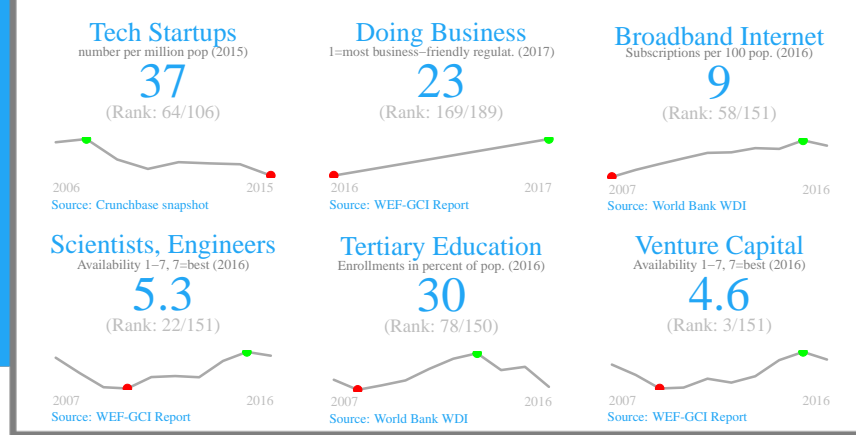


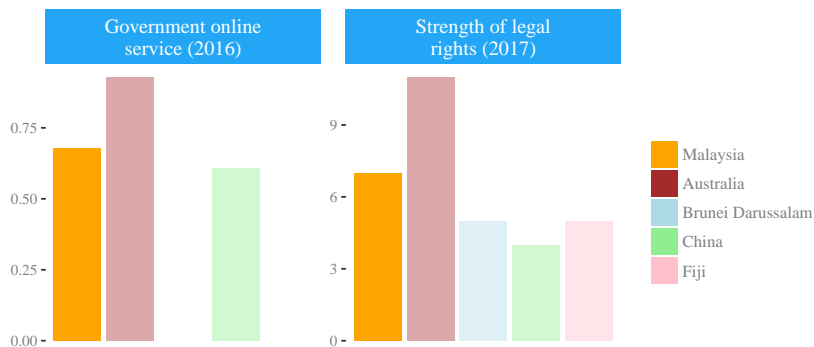
Malaysia

Country Snapshot



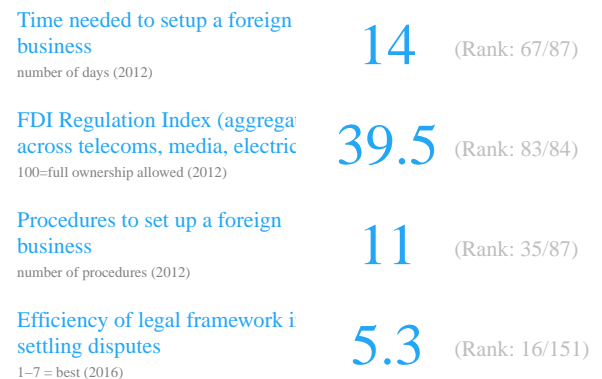
POLICY Laws, regulations, and government initiatives

GOVERNMENT INDEXES



SOURCES: GLOBAL INFORMATION TECHNOLOGY REPORT; WORLD BANK - WDI

INVESTMENT FRIENDLINESS



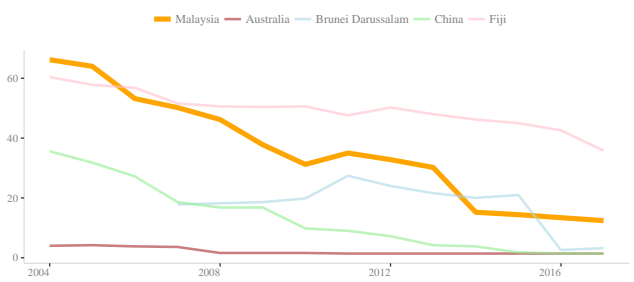
SOURCE: INVESTING ACROSS BORDERS

DOING BUSINESS 2017

	2016	DTF	Change	2016	Rank	Change
		2017			2017	
Ease of doing business index	78.18	78.11	-0.07	22	23	-1
Dealing with Construction Permits	81.08	81.1	0.02	13	13	0
Enforcing Contracts	66.61	66.61	0	40	42	-2
Getting Credit	70	75	5	29	20	9
Getting Electricity	94.33	94.34	0.01	7	8	-1
Paying Taxes	79.31	79.2	-0.11	59	61	-2
Protecting Minority Investors	80	80	0	3	3	0
Registering Property	76.32	76.29	-0.03	39	40	-1
Resolving Insolvency	81.3	81.3	0	45	46	-1
Starting a Business	89.31	83.67	-5.64	59	112	-53
Trading Across Borders	82.38	82.38	0	58	60	-2

SOURCE: DOING BUSINESS

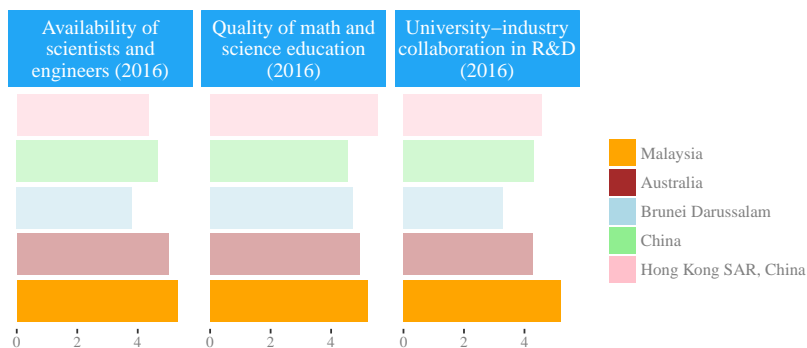
COST OF BUSINESS STARTUP PROCEDURES % of GNI per capita



SOURCE: WORLD BANK WDI

HUMAN CAPITAL State of educational institutions and access to skilled labor

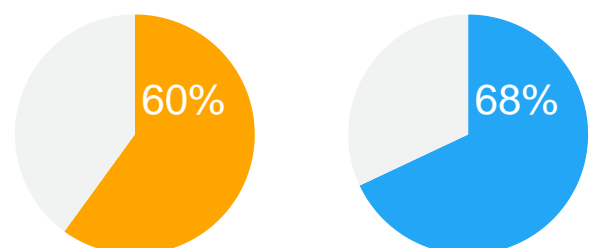
AVAILABILITY OF SKILLED LABOR AND EDUCATION (1-7, 7 = best)



SOURCE: WEF-GCI REPORT

POPULATION EMPLOYED IN SERVICES SECTOR (% total employed population)

Malaysia (2014) EAS (simple average, 2014)



SOURCE: WORLD BANK WDI

FINANCING

Sources of capital available for digital entrepreneurs, including debt, equity, grants, blended financing, etc

FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL

FDI, net inflows
BoP, current US\$, as % GDP (2015)

3.7

(Rank: 144/195)

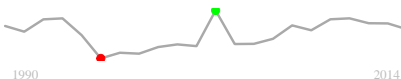


Investment in Telecoms w/ Private Part.

Millions, \$US (2014)

799

(Rank: 49/136)



Market Capitaliz. of Listed Companies

% of GDP (2015)

129

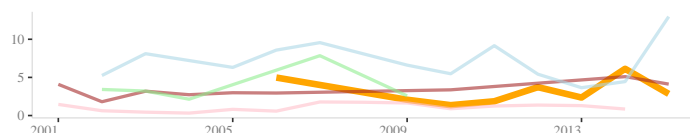
(Rank: 6/115)



SOURCES: WEF-GCI REPORT; WORLD BANK - WDI

INFORMAL INVESTORS RATE (% of 18-64 population)

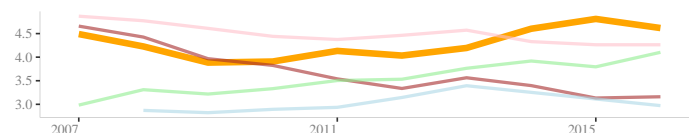
Malaysia Australia China Hong Kong SAR, China Japan



SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION

VENTURE CAPITAL AVAILABILITY (1-7, best)

Malaysia Australia Brunei Darussalam China Hong Kong SAR, China

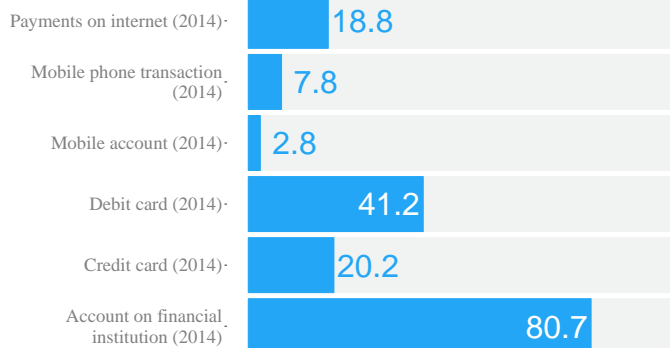


SOURCE: WEF-GCI REPORT

MARKETS

Existence of early customers and distribution channels

FINANCIAL INCLUSION (% age 15+)



SOURCE: WORLD BANK - FINDEX

DIGITAL COMMERCE & INTERNET ACCESS

New business density

new registrations per 1,000 people ages 15-64 (2009)

2.3

(Rank: 56/137)

Ratio of online/in store purchases

Percentage (2016)

52

(Rank: 27/54)

Firms using email to interact with clients/suppliers (%)

% of firms (2010)

46.2

(Rank: 119/146)

Firms with their own Website

% of firms (2014)

31.5

(Rank: 89/143)

ICT service exports

% of service exports, BoP (2014)

20.2

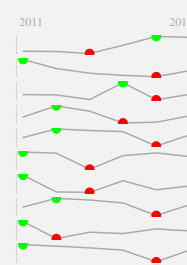
(Rank: 69/178)

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

CULTURE

Societal attitudes toward entrepreneurship

	Avg 2003-2011	2011	2012	2013	2014	2015	2016
Company spending on R&D, 1-7 = best	4.6	4.7	4.7	4.6	4.9	5.3	5.2
Listed domestic companies, total, Number	963.9	932.0	911.0	900.0	895.0	892.0	—
Perceived Capabilities, % of 18-64 population	34.0	31.1	30.8	28.0	38.4	27.8	—
Fear of Failure Rate, % of 18-64 population	47.6	30.0	36.3	33.3	26.8	27.1	—
Number of tech startups, number per million pop	52.5	41.4	46.0	45.2	44.6	36.9	—
High Status Successful Entrepreneurship, % of 18-64 population	66.9	51.3	50.9	45.0	50.0	51.0	—
Media Attention for Entrepreneurship, % of 18-64 population	80.8	73.5	62.5	62.2	69.8	63.9	—
Total early-stage Entrepr. Activity (TEA), % of 18-64 population	6.3	4.9	7.0	6.6	5.9	2.9	—
Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, % of TEA	51.6	71.8	60.7	64.9	64.0	67.0	—
New Product early-stage Entrepr. Activity, % of TEA	34.1	36.2	34.5	32.5	30.0	17.0	—

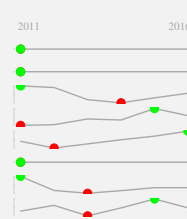


SOURCES: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION; WORLD BANK - WDI

SUPPORTS

Infrastructure and support services available through incubators, accelerators and other NGOs

	Avg 2003-2011	2011	2012	2013	2014	2015	2016
% firms identifying transportation as major constraint, % of firms	NaN	NA	NA	NA	NA	14.1	—
% of firms with an annual fin. Statem. reviewed by ext. audit., % of firms	NaN	NA	NA	NA	NA	48.7	—
Quality of electricity supply, 1-7 = best	5.8	5.9	5.9	5.8	5.7	5.8	5.8
Broadband Internet subscriptions, per 100 population	4.7	7.3	7.4	8.4	8.2	10.1	8.9
Internet bandwidth, kb/s/capita	20.0	20.0	10.7	16.4	22.1	27.2	34.1
Access to electricity, % population	99.3	NA	100.0	NA	NA	NA	—
ICT goods imports, % total goods imports	33.2	25.6	23.1	22.6	23.1	NA	—
Internet users, per 100 population	51.4	61.0	65.8	57.1	63.7	71.1	—



SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI