



T&C Snapshots Data Note



Armenia

| GDP (US\$ billions) (2017) | Population (millions) (2017) | Land area (sq. km) (2014) | Income per capita (current US\$) (2017) | Poverty rate (2013) [1] | Unemployment rate (2014) | Ease of Doing Business Rank (2016) |
|----------------------------|------------------------------------|------------------------------|-----------------------------------------------|-------------------------|-----------------------------|------------------------------------------|
| 11.5 | 3.0 | 28,470.0 | 3,786.6 | 2.4 | 17.1 | 35.0 |

Macro Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 | |
|---------------------------------------------|---------------|-------|-------|-------|-------|-------|-----|
| GDP growth (annual %) | 7.9 | 3.3 | 3.5 | 2.1 | 2.7 | 3.0 | - |
| Current account balance | -9.1 | -7.6 | -7.3 | -7.3 | -6.5 | -5.7 | - |
| Fiscal balance (% of GDP) | -3.4 | -1.6 | -1.9 | -4.0 | -3.3 | -2.7 | |
| Remittances, received (% of GDP) [1] | 16.0 | 19.7 | 17.9 | _ | _ | _ | |
| Real Effective Exchange Rate (2010=100) | 90.6 | 104.5 | 110.9 | 114.8 | 112.9 | 113.5 | |
| Consumer Price Index, annual percent change | 4.5 | 5.8 | 3.0 | 5.6 | 3.1 | 4.0 | ~~~ |

Investment indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-----------------------------------------------------------------|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 26.9 | 20.8 | 18.5 | 18.4 | 18.3 | 18.8 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 31.4 | 22.3 | 21.1 | | | _ |
| Inward FDI (% of GDP) [2] | 6.3 | 3.5 | 3.5 | | | _ |
| Inward FDI, $\%$ of private investment [2] | 21.1 | NA | _ | _ | _ | _ |

Trade Indicators

| Trade Indicators | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-----------------------------------------------------------------|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 75.21 | 70.23 | 77.44 | 75.36 | 74.51 | 73.87 |
| Trade balance (% GDP, real terms) | -20.97 | -9.62 | -5.64 | -0.82 | 0.06 | -0.32 |
| Exports, Goods and Services, annual percent change (real terms) | 10.11 | 16.30 | 22.60 | 5.99 | 2.74 | 1.58 |
| Imports, Goods and Services, annual percent change (real terms) | 6.40 | 0.70 | 7.70 | -6.41 | 0.37 | 2.64 |
| Total reserves in months of imports [1] | 4.09 | 4.44 | 2.92 | _ | _ | _ |



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| concentrates | | | Other ferro-alloys (excluding radio | Aluminium and aluminium alloys, wor |
|--------------|----|---|----------------------------------------------|-------------------------------------------------|
| 17 | 12 | 8 | 8 | 6 |

Imports Categories by % of Total Value, 2014

| Consumer goods | Intermediate goods | Capitai | Raw materials |
|----------------|-----------------------|---------|------------------|
| 4 | 9 25 | 16 | 11 |

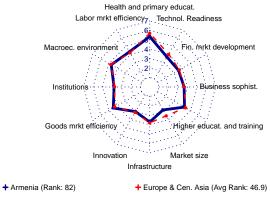
Source: World Integrated Trade Solution (WITS)

| | | DTF | | | Rank | |
|-----------------------------------|-------|-------|--------|------|------|--------|
| | 2015 | 2016 | Change | 2015 | 2016 | Change |
| Ease of Doing Business | 72.68 | 74.22 | 1.54 | 38 | 35 | 3 |
| Dealing with Construction Permits | 70.32 | 72.43 | 2.11 | 72 | 62 | 10 |
| Enforcing Contracts | 68.6 | 70.46 | 1.86 | 36 | 28 | 8 |
| Getting Credit | 65 | 65 | 0 | 36 | 42 | -6 |
| Getting Electricity | 65.44 | 65.46 | 0.02 | 96 | 99 | -3 |
| Paying Taxes | 82.51 | 82.51 | 0 | 41 | 41 | 0 |
| Protecting Minority Investors | 60 | 60 | 0 | 46 | 49 | -3 |
| Registering Property | 87.27 | 87.29 | 0.02 | 14 | 14 | 0 |
| Resolving Insolvency | 48.14 | 48 | -0.14 | 69 | 71 | -2 |
| Starting a Business | 97.77 | 97.78 | 0.01 | 3 | 5 | -2 |
| Trading Across Borders | 81.75 | 93.23 | 11.48 | 58 | 29 | 29 |

Source: Doing Busines Report 2015

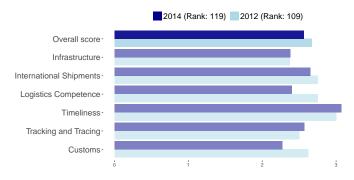
WEF Competitiveness Indicators

(Scale 1-7, 7=best)



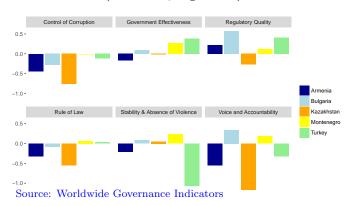
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

| | 2010 | 2014 |
|----------------------------------------------------|------|-------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 4.2 | 4.6 |
| Binding $(\%)$ | 100 | 100.0 |
| Dispersion (Standard Deviation) | 4.8 | 4.9 |
| Import duties collected (%, 2010-2012) [1] | _ | 2.1 |
| MFN Tariff (Agriculture) | 6.9 | 7.1 |
| MFN Tariff (Non-Agriculture) | 2.1 | 2.9 |
| MFN Tariff (Simple Average) | 2.9 | 3.5 |
| Services sectors with GATS commitments [1] | _ | 106.0 |

Sources: WITS, [1] WTO Trade Profiles

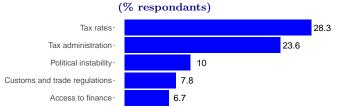
Private Sector View

Enterprise Survey 2013

| | Europe and Central Asia | Armenia | All Countries | |
|-----------------------------------------------------------------------------------------|-------------------------|---------|---------------|--|
| Number of electrical outages in a typical month | 2 | 0.30 | 6.30 | |
| Percent of firms with a bank loan/line of credit | _ | 46.20 | 34.30 | |
| Proportion of investment financed by banks (%) | _ | 9.50 | 14.30 | |
| Proportion of investment financed internally (%) | _ | 72.70 | 71.80 | |
| Senior management time spent dealing with the requirements of government regulation (%) | _ | 12.20 | 9.90 | |

Source: Enterprise Survey 2013

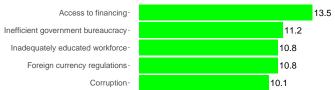
Top 5 constraints according to ES 2013



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey

(% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



Armenia

SCD/CPF

Most Recent

Product Document Date
Armenia - Country partnership strategy for the period FY14 - FY17 2013-10-16

Planned

Product Concept Review Date Board Date
None

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Latest Sort Overall Risk Rating | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|--------------|-------------|------------------|--------------------------|--------------------|--------------------|---------------------------------------------|---------------------------|----------------------------|---------|
| None | | | | | | | | | | |

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitment U | | | Project | Overall | Months |
|------------|----------------------|----------------|----------|---------------|----------|--------------|--------------------|--------------|---------|---------|----------|
| | | | Date | Inst. Type | Date | (US\$M) | Balance (US\$M) | Rating DO | Rating | Risk | in Prob- |
| | | | | туре | | | (OSOM) | DO | 11 | | lem |
| | | | | | | | | | | | Status |
| P146994 | Trade Promotion | Feyi Boroffice | 2014-07- | IPF | 2020-06- | 50 | 48 | S | MS | S | 0 |
| | and Quality Infrastr | | 02 | | 30 | | | | | | |

Closed

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitment | Project | Project | IEG |
|------------|----------------|----------------|----------|---------|----------|------------|---------|-----------|---------|
| | | | Date | Inst. | Date | (US\$M) | Rating | Rating IP | Outcome |
| | | | | Type | | | DO | | Rating |
| P128769 | IDF-REGULATORY | Feyi Boroffice | 2012-02- | _ | 2015-10- | 0 | S | S | _ |
| | GUILLOTINE | | 16 | | 02 | | | | |

WB ASA

Active

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|-----------------------------------------------|----------------|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--------------------------------------------|---------------------------------------|---------------------------------------------|
| P157037 | Armenia Trade Comp. and EEU Integration | Feyi Boroffice | 2016-03-22 | 2016-11-30 | TA | N | 17 | 17 | 17 | 17 |

Closed

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | $\begin{array}{c} \text{Lifetime} \\ \text{Expenditure} \\ \text{Total} \\ \text{(US$K)} \end{array}$ |
|---------|---------------------|-----------------|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--------------------------------------------|---------------------------------------|-------------------------------------------------------------------------------------------------------|
| P145530 | Export Development | Gohar Gyulumyan | 2013-09-28 | 2015-06-22 | TA | N | _ | 0 | 0 | 64 |
| | Strategy Implement | | | | | | | | | |
| P146995 | Corp Insolvency and | Feyi Boroffice | 2013-11-15 | 2014-06-26 | TA | N | _ | 0 | 51 | 51 |
| | Restructuring TA | | | | | | | | | |

IFC ASA

Active

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) | |
|------------|-------------------------------|-----------------|---------------------|----------------------|---------------------------------|-------------------------------------|-----------------------------------------|--|
| | | | | | 05011) | (111 (15) | (III CDUIL) | |
| 600244 | Armenia Investment Climate II | Nazarvan, Arsen | 2014-08-12 | 2017-10-01 | 1.483 | 562 | 323 | |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) | |
|------------|--------------------|-------------------|---------------------|----------------------|---------------------------------|-------------------------------------|-----------------------------------------|---|
| 601359 | ECA Gender Project | Mkrtchyan, Gayane | | 2018-04-30 | 285 | 4 | 4 | _ |

Closed

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|-----------------------------------------------------|-----------------|---------------------|----------------------|---------------------------------|-------------------------------------|-----------------------------------------|
| 588147 | Armenia Investment Climate Reform Project | Nazaryan, Arsen | 2011-11-07 | 2014-12-31 | 1,607 | 1,601 | 0 |
| 564407 | Armenia Regulatory Simplification - Doing Business | Nazaryan, Arsen | 2009-01-25 | 2011-09-30 | 1,539 | 1,309 | 0 |
| 538506 | Reform Armenia Administrative Barriers Update | Akinci, Gokhan | 2005-08-22 | _ | 0 | 0 | 0 |