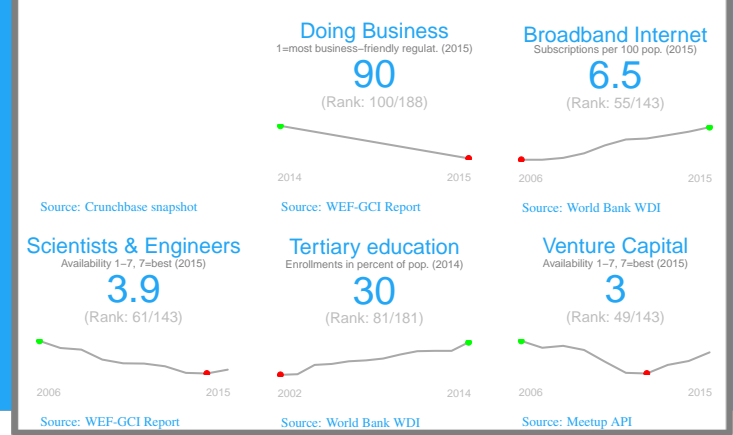
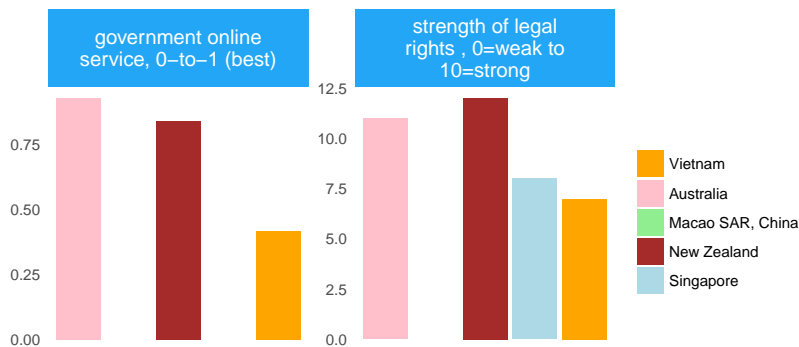


Vietnam



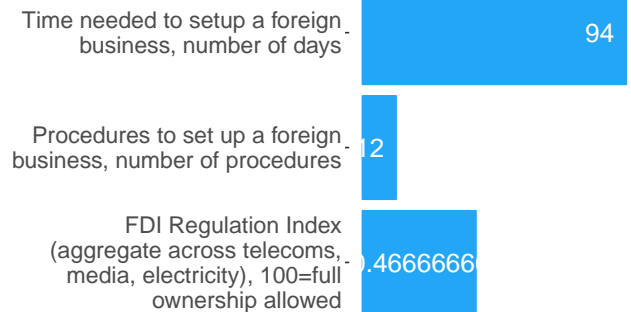
POLICY

GOVERNMENT INDEXES



SOURCES: GLOBAL INFORMATION TECHNOLOGY REPORT; WORLD BANK - WDI

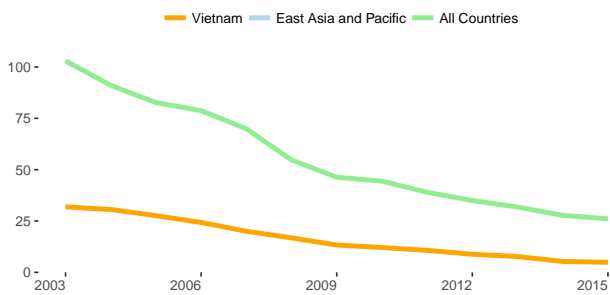
INVESTMENT CLIMATE



SOURCE: INVESTING ACROSS BORDERS

COST OF BUSINESS STARTUP PROCEDURES

% of GNI per capita



SOURCE: WORLD BANK WDI

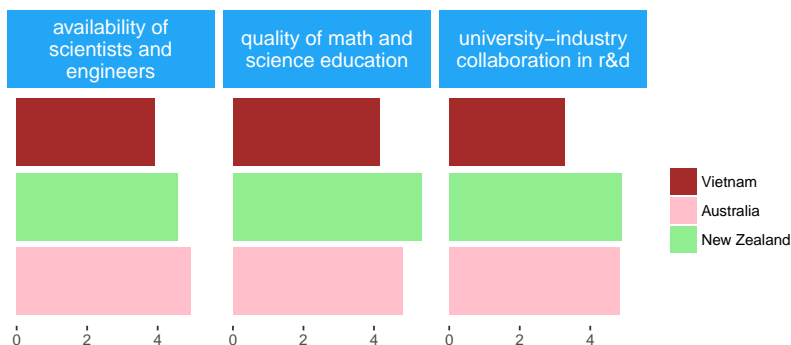
DOING BUSINESS 2015

	2015	DTF 2016	Change	2015	Rank 2016	Change
Ease of Doing Business	60.35	62.1	1.75	93	90	3
Dealing with Construction Permits	82.33	82.21	-0.12	12	12	0
Enforcing Contracts	60.22	60.22	0	74	74	0
Getting Credit	65	70	5	36	28	8
Getting Electricity	56.91	63.34	6.43	130	108	22
Paying Taxes	43.61	45.41	1.8	172	168	4
Protecting Minority Investors	45	45	0	121	122	-1
Registering Property	70.6	70.6	0	58	58	0
Resolving Insolvency	35.02	35.83	0.81	125	123	2
Starting a Business	77.68	81.25	3.57	125	119	6
Trading Across Borders	67.15	67.15	0	98	99	-1

SOURCE: DOING BUSINESS

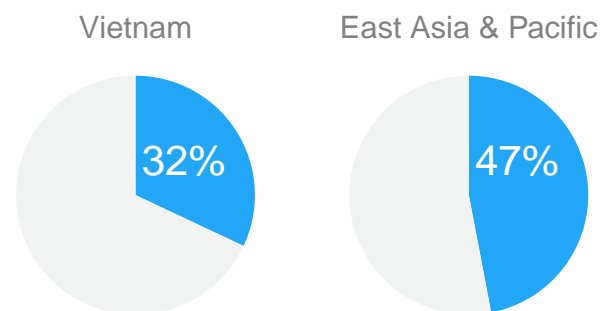
HUMAN CAPITAL

AVAILABILITY OF SKILLED LABOR AND EDUCATION (1-7, 7 = best)



SOURCE: WEF-GCI REPORT

POPULATION EMPLOYED IN SERVICES SECTOR (% total employed population)



SOURCE: WORLD BANK WDI

FINANCE

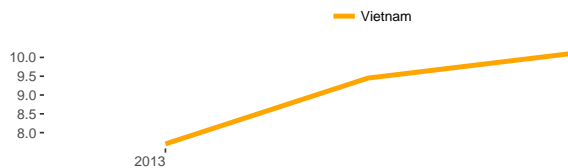
FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL

	2010	2011	2012	2013	2014	2015
Foreign direct investment, net, USD billions	-7.1	-6.48	-7.17	-6.94	-8.05	...
Market capitalization of listed companies, % of GDP	25.98	15.92	...	23.4	24.74	...
Investment in telecoms with private participation, USD billions	0	0	0	0	0	...

SOURCES: WEF-GCI REPORT; WORLD BANK - WDI



INFORMAL INVESTORS RATE (% of 18-64 population)



SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION

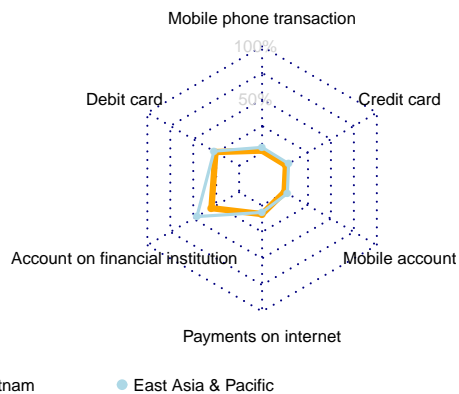
LENDING INTEREST RATES (% of interest rate)



WORLD BANK - WDI

MARKETS

FINANCIAL INCLUSION (% age 15+)



SOURCE: WORLD BANK - FINDEX

DIGITAL COMMERCE & INTERNET ACCESS

	Vietnam	East Asia and Pacific	All Countries
Broadband Internet subscriptions (per 100 pop.)	5.6	—	—
Internet bandwidth (kb/s/capita)	15.9	—	—
Internet users (per 100 pop.)	17.3	34.2	14.2

Firms with their own Website, % of firms

48.5

Firms using email to interact with clients/suppliers (%), % of firms

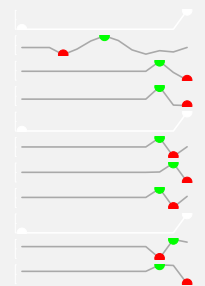
91.4

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

CULTURE

	Avg 2002-2010	2011	2012	2013	2014	2015
ICT service exports, % of service exports, BoP	NaN	NA	NA	NA	NA	—
Company spending on R&D, 1-7, best	3.5	3.2	3.1	3.2	3.1	3.3
Fear of Failure Rate, % of 18-64 population	—	—	—	56.7	50.1	45.6
High Status Successful Entrepreneurship, % of 18-64 population	—	—	—	81.5	75.9	75.8
New business density, new registrations per 1,000 people ages 15-64	NaN	NA	NA	NA	NA	—
Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, % of TEA	—	—	—	62.2	53.3	57.9
Media Attention for Entrepreneurship, % of 18-64 population	—	—	—	80.5	86.8	73.5
New Product early-stage Entrepr. Activity, % of TEA	—	—	—	50.8	36.9	45.0
Number of tech startups, NA	—	—	—	—	—	—
Perceived Capabilities, % of 18-64 population	—	—	—	48.6	58.2	56.8
Total early-stage Entrepr. Activity (TEA), % of 18-64 population	—	—	—	15.3	15.3	13.7

SOURCES: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION; WORLD BANK - WDI



SUPPORTS

	Avg 2002-2010	2011	2012	2013	2014	2015
Access to electricity, % population	96.0	NA	99.0	NA	NA	—
Efficiency of legal framework in settling disputes, 1-7, best	3.9	3.7	3.6	3.4	3.4	3.7
Quality of electricity supply, 1-7, best	3.4	3.3	3.1	4.0	4.2	4.1
% firms identifying transportation as major constraint, % of firms	—	—	—	—	—	7.9
% of firms with an annual fin. Statem. reviewed by ext. audit., % of firms	—	—	—	—	—	24.4
ICT goods imports, % total goods imports	6.3	10.2	16.2	19.9	19.1	—

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

