



T&C Snapshots Data Note

Malawi	GDP (US\$ billions) (2017)	Population (millions) (2017) 18.3	Land are km) (2 94,28	(015)	Income per capita (current US\$) (2017) 265.5	Poverty rate (2010) [1] 70.9	Unemploymer rate (2016) NA	Ease of Doing Business Rank (2016) 141.0
Macro Indicators	Arm	2003-2012	2013	201-	4 2015	2016	2017	
GDP growth (annual %)	Avg	4.30	5.19	5.6		4.98	5.79	
Current account balance		-10.03	-1.78	-5.0		-3.03	-3.40	~
Fiscal balance (% of GDP)		-3.89	-1.75	-7.9		-6.98	-4.67	
Remittances, received (% of GDP) [1]		0.51	0.88	0.9		-0.50	-4.07	
General government gross debt [3]		79.39	95.62	100.3		73.01		
Real Effective Exchange Rate (2010=100)		112.20	64.23	69.4		85.03	83.46	
Consumer Price Index, annual percent change		12.43	27.30	23.80		16.20	11.50	
Investment indicators								
	Avg 2	2003-2012	2013	201		2016	2017	
Gross domestic investment (% GDP)		14.7	23.0	24.	8 26.1	26.8	27.2	
Gross domestic investment, of w: Private investment (% GDP) [1]	22.0	16.0	15.	4 —	_	_	
Inward FDI (% of GDP) [2]		2.1	2.3	2.3	3 —	_	_	
Inward FDI, % of private investment [2]		15.3	13.7	NA	A —	_	_	
Trade Indicators								
	Avg 2	2003-2012	2013	201	4 2015	2016	2017	
Total Trade in Goods and Services (% of GDP, real terms)		52.9	67.9	67.	7 68.2	68.3	68.4	
Trade balance (% GDP, real terms)		-9.7	-10.9	-11.3	3 -11.9	-12.1	-12.6	\

11.5

26.4

1.3

8.8

4.5

1.6

4.8

6.0

2.2

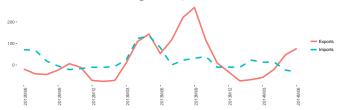
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015

Exports, Goods and Services, annual percent change (real terms) $\,$

Imports, Goods and Services, annual percent change (real terms)

Total reserves in months of imports [1]



Source: Development Prospects Group (DECPG) $\,$

Gross Value Added by Economic Activity 2013 (% GDP)

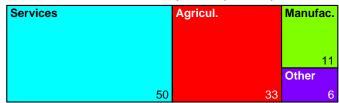
4.7

5.3

5.1

2.6

4.2



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

Tobacco, wholly/partly stemmed/stri	Tobacco, not stemmed/stripped	Special transactions & commodities
	7	5
	Tea, whether	Sugars, beet or cane, raw.
	or not	in solid
39	flavoured	5

Imports Categories by % of Total Value, 2014

Consumer goods	Intermediate goods	Capital goods	
45	28	22	

Source: World Integrated Trade Solution (WITS)

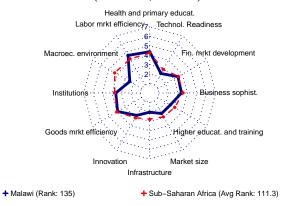
 $\begin{array}{c} \textbf{Doing Business 2015} \\ \textbf{Distance to Frontier (DTF) and Rank} \end{array}$

		DTF			Rank	
	2015	2016	Change	2015	2016	Change
Ease of Doing Business	49.74	51.03	1.29	144	141	3
Dealing with Construction Permits	72.15	72.28	0.13	64	65	-1
Enforcing Contracts	47.09	47.09	0	145	147	-2
Getting Credit	25	25	0	150	152	-2
Getting Electricity	26.84	36.15	9.31	185	175	10
Paying Taxes	71.51	71.82	0.31	100	102	-2
Protecting Minority Investors	46.67	46.67	0	114	115	-1
Registering Property	62.47	62.62	0.15	92	93	-1
Resolving Insolvency	18.99	19.2	0.21	165	164	1
Starting a Business	66.96	69.71	2.75	158	161	-3
Trading Across Borders	59.77	59.77	0	123	123	0

Source: Doing Busines Report 2015

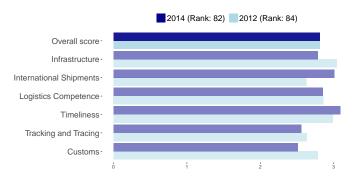
WEF Competitiveness Indicators

(Scale 1-7, 7=best)



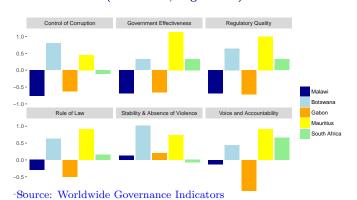
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

	2010	2015
Applied Tariff (Incl. Prefers. and Trade-Weighted)	11.6	9.1
Binding $(\%)$	31.9	30.7
Dispersion (Standard Deviation)	10.7	11.8
MFN Tariff (Agriculture)	17.4	18.4
MFN Tariff (Non-Agriculture)	11.8	11.3
MFN Tariff (Simple Average)	12.7	12.3

Sources: WITS, [1] WTO Trade Profiles

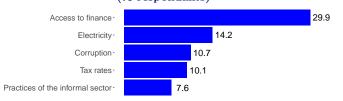
Private Sector View

Enterprise Survey 2014

	Sub-Saharan Africa	Malawi	All Countries
Number of electrical outages in a typical month	8.50	6.70	6.30
Percent of firms with a bank loan/line of credit	22.70	26.70	35.20
Proportion of investments financed by banks (%)	9.70	13.80	14.60
Proportion of investments financed internally (%)	75.80	65.80	71.20
Senior management time spent dealing with the requirements of government regulation (%)	7.60	5.00	10.00

Source: Enterprise Survey 2014

Top 5 constraints according to ES 2014 (% respondents)



Source: Enterprise Survey 2014

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015

