

LAMPIRAN 1

http://10.1.1.37/olss_ga/Marketing/Operating-Lease

OLSS

Convert Select

Calculation of Operating Lea...

Calculation of Operating Lea...

OLSS

Calculation of Operating Lease - Step 1

Master Data Information

Marketing

Maintenance

Collaboration

Product Registration Code
VEH/24-TRV/2011/2020/MT/201401

Product Brand Code
MITSUBISHI

Vehicle
MITSUBISHI

Product Model Name
L200 STRADA E-2 SINGLE CAB GLX TRON (A/2)

Product Model Type
L20

Product Model Year (yy/mm)
01/2014

Fuel Type
SOLAR / DIESEL

Displacement (CC)
2.477

Number Plate Color
Black

Monthly Mileage (km)
2500

Basic Information (Lease)

Customer Name
FIRMAN SURYA SAWIJOGA

Lease Category
New

Start Date Usage Unit Plan (mm/dd/yyyy)
01/01/2015

End Date Usage Unit Plan (mm/dd/yyyy)
12/31/2016

Maintenance Type
Full Maintenance

Insurance
Yes

Purchase Requirement After Lease
No

Carroselle Type
Carroselle

Carrosserie Type
Rp 0

Accessories Type
Ban extra giro, Front bull bar, Winch 9.5 ton, Rear towling, Roll bar, Fire extinguisher

Accessories
Rp 6,425,000

Save Changes Next Step ▶

Modulis Ibrahim

9:13 21/05/2015

LAMPIAN 2

LAT 2

OLSS

http://10.1.1.37/olss_qa/Marketing/Operating-Lease.P ~ C X Calculation of Operating Le...

Convert Select

Calculation of Operating Lease - Step 3

Master data information Marketing Maintenance Collections

Periodic Maintenance Periodic Maintenance Km On Exchange 5000 Km Exchange of Oil and Fats 10000 Km Rp 50,000,000

Irregular Maintenance Irregular Maintenance Non-Fast Moving Parts Battery Tire Tire 10000 Km Rp 10,000,000

Maintenance of Special Option Parts Maintenance of Special Option Parts Remarks Customer Service Desk Remarks Maintenance of Others (1) Remarks Maintenance of Others (2) Remarks Maintenance of Others (3) Remarks Total Maintenance Cost Rp 120,000,000 Amount

Previous Step Save Changes Next Step >

11:15 18/05/2015

Administrator

Budget Planner

Champ 3

✓ GT. 1

OLSS

Calculation of Operating Lease - Step 4

http://10.11.37.0/5_qpl/Marketing/Operating-Lease_P_C_X

Convert Select

	Master Data Information	Marketing	Maintenance Collection
Basic Premium	440,635,000	1,200,000	Rp 14,084,625
Third Party Liability (TPL)	50,000,000	0,750,000	Rp 115,849
Property Lost Liability (PLL)	0	0,000,000	Rp 0
Personal Accident for Passenger (PAP)	20,000,000	0,100,000	Rp 245,795
Personal Accident for Driver (PAD)	20,000,000	0,500,000	Rp 308,453
Terrorism & Sabotage (TS)	440,535,000	0,050,000	Rp 595,859
Strike, Riots & Civil Commotion (SRC)	440,635,000	0,050,000	Rp 595,859
Flood & Windstorm (FLD)	440,635,000	0,075,000	Rp 880,289
Earthquake & Tsunami (EAT)	440,635,000	0,075,000	Rp 880,289
Authorized Workshop	440,635,000	0,150,000	Rp 1,760,578
Total Gross Premium	Rp 20,491,639		
Commission/Augment	Rp 5,122,910		
Net Premium	Rp 14,368,835		

① ASAP: → Input manual
→ Manual Net input ← Commission Amount

② Next on: → ~~Calculate Premium~~ → Premium table.

