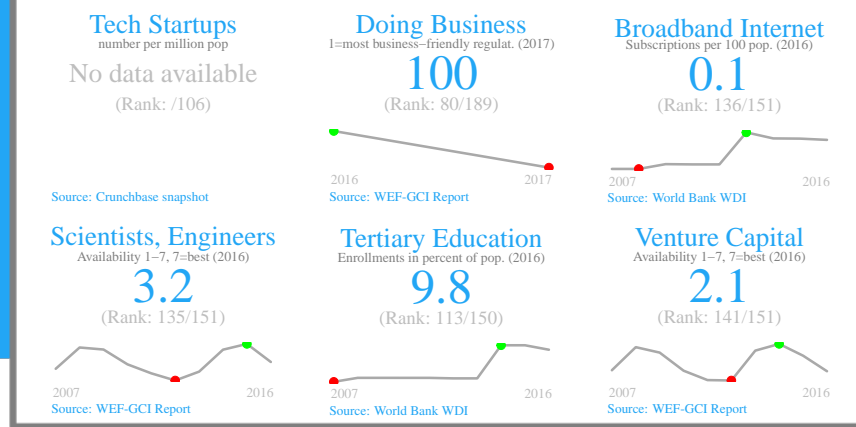


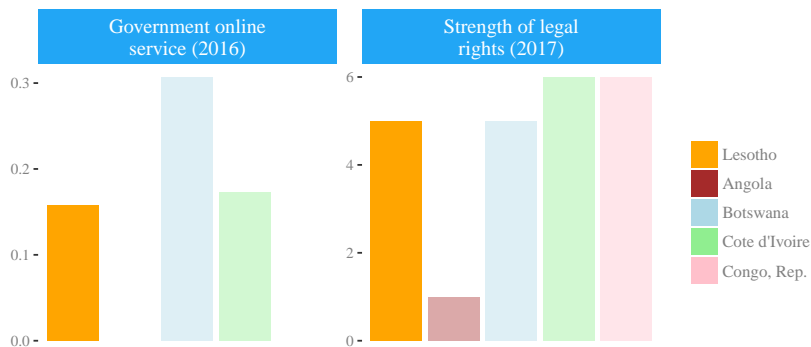
Lesotho

Country Snapshot



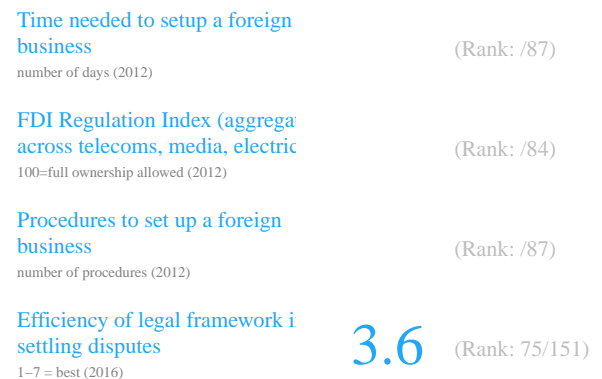
POLICY Laws, regulations, and government initiatives

