



T&C Snapshots Data Note



Kazakhstan

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment |
|------------------|------------|-----------------|--------------|--------------|
| billions) (2017) | (millions) | capita (current | (2013) | rate (2014) |
| | (2017) | US\$) (2017) | | |
| 195.16 | 17.83 | 10,945.51 | 0.04 | 4.10 |

Macro Indicators

| Macro findicators | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|-------|-------|-------|-------|-------|
| GDP growth (annual %) | 7.98 | 6.00 | 4.40 | 1.51 | 2.12 | 3.35 |
| Current account balance | -0.98 | 0.40 | 2.14 | -1.21 | -0.44 | 0.19 |
| Fiscal balance (% of GDP) | 3.49 | 3.37 | 0.88 | -2.88 | 0.48 | 1.79 |
| Remittances, received (% of GDP) [1] | 0.18 | 0.09 | 0.10 | _ | _ | |
| Real Effective Exchange Rate (2010=100) | 76.77 | 94.65 | 90.39 | 97.12 | 88.15 | 87.23 |
| Consumer Price Index, annual percent change | 8.32 | 5.81 | 6.71 | 5.25 | 9.50 | 5.33 |

Investment indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 | |
|---|---------------|------|------|------|------|------|--|
| Gross domestic investment (% GDP) | 25.3 | 28.9 | 27.7 | 27.5 | 27.9 | 28.3 | |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 28.2 | 23.9 | 24.2 | | _ | | |
| Inward FDI (% of GDP) [2] | 8.4 | 4.5 | 4.7 | _ | _ | | |
| Inward FDI, % of private investment [2] | 33.9 | NA | _ | _ | _ | _ | |



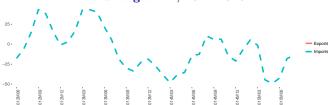
Trade Indicators

| Trade Indicators | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|-------|--------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 81.98 | 64.94 | 55.95 | 53.37 | 53.12 | 53.82 |
| Trade balance (% GDP, real terms) | 9.20 | 1.12 | 4.41 | 5.13 | 4.72 | 5.60 |
| Exports, Goods and Services, annual percent change (real terms) | 3.95 | -0.20 | -4.60 | -1.63 | 0.97 | 6.18 |
| Imports, Goods and Services, annual percent change (real terms) | 4.92 | 5.20 | -15.70 | -5.00 | 2.48 | 2.97 |
| Total reserves in months of imports [1] | 4.10 | 3.31 | _ | _ | _ | |



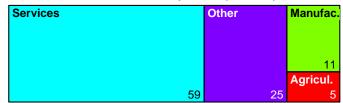
Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Crude petroleum | | Petroleur oils & oils obtained | s |
|-----------------|----|--------------------------------------|---|
| | | 3 | |
| | | 3 | |
| | 67 | | |

Imports Categories by % of Total Value, 2014

| Consumer goods | | Capital goods | | Intermediate | • |
|----------------|----|---------------|----|--------------|---|
| | | | | goods | |
| | | | | | |
| | 40 | : | 36 | 19 | 6 |

Source: World Integrated Trade Solution (WITS)

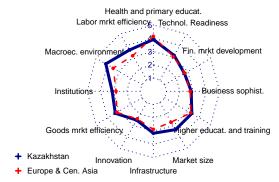
Doing Business 2015 Ranks (among all countries)

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 100 | 92 | 8 |
| Ease of Doing Business Rank | 53 | 41 | 12 |
| Enforcing Contracts | 14 | 9 | 5 |
| Getting Credit | 71 | 70 | 1 |
| Getting Electricity | 68 | 71 | -3 |
| Paying Taxes | 17 | 18 | -1 |
| Protecting Minority Investors | 64 | 25 | 39 |
| Registering Property | 25 | 19 | 6 |
| Resolving Insolvency | 63 | 47 | 16 |
| Starting a Business | 53 | 21 | 32 |
| Trading Across Borders | 121 | 122 | -1 |

Source: Doing Busines Report 2015

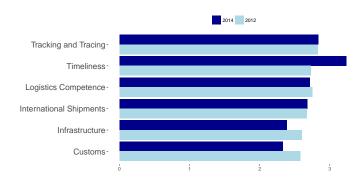
WEF Competitiveness Indicators

(Scale 1-5, 5=best)



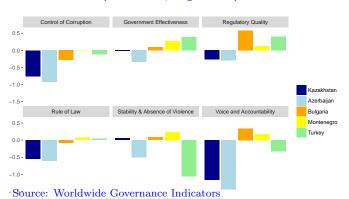
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 7.6 | 7 |
| Dispersion (Standard Deviation) | 10.1 | 8.4 |
| Import duties collected (%, 2011-2013) [1] | _ | 5.6 |
| MFN Tariff (Agriculture) | 11.8 | 10.2 |
| MFN Tariff (Non-Agriculture) | 8.1 | 7.7 |
| MFN Tariff (Simple Average) | 8.6 | 8 |
| Services sectors with GATS commitments [1] | _ | _ |

Sources: WITS, [1] WTO Trade Profiles

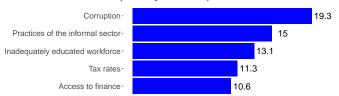
Private Sector's Views

Enterprise Survey 2013

| | Kazaknstan | Europe and Central Asia | All Countries |
|--|------------|-------------------------|---------------|
| Number of electrical outages in a typical month | 0.50 | 2 | 6.30 |
| Percent of firms with a bank loan/line of credit | 19.20 | _ | 34.30 |
| Proportion of investment financed by banks (%) | 8.80 | _ | 14.30 |
| Proportion of investment financed internally (%) | 83.40 | _ | 71.80 |
| Senior management time spent dealing with the requirements of government regulation $(\%)$ | 5.50 | _ | 9.90 |

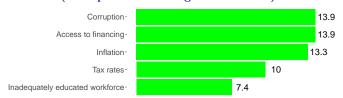
Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



Kazakhstan

SCD/CPF

Most Recent

Product Document Date
Kazakhstan - Country partnership strategy for the period FY12-FY17 2012-04-16

Planned

| Product | Concept Review Date | Board Date |
|---------|---------------------|------------|
| CPS PLR | 2016-03-15 | 2016-06-17 |

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Latest Sort Overall Risk Rating | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|--------------------|--------------|------------------|--------------------------|--------------------|--------------------|---|---------------------------|----------------------------|---------|
| P154975 | SME Line of Credit | Nabila Assaf | 2016-07- | IPF | 2016-04- | 200 | L | 81 | 143 | В |

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | Commitment U (US\$M) | Undisbursed Balance (US\$M) | Project Rating DO | Project Rating IP | Overall Risk | Months in Prob- lem Status |
|------------|---|-----------------|------------------|--------------------------|-----------------|-------------------------|-----------------------------------|-------------------------|-------------------------|-----------------|-------------------------------------|
| P147705 | SME Competitiveness Project | Nabila Assaf | 2015-03- 02 | IPF | 2020-06- 30 | 40 | 40 | S | S | S | 0 |
| P150402 | Kz: Fostering Productive Innovation | Karen Grigorian | 2014-12- 22 | IPF | 2020-12- 31 | 88 | 88 | S | S | S | 0 |

Closed

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | Commitment (US\$M) | Project Rating DO | Project Rating IP | IEG Outcome Rating | |
|------------|---------------------------|-----------------|------------------|--------------------------|-----------------|-----------------------|-------------------------|----------------------|--------------------------|---|
| P090695 | KZ Tech Commercialization | Karen Grigorian | 2008-01- | IPF | 2015-12- | 13 | MS | MS | _ | _ |
| | | | 15 | | 31 | | | | | |

WB ASA

Active

| ACTIVE | | | | | | | | | | |
|---------|---|--------------------------|--------------------------------|-----------------|-----------|--------------------------------------|--|---------------------------------------|---|--|
| Task ID | Task Name | Team Leader | Management Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) | |
| P159197 | Kazakhstan Competition Policy Support | Yeraly Beksultan | 2016-07-29 | TA | N | | 0 | | 0 | |
| P153871 | Kazakhstan Investment Attraction JERP FY | Harald Jedlicka | 2016-06-20 | TA | Y | 6 | 6 | 430 | 430 | |
| P153893 | Business Regulations Review (RIA) | Peter Farup Ladegaard | 2016-06-17 | TA | Y | 56 | 56 | 355 | 355 | |
| P147704 | KZ Competitiveness and Ec Diversificatio | Nabila Assaf | 2016-03-30 | TA | N | _ | 53 | _ | 486 | |
| Closed | l | | | | | | | | | |
| Task ID | Task Name | Team Leader | Management | Product | RAS (Y/N) | Current | Current | Lifetime | Lifetime | |

