



T&C Snapshots Data Note

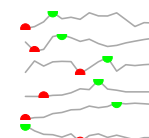


Lao PDR

GDP (US\$ billions) (2017)	Population (millions) (2017)	Land area (sq. km) (2014)	Income per capita (current US\$) (2017)	Poverty rate (2012) [1]	Unemployment rate (2014)	Ease of Doing Business Rank (2016)
14.8	7.0	230,800.0	2,106.1	29.9	1.4	134.0

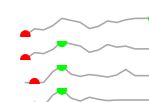
Macro Indicators

	Avg 2003-2012	2013	2014	2015	2016	2017
GDP growth (annual %)	7.28	8.52	7.46	6.38	6.98	6.93
Current account balance	-1.73	-3.69	-2.04	-0.88	0.21	1.06
Fiscal balance (% of GDP)	-3.82	-6.01	-3.77	-4.08	-3.76	-3.57
Remittances, received (% of GDP) [1]	0.39	0.53	—	—	—	—
Real Effective Exchange Rate (2010=100)	87.71	105.52	103.76	104.93	103.99	102.94
Consumer Price Index, annual percent change	7.36	6.36	4.15	2.00	4.00	4.00



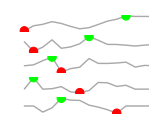
Investment indicators

	Avg 2003-2012	2013	2014	2015	2016	2017
Gross domestic investment (% GDP)	24.5	30.1	32.7	34.0	34.0	34.4
Gross domestic investment, of w: Private investment (% GDP) [1]	27.1	29.2	30.1	—	—	—
Inward FDI (% of GDP) [2]	3.1	4.0	6.2	—	—	—
Inward FDI, % of private investment [2]	9.9	NA	—	—	—	—



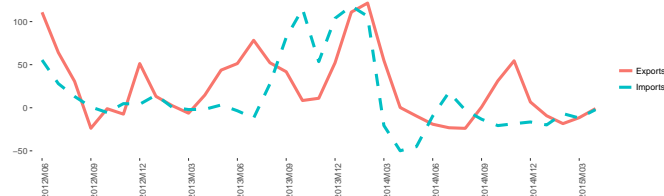
Trade Indicators

	Avg 2003-2012	2013	2014	2015	2016	2017
Total Trade in Goods and Services (% of GDP, real terms)	76.5	91.5	98.7	97.5	97.5	97.2
Trade balance (% GDP, real terms)	-9.7	-9.9	-10.5	-11.3	-10.5	-10.0
Exports, Goods and Services, annual percent change (real terms)	9.7	14.0	16.0	4.0	8.1	7.2
Imports, Goods and Services, annual percent change (real terms)	8.4	13.0	15.8	6.0	6.2	6.1
Total reserves in months of imports [1]	5.4	3.4	—	—	—	—



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, NA

Data not available

Imports Categories by % of Total Value, NA

Data not available

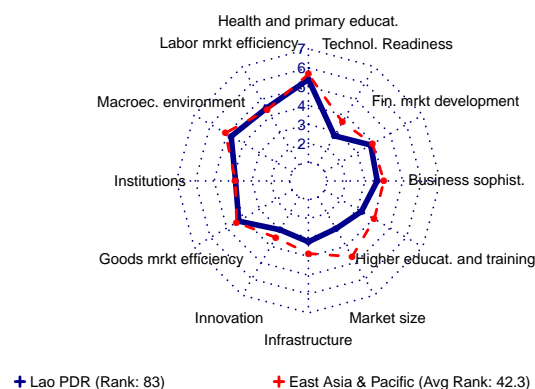
Doing Business 2015 Distance to Frontier (DTF) and Rank

	DTF			Rank		
	2015	2016	Change	2015	2016	Change
Ease of Doing Business	51.22	53.77	2.55	139	134	5
Dealing with Construction Permits	75.02	75.06	0.04	41	42	-1
Enforcing Contracts	58.07	58.07	0	92	92	0
Getting Credit	30	55	25	128	70	58
Getting Electricity	44.75	45.19	0.44	158	158	0
Paying Taxes	66.1	66.1	0	127	127	0
Protecting Minority Investors	31.67	31.67	0	177	178	-1
Registering Property	68.69	68.7	0.01	65	66	-1
Resolving Insolvency	0	0	0	189	189	0
Starting a Business	73.77	73.81	0.04	145	153	-8
Trading Across Borders	64.09	64.09	0	108	108	0

Source: World Integrated Trade Solution (WITS)

