



## T&C Snapshots Data Note



### Macedonia, FYR

| billions) (2017) | (millions)<br>(2017) | km) (2 | ( I   | eapita (current<br>US\$) (2017) | (2008) [1] | e Unemploy<br>rate (20 |   | Business Rank<br>(2016) |  |
|------------------|----------------------|--------|-------|---------------------------------|------------|------------------------|---|-------------------------|--|
| 10.6             | 2.1                  | 25,22  | 20.0  | 5,074.7                         | 1.3        | 27.9                   | ) | 12.0                    |  |
| Avg 2            | 2003-2012            | 2013   | 201   | 4 2015                          | 2016       | 2017                   |   |                         |  |
|                  | 2.67                 | 2.67   | 3.7   | 7 3.21                          | 3.45       | 3.65                   |   | ~ ~                     |  |
|                  | -5.16                | -1.81  | -1.4  | 5 -2.81                         | -3.10      | -2.99                  | _ |                         |  |
|                  | -1.45                | -4.01  | -4.1  | 3.94                            | -3.49      | -3.04                  | _ |                         |  |
|                  | 3.94                 | 3.49   | 3.2   | 4 —                             | _          | _                      |   |                         |  |
|                  | 104.26               | 105.09 | 107.0 | 2 107.50                        | 110.78     | 113.29                 | _ |                         |  |
|                  | 2.41                 | 2.80   | -0.1  | 3 0.40                          | 1.40       | 2.00                   |   |                         |  |
|                  |                      |        |       |                                 |            |                        |   |                         |  |
|                  |                      |        |       |                                 |            |                        |   |                         |  |

| Τ | nves    | tment    | ind  | icat | tors |
|---|---------|----------|------|------|------|
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Macro Indicators

GDP growth (annual %)
Current account balance
Fiscal balance (% of GDP)
Remittances, received (% of GDP) [1]
Real Effective Exchange Rate (2010=100)
Consumer Price Index, annual percent change

|   | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP)                               | 22.9          | 24.5 | 26.8 | 30.0 | 31.9 | 33.6 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 23.8          | 28.5 | 30.6 | _    | _    | _    |
| Inward FDI (% of GDP) [2]                                       | 3.7           | 3.1  | 3.1  |      | _    | _    |
| Inward FDI, % of private investment [2]                         | 21.2          | NA   |      | _    | _    | _    |

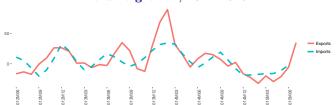
#### **Trade Indicators**

|   | Avg 2003-2012 | 2013  | 2014  | 2015  | 2016  | 2017  |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms)        | 86.0          | 94.9  | 105.7 | 109.7 | 114.1 | 118.6 |
| Trade balance (% GDP, real terms)                               | -16.5         | -13.2 | -13.6 | -13.7 | -13.8 | -14.0 |
| Exports, Goods and Services, annual percent change (real terms) | 5.5           | -2.7  | 17.0  | 7.5   | 8.0   | 8.2   |
| Imports, Goods and Services, annual percent change (real terms) | 5.7           | -10.0 | 14.5  | 6.8   | 7.2   | 7.5   |
| Total reserves in months of imports [1]                         | 4.7           | 4.6   | 4.5   | _     |       | _     |



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)  $\,$ 

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Catalysts and         |    | Filtering or | Other        | Insulated        |
|-----------------------|----|--------------|--------------|------------------|
| catalytic preparation |    | purifying    | ferro-alloys | (including       |
|                       |    | machinery an | (excluding   | enamelled        |
|                       |    | •            | •            | or a 5           |
|                       |    |              |              | Tobacco, not     |
|                       |    |              |              | stemmed/stripped |
|                       | 17 | q            | 8            | 3                |

Imports Categories by % of Total Value, 2014

| Intermediate goods | Consumer goods | Capital<br>goods |   |
|--------------------|----------------|------------------|---|
| 41                 | 37             | 15               | 7 |

Source: World Integrated Trade Solution (WITS)

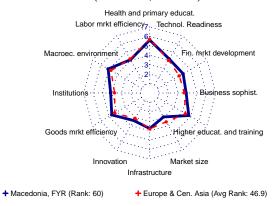
Doing Business 2015
Distance to Frontier (DTF) and Rank

|                                   |       | DTF   |        |      | Rank |        |
|-----------------------------------|-------|-------|--------|------|------|--------|
|                                   | 2015  | 2016  | Change | 2015 | 2016 | Change |
| Ease of Doing Business            | 79.69 | 80.18 | 0.49   | 14   | 12   | 2      |
| Dealing with Construction Permits | 82.64 | 83.14 | 0.5    | 10   | 10   | 0      |
| Enforcing Contracts               | 71.39 | 71.39 | 0      | 25   | 26   | -1     |
| Getting Credit                    | 65    | 65    | 0      | 36   | 42   | -6     |
| Getting Electricity               | 80.82 | 81.33 | 0.51   | 43   | 45   | -2     |
| Paying Taxes                      | 94.17 | 94.17 | 0      | 7    | 7    | 0      |
| Protecting Minority Investors     | 70    | 71.67 | 1.67   | 18   | 14   | 4      |
| Registering Property              | 73.45 | 73.61 | 0.16   | 50   | 50   | 0      |
| Resolving Insolvency              | 67.49 | 67.73 | 0.24   | 34   | 37   | -3     |
| Starting a Business               | 98.08 | 99.86 | 1.78   | 2    | 2    | 0      |
| Trading Across Borders            | 93.87 | 93.87 | 0      | 26   | 26   | 0      |

Source: Doing Busines Report 2015

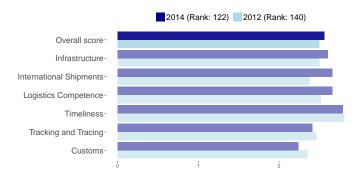
#### WEF Competitiveness Indicators

(Scale 1-7, 7=best)



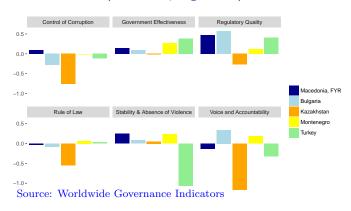
Source: WEF Global Competitiveness Report 2015

# Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

# World Governance indicators (Std. score, High=best)



#### **Trade Policy**

|  | 2010 | 2014  |
|--|------|-------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 3.6  | 3.6   |
| Binding $(\%)$                                     | 100  | 100.0 |
| Dispersion (Standard Deviation)                    | 9.9  | 10.0  |
| Import duties collected (%, 2005-2007) [1]         | _    | 2.7   |
| MFN Tariff (Agriculture)                           | 12.2 | 12.0  |
| MFN Tariff (Non-Agriculture)                       | 6.2  | 6.0   |
| MFN Tariff (Simple Average)                        | 6.8  | 6.7   |
| Services sectors with GATS commitments [1]         | _    | 116.0 |

Sources: WITS, [1] WTO Trade Profiles

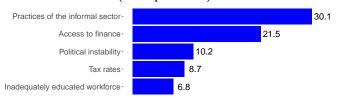
#### Private Sector View

#### **Enterprise Survey 2013**

|   | Macedonia, FYR | Europe and Central Asia | All Countries |
|---|----------------|-------------------------|---------------|
| Number of electrical outages in a typical month   | 1.20           | 2                       | 6.30          |
| Percent of firms with a bank loan/line of credit  | 45.40          | _                       | 34.30         |
| Proportion of investment financed by banks (%)  | 11.10          | _                       | 14.30         |
| Proportion of investment financed internally (%)  | 80.90          | _                       | 71.80         |
| Senior management time spent dealing with the requirements of government regulation (%) | 10.30          | _                       | 9.90          |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



### Macedonia, FYR

### SCD/CPF

#### Most Recent

Product Document Date
Macedonia, former Yugoslav Republic of - Country partnership strategy for the period FY2015-18

Document Date
2014-11-05

#### Planned

Product Concept Review Date Board Date
None

# WB Lending Pipeline

| Project ID | Project Name                        | Team Leader             | Approval<br>Date | Lending<br>Inst.<br>Type | Begin<br>Appraisal | Commitment (US\$M) | Latest<br>Sort<br>Overall<br>Risk<br>Rating | FY<br>Expenses<br>(US\$K) | Cum<br>Expenses<br>(US\$K) | FY Prob |
|------------|-------------------------------------|-------------------------|------------------|--------------------------|--------------------|--------------------|---|---------------------------|----------------------------|---------|
| P149804    | Macedonia<br>Competitiveness<br>DPL | John Gabriel<br>Goddard | 2017-07-<br>11   | DPF                      | 2017-04-<br>13     | 68                 | _   | 0                         | 57                         | C       |

#### WB Portfolio

#### Active

| Project ID | Project Name                          | Team Leader   | Approval<br>Date | Lending<br>Inst.<br>Type | Closing<br>Date | Commitment U<br>(US\$M) | Indisbursed<br>Balance<br>(US\$M) | Project<br>Rating<br>DO | Project<br>Rating<br>IP | Overall<br>Risk | Months<br>in Prob-<br>lem<br>Status |
|------------|---------------------------------------|---------------|------------------|--------------------------|-----------------|-------------------------|-----------------------------------|-------------------------|-------------------------|-----------------|-------------------------------------|
| P154263    | Local and Regional<br>Competitiveness | Melissa Rekas | 2016-01-<br>12   | IPF                      | _               | 19                      | 0                                 | _                       | _                       | _               | 0                                   |

#### Closed

| Project ID | Project Name             | Team Leader  | Approval<br>Date | Lending<br>Inst.<br>Type | Closing<br>Date | Commitment (US\$M) | Project<br>Rating<br>DO | Project<br>Rating IP | IEG<br>Outcome<br>Rating |
|------------|--------------------------|--------------|------------------|--------------------------|-----------------|--------------------|-------------------------|----------------------|--------------------------|
| P130847    | MK Competitiveness DPL 2 | John Gabriel | 2014-03-         | DPF                      | 2014-10-        | 50                 | S                       | S                    | _                        |
|            |                          | Goddard      | 13               |                          | 30              |                    |                         |                      |                          |

### $\overline{\mathbf{W}}\mathbf{B}$ $\overline{\mathbf{A}}\mathbf{S}\mathbf{A}$

### Active

| Task ID | Task Name | Team Leader | Concept<br>Approval | Output<br>Approval | Product<br>Line | RAS<br>(Y/N) | Current<br>Expendi- | Current<br>Expendi-   | Lifetime<br>Expendi- | Lifetime<br>Expendi-  |
|---------|-----------|-------------|---------------------|--------------------|-----------------|--------------|---------------------|-----------------------|----------------------|-----------------------|
|         |           |             | Date                | Date               |                 | (-//         | ture BB<br>(US\$K)  | ture Total<br>(US\$K) | ture BB<br>(US\$K)   | ture Total<br>(US\$K) |
| None    |           |             |                     |                    |                 |              |                     |                       |                      |                       |

### Closed

| Task ID | Task Name | Team Leader | Concept  | Output   | Product | RAS   | Current  | Current    | Lifetime | Lifetime   |
|---------|-----------|-------------|----------|----------|---------|-------|----------|------------|----------|------------|
|         |           |             | Approval | Approval | Line    | (Y/N) | Expendi- | Expendi-   | Expendi- | Expendi-   |
|         |           |             | Date     | Date     |         |       | ture BB  | ture Total | ture BB  | ture Total |
|         |           |             |          |          |         |       | (US\$K)  | (US\$K)    | (US\$K)  | (US\$K)    |

None

### IFC ASA

### Active

| Project ID | Project Name                                    | Team Leader          | IP Approval<br>Date | Expected End<br>Date | Approval<br>Value (in<br>US\$K) | Total<br>Expenditures<br>(in US\$K) | Current FY<br>Expenditure<br>(in US\$K) |
|------------|---|----------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 575587     | Renewable Energy Macedonia<br>Small Hydro Power | Arsenijevic, Nebojsa | 2011-12-27          | 2016-06-30           | 1,503                           | 906                                 | 62                                      |

### Pipeline

| Project ID | Project Name | Team Leader | IP Approval | Expected | Approval  | Total        | Current FY  |  |
|------------|--------------|-------------|-------------|----------|-----------|--------------|-------------|--|
|            |              |             | Date        | End Date | Value (in | Expenditures | Expenditure |  |
|            |              |             |             |          | US\$K)    | (in US\$K)   | (in US\$K)  |  |

None

#### Closed

| Project ID | Project Name   | Team Leader         | IP Approval<br>Date | Expected End<br>Date | Approval<br>Value (in<br>US\$K) | Total<br>Expenditures<br>(in US\$K) | Current FY<br>Expenditure<br>(in US\$K) |
|------------|--|---------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 563667     | ADR Macedonia Phase II                                     | Matijevic, Igor     | 2009-02-20          | 2011-09-30           | 491                             | 494                                 | 0                                       |
| 555365     | Macedonia FYR Regulatory<br>Reform                         | Thomas, Margo Tessa | 2007-04-23          | 2008-12-01           | 75                              | 44                                  | 0                                       |
| 543428     | ADR PEPSE MK   | Perunovska, Marina  | 2006-01-20          | 2008-12-31           | 563                             | 551                                 | 0                                       |
| 538790     | Implementation and Monitoring II: Phases 1 and 2 (Revised) | Thomas, Margo Tessa | 2005-08-22          | _                    | 0                               | 0                                   | 0                                       |