



T&C Snapshots Data Note

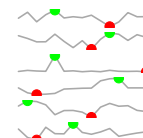


Mali

| GDP (US\$ billions) (2016) | Population (millions) (2016) | Income per capita (current US\$) (2016) | Poverty rate (2009) | Unemployment rate (2014) |
|-------------------------------|------------------------------------|---|------------------------|-----------------------------|
| 13.7 | 18.1 | 753.9 | 49.2 | 8.1 |

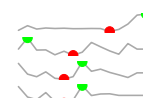
Macro Indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|--------|--------|--------|--------|--------|
| GDP growth (annual %) | 5.71 | -0.40 | 2.10 | 7.22 | 4.96 | 5.02 |
| Current account balance | -8.40 | -2.65 | -3.53 | -7.46 | -3.81 | -5.49 |
| Fiscal balance (% of GDP) | -0.25 | -1.15 | -3.25 | -3.52 | -3.14 | -4.46 |
| Remittances, received (% of GDP) [1] | 4.53 | 8.00 | 8.17 | — | — | — |
| Real Effective Exchange Rate (2010=100) | 115.26 | 130.65 | 124.39 | 125.54 | 115.14 | 112.56 |
| Consumer Price Index, annual percent change | 2.79 | 5.43 | -0.41 | 0.87 | 2.03 | 2.92 |



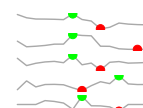
Investment indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 22.0 | 16.7 | 20.1 | 29.2 | 44.3 | 46.1 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 22.3 | 21.7 | 20.6 | 24.1 | — | — |
| Inward FDI (% of GDP) [2] | 3.9 | 3.8 | 2.8 | 1.7 | — | — |
| Inward FDI, % of private investment [2] | 20.4 | 23.9 | NA | — | — | — |



Trade Indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 64.01 | 47.95 | 56.23 | 54.19 | 53.21 | 52.79 |
| Trade balance (% GDP, real terms) | 2.81 | -3.19 | -7.67 | -8.58 | -8.75 | -8.43 |
| Exports, Goods and Services, annual percent change (real terms) | 5.91 | 6.07 | 10.75 | 0.72 | 2.32 | 4.79 |
| Imports, Goods and Services, annual percent change (real terms) | 3.13 | 6.10 | 27.60 | 5.31 | 3.61 | 3.77 |
| Total reserves in months of imports [1] | 4.34 | 3.58 | 2.70 | — | — | — |



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015

Data not available

Gross Value Added by Economic Activity 2013 (% GDP)



Source: Development Prospects Group (DECPG)

Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, NA

Data not available

Doing Business 2015 Ranks (among all countries)

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 154 | 152 | 2 |
| Ease of Doing Business Rank | 142 | 143 | -1 |
| Enforcing Contracts | 149 | 149 | 0 |
| Getting Credit | 128 | 133 | -5 |
| Getting Electricity | 150 | 151 | -1 |
| Paying Taxes | 145 | 149 | -4 |
| Protecting Minority Investors | 165 | 166 | -1 |
| Registering Property | 142 | 140 | 2 |
| Resolving Insolvency | 101 | 100 | 1 |
| Starting a Business | 167 | 172 | -5 |
| Trading Across Borders | 83 | 82 | 1 |

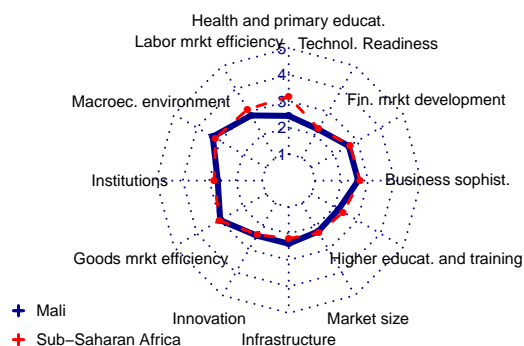
Imports Categories by % of Total Value, NA

Data not available

Source: World Integrated Trade Solution (WITS)

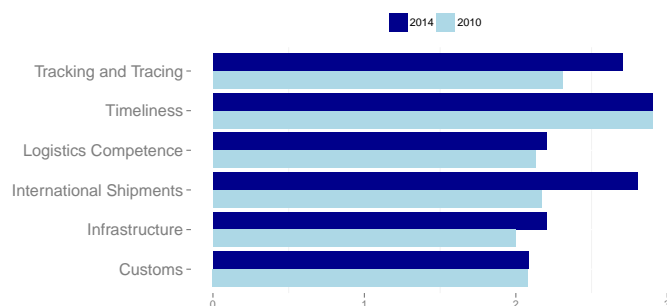
Source: Doing Business Report 2015

WEF Competitiveness Indicators (Scale 1-5, 5=best)



