



Trade and Competitiveness Monitoring Note



Ethiopia

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2016) | (millions) | capita (current | (2010) | rate (2014) |
| | (2016) | US\$) (2016) | | |
| 69.6 | 101.9 | 683.3 | 33.5 | 5.2 |

Macro Indicators

| Wacro indicators | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|-------|-------|-------|-------|-------|
| GDP growth (annual %) | 9.0 | 8.6 | 10.5 | 9.9 | 9.5 | 10.2 |
| Current account balance | -4.7 | -7.3 | -6.9 | -7.0 | -10.3 | -8.3 |
| Fiscal balance (% of GDP) | -3.7 | -1.2 | -1.9 | -2.6 | -3.0 | -2.9 |
| Remittances, received (% of GDP) [1] | 1.2 | 1.4 | _ | _ | _ | _ |
| Real Effective Exchange Rate (2010=100) | 101.5 | 112.0 | 108.3 | 112.6 | 124.7 | 125.0 |
| Consumer Price Index, annual percent change | 11.7 | 34.1 | 13.5 | 8.1 | 8.2 | 7.2 |



Investment indicators

| | Avg $2002-2011$ | 2012 | 2013 | 2014 | 2015 | 2016 | |
|---|-----------------|-------|-------|-------|-------|-------|--|
| Gross domestic investment (% GDP) | 30.17 | 37.10 | 35.80 | 40.27 | 45.35 | 44.55 | |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 3.57 | 37.10 | 34.08 | 37.99 | _ | _ | |
| Inward FDI (% of GDP) [2] | 2.57 | 0.67 | 2.07 | 2.21 | _ | | |
| Inward FDI, % of private investment [2] | 9.69 | 1.94 | NA | | _ | | |



Trade Indicators

| Trade Indicators | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
|---|---------------|--------|--------|--------|--------|--------|
| Total Trade in Goods and Services (% of GDP, real terms) | 43.07 | 45.40 | 41.55 | 41.18 | 45.20 | 43.63 |
| Trade balance (% GDP, real terms) | -16.75 | -17.86 | -16.58 | -17.77 | -21.65 | -18.65 |
| Exports, Goods and Services, annual percent change (real terms) | 13.17 | -10.36 | 0.21 | 3.08 | 10.12 | 16.95 |
| Imports, Goods and Services, annual percent change (real terms) | 12.23 | 8.94 | 1.52 | 11.49 | 24.16 | 2.71 |
| Total reserves in months of imports [1] | 2.03 | _ | _ | _ | _ | _ |



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Coffee, not roasted, whether or not | Sesame (Sesamum) seeds | Cut flowers and foliage | Other fresh or chilled vegetables |
|-------------------------------------|------------------------------|-------------------------|-----------------------------------|
| | | | 13 |
| | | | Leguminous |
| 23 | 16 | 14 | vegetables, dried, shell |

Imports Categories by % of Total Value, 2014

| Consumer goods | Capital goods | Intermediate goods | |
|----------------|---------------|--------------------|---|
| 41 | 31 | 24 | 4 |

Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

| | $\mathrm{DB}\ 2015\ \mathrm{Rank}$ | $\mathrm{DB}\ 2016\ \mathrm{Rank}$ | Change in Rank |
|-----------------------------------|------------------------------------|------------------------------------|----------------|
| Dealing with Construction Permits | 70 | 73 | -3 |
| Ease of Doing Business Rank | 148 | 146 | 2 |
| Enforcing Contracts | 84 | 84 | 0 |
| Getting Credit | 165 | 167 | -2 |
| Getting Electricity | 127 | 129 | -2 |
| Paying Taxes | 113 | 113 | 0 |
| Protecting Minority Investors | 165 | 166 | -1 |
| Registering Property | 140 | 141 | -1 |
| Resolving Insolvency | 118 | 114 | 4 |
| Starting a Business | 170 | 176 | -6 |
| Trading Across Borders | 165 | 166 | -1 |

Source: Doing Busines Report 2015

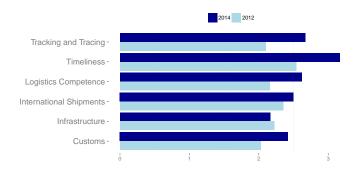
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency. Technol. Readiness 4 Macroec. environment 5: Fin. mrkt development 2: Institutions Business sophist. Goods mrkt efficiency Higher educat. and training + Ethiopia Innovation Market size + Sub-Saharan Africa Infrastructure

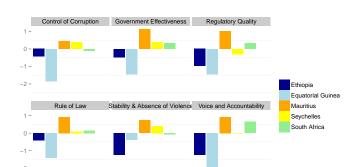
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2012 |
|--|------|
| Import duties collected (%, 2009-2011) [1] | 10 |
| Services sectors with GATS commitments [1] | |

Sources: WITS, [1] WTO Trade Profiles

Private Sector's Views

Enterprise Survey 2013

| | Sub-Saharan Africa | Ethiopia | All Countries | |
|---|--------------------|----------|---------------|--|
| Number of electrical outages in a typical month | 8.30 | 5.60 | 6.30 | |
| Percent of firms with a bank loan/line of credit | 23.10 | 15.80 | 34.30 | |
| Proportion of investment financed by banks (%) | 9.90 | 8.20 | 14.30 | |
| Proportion of investment financed internally (%) | 76.70 | 86.30 | 71.80 | |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.20 | 3.00 | 9.90 | |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015

