

# T&C

## Snapshots

### Data Note

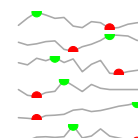


## Vietnam

GDP (US\$ billions) (2016)	Population (millions) (2016)	Income per capita (current US\$) (2016)	Poverty rate (2012)	Unemployment rate (2014)
208.6	92.3	2,261.4	3.2	2.3

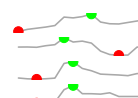
### Macro Indicators

	Avg 2002-2011	2012	2013	2014	2015	2016
GDP growth (annual %)	6.579	5.250	5.420	5.980	6.231	6.317
Current account balance	-2.917	5.969	5.488	4.783	0.247	-0.017
Fiscal balance (% of GDP)	-1.909	-6.699	-6.940	-5.970	-5.407	-4.997
Remittances, received (% of GDP) [1]	6.086	—	—	—	—	—
Real Effective Exchange Rate (2010=100)	90.264	110.038	117.358	121.659	128.186	125.629
Consumer Price Index, annual percent change	8.735	9.099	6.605	4.076	1.500	2.950



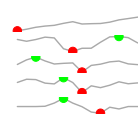
### Investment indicators

	Avg 2002-2011	2012	2013	2014	2015	2016
Gross domestic investment (% GDP)	27.1	27.7	27.6	28.3	29.1	29.8
Gross domestic investment, of w: Private investment (% GDP) [1]	34.7	27.2	26.7	26.8	—	—
Inward FDI (% of GDP) [2]	5.9	5.4	5.2	4.9	—	—
Inward FDI, % of private investment [2]	17.6	22.2	NA	—	—	—



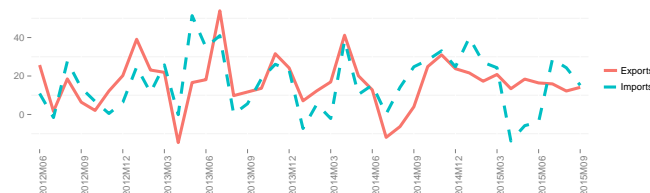
### Trade Indicators

	Avg 2002-2011	2012	2013	2014	2015	2016
Total Trade in Goods and Services (% of GDP, real terms)	128.48	163.84	182.19	192.78	203.78	214.16
Trade balance (% GDP, real terms)	-3.58	0.85	1.16	0.23	-3.94	-5.05
Exports, Goods and Services, annual percent change (real terms)	12.95	15.73	17.37	11.56	9.99	11.24
Imports, Goods and Services, annual percent change (real terms)	13.66	9.45	17.09	12.73	14.60	12.20
Total reserves in months of imports [1]	2.68	2.48	2.17	—	—	—



Sources: MFM note, [1] World Development Indicators (WDI), [2] UNCTADSTAT, [3] World Economic Outlook (WEO)

### Goods Export and Import volume growth, 2012-2015



Source: Development Prospects Group (DECPG)

### Gross Value Added by Economic Activity 2013 (% GDP)



Source: World Development Indicators (WDI)

### Top 5 Exports by % of Total Value, 2014

Telephone sets, including telephone	Crude petroleum	Other footwear with uppers of leather	Coffee, not roasted, whether or not
16	5	3	—
		Portable automatic data processing	
		—	—

### Imports Categories by % of Total Value, 2014

Capital goods	Intermediate goods	Consumer goods	Raw materials
37	37	18	8

Source: World Integrated Trade Solution (WITS)

### Doing Business 2015 Ranks (among all countries)

	DB 2015 Rank	DB 2016 Rank	Change in Rank
Dealing with Construction Permits	12	12	0
Ease of Doing Business Rank	93	90	3
Enforcing Contracts	74	74	0
Getting Credit	36	28	8
Getting Electricity	130	108	22
Paying Taxes	172	168	4
Protecting Minority Investors	121	122	-1
Registering Property	58	58	0
Resolving Insolvency	125	123	2
Starting a Business	125	119	6
Trading Across Borders	98	99	-1

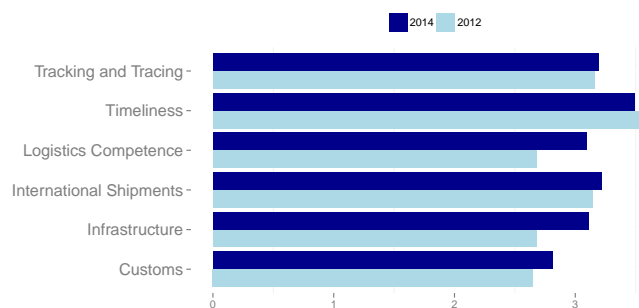
Source: Doing Business Report 2015

## WEF Competitiveness Indicators (Scale 1-5, 5=best)



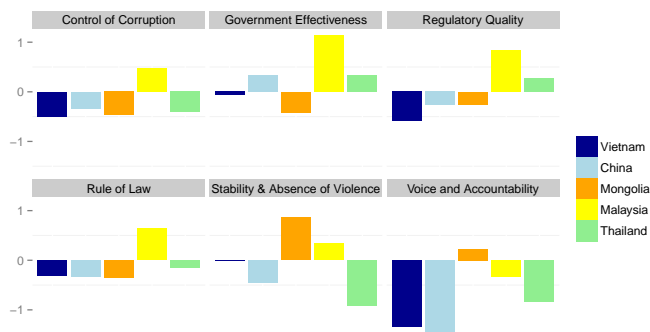
Source: WEF Global Competitiveness Report 2015

