



T&C Snapshots Data Note



Macro Indicators

Pakistan

| GDP (USS billions) (201 | | | (2014) ca | income per pita (current JS\$) (2017) | Poverty rate (2010) [1] | Unemploym rate (2014 | 0 |
|----------------------------|--------------|-------|-----------|---|----------------------------|-------------------------|-------|
| 320.4 | 196.7 | 770, | 880.0 | 1,628.7 | 8.3 | 5.2 | 138.0 |
| A | vg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 | |
| | 4.04 | 4.37 | 4.74 | 5.51 | 5.47 | 5.42 | |
| | -1.62 | -1.08 | -1.28 | -0.84 | -0.85 | -0.97 | |

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 | |
|---|---------------|--------|--------|--------|--------|--------|--|
| GDP growth (annual %) | 4.04 | 4.37 | 4.74 | 5.51 | 5.47 | 5.42 | |
| Current account balance | -1.62 | -1.08 | -1.28 | -0.84 | -0.85 | -0.97 | |
| Fiscal balance (% of GDP) | -4.48 | -8.29 | -4.75 | -5.10 | -4.04 | -3.51 | |
| Remittances, received (% of GDP) [1] | 4.71 | 6.33 | 7.00 | _ | _ | | |
| Real Effective Exchange Rate (2010=100) | 101.68 | 109.62 | 109.15 | 122.32 | 123.40 | 123.17 | |
| Consumer Price Index, annual percent change | 8.70 | 7.36 | 8.62 | 4.51 | 5.00 | 6.00 | |
| | | | | | | | |

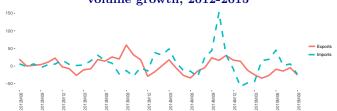
| Investment indicators | | | | | | |
|---|---------------|-------|-------|-------|-------|-------|
| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
| Gross domestic investment (% GDP) | 16.24 | 13.12 | 13.05 | 13.39 | 13.58 | 13.79 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 17.23 | 14.96 | 14.98 | | _ | |
| Inward FDI (% of GDP) [2] | 1.69 | 0.59 | 0.67 | _ | _ | _ |
| Inward FDI, % of private investment [2] | 10.70 | NA | _ | _ | _ | _ |

| Trade Indicators | | | | | | |
|---|---------------|-------|-------|-------|-------|-------|
| Trade Indicators | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
| Total Trade in Goods and Services (% of GDP, real terms) | 30.40 | 27.54 | 26.14 | 24.31 | 23.07 | 22.24 |
| Trade balance (% GDP, real terms) | -4.79 | -3.06 | -3.14 | -3.11 | -3.14 | -3.24 |
| Exports, Goods and Services, annual percent change (real terms) | 5.43 | 13.58 | -1.60 | -2.72 | -0.90 | 0.50 |
| Imports, Goods and Services, annual percent change (real terms) | 4.50 | 1.81 | 0.21 | -1.18 | 0.80 | 2.50 |
| TD 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 0.00 | 1 71 | 0.00 | | | |

Total reserves in months of imports [1] 3.83 1.71 3.09 — — —

Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Bed linen, table linen, toilet line | Rice, semi-milled or wholly milled, | Cotton yarn, other than sewing thre | Cotton fabrics, woven, unbleached (|
|-------------------------------------|-------------------------------------|---|---|
| | | | Trousers, bib |
| | | | & brace |
| | 12 9 | 8 | overalls bre |

Imports Categories by % of Total Value, 2014

| Consumer goods | Intermediate goods | Raw materials | Capital goods | |
|----------------|--------------------|---------------|------------------|---|
| 33 | 29 | 20 | 1 | 7 |

Source: World Integrated Trade Solution (WITS)

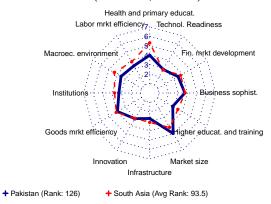
Doing Business 2015
Distance to Frontier (DTF) and Rank

| | | DTF | | | Rank | |
|-----------------------------------|-------|-------|--------|------|------|--------|
| | 2015 | 2016 | Change | 2015 | 2016 | Change |
| Ease of Doing Business | 51.62 | 51.69 | 0.07 | 136 | 138 | -2 |
| Dealing with Construction Permits | 72.23 | 72.62 | 0.39 | 63 | 61 | 2 |
| Enforcing Contracts | 45.35 | 45.35 | 0 | 151 | 151 | 0 |
| Getting Credit | 30 | 30 | 0 | 128 | 133 | -5 |
| Getting Electricity | 45.1 | 45.47 | 0.37 | 157 | 157 | 0 |
| Paying Taxes | 44.46 | 44.46 | 0 | 171 | 171 | 0 |
| Protecting Minority Investors | 66.67 | 66.67 | 0 | 24 | 25 | -1 |
| Registering Property | 50.28 | 50.31 | 0.03 | 137 | 137 | 0 |
| Resolving Insolvency | 43.06 | 42.96 | -0.1 | 92 | 94 | -2 |
| Starting a Business | 80.92 | 80.94 | 0.02 | 114 | 122 | -8 |
| Trading Across Borders | 38.11 | 38.11 | 0 | 168 | 169 | -1 |
| | | | | | | |

