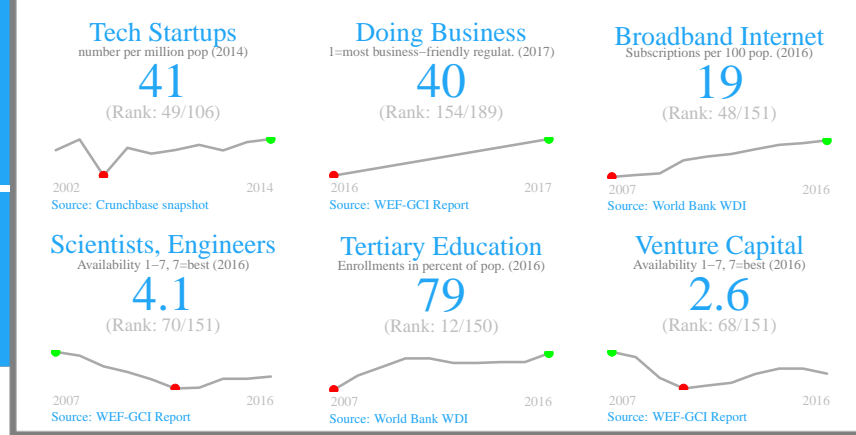
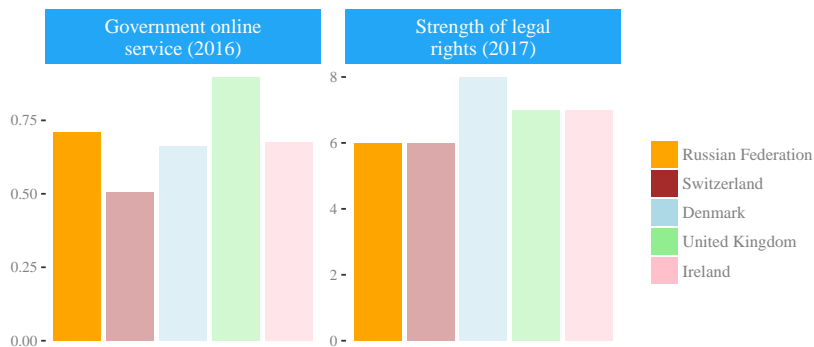


Russian Federation



POLICY Laws, regulations, and government initiatives

GOVERNMENT INDEXES



SOURCES: GLOBAL INFORMATION TECHNOLOGY REPORT; WORLD BANK - WDI

INVESTMENT FRIENDLINESS



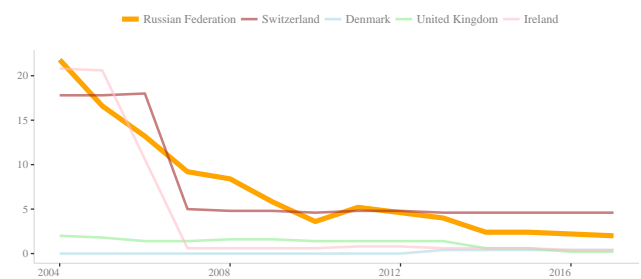
SOURCE: INVESTING ACROSS BORDERS

DOING BUSINESS 2017

	2016	DTF	2017	Change	2016	Rank	2017	Change
Ease of doing business index	73.2	73.19	-0.01		36	40	-4	
Dealing with Construction Permits	64.67	65.86	1.19		117	115	2	
Enforcing Contracts	75.78	74.96	-0.82		8	12	-4	
Getting Credit	65	65	0		42	44	-2	
Getting Electricity	84.22	84.37	0.15		26	30	-4	
Paying Taxes	83.09	82.96	-0.13		40	45	-5	
Protecting Minority Investors	60	60	0		51	53	-2	
Registering Property	90.51	90.55	0.04		8	9	-1	
Resolving Insolvency	41.7	38.6	-3.1		49	51	-2	
Starting a Business	92.35	93.57	1.22		37	26	11	
Trading Across Borders	57.96	57.96	0		138	140	-2	