GOVERNMENT INDEXES



SOURCES: GLOBAL INFORMATION TECHNOLOGY REPORT; WORLD BANK - WDI

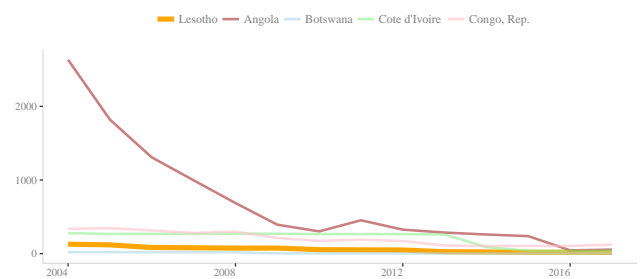
INVESTMENT FRIENDLINESS



DOING BUSINESS 2017

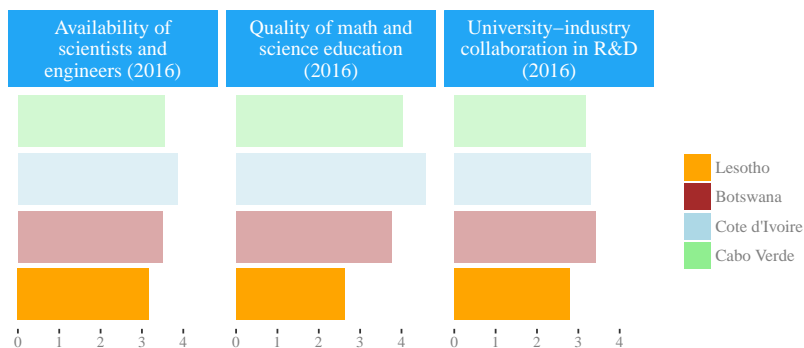
	2016	DTF	Change	2016	Rank	Change
Ease of doing business index	57.56	60.37	2.81	112	100	12
Dealing with Construction Permits	50.23	52.39	2.16	171	171	0
Enforcing Contracts	57.18	57.18	0	92	94	-2
Getting Credit	25	50	25	152	82	70
Getting Electricity	51.21	51.84	0.63	149	150	-1
Paying Taxes	72.03	72.03	0	90	91	-1
Protecting Minority Investors	50	50	0	101	106	-5
Registering Property	58.13	58.42	0.29	106	108	-2
Resolving Insolvency	28.8	28.6	-0.2	119	121	-2
Starting a Business	82.85	83	0.15	110	117	-7
Trading Across Borders	91.6	91.6	0	39	39	0

SOURCE: DOING BUSINESS

COST OF BUSINESS STARTUP PROCEDURES
% of GNI per capita

SOURCE: WORLD BANK WDI

HUMAN CAPITAL State of educational institutions and access to skilled labor

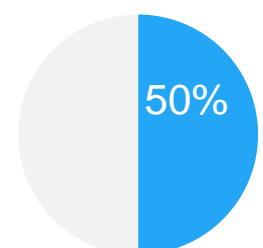
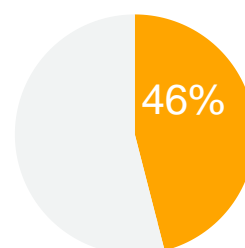
AVAILABILITY OF SKILLED LABOR AND EDUCATION
(1-7, 7 = best)

SOURCE: WEF-GCI REPORT

POPULATION EMPLOYED IN SERVICES SECTOR

(% total employed population)
Lesotho (2008)

SSF (simple average, 2008)



SOURCE: WORLD BANK WDI

FINANCING

Sources of capital available for digital entrepreneurs, including debt, equity, grants, blended financing, etc

FDI, PUBLIC CAPITAL MARKET AND VENTURE CAPITAL

FDI, net inflows
BoP, current US\$, as % GDP (2014)

4.3

(Rank: 162/195)



Investment in Telecoms w/ Private Part.

Millions, \$US (2012)

27

(Rank: 104/136)



Market Capitaliz. of Listed Companies

% of GDP

No data available

(Rank: /115)

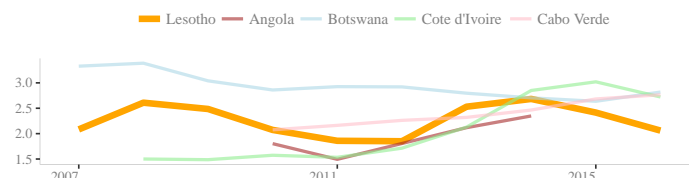
SOURCES: WEF-GCI REPORT; WORLD BANK - WDI

INFORMAL INVESTORS RATE (% of 18-64 population)

