



T&C Snapshots Data Note



Mongolia

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2016) | (millions) | capita (current | (2012) | rate (2014) |
| | (2016) | US\$) (2016) | | |
| 12.74 | 3.01 | 4,237.41 | 0.38 | 4.80 |

Macro Indicators

| Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---------------|----------------------------|---|--|--|--|
| 7.5 | 12.3 | 11.6 | 7.4 | 3.3 | 4.1 |
| -6.7 | -27.4 | -25.2 | -11.8 | -6.4 | -16.0 |
| -2.0 | -9.1 | -9.2 | -10.9 | -8.0 | -6.9 |
| 5.5 | 2.6 | 2.0 | 2.1 | _ | _ |
| 89.9 | 107.4 | 96.0 | 86.5 | 87.9 | 87.4 |
| | 7.5 -6.7 -2.0 5.5 | $\begin{array}{ccc} 7.5 & 12.3 \\ -6.7 & -27.4 \\ -2.0 & -9.1 \\ 5.5 & 2.6 \end{array}$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |



Investment indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 34.0 | 49.9 | 42.8 | 26.5 | 19.1 | 24.3 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 39.3 | 55.9 | 52.6 | 32.0 | _ | _ |
| Inward FDI (% of GDP) [2] | 15.2 | 43.1 | 18.6 | 4.5 | _ | _ |
| Inward FDI, $\%$ of private investment [2] | 42.5 | 83.9 | NA | _ | _ | _ |



Trade Indicators

| Trade Indicators | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 86.0 | 119.6 | 116.9 | 134.2 | 132.7 | 139.7 |
| Trade balance (% GDP, real terms) | -1.3 | -28.9 | -24.5 | -3.9 | 3.6 | -2.0 |
| Exports, Goods and Services, annual percent change (real terms) | 9.2 | 8.3 | 13.7 | 51.4 | 8.1 | 5.2 |
| Imports, Goods and Services, annual percent change (real terms) | 17.0 | 15.4 | 6.3 | 4.9 | -3.4 | 14.2 |
| Total reserves in months of imports [1] | 4.1 | 5.5 | 3.2 | _ | _ | |



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015

Data not available



Source: Development Prospects Group (DECPG)

Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Copper ores & concentrates | Other coal | Crude petroleum | |
|----------------------------|------------|--------------------|---|
| | | 11 | |
| | | Iron ores & | |
| | | concentrates, | _ |
| 4 | 5 15 | not agglo 8 | 7 |

Imports Categories by % of Total Value, 2014

| Consumer goods | | Capital goods | Intermediate |
|----------------|----|---------------|--------------|
| | | | goods |
| | | | |
| | | | |
| | 55 | 25 | 19 |

Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 27 | 25 | 2 |
| Ease of Doing Business Rank | 59 | 56 | 3 |
| Enforcing Contracts | 80 | 80 | 0 |
| Getting Credit | 61 | 59 | 2 |
| Getting Electricity | 136 | 134 | 2 |
| Paying Taxes | 87 | 91 | -4 |
| Protecting Minority Investors | 8 | 8 | 0 |
| Registering Property | 43 | 44 | -1 |
| Resolving Insolvency | 88 | 89 | -1 |
| Starting a Business | 40 | 36 | 4 |
| Trading Across Borders | 73 | 74 | -1 |

Source: Doing Busines Report 2015

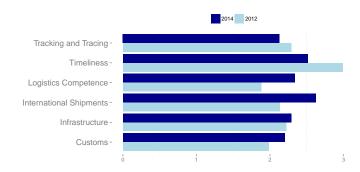
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency. Technol. Readiness Macroec. environment 3: Fin. mrkt development 2: Institutions Business sophist. Goods mrkt efficiency Higher educat. and training + Mongolia Innovation Market size + East Asia & Pacific Infrastructure

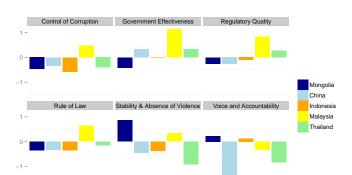
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2013 |
|--|------|-------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 4.94 | 4.9 |
| Binding $(\%)$ | 100 | 100.0 |
| Dispersion (Standard Deviation) | 0.75 | 0.7 |
| Import duties collected (%, 2011-2013) [1] | | 3.3 |
| MFN Tariff (Agriculture) | 5.09 | 5.1 |
| MFN Tariff (Non-Agriculture) | 4.95 | 5.0 |
| MFN Tariff (Simple Average) | 4.97 | 5.0 |
| Services sectors with GATS commitments [1] | _ | 37.0 |

Sources: WITS, [1] WTO Trade Profiles

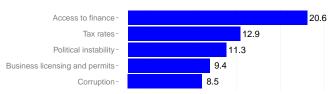
Private Sector's Views

Enterprise Survey 2013

| | Mongolia | East Asia and Pacific | All Countries |
|---|----------|-----------------------|---------------|
| Number of electrical outages in a typical month | 1.00 | 3.50 | 6.30 |
| Percent of firms with a bank loan/line of credit | 48.10 | 35.00 | 34.30 |
| Proportion of investment financed by banks (%) | 11.60 | 12.80 | 14.30 |
| Proportion of investment financed internally (%) | 74.60 | 74.70 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 19.40 | 6.70 | 9.90 |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note

SCD/CPF

Most Recent

Product Document Date Document ID Mongolia - Country partnership strategy for the period FY2013-2017 2012-04-19 67567

Planned

Product Concept Review Date Board Date FY13-FY17 Performance and Learning Revie 2016-06-16

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval | Lending | Begin | Commitment | Latest | FY | Cum | FY Prob |
|------------|--------------|-------------|----------|---------|-----------|------------|---------|----------|----------------------|---------|
| | | | Date | Inst. | Appraisal | (US\$M) | Sort | Expenses | Expenses | |
| | | | | Type | | | Overall | (US\$K) | (US\$K) | |
| | | | | | | | Risk | | | |
| | | | | | | | Rating | | | |
| None | | | | | | | | | | |

WB Portfolio

Active

Closing Project ID Project Name Lending Team Leader Approval CommitmentUndisbursed Project Project Overall Months (US\$M) Rating Rating IP Date ${\bf Inst.}$ Date Balance Risk (US\$M) DO Prob-Type lem Status None

Closed

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitment | | Project | IEG |
|------------|--------------|-------------|----------|---------|---------|------------|--------|---------|---------|
| | | | Date | Inst. | Date | (US\$M) | Rating | Rating | Outcome |
| | | | | Type | | | DO | IP | Rating |

None

WB ASA

Active

| Task ID | Task Name | Team Leader | Management Approval | Product Line | RAS (Y/N) | Current Expendi- | Current Expendi- | Lifetime Expendi- | Lifetime Expendi- |
|---------|-----------|-------------|------------------------|-----------------|--------------|---------------------|-----------------------|----------------------|-----------------------|
| | | | Date | | (-/) | ture BB (US\$K) | ture Total (US\$K) | ture BB (US\$K) | ture Total (US\$K) |
| None | | | | | | | | | |

Closed

| Task ID | Task Name | Team Leader | Management Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|------------------------------------|-------------------------------|--------------------------------|-----------------|-----------|--------------------------------------|--|---------------------------------------|---|
| P111655 | PPIAF(MONGOLIA) South Gobi | James A. Reichert | 2009-12-31 | PT | N | _ | 0 | _ | 429 |
| P111114 | Development MN-Trade Integration | Rogier J. E. van den Brink | 2009-09-14 | TA | N | _ | 0 | 8 | 51 |
| P074609 | MN-Trade Policy Study: Cashmere | Vera Songwe | 2003-06-26 | EW | N | _ | 0 | 27 | 27 |

IFC ASA

Active

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--|--------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 565508 | Mongolia Business Inspection Reform | Dugeree, Jigjidmaa | 2009-04-17 | 2016-06-30 | 3,848 | 3,527 | 242 |
| 599869 | Mongolia IC reform | Dugeree, Jigjidmaa | _ | _ | 0 | 0 | 0 |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in | Total Expenditures | Current FY Expenditure |
|------------|--|--------------------|---------------------|----------------------|-----------------------|-----------------------|---------------------------|
| | | | | | US\$K) | (in US\$K) | (in US\$K) |
| 600098 | Mongolia Investment policy and investor protection confidence | Dugeree, Jigjidmaa | _ | 2017-06-30 | 815 | 121 | 0 |

Closed

| Project ID Project Name Team Leader IP Approval Expected Date End Date | Approval | Total | Current FY |
|--|-----------|--------------|-------------|
| | Value (in | Expenditures | Expenditure |
| | US\$K) | (in US\$K) | (in US\$K) |

None