

T&C

Snapshots

Data Note



Botswana

| GDP (US\$ billions) (2017) | Population (millions) (2017) | Land area (sq. km) (2014) | Income per capita (current US\$) (2017) | Poverty rate (2009) [1] | Unemployment rate (2014) | Ease of Doing Business Rank (2016) |
|----------------------------|------------------------------|---------------------------|---|-------------------------|--------------------------|------------------------------------|
| 16.2 | 2.3 | 566,730.0 | 6,924.6 | 18.2 | 18.2 | 72.0 |

Macro Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|-------|-------|-------|-------|-------|
| GDP growth (annual %) | 4.59 | 9.32 | 4.42 | 3.00 | 4.00 | 4.20 |
| Current account balance | 6.18 | 8.61 | 15.80 | 14.19 | 14.01 | 13.98 |
| Fiscal balance (% of GDP) | 0.18 | 5.48 | 2.51 | -1.34 | -2.47 | -0.99 |
| Remittances, received (% of GDP) [1] | 0.56 | 0.24 | — | — | — | — |
| Real Effective Exchange Rate (2010=100) | 115.78 | 98.94 | 91.29 | 84.06 | 84.87 | 85.44 |
| Consumer Price Index, annual percent change | 8.47 | 5.88 | 4.40 | 3.00 | 3.50 | 3.50 |

Investment indicators

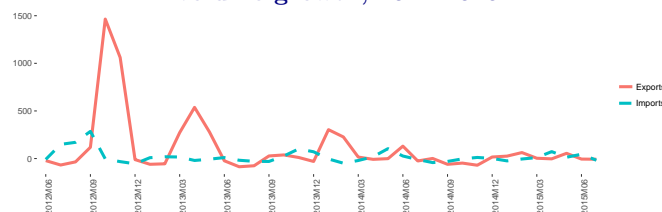
| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 29.0 | 30.4 | 33.8 | 34.9 | 35.8 | 35.8 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 33.8 | 32.5 | 30.8 | — | — | — |
| Inward FDI (% of GDP) [2] | 4.5 | 2.7 | 2.5 | — | — | — |
| Inward FDI, % of private investment [2] | 14.1 | NA | — | — | — | — |

Trade Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 88.2 | 115.2 | 120.7 | 119.5 | 117.0 | 115.0 |
| Trade balance (% GDP, real terms) | 4.2 | -3.9 | -1.2 | -2.4 | -2.1 | -1.5 |
| Exports, Goods and Services, annual percent change (real terms) | 5.5 | 29.8 | 12.1 | 1.0 | 2.0 | 3.0 |
| Imports, Goods and Services, annual percent change (real terms) | 7.8 | 11.6 | 6.9 | 3.0 | 1.5 | 2.0 |
| Total reserves in months of imports [1] | 15.7 | 11.3 | — | — | — | — |

Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)

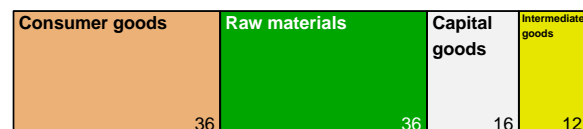


Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014



Imports Categories by % of Total Value, 2014



Source: World Integrated Trade Solution (WITS)

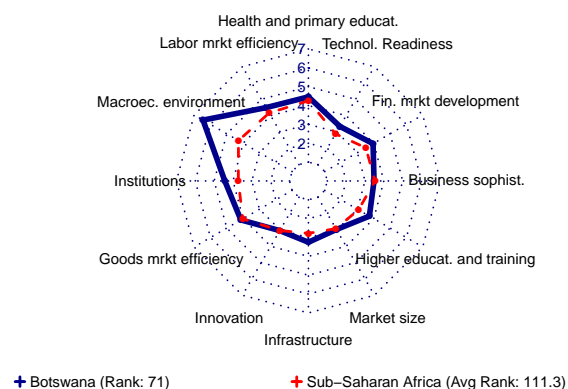
Doing Business 2015 Distance to Frontier (DTF) and Rank

| | DTF | | | Rank | | |
|-----------------------------------|--------------|--------------|-------------|-----------|-----------|----------|
| | 2015 | 2016 | Change | 2015 | 2016 | Change |
| Ease of Doing Business | 64.42 | 64.98 | 0.56 | 72 | 72 | 0 |
| Dealing with Construction Permits | 67.91 | 67.95 | 0.04 | 93 | 97 | -4 |
| Enforcing Contracts | 50.95 | 50.95 | 0 | 126 | 128 | -2 |
| Getting Credit | 55 | 55 | 0 | 61 | 70 | -9 |
| Getting Electricity | 54.42 | 59.34 | 4.92 | 139 | 122 | 17 |
| Paying Taxes | 77.47 | 77.47 | 0 | 67 | 71 | -4 |
| Protecting Minority Investors | 55 | 55 | 0 | 81 | 81 | 0 |
| Registering Property | 67.29 | 67.25 | -0.04 | 70 | 70 | 0 |
| Resolving Insolvency | 54.04 | 54.66 | 0.62 | 56 | 56 | 0 |
| Starting a Business | 76.2 | 76.21 | 0.01 | 135 | 143 | -8 |
| Trading Across Borders | 85.93 | 85.93 | 0 | 50 | 51 | -1 |

Source: Doing Business Report 2015

WEF Competitiveness Indicators

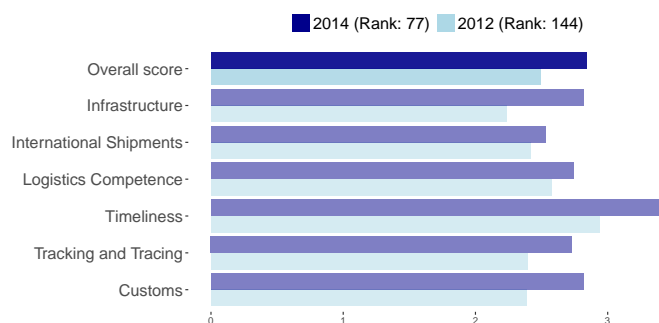
(Scale 1-7, 7=best)



Source: WEF Global Competitiveness Report 2015

Logistics Performance Index

(Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators

(Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 7.8 | 7.1 |
| Binding (%) | 96 | 96.9 |
| Dispersion (Standard Deviation) | 16.1 | 13.6 |
| Import duties collected [1] | — | — |
| MFN Tariff (Agriculture) | 9.1 | 9.2 |
| MFN Tariff (Non-Agriculture) | 7.6 | 7.5 |
| MFN Tariff (Simple Average) | 7.7 | 7.7 |
| Services sectors with GATS commitments [1] | — | 19 |

Sources: WITS, [1] WTO Trade Profiles

Private Sector View

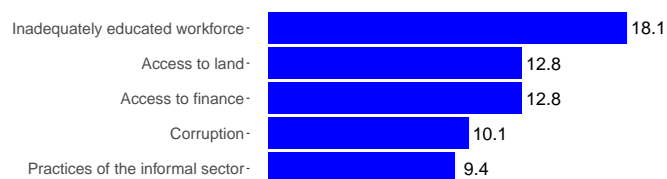
Enterprise Survey 2010

| | Sub-Saharan Africa | Botswana | All Countries |
|---|--------------------|----------|---------------|
| Number of electrical outages in a typical month | 8.30 | 4.10 | 6.30 |
| Percent of firms with a bank loan/line of credit | 23.10 | 50.00 | 34.30 |
| Proportion of investment financed by banks (%) | 9.90 | 24.70 | 14.30 |
| Proportion of investment financed internally (%) | 76.70 | 66.70 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.20 | 10.20 | 9.90 |

Source: Enterprise Survey 2010

Top 5 constraints according to ES 2010

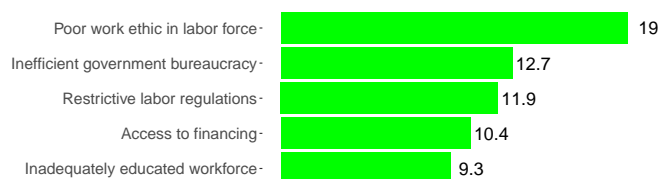
(% respondents)



Source: Enterprise Survey 2010

Top 5 constraints according to WEF 2015 survey

(% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015



SCD/CPF

Most Recent



WORLD BANK GROUP
Trade & Competitiveness

T&C Snapshots

Operations

Note

| Product | Document Date |
|--|---------------|
| Botswana - Systematic country diagnostic | 2016-04-08 |
| Botswana - Country partnership framework for FY16-20 | 2015-11-24 |

Planned

| Product | Concept Review Date | Board Date |
|---------|---------------------|------------|
| None | | |

WB Lending Pipeline

[illegible]

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | Commitment (US\$M) | Undisbursed Balance (US\$M) | Project Rating DO | Project Rating IP | Overall Risk | Months in Problem Status |
|------------|--------------|-------------|---------------|--------------------|--------------|--------------------|-----------------------------|-------------------|-------------------|--------------|--------------------------|
| None | | | | | | | | | | | |

Closed

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | Commitment (US\$M) | Project Rating DO | Project Rating IP | IEG Outcome Rating |
|------------|--------------|-------------|---------------|--------------------|--------------|--------------------|-------------------|-------------------|--------------------|
| None | | | | | | | | | |

WB ASA
Active

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|--|-----------------------------|-----------------------|----------------------|--------------|-----------|--------------------------------|-----------------------------------|---------------------------------|------------------------------------|
| P154953 | BW-Establishing National M&E Framework | Kathrin A. Plangemann | — | 2017-12-30 | TA | Y | 546 | 546 | 671 | 671 |
| P154931 | Botswana Trade Facilitation | Richard James Lowden Record | 2015-08-27 | 2016-06-30 | TA | N | — | 505 | 2 | 553 |
| P154545 | BW Econ Diversification Competitiveness | Chunlin Zhang | 2015-02-11 | 2016-05-30 | PA | Y | 0 | 0 | 0 | 0 |
| P154955 | BW-PPADB Devolution and Capacity Buildin | Shawkat M.Q. Hasan | — | 2016-05-20 | TA | Y | 97 | 97 | 125 | 125 |
| P132426 | BW EDC TA | Chunlin Zhang | 2012-09-26 | 2016-05-16 | TA | Y | 218 | 218 | 2,769 | 2,769 |

Closed

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|--|--------------------------|-----------------------|----------------------|--------------|-----------|--------------------------------|-----------------------------------|---------------------------------|------------------------------------|
| P154932 | BW-Development of Long Term Vision | Chunlin Zhang | — | 2016-05-06 | TA | Y | 15 | 15 | 33 | 33 |
| P154954 | BW-Continuous Multi Topic Household Surv | Victor Sulla | — | 2016-04-18 | TA | Y | 142 | 142 | 171 | 171 |
| P131909 | Support to Botswana Innovation Hub | Chunlin Zhang | 2013-02-06 | 2013-08-28 | TA | N | — | 0 | — | 67 |
| P099063 | BW-Export Divers Dissemination (FY06) | Ian John Douglas Gillson | — | 2007-02-12 | TA | N | — | 0 | 25 | 25 |
| P083124 | BW-Export Diversification (FY05) | Fahrettin Yagci | — | 2005-06-20 | EW | N | — | 0 | 164 | 358 |

IFC ASA
Active

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--------------|-------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| None | | | | | | | |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--------------|-------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| None | | | | | | | |

Closed

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--------------|-------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| None | | | | | | | |