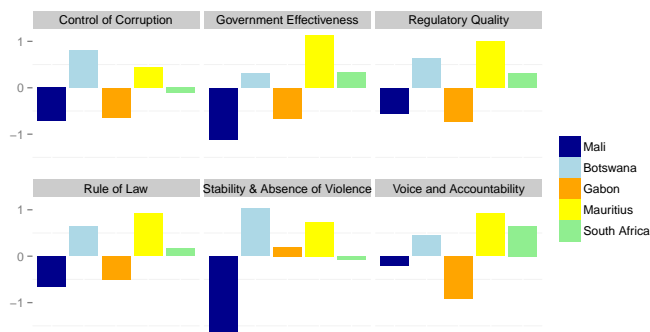
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 12.7 | 12.3 |
| Binding (%) | 39.9 | 39.9 |
| Dispersion (Standard Deviation) | 6.9 | 6.9 |
| Import duties collected (%; 2011-2013) [1] | — | 5.4 |
| MFN Tariff (Agriculture) | 14.5 | 14.5 |
| MFN Tariff (Non-Agriculture) | 11.4 | 11.4 |
| MFN Tariff (Simple Average) | 11.9 | 11.9 |
| Services sectors with GATS commitments [1] | — | 2.0 |

Sources: WITS, [1] WTO Trade Profiles

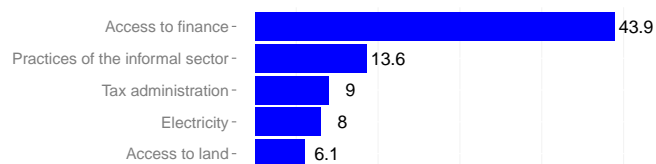
Private Sector's Views

Enterprise Survey 2013

| | Sub-Saharan Africa | Mali | All Countries |
|---|--------------------|-------|---------------|
| Number of electrical outages in a typical month | 8.30 | 2.70 | 6.30 |
| Percent of firms with a bank loan/line of credit | 23.10 | 16.60 | 34.30 |
| Proportion of investment financed by banks (%) | 9.90 | 10.20 | 14.30 |
| Proportion of investment financed internally (%) | 76.70 | 78.70 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.20 | 2.00 | 9.90 |

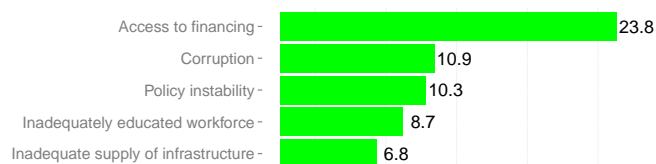
Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015



T&C Snapshots Operations Note



Mali

SCD/CPF

Most Recent

| Product | Document Date | Document ID |
|---|---------------|-------------|
| Mali - Country partnership framework for the period FY16-19 | 2015-11-03 | 94005 |

Planned

| Product | Concept Review Date | Board Date |
|----------------------------------|---------------------|------------|
| ML Country Partnership Framework | 2015-05-04 | 2015-12-10 |
| ML Systematic Country Diagnostic | 2014-10-27 | 2015-07-01 |

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Latest Sort Overall Risk Rating | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|-------------------------------------|----------------------|---------------|--------------------|-----------------|--------------------|---------------------------------|---------------------|----------------------|---------|
| P151449 | Mali Agroindustrial Competitiveness | Alexandre Hugo Laure | 2016-09-30 | IPF | 2016-04-20 | 30 | S | 130 | 237 | A |

WB Portfolio
Active

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | Commitment (US\$M) | Undisbursed Balance (US\$M) | Project Rating DO | Project Rating IP | Overall Risk | Months in Problem Status |
|------------|--------------|-------------|---------------|--------------------|--------------|--------------------|-----------------------------|-------------------|-------------------|--------------|--------------------------|
| None | | | | | | | | | | | |

Closed

[illegible]

WB ASA
Active

| Task ID | Task Name | Team Leader | Management Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|-----------|-------------|--------------------------|--------------|-----------|--------------------------------|-----------------------------------|---------------------------------|------------------------------------|
| None | | | | | | | | | |

Closed

| Task ID | Task Name | Team Leader | Management Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|-----------------------------------|--------------------|--------------------------|--------------|-----------|--------------------------------|-----------------------------------|---------------------------------|------------------------------------|
| P107378 | SME, Growth & Diversification ICA | Leonardo Iacovone | 2011-06-20 | EW | N | — | 0 | 198 | 198 |
| P076648 | Mali-Integration & Comp. Study | Leendert Solleveld | 2005-01-03 | EW | N | — | 0 | 95 | 239 |
| P082944 | ML-Trade DTIS IF Study (FY04) | Christina A. Wood | 2004-06-23 | EW | N | — | 0 | 12 | 12 |

IFC ASA
Active

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--|----------------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| 600985 | Mali investment Climate Program Economy Wide | Magassouba, Mahamoud | 2015-05-15 | 2018-06-30 | 1,044 | 204 | 136 |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|---|----------------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| 600410 | Mali Investment Climate Program - Phase 3 | Magassouba, Mahamoud | — | 2017-08-31 | 98 | 105 | 9 |

Closed

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--|----------------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| 570427 | Investment Climate Reform Program in Mali, Phase 2 | Magassouba, Mahamoud | 2009-12-07 | 2012-12-31 | 871 | 817 | 0 |
| 555605 | Investment Climate Reform in Mali | Miyake, Maiko | 2007-08-06 | 2009-06-30 | 532 | 522 | 0 |
| 537685 | Bus Assn Mali-US | Gosal, Harbinder | 2005-07-20 | — | 0 | 0 | 0 |