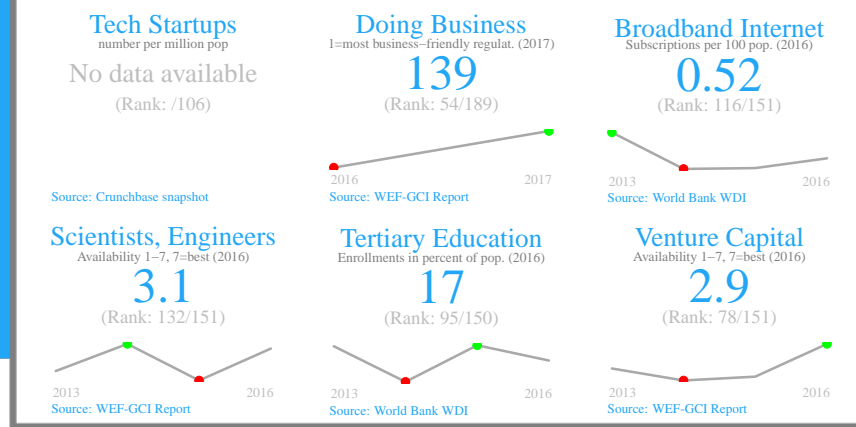


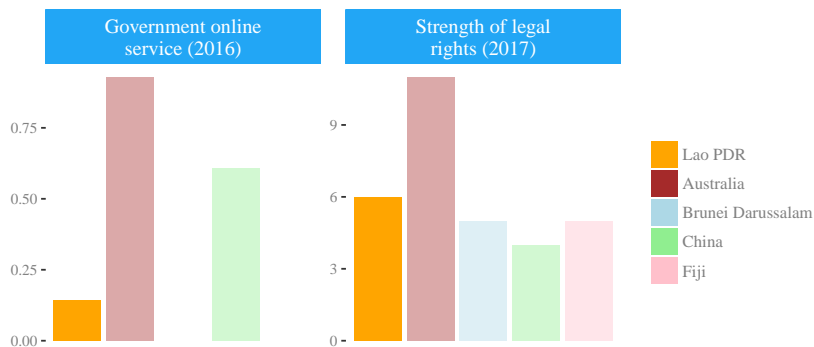
Lao PDR

Country Snapshot



POLICY Laws, regulations, and government initiatives

GOVERNMENT INDEXES



SOURCES: GLOBAL INFORMATION TECHNOLOGY REPORT; WORLD BANK - WDI

INVESTMENT FRIENDLINESS

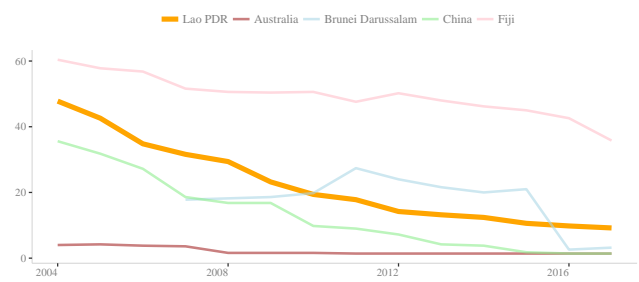


SOURCE: INVESTING ACROSS BORDERS

DOING BUSINESS 2017

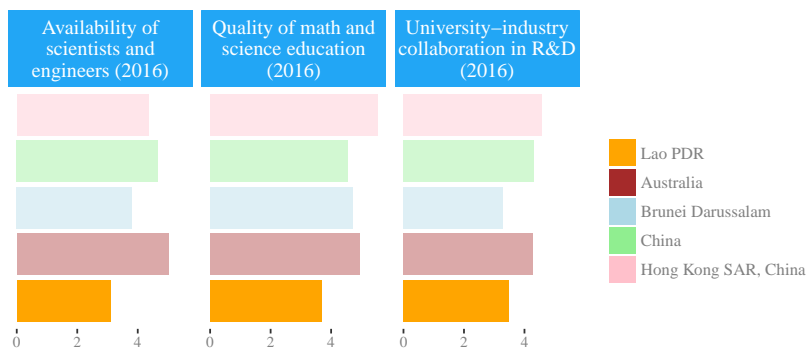
	DTF			Rank		
	2016	2017	Change	2016	2017	Change
Ease of doing business index	52.44	53.29	0.85	136	139	-3
Dealing with Construction Permits	75.06	75.11	0.05	42	47	-5
Enforcing Contracts	58.07	58.07	0	86	88	-2
Getting Credit	55	55	0	70	75	-5
Getting Electricity	45.19	48.67	3.48	158	155	3
Paying Taxes	57.01	56.98	-0.03	143	146	-3
Protecting Minority Investors	35	35	0	166	165	1
Registering Property	68.7	68.7	0	64	65	-1
Resolving Insolvency	0	0	0	169	169	0
Starting a Business	67.36	72.42	5.06	168	160	8
Trading Across Borders	62.98	62.98	0	116	120	-4

SOURCE: DOING BUSINESS

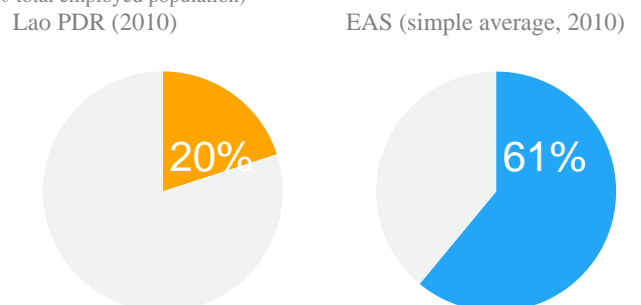
COST OF BUSINESS STARTUP PROCEDURES
% of GNI per capita

