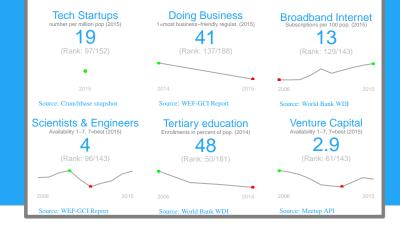
Kazakhstan



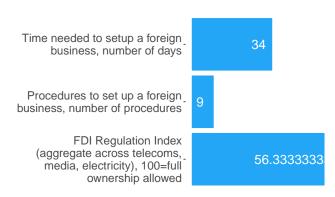
POLICY

GOVERNMENT INDEXES



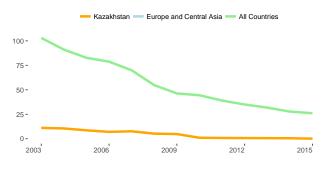
SOURCES: GLOBAL INFORMATION TECHNOLOGY REPORT; WORLD BANK - WDI

INVESTMENT CLIMATE



SOURCE: INVESTING ACROSS BORDERS

COST OF BUSINESS STARTUP PROCEDURES % of GNI per capita



SOURCE: WORLD BANK WDI

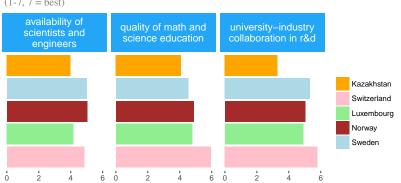
DOING BUSINESS 2015

| | | | DTF | | | Rank | |
|--|-----------------------------------|-------|-------|--------|------|------|--------|
| | | 2015 | 2016 | Change | 2015 | 2016 | Change |
| | Ease of Doing Business | 69.34 | 72.68 | 3.34 | 53 | 41 | 12 |
| | Dealing with Construction Permits | 67.27 | 68.38 | 1.11 | 100 | 92 | 8 |
| | Enforcing Contracts | 73.85 | 76.62 | 2.77 | 14 | 9 | 5 |
| | Getting Credit | 50 | 55 | 5 | 71 | 70 | 1 |
| | Getting Electricity | 73.47 | 74.03 | 0.56 | 68 | 71 | -3 |
| | Paying Taxes | 89.85 | 89.18 | -0.67 | 17 | 18 | -1 |
| | Protecting Minority Investors | 56.67 | 66.67 | 10 | 64 | 25 | 39 |
| | Registering Property | 80.29 | 83.17 | 2.88 | 25 | 19 | 6 |
| | Resolving Insolvency | 51.45 | 58.97 | 7.52 | 63 | 47 | 16 |
| | Starting a Business | 90.19 | 94.44 | 4.25 | 53 | 21 | 32 |
| | Trading Across Borders | 60.39 | 60.39 | 0 | 121 | 122 | -1 |
| | | | | | | | |

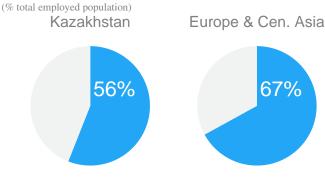
SOURCE: DOING BUSINESS

HUMAN CAPITAL

AVAILABILITY OF SKILLED LABOR AND EDUCATION (1-7, 7 = best)



POPULATION EMPLOYED IN SERVICES SECTOR



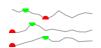
SOURCE: WORLD BANK WDI

SOURCE: WEF-GCI REPORT

FINANCE

FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL

| | 2010 | 2011 | 2012 | 2013 | 2014 |
|---|-------|-------|--------|-------|-------|
| Foreign direct investment, net, USD billions | -3.67 | -8.58 | -11.86 | -7.93 | -5.94 |
| Market capitalization of listed companies, % of GDP | 18.02 | 11.98 | | 11.31 | 10.54 |
| Investment in telecoms with private participation, USD billions | 0.6 | 0.95 | 0.9 | 0.56 | 0.61 |



SOURCES: WEF-GCI REPORT; WORLD BANK - WDI

INFORMAL INVESTORS RATE (% of 18-64 population)

LENDING INTEREST RATES (% of interest rate)

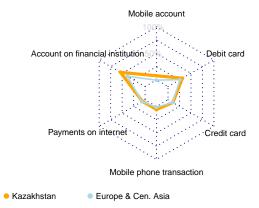


SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION WORLD BANK - WDI

Data not available

MARKETS

FINANCIAL INCLUSION (% age 15+)



SOURCE: WORLD BANK - FINDEX

DIGITAL COMMERCE & INTERNET ACCESS

| | Kazakhstan | Europe and Central Asia | All Countries |
|--|------------|-------------------------|---------------|
| Broadband Internet subscriptions (per 100 pop.) | 0.013 | _ | |
| Internet bandwidth (kb/s/capita) | 31.813 | _ | _ |
| Internet users (per 100 pop.) | 2.000 | 69.203 | 14.182 |
| Firms with their own Website, % of firms | - | 43.9 | |
| Firms using email to interact with clients/suppliers (%), % of firms | | | 88.2 |

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

CULTURE

| | Avg 2002-2010 | 2011 | 2012 | 2013 | 2014 | 2015 | |
|--|---------------|------|------|------|------|------|---|
| ICT service exports, % of service exports, BoP | 11.4 | 11.4 | 10.9 | 12.1 | 11.1 | | • |
| Company spending on R&D, 1-7, best | 3.1 | 2.6 | 2.9 | 3.0 | 3.1 | 3.4 | |
| Fear of Failure Rate, % of 18-64 population | 45.8 | _ | _ | _ | 23.8 | 75.4 | |
| High Status Successful Entrepreneurship, % of 18-64 population | 84.9 | _ | _ | _ | 74.3 | 83.9 | |
| New business density, new registrations per 1,000 people ages 15-64 | 1.9 | 1.6 | 1.7 | NA | NA | _ | |
| Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, % of TEA | 45.5 | _ | _ | _ | 33.7 | 24.0 | |
| Media Attention for Entrepreneurship, % of 18-64 population | 65.3 | _ | _ | _ | 83.0 | 80.0 | |
| New Product early-stage Entrepr. Activity, % of TEA | 12.0 | _ | _ | _ | 37.1 | 28.6 | |
| Number of tech startups, number per million pop | _ | _ | _ | _ | _ | 19.0 | • |
| Perceived Capabilities, % of 18-64 population | 41.0 | _ | _ | _ | 52.5 | 52.1 | |
| Total early-stage Entrepr. Activity (TEA), % of 18-64 population | 9.4 | _ | _ | _ | 13.7 | 11.0 | |

SOURCES: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION; WORLD BANK - WDI

SUPPORTS

| | Avg 2002-2010 | 2011 | 2012 | 2013 | 2014 | 2015 | |
|--|---------------|------|-------|------|------|------|---|
| Access to electricity, % population | 100.0 | NA | 100.0 | NA | NA | | _ |
| Efficiency of legal framework in settling disputes, 1-7, best | 3.4 | 3.4 | 3.8 | 3.9 | 3.8 | 4.0 | |
| Quality of electricity supply, 1-7, best | 4.3 | 3.9 | 4.5 | 4.8 | 4.7 | 4.6 | |
| % firms identifying transportation as major constraint, % of firms | _ | _ | _ | _ | _ | 7.6 | • |
| % of firms with an annual fin. Statem. reviewed by ext. audit., % of firms | _ | _ | _ | _ | _ | 13.3 | • |
| ICT goods imports, % total goods imports | 4.0 | 5.7 | 5.8 | 6.0 | 6.0 | _ | |

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

