



Trade and Competitiveness Monitoring Note

2016

2015



Lao PDR

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2016) | (millions) | capita (current | (2012) | rate (2014) |
| | (2016) | US\$) (2016) | | |
| 13.6 | 6.9 | 1,968.9 | 29.9 | 1.4 |

2013

2014

2012

Macro Indicators

| | 1118 2002 2011 | 2012 | 2010 | 2011 | 2010 | 2010 |
|---------------------------------------------|----------------|-------|--------|--------|--------|--------|
| GDP growth (annual %) | 7.21 | 8.02 | 8.52 | 7.46 | 6.38 | 6.98 |
| Current account balance | -1.50 | -4.41 | -3.69 | -2.04 | -0.88 | 0.21 |
| Fiscal balance (% of GDP) | -4.03 | -1.28 | -6.01 | -3.77 | -4.08 | -3.76 |
| Remittances, received (% of GDP) [1] | 0.36 | 0.63 | 0.53 | _ | _ | _ |
| Real Effective Exchange Rate (2010=100) | 86.75 | 99.26 | 105.52 | 103.76 | 104.93 | 103.99 |
| Consumer Price Index, annual percent change | 7.65 | 4.26 | 6.36 | 4.15 | 2.00 | 4.00 |

Δνσ 2002-2011



Investment indicators

| investment indicators | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|-----------------------------------------------------------------|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 23.9 | 31.6 | 30.1 | 32.7 | 34.0 | 34.0 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 26.6 | 31.6 | 29.2 | 30.1 | | _ |
| Inward FDI (% of GDP) [2] | 3.1 | 3.1 | 4.0 | 6.2 | _ | |
| Inward FDI, % of private investment [2] | 9.9 | 10.1 | NA | _ | _ | _ |



Trade Indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|-----------------------------------------------------------------|---------------|------|------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 75.6 | 87.5 | 91.5 | 98.7 | 97.5 | 97.5 |
| Trade balance (% GDP, real terms) | -9.7 | -9.8 | -9.9 | -10.5 | -11.3 | -10.5 |
| Exports, Goods and Services, annual percent change (real terms) | 9.4 | 12.9 | 14.0 | 16.0 | 4.0 | 8.1 |
| Imports, Goods and Services, annual percent change (real terms) | 7.2 | 21.9 | 13.0 | 15.8 | 6.0 | 6.2 |
| Total reserves in months of imports [1] | 5.6 | 4.3 | 3.4 | | | _ |



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, NA

Doing Business 2015 Ranks (among all countries)

Data not available

Imports Categories by % of Total Value, NA

Data not available

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 41 | 42 | -1 |
| Ease of Doing Business Rank | 139 | 134 | 5 |
| Enforcing Contracts | 92 | 92 | 0 |
| Getting Credit | 128 | 70 | 58 |
| Getting Electricity | 158 | 158 | 0 |
| Paying Taxes | 127 | 127 | 0 |
| Protecting Minority Investors | 177 | 178 | -1 |
| Registering Property | 65 | 66 | -1 |
| Resolving Insolvency | 189 | 189 | 0 |
| Starting a Business | 145 | 153 | -8 |
| Trading Across Borders | 108 | 108 | 0 |

Source: World Integrated Trade Solution (WITS)

Source: Doing Busines Report 2015

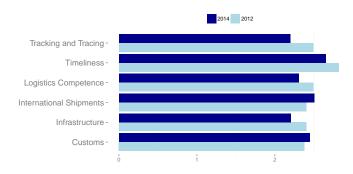
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency, Technol. Readiness Macroec. environment 3: Fin. mrkt development 2 Institutions Business sophist. Goods mrkt efficiency Higher educat. and training + Lao PDR Innovation Market size Infrastructure

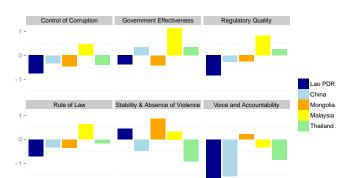
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2014 |
|----------------------------------------------------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 4.5 |
| Dispersion (Standard Deviation) | 9.0 |
| Import duties collected (%, 2011-2013) [1] | 4.2 |
| MFN Tariff (Agriculture) | 19.9 |
| MFN Tariff (Non-Agriculture) | 8.1 |
| MFN Tariff (Simple Average) | 9.7 |
| Services sectors with GATS commitments [1] | 79.0 |

Sources: WITS, [1] WTO Trade Profiles

Private Sector's Views

Enterprise Survey 2013

| 1 | Lao PDR | East Asia and Pacific | All Countries |
|-----------------------------------------------------------------------------------------|---------|-----------------------|---------------|
| Number of electrical outages in a typical month | 2.30 | 3.50 | 6.30 |
| Percent of firms with a bank loan/line of credit | 32.60 | 35.00 | 34.30 |
| Proportion of investment financed by banks (%) | 9.30 | 12.80 | 14.30 |
| Proportion of investment financed internally (%) | 81.00 | 74.70 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 5.80 | 6.70 | 9.90 |

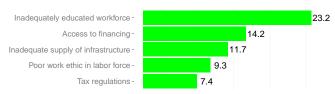
Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015

