

T&C

Snapshots

Data Note

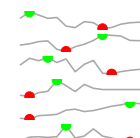


Vietnam

| GDP (US\$ billions) (2017) | Population (millions) (2017) | Income per capita (current US\$) (2017) | Poverty rate (2012) | Unemployment rate (2014) |
|----------------------------|------------------------------|---|---------------------|--------------------------|
| 222.1 | 93.0 | 2,389.3 | 3.2 | 2.3 |

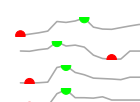
Macro Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|--------|--------|--------|--------|--------|
| GDP growth (annual %) | 6.47 | 5.42 | 5.98 | 6.23 | 6.32 | 6.31 |
| Current account balance | -2.23 | 5.49 | 4.78 | 0.25 | -0.02 | -0.30 |
| Fiscal balance (% of GDP) | -2.28 | -6.94 | -5.97 | -5.41 | -5.00 | -4.79 |
| Remittances, received (% of GDP) [1] | 6.09 | — | — | — | — | — |
| Real Effective Exchange Rate (2010=100) | 91.78 | 117.36 | 121.66 | 128.19 | 125.63 | 123.16 |
| Consumer Price Index, annual percent change | 8.76 | 6.61 | 4.08 | 1.50 | 2.95 | 3.18 |



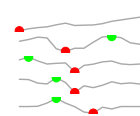
Investment indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 27.1 | 27.6 | 28.3 | 29.1 | 29.8 | 29.8 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 34.0 | 26.7 | 26.8 | — | — | — |
| Inward FDI (% of GDP) [2] | 5.9 | 5.2 | 4.9 | — | — | — |
| Inward FDI, % of private investment [2] | 18.0 | NA | — | — | — | — |



Trade Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|--------|--------|--------|--------|--------|
| Total Trade in Goods and Services (% of GDP, real terms) | 131.20 | 182.19 | 192.78 | 203.78 | 214.16 | 224.81 |
| Trade balance (% GDP, real terms) | -3.24 | 1.16 | 0.23 | -3.94 | -5.05 | -5.51 |
| Exports, Goods and Services, annual percent change (real terms) | 13.18 | 17.37 | 11.56 | 9.99 | 11.24 | 11.50 |
| Imports, Goods and Services, annual percent change (real terms) | 13.31 | 17.09 | 12.73 | 14.60 | 12.20 | 11.70 |
| Total reserves in months of imports [1] | 2.66 | 2.17 | — | — | — | — |



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| | | | |
|-------------------------------------|-----------------|---------------------------------------|-------------------------------------|
| Telephone sets, including telephone | Crude petroleum | Other footwear with uppers of leather | Coffee, not roasted, whether or not |
| 16 | 5 | 3 | — |
| | | Portable automatic data processing | |
| | | — | — |

Imports Categories by % of Total Value, 2014

| | | | |
|---------------|--------------------|----------------|---------------|
| Capital goods | Intermediate goods | Consumer goods | Raw materials |
| 37 | 37 | 18 | 8 |

Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 12 | 12 | 0 |
| Ease of Doing Business Rank | 93 | 90 | 3 |
| Enforcing Contracts | 74 | 74 | 0 |
| Getting Credit | 36 | 28 | 8 |
| Getting Electricity | 130 | 108 | 22 |
| Paying Taxes | 172 | 168 | 4 |
| Protecting Minority Investors | 121 | 122 | -1 |
| Registering Property | 58 | 58 | 0 |
| Resolving Insolvency | 125 | 123 | 2 |
| Starting a Business | 125 | 119 | 6 |
| Trading Across Borders | 98 | 99 | -1 |

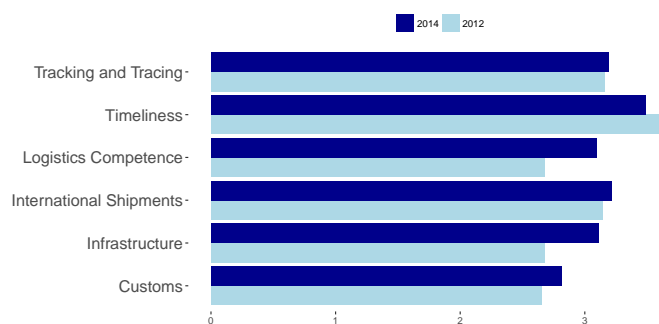
Source: Doing Business Report 2015

WEF Competitiveness Indicators (Scale 1-5, 5=best)



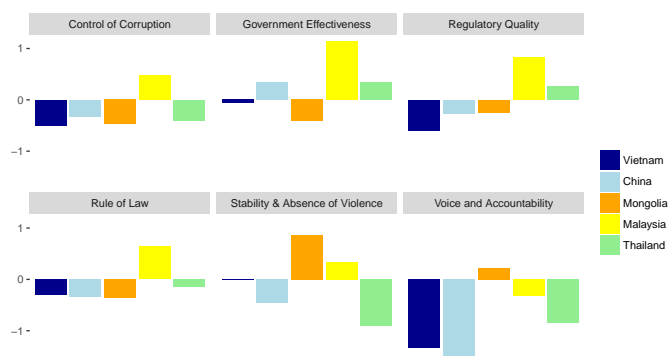
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 7.3 | 6.6 |
| Binding (%) | 100 | 100 |
| Dispersion (Standard Deviation) | 13 | 12.6 |
| Import duties collected [1] | — | — |
| MFN Tariff (Agriculture) | 17 | 16.9 |
| MFN Tariff (Non-Agriculture) | 8.4 | 8.1 |
| MFN Tariff (Simple Average) | 9.8 | 9.3 |
| Services sectors with GATS commitments [1] | — | 105 |

Sources: WITS, [1] WTO Trade Profiles

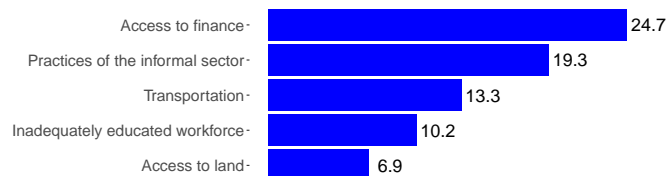
Private Sector's Views

Enterprise Survey 2013

| | Vietnam | East Asia and Pacific | All Countries |
|---|---------|-----------------------|---------------|
| Number of electrical outages in a typical month | 1.00 | 3.50 | 6.30 |
| Percent of firms with a bank loan/line of credit | 49.90 | 35.00 | 34.30 |
| Proportion of investment financed by banks (%) | 12.00 | 12.80 | 14.30 |
| Proportion of investment financed internally (%) | 74.70 | 74.70 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 4.60 | 6.70 | 9.90 |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015