SOURCE: WORLD BANK WDI

HUMAN CAPITAL State of educational institutions and access to skilled labor

AVAILABILITY OF SKILLED LABOR AND EDUCATION
(1-7, 7 = best)

SOURCE: WEF-GCI REPORT

POPULATION EMPLOYED IN SERVICES SECTOR
(% total employed population)

SOURCE: WORLD BANK WDI

FINANCING

Sources of capital available for digital entrepreneurs, including debt, equity, grants, blended financing, etc

FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL

FDI, net inflows
BoP, current US\$, as % GDP (2015)

8.8

(Rank: 53/195)



Investment in Telecoms w/ Private Part.

Millions, \$US (2009)

125

(Rank: 89/136)



Market Capitaliz. of Listed Companies

% of GDP

No data available

(Rank: /115)

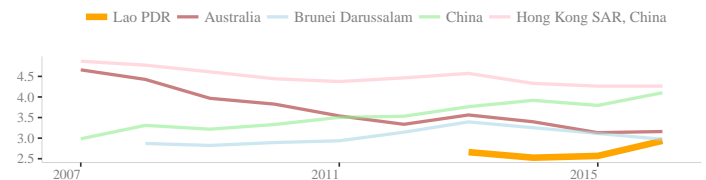
SOURCES: WEF-GCI REPORT; WORLD BANK - WDI

INFORMAL INVESTORS RATE (% of 18-64 population)

Data not available

SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION

VENTURE CAPITAL AVAILABILITY (1-7, best)

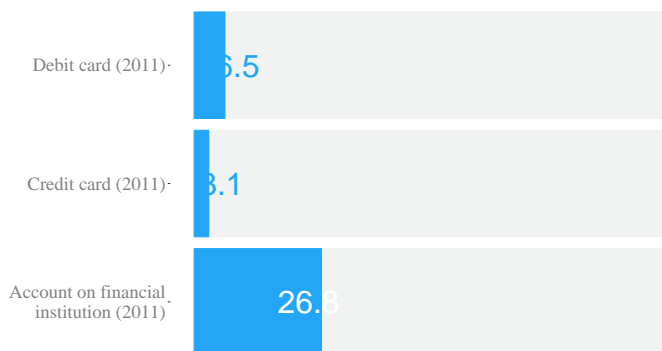


SOURCE: WEF-GCI REPORT

MARKETS

Existence of early customers and distribution channels

FINANCIAL INCLUSION (% age 15+)



SOURCE: WORLD BANK - FINDEX

DIGITAL COMMERCE & INTERNET ACCESS

New business density

new registrations per 1,000 people ages 15-64 (2009)

0.1

(Rank: 128/137)

Ratio of online/in store purchases

Percentage (2016)

(Rank: /54)

Firms using email to interact with clients/suppliers (%)

% of firms (2010)

24.3

(Rank: 140/146)

Firms with their own Website

% of firms (2014)

12.8

(Rank: 133/143)

ICT service exports

% of service exports, BoP (2014)

1.2

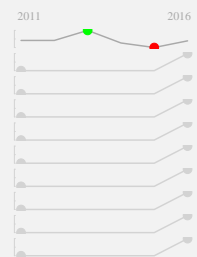
(Rank: 175/178)

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

CULTURE

Societal attitudes toward entrepreneurship

	Avg 2003-2011	2011	2012	2013	2014	2015	2016
Company spending on R&D, 1-7 = best	NaN	NA	NA	3.7	3.3	3.2	3.4
Listed domestic companies, total, NA	—	—	—	—	—	—	—
Perceived Capabilities, NA	—	—	—	—	—	—	—
Fear of Failure Rate, NA	—	—	—	—	—	—	—
Number of tech startups, NA	—	—	—	—	—	—	—
High Status Successful Entrepreneurship, NA	—	—	—	—	—	—	—
Media Attention for Entrepreneurship, NA	—	—	—	—	—	—	—
Total early-stage Entrepr. Activity (TEA), NA	—	—	—	—	—	—	—
Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, NA	—	—	—	—	—	—	—
New Product early-stage Entrepr. Activity, NA	—	—	—	—	—	—	—

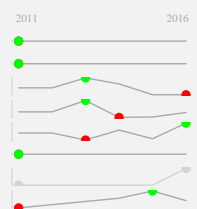


SOURCES: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION; WORLD BANK - WDI

SUPPORTS

Infrastructure and support services available through incubators, accelerators and other NGOs

	Avg 2003-2011	2011	2012	2013	2014	2015	2016
% firms identifying transportation as major constraint, % of firms	NaN	NA	NA	NA	NA	NA	23.40
% of firms with an annual fin. Statem. reviewed by ext. audit., % of firms	NaN	NA	NA	NA	NA	NA	33.30
Quality of electricity supply, 1-7 = best	NaN	NA	NA	5.20	5.02	4.71	4.71
Broadband Internet subscriptions, per 100 population	NaN	NA	NA	1.46	0.13	0.16	0.52
Internet bandwidth, kb/s/capita	NaN	NA	NA	1.75	10.64	2.85	16.80
Access to electricity, % population	66.00	NA	70.00	NA	NA	NA	—
ICT goods imports, NA	—	—	—	—	—	—	—
Internet users, per 100 population	3.32	9.00	10.75	12.50	14.26	18.20	—



SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI