



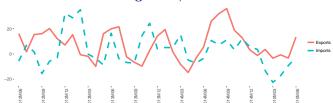
# Snapshots Data Note

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	GDP (US\$	Population	Land area	(sq.	Income per	Poverty rate	Unemployment	Ease of Doing
Guatemala	billions) (2017)	(millions) (2017)	km) (201	5)	capita (current US\$) (2017)	(2011) [1]	rate (2016)	Business Rank (2016)
	73	17	107,160	1	4,303	12	NA	81
Macro Indicators								
	Avg 2	2003-2012	2013	20	14   2015	2016	2017	
GDP growth (annual %)		3.4	3.7	4	1.2 3.8	3.7	3.7	_
Current account balance		-4.0	-2.7	-2	2.1 -2.2	-2.1	-2.0	
Fiscal balance (% of GDP)		-2.1	-2.1	-2	2.0 -2.3	-2.0	-1.9	
Remittances, received (% of GDP) [1]		10.8	10.0	S	0.9 —	_		
General government gross debt [3]		21.8	24.6	24	1.2 24.2	24.2		
Real Effective Exchange Rate (2010=100)		95.0	110.1	114	.9 122.2	125.1	127.2	
Consumer Price Index, annual percent change		6.5	4.3	3	3.4 1.2	1.2	1.2	
Investment indicators								
	Avg 2	2003-2012	2013	20		2016	2017	
Gross domestic investment (% GDP)		17.2	14.5	14	14.2	14.1	14.0	
Gross domestic investment, of w: Private investment (	% GDP) [1]	17.6	14.0	13	B.5 —	_		
Inward FDI (% of GDP) [2]		1.8	2.4	2	2.3 —	_	_	
Inward FDI, % of private investment [2]		10.5	16.8	N	ГА —	_	_	
Trade Indicators								
Titae Indicators	Avg 2	2003-2012	2013	20	14 2015	2016	2017	
Total Trade in Goods and Services (% of GDP, real ter	ms)	65.3	63.1	64	.6 64.8	64.9	65.1	
Trade balance (% GDP, real terms)		-11.7	-10.7	-10	0.5 -9.9	-9.6	-9.2	
Exports, Goods and Services, annual percent change (r	eal terms)	2.0	6.7	7	7.5 5.2	4.5	5.0	
Imports, Goods and Services, annual percent change (r	eal terms)	2.9	4.3	6	3.2	3.4	3.4	~
Total reserves in months of imports [1]		3.9	4.2	4	.0 —	_	_	

Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2015

	Sugars, beet or cane, raw, in solid	Coffee, not roasted, whether or not	Blouses, shirts & shirt-blouses, wo
			Precious metal
			ores and
8	8	6	concentrate 3

Imports Categories by % of Total Value, 2015

Consumer goods		Intermediate goods	Capital goods	s	
	44	29	21	7	

Source: World Integrated Trade Solution (WITS)

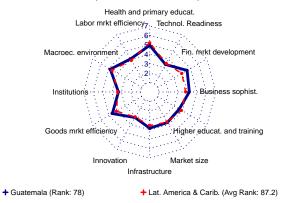
Doing Business 2015 Distance to Frontier (DTF) and Rank

		DIF			Rank	
	2015	2016	Change	2015	2016	Change
Ease of Doing Business	63.41	63.49	0.08	81	81	0
Dealing with Construction Permits	66.86	67.17	0.31	104	106	-2
Enforcing Contracts	34.55	34.55	0	173	173	0
Getting Credit	80	80	0	12	15	-3
Getting Electricity	88.84	85.76	-3.08	18	21	-3
Paying Taxes	80.04	81.18	1.14	54	50	4
Protecting Minority Investors	33.33	33.33	0	173	174	-1
Registering Property	66.39	66.42	0.03	74	75	-1
Resolving Insolvency	27.37	27.3	-0.07	153	153	0
Starting a Business	83.72	83.87	0.15	99	101	-2
Trading Across Borders	72.98	75.31	2.33	81	78	3

Source: Doing Busines Report 2015

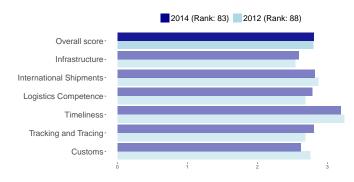
#### WEF Competitiveness Indicators

(Scale 1-7, 7=best)



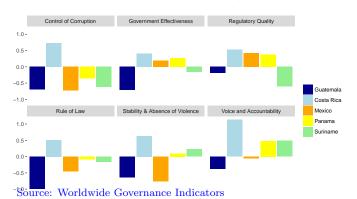
Source: WEF Global Competitiveness Report 2015

## Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

### World Governance indicators (Std. score, High=best)



### Trade Policy

	2010	2015
Applied Tariff (Incl. Prefers. and Trade-Weighted)	4.1	3.3
Binding $(\%)$	100.0	100.0
Dispersion (Standard Deviation)	6.5	6.4
MFN Tariff (Agriculture)	9.9	9.7
MFN Tariff (Non-Agriculture)	4.8	4.6
MFN Tariff (Simple Average)	5.6	5.3

Sources: WITS, [1] WTO Trade Profiles

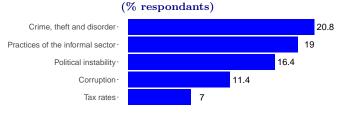
### Private Sector View

### **Enterprise Survey 2010**

	Latin America and Caribbean	Guatemala	All Countries
Number of electrical outages in a typical month	2.80	2.20	6.30
Percent of firms with a bank loan/line of credit	45.20	49.10	35.20
Proportion of investments financed by banks (%)	19.30	22.40	14.60
Proportion of investments financed internally (%)	63.20	55.00	71.20
Senior management time spent dealing with the requirements of government regulation (%)	14.00	10.20	10.00

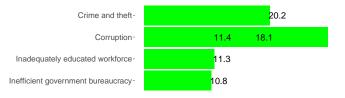
Source: Enterprise Survey 2010

Top 5 constraints according to ES 2010



Source: Enterprise Survey 2010

Top 5 constraints according to WEF 2015 survey (% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015

