



Snapshots Data Note



Botswana

| Botswana | GDP (US\$ illions) (2017) | Population (millions) (2017) | Land are km) (20 | 014) | Income per capita (current US\$) (2017) | | Unemployment rate (2014) | Business Rank (2016) |
|-------------------------------------------------------------|------------------------------|------------------------------------|---------------------|------|-----------------------------------------------|-------|-----------------------------|-------------------------|
| | 16.2 | 2.3 | 566,73 | 80.0 | 6,924.6 | 18.2 | 18.2 | 72.0 |
| Macro Indicators | | | | | | | | |
| | Avg 2 | 2003-2012 | 2013 | 20 | 14 2015 | 2016 | 2017 | |
| GDP growth (annual %) | | 4.59 | 9.32 | 4.4 | 12 3.00 | 4.00 | 4.20 | |
| Current account balance | | 6.18 | 8.61 | 15.8 | 30 14.19 | 14.01 | 13.98 | |
| Fiscal balance (% of GDP) | | 0.18 | 5.48 | 2. | 51 -1.34 | -2.47 | -0.99 | |
| Remittances, received (% of GDP) [1] | | 0.56 | 0.24 | | | _ | / | |
| Real Effective Exchange Rate (2010=100) | | 115.78 | 98.94 | 91.5 | 29 84.06 | 84.87 | 85.44 | |
| Consumer Price Index, annual percent change | | 8.47 | 5.88 | 4. | 3.00 | 3.50 | 3.50 | |
| Investment indicators | | | | | | | | |
| | Avg 2 | 2003-2012 | 2013 | 20 | 14 2015 | 2016 | 2017 | |
| Gross domestic investment (% GDP) | | 29.0 | 30.4 | 33 | .8 34.9 | 35.8 | 35.8 | |
| Gross domestic investment, of w: Private investment (% GDP) | [1] | 33.8 | 32.5 | 30 | .8 — | _ | | |
| Inward FDI (% of GDP) [2] | | 4.5 | 2.7 | 2 | .5 — | _ | | |
| Inward FDI, % of private investment [2] | | 14.1 | NA | | | _ | _ ` | ~ |
| | | | | | | | | |

Trade Indicators

| Trade Indicators | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-----------------------------------------------------------------|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 88.2 | 115.2 | 120.7 | 119.5 | 117.0 | 115.0 |
| Trade balance (% GDP, real terms) | 4.2 | -3.9 | -1.2 | -2.4 | -2.1 | -1.5 |
| Exports, Goods and Services, annual percent change (real terms) | 5.5 | 29.8 | 12.1 | 1.0 | 2.0 | 3.0 |
| Imports, Goods and Services, annual percent change (real terms) | 7.8 | 11.6 | 6.9 | 3.0 | 1.5 | 2.0 |
| Total reserves in months of imports [1] | 15.7 | 11.3 | _ | _ | _ | _ |

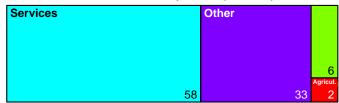
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014



Imports Categories by % of Total Value, 2014

| Consumer goods | Raw materials | Capital goods | Intermediate goods |
|----------------|---------------|---------------|-----------------------|
| 36 | 36 | 16 | 12 |

Source: World Integrated Trade Solution (WITS)

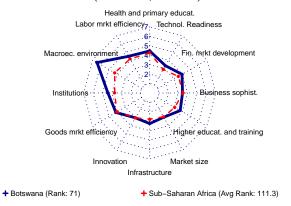
Doing Business 2015 Distance to Frontier (DTF) and Rank

| | | DIF | | | Rank | | |
|-----------------------------------|-------|-------|--------|------|------|--------|--|
| | 2015 | 2016 | Change | 2015 | 2016 | Change | |
| Ease of Doing Business | 64.42 | 64.98 | 0.56 | 72 | 72 | 0 | |
| Dealing with Construction Permits | 67.91 | 67.95 | 0.04 | 93 | 97 | -4 | |
| Enforcing Contracts | 50.95 | 50.95 | 0 | 126 | 128 | -2 | |
| Getting Credit | 55 | 55 | 0 | 61 | 70 | -9 | |
| Getting Electricity | 54.42 | 59.34 | 4.92 | 139 | 122 | 17 | |
| Paying Taxes | 77.47 | 77.47 | 0 | 67 | 71 | -4 | |
| Protecting Minority Investors | 55 | 55 | 0 | 81 | 81 | 0 | |
| Registering Property | 67.29 | 67.25 | -0.04 | 70 | 70 | 0 | |
| Resolving Insolvency | 54.04 | 54.66 | 0.62 | 56 | 56 | 0 | |
| Starting a Business | 76.2 | 76.21 | 0.01 | 135 | 143 | -8 | |
| Trading Across Borders | 85.93 | 85.93 | 0 | 50 | 51 | -1 | |
| | | | | | | | |

Source: Doing Busines Report 2015

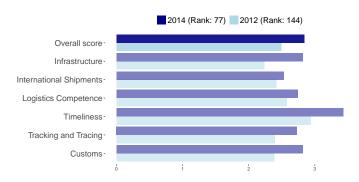
WEF Competitiveness Indicators

(Scale 1-7, 7=best)



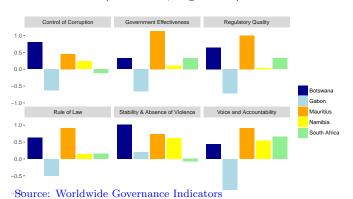
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

| | 2010 | 2014 |
|----------------------------------------------------|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 7.8 | 7.1 |
| Binding $(\%)$ | 96 | 96.9 |
| Dispersion (Standard Deviation) | 16.1 | 13.6 |
| Import duties collected [1] | | _ |
| MFN Tariff (Agriculture) | 9.1 | 9.2 |
| MFN Tariff (Non-Agriculture) | 7.6 | 7.5 |
| MFN Tariff (Simple Average) | 7.7 | 7.7 |
| Services sectors with GATS commitments [1] | _ | 19 |

Sources: WITS, [1] WTO Trade Profiles

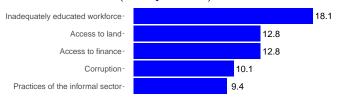
Private Sector View

Enterprise Survey 2010

| | Sub-Sanaran Africa | Botswana | All Countries |
|-----------------------------------------------------------------------------------------|--------------------|----------|---------------|
| Number of electrical outages in a typical month | 8.30 | 4.10 | 6.30 |
| Percent of firms with a bank loan/line of credit | 23.10 | 50.00 | 34.30 |
| Proportion of investment financed by banks (%) | 9.90 | 24.70 | 14.30 |
| Proportion of investment financed internally (%) | 76.70 | 66.70 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.20 | 10.20 | 9.90 |

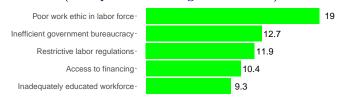
Source: Enterprise Survey 2010

Top 5 constraints according to ES 2010 (% respondents)



Source: Enterprise Survey 2010

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



Botswana

SCD/CPF

Most Recent

| Product | Document Date |
|------------------------------------------------------|---------------|
| Botswana - Systematic country diagnostic | 2016-04-08 |
| Botswana - Country partnership framework for FY16-20 | 2015-11-24 |

Planned

Product Concept Review Date Board Date
None

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Sort Overall Risk | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|--------------|-------------|------------------|--------------------------|--------------------|--------------------|-------------------------|---------------------------|----------------------------|---------|
| | | | | | | | Rating | | | |
| None | | | | | | | | | | |

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitmen | tUndisburse | d Project | Project | Overall | Months |
|------------|--------------|-------------|----------|---------|---------|-----------|-------------|-----------|---------|---------|--------|
| | | | Date | Inst. | Date | (US\$M) | Balance | Rating | Rating | Risk | in |
| | | | | Type | | | (US\$M) | DO | IP | | Prob- |
| | | | | | | | | | | | lem |
| | | | | | | | | | | | Status |

None

Closed

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitment | Project | Project | IEG |
|------------|--------------|-------------|----------|---------|---------|------------|---------|---------|---------|
| | | | Date | Inst. | Date | (US\$M) | Rating | Rating | Outcome |
| | | | | Type | | | DO | IP | Rating |

None

WB ASA

Active

None

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