SOURCE: DOING BUSINESS

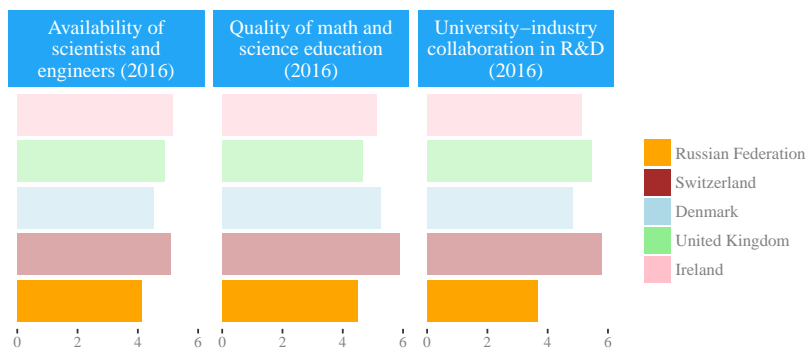
COST OF BUSINESS STARTUP PROCEDURES % of GNI per capita



SOURCE: WORLD BANK WDI

HUMAN CAPITAL State of educational institutions and access to skilled labor

AVAILABILITY OF SKILLED LABOR AND EDUCATION (1-7, 7 = best)



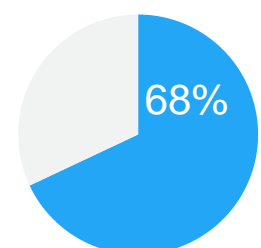
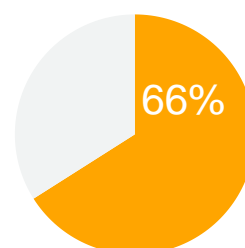
SOURCE: WEF-GCI REPORT

POPULATION EMPLOYED IN SERVICES SECTOR

(% total employed population)

Russian Federation (2014)

ECS (simple average, 2014)



SOURCE: WORLD BANK WDI

FINANCING

Sources of capital available for digital entrepreneurs, including debt, equity, grants, blended financing, etc

FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL

FDI, net inflows
BoP, current US\$, as % GDP (2015)

0.49

(Rank: 129/195)



Investment in Telecoms w/ Private Part.

Millions, \$US (2014)

5,495

(Rank: 3/136)



Market Capitaliz. of Listed Companies

% of GDP (2015)

30

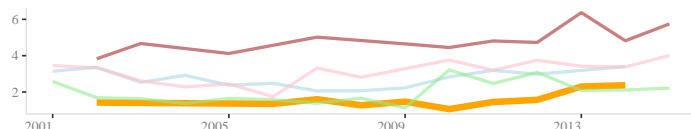
(Rank: 49/115)



SOURCES: WEF-GCI REPORT; WORLD BANK - WDI

INFORMAL INVESTORS RATE (% of 18-64 population)

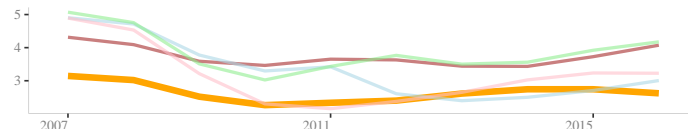
Russian Federation Switzerland Denmark United Kingdom Ireland



SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION

VENTURE CAPITAL AVAILABILITY (1-7, best)