440,635,000. +

96,939,700. -

23,794,290. +

190,800,000. +

20,491,639. +

5,122,910. -

5,122,910. +

75,443,966. -

Discount:
→ *Wapus.*

Lampiran 4

CAT.037

37/05/2015/Marketing/Operating-Leas... P + C X

Calculation of Operating Lea... X

Calculation of Operating Lea... X

Achmad Fardani,

Collection
Administrator Cost

Rp 5,122,910

Rp 5,122,910

Rp 5,122,910

Rp 5,122,910

Mobilization Cost

Rp 0

Rp 0

Rp 0

Rp 0

Demobilization Cost

Rp 0

Rp 0

Rp 0

Rp 0

Interest Cost

Rp 75,443,966

Rp 75,443,966

Rp 75,443,966

Rp 75,443,966

Interest Cost for Term of Payment

Rp 550,940

Rp 550,940

Rp 550,940

Rp 550,940

Interest Cost Payment Before BAST

Rp 0

Rp 0

Rp 0

Rp 0

Total Cost

Rp 656,216,135

Rp 656,216,135

Rp 656,216,135

Rp 656,216,135

Monthly Installment Amount

Rp 19,800,000

Rp 19,800,000

Rp 19,800,000

Rp 19,800,000

Profit Result

Total Profit: ~~75,443,966~~
Total Profit after tax: ~~71,800,000~~

Rp 71,800,000

Rp 71,800,000

Rp 71,800,000

Profit Result

< Previous Step Save Changes New Step >

Collection
Administrator Cost

Rp 5,122,910

Rp 5,122,910

Rp 5,122,910

Rp 5,122,910

9:09
18/05/2015

Lampiran 5

CAN. 04

To : Jin Nishimura
From : NBD Dept. - Operating Lease Section
Date : 03/01/2014
No : 00010/OPN/01/05/2015
Subject : *XW 2014*

Dear Sir/Madam, would like to receive approval to submit the operating lease quotation for :

(1) Customer Data

Name	FAJAR SURYA SWADAYA	New or Repeat Customer	Repeat Customer
Business Economy Sector	AGRICULTURE - PERTANIAN	Address	JL. KS TUBUN 2/C NO.8 RT.004 / RW 001
Telephone & Fax	02153672793		

(2) PIC Data

Name	Mukhlis Ibrahim	Telephone Number	081111111
Position	MO OPL DSF HO	Email Address	muclis@dipostar.com

(3) Deadline of Quotation Submission (mm/dd/yyyy) 03/05/2014

(4) KANDISI PENAWARAN JELLA OPERATING LEASE

Product Name	MITSUBISHI		
Model Name	L200 STRADA E-2 DOUBLE CAB CR - GLS TRITON		
Product Price	Rp.	440,635,000	
Purpose Of Use	Operasional Car in Site		
Total Unit Quantity	1		
Non or COP Program	No		
Residual Value	Rp.	96,939,700	
DSF Standard Residual Value	Rp.	186,810,350	
Maintenance Type	Full Maintenance		
Lease Period (month)	36		
Monthly Installment	Rp.	19,800,000	
Profit Amount <i>AFTER Lease Cost</i>	Rp.	712,800,000	
Installment Ratio	1.30		
OPL Calculation Ref	00034/OCN/01/05/2015		

Thank you for your consideration and approval for this request

Proposed By,

Acknowledge By,

Mukhlis Ibrahim

Delta Riangga

Asikin Lukman

Shinji Hosokawa

Approved By,

Jin Nishimura

Lampiran 6

ZAT 05

Rev. 4

Operating Lease Calculation Attachment

OPL Calculation Number 00034/OCN/01/05/2015

(1) Product Price

A) Product Data		B) Product Carroserie	C) Accessories Data		
Product Name	MITSUBISHI	Carroserie Type	Cat Cabin	Accessories Type	Ban extra grip, Front bull bar, Whinch 9.5 xp, Rear towing, Roll bar, Fire extinguisher 4 kg, Bar lamp sirine, Strombo lamp, Fog lamp, Snorkel, Striker, Hand light, Strap, Seat cover, Kaca Film
Product Model	L200 STRADA E-2 DOUBLE CAB CR - GLS TRITON				
Product Price	Rp 372,000,000	Carroserie Price	Rp 7,920,000	Accessories Price	Rp 75,715,000
Dealer Discount	Rp 15,000,000	Supplier Discount (Carroserie)	Rp 0	Supplier Discount (Accessories)	Rp 0
ATPM Discount	Rp 0				
Total Product Price	Rp 357,000,000	Total Carroserie Price	Rp 7,920,000	Total Accessories Price	Rp 75,715,000

(2) Financial Condition

A) Borrowing Rate(%)	10.70	B) Spread(%)	5.00	C) Prime Rate(%)	15.70
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(3) Term and Condition for Transaction

A) Lease Period Plan	36	B) COP Program (Y/N)	No	C) RV	Rp 96,939,700
D) DSF Standard RV	Rp 186,810,350	E) Mobilization Fee	Rp 0	F) Demobilization Fee	Rp 0
G) Registration Value	Rp 23,794,290	H) Administration Fee	Rp 0	I) Car Replacement/month	Rp 0
J) Maintenance		K) Insurance		L) Mediator Fee	Rp 5,122,910
Maintenance Type	Full Maintenance	Gross Premium	Rp 20,491,639		
		Commission Amount	Rp 5,122,910		
Maintenance Fee/month	Rp 5,300,000	Net Premium	Rp 14,958,896		

(4) Term & Condition for Product Payment

	A) Product	B) Carroserie	C) Accessories
% DP Estimation Before BAST		0.00	0.00
% Payment Settlement Before BAST		0.00	0.00
DP Period Pmt to BAST		0	0
Payment Settlement Period to BAST		0	0

(5) Term & Condition Operating Lease Rent

Term of Payment	Rp	14
Monthly Installment Amount	Rp	19,800,000
Installment Amount(Period)	Rp	712,800,000

(6) Income Projection

Total Income	Rp 712,800,000
Total Installment	Rp 712,800,000
Adm Fee Income X	Rp 0
Insurance Income	Rp 5,122,910
Overhead Fee <i>lun cas</i>	Rp 190,800,000
Product Price	Rp 440,635,000
Residual Value (-)	Rp 96,939,700
Registration Value Amount	Rp 23,794,290
Total Maintenance Amount	Rp 0
Replacement Unit Cost	Rp 20,491,639
Insurance Cost	Rp 5,122,910
Mediator Fee	Rp 0
Mobilization Cost	Rp 0
Demobilization Cost	Rp 0
Interest Cost	Rp 76,443,966
Term of Payment Cost	Rp 990,940
Interest Cost Payment Before BAST	Rp 0
Total Overhead Cost <i>lun cas</i>	Rp 656,216,135

Income After Overhead Cost

Lever

Rp 712,800,000

< Lampiran 7 >

< LAT.06 >



SENTRAL SENAYAN 2, 3RD FLOOR, JL. ASIA AFRIKA NO. 8. SENAYAN, JAKARTA
Tel: (021) 57954100, Fax: (021) 5795 4075

① Used Car Sales Quotation

To:

FAJAR SURYA SWADAYA

Date (mm/dd/yyyy)
03/05/2014

No
00012/QQN/01/05/2015

Validity: Within 1 Day after the date. Monthly Rent would
be changed due to various factors.
(i.e. price, tax, interest rate, etc.)

We thank you for requesting a quotation us and submit
followings for your consideration and approval.

(1) Description of the Leased
Property (Product)

Manufacture / Name	MITSUBISHI	Displacement	2.477
Model Type	L20	Engine	4D56
Model Code	L2E2RT	Passengers	4
Transmission	V5MB1	Payload (ton)	0.00
Color	13	Carroseries Type	Cat Cabin
Accessories and Option	Ban extra grip, Front bull bar, Whinch 9.5 xp, Rear towing, Roll bar, Fire extinguisher 4 kg, Bar lamp sirine, Strombo lamp, Fog lamp, Snorkel, Striker, Hand light, Strap, Seat cover, Kaca Film	Residual Value	Rp 96,939,700
		New / Used	Used

(2) Term/Period (months)

36

(3) Expected Delivery Date (mm/dd/yyyy)

03/08/2014

(4) Monthly Kilometer

2500

(5) Monthly Rent

Rp 19,800,000

Down Payment

Rp 0

Payment

Rp 0

(6) Delivery Place

Site Muara Toyu Kalimantan Timur

Pre-paid Months Rent

Rp 0

(7) Type of Lease Agreement

: Checked : Not Checked

Finance Items

- Cost of Product
- Accessories and Carroseries
- Registration Charges
- Compulsory Third Party Insurance (See Below)

Additional Items

- Spare car 24 hours
- Spare car repairing
- Roadside Assistance
- Emergency Phone
- Others

Maintenance Item

- Schedule Check
- Parts Change
- Oil Change
- Battery Changes
- Tire Changes
- Other Maintenance 1
- Other Maintenance 2
- Other Maintenance 3

(8) Comprehensive Motor Insurance

Third Party Liability (Bodily Injury or Death of Person)

: Checked : Not Checked

Rp 1,156,849	Each Person
Rp 0	Each Person
Rp 308,493	Each Person
Rp 246,795	Each Person
Rp 586,859	Each Person
Rp 586,859	Each Accident
Rp 880,289	Each Accident
Rp 880,289	Each Accident
Rp 1,760,578	Each Accident

Third Party Liability (Property Damage)

Personal Accident (Death) - Driver 1 Person

Personal Accident (Death) - Passengers

Strike, Riots & Civil Commotion

Terrorism & Sabotage

Flood & Windstorm

Earthquake & Tsunami

Authorized Workshop

Automobile Sum Insured (Damage on the Vehicle by Collision, fire and theft)

Remark

(9) Remarks

We will be happy to supply any further information you may need and trust that you call on us to fill your order, which will receive our prompt and careful attention.

< LAMPIRAN 8 >

http://10.1.1.37/olss_qa/Agreement/Create

Create New Agreement

New Yes No Transfer

First Due Date Of Usage Unit (mm/dd/yyyy) 02/02/2015 Term of Payment (Days) 14 First Due Date Of Payment (mm/dd/yyyy) 01/16/2015 Number of Payment (Numbers) 1 Issue of Invoices Date (mm/dd/yyyy) 02/02/2015 Deposit Payment Date (mm/dd/yyyy) Deposit Payment Date (mm/dd/yyyy)

Monthly Installment Rp 18.160.000 Deposit Amount Rp Deposit Amount Interest Penalty (%) Interest Penalty (%)

Deposit Return Date (mm/dd/yyyy) Deposit Return Date (mm/dd/yyyy) Interest Penalty (%) Interest Penalty (%)

Maintenance Condition

Product Registration Code VEH/24-TR/V-01/L2G5MT/201401 Product Brand Name MITSUBISHI Product Model Name L200 STRADA E-2 SINGLE CAB - GLX TRITON (4X2) Model Year (yyyy/MM) 2014/01

Maintenance Type Full Maintenance Usage Site Off Exchange Mileage (KM/Month) 50000 Km Accessories No Regular Maintenance (KM/Month) 10000 Km Carrosserie No Lubricants, Fats (KM/Month) 10000 Km

Contract Mileage (per Month) 2500 Km Tire Change 40000 Km General / Others Maintenance Yes KEUR Renewal Date Schedule (mm/dd/yyyy) KEUR Renewal Date Schedule (mm/dd/yyyy)

Battery Change 20000 Km Customer Service Desk (CSD) Customer Service Desk (CSD) KEUR Renewal KEUR Renewal Date Schedule (mm/dd/yyyy) KEUR Renewal Date Schedule (mm/dd/yyyy)

STNK Renewal No STNK Renewal Date Schedule (mm/dd/yyyy) STNK Renewal Date Schedule (mm/dd/yyyy) KEUR Renewal KEUR Renewal Date Schedule (mm/dd/yyyy) KEUR Renewal Date Schedule (mm/dd/yyyy)

Break Down Special Contracts Yes Break Down Special Contract Remarks Break Down Special Contract Remarks

Save as Draft Submit

10:28
21/05/2015

http://10.1.1.37/olss_qa/Agreement/Create

Create New Agreement

Back

OLSS Create New Agreement Mukhlis Ibrahim

Quotation Number 00016/ODQN/01/05/2015 Agreements Number 00000914/01/01/2015 Previous Agreement Number Previous Agreement Number Agreement Date (mm/dd/yyyy) 12/29/2014

Marketing Officer PIC Name Mukhlis Ibrahim Marketing Officer PIC Position Marketing Officer Operating Lease Marketing Officer PIC Phone 081111111 Marketing Officer PIC Email mukhlis.ibrahim@diptostar.com

Customer Name FAUAR SURIA SWADAYA BAST Date (mm/dd/yyyy) 01/01/2015 Start Date Usage Unit (mm/dd/yyyy) 01/02/2015 End Date Usage Unit (mm/dd/yyyy) 12/31/2016

Lease Period (Month) 23 (3) Purchase Required No Payment Transaction Transfer Issue of Invoices Date (mm/dd/yyyy) 02/02/2015 Deposit Payment Date (mm/dd/yyyy) Deposit Payment Date (mm/dd/yyyy)