| Task ID | Task Name | Team Leader | Management Approval Date | Product Line | RAS (Y/N) | Current Expenditure BB (US\$K) | Current Expenditure Total (US\$K) | Lifetime Expenditure BB (US\$K) | Lifetime Expenditure Total (US\$K) |
|---------|--|-----------------------------|--------------------------------|-----------------|-----------|--------------------------------------|--|---------------------------------------|---|
| P153624 | Innovation Grants SME System Support | Karen Grigorian | 2015-12-30 | TA | Y | -1 | -1 | 293 | 293 |
| P154268 | KZ Services Sector Gap Analysis JERP | Jieun Choi | 2015-12-28 | TA | Y | 16 | 16 | 258 | 258 |
| P154907 | Analysis of Effect. of Economy Spprt Msr | Jieun Choi | 2015-06-30 | TA | Y | -2 | -2 | 223 | 223 |
| P132680 | JERP - Enhancement of Business Environme | Jieun Choi | 2014-06-30 | TA | Y | _ | 0 | 593 | 593 |
| P147770 | JERP Competition Protection Policy | Jieun Choi | 2014-06-30 | TA | Y | 0 | 0 | 126 | 126 |
| P147791 | JERP Identif. of Constraints to Industri | Jieun Choi | 2014-06-30 | TA | Y | _ | 0 | 202 | 202 |
| P143330 | FY13/FY14 JERP Improvement of Compet | Dorsati H. Madani | 2014-06-25 | EW | Y | _ | 0 | 421 | 421 |
| P132681 | JERP - Enhancing Productivity and Compet | Emanuel Salinas Munoz | 2013-06-26 | TA | Y | _ | 0 | 238 | 238 |
| P127984 | JERP - KZ Enhancing Productivity and Com | Emanuel Salinas Munoz | 2012-06-01 | TA | Y | _ | 0 | 241 | 241 |
| P128784 | FY12 JERP Improvement of Competitiveness | Ekaterine T. Vashakmadze | 2011-06-30 | TA | Y | _ | 0 | 334 | 334 |
| P123669 | JERP Expansion of KZ Enterprises in GVC | Emanuel Salinas Munoz | 2011-06-17 | TA | Y | _ | 0 | 136 | 136 |
| P123799 | JERP-Stdy of Int'l Practice Integ Union | Ekaterine T. Vashakmadze | 2011-06-14 | TA | N | _ | 0 | 99 | 99 |
| P123670 | JERP KZ Tech. Mod. & Restruct. of Enter | Emanuel Salinas Munoz | 2011-06-01 | TA | Y | _ | 0 | 198 | 198 |
| P104202 | (JERP) WTO Accession TA | John Litwack | 2008-02-20 | TA | N | _ | 0 | 247 | 247 |
| P083571 | (JERP) WTO ACCESSION TA | Dusan Vujovic | 2005-06-30 | TA | N | _ | 0 | 374 | 374 |

IFC ASA Active

| Project ID | Project Name | Team Leader | IP Approval | Expected End | Approval | Total | Current FY | |
|------------|-------------------------------|--------------------------|-------------|--------------|-----------|--------------|-------------|--|
| | | | Date | Date | Value (in | Expenditures | Expenditure | |
| | | | | | US\$K) | (in US\$K) | (in US\$K) | |
| 599545 | Central Asia and Caucasus | Avato, Patrick Alexander | 2014-01-09 | 2017-12-31 | 3,816 | 1,476 | 410 | |
| | Energy Infrastructure Program | | | | | | | |

Pipeline

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--------------|-------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| None | | | | | | | |

| | 00 | ~~ |
|------------|-----|----|
| U / | 0.5 | ec |

| Project ID | Project Name | Team Leader | IP Approval | Expected | Approval | Total | Current FY |
|------------|--------------|-------------|-------------|----------|-----------|--------------|-------------|
| | | | Date | End Date | Value (in | Expenditures | Expenditure |
| | | | | | US\$K) | (in US\$K) | (in US\$K) |
| NT | | | | | | | |

None