



Trade and Competitiveness Monitoring Note



Tanzania

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2016) | (millions) | capita (current | (2011) | rate (2014) |
| | (2016) | US\$) (2016) | | |
| 57.8 | 55.2 | 1.048.3 | 46.6 | 3.1 |

Macro Indicators

| Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2010 |
|---------------|--------------------------------|---|--|--|--|
| 7.38 | 5.10 | 7.34 | 6.96 | 7.16 | 7.18 |
| -4.53 | -11.56 | -10.39 | -9.91 | -8.80 | -7.63 |
| -2.45 | -4.34 | -4.21 | -3.68 | -4.14 | -3.56 |
| 0.34 | 1.00 | 0.86 | 0.81 | _ | _ |
| 115.61 | 107.31 | 119.92 | 116.23 | 118.64 | 119.24 |
| | 7.38 -4.53 -2.45 0.34 | 7.38 5.10 -4.53 -11.56 -2.45 -4.34 0.34 1.00 | 7.38 5.10 7.34 -4.53 -11.56 -10.39 -2.45 -4.34 -4.21 0.34 1.00 0.86 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |



Investment indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 28.2 | 35.8 | 34.9 | 34.9 | 34.8 | 35.0 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 26.6 | 28.5 | 30.3 | 31.0 | _ | _ |
| Inward FDI (% of GDP) [2] | 3.4 | 4.6 | 4.6 | 4.3 | _ | |
| Inward FDI, % of private investment [2] | 17.1 | 18.5 | NA | _ | _ | _ |



Trade Indicators

| Trade Indicators | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|--------|--------|--------|--------|--------|
| Total Trade in Goods and Services (% of GDP, real terms) | 40.31 | 54.83 | 54.65 | 55.32 | 56.02 | 57.57 |
| Trade balance (% GDP, real terms) | -6.24 | -12.40 | -14.88 | -11.56 | -11.02 | -11.55 |
| Exports, Goods and Services, annual percent change (real terms) | 11.11 | 16.04 | 0.63 | 17.71 | 10.20 | 9.60 |
| Imports, Goods and Services, annual percent change (real terms) | 17.23 | -0.79 | 11.01 | 2.90 | 7.40 | 10.50 |
| Total reserves in months of imports [1] | 4.74 | 3.63 | 3.99 | _ | _ | _ |



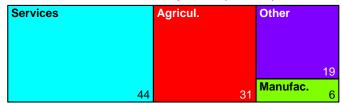
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Gold, non-monetary | | Precious | Edible nuts | Palm oil and its |
|--------------------|----|-------------|-----------------|------------------|
| (excluding gold | | metal | (excluding | fractions |
| | | ores and | nuts chiefly 7 | |
| | | concentrate | Sesame | 1 |
| | | | (Sesamum) seeds | |
| | 23 | 10 | 6 | 4 |

Imports Categories by % of Total Value, 2014

| Consumer goods | Capital goods | Intermediate | |
|----------------|---------------|--------------|---|
| | | goods | |
| | | | |
| | | | |
| 49 | 24 | 23 | 4 |

Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 147 | 126 | 21 |
| Ease of Doing Business Rank | 140 | 139 | 1 |
| Enforcing Contracts | 64 | 64 | 0 |
| Getting Credit | 150 | 152 | -2 |
| Getting Electricity | 83 | 83 | 0 |
| Paying Taxes | 147 | 150 | -3 |
| Protecting Minority Investors | 121 | 122 | -1 |
| Registering Property | 132 | 133 | -1 |
| Resolving Insolvency | 98 | 99 | -1 |
| Starting a Business | 122 | 129 | -7 |
| Trading Across Borders | 181 | 180 | 1 |

Source: Doing Busines Report 2015

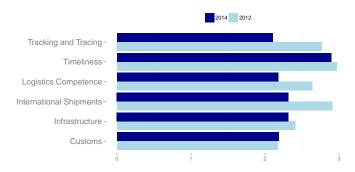
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency. Technol. Readiness 4 Macroec. environment 2 Institutions Business sophist. Goods mrkt efficiency Higher educat. and training Tanzania Innovation Market size Infrastructure

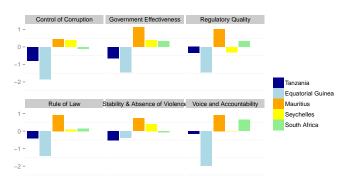
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 13.1 | 13.1 |
| Binding $(\%)$ | 13.3 | 12.8 |
| Dispersion (Standard Deviation) | 12 | 11.9 |
| Import duties collected (%, 2011-2013) [1] | _ | 4.8 |
| MFN Tariff (Agriculture) | 19.9 | 20.0 |
| MFN Tariff (Non-Agriculture) | 11.1 | 10.9 |
| MFN Tariff (Simple Average) | 12.6 | 12.2 |
| Services sectors with GATS commitments [1] | _ | 1.0 |

Sources: WITS, [1] WTO Trade Profiles

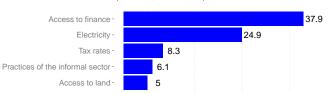
Private Sector's Views

Enterprise Survey 2013

| | Tanzania | Sub-Saharan Africa | All Countries | |
|---|----------|--------------------|---------------|--|
| Number of electrical outages in a typical month | 8.90 | 8.30 | 6.30 | |
| Percent of firms with a bank loan/line of credit | 16.60 | 23.10 | 34.30 | |
| Proportion of investment financed by banks (%) | 8.80 | 9.90 | 14.30 | |
| Proportion of investment financed internally (%) | 79.60 | 76.70 | 71.80 | |
| Senior management time spent dealing with the requirements of government regulation (%) | 2.00 | 8.20 | 9.90 | |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015