Payment Condition

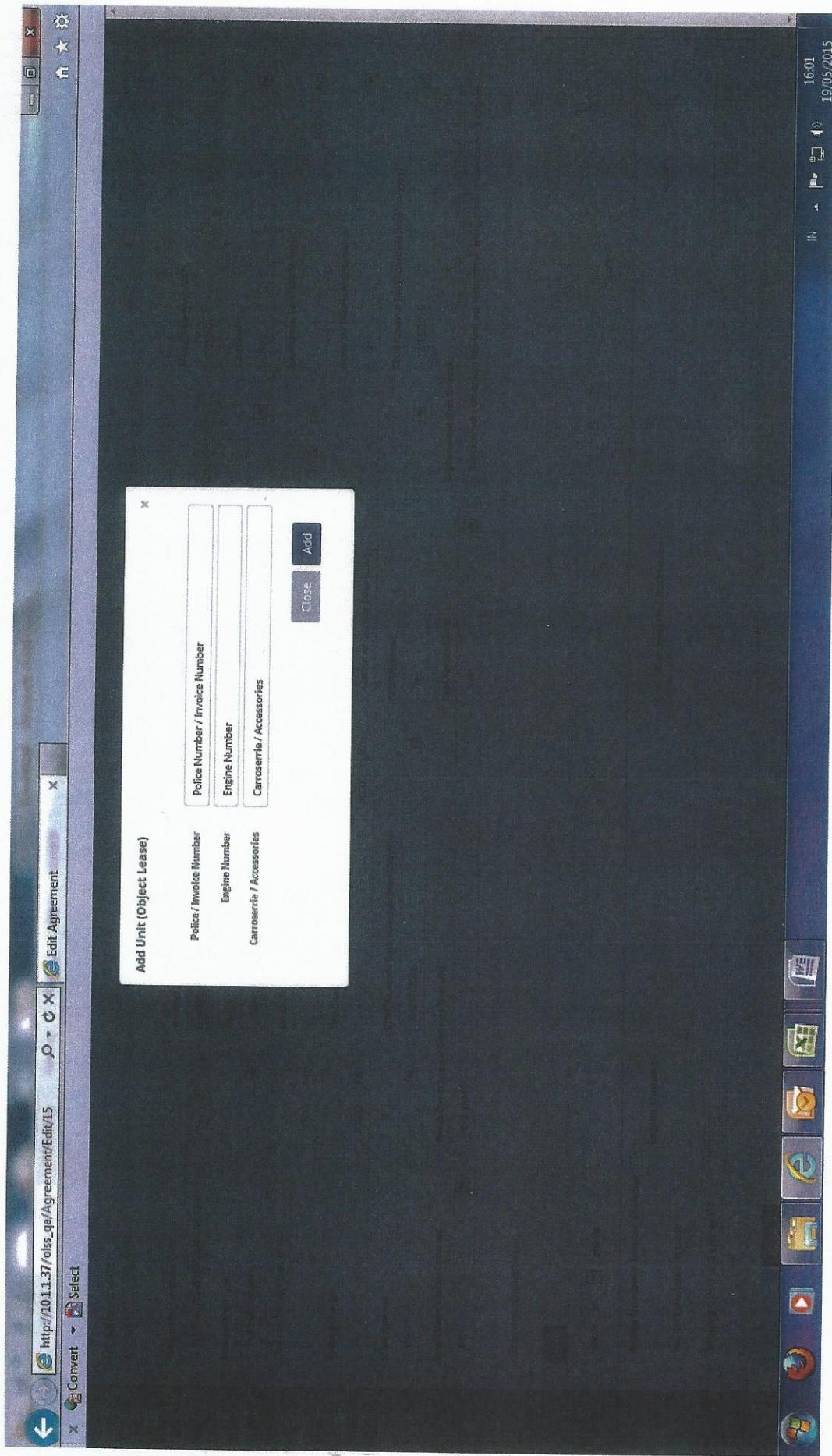
Lease Category New Insurance Yes Purchase Required No Payment Transaction Transfer

First Due Date Of Usage Unit (mm/dd/yyyy) 02/02/2015 Term of Payment (Days) 14 First Due Date Of Payment (mm/dd/yyyy) 01/16/2015 Number of Payment (Numbers) 5 Issue of Invoices Date (mm/dd/yyyy) 02/02/2015 Deposit Payment Date (mm/dd/yyyy) Deposit Payment Date (mm/dd/yyyy)

Monthly Installment Rp 18.160.000 Deposit Amount Rp Deposit Amount Interest Penalty (%) Interest Penalty (%)

Deposit Return Date (mm/dd/yyyy) Deposit Return Date (mm/dd/yyyy) Interest Penalty (%) Interest Penalty (%)

Save as Draft Submit





http://10.11.37.0/OLSS/OPLBillpay/MainScreen/B



Convert Select

OLSS

Mukhlis Ibrahim



Billing Payment History

Billing Payment History



Master Data Information

Marketing Officer PIC Name

Marketing Officer PIC Phone

Marketing Officer PIC Email



Marketing

Marketing

Marketing

Customer Name

Customer Name

Customer Name

Maintenance

Maintenance

Maintenance

Lease Category

Lease Category

Lease Category

New

New

New

Collection

Collection

Collection

Contract Start Date (mm/dd/yyyy)

Contract Start Date (mm/dd/yyyy)

Contract Start Date (mm/dd/yyyy)

05/15/2017

05/17/2015

05/17/2015

Expectation Collection Amount

Collection Amount

Billing Total

Rp

Rp

Rp

Expectation Penalty Collection Amount

Overdue Amount

Penalty

Rp)

Rp)

Rp)

Penalty Collection Amount

O/S Penalty Not Yet Paid

Penalty

Rp)

Rp)

Rp)

Payment Schedule

Invoice Issue Date

Search

Bill Amount

Collection Date

Action

06/16/2015

Collection Amount

VAT (10%)

19,800,000

Break Down

PPH (2%)

07/31/2015

Penalty Col.

Overdue (Days)

19,800,000

0

0

08/31/2015

0

0

10/01/2015

0

0

10/31/2015

0

0

Showing 1 to 5 of 24 entries



TERM & CONDITION

Module dibuka pertanggal 30 Mei 2015

Expectation Collection Amount Rp435.840.000	Billing Total Rp72.640.000	Breakdown Total Rp8.160.000	Collection Amount Rp64.480.000
Expectation Penalty Coll. Amount Rp450.240	Penalty Collection Amount Rp450.240	Overdue Penalty Amount Rp0	Overdue Amount Rp0
			Overdue PPN - PPH Rp0

FORMAT BILLING PAYMENT HISTORY

Payment Schedule	Invoice Issue Date	Billing Amount	Breakdown Amount	Collection Amount	VAT (10%)	PPH (2%)	Collection Date	Collection Amount	Overtime Days	Penalty Amount	Penalty Collection Date	Penalty Collection Amount
A	B	C	D	E	F	G	H	I	J	K	L	M
14-Feb-15	1-Feb-15	18.160.000	0	18.160.000	1.816.000	363.200	14-Feb-15	19.612.800	0	0		
14-Mar-15	1-Mar-15	18.160.000	0	10.000.000	1.000.000	200.000	14-Mar-15	10.800.000	0	0		
14-Mar-15	1-Mar-15	18.160.000	0	8.160.000	816.000	163.200	18-Apr-15	8.812.800	35	285.600		
14-Apr-15	1-Apr-15	18.160.000	5.000.000	13.160.000	1.316.000	263.200	18-Apr-15	14.212.800	4	52.640		
14-May-15	1-May-15	18.160.000	3.160.000	8.000.000	800.000	160.000	14-May-15	8.640.000	0	0		
14-May-15	1-May-15	18.160.000	0	7.000.000	700.000	140.000	30-May-15	7.560.000	16	112.000	30-May-15	450.240
14-Jun-15	1-Jun-15	18.160.000		0	0	0		0		-42169		
14-Jul-15	1-Jul-15	18.160.000		0	0	0		0		-42199		
14-Aug-15	1-Aug-15	18.160.000		0	0	0		0		-42230		
14-Sep-15	1-Sep-15	18.160.000		0	0	0		0		-42261		
14-Oct-15	1-Oct-15	18.160.000		0	0	0		0		-42291		
14-Nov-15	1-Nov-15	18.160.000		0	0	0		0		-42322		
14-Dec-15	1-Dec-15	18.160.000		0	0	0		0		-42352		
14-Jan-16	1-Jan-16	18.160.000		0	0	0		0		-42383		
14-Feb-16	1-Feb-16	18.160.000		0	0	0		0		-42414		
14-Mar-16	1-Mar-16	18.160.000		0	0	0		0		-42443		
14-Apr-16	1-Apr-16	18.160.000		0	0	0		0		-42474		
14-May-16	1-May-16	18.160.000		0	0	0		0		-42504		
14-Jun-16	1-Jun-16	18.160.000		0	0	0		0		-42535		
14-Jul-16	1-Jul-16	18.160.000		0	0	0		0		-42565		
14-Aug-16	1-Aug-16	18.160.000		0	0	0		0		-42596		
14-Sep-16	1-Sep-16	18.160.000		0	0	0		0		-42627		
14-Oct-16	1-Oct-16	18.160.000		0	0	0		0		-42657		
14-Nov-16	1-Nov-16	18.160.000		0	0	0		0		-42688		
14-Dec-16	1-Dec-16	18.160.000		0	0	0		0		-42718		
14-Jan-17	1-Jan-17	18.160.000		0	0	0		0		-42749		