



Snapshots Data Note



Zambia

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2017) | (millions) | capita (current | (2010) | rate (2014) |
| | (2017) | US\$) (2017) | | |
| 32 | 17 | 1.870 | 64 | 13 |

Macro Indicators

| Wacro indicators | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|--------|-------|-------|-------|-------|
| GDP growth (annual %) | 7.30 | 6.71 | 5.60 | 4.00 | 5.30 | 6.50 |
| Current account balance | -18.17 | -1.32 | 1.83 | -0.26 | 1.06 | 2.18 |
| Fiscal balance (% of GDP) | -0.99 | -5.84 | -5.15 | -6.71 | -6.10 | -3.53 |
| Remittances, received (% of GDP) [1] | 0.44 | 0.20 | 0.22 | _ | _ | _ |
| Real Effective Exchange Rate (2010=100) | 94.97 | 101.98 | 94.86 | 95.81 | 95.61 | 96.98 |
| Consumer Price Index, annual percent change | 14.00 | 7.00 | 7.80 | 7.50 | 7.70 | 7.80 |



Investment indicators

| investment indicators | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 27.3 | 34.6 | 33.2 | 33.4 | 33.7 | 34.7 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 29.9 | _ | _ | _ | _ | _ |
| Inward FDI (% of GDP) [2] | 6.9 | 8.1 | 11.0 | _ | _ | _ |
| Inward FDL % of private investment [2] | 33.8 | NA | | _ | _ | |



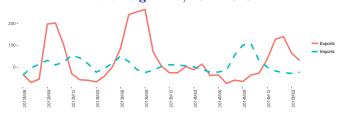
Trade Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 64.20 | 74.60 | 71.10 | 67.91 | 68.70 | 71.40 |
| Trade balance (% GDP, real terms) | -1.56 | 6.00 | 5.70 | 4.71 | 7.30 | 8.60 |
| Exports, Goods and Services, annual percent change (real terms) | 11.95 | 12.58 | 0.62 | -1.67 | 10.21 | 12.11 |
| Imports, Goods and Services, annual percent change (real terms) | 6.59 | 13.32 | 0.67 | 0.50 | 2.30 | 8.93 |
| Total reserves in months of imports [1] | 2.98 | 2.65 | 3.14 | | _ | _ |



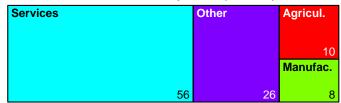
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG) $\,$

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Copper, refined and unrefined; copp | |
|-------------------------------------|---|
| | |
| | 1 |
| 73 | |

Imports Categories by % of Total Value, 2014

| Consumer goods | Capital goods | Intermediate goods | Raw materials |
|----------------|---------------|--------------------|---------------|
| 30 | 29 | 21 | 21 |

Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

| | $\mathrm{DB}\ 2015\ \mathrm{Rank}$ | $\mathrm{DB}\ 2016\ \mathrm{Rank}$ | Change in Rank |
|-----------------------------------|------------------------------------|------------------------------------|----------------|
| Dealing with Construction Permits | 116 | 110 | 6 |
| Ease of Doing Business Rank | 91 | 97 | -6 |
| Enforcing Contracts | 133 | 134 | -1 |
| Getting Credit | 24 | 19 | 5 |
| Getting Electricity | 120 | 123 | -3 |
| Paying Taxes | 81 | 46 | 35 |
| Protecting Minority Investors | 87 | 88 | -1 |
| Registering Property | 154 | 157 | -3 |
| Resolving Insolvency | 103 | 107 | -4 |
| Starting a Business | 73 | 78 | -5 |
| Trading Across Borders | 110 | 152 | -42 |

Source: Doing Busines Report 2015

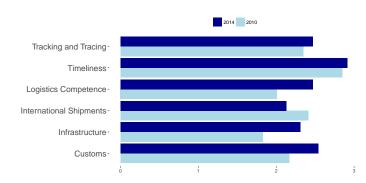
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency. Technol. Readiness 4 Macroec. environment 2 Institutions Business sophist. Goods mrkt efficiency Higher educat. and training + Zambia Innovation Market size + Sub-Saharan Africa Infrastructure

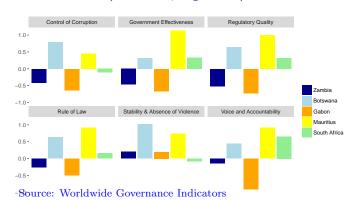
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 11.2 | _ |
| Binding (%) | 16.8 | _ |
| Dispersion (Standard Deviation) | 9.9 | _ |
| Import duties collected (%, 2009-2011) [1] | | 6.2 |
| MFN Tariff (Agriculture) | 19.1 | |
| MFN Tariff (Non-Agriculture) | 12.2 | _ |
| MFN Tariff (Simple Average) | 13.4 | |
| Services sectors with GATS commitments [1] | _ | 16 |

Sources: WITS, [1] WTO Trade Profiles

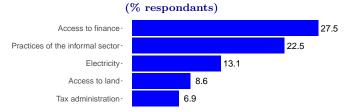
Private Sector's Views

Enterprise Survey 2013

| | Zambia | Sub-Saharan Africa | All Countries |
|---|--------|--------------------|---------------|
| Number of electrical outages in a typical month | 5.20 | 8.30 | 6.30 |
| Percent of firms with a bank loan/line of credit | 8.80 | 23.10 | 34.30 |
| Proportion of investment financed by banks (%) | 6.50 | 9.90 | 14.30 |
| Proportion of investment financed internally (%) | 80.50 | 76.70 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.80 | 8.20 | 9.90 |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



