



T&C Snapshots Data Note

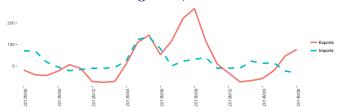
Malawi	GDP (US\$ billions) (2017)	Population (millions) (2017)	Land ar km) (2	(I	Incom capita (US\$) (current	Poverty rate (2010) [1]	Unemploymen rate (2016)	t Ease of Doing Business Rank (2016)
	4.9	18.3	94,280.0		265.5		70.9	NA	141.0
Macro Indicators	Avg :	2003-2012	2013	20	14	2015	2016	2017	
GDP growth (annual %)		4.30	5.19	5.	68	2.79	4.98	5.79	
Current account balance		-10.03	-1.78	-5.	05	-4.09	-3.03	-3.40	
Fiscal balance (% of GDP)		-3.89	-1.25	-7.	95	-5.38	-6.98	-4.67	
Remittances, received (% of GDP) [1]		0.51	0.88	0.	90		_	_	
General government gross debt [3]		79.39	95.62	100.	36	83.43	73.01		
Real Effective Exchange Rate (2010=100)		112.20	64.23	69.	41	85.75	85.03	83.46	
Consumer Price Index, annual percent change		12.43	27.30	23.	80	21.70	16.20	11.50	
Investment indicators			2010	20			2010		
	Avg	2003-2012	2013	20		2015	2016	2017	
Gross domestic investment (% GDP)		14.7	23.0		1.8	26.1	26.8	27.2	
Gross domestic investment, of w: Private investment (% GDP)	[1]	22.0	16.0		5.4	_	_	_	
Inward FDI (% of GDP) [2]		2.1	2.3		2.3	_	_	_	
Inward FDI, % of private investment [2]		15.3	13.7	N	IA	_	_	_	
Trade Indicators	Avg :	2003-2012	2013	20	14	2015	2016	2017	
Total Trade in Goods and Services (% of GDP, real terms)		52.9	67.9	67	7.7	68.2	68.3	68.4	~
Trade balance (% GDP, real terms)		-9.7	-10.9	-11		-11.9	-12.1	-12.6	
Exports, Goods and Services, annual percent change (real term	ns)	11.5	8.8		1.8	2.6	4.7	5.1	
Imports, Goods and Services, annual percent change (real term		26.4	4.5		6.0	4.2	5.3	6.6	~~~

1.3

1.6

Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

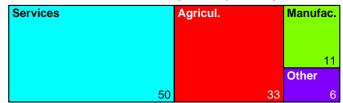
Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Total reserves in months of imports [1]

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

Tobacco, wholly/partly stemmed/stri	Tobacco, not stemmed/stripped	Special transactions & commodities
	7	5
	Tea, whether	Sugars, beet or cane, raw.
	or not	in solid
39	flavoured	5

Imports Categories by % of Total Value, 2014

Consumer goods	Intermediate goods	Capital goods	
3		p g	
45	28	22	5
10	20	22	

Source: World Integrated Trade Solution (WITS)

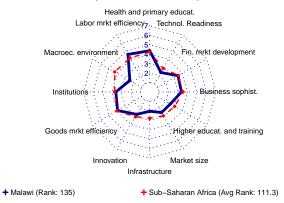
Doing Business 2015
Distance to Frontier (DTF) and Rank

		DTF			Rank	
	2015	2016	Change	2015	2016	Change
Ease of Doing Business	49.74	51.03	1.29	144	141	3
Dealing with Construction Permits	72.15	72.28	0.13	64	65	-1
Enforcing Contracts	47.09	47.09	0	145	147	-2
Getting Credit	25	25	0	150	152	-2
Getting Electricity	26.84	36.15	9.31	185	175	10
Paying Taxes	71.51	71.82	0.31	100	102	-2
Protecting Minority Investors	46.67	46.67	0	114	115	-1
Registering Property	62.47	62.62	0.15	92	93	-1
Resolving Insolvency	18.99	19.2	0.21	165	164	1
Starting a Business	66.96	69.71	2.75	158	161	-3
Trading Across Borders	59.77	59.77	0	123	123	0

Source: Doing Busines Report 2015

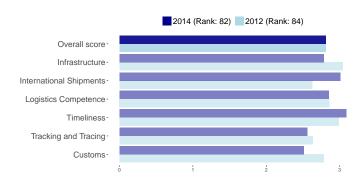
WEF Competitiveness Indicators

(Scale 1-7, 7=best)



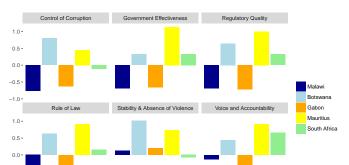
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators



(Std. score, High=best)

