



Snapshots Data Note



Azerbaijan

| GDP (US\$ | Population | Land area (sq. | Income per | Poverty rate | Unemployment | Ease of Doing |
|------------------|------------|----------------|-----------------|--------------|--------------|---------------|
| billions) (2017) | (millions) | km) (2014) | capita (current | (2005) [1] | rate (2014) | Business Rank |
| | (2017) | | US\$) (2017) | | | (2016) |
| 66.8 | 9.8 | 82,659.0 | 6,817.4 | 0.0 | 5.2 | 63.0 |
| | | | | | | |

Macro Indicators

| Macro indicators | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 | |
|---|---------------|--------|--------|--------|--------|--------|---|
| GDP growth (annual %) | 12.93 | 5.80 | 2.80 | 2.00 | 2.63 | 2.68 | - |
| Current account balance | 8.32 | 16.49 | 13.76 | 2.89 | 5.49 | 7.40 | |
| Fiscal balance (% of GDP) | 4.59 | 1.73 | 2.75 | -3.38 | -1.07 | 0.75 | |
| Remittances, received (% of GDP) [1] | 3.17 | 2.36 | 2.46 | _ | _ | _ | |
| Real Effective Exchange Rate (2010=100) | 70.97 | 102.50 | 107.50 | 105.31 | 108.02 | 109.47 | |
| Consumer Price Index, annual percent change | 7.05 | 2.49 | 1.51 | 7.50 | 4.14 | 4.14 | |

Investment indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 | |
|--|---------------|------|------|------|------|------|--|
| Gross domestic investment (% GDP) | 32.9 | 26.2 | 24.9 | 23.6 | 23.5 | 23.7 | |
| Gross domestic investment, of w: Private investment (% GDP |) [1] 30.2 | 24.7 | 25.8 | _ | _ | _ | |
| Inward FDI (% of GDP) [2] | 10.1 | 3.6 | 6.0 | _ | _ | _ | |
| Inward FDI, % of private investment [2] | 19.3 | NA | _ | _ | _ | _ | |

Trade Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|--------|--------|--------|--------|--------|
| Total Trade in Goods and Services (% of GDP, real terms) | 106.69 | 126.36 | 121.93 | 116.85 | 112.16 | 107.82 |
| Trade balance (% GDP, real terms) | 0.84 | 7.62 | 5.15 | 6.48 | 7.28 | 7.72 |
| Exports, Goods and Services, annual percent change (real terms) | 18.90 | 1.50 | -2.50 | -1.00 | -0.61 | -0.66 |
| Imports, Goods and Services, annual percent change (real terms) | 17.37 | 10.00 | 1.10 | -3.60 | -2.47 | -2.00 |
| Total reserves in months of imports [1] | 4.26 | 7.39 | 7.92 | | _ | _ |



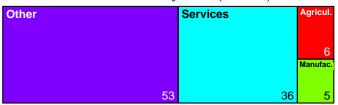
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Crude petroleum | Petroleum oils & oils obtained from |
|-----------------|--|
| | 6 |
| 85 | 1 |

Imports Categories by % of Total Value, 2014

| Capital goods | Consumer goods | Intermediate goods | |
|---------------|----------------|--------------------|---|
| 34 | 32 | 20 | 6 |

Source: World Integrated Trade Solution (WITS)

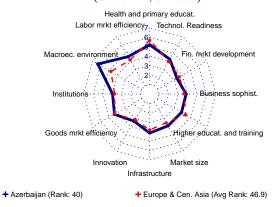
Doing Business 2015 Distance to Frontier (DTF) and Rank

| | | DTF | | | Rank | |
|-----------------------------------|-------|-------|--------|------|------|--------|
| | 2015 | 2016 | Change | 2015 | 2016 | Change |
| Ease of Doing Business | 66.65 | 67.8 | 1.15 | 63 | 63 | 0 |
| Dealing with Construction Permits | 61.58 | 65.79 | 4.21 | 138 | 114 | 24 |
| Enforcing Contracts | 67.51 | 67.51 | 0 | 40 | 40 | 0 |
| Getting Credit | 40 | 40 | 0 | 105 | 109 | -4 |
| Getting Electricity | 63 | 63.01 | 0.01 | 104 | 110 | -6 |
| Paying Taxes | 83.77 | 83.77 | 0 | 33 | 34 | -1 |
| Protecting Minority Investors | 58.33 | 63.33 | 5 | 54 | 36 | 18 |
| Registering Property | 82.54 | 82.55 | 0.01 | 21 | 22 | -1 |
| Resolving Insolvency | 44.59 | 44.68 | 0.09 | 85 | 84 | 1 |
| Starting a Business | 95.54 | 97.75 | 2.21 | 11 | 7 | 4 |
| Trading Across Borders | 69.59 | 69.59 | 0 | 93 | 94 | -1 |

Source: Doing Busines Report 2015

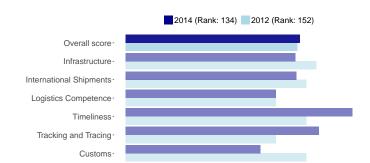
WEF Competitiveness Indicators

(Scale 1-7, 7=best)



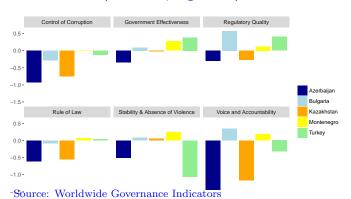
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

| | 2011 | 2014 | |
|--|------|------|---|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 8.8 | 9.5 | _ |
| Dispersion (Standard Deviation) | 27.4 | 25.6 | |
| Import duties collected (%, 2011-2013) [1] | _ | 1.9 | |
| MFN Tariff (Agriculture) | 17.7 | 15.9 | |
| MFN Tariff (Non-Agriculture) | 8.3 | 8.6 | |
| MFN Tariff (Simple Average) | 9.6 | 9.6 | |
| Services sectors with GATS commitments [1] | | | |

Sources: WITS, [1] WTO Trade Profiles

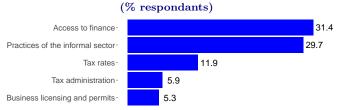
Private Sector View

Enterprise Survey 2013

| Euro | ope and Central Asia | Azerbaijan | All Countries | |
|---|----------------------|------------|---------------|--|
| Number of electrical outages in a typical month | 2 | 0.60 | 6.30 | |
| Percent of firms with a bank loan/line of credit | _ | 15.80 | 34.30 | |
| Proportion of investment financed by banks (%) | _ | 21.90 | 14.30 | |
| Proportion of investment financed internally (%) | _ | 77.40 | 71.80 | |
| Senior management time spent dealing with the requirements of government regulation (%) | _ | 0.30 | 9.90 | |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



Azerbaijan

SCD/CPF

Most Recent

Product Document Date
Azerbaijan - Systematic country diagnostic
Azerbaijan - Country partnership strategy completion and learning review for the period FY2011-14

Document Date
2015-09-28
2015-08-07

Planned

Product Concept Review Date Board Date
None

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval | Lending | Begin | Commitment | Latest | FY | Cum | FY Prob |
|------------|--------------|-------------|----------|---------|-----------|------------|---------|----------|----------|---------|
| | | | Date | Inst. | Appraisal | (US\$M) | Sort | Expenses | Expenses | |
| | | | | Type | | | Overall | (US\$K) | (US\$K) | |
| | | | | | | | Risk | | | |
| | | | | | | | Rating | | | |
| None | | | | | | | | | | |

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | CommitmentUndisbursed Project | | Project | Overall | Months | |
|------------|--------------|-------------|----------|---------|---------|-------------------------------|---------|---------|---------|--------|--------|
| | | | Date | Inst. | Date | (US\$M) | Balance | Rating | Rating | Risk | in |
| | | | | Type | | | (US\$M) | DO | IP | | Prob- |
| | | | | | | | | | | | lem |
| | | | | | | | | | | | Status |
| None | | | | | | | | | | | |

Closed

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitment | Project | Project | IEG |
|------------|--------------|-------------|----------|---------|---------|------------|---------|---------|---------|
| | | | Date | Inst. | Date | (US\$M) | Rating | Rating | Outcome |
| | | | | Type | | , , | DO | IP | Rating |
| 3.7 | | | | | | | | | |

None

$\overline{\mathbf{W}}\mathbf{B}$ $\overline{\mathbf{A}}\mathbf{S}\mathbf{A}$

Active

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|--|---------------|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--|---------------------------------------|---|
| P159850 | AZInvestment Climate and Competitiveness | Melissa Rekas | 2016-05-27 | 2018-11-15 | TA | N | _ | | | |
| P158794 | Azerbaijan Industrial Estates TA | Melissa Rekas | 2016-04-14 | 2017-11-01 | TA | N | 46 | 46 | 46 | 46 |

Closed

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|--------------------------------------|-------------------------|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--|---------------------------------------|---|
| P147678 | Azerbaijan Industrial Parks TA | Qahir Dhanani | 2014-02-07 | 2014-06-28 | TA | N | _ | 0 | 123 | 123 |
| P143678 | Economic Diversification and Growth | Mona Prasad | 2012-12-20 | 2014-04-09 | TA | N | _ | 0 | 264 | 264 |
| P118061 | Structural Reform Support Phase 3 | Christos Kostopoulos | _ | 2010-06-29 | TA | N | _ | 0 | 275 | 275 |

IFC ASA

Active

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) | |
|------------|---|---------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|---|
| 599541 | Azerbaijan Investment Climate - Phase II | Kokaia, Irine | 2013-08-16 | 2015-04-30 | 1,370 | 1,364 | 0 | _ |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval | Expected End | Approval | Total | Current FY |
|------------|--|---------------------|-------------|--------------|-----------|--------------|-------------|
| | | | Date | Date | Value (in | Expenditures | Expenditure |
| | | | | | US\$K) | (in US\$K) | (in US\$K) |
| 600496 | Azerbaijan Agribusiness Competitiveness | Avaliani, Ekaterine | _ | 2018-12-31 | 2,300 | 24 | 24 |

Closed

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|---------------------------------|---------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 558445 | Azerbaijan Business Enabling | Niederberger, Irina | 2007-09-05 | 2013-06-30 | 4,510 | 4,511 | 0 |
| | Environment | | | | | | |
| 547745 | Licensing Review | Liepina, Sanda | 2006-06-08 | _ | 0 | 0 | 0 |
| 538638 | Assistance to the Parliament of | Akinci, Gokhan | 2005-08-22 | _ | 0 | 0 | 0 |
| | Azerbaijan on the Draft | | | | | | |
| | Investment Law | | | | | | |
| 538639 | Joint FIAS/MIGA Project on | Akinci, Gokhan | 2005-08-22 | _ | 0 | 0 | 0 |
| | Institutional Design and | | | | | | |
| | Strategy for the Azebaijan IPA | | | | | | |
| 538819 | Review of Draft FDI Law | Akinci, Gokhan | 2005-08-22 | _ | 0 | 0 | 0 |