Russian Federation Switzerland Denmark United Kingdom Ireland

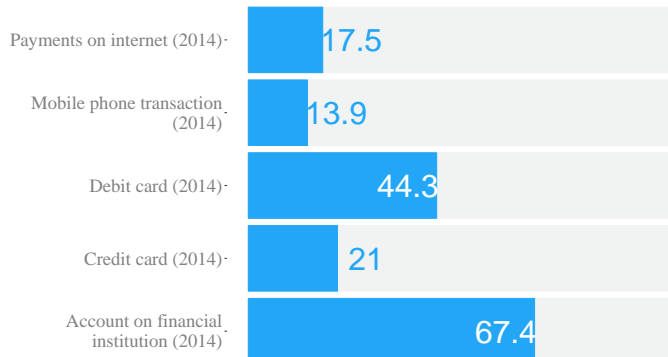


SOURCE: WEF-GCI REPORT

MARKETS

Existence of early customers and distribution channels

FINANCIAL INCLUSION (% age 15+)



SOURCE: WORLD BANK - FINDEX

DIGITAL COMMERCE & INTERNET ACCESS

New business density

new registrations per 1,000 people ages 15-64 (2009)

4.3

(Rank: 35/137)

Ratio of online/in store purchases

Percentage (2016)

47

(Rank: 31/54)

Firms using email to interact with clients/suppliers (%)

% of firms (2010)

95.1

(Rank: 16/146)

Firms with their own Website

% of firms (2014)

64.6

(Rank: 28/143)

ICT service exports

% of service exports, BoP (2014)

32

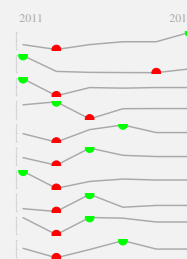
(Rank: 26/178)

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

CULTURE

Societal attitudes toward entrepreneurship

	Avg 2003-2011	2011	2012	2013	2014	2015	2016
Company spending on R&D, 1-7 = best	3.3	3.1	3.0	3.1	3.2	3.2	3.3
Listed domestic companies, total, Number	523.0	817.0	292.0	261.0	254.0	251.0	—
Perceived Capabilities, % of 18-64 population	21.8	33.2	23.5	28.1	27.8	NA	—
Fear of Failure Rate, % of 18-64 population	46.0	43.4	46.5	29.0	39.5	NA	—
Number of tech startups, number per million pop	32.8	37.5	33.8	39.3	41.4	NA	—
High Status Successful Entrepreneurship, % of 18-64 population	59.3	65.2	63.1	68.0	65.9	NA	—
Media Attention for Entrepreneurship, % of 18-64 population	44.4	55.3	44.6	49.0	50.4	NA	—
Total early-stage Entrepr. Activity (TEA), % of 18-64 population	3.9	4.6	4.3	5.8	4.7	NA	—
Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, % of TEA	32.0	41.9	31.4	42.0	41.6	NA	—
New Product early-stage Entrepr. Activity, % of TEA	36.5	29.3	27.5	29.1	30.7	NA	—

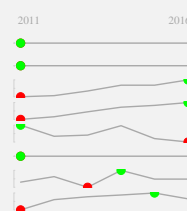


SOURCES: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION; WORLD BANK - WDI

SUPPORTS

Infrastructure and support services available through incubators, accelerators and other NGOs

	Avg 2003-2011	2011	2012	2013	2014	2015	2016
% firms identifying transportation as major constraint, % of firms	NaN	NA	19.0	NA	NA	NA	—
% of firms with an annual fin. Statem. reviewed by ext. audit., % of firms	NaN	NA	23.2	NA	NA	NA	—
Quality of electricity supply, 1-7 = best	4.5	4.3	4.3	4.5	4.8	4.8	5.0
Broadband Internet subscriptions, per 100 population	5.2	11.0	12.2	14.5	16.6	17.4	18.8
Internet bandwidth, kb/s/capita	41.7	41.7	31.9	33.0	41.2	29.9	26.9
Access to electricity, % population	100.0	NA	100.0	NA	NA	NA	—
ICT goods imports, % total goods imports	7.5	7.2	7.5	6.8	7.9	NA	—
Internet users, per 100 population	25.2	49.0	63.8	68.0	70.5	73.4	—



SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI