active	
			Text Field	Notes	Active	
			Button	Add	Active	
			Button	Remove	Active	
			Text Field	Description	Active	
			Text Field	Customer Name	Active	
			Text Field	Price	Active	
			Text Field	RV	Active	
			Text Field	Net	Not Active	
			Text Field	Total O/S Net Investment for Price, RV, and Net		
			Button	Save as Draft	Active	
			Button	Submit	Active	

4	Create SKD	<u>Input</u> 1. Click the button Create SKD on the List of SKD screen  2. Input the following field: - Quotation No - SKD Date - Model Name Unit - Model Name Carrosserie - Model Name Accessories - Supplier Name - Qty - Unit Price Carroserrie - Unit Price Accessories - Payment Mode - Notes - O/S Investment <u>Constraints:</u> a. Inputting Qty will trigger a hint to input the field with only number b. Hint "24 hours format" will appear if the user clicked onto the field SKD Date c. Every field inputted cannot exceed maximum length defined in database structure system d. If there are cases which require multiple supplier to provide the item, it is possible to Add Unit, Carrosserie, and Accessories and define the qty needed for the supplier to provide e. The Quantity for compensation of VAT IN for Unit,Carrosserie, and Accessories will follow the quantity (Qty) of the correspondent item f. An autocomplete will appear when inputting Accessories or

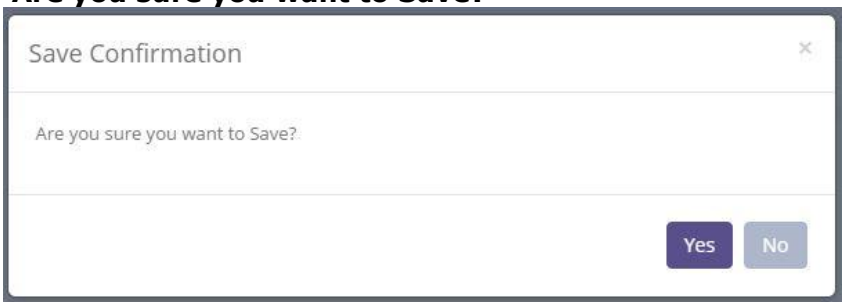
Carrosserie Name. The name will be distincted from Tb_MKT_SKD_Dtl.Name

3. Addition of Supplier of Unit, Accessories details, and Carroserrie details can be done by clicking Add button for each corresponding item
4. From step 2, click on Save as Draft button to save the document in draft status



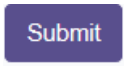
Constraint:

a. Clicking the button will trigger a pop up screen for validation "**Are you sure you want to Save?**"



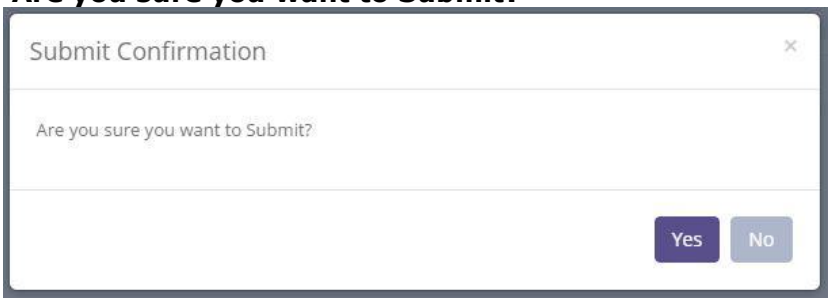
b. If "Yes" is clicked (pop up screen) with any of the field still hasn't meet the validation criteria, every notification message for validation below the field will be generated (notification "This field is required" for mandatory field)
c. A validation will appear after clicking "Yes" of confirmation for total Qty of Accessories and Carrosserie in which Qty of one type of Accessories or Qty of one type of Carrosserie cannot exceed the total Qty of Unit (ex: If Unit Qty = 5, then Accessories Qty <= 5 for each type of Accessories, and also Carrosserie Qty <= 5 for each type of Carrosserie)

5. From step 2, click on Submit button to submit the document for next process and change the status of document into Submitted



Constraint:

a. Clicking the button will trigger a pop up screen for validation "**Are you sure you want to Submit?**"



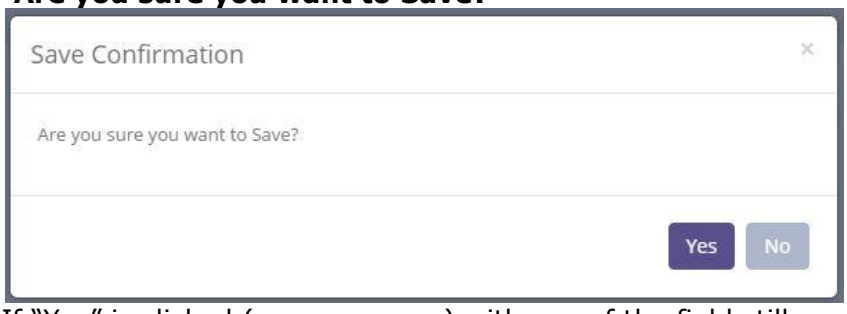
b. If "Yes" is clicked (pop up screen) with any of the field still hasn't meet the validation criteria, every notification message for validation below the field will be generated (notification "This field is required" for mandatory field)
c. A validation will appear after clicking "Yes" of confirmation for total Qty of Accessories and Carrosserie in which Qty of one type of Accessories or Qty of one type of Carrosserie cannot exceed the total Qty of Unit (ex: If Unit Qty = 5, then Accessories Qty <= 5 for each type of Accessories, and also Carrosserie Qty <= 5 for each type of Carrosserie)

<table>
<tr>
<td></td>
<td></td>
<td>
Process:
6. Inputting Quotation No will get data for all Entity (except SKD Date, Supplier Name, Quantity, and Notes) from Tb_MKT_OPLCalculation
7. Qty of Accessories and Carroserrie as part of item attached to unit will follow the qty of the unit itself
8. Formulation will auto calculate in the form for each input that affect the formula (refer to 3.8 data structure)
9. Revision Log will be inserted with the User Name, Date, and Status of the last activity into Tb_MKT_SKD_History
Status consists of:
- Update (when button Save as Draft or Save Changes is clicked)
- Submit (when button Submit is clicked)
- Check (when button Check is clicked)
- Approve (when button Approve is clicked)
- Reject (when button Reject is clicked)
- Revise (when button Revise is clicked)
10. O/S Net Investment initially will be inserted with Price (Net after VAT) of current product, Residual Value (Residual Value) of current product, and Net Investment (Net after VAT – Residual Value) of current product

Output:
11. By clicking save as draft or submit, the inputted data will be inserted into Tb_MKT_SKD table and generate SKD Number with a notification "Success! SKD Number : xxxx has been saved" (xxxx refers to Tb_MKT_SKD.SKDNo)
Altenative:
12. From step 1, click on Back button to go back to previous menu (List of SKD)
</td>
</tr>
<tr>
<td>5</td>
<td>Initial view of Edit SKD</td>
<td>
The screen for Edit SKD:
1. Status component;
<table>
<tr><th>Component</th><th>Name/Caption</th><th>Status</th><th>Remark</th></tr>
<tr><td>Label</td><td>Edit SKD</td><td>Not Active</td><td></td></tr>
<tr><td>Label</td><td>Created By</td><td>Not Active</td><td></td></tr>
<tr><td>Label</td><td>Created Date</td><td>Not Active</td><td></td></tr>
<tr><td>Label</td><td>Last Modified By</td><td>Not Active</td><td></td></tr>
<tr><td>Label</td><td>Last Modified Date</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>SKD Number</td><td>Not Active</td><td></td></tr>
<tr><td>Searching Box</td><td>Quotation Number</td><td>Active</td><td>Mandatory field depicted in red Text Field</td></tr>
<tr><td>Text Field</td><td>Address</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Customer Name</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Group</td><td>Not Active</td><td></td></tr>
<tr><td>Date Picker</td><td>SKD Date</td><td>Active</td><td>Mandatory field depicted in red Text Field</td></tr>
</table>
</td>
</tr>
</table>

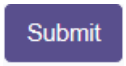
						Format: "MM/dd/YYYY"
			Text Field	Previous Agreement Number	Not Active	
			Text Field	Model Name	Not Active	
			Text Field	Model Year	Not Active	
			Text Field	New / Used	Not Active	
			Searching Box	Supplier Name	Active	Mandatory field depicted in red Text Field
			Button	Add Unit	Active	
			Button	Add Accessories	Active	
			Button	Add Carrosserie	Active	
			Button	Remove	Active	
			Text Field	Qty	Active	
			Text Field	Unit Price	Active	Not active for "Unit" and Compensation VAT IN
			Text Field	Total Price	Not Active	
			Text Field	Total Cost of Product	Not Active	
			Text Field	Compensation VAT IN of "Unit"	Not Active	
			Text Field	Compesation VAT IN of "Carrosserie"	Not Active	
			Text Field	Compensation VAT IN of "Accessories"	Not Active	
			Text Field	Total Compensation VAT IN of Product	Not Active	
			Text Field	Total Net Investment	Not Active	
			Text Field	Net Investment	Not Active	
			Text Field	Residual Value (% x unit price)	Not Active	
			Text Field	Residual Value	Not Active	
			Text Field	Lease Term	Not Active	
			Text Field	Monthly Operating Lease	Not Active	
			Text Field	VAT 10% (+)	Not Active	
			Text Field	Billing	Not Active	
			Text Field	Witholding Tax Art 23 (2%)	Not Active	
			Text Field	Net Payment	Not Active	
			Label	Income	Not Active	
			Text Field	Installment Income	Not Active	
			Label	Insurance Income	Not Active	
			Text Field	KTB Discount Direct To DSF	Not Active	
			Text Field	Total Lease Income	Not Active	
			Label	Cost	Not Active	
			Text Field	Product Price	Not Active	

			Text Field	Residual	Not Active	
			Text Field	Registration	Not Active	
			Text Field	Maintenance	Not Active	
			Text Field	Replacement	Not Active	
			Text Field	Insurance Cost	Not Active	
			Text Field	Mediator Fee	Not Active	
			Text Field	Mobilization	Not Active	
			Text Field	DeMobilization	Not Active	
			Text Field	Interest Cost	Not Active	
			Text Field	Term of Payment Cost	Not Active	
			Text Field	Interest Cost Before BAST	Not Active	
			Text Field	Total Lease Cost	Not Active	
			Label	Total Profit	Not Active	
			Text Field	Income - Cost	Not Active	
			Label	Compensation VAT IN with VAT OUT	Not Active	
			Text Field	Vat In Unit	Not Active	
			Text Field	VAT In Carrosserie	Not Active	
			Text Field	VAT In Accessories	Not Active	
			Text Field	VAT In Maintenance	Not Active	
			Text Field	Total Compensation	Not Active	
			Text Field	Total Profit After Compensation	Not Active	
			Text Field	Landing Rate	Not Active	
			Text Field	Borrowing Rate	Not Active	
			Text Field	Spread Rate (without compensation vat in)	Not Active	
			Text Field	IRR (without compensation Vat In)	Not Active	
			Text Field	IRR (with compensation Vat In)	Not Active	
			Text Field	Payment Type	Not Active	
			Text Field	Payment Mode	Active	
			Text Field	Notes	Active	
			Text Area	Remarks (Reject / Revise)	Not Active	
			Button	Add	Active	
			Button	Remove	Active	
			Text Field	Description	Active	
			Text Field	Customer Name	Active	
			Text Field	Price	Active	
			Text Field	RV	Active	
			Text Field	Net	Not Active	
			Text Field	Total O/S Net Investment for Price, RV, and Net	Not Active	
			Label	Revision History	Not Active	
			Label	User Name	Not Active	
			Label	Date	Not Active	
			Label	Status	Not Active	
			Button	Save Changes	Active	
			Button	Submit	Active	

6	Edit SKD	Input: 1. Click the button Edit SKD on the List of SKD screen 2. Update the following field (if needed): - SKD Date - Model Name Unit - Model Name Carrosserie - Model Name Accessories - Supplier Name - Qty - Unit Price Carroserrie - Unit Price Accessories - Payment Mode - Notes - O/S Investment Constraints: a. Inputting Qty will trigger a hint to input the field with only number b. Hint "24 hours format" will appear if the user clicked onto the field SKD Date c. Every field inputted cannot exceed maximum length defined in database system d. If there are cases which require multiple supplier to provide the item, it is possible to Add Unit, Carrosserie, and Accessories and define the qty needed for the supplier to provide e. The Quantity for compensation of VAT IN for Unit,Carrosserie, and Accessories will follow the quantity (Qty) of the correspondent item f. An autocomplete will appear when inputting Accessories or Carrosserie Name. The name will be distincted from Tb_MKT_SKD_Dtl.Name 3. Addition of Supplier of Unit, Accessories details, and Carroserrie details can be done by clicking Add button for each corresponding item 4. From step 2, click on Save as Draft button to save the document in draft status Constraint: a. Clicking the button will trigger a pop up screen for validation "**Are you sure you want to Save?**"  b. If "Yes" is clicked (pop up screen) with any of the field still hasn't meet the validation criteria, every notification message for validation below the field will be generated (notification "This field is required" for mandatory field) c. A validation will appear after clicking "Yes" of confirmation for

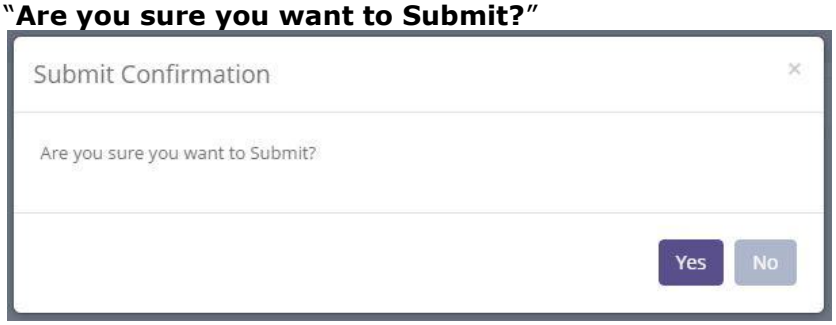
total Qty of Accessories and Carrosserie in which Qty of one type of Accessories or Qty of one type of Carrosserie cannot exceed the total Qty of Unit (ex: If Unit Qty = 5, then Accessories Qty <= 5 for each type of Accessories, and also Carrosserie Qty <= 5 for each type of Carrosserie)

5. From step 2, click on Submit button to submit the document for next process and change the status of document into Submitted



Constraint:

a. Clicking the button will trigger a pop up screen for validation "**Are you sure you want to Submit?**"



b. If "Yes" is clicked (pop up screen) with any of the field still hasn't meet the validation criteria, every notification message for validation below the field will be generated (notification "This field is required" for mandatory field)
c. A validation will appear after clicking "Yes" of confirmation for total Qty of Accessories and Carrosserie in which Qty of one type of Accessories or Qty of one type of Carrosserie cannot exceed the total Qty of Unit (ex: If Unit Qty = 5, then Accessories Qty <= 5 for each type of Accessories, and also Carrosserie Qty <= 5 for each type of Carrosserie)

Process:

6. Inputting Quotation No will get data for all Entity (except SKD Date, Supplier Name, Quantity, and Notes) from Tb_MKT_OPLCalculation
7. Qty of Accessories and Carroserrie as part of item attached to unit will follow the qty of the unit itself
8. Formulation will auto calculate in the form for each input that affect the formula (**refer to 3.8 data structure**)
9. Revision Log will be inserted with the User Name, Date, and Status of the last activity into Tb_MKT_SKD_History. The latest log will be displayed in the first row of Revision Log table in the View SKD screen
   Status consists of:
   - Update (when button Save as Draft or Save Changes is clicked)
   - Submit (when button Submit is clicked)
   - Check (when button Check is clicked)
   - Approve (when button Approve is clicked)
   - Reject (when button Reject is clicked)
   - Revise (when button Revise is clicked)
10. O/S Net Investment initially will be inserted with Price (Net after VAT) of current product, Residual Value (Residual Value) of current product, and Net Investment (Net after VAT – Residual

<table>
<tr><td></td><td></td><td>Value) of current product

<u>Output:</u>
11. By clicking save changes or submit, the inputted data will update the Tb_MKT_SKD table and generate a notification "Success! SKD Number : xxxx has been updated" (xxxx refers to Tb_MKT_SKD.SKDNo)

<u>Altenative:</u>
12. From step 1, click on Back button to go back to previous menu (List of SKD)
13. This edit screen can be accessed by multiple user using optimistic concurrence</td></tr>
<tr><td>7</td><td>Initial view of View SKD</td><td>The screen for View SKD:
1. Status component;
<table>
<tr><th>Component</th><th>Name/Caption</th><th>Status</th><th>Remark</th></tr>
<tr><td>Label</td><td>View SKD</td><td>Not Active</td><td></td></tr>
<tr><td>Label</td><td>Created By</td><td>Not Active</td><td></td></tr>
<tr><td>Label</td><td>Created Date</td><td>Not Active</td><td></td></tr>
<tr><td>Label</td><td>Last Modified By</td><td>Not Active</td><td></td></tr>
<tr><td>Label</td><td>Last Modified Date</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>SKD Number</td><td>Not Active</td><td></td></tr>
<tr><td>Searching Box</td><td>Quotation Number</td><td>Active</td><td>Mandatory field depicted in red Text Field</td></tr>
<tr><td>Text Field</td><td>Address</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Customer Name</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Group</td><td>Not Active</td><td></td></tr>
<tr><td>Date Picker</td><td>SKD Date</td><td>Active</td><td>Mandatory field depicted in red Text Field

Format: "MM/dd/YYYY"</td></tr>
<tr><td>Text Field</td><td>Previous Agreement Number</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Model Name</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>Model Year</td><td>Not Active</td><td></td></tr>
<tr><td>Text Field</td><td>New / Used</td><td>Not Active</td><td></td></tr>
<tr><td>Searching Box</td><td>Supplier Name</td><td>Active</td><td>Mandatory field depicted in red Text Field</td></tr>
<tr><td>Text Field</td><td>Qty</td><td>Active</td><td></td></tr>
<tr><td>Text Field</td><td>Unit Price</td><td>Active</td><td>Not active for "Unit" and</td></tr>
</table></td></tr>
</table>

						Compensation VAT IN
			Text Field	Total Price	Not Active	
			Text Field	Total Cost of Product	Not Active	
			Text Field	Compensation VAT IN of "Unit"	Not Active	
			Text Field	Compesation VAT IN of "Carrosserie"	Not Active	
			Text Field	Compensation VAT IN of "Accessories"	Not Active	
			Text Field	Total Compensation VAT IN of Product	Not Active	
			Text Field	Total Net Investment	Not Active	
			Text Field	Net Investment	Not Active	
			Text Field	Residual Value (% x unit price)	Not Active	
			Text Field	Residual Value	Not Active	
			Text Field	Lease Term	Not Active	
			Text Field	Monthly Operating Lease	Not Active	
			Text Field	VAT 10% (+)	Not Active	
			Text Field	Billing	Not Active	
			Text Field	Witholding Tax Art 23 (2%)	Not Active	
			Text Field	Net Payment	Not Active	
			Label	Income	Not Active	
			Text Field	Installment Income	Not Active	
			Label	Insurance Income	Not Active	
			Text Field	KTB Discount Direct To DSF	Not Active	
			Text Field	Total Lease Income	Not Active	
			Label	Cost	Not Active	
			Text Field	Product Price	Not Active	
			Text Field	Residual	Not Active	
			Text Field	Registration	Not Active	
			Text Field	Maintenance	Not Active	
			Text Field	Replacement	Not Active	
			Text Field	Insurance Cost	Not Active	
			Text Field	Mediator Fee	Not Active	
			Text Field	Mobilization	Not Active	
			Text Field	DeMobilization	Not Active	
			Text Field	Interest Cost	Not Active	
			Text Field	Term of Payment Cost	Not Active	
			Text Field	Interest Cost Before BAST	Not Active	
			Text Field	Total Lease Cost	Not Active	
			Label	Total Profit	Not Active	
			Text Field	Income - Cost	Not Active	
			Label	Compensation VAT IN with VAT OUT	Not Active	
			Text Field	Vat In Unit	Not Active	
			Text Field	VAT In Carrosserie	Not Active	
			Text Field	VAT In Accessories	Not Active	
			Text Field	VAT In Maintenance	Not Active	
			Text Field	Total Compensation	Not Active	

			Text Field	Total Profit After Compensation	Not Active	
			Text Field	Landing Rate	Not Active	
			Text Field	Borrowing Rate	Not Active	
			Text Field	Spread Rate (without compensation vat in)	Not Active	
			Text Field	IRR (without compensation Vat In)	Not Active	
			Text Field	IRR (with compensation Vat In)	Not Active	
			Text Field	Payment Type	Not Active	
			Text Field	Payment Mode	Active	
			Text Field	Notes	Active	
			Text Area	Remarks (Reject / Revise)	Not Active	
			Text Field	Description	Active	
			Text Field	Customer Name	Active	
			Text Field	Price	Active	
			Text Field	RV	Active	
			Text Field	Net	Not Active	
			Text Field	Total O/S Net Investment for Price, RV, and Net	Not Active	
			Label	Revision History	Not Active	
			Label	User Name	Not Active	
			Label	Date	Not Active	
			Label	Status	Not Active	
			Button	Check	Active	Active according to User Authorization
			Button	Approve	Active	Active according to User Authorization
			Button	Reject	Active	Active according to User Authorization
			Button	Revise	Active	Active according to User Authorization
8	View SKD	<u>Input</u>: 1. Click the button View SKD on the List of SKD screen <u>Process:</u> 2. The data on the View screen are extracted from Customer, Product, Supplier, OPLCalculation, OPLFinanceCondition, OPLInsuranceCondition, OPLBasicCondition, Tb_MKT_SKD, and Tb_MKT_SKD_History table 3. Revision Log will be inserted with the User Name, Date, and				

<table>
<tr><td></td><td></td><td>Status of the last activity into Tb_MKT_SKD_History. The latest log will be displayed in the first row of Revision Log table in the View SKD screen
Status consists of:
- Update (when button Save as Draft or Save Changes is clicked)
- Submit (when button Submit is clicked)
- Check (when button Check is clicked)
- Approve (when button Approve is clicked)
- Reject (when button Reject is clicked)
- Revise (when button Revise is clicked)

<u>Output:</u>
4. The screen displays the Data from Customer, Product, Supplier, OPLCalculation, OPLFinanceCondition, OPLInsuranceCondition, OPLBasicCondition, Tb_MKT_SKD, and Tb_MKT_SKD_History

<u>Altenative:</u>
5. From step 1, click on Back button to go back to previous menu (List of SKD)
6. This edit screen can be accessed by multiple user using optimistic concurrence
7. Approval SKD (refer to FC.AB.2.2 Approval SKD) can be done in the View SKD with regulations follows the Setting Approval Path (refer to FC.C.1 System Setting)</td></tr>
<tr><td>9</td><td>Initial screen on Print Form SKD</td><td>The screen for Print SKD:
1. Status component;
<table>
<tr><th>Component</th><th>Name/Caption</th><th>Status</th><th>Remark</th></tr>
<tr><td>Button</td><td>Back</td><td>Active</td><td></td></tr>
<tr><td>Link</td><td>First Page</td><td>Active</td><td></td></tr>
<tr><td>Link</td><td>Previous Page</td><td>Active</td><td></td></tr>
<tr><td>Link</td><td>Page Number</td><td>Active</td><td></td></tr>
<tr><td>Link</td><td>Next Page</td><td>Active</td><td></td></tr>
<tr><td>Link</td><td>Last Page</td><td>Active</td><td></td></tr>
<tr><td>Text Field</td><td>Search</td><td>Active</td><td></td></tr>
<tr><td>Link</td><td>Find</td><td>Active</td><td></td></tr>
<tr><td>Link</td><td>Next</td><td>Active</td><td></td></tr>
<tr><td>Button</td><td>Refresh</td><td>Active</td><td></td></tr>
<tr><td>Drop down box</td><td>Convert to excel/ pdf</td><td>Active</td><td></td></tr>
</table></td></tr>
<tr><td>10</td><td>Print SKD Form

Convert Print preview to excel/ PDF</td><td><u>Input</u>:
1. Click the button Print Form Visit Customer Survey on the List of Visit Customer Survey screen

2. Click Print Button

<u>Process:</u>
3. The data on the View screen are extracted from Supplier, Product, and Tb_MKT_VisitCustSurvey table

<u>Output:</u></td></tr>
</table>

		4. Print out Form **PF.AB.2.1 SKD Form** Altenative: 5. From step 1, click on Back button to go back to previous menu (List of Visit Customer Survey) 6. Convert to excel/ pdf with the drop down button and the output will follow the predefined design
11	Print SKD list report	Input: 1. *Operation Name 4. Create SKD* 2. Click button Print Report Process: 3. System will get data from database Tb_MKT_SKD and Tb_MKT_SKDList Output: 4. Excel File of SKD Report with name format : "SKD Report_mmddyyy_hhmm.xlsx"
14	System error message	Process: 1. Any errors outside of application validation or that which cannot be handled by application such as errors when communicating with database, bugs, overloop, etc will generate an error message "**System error. Please contact your administrator**" 2. A log history will be generated for any error outside of application validation (same as Phase 1). This log record can be used for IT investigation should any cases appear in the system Output: 3. A page with system error message will appear

3.8 Data Structure

Tb_MKT_SKD

Field Name	*Data Type*	*Length*	*Source*	*Remarks*	*Nullable*	*Mandatory*
IdTb_MKT_SKD	*integer*	*N/A*	*Tb_MKT_SKD.IdTb_MKT_SKD*	***Primary Key***	*NO*	*YES*
IdTb_OPL_Status	*integer*	*N/A*	*Tb_MKT_SKD.IdTb_OPL_Status*	***Foreign Key*** *Where* Tb_MKT_SKD.IdTb_OPL_Status = Tb_OPL_Status.IdTb_OPL_Status	*NO*	*YES*
IdTb_OPL_Branch	*integer*	*N/A*	*Tb_MKT_SKD.IdTb_OPL_Branch*	***Foreign Key*** *Where* Tb_MKT_SKD.IdTb_OPL_Branch = Tb_OPL_Branch.IdTb_OPL_Branch	*NO*	*YES*

Supplier Name	*integer*	*N/A*	*Supplier.SupplierName*	***Foreign Key*** *Where* Tb_MKT_SKD.IdSupplier = Supplier.IdSupplier	*NO*	*YES*
Quotation Number	*Varchar*	*50*	*OPLQuotation.OPLQuotationNumber*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation*	*YES*	*NO*
Operating Lease Income (For n Unit)	*integer*	*N/A*	*OPLCalculation.TotalUnitQuantityLease*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Vat In "UNIT"	*integer*	*N/A*	*OPLCalculation.VATRestitutionUnit*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Vat In "ACCESSORIES"	*integer*	*N/A*	*OPLCalculation.VATRestitutionAccessories*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Vat In "CARROSSERIE"	*integer*	*N/A*	*OPLCalculation.VATRestitutionCarrosserie*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*

Vat In Maintenance	*integer*	*N/A*	*OPLCalculation.VATRestitutionMaintenance*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Lease Term	*integer*	*N/A*	*OPLCalculation.LeasePeriodPlan*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Monthly Operating Lease	*integer*	*N/A*	*CashflowSummary.MonthlyInstallmentAmount*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Budget Cost Period For *n* Month	*integer*	*N/A*	*OPLCalculation.LeasePeriodPlan*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Insurrance Income	*integer*	*N/A*	*CashflowSummary.InsurranceCommisionAmount*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And*	*YES*	*NO*

				OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation		
Interest Cost	*integer*	*N/A*	*CashflowSummary.InterestExpense*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Interest Cost before BAST	*integer*	*N/A*	*CashflowSummary.InterestExpenseBAST*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Customer Name	*integer*	*N/A*	*Customer.CustomerName*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And OPLCalculation.IdCustomer = Customer.IdCustom*	*YES*	*NO*

				er		
Group	*integer*	*N/A*	*Customer.Group*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And OPLCalculation.IdCustomer = Customer.IdCustomer*	*YES*	*NO*
Address	*integer*	*N/A*	*Customer.Address*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And OPLCalculation.IdCustomer = Customer.IdCustomer*	*YES*	*NO*
Registration	*integer*	*N/A*	*CashflowSummary.RegistrationValueAmount*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Replacement	*integer*	*N/A*	*CashflowSummary.ReplacementCarAmount*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And*	*YES*	*NO*

				OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation		
Mobilization	*integer*	*N/A*	*CashflowSummary.MobilizationFeeAmount*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
DeMobilization	*integer*	*N/A*	*CashflowSummary.DeMobilizationFeeAmount*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Landing Rate	*integer*	*N/A*	*CashflowSummary.PrimeEffectivePercent*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdO*	*YES*	*NO*

				PLCalculation		
Borrowing Rate	*integer*	*N/A*	*CashflowSummary.BorrowingEffectivePercent*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Spread Rate	*integer*	*N/A*	*CashflowSummary.SpreadEffectivePercent*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
PaymentType	*integer*	*N/A*	*CashflowSummary.PaymentType*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Unit Price	*integer*	*N/A*	*CashflowSummary.ProductPrice*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And*	*YES*	*NO*

				OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation		
Residual Value(% x Unit Price)	*integer*	*N/A*	*CashflowSummary.ResidualValuePercent*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Residual Value	*integer*	*N/A*	*CashflowSummary.ResidualValueAmount*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Maintenance	*integer*	*N/A*	*CashflowSummary.TotalMaintenanceAmount*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdO*	*YES*	*NO*

				PLCalculation		
Insurance Cost	*integer*	*N/A*	*CashflowSummary.InsuranceCost*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
Mediator Fee	*integer*	*N/A*	*CashflowSummary.MediatorFeeAmount*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
IRR (without compensation Vat In)	*integer*	*N/A*	*CashflowSummary.IRRwithoutVATIN*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*	*YES*	*NO*
IRR (with compensation Vat In)	*integer*	*N/A*	*CashflowSummary. IRRwithVATIN*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And*	*YES*	*NO*

				OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation		
SKD Number	*varchar*	*50*	*Tb_MKT_SKD.SKDNo*	***Unique Key***	*NO*	*YES*
SKD Date	*datetime*	*N/A*	*Tb_MKT_SKD.SKDDate*	*Format "YYYY-MM-DD hh:mm:ss.[nnn]"*	*NO*	*YES*
Payment Mode	*varchar*	*100*	*Tb_MKT_SKD.PaymentMode*		*NO*	*YES*
Notes	*varchar*	*100*	*Tb_MKT_SKD.Notes*		*YES*	*NO*
IsDelete	*boolean*	*N/A*	*Tb_MKT_SKD.IsDelete*		*NO*	*YES*
RemarksSys	*varchar*	*100*	*Tb_MKT_SKD.RemarksSys*		*NO*	*YES*
TaskId	*uniqueidentifier*	*N/A*	*Tb_MKT_SKD.TaskId*		*YES*	*NO*
Created By	*varchar*	*50*	*Tb_MKT_SKD.CreatedBy*		*NO*	*YES*
Created Date	*datetime*	*N/A*	*Tb_MKT_SKD.CreateDate*	*Format "YYYY-MM-DD hh:mm:ss.[nnn]"*	*NO*	*YES*
Last Modified By	*varchar*	*20*	*Tb_MKT_SKD.LastModifiedBy*		*YES*	*NO*
Last Modified Date	*datetime*	*N/A*	*Tb_MKT_SKD.LastModifiedDate*	*Format "YYYY-MM-DD hh:mm:ss.[nnn]"*	*YES*	*NO*

Tb_MKT_SKD_Dtl

Field Name	*Data Type*	*Length*	*Source*	*Remarks*	*Nullable*	*Mandatory*
	integer	*N/A*	*Tb_MKT_SKD_Dtl.IdTb_MKT_SKD_Dtl*	***Primary Key***	*NO*	*YES*
	integer	*N/A*	*Tb_MKT_SKD_Dtl.IdTb_MKT_SKD*	***Foreign Key***	*NO*	*YES*
Supplier Name	*integer*	*N/A*	*Tb_MKT_SKD.IdSupplier*	***Foreign Key*** *Where* Tb_MKT_SKD.IdSupplier = Supplier.IdSupplier	*NO*	*YES*
Qty	*integer*	*N/A*	*Tb_MKT_SKD_Dtl.Qty*		*NO*	*YES*
Price	*decimal*	*18,3*	*Tb_MKT_SKD_Dtl.Price*		*NO*	*YES*
	boolean	*N/A*	*Tb_MKT_SKD_Dtl.IsDelete*		*NO*	*YES*

	varchar	*100*	*Tb_MKT_SKD_Dtl. RemarksSys*		*YES*	*NO*
Model Name	*integer*	*N/A*	*Product.ModelName*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And OPLCalculation.IdProduct = Product.IdProduct*	*YES*	*NO*
Model Year	*integer*	*N/A*	*Product.ModelYear*	***Foreign Key*** *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And OPLCalculation.IdProduct = Product.IdProduct*	*YES*	*NO*
Name	*varchar*	*100*	*Tb_MKT_SKD_Dtl. Name*		*YES*	*NO*
Type	*integer*	*N/A*	*Tb_MKT_SKD_Dtl. Type*		*NO*	*YES*
Created By	*varchar*	*50*	*Tb_MKT_SKD_Dtl. CreatedBy*		*NO*	*YES*
Created Date	*datetime*	*N/A*	*Tb_MKT_SKD_Dtl. CreatedDate*	*Format "YYYY-MM-DD hh:mm:ss.[nnn]"*	*NO*	*YES*
Last Modified By	*varchar*	*20*	*Tb_MKT_SKD_Dtl. LastModifiedBy*		*YES*	*NO*
Last Modified Date	*datetime*	*N/A*	*Tb_MKT_SKD_Dtl. LastModifiedDate*	*Format "YYYY-MM-DD hh:mm:ss.[nnn]"*	*YES*	*NO*

3.9 Screen Item List

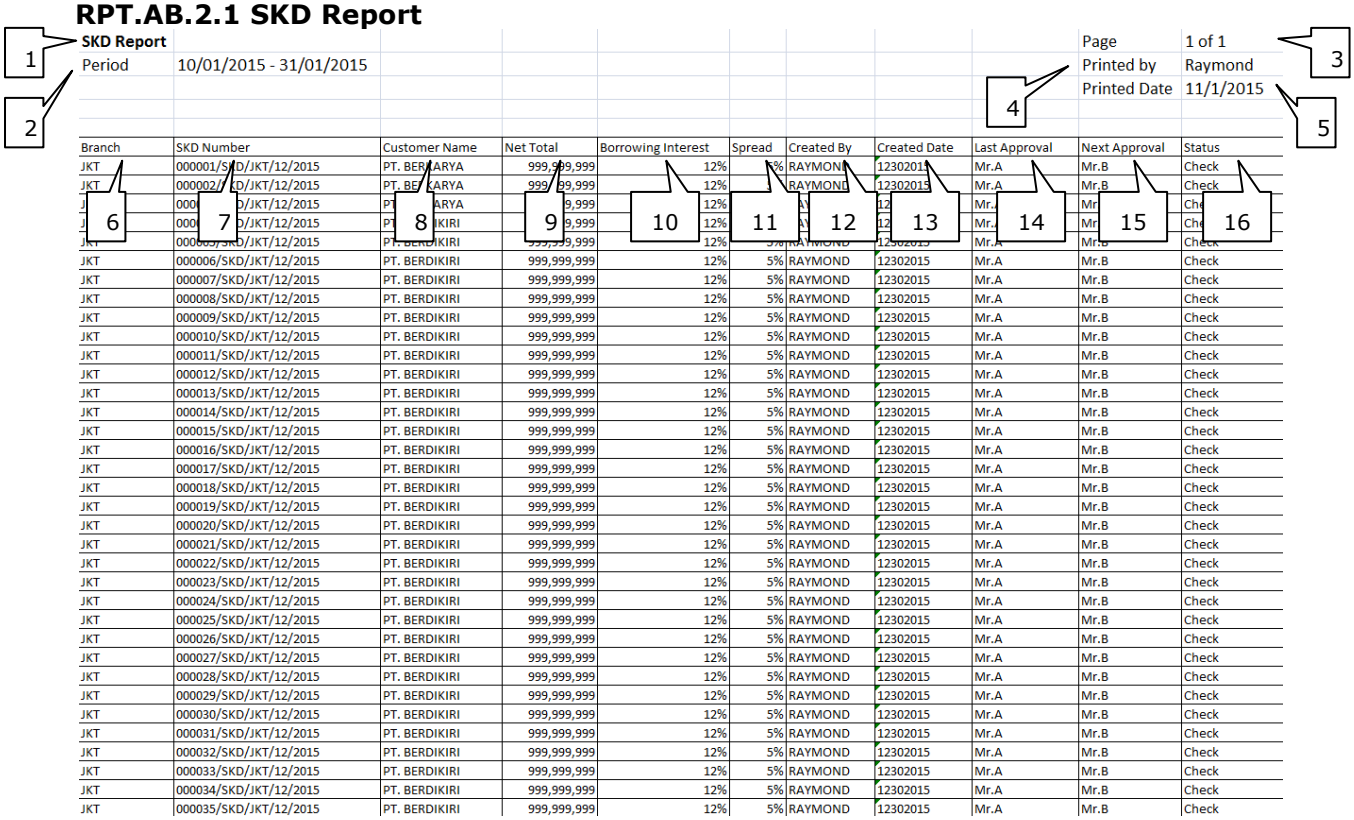
RPT.AB.2.1 SKD Report

No.	*Content*	*Description*	*Source*	*Remarks*
1	Form Title	Visit Customer		

		Survey Report		
2	Period	Period		Start Visit Date – End Visit Date
3	Page	Page		
4	Printed By	Printed By	User.UserName	*NB: Current User Login*
5	Printed Date	Printed Date		*NB: Current System Date*
6	DSF Office	DSF Office	Tb_OPL_Branch.BranchShortName	
7	SKD Number	SKD Number	Tb_MKT_SKD.SKDNo	
8	Customer Name	Customer Name	Customer.CustomerName	*Where Tb_MKT_SKD.IdQuotation = Quotation.IdQuotation And Quotation.IdCalculation = Calculation.IdCalculation And Calculation.IdCustomer = Customer.IdCustomer*
9	Net Total	Total Net Investment		*Formula:* *Refer to Process Description*
10	Borrowing Interest	Borrowing Interest	CashflowSummary.BorrowingEffectivePercent	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLFinanceCondition.IdOPLCalculation = OPLQuotation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
11	Spread	Spread	CashflowSummary.SpreadEffectivePercent	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLFinanceCondition.IdOPLCalculation = OPLQuotation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
12	Created By	Created By	Tb_MKT_SKD.CreatedBy	
13	Created Date	Created Date	Tb_MKT_SKD.CreateDate	*Format: "MM/dd/YYYY"*
14	Last Approval	Last Approval		
15	Next Approval	Next Approval		
16	Status		Tb_OPL_Status.StatusDescription	

Project Code :	TM15404A
Project Name :	Operating Lease Support System Phase-2

RPT.AB.2.1 SKD Report



SKD Report

Period 10/01/2015 - 31/01/2015

Page 1 of 1

Printed by Raymond

Printed Date 11/1/2015

Branch	SKD Number	Customer Name	Net Total	Borrowing Interest	Spread	Created By	Created Date	Last Approval	Next Approval	Status
JKT	000001/SKD/JKT/12/2015	PT. BER KARYA	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000002/SKD/JKT/12/2015	PT. BE KARYA	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000003/SKD/JKT/12/2015	PT. KARYA	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000004/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000005/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000006/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000007/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000008/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000009/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000010/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000011/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000012/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000013/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000014/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000015/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000016/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000017/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000018/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000019/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000020/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000021/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000022/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000023/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000024/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000025/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000026/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000027/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000028/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000029/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000030/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000031/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000032/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000033/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000034/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check
JKT	000035/SKD/JKT/12/2015	PT. BERDIKIRI	999,999,999	12%	5%	RAYMOND	12302015	Mr.A	Mr.B	Check

PF.AB.2.1 SKD Form

No.	*Content*	*Description*	*Source*	*Remarks*
1	Form Title	OPERATING LEASE BOARD OF DIRECTOR APPROVAL		
2	Product	Operating Lease		
3	Number	SKD Number	*Tb_MKT_SKD.SKDNo*	
4	Customer Name	Customer Name	*Customer.CustomerName*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And OPLCalculation.IdCustomer = Customer.IdCustomer*
5	Group	Group	*Customer.Group*	
6	Address	Address	*Customer.Address*	

7	Date	SKD Date	*Tb_MKT_SKD.SKDDate*	*Format: "MM/dd/YYYY"*
8	Type of Cars	Model Name Unit	*Product.ModelName*	*Where Tb_MKT_SKD.IdProduct = Product. IdProduct*
9	New/Used	New/Used	*OPLCalculation.LeaseCategory*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
10	Accessories/ Carroserrie	Model Name Accessories/Carroserrie	*Tb_MKT_SKD_Dtl.Name*	
11	Year	Model Year	*Product.ModelYear*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And OPLCalculation.IdProduct = Product. IdProduct*
12	Supplier Name	Supplier Name	*Supplier.Supplier Name*	*Where Tb_MKT_SKD.IdSupplier = Supplier. IdSupplier*
13	Qty	Qty	*Tb_MKT_SKD_Dtl.Qty*	
14	Unit Price	Unit Price Unit	*CashflowSummary.ProductPrice*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
15	Unit Price Accessories/ Carroserrie	Unit Price Accessories/Carroserrie	*Tb_MKT_SKD_Dtl.Price*	
16	Total Price Unit/Accessories/Carrosserie	Total Price Unit/Accessories/Carrosserie		*Formula: Qty x Unit Price Unit/Accessories/Carrosserie*
17	Total Cost of Product	Total Cost of Product		*Formula: Total Price Unit + Accessories + Carrosserie*
18	COMPENSATION VAT IN OF "UNIT"	VAT Restitution "Unit"	*OPLCalculation.VATRestitutionUnit*	
19	COMPENSATION VAT IN	VAT Restitution "Carrosserie"	*OPLCalculation.VATRestitutionCarro*	

	OF "CARROSSERIE"		*sserie*	
20	COMPENSATION VAT IN OF "ACCESSORIES"	VAT Restitution "Accessories"	*OPLCalculation.VATRestitutionAccessories*	
21	Total Compensation VAT IN of Product	Total Compensation VAT In of Product		*Formula:* *Total COMPENSATION VAT IN OF "UNIT" + Total COMPENSATION VAT IN OF "ACCESSORIES" + Total COMPENSATION VAT IN OF "CARROSSERIE"*
22	Total Net Investment	Total Net Investment		*Formula:* *Total Cost of Product - Total Compensation VAT IN of Product*
23	*n* unit	Qty	*Tb_MKT_SKD_Dtl.Qty*	
24	Net Investment	Total Net Investment		*Formula:* *Total Cost of Product - Total Compensation VAT IN of Product*
25	Residual Value (% x unit price)	Residual Value (% x unit price)	*CashflowSummary.ResidualValuePercent*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And OPLCalculation.IdCashflowSummary = CashflowSummary.IdCashflowSummary* *Formula:* *Residual Value / Total Net investment*
26	Residual Value	Residual Value	*CashflowSummary.ResidualValueAmount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And OPLCalculation.IdCashflowSummary = CashflowSummary.IdCashflowSummary* *Formula:* *Residual Value Amount x Qty*

27	Lease term	Lease Term	*OPLCalculation.LasePeriodPlan*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
28	Monthly Operating Lease	Monthly Operating Lease	*CashflowSummary.MonthlyInstallmentAmount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation* *Formula :* *Monthly Installment Amount x Qty*
29	VAT 10% (+)	VAT 10% (+)		*10% x Monthly Operating Lease*
30	Billing	Billing		*Monthly Operating Lease + VAT 10%*
31	Witholding Tax Art 23 2%	Witholding Tax Art 23 2%		*2% x Monthly Operating Lease*
32	Net Payment	Net Payment		*Billing - Witholding Tax Art 23 2%*
33	*n* month	*n* month	*OPLCalculation.LasePeriodPlan*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
34	Installment Income	Installment Income	*CashflowSummary.MonthlyInstallmentAmount * OPLCalculation.LasePeriodPlan*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation* *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation =*

				OPLCalculation.IdOPLCalculation
35	Insurance Income	Insurance Income	*CashflowSummary.InsurranceCommisionAmount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
36	KTB Discount Direct to DSF	KTB Discount Direct to DSF	*CashflowSummary. ATPMDiscount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
37	Total Lease Income	Total Lease Income		*Formula: Installment Income + Insurrance Income*
38	Product Price	Product Price	*CashflowSummary.ProductPrice*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
39	Residual Value	Residual Value	*CashflowSummary.ResidualValueAmount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
40	Registration	Registration	*CashflowSummary.RegistrationValueAmount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And*

				CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation
41	Maintenance	Maintenance	*CashflowSummary.TotalMaintenanceAmount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
42	Replacement	Replacement	*CashflowSummary.ReplacementCarAmount * OPLCalculation.LeasePeriodPlan*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation* *Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation* *Formula: CashflowSummary.ReplacementCarAmount * OPLCalculation.LeasePeriodPlan * Qty*
43	Insurance Cost	Insurance Cost	*CashflowSummary.TotalGrossPremium + Rp 20.000*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
44	Mediator Fee	Mediator Fee	*CashflowSummary.MediatorFeeAm*	*Where Tb_MKT_SKD.IdOPLQuotation =*

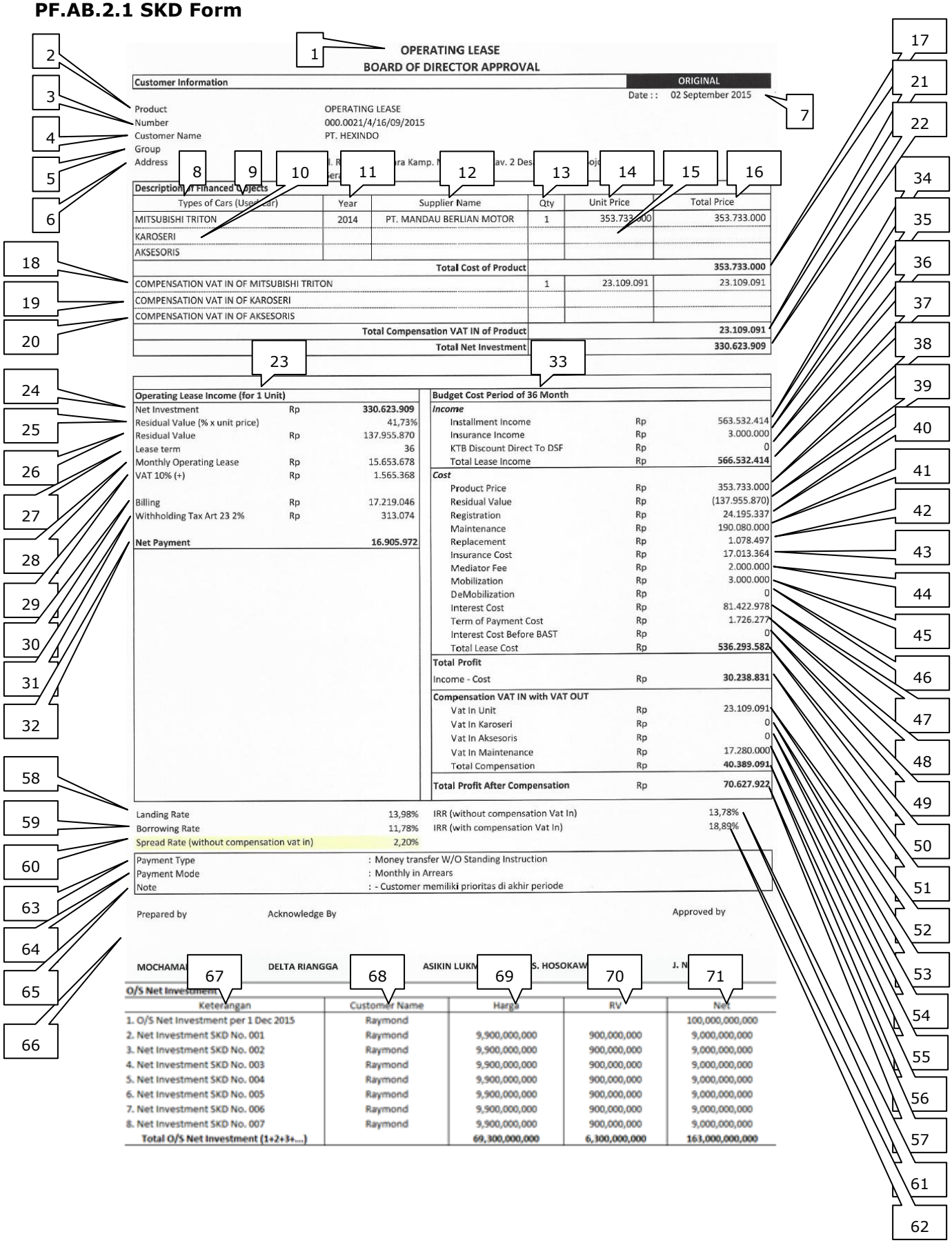
			ount	*OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
45	Mobilization	Mobilization	*CashflowSummary.MobilizationFeeAmount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
46	DeMobilization	DeMobilization	*CashflowSummary.DeMobilizationFeeAmount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
47	Interest Cost	Interest Cost	*CashflowSummary.InterestExpense*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
48	Term of Payment Cost	Term of Payment Cost	*CashflowSummary.TermPaymentDays * (CashflowSummary.ProductPriceTotal + CashflowSummary.AccesoriesPriceTotal + CashflowSummary.CarroserriePriceTotal) * (CashflowSummary.BorrowingFlatPe*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation* *Where Tb_MKT_SKD.IdOPLQuotation =*

			rcent / 100) / 360	*OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
49	Interest Cost before BAST	Interest Cost before BAST	*CashflowSummary.InterestExpenseBAST*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
50	Total Lease Cost	Total Lease Cost		*Formula: Product Price+Residual Value+Registration+Maintenance+Replacement+Insurance Cost+Mediator Fee+Mobilization+DeMobilization+Interest Cost+Term of Payment Cost+Interest Cost before BAST*
51	Income – Cost	Income – Cost		*Formula : Total Lease Income – Total Lease Cost*
52	Vat In "UNIT"	VAT Restitution "Unit"	*OPLCalculation.VATRestitutionUnit*	
53	Vat In "ACCESSORIES"	VAT Restitution "Accessories"	*OPLCalculation.VATRestitutionAccessories*	
54	Vat In "CARROSSERIE"	VAT Restitution "Carrosserie"	*OPLCalculation.VATRestitutionCarrosserie*	
55	Vat In Maintenance	VAT Restitution Maintenance	*OPLCalculation.VATRestitutionMaintenance*	
56	Total Compensation	Total Compensation		*Formula: Vat In "UNIT" + Vat In "ACCESSORIES" + Vat In "CARROSSSERIE" + Vat In Maintenance*
57	Total Profit After Compensation	Total Profit After Compensation		*Formula: (Income – Cost) + Total Compensation*
58	Landing Rate	Landing Rate	*CashflowSummary.PrimeEffectivePercent*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And*

				OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation
59	Borrowing Rate	Borrowing Interest	*CashflowSummary.BorrowingEffectivePercent*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
60	Spread Rate	Spread Rate	*CashflowSummary.SpreadEffectivePercent*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
61	IRR (without compensation Vat In)	IRR (without compensation Vat In)	*CashflowSummary.IRRwithoutVATIN*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
62	IRR (with compensation Vat In)	IRR (with compensation Vat In)	*CashflowSummary. IRRwithVATIN*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
63	Payment Type	Payment Type	*CashflowSummary.PaymentType*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation*

				= OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation
64	Payment Mode	Payment Mode	*Tb_MKT_SKD.PaymentMode*	
65	Note	Note	*Tb_MKT_SKD.Note*	
66	Approval	Approval		*Refer to FC.C.1.1 System Setting – Setting Approval Path* *- Prepared By : Marketing Officer* *- Acknowledged By/ Approved By (from left to right) : Head of Branch/ Head of Department, Regional Manager, Advisor, Director, President Director, Shareholder's Meeting*
67	Keterangan	SKD O/S Investment		
68	Customer Name	Customer Name	*Customer.CustomerName*	
69	Harga	Total Net Investment		*Formula :* *= Total Net Investment*
70	RV	Residual Value	*CashflowSummary.ResidualValueAmount*	*Where Tb_MKT_SKD.IdOPLQuotation = OPLQuotation.IdOPLQuotation And OPLQuotation.IdOPLCalculation = OPLCalculation.IdOPLCalculation And CashflowSummary.IdOPLCalculation = OPLCalculation.IdOPLCalculation*
71	Net	Net Investment		*Formula :* *Total Net Investment – Residual Value Amount*

PF.AB.2.1 SKD Form



OPERATING LEASE
BOARD OF DIRECTOR APPROVAL

Customer Information — ORIGINAL

Date : : 02 September 2015

Product	OPERATING LEASE
Number	000.0021/4/16/09/2015
Customer Name	PT. HEXINDO
Group	
Address	