Source: Doing Busines Report 2015

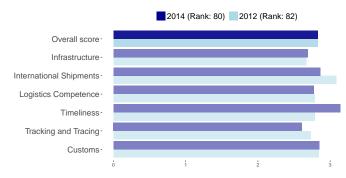
WEF Competitiveness Indicators

(Scale 1-7, 7=best)



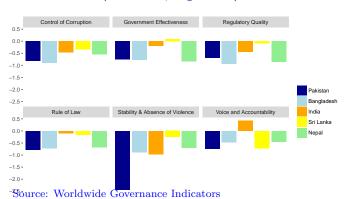
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 15 | 14 |
| Binding (%) | 99 | 99 |
| Dispersion (Standard Deviation) | 12 | 15 |
| Import duties collected [1] | _ | _ |
| MFN Tariff (Agriculture) | 17 | 16 |
| MFN Tariff (Non-Agriculture) | 14 | 13 |
| MFN Tariff (Simple Average) | 14 | 14 |
| Services sectors with GATS commitments [1] | _ | 45 |

Sources: WITS, [1] WTO Trade Profiles

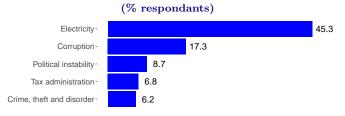
Private Sector View

Enterprise Survey 2013

| | South Asia | Pakistan | All Countries |
|---|------------|----------|---------------|
| Number of electrical outages in a typical month | 25.40 | 75.20 | 6.30 |
| Percent of firms with a bank loan/line of credit | 27.00 | 6.70 | 34.30 |
| Proportion of investment financed by banks (%) | 14.40 | 2.00 | 14.30 |
| Proportion of investment financed internally (%) | 73.90 | 87.60 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 7.20 | 3.50 | 9.90 |

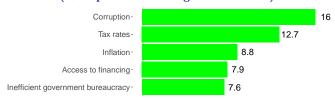
Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



Pakistan

SCD/CPF

Most Recent

Product Document Date
Pakistan - Country partnership strategy for the period FY2015-19 2014-05-06

Planned

Product Concept Review Date Board Date
None

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Latest Sort Overall Risk Rating | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|--|--------------|------------------|--------------------------|--------------------|--------------------|---|---------------------------|----------------------------|---------|
| P159518 | KP Job Creation and Growth Program | Kiran Afzal | 2016-12- 21 | IPF | 2016-08- 08 | 20 | _ | 0 | 0 | D |
| P158455 | Job Creation and Growth Program for FATA | Kiran Afzal | 2016-08- 30 | IPF | 2016-05- 24 | 15 | _ | 20 | 20 | D |
| P157400 | Enhance Capacity of Privatization Commis | Sarwat Aftab | 2016-06- 30 | IPF | _ | _ | _ | 0 | 0 | _ |
| P158977 | Capacity Building of PC (RETF) | Sarwat Aftab | _ | IPF | _ | _ | _ | 0 | 0 | _ |

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | Commitment U (US\$M) | Undisbursed Balance (US\$M) | Project Rating DO | Project Rating IP | Overall Risk | Months in Prob- lem Status |
|------------|--|-----------------|------------------|--------------------------|-----------------|-------------------------|-----------------------------------|-------------------------|-------------------------|-----------------|-------------------------------------|
| P155963 | Pk Punjab Jobs & Competitiveness P4R | Vincent Palmade | 2016-03- 31 | PforR | 2021-12- 31 | 100 | 100 | _ | _ | _ | 0 |
| P124268 | PK: KP/FATA Economic Revitalization | Kiran Afzal | 2011-08- 22 | IPF | 2016-06- 30 | 20 | 2 | S | S | L | 0 |

Closed

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | $\begin{array}{c} {\rm Commitment} \\ {\rm (US\$M)} \end{array}$ | Project Rating DO | Project Rating IP | IEG Outcome Rating |
|------------|--------------------------------|-------------|------------------|--------------------------|-----------------|--|-------------------------|----------------------|--------------------------|
| P143661 | Competitive Industries Project | Kiran Afzal | 2013-06- | IPF | 2015-12- | 9 | U | MU | _ |
| | for KP | | 28 | | 12 | | | | |

WB ASA

Active

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|--|--------------------------------------|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--|---------------------------------------|---|
| P158020 | Capacity Building of Privatization Commi | Sarwat Aftab | _ | 2019-06-14 | TA | N | _ | Ó | _ | Ó |
| P159651 | PSE Regulatory & Monitoring frameework | Clelia Kalliopi Helena Rontoyanni | _ | 2019-05-15 | TA | N | _ | 0 | _ | 0 |
| P154547 | SOE Reforms and Privatization | Gabi George Afram | 2015-10-12 | 2019-04-30 | PA | N | _ | 681 | _ | 793 |
| P157837 | Capacity Building of CCP | Sarwat Aftab | _ | 2019-04-30 | TA | N | 0 | 48 | 0 | 48 |
| P157851 | Public Private Partnership development | Kiran Afzal | _ | 2019-02-20 | TA | N | 11 | 21 | 11 | 21 |
| P144110 | Women Entrepreneurs in Pakistan | Komal Mohindra | 2013-02-26 | 2018-12-31 | TA | N | _ | 193 | 8 | 664 |
| P158132 | Strengthening Pakistan Cleantech Sector | Justin Piers William Hill | 2016-06-10 | 2018-11-09 | TA | N | _ | 0 | _ | 0 |
| P156362 | PTIPP | Connor P. Spreng | 2015-08-19 | 2018-06-30 | PA | N | 56 | 189 | 56 | 189 |
| P157197 | Trade Strategy Development | Connor P. Spreng | _ | 2018-06-30 | TA | N | _ | 245 | _ | 245 |
| P157799 | Institutional Review | Haroon Sharif | _ | 2018-06-30 | TA | N | _ | 0 | _ | 0 |
| P157800 | Punjab Cultural and Heritage Tourism | Kamran Akbar | _ | 2018-06-30 | TA | N | _ | 17 | _ | 17 |
| P158018 | PSE Corporate Governance Reforms | Sarwat Aftab | _ | 2018-04-30 | TA | N | _ | 0 | _ | 0 |
| P155067 | Pakistan Regional Trade and Energy | Jan Erik Nora | _ | 2017-05-01 | TA | N | 1 | 195 | 84 | 351 |

Closed

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|--|------------------------|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--|---------------------------------------|---|
| P148338 | Punjab Competitiveness | Vincent Palmade | _ | 2015-06-23 | TA | N | 0 | 32 | 595 | 1,208 |
| P145103 | Business Registration Reform | Sarwat Aftab | _ | 2014-05-03 | TA | N | _ | 0 | 115 | 115 |
| P109009 | PK: Export Diversification & Promotion | Eric David Manes | _ | 2012-06-28 | EW | N | _ | 0 | 552 | 744 |
| P100452 | PK: ICA II / Comp. Policy (PARENT) | Eric David Manes | _ | 2010-03-31 | PT | N | _ | 0 | _ | 0 |
| P106249 | PPIAF:(PAKISTÁN) IPFF Business Plan | Raghuveer Y. Sharma | _ | 2008-09-30 | PT | N | _ | 0 | _ | 347 |
| P074939 | Trade Policy Notes | Philip M. Schuler | _ | 2006-06-15 | EW | N | _ | 0 | 84 | 191 |
| P090687 | PK Trade Policy Notes (05) | Zareen Fatima Naqvi | _ | 2005-06-29 | EW | N | _ | 0 | 68 | 152 |
| P084746 | PK -Trade Policy Notes | Miria A. Pigato | _ | 2004-06-16 | EW | N | _ | 0 | 135 | 186 |

IFC ASA

Active

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--|------------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 600423 | Punjab Investment Climate | Bashir, Amjad | 2015-10-22 | 2018-06-30 | 3,492 | 577 | 430 |
| 599842 | Pakistan Trade Facilitation Project | Bashir, Amjad | 2014-12-10 | 2018-12-31 | 1,333 | 540 | 96 |
| 598287 | Pakistan Punjab GSTS Reform Project | Baider, Mohamed Hamoud | 2014-06-18 | 2016-12-31 | 2,237 | 881 | 366 |
| 599497 | Punjab Energy | Zuberi, Saima | 2013-06-28 | 2017-12-31 | 1,542 | 517 | 137 |
| 571408 | ADR Pakistan Phase 2 | Zuberi, Saima | 2010-07-09 | 2014-02-28 | 1,638 | 1,590 | 0 |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval | Expected | Approval | Total | Current FY |
|------------|--------------|-------------|-------------|----------|-----------|--------------|-------------|
| | | | Date | End Date | Value (in | Expenditures | Expenditure |
| | | | | | US\$K) | (in US\$K) | (in US\$K) |

None

Closed

| Project ID | Project Name | Team Leader | IP Approval | Expected End | Approval | Total | Current FY |
|------------|---------------------------------|--------------------------|-------------|--------------|-----------|--------------|-------------|
| | | | Date | Date | Value (in | Expenditures | Expenditure |
| | | | | | US\$K) | (in US\$K) | (in US\$K) |
| 564790 | Subnational Doing Business in | Malinska, Jana | 2008-10-24 | 2010-12-31 | 297 | 263 | 0 |
| | Pakistan | | | | | | |
| 564227 | Assistance to Pakistan Business | Hussein, Maha Abdelhamid | 2008-08-24 | 2009-06-30 | 169 | 50 | 0 |
| | Council - Phase II | Mohamid Tawfik | | | | | |
| 539542 | Pakistan Business Council | Pilgrim, Markus | 2006-06-13 | 2008-06-30 | 43 | 12 | 0 |
| 539208 | ADR Pakistan P1 | Merchant, Navin Salim | 2005-10-28 | 2010-06-30 | 1,524 | 1,026 | 0 |
| 537786 | Value Chain Analysis | Shah, Fatima Zehra | 2005-08-15 | _ | 0 | 0 | 0 |