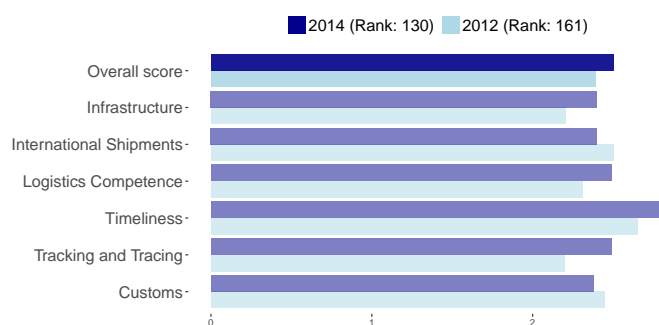
Source: Doing Business Report 2015

WEF Competitiveness Indicators (Scale 1-7, 7=best)



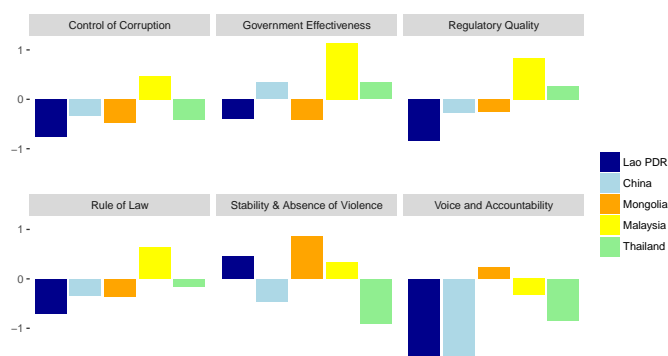
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

	2014
Applied Tariff (Incl. Prefers. and Trade-Weighted)	4.5
Dispersion (Standard Deviation)	9.0
Import duties collected (% , 2011-2013) [1]	4.2
MFN Tariff (Agriculture)	19.9
MFN Tariff (Non-Agriculture)	8.1
MFN Tariff (Simple Average)	9.7
Services sectors with GATS commitments [1]	79.0

Sources: WITS, [1] WTO Trade Profiles

Private Sector View

Enterprise Survey 2012

	Lao PDR	East Asia and Pacific	All Countries
Number of electrical outages in a typical month	2.30	3.50	6.30
Percent of firms with a bank loan/line of credit	32.60	35.00	34.30
Proportion of investment financed by banks (%)	9.30	12.80	14.30
Proportion of investment financed internally (%)	81.00	74.70	71.80
Senior management time spent dealing with the requirements of government regulation (%)	5.80	6.70	9.90

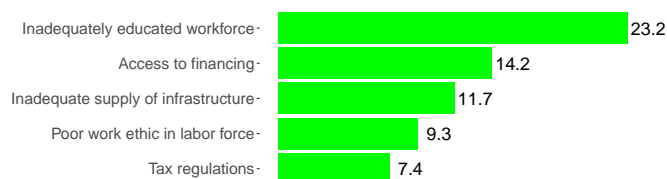
Source: Enterprise Survey 2012

Top 5 constraints according to ES 2012 (% respondents)



Source: Enterprise Survey 2012

Top 5 constraints according to WEF 2015 survey (% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015

T&C Snapshots Operations Note



Lao PDR

SCD/CPF

Most Recent

Product	Document Date
Lao People's Democratic Republic - Country partnership strategy progress report for the period FY12-16	2014-11-04

Planned

Product	Concept Review Date	Board Date
None		

WB Lending Pipeline

Project ID	Project Name	Team Leader	Approval Date	Lending Inst. Type	Begin Appraisal	Commitment (US\$M)	Latest Sort Overall Risk Rating	FY Expenses (US\$K)	Cum Expenses (US\$K)	FY Prob
P159060	Additional Financing TDF-2	Mombert Hoppe	2016-09-28	IPF	—	2	—	10	10	B

WB Portfolio

Active

Project ID	Project Name	Team Leader	Approval Date	Lending Inst. Type	Closing Date	Commitment (US\$M)	Undisbursed Balance (US\$M)	Project Rating DO	Project Rating IP	Overall Risk	Months in Problem Status
P144992	Lao PDR CTFP Additional Financing	Richard James Lowden Record	2013-05-28	IPF	—	6	—	—	—	—	—
P130512	Lao PDR Trade Development Facility 2	Mombert Hoppe	2012-12-04	IPF	2017-03-31	4	1	S	S	M	0
P101750	Lao PDR Customs and Trade Facilitation	Konesawang Nghardsaysone	2008-06-17	IPF	2017-06-30	6	3	S	S	L	0

Closed

Project ID	Project Name	Team Leader	Approval Date	Lending Inst. Type	Closing Date	Commitment (US\$M)	Project Rating DO	Project Rating IP	IEG Outcome Rating
P124640	Lao PDR Sust Silk Production (TDF-JSDF)	Konesawang Nghardsaysone	2010-11-01	IPF	2015-04-22	2	U	U	—

WB ASA
Active

Task ID	Task Name	Team Leader	Concept Approval Date	Output Approval Date	Product Line	RAS (Y/N)	Current Expenditure BB (US\$K)	Current Expenditure Total (US\$K)	Lifetime Expenditure BB (US\$K)	Lifetime Expenditure Total (US\$K)
P146216	Lao PDR Trade Analytical Program FY14-16	Mombert Hoppe	2014-05-09	2016-12-30	PA	N	—	17	21	115
P117027	Lao PDR Trade Multi Donor Program	Mombert Hoppe	—	2008-04-14	GP	N	—	12	278	336

Closed

Task ID	Task Name	Team Leader	Concept Approval Date	Output Approval Date	Product Line	RAS (Y/N)	Current Expenditure BB (US\$K)	Current Expenditure Total (US\$K)	Lifetime Expenditure BB (US\$K)	Lifetime Expenditure Total (US\$K)
P150968	Services-Manufacturing Linkages	Gonzalo J. Varela	—	2016-03-08	EW	N	—	55	—	91
P150969	Incidence and impact of NTMs	Jose Daniel Reyes	—	2016-03-08	EW	N	—	5	0	44
P150970	Trade and Employment Linkages	Elizabeth N. Ruppert Bulmer	—	2016-03-08	EW	N	—	9	0	62
P133659	Lao PDR ICA 2014 Update	Richard James Lowden Record	2013-11-25	2015-02-08	EW	N	—	0	71	71
P125045	Lao PDR TTFA	Richard James Lowden Record	2010-11-26	2014-05-12	EW	N	—	0	—	211
P130772	Lao PDR National Single Window	Richard James Lowden Record	2012-08-29	2013-11-10	TA	N	—	0	—	1,350
P125044	Lao PDR DTIS Update and WTO Accession	Richard James Lowden Record	2010-11-26	2013-04-01	TA	N	—	0	—	129
P115251	Lao PDR Trade SWAp	Richard James Lowden Record	—	2012-06-27	TA	N	—	0	—	472
P116372	Implementation TA	Richard James Lowden Record	—	2012-06-27	TA	N	—	0	—	230
P109702	Lao PDR Export Competitiveness TA	Genevieve F. Boyreau	—	2011-08-12	PT	N	—	0	73	200
P116373	Lao PDR Trade Development Facility	Richard James Lowden Record	—	2011-06-30	TA	N	—	0	—	86
P122149	Lao PDR Improved Trade Facilitation TA	Richard James Lowden Record	—	2011-06-30	EW	N	—	0	—	22
P117271	Lao PDR Export Survival Analysis	Richard James Lowden Record	—	2010-10-04	TA	N	—	0	—	95
P111001	Lao PDR SPS Action Plan Imp TA	Richard James Lowden Record	—	2009-06-15	EW	N	—	0	62	62
P106191	Lao PDR Trade in Services Study	Phousinghoa	—	2009-06-15	EW	N	—	0	62	62
P106191	Laos WTO Accession	Mona E. Haddad	—	2008-02-01	TA	N	—	0	57	88
P099367	Lao PDR: Action Agenda for IF process II	Yan Wang	—	2006-03-07	TE	N	—	0	16	26
P099346	Lao PDR: Action Agenda for IF process I	Yan Wang	—	2006-03-03	TE	N	—	0	20	43
P091865	LaoPDR:Trade Policy and WTO Accession	Yan Wang	—	2005-06-17	TE	N	—	0	31	40

IFC ASA
Active

Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Total Expenditures (in US\$K)	Current FY Expenditure (in US\$K)
586507	Lao Licensing Reform	Vongsay, Thipphaphone	2012-03-29	2016-06-30	595	479	46
570747	Lao Tax Simplification	Vongsay, Thipphaphone	2010-01-24	2016-06-30	1,926	1,744	205
601396	Lao PDR Investment Climate Reform	Nanthavong, Khampao	—	—	0	0	0

Pipeline

Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Total Expenditures (in US\$K)	Current FY Expenditure (in US\$K)
None							

Closed

Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Total Expenditures (in US\$K)	Current FY Expenditure (in US\$K)
558845	BEE-LS Investment Law	Vongsay, Thipphaphone	2008-06-09	2012-06-30	433	438	0
543484	BEE-Lao Business Law	Yang, Ka Ying	2006-04-26	2010-12-30	300	307	0
537689	FIL Workshop	Muir, Russell A.	2005-08-11	—	0	0	0
532048	Lao Business Forum	Vongsay, Thipphaphone	2005-07-25	2011-06-30	1,102	1,095	0