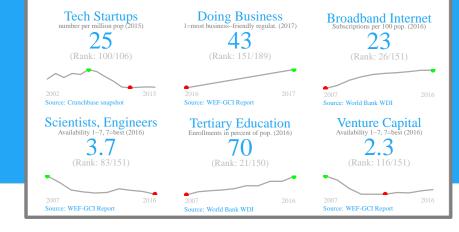
# Digital Entrepreneurship 360

# Croatia

Country Snapshot



#### **POLICY** Laws, regulations, and government initiatives

### **GOVERNMENT INDEXES**



SOURCES: GLOBAL INFORMATION TECHNOLOGY REPORT; WORLD BANK - WDI

INVESTMENT FRIENDLINESS

| Time needed to setup a foreign<br>business<br>number of days (2012)                                    | 23  | (Rank: 52/87)   |
|--|-----|-----------------|
| FDI Regulation Index (aggrega<br>across telecoms, media, electric<br>100=full ownership allowed (2012) | 100 | (Rank: 27/84)   |
| Procedures to set up a foreign business number of procedures (2012)                                    | 9   | (Rank: 48/87)   |
| Efficiency of legal framework i settling disputes  | 2.2 | (Rank: 147/151) |

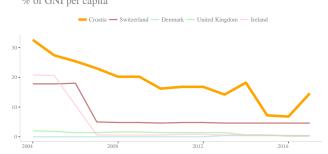
SOURCE: INVESTING ACROSS BORDERS

#### **DOING BUSINESS 2017**

|                                   |       | DTF   |        |      | Rank |        |
|-----------------------------------|-------|-------|--------|------|------|--------|
|                                   | 2016  | 2017  | Change | 2016 | 2017 | Change |
| Ease of doing business index      | 72.78 | 72.99 | 0.21   | 39   | 43   | -4     |
| Dealing with Construction Permits | 62.73 | 63.41 | 0.68   | 126  | 128  | -2     |
| Enforcing Contracts               | 75.87 | 75.87 | 0      | 7    | 7    | 0      |
| Getting Credit                    | 55    | 55    | 0      | 70   | 75   | -5     |
| Getting Electricity               | 75.66 | 76.25 | 0.59   | 66   | 68   | -2     |
| Paying Taxes                      | 86.74 | 81.74 | -5     | 23   | 49   | -26    |
| Protecting Minority Investors     | 63.33 | 66.67 | 3.34   | 40   | 27   | 13     |
| Registering Property              | 69.77 | 69.77 | 0      | 61   | 62   | -1     |
| Resolving Insolvency              | 30.5  | 33.7  | 3.2    | 57   | 54   | 3      |
| Starting a Business               | 84.73 | 85.56 | 0.83   | 99   | 95   | 4      |
| Trading Across Borders            | 100   | 100   | 0      | 1    | 1    | 0      |

SOURCE: DOING BUSINESS

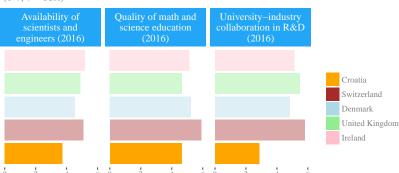
#### COST OF BUSINESS STARTUP PROCEDURES % of GNI per capita



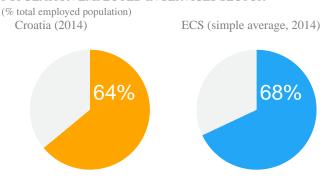
SOURCE: WORLD BANK WDI

#### **HUMAN CAPITAL** State of educational institutions and access to skilled labor

#### AVAILABILITY OF SKILLED LABOR AND EDUCATION (1-7, 7 = best)



#### POPULATION EMPLOYED IN SERVICES SECTOR



SOURCE: WORLD BANK WDI

SOURCE: WEF-GCI REPORT

# FINANCING

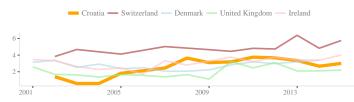
Sources of capital available for digital entrepreneurs, including debt, equity, grants, blended financing, etc

FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL



SOURCES: WEF-GCI REPORT; WORLD BANK - WDI

#### INFORMAL INVESTORS RATE (% of 18-64 population)



SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION

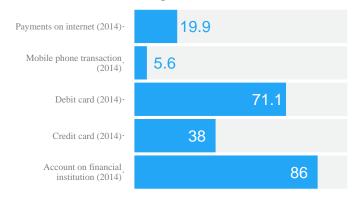
#### VENTURE CAPITAL AVAILABILITY (1-7, best)



