

# T&C

## Snapshots

### Data Note



## Nicaragua

| GDP (US\$ billions) (2017) | Population (millions) (2017) | Land area (sq. km) (2014) | Income per capita (current US\$) (2017) | Poverty rate (2009) [1] | Unemployment rate (2014) | Ease of Doing Business Rank (2016) |
|----------------------------|------------------------------|---------------------------|---|-------------------------|--------------------------|------------------------------------|
| 14.2                       | 6.2                          | 120,340.0                 | 2,275.9                                 | 10.8                    | 5.3                      | 125.0                              |

### Macro Indicators

|   | Avg 2003-2012 | 2013   | 2014   | 2015   | 2016   | 2017   |
|---|---------------|--------|--------|--------|--------|--------|
| GDP growth (annual %)                       | 3.33          | 4.51   | 4.70   | 3.95   | 3.98   | 4.11   |
| Current account balance                     | -13.40        | -11.06 | -7.10  | -6.93  | -6.76  | -6.92  |
| Fiscal balance (% of GDP)                   | 0.75          | -1.08  | -1.52  | 0.30   | 0.47   | 0.27   |
| Remittances, received (% of GDP) [1]        | 9.45          | 9.97   | 9.66   | —      | —      | —      |
| Real Effective Exchange Rate (2010=100)     | 108.85        | 103.08 | 106.11 | 109.91 | 109.64 | 109.60 |
| Consumer Price Index, annual percent change | 8.13          | 7.14   | 6.04   | 3.39   | 5.80   | 6.00   |

### Investment indicators

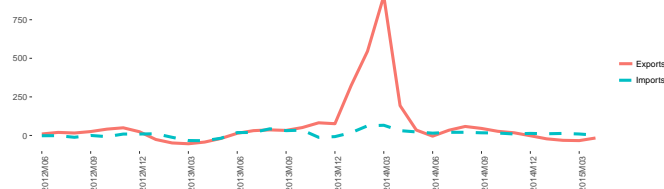
|   | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP)                               | 21.5          | 29.7 | 28.1 | 27.6 | 27.0 | 26.4 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 26.6          | 28.6 | 26.7 | —    | —    | —    |
| Inward FDI (% of GDP) [2]                                       | 5.4           | 7.2  | 6.9  | —    | —    | —    |
| Inward FDI, % of private investment [2]                         | 24.8          | NA   | —    | —    | —    | —    |

### Trade Indicators

|   | Avg 2003-2012 | 2013  | 2014  | 2015  | 2016  | 2017  |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms)        | 81.6          | 106.0 | 105.6 | 104.9 | 104.2 | 103.3 |
| Trade balance (% GDP, real terms)                               | -25.4         | -25.2 | -22.7 | -22.0 | -20.8 | -19.4 |
| Exports, Goods and Services, annual percent change (real terms) | 9.6           | 3.5   | 7.5   | 3.9   | 4.5   | 4.8   |
| Imports, Goods and Services, annual percent change (real terms) | 6.7           | 1.4   | 2.4   | 2.8   | 2.4   | 2.2   |
| Total reserves in months of imports [1]                         | 3.2           | 3.3   | 3.7   | —     | —     | —     |

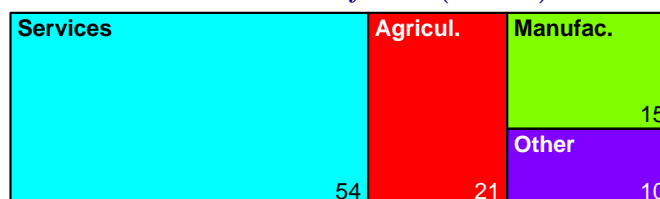
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

### Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

### Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

### Top 5 Exports by % of Total Value, 2014

|                                     |                                     |                                     |                                     |                                |
|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|--------------------------------|
| Insulated (including enamelled or a | Coffee, not roasted, whether or not | Gold, non-monetary (excluding gold) | T-shirts, singlets & other vests, k | Meat of bovine animals, frozen |
| 11                                  | 8                                   | 8                                   | 8                                   | 7                              |

### Imports Categories by % of Total Value, 2014

|                |               |                    |               |
|----------------|---------------|--------------------|---------------|
| Consumer goods | Capital goods | Intermediate goods | Raw materials |
| 48             | 21            | 18                 | 13            |

Source: World Integrated Trade Solution (WITS)

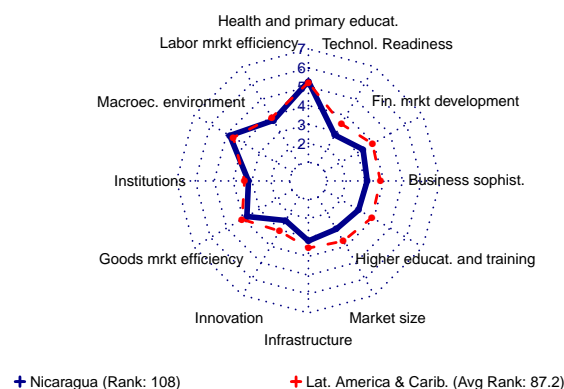
### Doing Business 2015 Distance to Frontier (DTF) and Rank

|                                   | DTF          |              |             | Rank       |            |           |
|-----------------------------------|--------------|--------------|-------------|------------|------------|-----------|
|                                   | 2015         | 2016         | Change      | 2015       | 2016       | Change    |
| <b>Ease of Doing Business</b>     | <b>55.73</b> | <b>55.78</b> | <b>0.05</b> | <b>123</b> | <b>125</b> | <b>-2</b> |
| Dealing with Construction Permits | 52.5         | 52.69        | 0.19        | 164        | 168        | -4        |
| Enforcing Contracts               | 57.79        | 57.79        | 0           | 94         | 94         | 0         |
| Getting Credit                    | 45           | 45           | 0           | 90         | 97         | -7        |
| Getting Electricity               | 67.94        | 68.02        | 0.08        | 90         | 94         | -4        |
| Paying Taxes                      | 51.04        | 50.59        | -0.45       | 163        | 165        | -2        |
| Protecting Minority Investors     | 40           | 40           | 0           | 149        | 150        | -1        |
| Registering Property              | 48.61        | 48.61        | 0           | 147        | 147        | 0         |
| Resolving Insolvency              | 39.64        | 40.13        | 0.49        | 104        | 103        | 1         |
| Starting a Business               | 80.27        | 80.49        | 0.22        | 119        | 123        | -4        |
| Trading Across Borders            | 74.49        | 74.49        | 0           | 80         | 81         | -1        |

Source: Doing Business Report 2015

## WEF Competitiveness Indicators

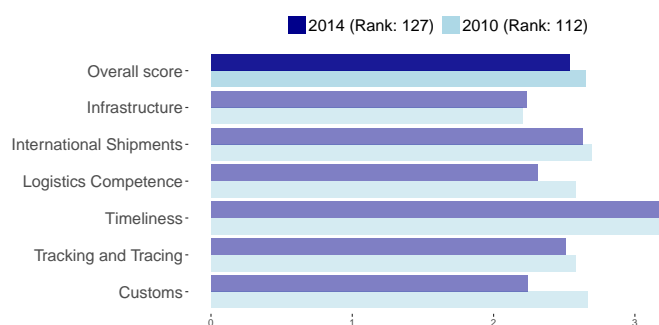
(Scale 1-7, 7=best)



Source: WEF Global Competitiveness Report 2015

## Logistics Performance Index

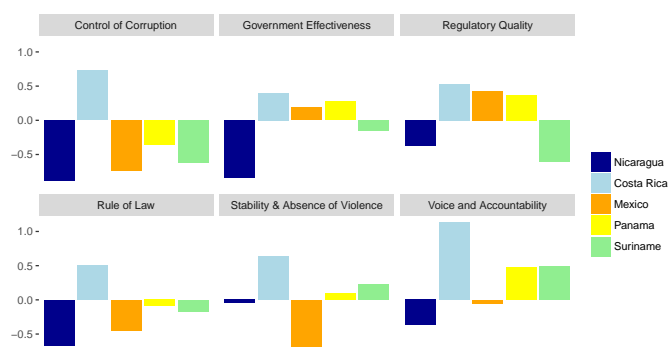
(Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

## World Governance indicators

(Std. score, High=best)



Source: Worldwide Governance Indicators

## Trade Policy

|  | 2010 | 2014  |
|--|------|-------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 4.2  | 3.8   |
| Binding (%)  | 100  | 100.0 |
| Dispersion (Standard Deviation)                    | 8.1  | 8.1   |
| Import duties collected (%; 2011-2013) [1]         | —    | 1.1   |
| MFN Tariff (Agriculture)                           | 11.1 | 10.9  |
| MFN Tariff (Non-Agriculture)                       | 4.6  | 4.6   |
| MFN Tariff (Simple Average)                        | 5.6  | 5.4   |
| Services sectors with GATS commitments [1]         | —    | 49.0  |

Sources: WITS, [1] WTO Trade Profiles

## Private Sector View

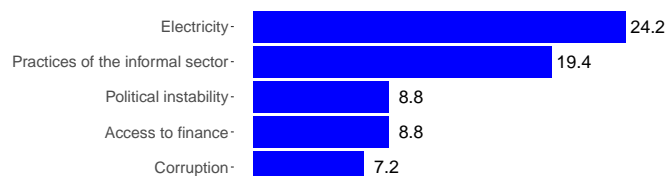
### Enterprise Survey 2010

|   | Nicaragua | Latin America and Caribbean | All Countries |
|---|-----------|-----------------------------|---------------|
| Number of electrical outages in a typical month   | 4.90      | 2.80                        | 6.30          |
| Percent of firms with a bank loan/line of credit  | 43.40     | 45.80                       | 34.30         |
| Proportion of investment financed by banks (%)  | 15.70     | 19.90                       | 14.30         |
| Proportion of investment financed internally (%)  | 80.40     | 62.90                       | 71.80         |
| Senior management time spent dealing with the requirements of government regulation (%) | 20.20     | 14.00                       | 9.90          |

Source: Enterprise Survey 2010

### Top 5 constraints according to ES 2010

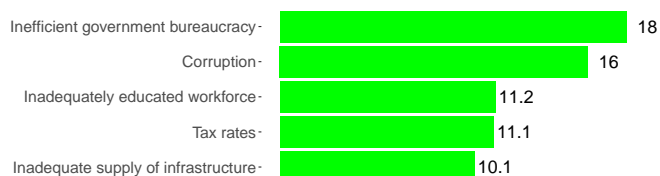
(% respondents)



Source: Enterprise Survey 2010

### Top 5 constraints according to WEF 2015 survey

(% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015



# T&C Snapshots Operations Note



## Nicaragua

### SCD/CPF

#### Most Recent

| Product   | Document Date |
|---|---------------|
| Nicaragua - Country partnership strategy for the period FY2013-2017 | 2015-11-16    |

#### Planned

| Product | Concept Review Date | Board Date |
|---------|---------------------|------------|
| None    |                     |            |

### WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Latest Sort Overall Risk Rating | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|--------------|-------------|---------------|--------------------|-----------------|--------------------|---------------------------------|---------------------|----------------------|---------|
| None       |              |             |               |                    |                 |                    |                                 |                     |                      |         |

### WB Portfolio

#### Active

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | Commitment (US\$M) | Undisbursed Balance (US\$M) | Project Rating DO | Project Rating IP | Overall Risk | Months in Problem Status |
|------------|--------------|-------------|---------------|--------------------|--------------|--------------------|-----------------------------|-------------------|-------------------|--------------|--------------------------|
| None       |              |             |               |                    |              |                    |                             |                   |                   |              |                          |

#### Closed

| Project ID | Project Name                             | Team Leader      | Approval Date | Lending Inst. Type | Closing Date | Commitment (US\$M) | Project Rating DO | Project Rating IP | IEG Outcome Rating |
|------------|--|------------------|---------------|--------------------|--------------|--------------------|-------------------|-------------------|--------------------|
| P131210    | NI ProNicaragua Support                  | Pedro Andres Amo | 2012-04-26    | —                  | 2015-09-05   | 0                  | S                 | MS                | —                  |
| P109691    | NI Micro, Small & Medium Enterprise Dev. | Sunita Varada    | 2008-06-12    | IPF                | 2014-12-31   | 20                 | S                 | S                 | —                  |

WB ASA  
Active

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|-----------|-------------|-----------------------|----------------------|--------------|-----------|--------------------------------|-----------------------------------|---------------------------------|------------------------------------|
| None    |           |             |                       |                      |              |           |                                |                                   |                                 |                                    |

Closed

| Task ID | Task Name | Team Leader | Concept Approval Date | Output Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|-----------|-------------|-----------------------|----------------------|--------------|-----------|--------------------------------|-----------------------------------|---------------------------------|------------------------------------|
| None    |           |             |                       |                      |              |           |                                |                                   |                                 |                                    |

IFC ASA  
Active

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--------------|-------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| None       |              |             |                  |                   |                           |                               |                                   |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--------------|-------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| None       |              |             |                  |                   |                           |                               |                                   |

Closed

| Project ID | Project Name  | Team Leader             | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|---|-------------------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| 541483     | National Plan for Nicaragua   | Martin-Montero, Ernesto | 2006-02-25       | 2010-06-30        | 568                       | 570                           | 0                                 |
| 537756     | Competition Implementation/Law Review   | Sader, Frank            | 2005-08-22       | —                 | 0                         | 0                             | 0                                 |
| 538814     | Administrative Barriers Stocktaking   | Sader, Frank            | 2005-08-22       | —                 | 0                         | 0                             | 0                                 |
| 537760     | Reform of Labor Skills Training   | Batra, Geeta            | 2005-08-18       | —                 | 0                         | 0                             | 0                                 |
| 537759     | Administrative Barriers: Design of Reform Program and Implementation Assistance | Sader, Frank            | 2005-07-29       | —                 | 0                         | 0                             | 0                                 |
| 532025     | Simplifying Procedures at the Municipal Level (Grenada, Leon, and Masaya)       | Rada, Kristtian         | 2005-06-30       | 2007-06-30        | 188                       | 187                           | 0                                 |