Data not available

SOURCE: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION

VENTURE CAPITAL AVAILABILITY (1-7, best)

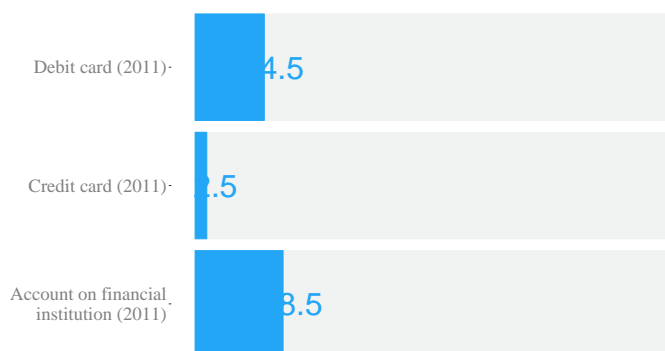


SOURCE: WEF-GCI REPORT

MARKETS

Existence of early customers and distribution channels

FINANCIAL INCLUSION (% age 15+)



SOURCE: WORLD BANK - FINDEX

DIGITAL COMMERCE & INTERNET ACCESS

New business density

new registrations per 1,000 people ages 15-64 (2009)

1.6

(Rank: 65/137)

Ratio of online/in store purchases

Percentage (2016)

(Rank: /54)

Firms using email to interact with clients/suppliers (%)

% of firms (2010)

44.3

(Rank: 123/146)

Firms with their own Website

% of firms (2014)

22.1

(Rank: 115/143)

ICT service exports

% of service exports, BoP (2014)

12.5

(Rank: 115/178)

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI

CULTURE

Societal attitudes toward entrepreneurship

	Avg 2003-2011	2011	2012	2013	2014	2015	2016	
Company spending on R&D, 1-7 = best	2.9	2.6	2.5	2.4	2.9	3.6	3.0	
Listed domestic companies, total, NA	—	—	—	—	—	—	—	
Perceived Capabilities, NA	—	—	—	—	—	—	—	
Fear of Failure Rate, NA	—	—	—	—	—	—	—	
Number of tech startups, NA	—	—	—	—	—	—	—	
High Status Successful Entrepreneurship, NA	—	—	—	—	—	—	—	
Media Attention for Entrepreneurship, NA	—	—	—	—	—	—	—	
Total early-stage Entrepr. Activity (TEA), NA	—	—	—	—	—	—	—	
Improvement-Driven Opp. Entrepr. Activity: Rel. Prevalence, NA	—	—	—	—	—	—	—	
New Product early-stage Entrepr. Activity, NA	—	—	—	—	—	—	—	

SOURCES: GLOBAL ENTREPRENEURSHIP MONITOR - ADULT POPULATION; WORLD BANK - WDI

SUPPORTS

Infrastructure and support services available through incubators, accelerators and other NGOs

	Avg 2003-2011	2011	2012	2013	2014	2015	2016	
% firms identifying transportation as major constraint, % of firms	19.80	NA	NA	NA	NA	NA	—	
% of firms with an annual fin. Statem. reviewed by ext. audit., % of firms	66.00	NA	NA	NA	NA	NA	—	
Quality of electricity supply, 1-7 = best	3.57	3.88	3.67	3.52	3.73	3.70	3.35	
Broadband Internet subscriptions, per 100 population	0.01	0.02	0.02	0.13	0.11	0.11	0.10	
Internet bandwidth, kb/s/capita	0.12	0.12	2.37	9.83	5.92	2.41	3.86	
Access to electricity, % population	17.00	NA	20.56	NA	NA	NA	—	
ICT goods imports, % total goods imports	3.30	2.08	3.00	NA	NA	NA	—	
Internet users, per 100 population	3.12	4.22	4.59	5.00	11.00	16.07	—	

SOURCES: ENTERPRISE SURVEYS; WEF-GCI REPORT; WORLD BANK - WDI