



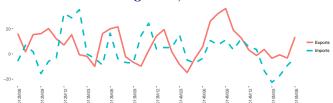
# Snapshots Data Note



|   | GDP (US\$<br>llions) (2017) | Population<br>(millions)<br>(2017) | Land area<br>km) (2014 | ( I   | Income per<br>capita (current<br>US\$) (2017) | Poverty rate (2011) [1] | Unemployment<br>rate (2014) | Ease of Doing<br>Business Rank<br>(2016) |
|---|-----------------------------|------------------------------------|------------------------|-------|---|-------------------------|-----------------------------|--|
|   | 73.2                        | 17.0                               | 107,160.0              |       | 4,302.7                                       | 11.5                    | 2.9                         | 81.0                                     |
| Macro Indicators  |                             |                                    |                        |       |   |                         |                             |  |
|   | Avg 2                       | 2003-2012                          | 2013                   | 2014  |   | 2016                    | 2017                        |  |
| GDP growth (annual %)   |                             | 3.4                                | 3.7                    | 4.5   |   | 3.7                     | 3.7                         |  |
| Current account balance   |                             | -4.0                               | -2.7                   | -2.   |   | -2.1                    | -2.0                        |  |
| Fiscal balance (% of GDP)                                       |                             | -2.1                               | -2.1                   | -2.0  |   | -2.0                    | -1.9                        |  |
| Remittances, received (% of GDP) [1]                            |                             | 10.8                               | 10.0                   | 9.9   |   | _                       | /                           |  |
| Real Effective Exchange Rate (2010=100)                         |                             | 95.0                               | 110.1                  | 114.9 |   | 125.1                   | 127.2                       |  |
| Consumer Price Index, annual percent change                     |                             | 6.5                                | 4.3                    | 3.4   | 1.2   | 1.2                     | 1.2                         | ~  |
| Investment indicators   | Avg 2                       | 2003-2012                          | 2013                   | 2014  | 4 2015  | 2016                    | 2017                        |  |
| Gross domestic investment (% GDP)                               |                             | 17.2                               | 14.5                   | 14.   | 5 14.2  | 14.1                    | 14.0                        |  |
| Gross domestic investment, of w: Private investment (% GDP) [1  | 1]                          | 17.6                               | 14.0                   | 13.   | 5 —   |                         | _ ~                         |  |
| Inward FDI (% of GDP) [2]                                       |                             | 1.8                                | 2.4                    | 2.3   | 3 —   | _                       | _                           |  |
| Inward FDI, % of private investment [2]                         |                             | 10.5                               | NA                     | _     |   | _                       |                             |  |
| Trade Indicators  | Avg 2                       | 2003-2012                          | 2013                   | 2014  |   | 2016                    | 2017                        |  |
| Total Trade in Goods and Services (% of GDP, real terms)        |                             | 65.3                               | 63.1                   | 64.6  |   | 64.9                    | 65.1                        |  |
| Trade balance (% GDP, real terms)                               |                             | -11.7                              | -10.7                  | -10.  |   | -9.6                    | -9.2                        |  |
| Exports, Goods and Services, annual percent change (real terms) |                             | 2.0                                | 6.7                    | 7.5   | 5.2   | 4.5                     | 5.0                         |  |
| Imports, Goods and Services, annual percent change (real terms) | )                           | 2.9                                | 4.3                    | 6.0   | 3.2   | 3.4                     | 3.4                         |  |
| Total reserves in months of imports [1]                         |                             | 3.8                                | 4.2                    | 4.0   | ) —   | _                       |                             |  |

Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Sugars, beet or cane, raw, in solid | Bananas<br>(including<br>plantains), |   | Coffee, not roasted, whether or not | Blouses, shirts & shirt-blouses, wo |
|-------------------------------------|--------------------------------------|---|-------------------------------------|-------------------------------------|
|                                     | fres                                 |   |                                     | Precious metal                      |
| 9                                   |                                      | 7 | 6                                   | ores and concentrate 3              |

Imports Categories by % of Total Value, 2014

| Consumer goods | Intermediate goods | Capital<br>goods |    |   |
|----------------|--------------------|------------------|----|---|
| 47             | 28                 |                  | 19 | 6 |

Source: World Integrated Trade Solution (WITS)

