



Trade and Competitiveness Monitoring Note



Senegal

| GDP (US\$ | Population | Income per | Poverty rate | Unemployment | Ease of Doing |
|------------------|------------|-----------------|--------------|--------------|---------------|
| billions) (2015) | (millions) | capita (current | (2011) | rate (2015) | Business Rank |
| | (2015) | US\$) (2015) | | | (2015) |
| 14 | 15 | 920 | 38 | NA | 156 |

Macro Indicators

| Macro indicators | Avg 2002-2011 | 2012 | 2013 | 2014 | 2015 | 2016 | |
|---|---------------|---------|---------|--------|---------|---------|------|
| GDP growth (annual %) | 3.910 | 4.431 | 3.561 | 4.673 | 4.955 | 5.345 | |
| Current account balance | -7.710 | -13.743 | -10.791 | -8.789 | -8.354 | -7.694 | |
| Cash surplus/deficit (% of GDP) | -3.289 | -4.995 | -5.480 | -4.911 | -4.769 | -4.630 | |
| Gross Fixed Investment (% GDP) | 23.936 | 24.532 | 27.786 | 28.430 | 28.992 | 29.529 | |
| Gross capital formation (% of GDP) [1] | 24.043 | 29.521 | 27.867 | 26.050 | _ | _ | |
| Foreign direct investment, net inflows (% of GDP) [2] | 1.858 | 1.966 | 2.054 | 2.153 | _ | _ | |
| Private capital flows, total (% of GDP) [2] | 7.614 | 8.006 | _ | _ | _ | _ | |
| Total Trade in Goods and Services (% of GDP, real terms) | 59.869 | 54.506 | 54.908 | 53.124 | 52.969 | 52.874 | **** |
| Trade balance (% GDP, real terms) | -10.528 | -9.113 | -10.638 | -9.435 | -10.093 | -10.221 | |
| Exports, Goods and Services, annual percent change (real terms) | 2.085 | 9.200 | 1.000 | 3.300 | 3.000 | 4.800 | |
| Imports, Goods and Services, annual percent change (real terms) | 2.978 | 7.000 | 6.700 | -0.098 | 5.800 | 5.400 | ~~~ |
| Personal remittances, received (% of GDP) [1] | 9.546 | _ | _ | _ | _ | _ | |
| General government gross debt [3] | 39.546 | 42.813 | 46.627 | 53.135 | 54.987 | 61.939 | |
| Total reserves in months of imports [1] | 3.678 | _ | _ | _ | _ | _ | |
| Real Effective Exchange Rate (2010=100) | 100.973 | 92.111 | 94.361 | 95.090 | 91.526 | 92.742 | |
| Consumer Price Index, annual percent change | 2.157 | 1.081 | 0.314 | -0.654 | -0.986 | 0.553 | |
| | | | | | | | |

Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015

Data not available

Gross Value Added by Economic Activity 2013 (% GDP)



Source: Development Prospects Group (DECPG)

Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

Doing Business 2015 Ranks (among all countries)

Error in if (rec[3] < rec[4]) {:
missing value where TRUE/FALSE needed</pre>

Imports Categories by % of Total Value, 2014

| | Capital goods | Intermediate goods | Raw materials |
|----|---------------|--------------------|------------------|
| 49 | 18 | 17 | 16 |

Source: World Integrated Trade Solution (WITS)

| | DB 2015 Rank | DB 2016 Rank | Change in Rank |
|-----------------------------------|--------------|--------------|----------------|
| Dealing with Construction Permits | 146 | 148 | -2 |
| Ease of Doing Business Rank | 156 | 153 | 3 |
| Enforcing Contracts | 146 | 145 | 1 |
| Getting Credit | 128 | 133 | -5 |
| Getting Electricity | 180 | 170 | 10 |
| Paying Taxes | 183 | 183 | 0 |
| Protecting Minority Investors | 154 | 155 | -1 |
| Registering Property | 170 | 152 | 18 |
| Resolving Insolvency | 96 | 88 | 8 |
| Starting a Business | 91 | 85 | 6 |
| Trading Across Borders | 114 | 113 | 1 |

Source: Doing Busines Report 2015

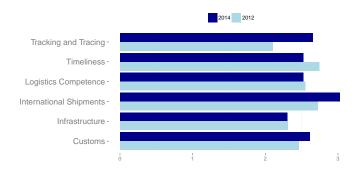
WEF Competitiveness Indicators

(Scale 1-5, 5=best)

Health and primary educat. Labor mrkt efficiency. Technol. Readiness 4 Macroec. environment Fin. rnrkt development 2 Institutions Business sophist. Goods mrkt efficiency Higher educat. and training Senegal Innovation Market size Sub–Saharan Africa Infrastructure

Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2014 |
|--|------|-------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 13.4 | 13.2 |
| Binding $(\%)$ | 100 | 100.0 |
| Dispersion (Standard Deviation) | 6.9 | 6.9 |
| Import duties collected (%, 2010-2012) [1] | | 6.4 |
| MFN Tariff (Agriculture) | 14.5 | 14.5 |
| MFN Tariff (Non-Agriculture) | 11.4 | 11.4 |
| MFN Tariff (Simple Average) | 11.9 | 11.9 |
| Services sectors with GATS commitments [1] | _ | 29.0 |

Sources: WITS, [1] WTO Trade Profiles

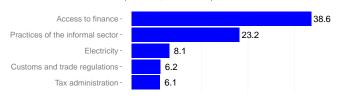
Private Sector's Views

Enterprise Survey 2013

| | Sub-Saharan Africa | Senegal | All Countries |
|---|--------------------|---------|---------------|
| Number of electrical outages in a typical month | 8.30 | 6.00 | 6.30 |
| Percent of firms with a bank loan/line of credit | 23.10 | 22.60 | 34.30 |
| Proportion of investment financed by banks (%) | 9.90 | 6.60 | 14.30 |
| Proportion of investment financed internally (%) | 76.70 | 71.90 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.20 | 3.00 | 9.90 |

Source: Enterprise Survey 2013

Top 5 constraints according to ES 2013 (% respondants)



Source: Enterprise Survey 2013

Top 5 constraints according to WEF 2015 survey (% respondants among 88 executives)



Source: WEF Global Competitiveness Report 2015

