



Snapshots Data Note



GDP (US\$	Population	Income per	Poverty rate	Unemployment
billions) (2016)	(millions)	capita (current	(2010)	rate (2014)
	(2016)	US\$) (2016)		
4.7	17.8	262.2	70.9	7.5

Macro Indicators

Wacro mulcators	Avg 2002-2011	2012	2013	2014	2015	2016
GDP growth (annual %)	4.52	1.88	5.19	5.68	2.79	4.98
Current account balance	-10.58	-3.49	-1.78	-5.05	-4.09	-3.03
Fiscal balance (% of GDP)	-3.60	-6.89	-1.25	-7.95	-5.38	-6.98
Remittances, received (% of GDP) [1]	0.49	0.67	0.88	0.90	_	
Real Effective Exchange Rate (2010=100)	115.28	75.15	64.23	69.41	85.75	85.03
Consumer Price Index, annual percent change	11.63	21.26	27.30	23.80	21.70	16.20

Investment indicators

investment indicators	Avg 2002-2011	2012	2013	2014	2015	2016
Gross domestic investment (% GDP)	14.7	15.3	23.0	24.8	26.1	26.8
Gross domestic investment, of w: Private investment (% GDP) [1]	22.5	16.9	16.0	15.4		_
Inward FDI (% of GDP) [2]	2.1	2.3	2.3	2.3	_	
Inward FDL % of private investment [2]	17.1	38.2	NA			_

Trade Indicators

Trade Indicators	Avg 2002-2011	2012	2013	2014	2015	2016
Total Trade in Goods and Services (% of GDP, real terms)	51.8	67.2	67.9	67.7	68.2	68.3
Trade balance (% GDP, real terms)	-9.5	-12.1	-10.9	-11.3	-11.9	-12.1
Exports, Goods and Services, annual percent change (real terms)	13.0	-5.5	8.8	4.8	2.6	4.7
Imports, Goods and Services, annual percent change (real terms)	28.7	1.1	4.5	6.0	4.2	5.3
Total reserves in months of imports [1]	1.3	1.1	_	_	_	_



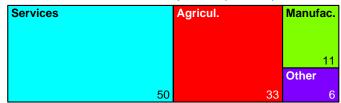
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

Tobacco, wholly/partly stemmed/stri	Tobacco, not stemmed/stripped	Special transactions & commodities
	7	5
	Tea, whether	Sugars, beet or cane, raw.
	or not	in solid
39	flavoured	5

Imports Categories by % of Total Value, 2014

Consumer goods	Intermediate goods	Capital goods	
January Garage		p g	
45	00	00	_
45	28	22	5

Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

	DB 2015 Rank	DB 2016 Rank	Change in Rank
Dealing with Construction Permits	64	65	-1
Ease of Doing Business Rank	144	141	3
Enforcing Contracts	145	147	-2
Getting Credit	150	152	-2
Getting Electricity	185	175	10
Paying Taxes	100	102	-2
Protecting Minority Investors	114	115	-1
Registering Property	92	93	-1
Resolving Insolvency	165	164	1
Starting a Business	158	161	-3
Trading Across Borders	123	123	0

Source: Doing Busines Report 2015

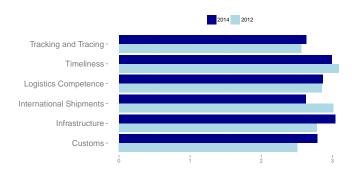
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency. Technol. Readiness 4 Macroec. environment 2 Institutions Business sophist. Goods mrkt efficiency Higher educat. and training Market size Sub-Saharan Africa Infrastructure

Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



 $\overline{\text{Source:}}$ Worldwide Governance Indicators

Trade Policy

	2010	2014
Applied Tariff (Incl. Prefers. and Trade-Weighted)	11.6	7.0
Binding (%)	31.9	30.7
Dispersion (Standard Deviation)	10.7	11.8
Import duties collected (%, 2011-2013) [1]		3.2
MFN Tariff (Agriculture)	17.4	18.4
MFN Tariff (Non-Agriculture)	11.8	11.3
MFN Tariff (Simple Average)	12.7	12.3
Services sectors with GATS commitments [1]	_	33.0

Sources: WITS, [1] WTO Trade Profiles

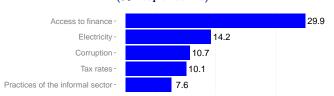
Private Sector's Views

Enterprise Survey 2013

	Sub-Saharan Africa	Malawi	All Countries
Number of electrical outages in a typical month	8.30	6.70	6.30
Percent of firms with a bank loan/line of credit	23.10	26.80	34.30
Proportion of investment financed by banks (%)	9.90	13.80	14.30
Proportion of investment financed internally (%)	76.70	65.80	71.80
Senior management time spent dealing with the requirements of government regulation (%)	8.20	5.00	9.90

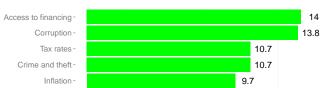
Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015



T&C Snapshots Operations Note

T&C Product Line Operations Board Approved Within The Last 3 Fiscal Years

Status of Operations

By number of projects

Active Closed

1.00 0.75 0.50 0.25 0.00 -

By amount in thousands of US\$ (ASA IBRD products not included)

No data available

Sources: IBRD Operations, IFC group Operations

Financing

Project ID	Project Name	Approval Date	Status	Major Sector	Major Theme	Amount (in US\$ K)
Advisory	Services and	Analytics (ASA)	IBRD		
Project ID	Project Name	Approval Date	Status	Major Sector	Major Theme	Amount (in US\$ K)
P151674	Malawi Growth	2016-04-29	Active	Agriculture,	Financial and	_
	and Competiveness			fishing, and	private sector	
	ESW			forestry	development	
P133601	MW-DTIS Update	2014-05-05	Closed	Agriculture,	Trade and	_
				fishing, and	integration	
				forestry		

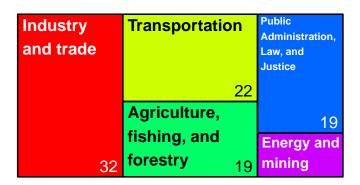
Advisory Services and Analytics (ASA) IFC

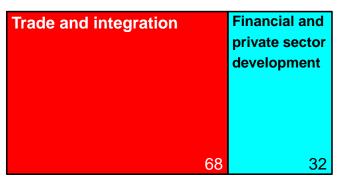
Project ID Project Name Approval Date Status Amount (in US\$ K)

Major sectors and themes

Operations by sector, in percent

Operations by theme, in percent





Source: IBRD Operations database Source: IBRD Operations database

T&C Staff in charge of operations

Name	Job title	Location	Role	Project ID	Project name
Chilima, Efrem	Senior Private	LILONGWE,	Team Leader	P151674	Malawi Growth and
Zephnath	Sector	MALAWI			Competiveness ESW
	Development				
	Specialist				
Cirera, Xavier	Senior Economist	WASHINGTON,	Team Member	P151674	Malawi Growth and
		DC			Competiveness ESW
Daniel, Kobina Egyir	Senior	JOHANNESBURG,	Team Member	P151674	Malawi Growth and
	Operations	SOUTH			Competiveness ESW
	Officer	AFRICA			
Dihel, Nora Carina	Sr Trade Econ.	WASHINGTON,	Extended-Team	P133601	MW-DTIS Update
		DC	Member		
Garrett, Keith Patrick	E T Consultant	WASHINGTON,	Team Member	P151674	Malawi Growth and
		DC			Competiveness ESW
Hoppe, Mombert	Sr Trade Econ.	VIENTIANE,	Team Leader	P133601	MW-DTIS Update
		LAOS			
			Team Member	P151674	Malawi Growth and
					Competiveness ESW
Mtonya, Brian G.	Senior Private	LUSAKA,	Team Leader	P151674	Malawi Growth and
	Sector	ZAMBIA			Competiveness ESW
	Development				
	Specialist				