



T&C Snapshots Data Note



Tanzania

| GDP (US\$ billions) (2017) | Population (millions) (2017) | Land area (sq. km) (2015) | Income per capita (current US\$) (2017) | Poverty rate (2011) [1] | Unemployment rate (2016) | Ease of Doing Business Rank (2016) |
|----------------------------|------------------------------------|---------------------------|---|-------------------------|-----------------------------|--|
| 64 | 57 | 885,800 | 1,122 | 47 | NA | 139 |

Macro Indicators

| | Avg 2005-2012 | 2013 | 2014 | 2010 | 2010 | 2017 |
|---|---------------|--------|--------|--------|--------|--------|
| GDP growth (annual %) | 7.19 | 7.34 | 6.96 | 7.16 | 7.18 | 7.09 |
| Current account balance | -5.07 | -10.39 | -9.91 | -8.80 | -7.63 | -7.15 |
| Fiscal balance (% of GDP) | -2.60 | -4.21 | -3.68 | -4.14 | -3.56 | -3.26 |
| Remittances, received (% of GDP) [1] | 0.41 | 0.86 | 0.81 | _ | _ | |
| General government gross debt [3] | 33.40 | 30.90 | 35.24 | 40.55 | 42.38 | |
| Real Effective Exchange Rate (2010=100) | 114.98 | 119.92 | 116.23 | 118.64 | 119.24 | 119.76 |
| Consumer Price Index, annual percent change | _ | _ | _ | _ | _ | _ |

Avr. 2002 2012

Investment indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 | |
|---|---------------|------|------|------|------|------|--|
| Gross domestic investment (% GDP) | 28.8 | 34.9 | 34.9 | 34.8 | 35.0 | 35.5 | |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 26.8 | 30.3 | 31.0 | _ | _ | | |
| Inward FDI (% of GDP) [2] | 3.5 | 4.7 | 4.3 | | _ | | |
| Inward FDI, % of private investment [2] | 12.9 | 16.1 | NA | _ | _ | _ | |

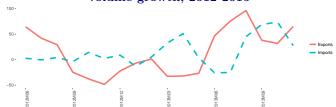
Trade Indicators

| Trade Indicators | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|--------|--------|--------|--------|--------|
| Total Trade in Goods and Services (% of GDP, real terms) | 41.43 | 54.65 | 55.32 | 56.02 | 57.57 | 61.06 |
| Trade balance (% GDP, real terms) | -6.71 | -14.88 | -11.56 | -11.02 | -11.55 | -14.26 |
| Exports, Goods and Services, annual percent change (real terms) | 11.52 | 0.63 | 17.71 | 10.20 | 9.60 | 8.90 |
| Imports, Goods and Services, annual percent change (real terms) | 15.73 | 11.01 | 2.90 | 7.40 | 10.50 | 16.70 |
| Total reserves in months of imports [1] | 5.22 | 3.91 | 3.68 | _ | _ | _ |



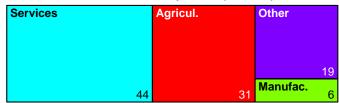
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Gold, non-monetary | | Precious | Edible nuts | Palm oil |
|--------------------|----|-------------|-----------------|----------|
| (excluding gold | | metal | (excluding | fraction |
| | | ores and | nuts chiefly 7 | |
| | | concentrate | Sesame | 1 |
| | | | (Sesamum) seeds | |
| | 23 | 10 | 6 | |

Imports Categories by % of Total Value, 2014

| Consumer goods | Capital goods | Intermediate | |
|----------------|---------------|--------------|---|
| | | goods | |
| | | | |
| | | | |
| 49 | 24 | 23 | 4 |

Source: World Integrated Trade Solution (WITS)

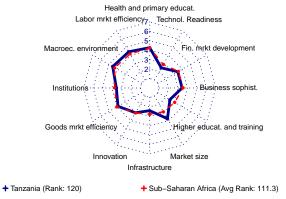
Doing Business 2015
Distance to Frontier (DTF) and Rank

| | | DTF | | | Rank | |
|-----------------------------------|-------|-------|--------|------|------|--------|
| | 2015 | 2016 | Change | 2015 | 2016 | Change |
| Ease of Doing Business | 50.89 | 51.62 | 0.73 | 140 | 139 | 1 |
| Dealing with Construction Permits | 59.85 | 62.85 | 3 | 147 | 126 | 21 |
| Enforcing Contracts | 61.66 | 61.66 | 0 | 64 | 64 | 0 |
| Getting Credit | 25 | 25 | 0 | 150 | 152 | -2 |
| Getting Electricity | 68.96 | 70.29 | 1.33 | 83 | 83 | 0 |
| Paying Taxes | 58.95 | 59.25 | 0.3 | 147 | 150 | -3 |
| Protecting Minority Investors | 45 | 45 | 0 | 121 | 122 | -1 |
| Registering Property | 51.33 | 51.37 | 0.04 | 132 | 133 | -1 |
| Resolving Insolvency | 41.12 | 41.01 | -0.11 | 98 | 99 | -1 |
| Starting a Business | 78.63 | 79.58 | 0.95 | 122 | 129 | -7 |
| Trading Across Borders | 18.44 | 20.21 | 1.77 | 181 | 180 | 1 |

Source: Doing Busines Report 2015

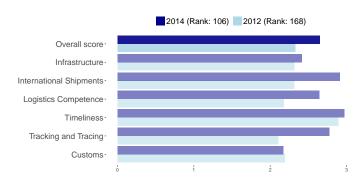
WEF Competitiveness Indicators

(Scale 1-7, 7=best)



Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

| | 2010 | 2015 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 13.1 | 11.9 |
| Binding (%) | 13.3 | 12.8 |
| Dispersion (Standard Deviation) | 12.0 | 11.6 |
| MFN Tariff (Agriculture) | 19.9 | 19.3 |
| MFN Tariff (Non-Agriculture) | 11.1 | 10.9 |
| MFN Tariff (Simple Average) | 12.6 | 12.2 |

Sources: WITS, [1] WTO Trade Profiles

Private Sector View

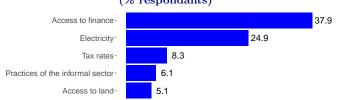
Source: Worldwide Governance Indicators

Enterprise Survey 2013

| | Tanzania | Sub-Saharan Africa | All Countries |
|---|----------|--------------------|---------------|
| Number of electrical outages in a typical month | 8.90 | 8.50 | 6.30 |
| Percent of firms with a bank loan/line of credit | 16.60 | 22.70 | 35.20 |
| Proportion of investments financed by banks (%) | 8.80 | 9.70 | 14.60 |
| Proportion of investments financed internally (%) | 79.60 | 75.80 | 71.20 |
| Senior management time spent dealing with the requirements of government regulation (%) | 2.00 | 7.60 | 10.00 |

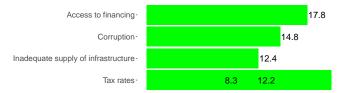
Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



Tanzania

SCD/CPF

Most Recent

Product Document Date
Tanzania - Country Assistance Strategy (CAS) for the period FY2012-2015 2011-05-12

Planned

| Product | Concept Review Date | Board Date |
|------------------------------------|---------------------|------------|
| TZ- Systematic Country Diagnostics | 2016-03-11 | 2016-06-30 |

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Latest Sort Overall Risk Rating | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|--|-------------------------|------------------|--------------------------|--------------------|--------------------|---|---------------------------|----------------------------|---------|
| P160164 | Industrialization for Growth and Trade I | Steven R. Dimitriyev | 2017-07- 27 | IPF | 2017-04- 26 | _ | _ | 0 | 0 | В |

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | | disbursed Balance (US\$M) | Project Rating DO | Project Rating IP | Overall Risk | Months in Prob- lem Status |
|------------|--|---------------------------|------------------|--------------------------|-----------------|----|---------------------------------|-------------------------|-------------------------|-----------------|-------------------------------------|
| P150009 | TZ-Business Env & Competitivenes fr Jobs | Andrea Mario Dall'Olio | 2015-09- 03 | DPF | 2016-08- 31 | 80 | 0 | _ | _ | M | 0 |
| P145971 | TZ Private Sector Comp. Project Addl Fin | Moses K. Kibirige | 2013-12- 27 | IPF | _ | 60 | _ | _ | _ | _ | _ |
| P085009 | TZ-Private Sector/MSME Competitiveness | Moses K. Kibirige | 2005-12- 15 | IPF | 2017-05- 30 | 95 | 30 | MS | MS | _ | 0 |

Closed

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. | Closing Date | Commitment (US\$M) | Project Rating | Project Rating | IEG Outcome |
|------------|--------------|-------------|------------------|------------------|-----------------|-----------------------|-------------------|-------------------|----------------|
| | | | | Type | | ` / | DO | IP | Rating |
| None | | | | | | | | | |

WB ASA

Active

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|---|---------------------------|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--|---------------------------------------|---|
| P149637 | TZ-Agribusiness | Ellen Olafsen | 2014-11-25 | 2017-07-10 | TA | Y | 150 | 150 | 269 | 269 |
| P158754 | Entrepreneurship Tanzania DTIS Update | Maryla Maliszewska | 2016-05-05 | 2017-02-15 | EW | N | 49 | 100 | 49 | 100 |
| P147012 | Local Content in the Oil and Gas Sector | Andrea Mario Dall'Olio | 2015-02-06 | 2016-09-30 | TA | N | 34 | 34 | 287 | 475 |

Closed

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|---------------------|------------------|-----------------------------|----------------------------|------------------|--------------|--------------------------------------|--|---------------------------------------|---|
| P070101 | TZ - Investor | Melanie S. Mbuyi | _ | 2006-01-09 | PT | N | _ | 0 | _ | 0 |
| | Roundtable (FY06) | | | | | | | | | |
| P098581 | ILEAP Workshop | Soamiely | _ | 2005-10-28 | $^{\mathrm{TE}}$ | N | _ | 0 | 0 | 0 |
| | for EAC Trade | Andriamananjara | | | | | | | | |
| | Negotiators | | | | | | | | | |
| P077912 | TZ-Investor's Round | Michael D. Wong | _ | 2005-05-10 | PT | N | _ | 0 | 65 | 65 |
| | Table (FY05) | | | | | | | | | |

IFC ASA

Active

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|---|------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 601290 | Tanzania Livestock MIRA | Shrader, Hans | 2016-02-17 | 2019-12-31 | 2,100 | 47 | 47 |
| 577527 | Tanzania IC Program | Miller, Maria D. | 2013-06-25 | 2016-09-30 | 895 | 398 | 50 |
| 600955 | Promoting Inclusive & Private Sector Led Growth in Tanzania through Business Environment Improvement | Miller, Maria D. | _ | _ | 0 | 0 | 0 |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval | Expected | Approval | Total | Current FY | |
|------------|--------------|-------------|-------------|----------|-----------|--------------|-------------|---|
| | | | Date | End Date | Value (in | Expenditures | Expenditure | |
| | | | | | US\$K) | (in US\$K) | (in US\$K) | |
| None | | | | | | | | Τ |

Closed

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) | |
|------------|------------------|----------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|--|
| 543104 | Tanzania Tax Pro | Stern, Richard | 2005-12-19 | 2006-12-31 | 139 | 156 | 0 | |