Zambia

SCD/CPF

Most Recent

Product Document Date
Country Focus 2015-08-26

Planned

| Product | Concept Review Date | Board Date |
|--------------------------------------|---------------------|------------|
| Zambia Performance & Learning Review | 2015-04-07 | 2015-08-26 |

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Latest Sort Overall Risk Rating | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|--|-----------------|------------------|--------------------------|--------------------|--------------------|---|---------------------------|----------------------------|---------|
| P156492 | Zambia Agro Processing and Trade Project | Brian G. Mtonya | 2016-10- 27 | IPF | 2016-06- 20 | 50 | _ | 0 | 0 | В |

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | CommitmentUndisbursed Project | | | Project | Overall | Months |
|------------|--------------|-------------|----------|---------|---------|-------------------------------|---------|--------|---------|---------|--------|
| | | | Date | Inst. | Date | (US\$M) | Balance | Rating | Rating | Risk | in |
| | | | | Type | | | (US\$M) | DO | IP | | Prob- |
| | | | | | | | | | | | lem |
| | | | | | | | | | | | Status |
| None | | | | | | | | | | | |

Closed

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitment | Project | Project | IEG |
|------------|--------------|-------------|----------|---------|---------|------------|---------|---------|---------|
| | | | Date | Inst. | Date | (US\$M) | Rating | Rating | Outcome |
| | | | | Type | | | DO | IP | Rating |

None

WB ASA

Active

| Task ID | Task Name | Team Leader | Management | Product | RAS | Current | Current | Lifetime | Lifetime |
|---------|-----------|-------------|------------|---------|-------|----------|------------|----------|------------|
| | | | Approval | Line | (Y/N) | Expendi- | Expendi- | Expendi- | Expendi- |
| | | | Date | | | ture BB | ture Total | ture BB | ture Total |
| | | | | | | (US\$K) | (US\$K) | (US\$K) | (US\$K) |
| None | | | | | | | | | |

Closed

| Task ID | Task Name | Team Leader | Management Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) | |
|---------|--|-----------------------------|--------------------------------|-----------------|-----------|--------------------------------------|--|---------------------------------------|---|---|
| P145855 | ZAMBIA MINING LOCAL CONTENT PROGRAM | Brian G. Mtonya | 2015-03-22 | TA | N | 0 | 0 | 114 | 114 | - |
| P132612 | Diagnostic Trade Integration StudyZambia | Nora Carina Dihel | 2014-07-05 | EW | N | _ | 0 | 9 | 386 | |
| P107751 | Jobs & Prosperity: Building Zambia's Com | W. Marie Sheppard | 2010-06-30 | EW | N | _ | 0 | 1,608 | 1,608 | |
| P107980 | ZM-IF Follow Up (FY08) | Ian John Douglas Gillson | 2007-10-22 | TA | N | _ | 0 | _ | 0 | |
| P103663 | ZM-IF Follow Up (FY07) | Ian John Douglas Gillson | 2007-06-11 | TA | N | _ | 0 | 53 | 53 | |
| P106077 | Zambia: Tools for Trade Policy Analysis | Soamiely Andriamananjara | 2007-04-13 | TE | N | _ | 0 | _ | 0 | |
| P095256 | Participation to SATRN researchers wkshp | Soamiely Andriamananjara | 2005-05-20 | TE | N | _ | 0 | 8 | 8 | |
| P083121 | TRADE POLICY REVIEW | Fahrettin Yagci | 2003-07-07 | EW | N | _ | 0 | 0 | 0 | |

IFC ASA

Active

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|---|---------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 584967 | Zambia Iinvestment Climate Program II | Nuamah, Peter | 2012-12-12 | 2016-12-31 | 2,857 | 1,990 | 213 |
| 599819 | WTO Trade Facilitation Agreement (TFA) Implementation Support | Salem, Yara | _ | _ | 0 | 0 | 0 |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--------------|-------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| None | | | | | | | |

Closed

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|----------------------------------|----------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 576627 | Investment Climate Rapid | Miller, Maria D. | 2011-03-01 | 2013-12-31 | 2,285 | 1,958 | 0 |
| | Response | | | | | | |
| 564308 | Zambia Investment Climate | Scheuermaier, Markus | 2009-02-06 | 2010-12-31 | 644 | 593 | 0 |
| | Program | | | | | | |
| 537787 | Review of the Legal Framework | Stern, Richard | 2005-08-29 | _ | 0 | 0 | 0 |
| 537766 | Sectoral Study of the Effective | Stern, Richard | 2005-08-23 | _ | 0 | 0 | 0 |
| | Tax Burden | | | | | | |
| 538760 | Administrative Barriers Study to | Pepper, Roy | 2005-08-22 | _ | 0 | 0 | 0 |
| | Update the Investor Roadmap | | | | | | |
| 538822 | Review of Proposed | Pepper, Roy | 2005-08-22 | _ | 0 | 0 | 0 |
| | Amendments to Investment Act | , , | | | | | |