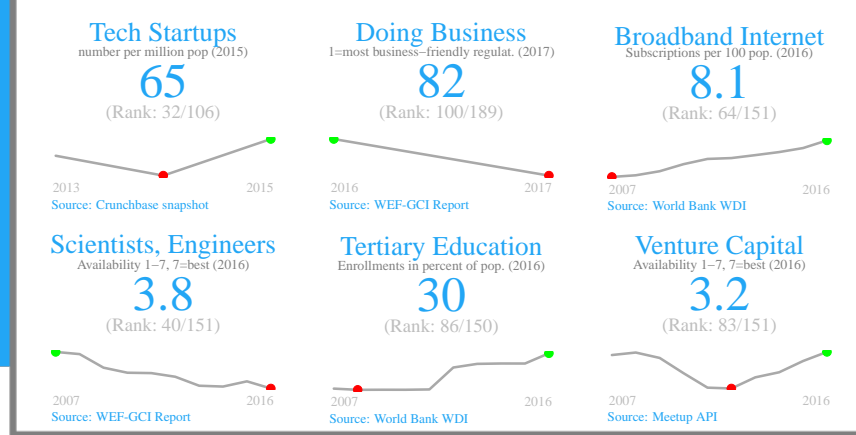


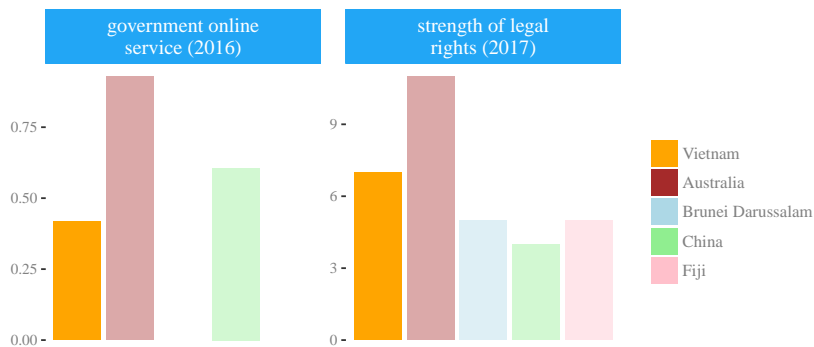
Vietnam

Country Snapshot



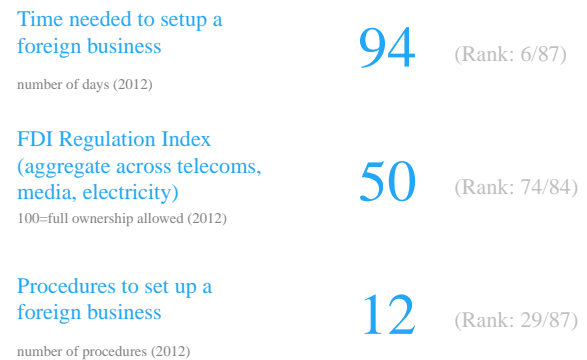
POLICY

GOVERNMENT INDEXES



SOURCES: GLOBAL INFORMATION TECHNOLOGY REPORT; WORLD BANK - WDI

INVESTMENT CLIMATE



SOURCE: INVESTING ACROSS BORDERS

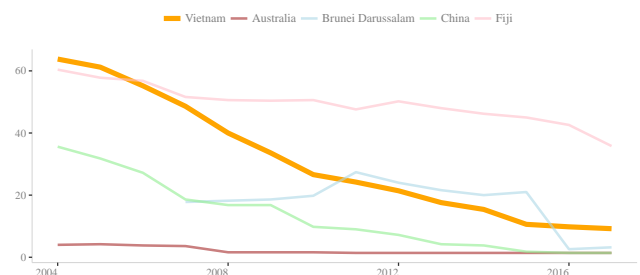
DOING BUSINESS 2017

	2016	DTF	Change	2016	Rank	Change
		2017			2017	
Ease of doing business index	61.11	63.83	2.72	91	82	9
Dealing with Construction Permits	78.88	78.89	0.01	21	24	-3
Enforcing Contracts	60.22	60.22	0	68	69	-1
Getting Credit	70	70	0	29	32	-3
Getting Electricity	65.46	69.11	3.65	101	96	5
Paying Taxes	38.36	49.39	11.03	178	167	11
Protecting Minority Investors	45	53.33	8.33	118	87	31
Registering Property	70.6	70.61	0.01	58	59	-1
Resolving Insolvency	20.1	21.6	1.5	126	125	1
Starting a Business	82.72	81.76	-0.96	111	121	-10
Trading Across Borders	65.61	69.92	4.31	108	93	15

SOURCE: DOING BUSINESS

COST OF BUSINESS STARTUP PROCEDURES

% of GNI per capita

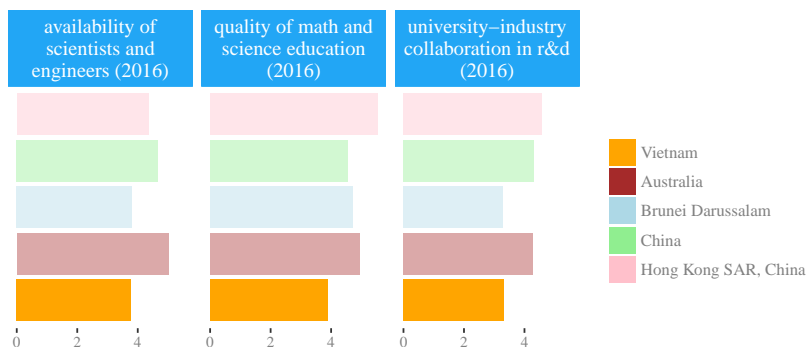


SOURCE: WORLD BANK WDI

HUMAN CAPITAL

AVAILABILITY OF SKILLED LABOR AND EDUCATION

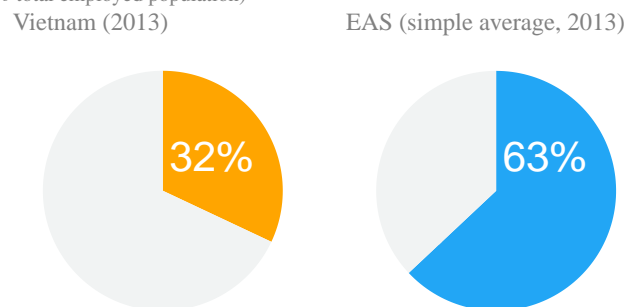
(1-7, 7 = best)



SOURCE: WEF-GCI REPORT

POPULATION EMPLOYED IN SERVICES SECTOR

(% total employed population)



SOURCE: WORLD BANK WDI

FINANCE

FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL

FDI, net inflows

BoP, current US\$, as % GDP (2015)

6.1

(Rank: 45/195)

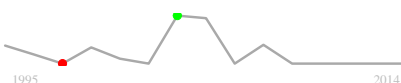


Investment in Telecoms w/ Private Part.

Millions, \$US (2014)

0

(Rank: 19/136)

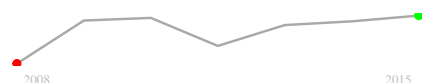


Market Capitaliz. of Listed Companies

% of GDP (2015)

27

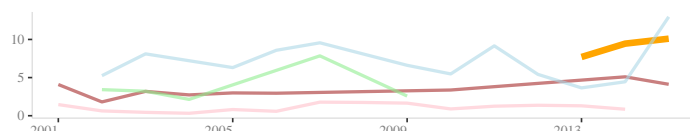
(Rank: 73/115)



SOURCES: WEF-GCI REPORT; WORLD BANK - WDI

INFORMAL INVESTORS RATE (% of 18-64 population)

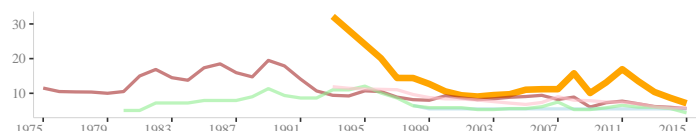
Vietnam Australia China Hong Kong SAR, China Japan



SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION

LENDING INTEREST RATES (% of interest rate)

Vietnam Australia Brunei Darussalam China Fiji



WORLD BANK - WDI

MARKETS

FINANCIAL INCLUSION (% age 15+)

Payments on internet (2014)

9.1

Mobile phone transaction (2014)

2.7

Mobile account (2014)

0.5

Debit card (2014)

26.5

Credit card (2014)

1.9

Account on financial institution (2014)

30.9

SOURCE: WORLD BANK - FINDEX

DIGITAL COMMERCE & INTERNET ACCESS

Internet bandwidth

kb/s/capita (2016)

20.7

(Rank: 74/151)

Firms using email to interact with clients/suppliers (%)

% of firms (2010)

91.5

(Rank: 23/146)

Internet users

per 100 population (2015)

35.1

(Rank: 48/211)

Firms with their own Website

% of firms (2014)

48.6

(Rank: 54/143)

Broadband Internet subscriptions

per 100 population (2016)

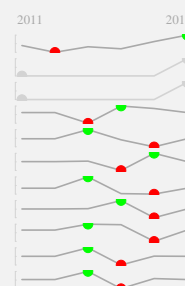
6.5

(Rank: 64/151)

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

CULTURE

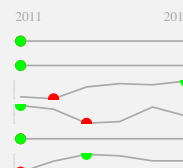
	Avg 2003-2011	2011	2012	2013	2014	2015	2016
Company spending on R&D, 1-7, best	3.5	3.2	3.1	3.2	3.1	3.3	3.5
ICT service exports, NA	—	—	—	—	—	—	—
New business density, NA	—	—	—	—	—	—	—
Perceived Capabilities, % of 18-64 population	NaN	NA	NA	48.6	58.2	56.8	—
Fear of Failure Rate, % of 18-64 population	NaN	NA	NA	56.7	50.1	45.6	—
Number of tech startups, number per million pop	NaN	NA	NA	57.4	48.6	64.8	—
High Status Successful Entrepreneurship, % of 18-64 population	NaN	NA	NA	81.5	75.9	75.8	—
Media Attention for Entrepreneurship, % of 18-64 population	NaN	NA	NA	80.5	86.8	73.5	—
Total early-stage Entrepr. Activity (TEA), % of 18-64 population	NaN	NA	NA	15.3	15.3	13.7	—
Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, % of TEA	NaN	NA	NA	62.2	53.3	57.9	—
New Product early-stage Entrepr. Activity, % of TEA	NaN	NA	NA	50.8	36.9	45.0	—



SOURCES: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION; WORLD BANK - WDI

SUPPORTS

	Avg 2003-2011	2011	2012	2013	2014	2015	2016
% firms identifying transportation as major constraint, % of firms	NaN	NA	NA	NA	NA	8.0	—
% of firms with an annual fin. Statem. reviewed by ext. audit., % of firms	NaN	NA	NA	NA	NA	24.3	—
Quality of electricity supply, 1-7, best	3.4	3.3	3.1	4.0	4.2	4.1	4.4
Efficiency of legal framework in settling disputes, 1-7, best	3.8	3.7	3.6	3.4	3.4	3.7	3.5
Access to electricity, % population	96.0	NA	99.0	NA	NA	NA	—
ICT goods imports, % total goods imports	7.0	10.2	16.2	19.9	19.1	NA	—



SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI