

T&C

Snapshots

Data Note



Malawi

| GDP (US\$ billions) (2017) | Population (millions) (2017) | Land area (sq. km) (2014) | Income per capita (current US\$) (2017) | Poverty rate (2010) [1] | Unemployment rate (2014) | Ease of Doing Business Rank (2016) |
|----------------------------|------------------------------|---------------------------|---|-------------------------|--------------------------|------------------------------------|
| 4.9 | 18.3 | 94,280.0 | 265.5 | 70.9 | 7.5 | 141.0 |

Macro Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|-------|-------|-------|-------|-------|
| GDP growth (annual %) | 4.30 | 5.19 | 5.68 | 2.79 | 4.98 | 5.79 |
| Current account balance | -10.03 | -1.78 | -5.05 | -4.09 | -3.03 | -3.40 |
| Fiscal balance (% of GDP) | -3.89 | -1.25 | -7.95 | -5.38 | -6.98 | -4.67 |
| Remittances, received (% of GDP) [1] | 0.51 | 0.88 | 0.90 | — | — | — |
| Real Effective Exchange Rate (2010=100) | 112.20 | 64.23 | 69.41 | 85.75 | 85.03 | 83.46 |
| Consumer Price Index, annual percent change | 12.43 | 27.30 | 23.80 | 21.70 | 16.20 | 11.50 |

Investment indicators

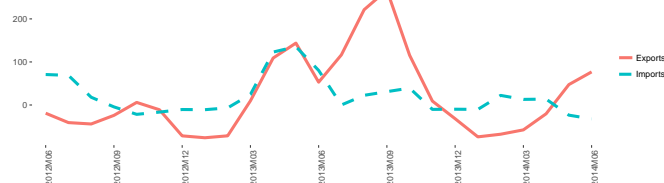
| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|------|------|------|------|------|
| Gross domestic investment (% GDP) | 14.7 | 23.0 | 24.8 | 26.1 | 26.8 | 27.2 |
| Gross domestic investment, of w: Private investment (% GDP) [1] | 22.0 | 16.0 | 15.4 | — | — | — |
| Inward FDI (% of GDP) [2] | 2.1 | 2.3 | 2.3 | — | — | — |
| Inward FDI, % of private investment [2] | 19.1 | NA | — | — | — | — |

Trade Indicators

| | Avg 2003-2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|---|---------------|-------|-------|-------|-------|-------|
| Total Trade in Goods and Services (% of GDP, real terms) | 52.9 | 67.9 | 67.7 | 68.2 | 68.3 | 68.4 |
| Trade balance (% GDP, real terms) | -9.7 | -10.9 | -11.3 | -11.9 | -12.1 | -12.6 |
| Exports, Goods and Services, annual percent change (real terms) | 11.5 | 8.8 | 4.8 | 2.6 | 4.7 | 5.1 |
| Imports, Goods and Services, annual percent change (real terms) | 26.4 | 4.5 | 6.0 | 4.2 | 5.3 | 6.6 |
| Total reserves in months of imports [1] | 1.3 | — | — | — | — | — |

Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

Top 5 Exports by % of Total Value, 2014

| | | |
|---|-------------------------------------|------------------------------------|
| Tobacco, wholly/partly stemmed/stripped | Tobacco, not stemmed/stripped | Special transactions & commodities |
| 39 | 7 | 5 |
| Tea, whether or not flavoured | Sugars, beet or cane, raw, in solid | |
| | 5 | |

Imports Categories by % of Total Value, 2014

| | | |
|----------------|--------------------|---------------|
| Consumer goods | Intermediate goods | Capital goods |
| 45 | 28 | 22 |
| | | 5 |

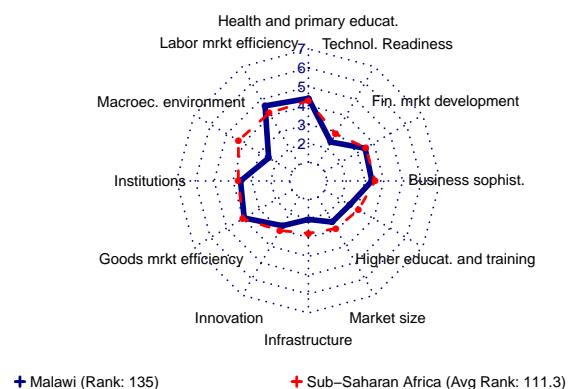
Source: World Integrated Trade Solution (WITS)

Doing Business 2015 Distance to Frontier (DTF) and Rank

| | DTF | | | Rank | | |
|-----------------------------------|--------------|--------------|-------------|------------|------------|----------|
| | 2015 | 2016 | Change | 2015 | 2016 | Change |
| Ease of Doing Business | 49.74 | 51.03 | 1.29 | 144 | 141 | 3 |
| Dealing with Construction Permits | 72.15 | 72.28 | 0.13 | 64 | 65 | -1 |
| Enforcing Contracts | 47.09 | 47.09 | 0 | 145 | 147 | -2 |
| Getting Credit | 25 | 25 | 0 | 150 | 152 | -2 |
| Getting Electricity | 26.84 | 36.15 | 9.31 | 185 | 175 | 10 |
| Paying Taxes | 71.51 | 71.82 | 0.31 | 100 | 102 | -2 |
| Protecting Minority Investors | 46.67 | 46.67 | 0 | 114 | 115 | -1 |
| Registering Property | 62.47 | 62.62 | 0.15 | 92 | 93 | -1 |
| Resolving Insolvency | 18.99 | 19.2 | 0.21 | 165 | 164 | 1 |
| Starting a Business | 66.96 | 69.71 | 2.75 | 158 | 161 | -3 |
| Trading Across Borders | 59.77 | 59.77 | 0 | 123 | 123 | 0 |

