



T&C Snapshots Data Note



Vietnam

GDP (US\$ billions) (2017)	Population (millions)	Income per capita (current	Poverty rate (2012)	Unemployment rate (2014)
	(2017)	US\$) (2017)	(- /	, ,
222.1	93.0	2,389.3	3.2	2.3

Macro Indicators

Avg 2003-2012	2013	2014	2015	2016	2017	
6.47	5.42	5.98	6.23	6.32	6.31	_
-2.23	5.49	4.78	0.25	-0.02	-0.30	
-2.28	-6.94	-5.97	-5.41	-5.00	-4.79	
6.09	_	_	_	_	_	
91.78	117.36	121.66	128.19	125.63	123.16	
8.76	6.61	4.08	1.50	2.95	3.18	
	6.47 -2.23 -2.28 6.09 91.78	6.47 5.42 -2.23 5.49 -2.28 -6.94 6.09 — 91.78 117.36	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

Investment indicators

	Avg 2003-2012	2013	2014	2015	2016	2017	
Gross domestic investment (% GDP)	27.1	27.6	28.3	29.1	29.8	29.8	
Gross domestic investment, of w: Private investment (% GDP) [1]	34.0	26.7	26.8	_	_	_	
Inward FDI (% of GDP) [2]	5.9	5.2	4.9	_	_	_	
Inward FDI, % of private investment [2]	18.0	NA	_	_	_	_	



Trade Indicators

Trade maleasors	Avg 2003-2012	2013	2014	2015	2016	2017
Total Trade in Goods and Services (% of GDP, real terms)	131.20	182.19	192.78	203.78	214.16	224.81
Trade balance (% GDP, real terms)	-3.24	1.16	0.23	-3.94	-5.05	-5.51
Exports, Goods and Services, annual percent change (real terms)	13.18	17.37	11.56	9.99	11.24	11.50
Imports, Goods and Services, annual percent change (real terms)	13.31	17.09	12.73	14.60	12.20	11.70
Total reserves in months of imports [1]	2.66	2.17	_	_	_	_



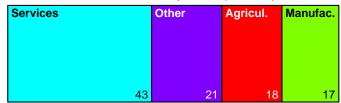
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG) $\,$

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

Telephone sets, including telephone	Crude petroleum	Other footwear with uppers of leath	Coffee, not roasted, whether or not
		Portable aut	omatic
16	5	data proces	sing

Imports Categories by % of Total Value, 2014

Capital goods	Intermediate goods		Raw materials
37	37	18	8

Source: World Integrated Trade Solution (WITS)

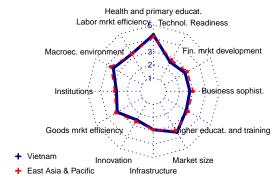
Doing Business 2015 Ranks (among all countries)

	DB 2015 Rank	DB 2016 Rank	Change in Rank
Dealing with Construction Permits	12	12	0
Ease of Doing Business Rank	93	90	3
Enforcing Contracts	74	74	0
Getting Credit	36	28	8
Getting Electricity	130	108	22
Paying Taxes	172	168	4
Protecting Minority Investors	121	122	-1
Registering Property	58	58	0
Resolving Insolvency	125	123	2
Starting a Business	125	119	6
Trading Across Borders	98	99	-1

Source: Doing Busines Report 2015

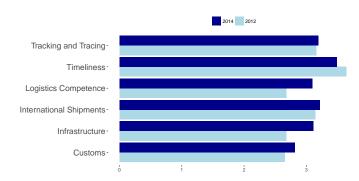
WEF Competitiveness Indicators

(Scale 1-5, 5=best)



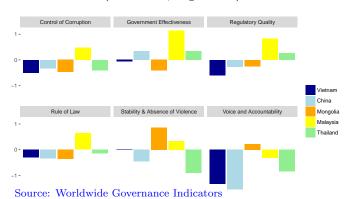
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

	2010	2014
Applied Tariff (Incl. Prefers. and Trade-Weighted)	7.3	6.6
Binding $(\%)$	100	100
Dispersion (Standard Deviation)	13	12.6
Import duties collected [1]	_	
MFN Tariff (Agriculture)	17	16.9
MFN Tariff (Non-Agriculture)	8.4	8.1
MFN Tariff (Simple Average)	9.8	9.3
Services sectors with GATS commitments [1]	_	105

Sources: WITS, [1] WTO Trade Profiles

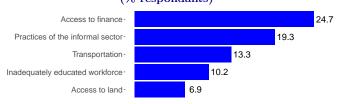
Private Sector View

Enterprise Survey 2009

	Vietnam	East Asia and Pacific	All Countries
Number of electrical outages in a typical month	1.00	3.50	6.30
Percent of firms with a bank loan/line of credit	49.90	35.00	34.30
Proportion of investment financed by banks (%)	12.00	12.80	14.30
Proportion of investment financed internally (%)	74.70	74.70	71.80
Senior management time spent dealing with the requirements of government regulation (%)	4.60	6.70	9.90

Source: Enterprise Survey 2009

Top 5 constraints according to ES 2009 (% respondants)



Source: Enterprise Survey 2009

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)

Access to financingPolicy instabilityInadequately educated workforcePoor work ethic in labor forceCorruption
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Source: WEF Global Competitiveness Report 2015

