

# T&C

## Snapshots

### Data Note

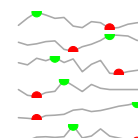


## Vietnam

GDP (US\$ billions) (2016)	Population (millions) (2016)	Income per capita (current US\$) (2016)	Poverty rate (2012)	Unemployment rate (2014)
208.6	92.3	2,261.4	3.2	2.3

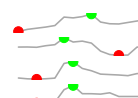
### Macro Indicators

	Avg 2002-2011	2012	2013	2014	2015	2016
GDP growth (annual %)	6.579	5.250	5.420	5.980	6.231	6.317
Current account balance	-2.917	5.969	5.488	4.783	0.247	-0.017
Fiscal balance (% of GDP)	-1.909	-6.699	-6.940	-5.970	-5.407	-4.997
Remittances, received (% of GDP) [1]	6.086	—	—	—	—	—
Real Effective Exchange Rate (2010=100)	90.264	110.038	117.358	121.659	128.186	125.629
Consumer Price Index, annual percent change	8.735	9.099	6.605	4.076	1.500	2.950



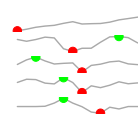
### Investment indicators

	Avg 2002-2011	2012	2013	2014	2015	2016
Gross domestic investment (% GDP)	27.1	27.7	27.6	28.3	29.1	29.8
Gross domestic investment, of w: Private investment (% GDP) [1]	34.7	27.2	26.7	26.8	—	—
Inward FDI (% of GDP) [2]	5.9	5.4	5.2	4.9	—	—
Inward FDI, % of private investment [2]	17.6	22.2	NA	—	—	—



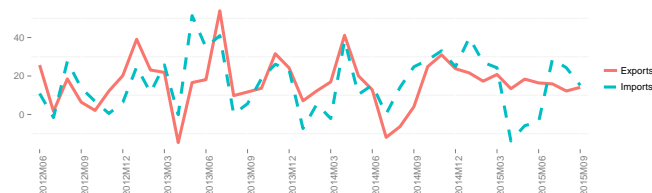
### Trade Indicators

	Avg 2002-2011	2012	2013	2014	2015	2016
Total Trade in Goods and Services (% of GDP, real terms)	128.48	163.84	182.19	192.78	203.78	214.16
Trade balance (% GDP, real terms)	-3.58	0.85	1.16	0.23	-3.94	-5.05
Exports, Goods and Services, annual percent change (real terms)	12.95	15.73	17.37	11.56	9.99	11.24
Imports, Goods and Services, annual percent change (real terms)	13.66	9.45	17.09	12.73	14.60	12.20
Total reserves in months of imports [1]	2.68	2.48	2.17	—	—	—



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

### Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

### Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

### Top 5 Exports by % of Total Value, 2014

Telephone sets, including telephone	Crude petroleum	Other footwear with uppers of leather	Coffee, not roasted, whether or not
16	5	3	—
		Portable automatic data processing	

### Imports Categories by % of Total Value, 2014

Capital goods	Intermediate goods	Consumer goods	Raw materials
37	37	18	8

Source: World Integrated Trade Solution (WITS)

### Doing Business 2015 Ranks (among all countries)

	DB 2015 Rank	DB 2016 Rank	Change in Rank
Dealing with Construction Permits	12	12	0
Ease of Doing Business Rank	93	90	3
Enforcing Contracts	74	74	0
Getting Credit	36	28	8
Getting Electricity	130	108	22
Paying Taxes	172	168	4
Protecting Minority Investors	121	122	-1
Registering Property	58	58	0
Resolving Insolvency	125	123	2
Starting a Business	125	119	6
Trading Across Borders	98	99	-1

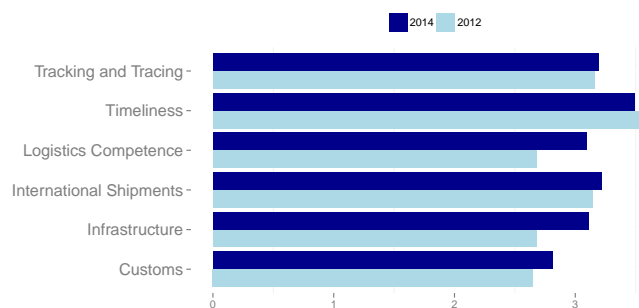
Source: Doing Business Report 2015

## WEF Competitiveness Indicators (Scale 1-5, 5=best)



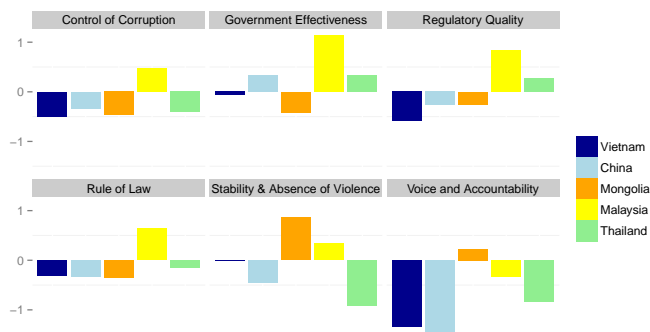
Source: WEF Global Competitiveness Report 2015

## Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

## World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

## Trade Policy

	2010	2014
Applied Tariff (Incl. Prefers. and Trade-Weighted)	7.3	6.6
Binding (%)	100	100
Dispersion (Standard Deviation)	13	12.6
Import duties collected [1]	—	—
MFN Tariff (Agriculture)	17	16.9
MFN Tariff (Non-Agriculture)	8.4	8.1
MFN Tariff (Simple Average)	9.8	9.3
Services sectors with GATS commitments [1]	—	105

Sources: WITS, [1] WTO Trade Profiles

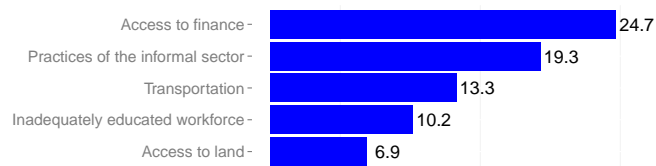
## Private Sector's Views

### Enterprise Survey 2013

	Vietnam	East Asia and Pacific	All Countries
Number of electrical outages in a typical month	1.00	3.50	6.30
Percent of firms with a bank loan/line of credit	49.90	35.00	34.30
Proportion of investment financed by banks (%)	12.00	12.80	14.30
Proportion of investment financed internally (%)	74.70	74.70	71.80
Senior management time spent dealing with the requirements of government regulation (%)	4.60	6.70	9.90

Source: Enterprise Survey 2013

### Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

### Top 5 constraints according to WEF 2015 survey (% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015



# T&C Snapshots

## Operations

### Note

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WB ASA  
Active

Task ID	Task Name	Team Leader	Management Approval Date	Product Line	RAS (Y/N)	Current Expenditure BB (US\$K)	Current Expenditure Total (US\$K)	Lifetime Expenditure BB (US\$K)	Lifetime Expenditure Total (US\$K)
P156831	Vietnam Trade Facilitation	Duc Minh Pham	2017-06-30	TA	N	20	136	20	136
P158037	Vietnam Global Value Chains	Richard James Lowden Record	2016-06-30	EW	N	8	8	8	8

