



T&C Snapshots Data Note



Mexico

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2017) | (millions) | capita (current | (2012) | rate (2014) |
| | (2017) | US\$) (2017) | | |
| 1,276.1 | 130.2 | 9,799.0 | 2.7 | 4.9 |

Macro Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 | |
|---|---------------|-------|-------|------|------|------|---|
| GDP growth (annual %) | 2.2 | 1.4 | 2.1 | 2.3 | 2.8 | 3.0 | ~ |
| Current account balance | -1.4 | -2.4 | -2.0 | -2.6 | -2.4 | -2.2 | |
| Fiscal balance (% of GDP) | -2.6 | -3.8 | -4.6 | -4.0 | -3.3 | -2.8 | |
| Remittances, received (% of GDP) [1] | 2.4 | 1.9 | 1.9 | _ | _ | _ | |
| Real Effective Exchange Rate (2010=100) | 121.2 | 103.5 | 103.3 | 92.2 | 92.3 | 92.7 | |
| Consumer Price Index, annual percent change | 4.5 | 3.8 | 4.0 | 3.0 | 3.5 | 4.0 | ~ |
| | | | | | | | |

Investment indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 | |
|---|---------------|------|------|------|------|------|---|
| Gross domestic investment (% GDP) | 21.1 | 21.5 | 21.5 | 21.6 | 21.8 | 21.9 | |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 22.9 | 21.7 | 21.6 | | _ | | _ |
| Inward FDI (% of GDP) [2] | 2.5 | 3.5 | 1.8 | | _ | | |
| Inward FDI, % of private investment [2] | 11.7 | NA | _ | _ | _ | _ | |

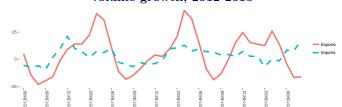
Trade Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 55.24 | 63.50 | 66.18 | 67.51 | 68.98 | 70.51 |
| Trade balance (% GDP, real terms) | 0.37 | -0.22 | 0.29 | 0.45 | 0.53 | 0.64 |
| Exports, Goods and Services, annual percent change (real terms) | 3.93 | 2.42 | 7.30 | 4.60 | 5.10 | 5.40 |
| Imports, Goods and Services, annual percent change (real terms) | 4.90 | 2.66 | 5.63 | 4.10 | 4.90 | 5.10 |
| Total reserves in months of imports [1] | 3.73 | 4.66 | 4.92 | _ | _ | _ |



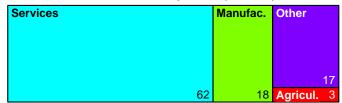
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Motor vehicles for the transport of | or | , | Other parts and accessories of the | Other automatic data processing mac |
|-------------------------------------|----|---|------------------------------------|---|
| 8 | 5 | 9 | 6 | 4 |

Imports Categories by % of Total Value, 2014

| Capital goods | | Consumer goods | Intermediate | |
|---------------|----|----------------|--------------|---|
| | | | goods | |
| | | | | |
| | | | | |
| | 46 | 28 | 20 | 5 |

Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

| DB 2015 Rank | DB 2016 Rank | Change in Rank |
|--------------|--|--|
| 65 | 67 | -2 |
| 42 | 38 | 4 |
| 41 | 41 | 0 |
| 12 | 5 | 7 |
| 76 | 72 | 4 |
| 103 | 92 | 11 |
| 54 | 57 | -3 |
| 105 | 106 | -1 |
| 26 | 28 | -2 |
| 63 | 65 | -2 |
| 57 | 59 | -2 |
| | 65 42 41 12 76 103 54 105 26 63 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |

Source: Doing Busines Report 2015

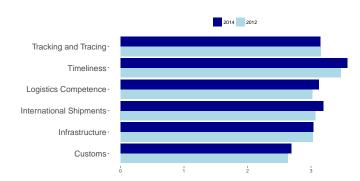
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency. Technol. Readiness Macroec. environment 3: Fin. rnrkt development 2: Institutions Business sophist. Goods mrkt efficiency Higher educat. and training + Mexico Innovation Market size + Lat. America & Carib. Infrastructure