SOURCE: WEF-GCI REPORT

## MARKETS Existence of early customers and distribution channels

#### FINANCIAL INCLUSION (% age 15+)



SOURCE: WORLD BANK - FINDEX

#### DIGITAL COMMERCE & INTERNET ACCESS

| New business density new registrations per 1,000 people ages 15–64 (2009)  | 2.6  | (Rank: 52/137)  |
|--|------|-----------------|
| Ratio of online/in store purchases Percentage (2016)                       | 34   | (Rank: 38/54)   |
| Firms using email to interact with clients/suppliers (%) % of firms (2010) | 95.3 | (Rank: 15/146)  |
| Firms with their own Website<br>% of firms (2014)                          | 70.2 | (Rank: 12/143)  |
| ICT service exports % of service exports, BoP (2014)                       | 8.6  | (Rank: 142/178) |

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

# CULTURE Societal attitudes toward entrepreneurship

|  | Avg 2003-2011 | 2011  | 2012  | 2013  | 2014  | 2015  | 2016 | 2011 2016 |
|--|---------------|-------|-------|-------|-------|-------|------|-----------|
| Company spending on R&D, 1-7 = best                                  | 3.2           | 3.0   | 3.0   | 3.1   | 3.1   | 3.1   | 3.2  |           |
| Listed domestic companies, total, Number                             | 237.9         | 233.0 | 211.0 | 192.0 | 193.0 | 186.0 | _    |           |
| Perceived Capabilities, % of 18-64 population                        | 53.1          | 49.0  | 44.1  | 47.2  | 45.9  | 47.5  | _    |           |
| Fear of Failure Rate, % of 18-64 population                          | 32.7          | 34.3  | 36.0  | 35.2  | 30.3  | 34.4  | _    |           |
| Number of tech startups, number per million pop                      | 44.3          | 24.9  | 23.5  | 24.4  | 25.1  | 24.6  | _    |           |
| High Status Successful Entrepreneurship, % of 18-64 population       | 50.8          | 47.0  | 41.7  | 43.1  | 46.6  | 42.3  | _    |           |
| Media Attention for Entrepreneurship, % of 18-64 population          | 52.1          | 40.9  | 39.7  | 42.9  | 40.4  | 47.5  | _    |           |
| Total early-stage Entrepr. Activity (TEA), % of 18-64 population     | 6.0           | 7.3   | 8.3   | 8.3   | 8.0   | 7.7   | _    |           |
| Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, % of TEA | 41.1          | 30.7  | 35.7  | 29.8  | 28.7  | 40.9  | _    |           |
| New Product early-stage Entrepr. Activity, % of TEA                  | 28.0          | 37.8  | 30.1  | 29.9  | 27.3  | 28.2  | _    |           |
|  |               |       |       |       |       |       |      |           |

SOURCES: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION; WORLD BANK - WDI

# **SUPPORTS** Infrastructure and support services available through incubators, accelerators and other NGOs

|  | Avg 2003-2011 | 2011 | 2012  | 2013 | 2014 | 2015 | 2016 | 2011 |
|--|---------------|------|-------|------|------|------|------|------|
| % firms identifying transportation as major constraint, % of firms         | NaN           | NA   | NA    | 6.2  | NA   | NA   | _    | •    |
| % of firms with an annual fin. Statem. reviewed by ext. audit., % of firms | NaN           | NA   | NA    | 31.5 | NA   | NA   | _    | •    |
| Quality of electricity supply, 1-7 = best                                  | 5.4           | 5.3  | 5.4   | 5.6  | 5.7  | 5.6  | 5.8  |      |
| Broadband Internet subscriptions, per 100 population                       | 10.6          | 18.2 | 19.5  | 20.3 | 21.5 | 23.0 | 23.2 |      |
| Internet bandwidth, kb/s/capita  | 34.0          | 34.0 | 19.9  | 28.2 | 40.5 | 58.0 | 72.4 |      |
| Access to electricity, % population  | 100.0         | NA   | 100.0 | NA   | NA   | NA   | _    | •    |
| ICT goods imports, % total goods imports                                   | 5.6           | 4.2  | 4.3   | 5.4  | 4.9  | NA   | _    |      |
| Internet users, per 100 population   | 41.7          | 57.8 | 61.9  | 66.8 | 68.6 | 69.8 | _    |      |

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