Closed

Task ID	Task Name	Team Leader	Management Approval Date	Product Line	RAS (Y/N)	Current Expenditure BB (US\$K)	Current Expenditure Total (US\$K)	Lifetime Expenditure BB (US\$K)	Lifetime Expenditure Total (US\$K)
P126546	Developing Knowledge Partnership	Quang Hong Doan	2014-03-24	TA	N	—	0	268	268
P143775	TA Support for CIT and VAT Law Amendment	Duc Minh Pham	2014-03-17	TA	N	—	0	18	115
P128358	Vietnam Knowledge Transfer	Nancy Chen	2012-06-26	TA	N	—	0	74	74
P108641	WTO	Martin G. Rama	2008-06-16	TA	N	—	0	99	99
P103461	Vietnam: Support the Beyond WTO program	Yan Wang	2007-12-07	TE	N	—	0	51	51
P099345	Research Workshop on Beyond the WTO prog	Yan Wang	2007-03-27	TE	N	—	0	10	26
P092827	Vietnam WTO Accession	Duc Minh Pham	2007-01-22	TA	N	—	0	132	274
P095455	VN: Trade policy and WTO	Yan Wang	2006-05-17	TE	N	—	0	57	103
P095456	Accession, TOT	Yan Wang	2005-12-20	TE	N	—	0	50	98
P095454	VN: WTO Accession for Parliamentarians	Yan Wang	2005-08-18	TE	N	—	0	18	60
P093693	VN: Trade and WTO Accession for HNPA	Yan Wang	2005-04-07	TE	N	—	0	26	73
P093696	Vietnam: Post WTO Industrial policy III	Yan Wang	2004-12-17	TE	N	—	0	—	10
P083318	Vietnam: WTO and Industrial Policy II	Yan Wang	2004-12-17	TE	N	—	0	—	10
P083318	Vietnam WTO Accession	Duc Minh Pham	2003-06-03	EW	N	—	0	180	180

IFC ASA  
Active

Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Current Expenditure (in US\$K)
599615	Industrial Resource Efficiency	Vu, Anh Tuong	2014-03-12	2017-06-30	2,492	168
600060	Vietnam Agri-Finance and Good Agricultural Practices	Rozemuller, Hendericus Bastiaan	2013-10-17	2017-12-30	1,025	139
596607	Vietnam Simplified Business Tax Implementation	Nguyen, Viet Anh	2012-11-30	2017-06-30	1,729	177
599100	Green Building Promotion in Vietnam	Nguyen, Nhan Thi Thu	2012-09-07	2017-06-30	1,908	139
601417	Vietnam Regulatory Implementation Gap	Nguyen, Viet Anh	—	—	0	0

Closed

Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Current Expenditure (in US\$K)
569808	Vietnam Licensing	Nguyen, Nhan Thi Thu	2009-08-11	2013-06-30	981	0
564330	Vietnam Business Tax Simplification	Pham, Tu Minh	2008-12-09	2012-09-30	1,285	0
523324	Vietnam Business Forum	Pham, Lien Anh	2006-01-26	2011-12-31	1,031	0
567247	BEE-Vietnam Land Stage 2	Huynh, Huong Mai	2009-05-14	2011-06-30	226	0
538883	BEE - Provincial Simplification	Pham, Tu Minh	2005-11-15	2009-06-30	412	0
543844	Vietnam Land Program	Nimac, Ivan Anton	2006-02-19	2009-06-30	670	0
561307	Vietnam Tax Compliance Cost Survey and Assessment	Pham, Tu Minh	2007-11-17	2009-06-30	90	0
538143	Evaluation of Composite Panel Investment Potential in Vietnam	O'Donnell, Dwight H.	2005-12-13	2008-06-30	75	0
535003	BEE-Promoting Gender Equality in Private Sector Development in Vietnam	Nguyen, Huong Thien	2005-08-10	2006-12-31	0	0
523418	BEE-VN INVESTMENT LAW TA	Nguyen, Lan Van	2005-07-26	—	0	0
531442	BEE-ENTERPLAW TA	Nguyen, Lan Van	2005-07-25	—	0	0
537649	Investment Law	Muir, Russell A.	2005-08-11	—	0	0
538706	FIA Strategic Planning	Nimac, Ivan Anton	2006-01-30	—	0	0
538725	Diagnostic Phase Land Study	Muir, Russell A.	2005-08-11	—	0	0