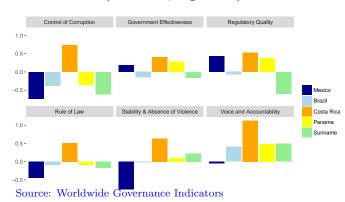
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 7.7 | |
| Binding $(\%)$ | 100 | _ |
| Dispersion (Standard Deviation) | 15.1 | _ |
| Import duties collected [1] | | _ |
| MFN Tariff (Agriculture) | 20.6 | _ |
| MFN Tariff (Non-Agriculture) | 6.9 | _ |
| MFN Tariff (Simple Average) | 8.9 | _ |
| Services sectors with GATS commitments [1] | _ | 77 |

Sources: WITS, [1] WTO Trade Profiles

Private Sector's Views

Enterprise Survey 2013

| | Mexico | Latin America and Caribbean | All Countries |
|---|--------|-----------------------------|---------------|
| Number of electrical outages in a typical month | 1.60 | 2.80 | 6.30 |
| Percent of firms with a bank loan/line of credit | 32.00 | 45.80 | 34.30 |
| Proportion of investment financed by banks (%) | 8.80 | 19.90 | 14.30 |
| Proportion of investment financed internally (%) | 64.10 | 62.90 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 13.60 | 14.00 | 9.90 |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



Mexico

SCD/CPF

Most Recent

Product Document Date
Mexico - Country partnership strategy for the period FY2014-2019 2013-12-13

Planned

Product Concept Review Date Board Date

None

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Latest Sort Overall Risk Rating | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|--------------|-------------|------------------|--------------------------|--------------------|--------------------|---|---------------------------|----------------------------|---------|
| None | | | | | | | | | | |

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitmen | tUndisburse | d Project | Project | Overall | Months |
|------------|--------------|-------------|----------|---------|---------|-----------|-------------|-----------|---------|---------|--------|
| | | | Date | Inst. | Date | (US\$M) | Balance | Rating | Rating | Risk | in |
| | | | | Type | | | (US\$M) | DO | IP | | Prob- |
| | | | | | | | | | | | lem |
| | | | | | | | | | | | Status |

None

Closed

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. | Closing Date | Commitment (US\$M) | Project Rating | Project Rating | IEG Outcome |
|------------|--------------|-------------|------------------|------------------|-----------------|-----------------------|-------------------|-------------------|----------------|
| | | | | Type | | <u> </u> | DO | IP | Rating |

None

WB ASA

Active

| Task ID | Task Name | Team Leader | A | Management Approval Date | Product Line | RAS (Y/N | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|--|--|---|---|--|------------------|--|---|--|---|--|
| | MX - Productivity Democratization | Leonardo Iaco | ovone 2 | 2017-11-30 | PA | N | 70 | 70 | 343 | 343 |
| P147354 | Mexico-Support to I—DEM | Leonardo Iaco | ovone 2 | 2017-11-30 | TA | Y | 33 | 33 | 259 | 259 |
| P158466 S | SEZ Initiative Implementation | John Millies Anderson | 2 | 2017-08-31 | TA | N | 42 | 42 | 42 | 42 |
| P157894 S | Support Subnational BR manuals & IE CP | Alejandro Espinosa-War | | 2017-03-31 | TA | Y | _ | 0 | _ | 0 |
| P150666 I | reforms MX Female Entreprenuership | Leonardo Iaco | ovone 2 | 2017-02-28 | IE | N | 12 | 15 | 124 | 264 |
| P155080 I | Pilot IE How markets work: | Alvaro S. Gor | nzalez 2 | 2016-09-19 | $_{\mathrm{EW}}$ | N | 8 | 8 | 8 | 8 |
| | analysis using prices MX Support to | Leonardo Iaco | ovone 2 | 2016-07-29 | TA | Y | _ | 0 | _ | 0 |
| P158513 | I—DEM II Assessment of Baja California's IP | Alejandro Espinosa-War | | 2016-02-29 | TA | N | _ | 0 | _ | 0 |
| Closed | | | | | | | | | | |
| Task ID | Task Name | Team Leader | A | Management Approval Date | Product Line | RAS (Y/N | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
| | Oaxaca Judiciary | Pilar Sanchez | z-Bella 2 | 2015-12-18 | TA | N | 21 | 21 | 52 | (US#K) 52 |
| P154972 | RAAP Building Shock | Leonardo Iaco | ovone 2 | 2015-12-15 | EW | N | 10 | 10 | 10 | 10 |
| P155079 | Absorbers Productivity catch | Leonardo Iaco | ovone 2 | 2015-12-14 | EW | N | 10 | 10 | 10 | 10 |
| P147308 | up at firm-level Competition Reform | Martha Marti | inez 2 | 2015-06-16 | TA | Y | 0 | 0 | 109 | 109 |
| P147382 | in Tabasco State Competition reform | Licetti Martha Marti | inez 2 | 2015-06-15 | TA | Y | -4 | -4 | 107 | 107 |
| P154971 I | in Mexico State Knowledge Sharing | Licetti Leonardo Iaco | ovone 2 | 2015-06-03 | TA | N | _ | 0 | 9 | 9 |
| P145045 S | Workshop on SEZ Subnational Doing Business in Mexico | Pilar Salgado Otonel | 2 | 2015-03-09 | EW | N | 0 | 0 | 239 | 239 |
| P150476 (| V Oxaca Regulatory Barriers to | Eva M. Gutie | errez 2 | 2014-06-15 | ТА | N | _ | 0 | 14 | 14 |
| | Competition | | | | | | | | | |
| P126169 | MX Federal Competition | Jane C. Hwar | ng 2 | 2014-01-31 | TE | N | _ | 0 | 42 | 42 |
| P126169 II | | Jane C. Hwar Eva M. Gutie | | 2014-01-31 | TE ТА | N N | _ | 0 | 42 5 | 42 5 |
| P126169 I | Competition Commission Mexico-Innovative Entrepreneur Forum | | | | | | _ | | | |
| P126169 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | Competition Commission Mexico-Innovative Entrepreneur Forum | | | | | | _ | | | |
| P126169 P147313 PLFC A Active Project ID | Competition Commission Mexico-Innovative Entrepreneur Forum | | | 2013-11-13 | | | Expected End Date | | | 5 Current F |
| P126169 I | Competition Commission Mexico-Innovative Entrepreneur Forum SA Project Name | | errez 2 | 2013-11-13 | | N IP Approval | | 0 Approval Value (in | 5 Total Expenditures | 5 Current F Expenditu |
| P126169 P147313 P14731 P14 | Competition Commission Mexico-Innovative Entrepreneur Forum SA Project Name | | errez 2 | 2013-11-13 ader | | N IP Approval | | 0 Approval Value (in | 5 Total Expenditures | 5 Current F Expenditu |
| P126169 P147313 PC A Active Project ID None Project ID | Competition Commission Mexico-Innovative Entrepreneur Forum SA Project Name | | errez 2 | 2013-11-13 ader | | N IP Approval Date | End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current F Expenditu (in US\$F |
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| P126169 P147313 FC A Active Project ID None Project ID None Closed Project ID 585307 560850 | Competition Commission Mexico-Innovative Entrepreneur Forum SA Project Name Project Name Project Name Sub National Doing Mexico Phase 4 Business Regulation | Eva M. Gutie Business - | Team Lea Team Lea Bustelo, F | ader der ederico Matiz | TA | IP Approval Date IP Approval Date IP Approval Date | Expected End Date Expected End Date 2012-12-01 | Approval Value (in US\$K) Approval Value (in US\$K) Approval Value (in US\$K) | Total Expenditures (in US\$K) Total Expenditures (in US\$K) Total Expenditures (in US\$K) | Current F Expenditu (in US\$F Current F Expenditu (in US\$F |
| P126169 P147313 PC A Active Project ID None Project ID None Closed Project ID 585307 | Competition Commission Mexico-Innovative Entrepreneur Forum SA Project Name Project Name Project Name Sub National Doing Mexico Phase 4 Business Regulation Simplification in the Mexico Mexico Business Pro Outsourcing Study State and Municipa Regulation Simplification Simplification Regulation Regulation Simplification Regulation Regulation Simplification Regulation Regulation Regulation Regulation | Eva M. Gutie Business - E State of occess Business | Team Lea Team Lea Bustelo, F Martin-Mo Dervishi, A | ader der ederico Matiz | TA as to | IP Approval Date IP Approval Date IP Approval Date 2011-06-17 2008-02-06 | Expected End Date Expected End Date 2012-12-01 2010-12-31 | Approval Value (in US\$K) Approval Value (in US\$K) Approval Value (in US\$K) 0 100 | Total Expenditures (in US\$K) Total Expenditures (in US\$K) Total Expenditures (in US\$K) 409 | Current F Expenditu (in US\$F Current F Expenditu (in US\$F |
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