



Trade and Competitiveness Monitoring Note



Lesotho

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2016) | (millions) | capita (current | (2010) | rate (2014) |
| | (2016) | US\$) (2016) | | |
| 2.5 | 2.2 | 1,164.8 | 59.6 | 26.2 |

Macro Indicators

| Macro indicators | | | | | | | |
|---|---------------|------|-------|-------|-------|-------|---|
| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 | |
| GDP growth (annual %) | 4.1 | 4.9 | 3.6 | 2.2 | 2.6 | 2.8 | |
| Current account balance | 6.3 | -3.6 | -11.4 | -12.1 | -19.8 | -18.1 | |
| Fiscal balance (% of GDP) | 1.6 | 5.0 | -2.5 | 2.9 | -7.0 | -10.3 | |
| Remittances, received (% of GDP) [1] | 39.5 | 23.3 | 20.9 | 17.4 | _ | _ | _ |
| Real Effective Exchange Rate (2010=100) | 94.9 | 89.8 | 77.4 | 74.3 | 73.6 | 71.3 | |
| Consumer Price Index, annual percent change | 7.6 | 6.1 | 5.6 | 2.6 | 4.1 | 5.0 | • |
| | | | | | | | |

Investment indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 29.3 | 34.1 | 31.5 | 34.1 | 34.2 | 34.7 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 25.5 | 27.2 | 33.1 | | | _ |
| Inward FDI (% of GDP) [2] | 5.0 | 2.4 | 2.3 | 2.2 | | _ |
| Inward FDI, $\%$ of private investment [2] | 21.6 | 6.7 | NA | _ | _ | _ |

Trade Indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|-------|-------|-------|-------|--------|
| Total Trade in Goods and Services (% of GDP, real terms) | 177.8 | 166.9 | 178.5 | 183.7 | 189.7 | 197.7 |
| Trade balance (% GDP, real terms) | -77.6 | -71.8 | -85.5 | -90.1 | -96.3 | -102.3 |
| Exports, Goods and Services, annual percent change (real terms) | 9.8 | -2.1 | 1.3 | 2.8 | 2.4 | 5.0 |
| Imports, Goods and Services, annual percent change (real terms) | 3.6 | 2.2 | 14.6 | 6.0 | 7.1 | 7.9 |
| Total reserves in months of imports [1] | 4.8 | 4.4 | 5.4 | _ | _ | _ |



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, NA

Doing Business 2015 Ranks (among all countries)

Data not available

Imports Categories by % of Total Value, NA

Data not available

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|----------------|--------------|----------------|
| Dealing with Construction Permits | 173 | 172 | 1 |
| Ease of Doing Business Rank | 110 | 114 | -4 |
| Enforcing Contracts | 85 | 85 | 0 |
| Getting Credit | 150 | 152 | -2 |
| Getting Electricity | 146 | 147 | -1 |
| Paying Taxes | 108 | 109 | -1 |
| Protecting Minority Investors | 98 | 99 | -1 |
| Registering Property | 107 | 108 | -1 |
| Resolving Insolvency | 117 | 117 | 0 |
| Starting a Business | 107 | 112 | -5 |
| Trading Across Borders | 35 | 36 | -1 |

Source: World Integrated Trade Solution (WITS)

Source: Doing Busines Report 2015

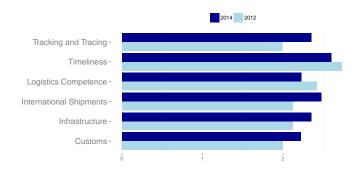
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency, Technol. Readiness Fin. mrkt development Macroec, environment Business sophist. Institutions Goods mrkt efficiency Higher educat. and training + Lesotho Innovation Market size Infrastructure

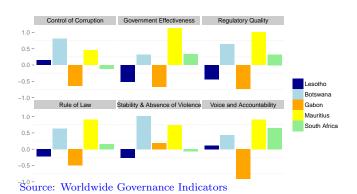
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 10.7 | 3.3 |
| Binding $(\%)$ | 100 | 100 |
| Dispersion (Standard Deviation) | 15 | 13.1 |
| Import duties collected [1] | _ | _ |
| MFN Tariff (Agriculture) | 8.9 | 9.1 |
| MFN Tariff (Non-Agriculture) | 7.6 | 7.5 |
| MFN Tariff (Simple Average) | 7.7 | 7.7 |
| Services sectors with GATS commitments [1] | _ | 80 |

Sources: WITS, [1] WTO Trade Profiles

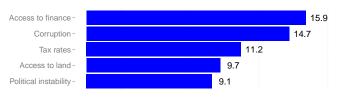
Private Sector's Views

Enterprise Survey 2013

| | Sub-Saharan Africa | Lesotho | All Countries |
|---|--------------------|---------|---------------|
| Number of electrical outages in a typical month | 8.30 | 4.10 | 6.30 |
| Percent of firms with a bank loan/line of credit | 23.10 | 32.20 | 34.30 |
| Proportion of investment financed by banks (%) | 9.90 | 23.30 | 14.30 |
| Proportion of investment financed internally (%) | 76.70 | 50.90 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.20 | 5.60 | 9.90 |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015

