## **OPERATING LEASE BOARD OF DIRECTOR APPROVAL**

**Customer Information** ORIGINAL

> Date: 27 April 2018

Product : OPERATING LEASE Number : 0000261/4/01/04/2018 **Customer Name** : TRIJAYA UNION, PT.

Group

 $_{\rm :}$   $\,$  JL. RAYA SERANG KM.9, RT/RW 002/002, KEL. KADU JAYA, KEC. CURUG, TANGERANG, BANTEN Address

Description of Finance	cial Object Information	on				
Model Name	New/Used	Model Year	Supplier Name	Qty	Unit Price	Total Price
XPANDER 1.5L ULTIMATE (4X2) A/T	New	2017	DIPO STAR FINANCE, PT	1	211,400,000	211,400,000
		·	Total Cost of Product			211,400,000
COMPENSATION VAT IN OF XPANDER 1.5L ULTIMATE (4X2) A/T			1	0	0	
COMPENSATION VAT IN OF			1	0	0	
COMPENSATION VAT IN OF				1	0	0
Total Compensation VAT IN of Product			0			
Total Net Investment			211,400,000			

Operating Lease Income (For 1 Unit)					
Price List ( Unit & Carroserie )	Rp	211,400,000			
Net Investment	Rp	211,400,000			
Residual Value (%)		59.224219 %			
Residual Value With VAT	Rp	125,200,000			
Lease Term		36			
Monthly Operating Lease	Rp	4,789,000			
VAT 10% (+)	Rp	478,900			
Billing	Rp	5,267,900			
Withholding Tax Art 23 (2%)	Rp	95,780			
NET PAYMENT		5,172,120			
Landing Rate		13.000000 %			
Borrowing Rate		8.240000 %			
Spread Rate(wihout compensation vat	in)	4.760000 %			

Budget Cost Period of 36 Month					
Income					
Installment Income	Rp	172,404,000			
Insurance Income	Rp	5,625,000			
KTB Discount Direct to DSF	Rp	0			
Residual Value With VAT	Rp	125,200,000			
Total Lease Income	Rp	303,229,000			
Cost					
Product Price	Rp	211,400,000			
Registration	Rp	12,000,000			
Maintenance	Rp	0			
Replacement	Rp	0			
Insurance Cost	Rp	22,500,000			
Mediator Fee	Rp	0			
Mobilization	Rp	0			
DeMobilization	Rp	0			
Interest Cost	Rp	44,530,180			
Term of Payment Cost	Rp	749,520			
Interest Cost Before BAST	Rp	0			
Total Lease Cost	Rp	291,179,700			
Total Profit					
Income - Cost	Rp	12,049,300			
Per Year	Rp	4,016,433			
Average Asset	Rp	168,300,000			
ROA		2.4 %			

Payment Type : Transfer Payment Mode : In Arrear

: ACA Credit Rate : C TOP : 60 Days Note

Prepared by

HAFIEL RAHADYAN

Acknowledge By

**BING WAN** IRMA VERDIAN HENDRY TANY SUWARDI GUNAWAN JUSUF SETIAWAN HIDEAKI KATAGISHI

Approved By

O/S Net Investment							
Keterangan	Status	Customer Name	Harga	Rv	Net		
SKD No: 0000148/4/10/01/2018	Approved	PT. ANUGERAH PRIMA SEJAHTERAH	11,566,917,816	5,582,524,320	5,984,393,496		
SKD No: 0000149/4/10/02/2018	Approved	PT. ANUGERAH PRIMA SEJAHTERAH	6,680,752,152	3,203,683,920	3,477,068,232		
Total O/S Net Investment		·	18,247,669,968	7,987,462,036	10,260,207,932		