Description of Financed Objects

Types of Cars (Used/Car)	Year	Supplier Name	Qty	Unit Price	Total Price
MITSUBISHI TRITON	2014	PT. MANDAU BERLIAN MOTOR	1	353.733.000	353.733.000
KAROSERI					
AKSESORIS					
		Total Cost of Product			**353.733.000**
COMPENSATION VAT IN OF MITSUBISHI TRITON			1	23.109.091	23.109.091
COMPENSATION VAT IN OF KAROSERI					
COMPENSATION VAT IN OF AKSESORIS					
		Total Compensation VAT IN of Product			**23.109.091**
		Total Net Investment			**330.623.909**

Operating Lease Income (for 1 Unit)		
Net Investment	Rp	**330.623.909**
Residual Value (% x unit price)		41,73%
Residual Value	Rp	137.955.870
Lease term		36
Monthly Operating Lease	Rp	15.653.678
VAT 10% (+)	Rp	1.565.368
Billing	Rp	17.219.046
Withholding Tax Art 23 2%	Rp	313.074
Net Payment		**16.905.972**

Budget Cost Period of 36 Month		
Income		
Installment Income	Rp	563.532.414
Insurance Income	Rp	3.000.000
KTB Discount Direct To DSF	Rp	0
Total Lease Income	Rp	**566.532.414**
Cost		
Product Price	Rp	353.733.000
Residual Value	Rp	(137.955.870)
Registration	Rp	24.195.337
Maintenance	Rp	190.080.000
Replacement	Rp	1.078.497
Insurance Cost	Rp	17.013.364
Mediator Fee	Rp	2.000.000
Mobilization	Rp	3.000.000
DeMobilization	Rp	0
Interest Cost	Rp	81.422.978
Term of Payment Cost	Rp	1.726.277
Interest Cost Before BAST	Rp	0
Total Lease Cost	Rp	**536.293.582**
Total Profit		
Income - Cost	Rp	**30.238.831**
Compensation VAT IN with VAT OUT		
Vat In Unit	Rp	23.109.091
Vat In Karoseri	Rp	0
Vat In Aksesoris	Rp	0
Vat In Maintenance	Rp	17.280.000
Total Compensation	Rp	**40.389.091**
Total Profit After Compensation	Rp	**70.627.922**

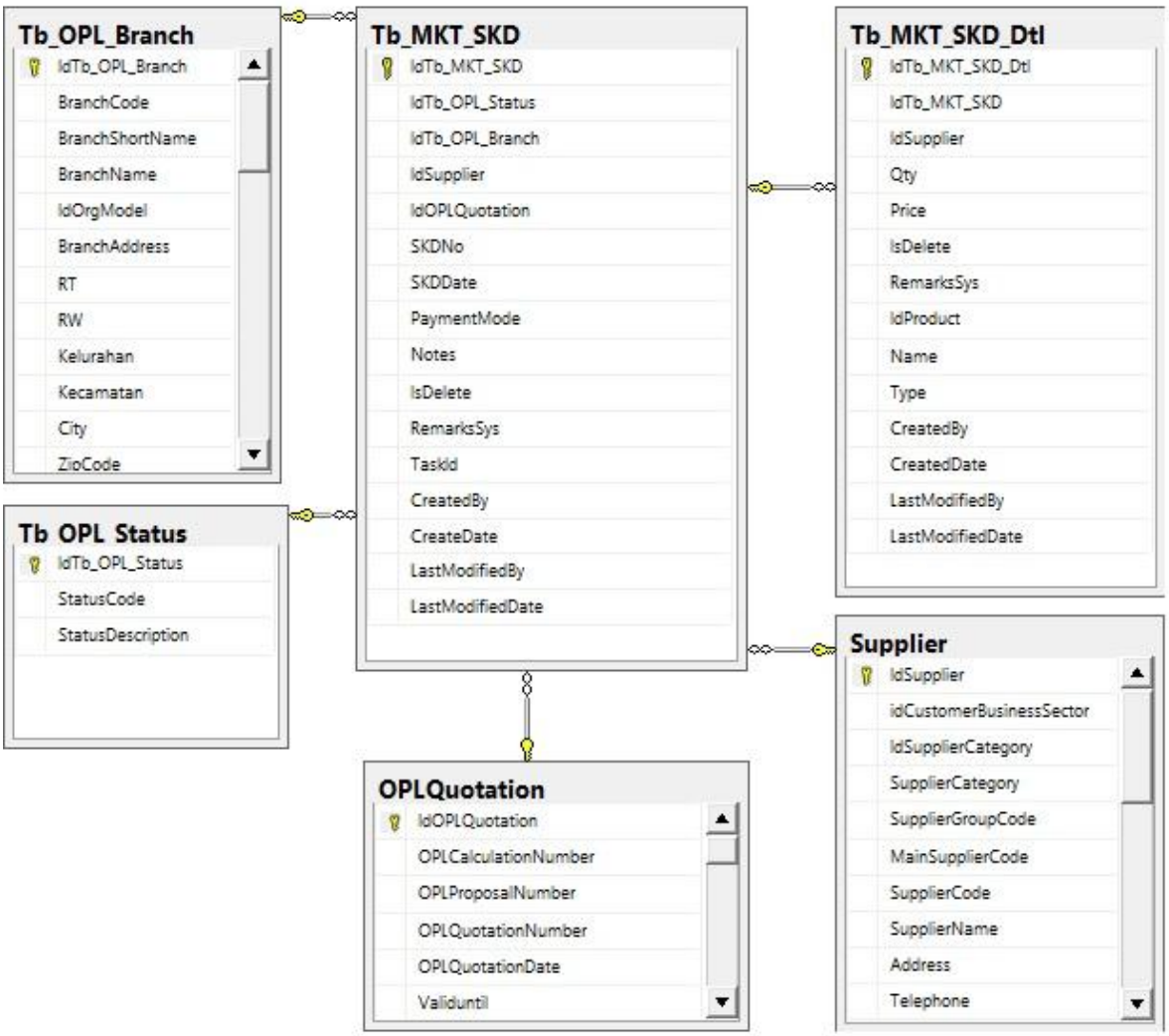
Landing Rate	13,98%	IRR (without compensation Vat In)	13,78%
Borrowing Rate	11,78%	IRR (with compensation Vat In)	18,89%
Spread Rate (without compensation vat in)	2,20%		

Payment Type	: Money transfer W/O Standing Instruction
Payment Mode	: Monthly in Arrears
Note	: - Customer memiliki prioritas di akhir periode

Prepared by — Acknowledge By — Approved by

MOCHAMA… — DELTA RIANGGA — ASIKIN LUKM… — S. HOSOKAW… — J. N…

O/S Net Investment

Keterangan	Customer Name	Harga	RV	Net
1. O/S Net Investment per 1 Dec 2015	Raymond			100,000,000,000
2. Net Investment SKD No. 001	Raymond	9,900,000,000	900,000,000	9,000,000,000
3. Net Investment SKD No. 002	Raymond	9,900,000,000	900,000,000	9,000,000,000
4. Net Investment SKD No. 003	Raymond	9,900,000,000	900,000,000	9,000,000,000
5. Net Investment SKD No. 004	Raymond	9,900,000,000	900,000,000	9,000,000,000
6. Net Investment SKD No. 005	Raymond	9,900,000,000	900,000,000	9,000,000,000
7. Net Investment SKD No. 006	Raymond	9,900,000,000	900,000,000	9,000,000,000
8. Net Investment SKD No. 007	Raymond	9,900,000,000	900,000,000	9,000,000,000
Total O/S Net Investment (1+2+3+...)		**69,300,000,000**	**6,300,000,000**	**163,000,000,000**

3.10 Entity Relationship Diagram