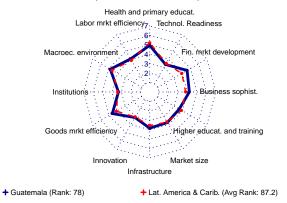
Doing Business 2015 Distance to Frontier (DTF) and Rank

|                                   |       | DTF   |        |      | Rank |        |
|-----------------------------------|-------|-------|--------|------|------|--------|
|                                   | 2015  | 2016  | Change | 2015 | 2016 | Change |
| Ease of Doing Business            | 63.41 | 63.49 | 0.08   | 81   | 81   | 0      |
| Dealing with Construction Permits | 66.86 | 67.17 | 0.31   | 104  | 106  | -2     |
| Enforcing Contracts               | 34.55 | 34.55 | 0      | 173  | 173  | 0      |
| Getting Credit                    | 80    | 80    | 0      | 12   | 15   | -3     |
| Getting Electricity               | 88.84 | 85.76 | -3.08  | 18   | 21   | -3     |
| Paying Taxes                      | 80.04 | 81.18 | 1.14   | 54   | 50   | 4      |
| Protecting Minority Investors     | 33.33 | 33.33 | 0      | 173  | 174  | -1     |
| Registering Property              | 66.39 | 66.42 | 0.03   | 74   | 75   | -1     |
| Resolving Insolvency              | 27.37 | 27.3  | -0.07  | 153  | 153  | 0      |
| Starting a Business               | 83.72 | 83.87 | 0.15   | 99   | 101  | -2     |
| Trading Across Borders            | 72.98 | 75.31 | 2.33   | 81   | 78   | 3      |
|                                   |       |       |        |      |      |        |

Source: Doing Busines Report 2015

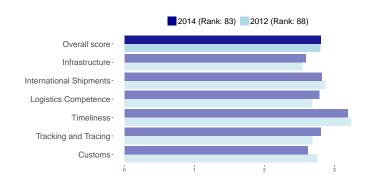
#### WEF Competitiveness Indicators

(Scale 1-7, 7=best)



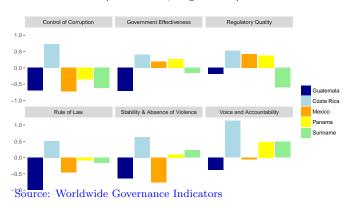
Source: WEF Global Competitiveness Report 2015

## Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

## World Governance indicators (Std. score, High=best)



#### Trade Policy

|  | 2010 | 2014  |
|--|------|-------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 4.1  | 3.5   |
| Binding $(\%)$                                     | 100  | 100.0 |
| Dispersion (Standard Deviation)                    | 6.5  | 6.4   |
| Import duties collected (%, 2011-2013) [1]         |      | 1.6   |
| MFN Tariff (Agriculture)                           | 9.9  | 9.7   |
| MFN Tariff (Non-Agriculture)                       | 4.8  | 4.6   |
| MFN Tariff (Simple Average)                        | 5.6  | 5.3   |
| Services sectors with GATS commitments [1]         | _    | 20.0  |

Sources: WITS, [1] WTO Trade Profiles

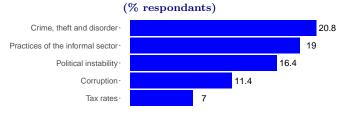
#### Private Sector View

#### **Enterprise Survey 2010**

|   | Latin America and Caribbean | Guatemala | All Countries |
|---|-----------------------------|-----------|---------------|
| Number of electrical outages in a typical month   | 2.80                        | 2.30      | 6.30          |
| Percent of firms with a bank loan/line of credit  | 45.80                       | 49.10     | 34.30         |
| Proportion of investment financed by banks (%)  | 19.90                       | 22.40     | 14.30         |
| Proportion of investment financed internally (%)  | 62.90                       | 55.00     | 71.80         |
| Senior management time spent dealing with the requirements of government regulation (%) | 14.00                       | 10.20     | 9.90          |

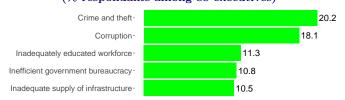
Source: Enterprise Survey 2010

Top 5 constraints according to ES 2010



Source: Enterprise Survey 2010

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



## Guatemala

## SCD/CPF

#### Most Recent

Product Document Date
Guatemala - Country Partnership Strategy (CPS) for the period FY2013-2016
2015-10-14

#### Planned

Product Concept Review Date Board Date
None

## WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval<br>Date | Lending<br>Inst.<br>Type | Begin<br>Appraisal | Commitment (US\$M) | Latest<br>Sort<br>Overall<br>Risk<br>Rating | FY<br>Expenses<br>(US\$K) | Cum<br>Expenses<br>(US\$K) | FY Prob |
|------------|--------------|-------------|------------------|--------------------------|--------------------|--------------------|---|---------------------------|----------------------------|---------|
| None       |              |             |                  |                          |                    |                    |   |                           |                            |         |

### WB Portfolio

#### Active

| Project ID | Project Name                                 | Team Leader                | Approval<br>Date | Lending<br>Inst.<br>Type | Closing<br>Date | Commitment U<br>(US\$M) | ndisbursed<br>Balance<br>(US\$M) | Project<br>Rating<br>DO | Project<br>Rating<br>IP | Overall<br>Risk | Months<br>in Prob-<br>lem<br>Status |
|------------|--|----------------------------|------------------|--------------------------|-----------------|-------------------------|----------------------------------|-------------------------|-------------------------|-----------------|-------------------------------------|
| P112011    | GT Enhancing<br>MSME Productivity<br>Project | Cristian Quijada<br>Torres | 2011-03-<br>03   | IPF                      | 2016-06-<br>30  | 32                      | 2                                | U                       | U                       | M               | 30                                  |

#### Closed

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitment | Project | Project | IEG     |
|------------|--------------|-------------|----------|---------|---------|------------|---------|---------|---------|
|            |              |             | Date     | Inst.   | Date    | (US\$M)    | Rating  | Rating  | Outcome |
|            |              |             |          | Type    |         |            | DO      | IP      | Rating  |

None

## WB ASA

## Active

| Task ID | Task Name | Team Leader | Concept<br>Approval | Output<br>Approval | Product<br>Line | $\begin{array}{c} \mathrm{RAS} \\ \mathrm{(Y/N)} \end{array}$ | Current<br>Expendi- | Current<br>Expendi- | Lifetime<br>Expendi- | Lifetime<br>Expendi- |
|---------|-----------|-------------|---------------------|--------------------|-----------------|---|---------------------|---------------------|----------------------|----------------------|
|         |           |             | Date                | Date               |                 |   | ture BB             | ture Total          | ture BB              | ture Total           |
|         |           |             |                     |                    |                 |   | (US\$K)             | (US\$K)             | (US\$K)              | (US\$K)              |
| None    |           |             |                     |                    |                 |   |                     |                     |                      |                      |

### Closed

| Task ID | Task Name                                   | Team Leader | Concept<br>Approval<br>Date | Output<br>Approval<br>Date | Product<br>Line | RAS<br>(Y/N) | Current<br>Expenditure<br>BB (US\$K) | Current<br>Expenditure<br>Total<br>(US\$K) | Lifetime<br>Expenditure<br>BB (US\$K) | Lifetime<br>Expenditure<br>Total<br>(US\$K) |
|---------|---|-------------|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--|---------------------------------------|---|
| P127536 | GT Clean<br>Technology with<br>value chains | Rekha Reddy | 2011-10-27                  | 2013-11-11                 | TA              | N            |                                      | 0  | _                                     | 102   |

## IFC ASA Active

| Project ID | Project Name | Team Leader | IP Approval<br>Date | Expected<br>End Date | Approval<br>Value (in<br>US\$K) | Total<br>Expenditures<br>(in US\$K) | Current FY<br>Expenditure<br>(in US\$K) |
|------------|--------------|-------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| None       |              |             |                     |                      |                                 |                                     |   |

## Pipeline

| Project ID | Project Name | Team Leader | IP Approval | Expected | Approval  | Total        | Current FY  |
|------------|--------------|-------------|-------------|----------|-----------|--------------|-------------|
|            |              |             | Date        | End Date | Value (in | Expenditures | Expenditure |
|            |              |             |             |          | US\$K)    | (in US\$K)   | (in US\$K)  |
| None       |              |             |             |          |           |              |             |

### Closed

| Project ID | Project Name                            | Team Leader             | IP Approval<br>Date | Expected End<br>Date | Approval<br>Value (in<br>US\$K) | Total<br>Expenditures<br>(in US\$K) | Current FY<br>Expenditure<br>(in US\$K) |  |
|------------|---|-------------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|--|
| 565207     | Fast track Simplification<br>Guatemala  | Martin-Montero, Ernesto | 2009-03-03          | 2011-09-29           | 117                             | 136                                 | 0                                       |  |
| 538764     | Diagnostic of the Investment<br>Climate | Batra, Geeta            | 2005-08-10          | _                    | 0                               | 0                                   | 0                                       |  |