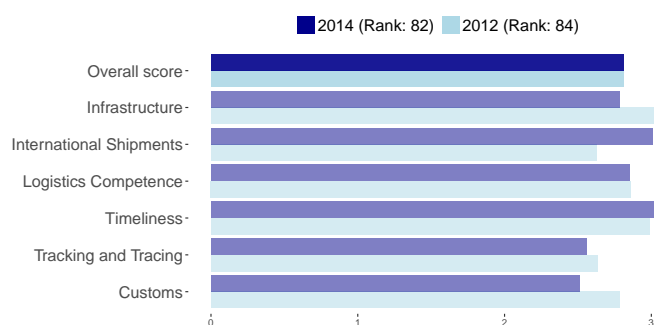
Source: Doing Business Report 2015

WEF Competitiveness Indicators (Scale 1-7, 7=best)



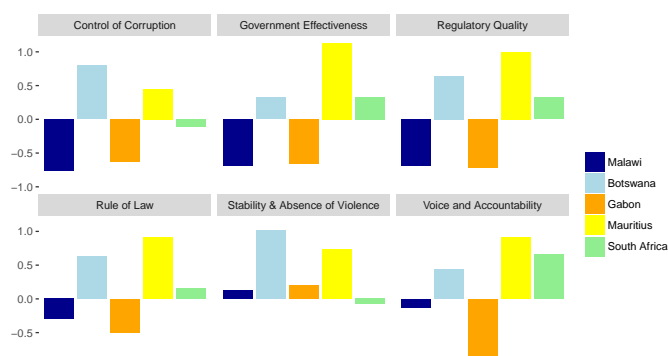
Source: WEF Global Competitiveness Report 2015

Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

Trade Policy

| | 2010 | 2014 |
|--|------|------|
| Applied Tariff (Incl. Prefers. and Trade-Weighted) | 11.6 | 7.0 |
| Binding (%) | 31.9 | 30.7 |
| Dispersion (Standard Deviation) | 10.7 | 11.8 |
| Import duties collected (%; 2011-2013) [1] | — | 3.2 |
| MFN Tariff (Agriculture) | 17.4 | 18.4 |
| MFN Tariff (Non-Agriculture) | 11.8 | 11.3 |
| MFN Tariff (Simple Average) | 12.7 | 12.3 |
| Services sectors with GATS commitments [1] | — | 33.0 |

Sources: WITS, [1] WTO Trade Profiles

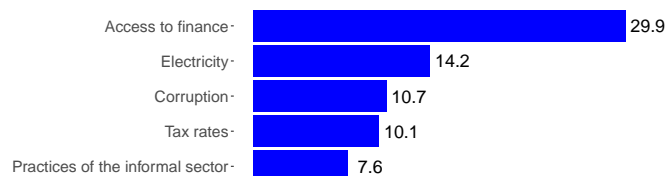
Private Sector View

Enterprise Survey 2014

| | Sub-Saharan Africa | Malawi | All Countries |
|---|--------------------|--------|---------------|
| Number of electrical outages in a typical month | 8.30 | 6.70 | 6.30 |
| Percent of firms with a bank loan/line of credit | 23.10 | 26.80 | 34.30 |
| Proportion of investment financed by banks (%) | 9.90 | 13.80 | 14.30 |
| Proportion of investment financed internally (%) | 76.70 | 65.80 | 71.80 |
| Senior management time spent dealing with the requirements of government regulation (%) | 8.20 | 5.00 | 9.90 |

Source: Enterprise Survey 2014

Top 5 constraints according to ES 2014 (% respondents)



Source: Enterprise Survey 2014

Top 5 constraints according to WEF 2015 survey (% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015



T&C Snapshots Operations Note



Malawi

SCD/CPF

Most Recent

| Product | Document | Date |
|--|----------|------------|
| Malawi - Performance and learning review of the country assistance strategy for the period FY2013-16 | | 2015-04-29 |

Planned

| Product | Concept Review Date | Board Date |
|---------|---------------------|------------|
| None | | |

WB Lending Pipeline

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Begin Appraisal | Commitment (US\$M) | Latest Sort Overall Risk Rating | FY Expenses (US\$K) | Cum Expenses (US\$K) | FY Prob |
|------------|---------------------------------------|-----------------|---------------|--------------------|-----------------|--------------------|---------------------------------|---------------------|----------------------|---------|
| P145706 | Business Enabling Environment Project | Brian G. Mtonya | 2013-05-30 | IPF | 2013-05-30 | 5 | — | 0 | 0 | — |

WB Portfolio

Active

| Project ID | Project Name | Team Leader | Approval Date | Lending Inst. Type | Closing Date | Commitment (US\$M) | Undisbursed Balance (US\$M) | Project Rating DO | Project Rating IP | Overall Risk | Months in Problem Status |
|------------|--------------|-------------|---------------|--------------------|--------------|--------------------|-----------------------------|-------------------|-------------------|--------------|--------------------------|
| None | | | | | | | | | | | |

Closed

[illegible]

Active

Closed

IFC ASA

Active

Pipeline

Closed

| Project ID | Project Name | Team Leader | IP Approval Date | Expected End Date | Approval Value (in US\$K) | Total Expenditures (in US\$K) | Current FY Expenditure (in US\$K) |
|------------|--------------|-------------|------------------|-------------------|---------------------------|-------------------------------|-----------------------------------|
| None | | | | | | | |