

A Peer-to-Peer Lending Robo-Advisor

Alex Shropshire
Data Scientist



Problem

Platforms Are Not Aligned With Investors

Peer-to-Peer Lending

- Big, alternative data
- Inclusion: More Investors + More Borrowers
- Risk is generalized



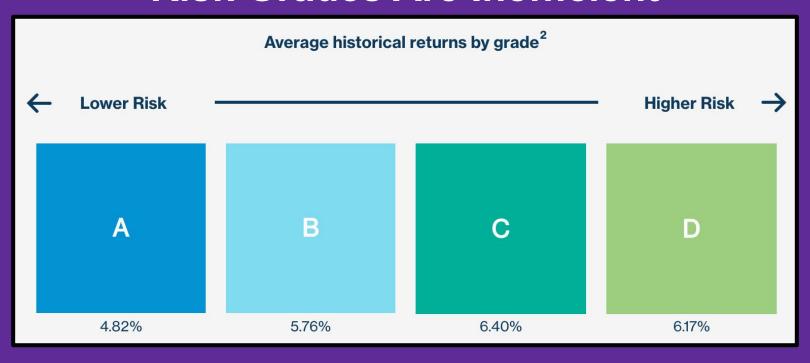
Data

LendingClub.com

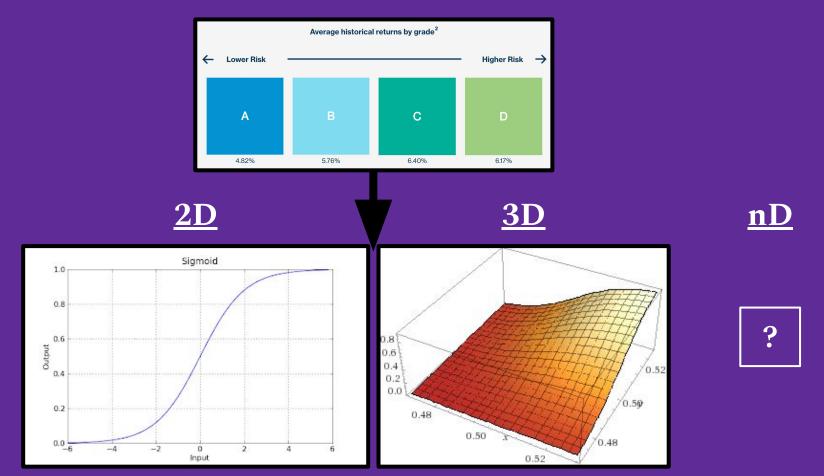
Public CSVs Investor APIs

- Training: 2007 2017 Completed
- Future Testing: 2018-Q1 2019 Completed
- Recommendations: Investable as of 7.8.19
- 1,101 Features
- Class Imbalance

LendingClub Off-the-Shelf Risk Grades Are Inefficient



Continuous Risk Scores > Risk Buckets





Modeling

1. Risk

Probability of Default

Classification

0=Default

1=Fully Paid

- Logistic Regression
- Neural Network



Evaluation

1. Risk

Probability of Default

- ✓ Precision: > 0.9 (both classes)
- Recall: > 0.9 (both classes)
- F1 Score: > 0.9 (both classes)
- **✓** ROC-AUC: > 0.9
- Probability Calibration



Modeling

2. Reward

Annualized Return

Regression

Invest: \$X

Receive: \$X + (Y% * \$X)

- Linear Regression
- Ridge Regression
- Random Forest



Evaluation

2. Reward

Annualized Return

With Payment History:

- R-Squared: > 0.9
- Mean Squared Error: < 0.002</p>
- Root Mean Squared Error: < 0.05</p>

Without Payment History:

- R-Squared: > 0.56
- Mean Squared Error: < 0.02</p>
- Root Mean Squared Error: < 0.16</p>



Deployment



<u>User Inputs</u>

- Risk Tolerance (0.0-1.0)
- Available \$
- Preferences

App Outputs

- Recommended Loans
- Portfolio Summary
- Comparison vs.

Benchmark

Let's Connect!

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