



Trade and Competitiveness Monitoring Note



Mali

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment | Ease of Doing |
|------------------|------------|-----------------|--------------|--------------|---------------|
| billions) (2015) | (millions) | capita (current | (2009) | rate (2015) | Business Rank |
| | (2015) | US\$) (2015) | | | (2015) |
| 12 | 18 | 668 | 49 | NA | 142 |

Macro Indicators

| Macro marcators | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 | |
|---|---------------|--------|--------|--------|--------|--------|------|
| GDP growth (annual %) | 5.71 | -0.40 | 2.10 | 7.22 | 4.96 | 5.02 | ~~~~ |
| Current account balance | -8.40 | -2.65 | -3.53 | -7.46 | -3.81 | -5.49 | ~~~ |
| Cash surplus/deficit (% of GDP) | -0.25 | -1.15 | -3.25 | -3.52 | -3.14 | -4.46 | |
| Gross Fixed Investment (% GDP) | 22.02 | 16.68 | 20.10 | 29.17 | 44.31 | 46.12 | ~ |
| Gross capital formation (% of GDP) [1] | 21.74 | 21.67 | 20.56 | 24.14 | _ | _ | |
| Foreign direct investment, net inflows (% of GDP) [2] | 3.92 | 3.85 | 2.81 | 1.71 | _ | _ | |
| Private capital flows, total (% of GDP) [2] | 20.38 | 23.94 | _ | _ | _ | _ | |
| Total Trade in Goods and Services (% of GDP, real terms) | 64.01 | 47.95 | 56.23 | 54.19 | 53.21 | 52.79 | |
| Trade balance (% GDP, real terms) | 2.81 | -3.19 | -7.67 | -8.58 | -8.75 | -8.43 | |
| Exports, Goods and Services, annual percent change (real terms) | 5.91 | 6.07 | 10.75 | 0.72 | 2.32 | 4.79 | |
| Imports, Goods and Services, annual percent change (real terms) | 3.13 | 6.10 | 27.60 | 5.31 | 3.61 | 3.77 | |
| Personal remittances, received (% of GDP) [1] | 4.50 | 8.00 | 8.17 | _ | _ | _ | |
| General government gross debt [3] | 34.10 | 29.75 | 30.64 | 36.74 | 42.55 | 41.73 | |
| Total reserves in months of imports [1] | 4.34 | 3.58 | 2.70 | _ | _ | _ | |
| Real Effective Exchange Rate (2010=100) | 115.26 | 130.65 | 124.39 | 125.54 | 115.14 | 112.56 | |
| Consumer Price Index, annual percent change | 2.79 | 5.43 | -0.41 | 0.87 | 2.03 | 2.92 | |

Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015

Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, NA

Doing Business 2015 Ranks (among all countries)

| Data | not | avai | lab | le |
|------|-----|------|-----|----|

Imports Categories by % of Total Value, NA

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Source: World Integrated Trade Solution (WITS)

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 154 | 152 | $\overline{2}$ |
| Ease of Doing Business Rank | 142 | 143 | -1 |
| Enforcing Contracts | 149 | 149 | 0 |
| Getting Credit | 128 | 133 | -5 |
| Getting Electricity | 150 | 151 | -1 |
| Paying Taxes | 145 | 149 | -4 |
| Protecting Minority Investors | 165 | 166 | -1 |
| Registering Property | 142 | 140 | 2 |
| Resolving Insolvency | 101 | 100 | 1 |
| Starting a Business | 167 | 172 | -5 |
| Trading Across Borders | 83 | 82 | 1 |

Source: Doing Busines Report 2015

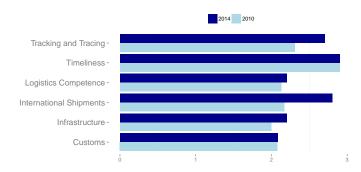
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency. Technol. Readiness 4 Macroec. environment 3 Fin. rrrkt development 2 Institutions Business sophist. Goods mrkt efficiency Higher educat. and training + Mali Innovation Market size + Sub-Saharan Africa Infrastructure

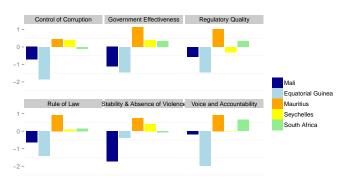
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 12.7 | 12.3 |
| Binding $(\%)$ | 39.9 | 39.9 |
| Dispersion (Standard Deviation) | 6.9 | 6.9 |
| Import duties collected (%, 2011-2013) [1] | _ | 5.4 |
| MFN Tariff (Agriculture) | 14.5 | 14.5 |
| MFN Tariff (Non-Agriculture) | 11.4 | 11.4 |
| MFN Tariff (Simple Average) | 11.9 | 11.9 |
| Services sectors with GATS commitments [1] | _ | 2.0 |

Sources: WITS, [1] WTO Trade Profiles

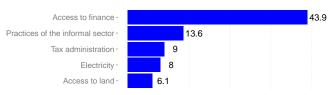
Private Sector's Views

Enterprise Survey 2013

| | Sub-Saharan Africa | Mali | All Countries |
|---|--------------------|-------|---------------|
| Number of electrical outages in a typical month | 8.30 | 2.70 | 6.30 |
| Percent of firms with a bank loan/line of credit | 23.10 | 16.60 | 34.30 |
| Proportion of investment financed by banks (%) | 9.90 | 10.20 | 14.30 |
| Proportion of investment financed internally (%) | 76.70 | 78.70 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.20 | 2.00 | 9.90 |

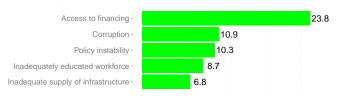
Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015

