

















Trade and Competitiveness Monitoring Note



Belarus

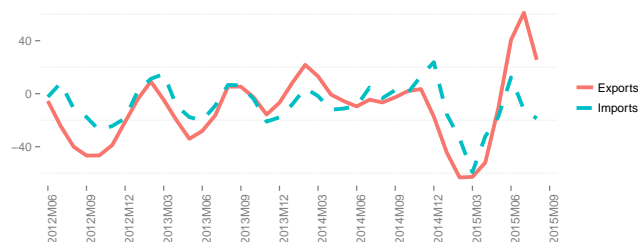
| GDP (US\$ billions) (2015) | Population (millions) (2015) | Income per capita (current US\$) (2015) | Poverty rate (2012) | Unemployment rate (2015) | Ease of Doing Business Rank (2015) |
|----------------------------|------------------------------|---|---------------------|--------------------------|------------------------------------|
| 55.12 | 9.55 | 5,771.76 | 0.00 | 0.52 | 43.00 |

Macro Indicators

| | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 | |
|---|---------------|--------|--------|--------|--------|--------|---|
| GDP growth (annual %) | 7.27 | 1.73 | 1.07 | 1.59 | -3.50 | -0.50 |  |
| Current account balance | -5.56 | -2.93 | -10.35 | -6.81 | -4.15 | -3.21 |  |
| Cash surplus/deficit (% of GDP) | 1.10 | 1.68 | 0.13 | 1.12 | 1.79 | 0.12 |  |
| Gross Fixed Investment (% GDP) | 36.67 | 49.01 | 53.14 | 47.64 | 43.30 | 43.23 |  |
| Gross capital formation (% of GDP) [1] | 32.43 | 35.38 | 39.30 | 33.47 | — | — |  |
| Foreign direct investment, net inflows (% of GDP) [2] | 2.60 | 2.25 | 3.11 | 2.36 | — | — |  |
| Private capital flows, total (% of GDP) [2] | 7.98 | 7.04 | — | — | — | — |  |
| Total Trade in Goods and Services (% of GDP, real terms) | 148.36 | 178.43 | 160.61 | 148.67 | 131.55 | 130.08 |  |
| Trade balance (% GDP, real terms) | -17.91 | -32.64 | -39.44 | -33.69 | -29.08 | -28.12 |  |
| Exports, Goods and Services, annual percent change (real terms) | 7.91 | 11.20 | -16.00 | -3.60 | -14.00 | -1.00 |  |
| Imports, Goods and Services, annual percent change (real terms) | 11.06 | 10.90 | -4.20 | -7.40 | -15.00 | -2.00 |  |
| Personal remittances, received (% of GDP) [1] | 0.99 | 1.66 | 1.66 | 1.62 | — | — |  |
| General government gross debt [3] | 23.62 | 39.04 | 38.07 | 40.50 | 40.38 | 44.57 |  |
| Total reserves in months of imports [1] | 1.40 | 1.89 | 1.60 | 1.29 | — | — |  |
| Real Effective Exchange Rate (2010=100) | 116.37 | 81.35 | 87.39 | 96.51 | 92.65 | 88.38 |  |
| Consumer Price Index, annual percent change | 24.11 | 59.14 | 18.33 | 18.32 | 16.50 | 15.50 |  |

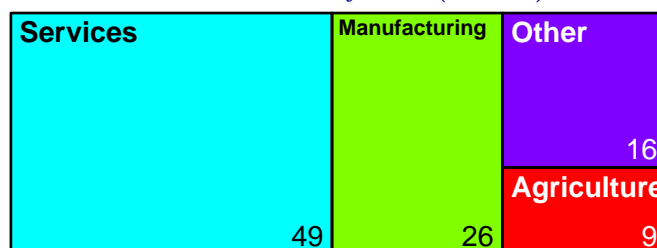
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014



Imports Categories by % of Total Value, 2014



Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Ranks (among all countries)

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 34 | 34 | 0 |
| Ease of Doing Business Rank | 43 | 44 | -1 |
| Enforcing Contracts | 29 | 29 | 0 |
| Getting Credit | 105 | 109 | -4 |
| Getting Electricity | 85 | 89 | -4 |
| Paying Taxes | 60 | 63 | -3 |
| Protecting Minority Investors | 54 | 57 | -3 |
| Registering Property | 6 | 7 | -1 |
| Resolving Insolvency | 68 | 69 | -1 |
| Starting a Business | 39 | 12 | 27 |
| Trading Across Borders | 25 | 25 | 0 |

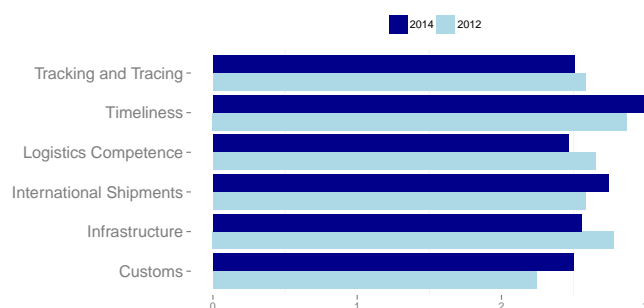
Source: Doing Business Report 2015

WEF Competitiveness Indicators (Scale 1-5, 5=best)

Data not available

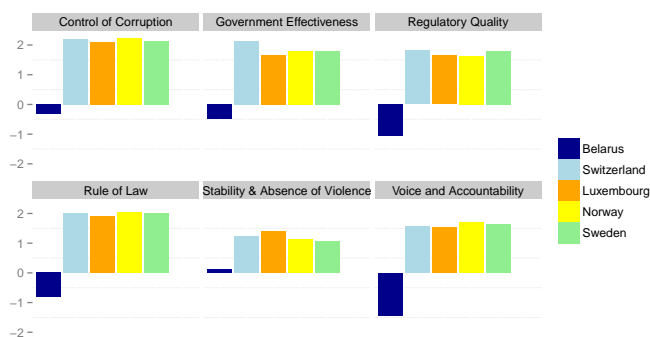
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 7.5 | 6.7 |
| Dispersion (Standard Deviation) | 10 | 8.4 |
| Import duties collected (% , 2011-2013) [1] | — | 3.3 |
| MFN Tariff (Agriculture) | 11.8 | 10.2 |
| MFN Tariff (Non-Agriculture) | 8.5 | 7.7 |
| MFN Tariff (Simple Average) | 9 | 8 |
| Services sectors with GATS commitments [1] | — | — |

Sources: WITS, [1] WTO Trade Profiles

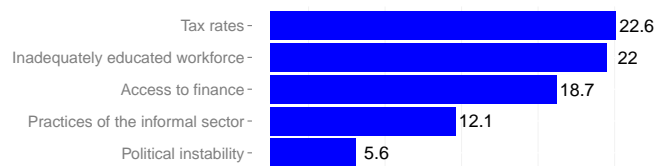
Private Sector's Views

Enterprise Survey 2013

| | Europe and Central Asia | Belarus | All Countries |
|---|-------------------------|---------|---------------|
| Number of electrical outages in a typical month | 2 | 0.10 | 6.30 |
| Percent of firms with a bank loan/line of credit | — | 30.40 | 34.30 |
| Proportion of investment financed by banks (%) | — | 14.30 | 14.30 |
| Proportion of investment financed internally (%) | — | 78.20 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | — | 13.70 | 9.90 |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondents among 88 executives)

Data not available

Source: WEF Global Competitiveness Report 2015