



# T&C Snapshots Data Note



## Peru

|      | GDP (US\$ billions) (2017) | Population<br>(millions)<br>(2017) | Land are<br>km) (2 | , ,    | Income per<br>capita (current<br>US\$) (2017) | Poverty ra<br>(2013) [1] |       |   | Ease of I<br>Business<br>(2016 | Rank |
|------|----------------------------|------------------------------------|--------------------|--------|---|--------------------------|-------|---|--------------------------------|------|
|      | 196.3                      | 32.2                               | 1,280,0            | 0.00   | 6,101.6                                       | 3.7                      | 4.2   |   | 50.0                           | )    |
|      | Avg 2                      | 2003-2012                          | 2013               | 2014   | 1 2015  | 2016                     | 2017  |   |                                |      |
|      |                            | 5.71                               | 5.77               | 2.35   | 5 2.54  | 3.35                     | 4.54  |   | ~~                             |      |
|      |                            | -1.10                              | -4.19              | -3.96  | -3.95   | -4.43                    | -3.26 |   | ~ ~                            |      |
|      |                            | 0.10                               | 0.73               | -0.26  | -2.43   | -2.97                    | -2.49 |   |                                | _    |
|      |                            | 1.80                               | 1.34               | 1.30   | ) —   | _                        | _     |   | •                              |      |
|      |                            | 100.84                             | 105.72             | 105.00 | 101.20  | 96.19                    | 96.29 | _ |                                |      |
|      |                            | 2.56                               | 2.81               | 3.25   | 3.70  | 3.50                     | 2.80  | ^ |                                |      |
|      |                            |                                    |                    |        |   |                          |       |   |                                |      |
|      | Avg 2                      | 2003-2012                          | 2013               | 2014   | 2015  | 2016                     | 2017  |   |                                |      |
|      |                            | 19.9                               | 28.5               | 27.3   | 3 25.4  | 26.5                     | 27.1  |   |                                |      |
| GDP) | [1]                        | 21.8                               | 27.8               | 26.2   | 2 —   | _                        | _     |   |                                | _    |
|      |                            |                                    |                    |        |   |                          |       |   |                                |      |

#### **Investment indicators**

Macro Indicators

GDP growth (annual %)
Current account balance
Fiscal balance (% of GDP)
Remittances, received (% of GDP) [1]
Real Effective Exchange Rate (2010=100)
Consumer Price Index, annual percent change

|   | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP)                               | 19.9          | 28.5 | 27.3 | 25.4 | 26.5 | 27.1 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 21.8          | 27.8 | 26.2 | _    | _    |      |
| Inward FDI (% of GDP) [2]                                       | 4.4           | 4.6  | 3.8  | _    | _    |      |
| Inward FDI, % of private investment [2]                         | 18.9          | NA   | _    |      | _    | _    |

#### **Trade Indicators**

|   | Avg 2003-2012 | 2013  | 2014  | 2015  | 2016  | 2017  |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms)        | 50.73         | 53.00 | 51.14 | 49.18 | 48.20 | 47.71 |
| Trade balance (% GDP, real terms)                               | 6.79          | -1.58 | -1.39 | -1.13 | -1.94 | -1.73 |
| Exports, Goods and Services, annual percent change (real terms) | 6.59          | -1.29 | -1.00 | -0.95 | -0.50 | 3.90  |
| Imports, Goods and Services, annual percent change (real terms) | 10.05         | 2.92  | -1.50 | -1.80 | 3.00  | 3.10  |
| Total reserves in months of imports [1]                         | 9.99          | 12.93 | _     | _     | _     | _     |



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| Copper ores & | Gold, non-monetary | Petroleum   | Copper,               |
|---------------|--------------------|-------------|-----------------------|
| concentrates  | (excluding gold    | oils & oils | refined and           |
|               |                    | obtained    | unrefined;            |
|               |                    | from        | copp () Flours, meals |
|               |                    |             | and pellets,          |
|               | 40                 | 0           | of meat               |

Imports Categories by % of Total Value, 2014

| Consumer goods | - · · · · · · · · · · · · · · · · · · · |    | Raw<br>materials |
|----------------|---|----|------------------|
| 31             | 30                                      | 25 | 13               |

Source: World Integrated Trade Solution (WITS)

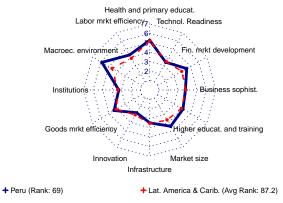
 $\begin{array}{c} \textbf{Doing Business 2015} \\ \textbf{Distance to Frontier (DTF) and Rank} \end{array}$ 

|                                   |       | DTF   |        |      | Rank |        |
|-----------------------------------|-------|-------|--------|------|------|--------|
|                                   | 2015  | 2016  | Change | 2015 | 2016 | Change |
| Ease of Doing Business            | 71.37 | 71.33 | -0.04  | 45   | 50   | -5     |
| Dealing with Construction Permits | 74.69 | 74.69 | 0      | 45   | 48   | -3     |
| Enforcing Contracts               | 60.7  | 60.7  | 0      | 69   | 69   | 0      |
| Getting Credit                    | 80    | 80    | 0      | 12   | 15   | -3     |
| Getting Electricity               | 79.09 | 75.96 | -3.13  | 51   | 64   | -13    |
| Paying Taxes                      | 79.48 | 81.18 | 1.7    | 58   | 50   | 8      |
| Protecting Minority Investors     | 60    | 60    | 0      | 46   | 49   | -3     |
| Registering Property              | 76.78 | 76.77 | -0.01  | 34   | 35   | -1     |
| Resolving Insolvency              | 46.57 | 47.57 | 1      | 74   | 74   | 0      |
| Starting a Business               | 85.1  | 85.02 | -0.08  | 89   | 97   | -8     |
| Trading Across Borders            | 71.36 | 71.45 | 0.09   | 88   | 88   | 0      |

Source: Doing Busines Report 2015

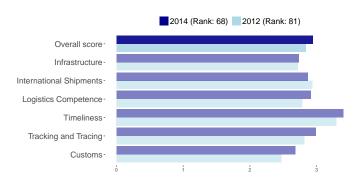
#### WEF Competitiveness Indicators

(Scale 1-7, 7=best)



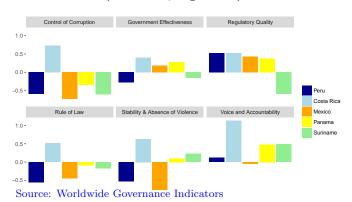
Source: WEF Global Competitiveness Report 2015

# Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

# World Governance indicators (Std. score, High=best)



Trade Policy

|  | 2010 | 2014  |
|--|------|-------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 4.7  | 2.8   |
| Binding $(\%)$                                     | 100  | 100.0 |
| Dispersion (Standard Deviation)                    | 5.9  | 3.9   |
| Import duties collected (%, 2011-2013) [1]         | _    | 1.2   |
| MFN Tariff (Agriculture)                           | 6.3  | 3.9   |
| MFN Tariff (Non-Agriculture)                       | 5.4  | 3.4   |
| MFN Tariff (Simple Average)                        | 5.4  | 3.4   |
| Services sectors with GATS commitments [1]         | _    | 49.0  |

Sources: WITS, [1] WTO Trade Profiles

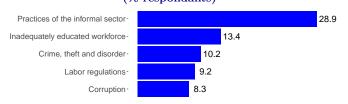
#### Private Sector View

#### **Enterprise Survey 2010**

|   | Peru  | Latin America and Caribbean | All Countries |   |
|---|-------|-----------------------------|---------------|---|
| Number of electrical outages in a typical month   | 0.60  | 2.80                        | 6.30          | _ |
| Percent of firms with a bank loan/line of credit  | 66.80 | 45.80                       | 34.30         |   |
| Proportion of investment financed by banks (%)  | 34.70 | 19.90                       | 14.30         |   |
| Proportion of investment financed internally (%)  | 42.00 | 62.90                       | 71.80         |   |
| Senior management time spent dealing with the requirements of government regulation (%) | 14.10 | 14.00                       | 9.90          |   |

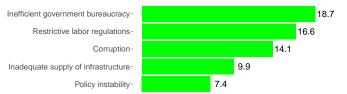
Source: Enterprise Survey 2010

Top 5 constraints according to ES 2010 (% respondants)



Source: Enterprise Survey 2010

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015





T&C Snapshots Operations Note



### Peru

### SCD/CPF

#### Most Recent

Product Document Date
Peru - Performance and learning review of the country partnership strategy for the period FY12-FY16 2015-05-18

#### Planned

Product Concept Review Date Board Date

None

### WB Lending Pipeline

| Project ID | Project Name    | Team Leader       | Approval<br>Date | Lending<br>Inst.<br>Type | Begin<br>Appraisal | Commitment<br>(US\$M) | Latest<br>Sort<br>Overall<br>Risk<br>Rating | FY<br>Expenses<br>(US\$K) | Cum<br>Expenses<br>(US\$K) | FY Prob |
|------------|-----------------|-------------------|------------------|--------------------------|--------------------|-----------------------|---|---------------------------|----------------------------|---------|
| P156250    | Peru Innovation | Alberto Criscuolo | 2016-11-         | IPF                      | 2016-05-           | 45                    | S   | 147                       | 147                        | В       |
|            |                 |                   | 18               |                          | 16                 |                       |   |                           |                            |         |

### WB Portfolio

#### Active

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitmen | CommitmentUndisbursed Project |        |        | Overall | Months |
|------------|--------------|-------------|----------|---------|---------|-----------|-------------------------------|--------|--------|---------|--------|
|            |              |             | Date     | Inst.   | Date    | (US\$M)   | Balance                       | Rating | Rating | Risk    | in     |
|            |              |             |          | Type    |         |           | (US\$M)                       | DO     | IP     |         | Prob-  |
|            |              |             |          |         |         |           |                               |        |        |         | lem    |
|            |              |             |          |         |         |           |                               |        |        |         | Status |

None

### Closed

| Project ID | Project Name | Team Leader | Approval | Lending | Closing | Commitment | Project | Project | IEG     |
|------------|--------------|-------------|----------|---------|---------|------------|---------|---------|---------|
|            |              |             | Date     | Inst.   | Date    | (US\$M)    | Rating  | Rating  | Outcome |
|            |              |             |          | Type    |         |            | DO      | IP      | Rating  |

None

### WB ASA

### Active

| Task ID | Task Name                                    | Team Leader                     | Concept<br>Approval<br>Date | Output<br>Approval<br>Date | Product<br>Line | RAS<br>(Y/N) | Current<br>Expenditure<br>BB (US\$K) | Current<br>Expenditure<br>Total<br>(US\$K) | Lifetime<br>Expenditure<br>BB (US\$K) | Lifetime<br>Expenditure<br>Total<br>(US\$K) |
|---------|--|---------------------------------|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--|---------------------------------------|---|
| P158725 | Supporting OECD<br>Standards in Peru         | Pedro Andres Amo                | 2016-02-22                  | 2017-09-30                 | PA              | N            | _                                    | 0  | _                                     | 0   |
| P156673 | Trade, Logistics and<br>Invt Promotion       | Cecilia M.<br>Briceno-Garmendia | 2015-09-14                  | 2017-06-30                 | PA              | Y            | 0                                    | 0  | 0                                     | 0   |
| P158946 | Competition Policy<br>Program                | Martha Martinez<br>Licetti      | 2016-02-22                  | 2016-12-31                 | PA              | Y            | _                                    | 0  | _                                     | 0   |
| P158930 | Investment Reform<br>Map - IRM               | Alejandro<br>Espinosa-Wang      | _                           | 2016-08-31                 | TA              | Y            | 0                                    | 0  | 0                                     | 0   |
| P157557 | Single Window<br>Processes -<br>Benchmarking | Andrea Feldman<br>Mowerman      | _                           | 2016-04-30                 | TA              | Y            | 68                                   | 68   | 68                                    | 68  |
| P157553 | National Export<br>Strategic Plan            | Luis Alberto<br>Portugal Perez  | _                           | 2016-04-29                 | TA              | Y            | 47                                   | 47   | 47                                    | 47  |
| P157554 | Special Economic<br>Zones - Diagnosis        | Luis Alberto<br>Portugal Perez  | _                           | 2016-04-15                 | TA              | Y            | 73                                   | 73   | 73                                    | 73  |

### Closed

| Task ID | Task Name                                 | Team Leader                               | Concept<br>Approval<br>Date | Output<br>Approval<br>Date | Product<br>Line | RAS<br>(Y/N) | Current<br>Expenditure<br>BB (US\$K) | Current<br>Expenditure<br>Total<br>(US\$K) | Lifetime<br>Expenditure<br>BB (US\$K) | Lifetime<br>Expenditure<br>Total<br>(US\$K) |
|---------|---|---|-----------------------------|----------------------------|-----------------|--------------|--------------------------------------|--|---------------------------------------|---|
| P153546 | Innovation and Productive Development     | Javier Suarez                             | 2015-06-09                  | 2015-12-10                 | TA              | N            | 3                                    | 3  | 182                                   | 182   |
| P152834 | PE Effectiveness of<br>Competition Policy | Martha Martinez<br>Licetti                | _                           | 2015-06-23                 | TA              | Y            | 0                                    | 0  | 85                                    | 85  |
| P143602 | Peru Innovation<br>Policy                 | Alvaro Enrique<br>Quijandria<br>Fernandez | 2013-06-10                  | 2014-02-09                 | TA              | N            | _                                    | 0  | 72                                    | 72  |
| P106728 | PE CEM - Trade<br>Comp and Growth         | Ekaterina<br>Vostroknutova                | 2011-03-16                  | 2013-06-24                 | EW              | N            | _                                    | 0  | 309                                   | 309   |
| P094431 | WITS Peru: Trade<br>Impact of FTA         | Gianni Zanini                             | _                           | 2005-03-01                 | TE              | N            | _                                    | 0  | 1                                     | 1   |

### IFC ASA

### Active

| Project ID       | Project Name   | Team Leader                           | IP Approval<br>Date      | Expected End<br>Date     | Approval<br>Value (in<br>US\$K) | Total<br>Expenditures<br>(in US\$K) | Current FY<br>Expenditure<br>(in US\$K) |
|------------------|--|---------------------------------------|--------------------------|--------------------------|---------------------------------|-------------------------------------|---|
| 600550           | Improving Technical Security<br>Inspections for Business Entry in<br>Peru  | Blotte, Ursula                        | 2015-06-26               | 2017-06-30               | 633                             | 232                                 | 202                                     |
| 599794<br>581547 | Peru Taxes<br>Improving the Business Climate<br>of Tourism in Cusco - Peru | Cebreiro Gomez, Ana<br>Blotte, Ursula | 2014-06-12<br>2013-04-25 | 2017-06-30<br>2015-12-31 | 1,291<br>782                    | 594<br>762                          | 280<br>25                               |

### Pipeline

| Project ID | Project Name                               | Team Leader       | IP Approval | Expected End | Approval  | Total        | Current FY  |
|------------|--|-------------------|-------------|--------------|-----------|--------------|-------------|
|            |  |                   | Date        | Date         | Value (in | Expenditures | Expenditure |
|            |  |                   |             |              | US\$K)    | (in US\$K)   | (in US\$K)  |
| 601330     | Supporting Peru Raise to OECD<br>Standards | Andres Amo, Pedro | _           | 2017-06-30   | 88        | 82           | 82          |

### Closed

| Project ID | Project Name  | Team Leader             | IP Approval<br>Date | Expected End<br>Date | Approval<br>Value (in<br>US\$K) | Total<br>Expenditures<br>(in US\$K) | Current FY<br>Expenditure<br>(in US\$K) |
|------------|---|-------------------------|---------------------|----------------------|---------------------------------|-------------------------------------|---|
| 568547     | Opportunities for Development<br>of an IT/ITES industry in Peru                             | Rivera-Piza, Horacio A. | 2009-06-11          | 2010-06-30           | 100                             | 100                                 | 0                                       |
| 543944     | National Plan Peru  | Rada, Kristtian         | 2006-04-01          | 2010-05-31           | 1,152                           | 1,416                               | 0                                       |
| 542665     | 2006 CAD Governmental Best<br>Practices Campaign  | Franco-Temple, Ernesto  | 2006-02-15          | 2007-06-20           | 150                             | 150                                 | 0                                       |
| 542324     | VCA/CSR Apparel   | Svensson, Kristina      | 2006-01-12          | 2006-10-15           | 177                             | 212                                 | 0                                       |
| 539044     | Removing Administratative<br>Barriers to Investment in the<br>regions of Peru               | Artemiev, Igor E.       | 2006-01-05          | 2007-12-31           | 132                             | 104                                 | 0                                       |
| 541984     | Simplification of Procedures for<br>obtaining construction licenses<br>Municipality of Lima | Artemiev, Igor E.       | 2005-11-17          | 2006-03-01           | 48                              | 59                                  | 0                                       |
| 538762     | Muncipality of<br>Lima-Administrative Barriers to<br>Investment Study                       | Forneris, Xavier        | 2005-08-22          | _                    | 0                               | 0                                   | 0                                       |
| 538773     | Investment Promotion<br>Framework and Strategy  | Johnson, Kelly Andrews  | 2005-08-15          | _                    | 0                               | 0                                   | 0                                       |
| 531320     | Simplifying Procedures at Lima<br>Municipality  | Rada, Kristtian         | 2005-06-30          | 2007-07-11           | 246                             | 203                                 | 0                                       |
| 532987     | Municipal Business Procedures<br>Map  | Rada, Kristtian         | _                   | _                    | 0                               | 0                                   | 0                                       |