Trade Policy

	2010	2015
Applied Tariff (Incl. Prefers. and Trade-Weighted)	11.6	9.1
Binding (%)	31.9	30.7
Dispersion (Standard Deviation)	10.7	11.8
MFN Tariff (Agriculture)	17.4	18.4
MFN Tariff (Non-Agriculture)	11.8	11.3
MFN Tariff (Simple Average)	12.7	12.3

Sources: WITS, [1] WTO Trade Profiles

Private Sector View

Source: Worldwide Governance Indicators

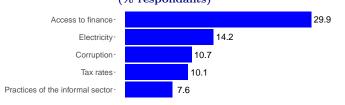
Enterprise Survey 2014

_0.5

	Sub-Saharan Africa	Malawi	All Countries
Number of electrical outages in a typical month	8.50	6.70	6.30
Percent of firms with a bank loan/line of credit	22.70	26.70	35.20
Proportion of investments financed by banks (%)	9.70	13.80	14.60
Proportion of investments financed internally (%)	75.80	65.80	71.20
Senior management time spent dealing with the requirements of government regulation (%)	7.60	5.00	10.00

Source: Enterprise Survey 2014

Top 5 constraints according to ES 2014 (% respondents)



Source: Enterprise Survey 2014

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



Malawi

SCD/CPF

Most Recent

Product Document Date
Malawi - Performance and learning review of the country assistance strategy for the period FY2013-16 2015-04-29

Planned

Product Concept Review Date Board Date
None

WB Lending Pipeline

Project ID	Project Name	Team Leader	Approval Date	Lending Inst. Type	Begin Appraisal	Commitment (US\$M)	Latest Sort Overall Risk Rating	FY Expenses (US\$K)	Cum Expenses (US\$K)	FY Prob
P145706	Business Enabling Environment Project	Brian G. Mtonya	2013-05- 30	IPF	2013-05- 30	5	_	0	0	_

WB Portfolio

Active

Project ID	Project Name	Team Leader	Approval	Lending	Closing	CommitmentUndisbursed Project			Project	Overall	Months
			Date	Inst.	Date	(US\$M)	Balance	Rating	Rating	Risk	in
				Type			(US\$M)	DO	IP		Prob-
											lem
											Status
None											

Closed

Project ID	Project Name	Team Leader	Approval Date	Lending Inst.	Closing Date	Commitment (US\$M)	Project Rating	Project Rating	IEG Outcome
				Type		, ,	DO	IP	Rating
None									

WB ASA

Active

Task ID	Task Name	Team Leader	Concept Approval Date	Output Approval Date	Product Line	$_{\rm (Y/N)}^{\rm RAS}$	Current Expenditure BB (US\$K)	Current Expenditure Total	Lifetime Expenditure BB (US\$K)	Lifetime Expenditure Total
			Date	Date			DD (US#K)	(US\$K)	DD (US#K)	(US\$K)
P151674	Malawi Growth and	Brian G. Mtonya	2015-06-29	2016-06-15	EW	N	88	408	141	461
	Competiveness ESW									

Closed

Task ID	Task Name	Team Leader	Concept Approval Date	Output Approval Date	Product Line	RAS (Y/N)	Current Expenditure BB (US\$K)	Current Expenditure Total (US\$K)	Lifetime Expenditure BB (US\$K)	Lifetime Expenditure Total (US\$K)
P133601	MW-DTIS Update	Mombert Hoppe	2013-06-18	2014-05-05	EW	N	_	0	0	189
P118012	Malawi Tourism Study	Hannah R. Messerli	_	2010-09-17	EW	N	_	0	152	152
P104023	PPIAF:MALAWI- Mtwara Dev. Corridor PPI	Fang Xu	_	2010-04-02	PT	N	_	0	0	267
P109661	PPIAF:(MALAWI)Re Dev	gu Satriours//Phonozelle res Maimbo	_	2008-12-19	PT	N	_	0	_	241
P084884	MW-IF Follow Up (FY08)	Ian John Douglas Gillson	_	2008-03-11	TA	N	_	0	239	239
P076649	Malawi-Integration & Comp. Study	Leendert Solleveld	_	2002-12-31	EW	N	_	0	161	390

IFC ASA

Active

Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Total Expenditures (in US\$K)	Current FY Expenditure (in US\$K)
600331	Malawi Warehouse Receipts Program	Langyintuo, Augustine Sangson	2014-05-21	2017-06-30	860	365	142

Pipeline

Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Total Expenditures (in US\$K)	Current FY Expenditure (in US\$K)
599814	Malawi Investment Climate Reform Program	Daniel, Kobina Egyir	_	2018-03-31	1,000	93	93
601503	Promoting competition in SSA	Begazo Gomez, Tania Priscilla	_	2018-12-31	1,300	4	4
601590	Malawi IC - PSD	Daniel, Kobina Egyir	_	_	0	0	0
Closed							
Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Total Expenditures (in US\$K)	Current FY Expenditure (in US\$K)

None