



Snapshots Data Note



Botswana

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2016) | (millions) | capita (current | (2009) | rate (2014) |
| | (2016) | US\$) (2016) | | |
| 15.3 | 2.3 | 6,634.6 | 18.2 | 18.2 |

Macro Indicators

| Wacro Indicators | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|---------|--------|--------|--------|--------|
| GDP growth (annual %) | 4.564 | 4.832 | 9.322 | 4.421 | 3.000 | 4.000 |
| Current account balance | 6.691 | 0.085 | 8.609 | 15.805 | 14.187 | 14.007 |
| Fiscal balance (% of GDP) | 0.160 | 0.368 | 5.482 | 2.515 | -1.343 | -2.471 |
| Remittances, received (% of GDP) [1] | 0.608 | 0.123 | 0.241 | _ | _ | _ |
| Real Effective Exchange Rate (2010=100) | 116.635 | 105.489 | 98.944 | 91.286 | 84.058 | 84.870 |
| Consumer Price Index, annual percent change | 8.557 | 7.540 | 5.884 | 4.403 | 3.000 | 3.500 |



Investment indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 | |
|---|---------------|------|------|------|------|------|--|
| Gross domestic investment (% GDP) | 28.4 | 35.6 | 30.4 | 33.8 | 34.9 | 35.8 | |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 33.3 | 38.0 | 32.5 | 30.8 | _ | | |
| Inward FDI (% of GDP) [2] | 4.6 | 3.4 | 2.7 | 2.5 | _ | _ | |
| Inward FDI, % of private investment [2] | 15.3 | 2.8 | NA | _ | _ | _ | |



Trade Indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 86.8 | 105.2 | 115.2 | 120.7 | 119.5 | 117.0 |
| Trade balance (% GDP, real terms) | 5.5 | -11.5 | -3.9 | -1.2 | -2.4 | -2.1 |
| Exports, Goods and Services, annual percent change (real terms) | 4.4 | 17.8 | 29.8 | 12.1 | 1.0 | 2.0 |
| Imports, Goods and Services, annual percent change (real terms) | 5.6 | 32.1 | 11.6 | 6.9 | 3.0 | 1.5 |
| Total reserves in months of imports [1] | 16.4 | 10.5 | 11.3 | | _ | _ |



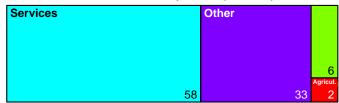
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

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|-----------------------------------|---|----------------|
| 84 | | |

Imports Categories by % of Total Value, 2014

| Consumer goods | | Raw materials | Capital goods | Intermediate goods | |
|----------------|----|---------------|---------------|-----------------------|--|
| | 36 | 36 | 16 | 12 | |

Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 93 | 97 | -4 |
| Ease of Doing Business Rank | 72 | 72 | 0 |
| Enforcing Contracts | 126 | 128 | -2 |
| Getting Credit | 61 | 70 | -9 |
| Getting Electricity | 139 | 122 | 17 |
| Paying Taxes | 67 | 71 | -4 |
| Protecting Minority Investors | 81 | 81 | 0 |
| Registering Property | 70 | 70 | 0 |
| Resolving Insolvency | 56 | 56 | 0 |
| Starting a Business | 135 | 143 | -8 |
| Trading Across Borders | 50 | 51 | -1 |

Source: Doing Busines Report 2015

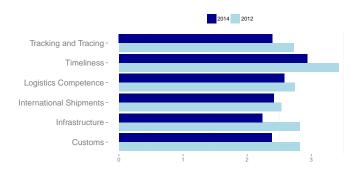
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency. Technol. Readiness 4 Macroec. environment 5 Fin. rrrkt development 2 Institutions Business sophist. Goods mrkt efficiency Higher educat. and training + Botswana Innovation Market size + Sub-Saharan Africa Infrastructure

Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 7.8 | 7.1 |
| Binding (%) | 96 | 96.9 |
| Dispersion (Standard Deviation) | 16.1 | 13.6 |
| Import duties collected [1] | _ | _ |
| MFN Tariff (Agriculture) | 9.1 | 9.2 |
| MFN Tariff (Non-Agriculture) | 7.6 | 7.5 |
| MFN Tariff (Simple Average) | 7.7 | 7.7 |
| Services sectors with GATS commitments [1] | _ | 19 |

Sources: WITS, [1] WTO Trade Profiles

Private Sector's Views

Enterprise Survey 2013

| | Sub-Saharan Africa | Botswana | All Countries | |
|---|--------------------|----------|---------------|---|
| Number of electrical outages in a typical month | 8.30 | 4.10 | 6.30 | _ |
| Percent of firms with a bank loan/line of credit | 23.10 | 50.00 | 34.30 | |
| Proportion of investment financed by banks (%) | 9.90 | 24.70 | 14.30 | |
| Proportion of investment financed internally (%) | 76.70 | 66.70 | 71.80 | |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.20 | 10.20 | 9.90 | |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015

