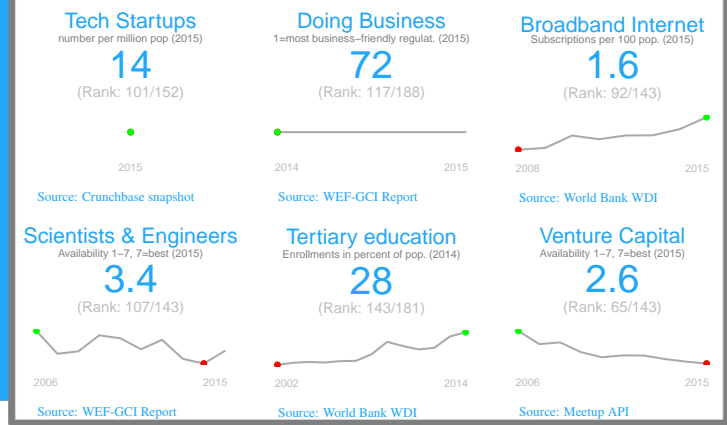
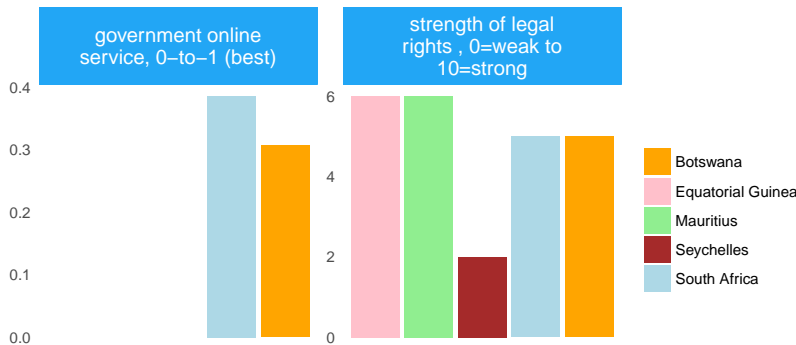


Botswana



POLICY

GOVERNMENT INDEXES



SOURCES: GLOBAL INFORMATION TECHNOLOGY REPORT; WORLD BANK - WDI

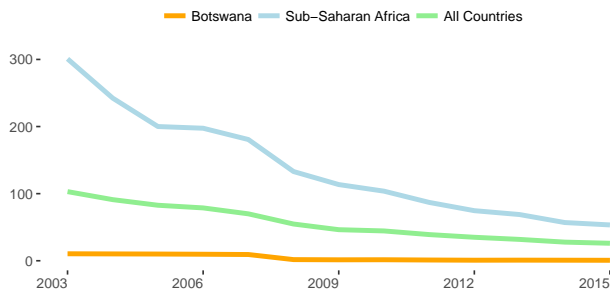
INVESTMENT CLIMATE

Data not available

SOURCE: INVESTING ACROSS BORDERS

COST OF BUSINESS STARTUP PROCEDURES

% of GNI per capita



SOURCE: WORLD BANK WDI

DOING BUSINESS 2015

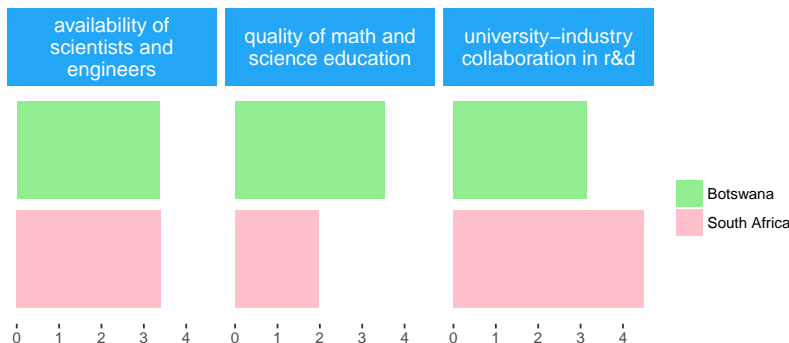
	2015	DTF 2016	Change	2015	Rank 2016	Change
Ease of Doing Business	64.42	64.98	0.56	72	72	0
Dealing with Construction Permits	67.91	67.95	0.04	93	97	-4
Enforcing Contracts	50.95	50.95	0	126	128	-2
Getting Credit	55	55	0	61	70	-9
Getting Electricity	54.42	59.34	4.92	139	122	17
Paying Taxes	77.47	77.47	0	67	71	-4
Protecting Minority Investors	55	55	0	81	81	0
Registering Property	67.29	67.25	-0.04	70	70	0
Resolving Insolvency	54.04	54.66	0.62	56	56	0
Starting a Business	76.2	76.21	0.01	135	143	-8
Trading Across Borders	85.93	85.93	0	50	51	-1

SOURCE: DOING BUSINESS

HUMAN CAPITAL

AVAILABILITY OF SKILLED LABOR AND EDUCATION

(1-7, 7 = best)

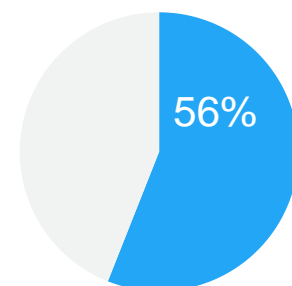


SOURCE: WEF-GCI REPORT

POPULATION EMPLOYED IN SERVICES SECTOR

(% total employee)

Botswana



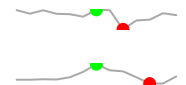
SOURCE: WORLD BANK WDI

FINANCE

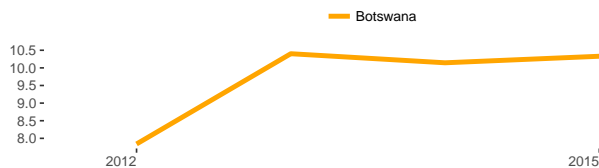
FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL

	2010	2011	2012	2013	2014	2015
Foreign direct investment, net, USD billions	-0.22	-1.38	-0.85	-0.8	-0.4	...
Market capitalization of listed companies, % of GDP
Investment in telecoms with private participation, USD billions	0.06	0.05	0.03	0	0	...

SOURCES: WEF-GCI REPORT; WORLD BANK - WDI

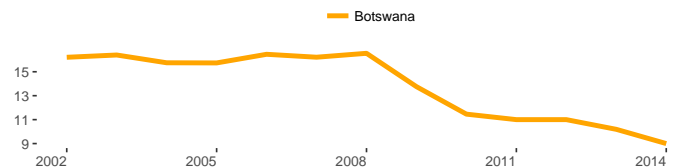


INFORMAL INVESTORS RATE (% of 18-64 population)



SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION

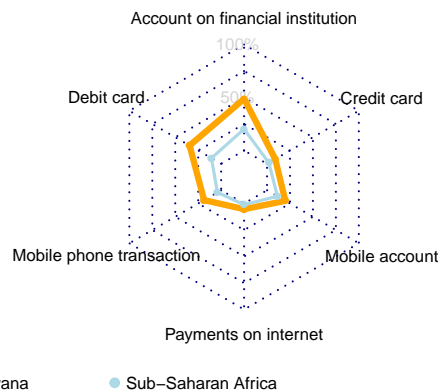
LENDING INTEREST RATES (% of interest rate)



WORLD BANK - WDI

MARKETS

FINANCIAL INCLUSION (% age 15+)



SOURCE: WORLD BANK - FINDEX

DIGITAL COMMERCE & INTERNET ACCESS

	Sub-Saharan Africa	Botswana	All Countries
Broadband Internet subscriptions (per 100 pop.)	—	1.1	—
Internet bandwidth (kb/s/capita)	—	8.4	—
Internet users (per 100 pop.)	14.6	3.3	14.2

Firms with their own Website, % of firms

36.6

Firms using email to interact with clients/suppliers (%), % of firms

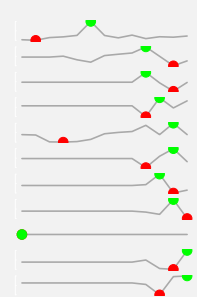
82.5

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

CULTURE

	Avg 2002-2010	2011	2012	2013	2014	2015
ICT service exports, % of service exports, BoP	16.9	19.1	10.2	14.9	13.8	—
Company spending on R&D, 1-7, best	2.9	3.0	3.2	2.9	2.6	2.8
Fear of Failure Rate, % of 18-64 population	—	—	24.8	18.6	13.7	18.9
High Status Successful Entrepreneurship, % of 18-64 population	—	—	73.3	83.7	78.1	82.0
New business density, new registrations per 1,000 people ages 15-64	7.3	9.8	12.3	NA	13.1	—
Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, % of TEA	—	—	48.0	52.0	54.7	50.1
Media Attention for Entrepreneurship, % of 18-64 population	—	—	79.4	85.6	74.5	76.2
New Product early-stage Entrepr. Activity, % of TEA	—	—	33.9	32.9	39.7	30.9
Number of tech startups, number per million pop	—	—	—	—	—	14.0
Perceived Capabilities, % of 18-64 population	—	—	70.6	67.4	67.1	74.1
Total early-stage Entrepr. Activity (TEA), % of 18-64 population	—	—	27.7	20.9	32.8	33.2

SOURCES: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION; WORLD BANK - WDI



SUPPORTS

	Avg 2002-2010	2011	2012	2013	2014	2015
Access to electricity, % population	43.1	NA	53.2	NA	NA	—
Efficiency of legal framework in settling disputes, 1-7, best	4.6	4.8	5.0	4.8	4.4	4.5
Quality of electricity supply, 1-7, best	4.6	3.5	3.6	3.1	2.4	2.7
% firms identifying transportation as major constraint, % of firms	—	—	—	—	—	20.1
% of firms with an annual fin. Statem. reviewed by ext. audit., % of firms	—	—	—	—	—	71.6
ICT goods imports, % total goods imports	4.6	2.5	2.5	2.2	2.6	—

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

