



# T&C Snapshots Data Note



# Mexico

| GDP (US\$        | Population | Income per      | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2017) | (millions) | capita (current | (2012)       | rate (2014)  |
|                  | (2017)     | US\$) (2017)    |              |              |
| 1,276.1          | 130.2      | 9,799.0         | 2.7          | 4.9          |

#### **Macro Indicators**

|   | Avg 2003-2012 | 2013  | 2014  | 2015 | 2016 | 2017 |   |
|---|---------------|-------|-------|------|------|------|---|
| GDP growth (annual %)                       | 2.2           | 1.4   | 2.1   | 2.3  | 2.8  | 3.0  | ~ |
| Current account balance                     | -1.4          | -2.4  | -2.0  | -2.6 | -2.4 | -2.2 |   |
| Fiscal balance (% of GDP)                   | -2.6          | -3.8  | -4.6  | -4.0 | -3.3 | -2.8 |   |
| Remittances, received (% of GDP) [1]        | 2.4           | 1.9   | 1.9   | _    | _    | _    |   |
| Real Effective Exchange Rate (2010=100)     | 121.2         | 103.5 | 103.3 | 92.2 | 92.3 | 92.7 | • |
| Consumer Price Index, annual percent change | 4.5           | 3.8   | 4.0   | 3.0  | 3.5  | 4.0  | ~ |
|   |               |       |       |      |      |      |   |

#### **Investment indicators**

|   | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |   |
|---|---------------|------|------|------|------|------|---|
| Gross domestic investment (% GDP)                               | 21.1          | 21.5 | 21.5 | 21.6 | 21.8 | 21.9 |   |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 22.9          | 21.7 | 21.6 |      | _    |      | _ |
| Inward FDI (% of GDP) [2]                                       | 2.5           | 3.5  | 1.8  |      | _    |      |   |
| Inward FDI, $\%$ of private investment [2]                      | 11.7          | NA   | _    | _    | _    | _    |   |

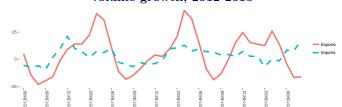
#### **Trade Indicators**

|   | Avg 2003-2012 | 2013  | 2014  | 2015  | 2016  | 2017  |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms)        | 55.24         | 63.50 | 66.18 | 67.51 | 68.98 | 70.51 |
| Trade balance (% GDP, real terms)                               | 0.37          | -0.22 | 0.29  | 0.45  | 0.53  | 0.64  |
| Exports, Goods and Services, annual percent change (real terms) | 3.93          | 2.42  | 7.30  | 4.60  | 5.10  | 5.40  |
| Imports, Goods and Services, annual percent change (real terms) | 4.90          | 2.66  | 5.63  | 4.10  | 4.90  | 5.10  |
| Total reserves in months of imports [1]                         | 3.73          | 4.66  | 4.92  | _     | _     | _     |



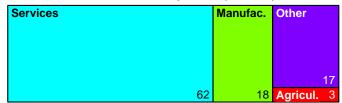
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Motor vehicles for the transport of | or | , | Other parts and accessories of the | Other<br>automatic<br>data<br>processing<br>mac |
|-------------------------------------|----|---|------------------------------------|---|
| 8                                   | 5  | 9                                       | 6                                  | 4   |

Imports Categories by % of Total Value, 2014

| Capital goods |    | Consumer goods | Intermediate |   |
|---------------|----|----------------|--------------|---|
|               |    |                | goods        |   |
|               |    |                |              |   |
|               |    |                |              |   |
|               | 46 | 28             | 20           | 5 |

Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

| DB 2015 Rank | DB 2016 Rank   | Change in Rank                                       |
|--------------|--|--|
| 65           | 67   | -2   |
| 42           | 38   | 4  |
| 41           | 41   | 0  |
| 12           | 5  | 7  |
| 76           | 72   | 4  |
| 103          | 92   | 11   |
| 54           | 57   | -3   |
| 105          | 106  | -1   |
| 26           | 28   | -2   |
| 63           | 65   | -2   |
| 57           | 59   | -2   |
|              | 65<br>42<br>41<br>12<br>76<br>103<br>54<br>105<br>26<br>63 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |

Source: Doing Busines Report 2015

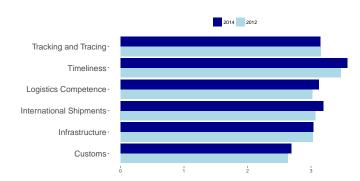
## WEF Competitiveness Indicators

(Scale 1-5, 5=best)

# Health and primary educat. Labor mrkt efficiency. Technol. Readiness Macroec. environment 3: Fin. rnrkt development 2: Institutions Business sophist. Goods mrkt efficiency Higher educat. and training + Mexico Innovation Market size + Lat. America & Carib. Infrastructure

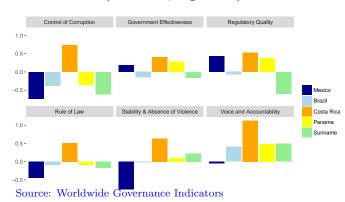
Source: WEF Global Competitiveness Report 2015

# Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

# World Governance indicators (Std. score, High=best)



#### **Trade Policy**

|  | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 7.7  |      |
| Binding $(\%)$                                     | 100  | _    |
| Dispersion (Standard Deviation)                    | 15.1 | _    |
| Import duties collected [1]                        |      | _    |
| MFN Tariff (Agriculture)                           | 20.6 | _    |
| MFN Tariff (Non-Agriculture)                       | 6.9  | _    |
| MFN Tariff (Simple Average)                        | 8.9  | _    |
| Services sectors with GATS commitments [1]         | _    | 77   |

Sources: WITS, [1] WTO Trade Profiles

#### Private Sector's Views

#### **Enterprise Survey 2013**

|   | Mexico | Latin America and Caribbean | All Countries |
|---|--------|-----------------------------|---------------|
| Number of electrical outages in a typical month   | 1.60   | 2.80                        | 6.30          |
| Percent of firms with a bank loan/line of credit  | 32.00  | 45.80                       | 34.30         |
| Proportion of investment financed by banks (%)  | 8.80   | 19.90                       | 14.30         |
| Proportion of investment financed internally (%)  | 64.10  | 62.90                       | 71.80         |
| Senior management time spent dealing with the requirements of government regulation (%) | 13.60  | 14.00                       | 9.90          |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



# Mexico

# SCD/CPF

#### Most Recent

Product Document Date
Mexico - Country partnership strategy for the period FY2014-2019 2013-12-13

#### Planned

Product Concept Review Date Board Date

None

# WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval<br>Date | Lending<br>Inst.<br>Type | Begin<br>Appraisal | Commitment (US\$M) | Latest<br>Sort<br>Overall<br>Risk<br>Rating | FY<br>Expenses<br>(US\$K) | Cum<br>Expenses<br>(US\$K) | FY Prob |
|------------|--------------|-------------|------------------|--------------------------|--------------------|--------------------|---|---------------------------|----------------------------|---------|
| None       |              |             |                  |                          |                    |                    |   |                           |                            |         |

## WB Portfolio

#### Active

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitmen | tUndisburse | d Project | Project | Overall | Months |
|------------|--------------|-------------|----------|---------|---------|-----------|-------------|-----------|---------|---------|--------|
|            |              |             | Date     | Inst.   | Date    | (US\$M)   | Balance     | Rating    | Rating  | Risk    | in     |
|            |              |             |          | Type    |         |           | (US\$M)     | DO        | IP      |         | Prob-  |
|            |              |             |          |         |         |           |             |           |         |         | lem    |
|            |              |             |          |         |         |           |             |           |         |         | Status |

None

#### Closed

| Project ID | Project Name | Team Leader | Approval<br>Date | Lending<br>Inst. | Closing<br>Date | Commitment<br>(US\$M) | Project<br>Rating | Project<br>Rating | IEG<br>Outcome |
|------------|--------------|-------------|------------------|------------------|-----------------|-----------------------|-------------------|-------------------|----------------|
|            |              |             |                  | Type             |                 | <u> </u>              | DO                | IP                | Rating         |

None

# WB ASA

| Active  | !  |                            |                                |                 |           |                                      |  |                                       |   |
|---------|--|----------------------------|--------------------------------|-----------------|-----------|--------------------------------------|--|---------------------------------------|---|
| Task ID | Task Name                                    | Team Leader                | Management<br>Approval<br>Date | Product<br>Line | RAS (Y/N) | Current<br>Expenditure<br>BB (US\$K) | Current<br>Expenditure<br>Total<br>(US\$K) | Lifetime<br>Expenditure<br>BB (US\$K) | Lifetime<br>Expenditure<br>Total<br>(US\$K) |
| P146293 | MX - Productivity Democratization            | Leonardo Iacovone          | 2017-11-30                     | PA              | N         | 88                                   | 88   | 360                                   | 360   |
| P147354 | Mexico-Support to<br>I—DEM                   | Leonardo Iacovone          | 2017-11-30                     | TA              | Y         | 33                                   | 33   | 259                                   | 259   |
| P158466 | SEZ Initiative<br>Implementation<br>Support  | John Millies<br>Anderson   | 2017-08-31                     | TA              | N         | 44                                   | 44   | 44                                    | 44  |
| P157894 | Subnational BR<br>manuals & IE CP<br>reforms | Alejandro<br>Espinosa-Wang | 2017-03-31                     | TA              | Y         | _                                    | 0  |                                       | 0   |
| P150666 | MX Female<br>Entreprenuership<br>Pilot IE    | Leonardo Iacovone          | 2017-02-28                     | IE              | N         | 12                                   | 15   | 124                                   | 264   |
| P155080 | How markets work:<br>analysis using prices   | Alvaro S. Gonzalez         | 2016-09-19                     | EW              | N         | 8                                    | 8  | 8                                     | 8   |
| P158402 | MX Support to<br>I—DEM II                    | Leonardo Iacovone          | 2016-07-29                     | TA              | Y         | _                                    | 0  | _                                     | 0   |
| Closed  | l  |                            |                                |                 |           |                                      |  |                                       |   |
| Task ID | Task Name                                    | Team Leader                | Management<br>Approval<br>Date | Product<br>Line | RAS (Y/N) | Current<br>Expenditure<br>BB (US\$K) | Current<br>Expenditure<br>Total<br>(US\$K) | Lifetime<br>Expenditure<br>BB (US\$K) | Lifetime<br>Expenditure<br>Total<br>(US\$K) |

| Task ID | Task Name   | Team Leader                          | Management<br>Approval<br>Date | Product<br>Line | RAS (Y/N) | Current<br>Expenditure<br>BB (US\$K) | Current<br>Expenditure<br>Total<br>(US\$K) | Lifetime<br>Expenditure<br>BB (US\$K) | Lifetime<br>Expenditure<br>Total<br>(US\$K) |   |
|---------|---|--------------------------------------|--------------------------------|-----------------|-----------|--------------------------------------|--|---------------------------------------|---|---|
| P158513 | Assessment of Baja                                    | Alejandro                            | 2016-02-29                     | TA              | N         | _                                    | 0  | _                                     | 0   | _ |
| P155064 | California's IP<br>Oaxaca Judiciary<br>RAAP           | Espinosa-Wang<br>Pilar Sanchez-Bella | 2015-12-18                     | TA              | N         | 22                                   | 22   | 52                                    | 52  |   |
| P154972 | Building Shock<br>Absorbers                           | Leonardo Iacovone                    | 2015-12-15                     | EW              | N         | 10                                   | 10   | 10                                    | 10  |   |
| P155079 | Productivity catch<br>up at firm-level                | Leonardo Iacovone                    | 2015-12-14                     | EW              | N         | 10                                   | 10   | 10                                    | 10  |   |
| P147308 | Competition Reform<br>in Tabasco State                | Martha Martinez<br>Licetti           | 2015-06-16                     | TA              | Y         | 0                                    | 0  | 109                                   | 109   |   |
| P147382 | Competition reform<br>in Mexico State                 | Martha Martinez<br>Licetti           | 2015-06-15                     | TA              | Y         | -4                                   | -4   | 107                                   | 107   |   |
| P154971 | Knowledge Sharing<br>Workshop on SEZ                  | Leonardo Iacovone                    | 2015-06-03                     | TA              | N         | _                                    | 0  | 9                                     | 9   |   |
| P145045 | Subnational Doing<br>Business in Mexico               | Pilar Salgado<br>Otonel              | 2015-03-09                     | EW              | N         | 0                                    | 0  | 239                                   | 239   |   |
| P150476 | Oxaca Regulatory<br>Barriers to                       | Eva M. Gutierrez                     | 2014-06-15                     | TA              | N         | _                                    | 0  | 14                                    | 14  |   |
| P126169 | Competition MX Federal Competition                    | Jane C. Hwang                        | 2014-01-31                     | TE              | N         | _                                    | 0  | 42                                    | 42  |   |
| P147313 | Commission<br>Mexico-Innovative<br>Entrepreneur Forum | Eva M. Gutierrez                     | 2013-11-13                     | TA              | N         | _                                    | 0  | 5                                     | 5   |   |

# IFC ASA

### Active

| Project ID | Project Name | Team Leader | IP Approval | Expected | Approval  | Total        | Current FY  |
|------------|--------------|-------------|-------------|----------|-----------|--------------|-------------|
|            |              |             | Date        | End Date | Value (in | Expenditures | Expenditure |
|            |              |             |             |          | US\$K)    | (in US\$K)   | (in US\$K)  |
| None       |              |             |             |          |           |              |             |

## Pipeline

| Project ID | Project Name | Team Leader | IP Approval | Expected | Approval  | Total        | Current FY  |
|------------|--------------|-------------|-------------|----------|-----------|--------------|-------------|
|            |              |             | Date        | End Date | Value (in | Expenditures | Expenditure |
|            |              |             |             |          | US\$K)    | (in US\$K)   | (in US\$K)  |
| None       |              |             |             |          |           |              |             |

### Closed

| Project ID | Project Name   | Team Leader              | IP Approval<br>Date | Expected End<br>Date | Approval<br>Value (in<br>US\$K) | Total<br>Expenditures<br>(in US\$K) | Current FY<br>Expenditure<br>(in US\$K) |
|------------|--|--------------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 585307     | Sub National Doing Business -<br>Mexico Phase 4  | Bustelo, Federico Matias | 2011-06-17          | 2012-12-01           | 0                               | 123                                 | 0                                       |
| 560850     | Business Regulation<br>Simplification in the State of<br>Mexico                                    | Martin-Montero, Ernesto  | 2008-02-06          | 2010-12-31           | 100                             | 409                                 | 0                                       |
| 548505     | Mexico Business Process<br>Outsourcing Study   | Dervishi, Andi           | 2007-11-10          | 2007-06-30           | 191                             | 191                                 | 0                                       |
| 550968     | State and Municipal Business<br>Regulation Simplification in<br>Guerrero                           | Martin-Montero, Ernesto  | 2006-10-18          | 2010-12-31           | 430                             | 638                                 | 0                                       |
| 523177     | E-Government Study   | Dervishi, Andi           | 2006-09-21          | 2008-06-30           | 100                             | 100                                 | 0                                       |
| 545964     | Mexico: Administrative barriers<br>solution design at the<br>subnational level Phase II and<br>III | Capaul, Mierta           | 2006-06-06          | 2009-06-30           | 546                             | 612                                 | 0                                       |
| 546247     | Administrative Simplification in<br>the Federal District of Mexico                                 | Martin-Montero, Ernesto  | 2006-05-25          | 2009-06-30           | 241                             | 612                                 | 0                                       |
| 538757     | Administrative Barriers solution<br>design at the sub-national level<br>in Mexico-Phase I          | Capaul, Mierta           | 2005-08-29          | _                    | 0                               | 0                                   | 0                                       |