



T&C Snapshots Data Note



El Salvador

GDP (US\$	Population	Income per	Poverty rate	Unemployment
billions) (2016)	(millions)	capita (current	(2013)	rate (2014)
	(2016)	US\$) (2016)		
27.7	6.1	4,500.6	3.2	6.2

Macro Indicators

	AVg 2002-2011	2012	2013	2014	2015	2010	
GDP growth (annual %)	1.93	1.88	1.85	1.95	2.23	2.48	
Current account balance	-4.11	-5.35	-6.47	-4.56	-4.46	-4.86	
Fiscal balance (% of GDP)	-3.45	-3.94	-4.04	-3.55	-4.11	-4.24	
Remittances, received (% of GDP) [1]	16.80	16.42	16.31	16.83	_		
Real Effective Exchange Rate (2010=100)	100.69	98.78	98.69	98.87	101.56	101.61	
Consumer Price Index, annual percent change	3.60	1.73	0.76	1.14	-1.11	-1.11	



Investment indicators

	Avg 2002-2011	2012	2013	2014	2015	2016
Gross domestic investment (% GDP)	18.39	16.99	18.23	16.74	16.97	17.66
Gross domestic investment, of w: Private investment (% GDP) [1]	15.41	14.14	14.96	13.58	_	
Inward FDI (% of GDP) [2]	2.44	2.02	0.74	1.08	_	_
Inward FDI, % of private investment [2]	15.44	14.25	NA	_		_



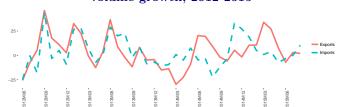
Trade Indicators

	Avg 2002-2011	2012	2013	2014	2015	2016	
Total Trade in Goods and Services (% of GDP, real terms)	101.77	99.81	102.53	98.85	100.70	102.45	
Trade balance (% GDP, real terms)	-21.86	-19.37	-19.73	-18.41	-18.94	-19.89	
Exports, Goods and Services, annual percent change (real terms)	3.61	-7.33	4.83	-0.95	3.90	3.50	
Imports, Goods and Services, annual percent change (real terms)	3.17	-4.60	4.48	-2.22	4.30	4.80	
Total reserves in months of imports [1]	3.30	3.35	2.72	2.68	_		



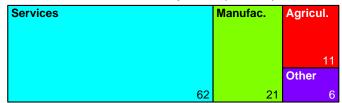
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

T-shirts, singlets & other vests, k	Jerseys, pullovers, cardigans, wais	Panty hose, tights, stockings, sock	Articles for the conveyance or pack 3 Sugars, beet or cane, raw,
14	5	5	in solid

Imports Categories by % of Total Value, 2014

Consumer goods	Intermediate goods	Capital goods
J		
		14
		14
		Raw materials
48	30	7

imports categories by 70 or 10tal value, 2014

DB 2015 Rank DB 2016 Rank Change in Rank Dealing with Construction Permits 155 156 Ease of Doing Business Rank 97 86 ${\bf Enforcing\ Contracts}$ 109 109 Getting Credit 71 15 Getting Electricity 106 107 Paying Taxes 162 161 Protecting Minority Investors 154 155 Registering Property 71 71 Resolving Insolvency 76 79 Starting a Business 120 125Trading Across Borders 46

Doing Business 2015 Ranks

(among all countries)

Source: World Integrated Trade Solution (WITS)

Source: Doing Busines Report 2015

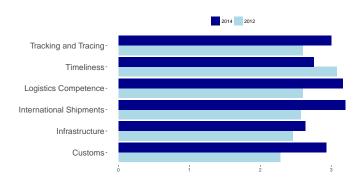
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency, Technol. Readiness Macroec. environment 3: Fin. mrkt development 2 Institutions Business sophist. Goods mrkt efficiency Higher educat. and training + El Salvador Innovation Market size Lat. America & Carib. Infrastructure

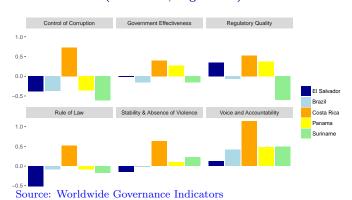
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

	2010	2014
Applied Tariff (Incl. Prefers. and Trade-Weighted)	5	4.0
Binding $(\%)$	100	100.0
Dispersion (Standard Deviation)	8.9	9.2
Import duties collected (%, 2011-2013) [1]		0.2
MFN Tariff (Agriculture)	12.3	12.2
MFN Tariff (Non-Agriculture)	4.8	4.7
MFN Tariff (Simple Average)	5.9	5.7
Services sectors with GATS commitments [1]	_	29.0

Sources: WITS, [1] WTO Trade Profiles

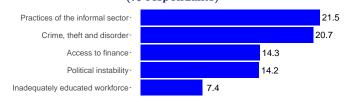
Private Sector's Views

Enterprise Survey 2013

	Latin America and Caribbean	El Salvador	All Countries
Number of electrical outages in a typical month	2.80	1.20	6.30
Percent of firms with a bank loan/line of credit	45.80	53.10	34.30
Proportion of investment financed by banks (%)	19.90	20.70	14.30
Proportion of investment financed internally (%)	62.90	50.80	71.80
Senior management time spent dealing with the requirements of government regulation (%)	14.00	19.60	9.90

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



El Salvador

SCD/CPF

Most Recent

Product Document Date
El Salvador - Country partnership framework FY16-19 2015-06-28

Planned

Product Concept Review Date Board Date

None

WB Lending Pipeline

Project ID	Project Name	Team Leader	Approval Date	Lending Inst. Type	Begin Appraisal	Commitment (US\$M)	Latest Sort Overall Risk Rating	FY Expenses (US\$K)	Cum Expenses (US\$K)	FY Prob
None										

WB Portfolio

Active

Project ID	Project Name	Team Leader	Approval	Lending	Closing	Commitmen	tUndisburse	d Project	Project	Overall	Months
			Date	Inst.	Date	(US\$M)	Balance	Rating	Rating	Risk	in
				Type			(US\$M)	DO	IP		Prob-
											lem
											Status

None

Closed

Project ID	Project Name	Team Leader	Approval	Lending	Closing	Commitment	Project	Project	IEG
			Date	Inst.	Date	(US\$M)	Rating	Rating	Outcome
				Type			DO	IP	Rating

None

WB ASA

Active

Task ID Task Name	Team Leader	Management Approval Date	Product Line	RAS (Y/N)	Current Expendi- ture BB (US\$K)	Current Expendi- ture Total (US\$K)	Lifetime Expendi- ture BB (US\$K)	Lifetime Expendi- ture Total (US\$K)
None								
Closed								
Task ID Task Name	Team Leader	Management Approval Date	Product Line	RAS (Y/N)	Current Expendi- ture BB (US\$K)	Current Expendi- ture Total (US\$K)	Lifetime Expendi- ture BB (US\$K)	Lifetime Expendi- ture Total (US\$K)
None								

IFC ASA

Active

Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Total Expenditures (in US\$K)	Current FY Expenditure (in US\$K)
599795	El Salvador Tax and Incentive Reform	Andres Amo, Pedro	2013-11-24	2015-06-30	299	297	0

Pipeline

Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Total Expenditures (in US\$K)	Current FY Expenditure (in US\$K)
None							
Closed							
Project ID	Project Name	Team Leader	IP Approval Date	Expected End Date	Approval Value (in US\$K)	Total Expenditures (in US\$K)	Current FY Expenditure (in US\$K)