## Logistics Performance Index (Scale 1-5, 5=best)



Source: Logistics Performance Index (World Bank)

## World Governance indicators (Std. score, High=best)



Source: Worldwide Governance Indicators

## Trade Policy

	2010	2014
Applied Tariff (Incl. Prefers. and Trade-Weighted)	7.3	6.6
Binding (%)	100	100
Dispersion (Standard Deviation)	13	12.6
Import duties collected [1]	—	—
MFN Tariff (Agriculture)	17	16.9
MFN Tariff (Non-Agriculture)	8.4	8.1
MFN Tariff (Simple Average)	9.8	9.3
Services sectors with GATS commitments [1]	—	105

Sources: WITS, [1] WTO Trade Profiles

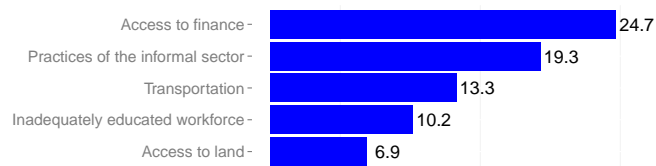
## Private Sector's Views

### Enterprise Survey 2013

	Vietnam	East Asia and Pacific	All Countries
Number of electrical outages in a typical month	1.00	3.50	6.30
Percent of firms with a bank loan/line of credit	49.90	35.00	34.30
Proportion of investment financed by banks (%)	12.00	12.80	14.30
Proportion of investment financed internally (%)	74.70	74.70	71.80
Senior management time spent dealing with the requirements of government regulation (%)	4.60	6.70	9.90

Source: Enterprise Survey 2013

### Top 5 constraints according to ES 2013 (% respondents)



Source: Enterprise Survey 2013

### Top 5 constraints according to WEF 2015 survey (% respondents among 88 executives)



Source: WEF Global Competitiveness Report 2015

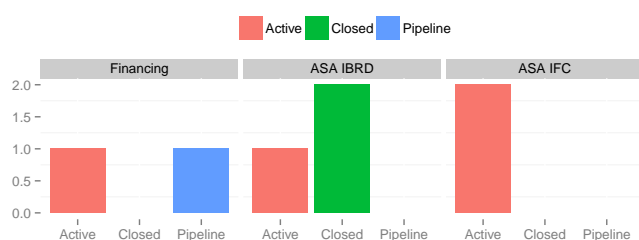


## Vietnam

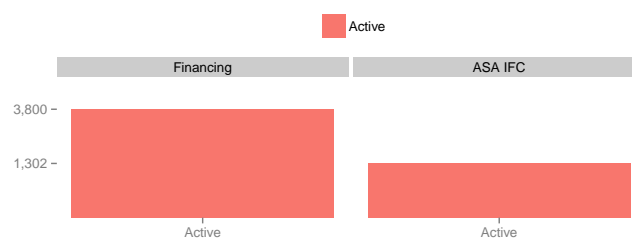
## T&C Product Line Operations Board Approved Within The Last 3 Fiscal Years

### Status of Operations

By number of projects



By amount in thousands of US\$  
(ASA IBRD products not included)



Sources: IBRD Operations, IFC group Operations

### Financing

Project ID	Project Name	Approval Date	Status	Major Sector	Major Theme	Amount (in US\$ K)
P155260	Vietnam Climate Innovation Center (VCIC)	2015-10-30	Active	Agriculture, fishing, and forestry	Financial and private sector development	3800
P158817	Vietnam Logistics Statistical System	2016-04-08	Pipeline	Transportation	Trade and integration	—

### Advisory Services and Analytics (ASA) IBRD

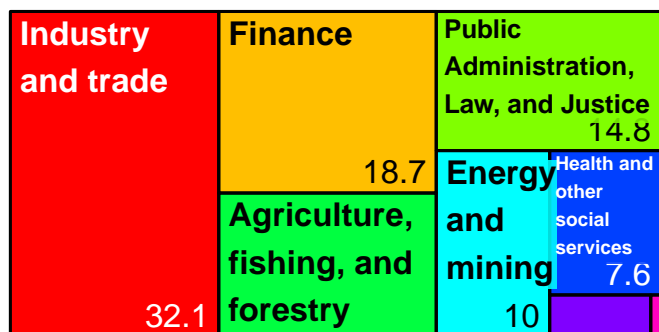
Project ID	Project Name	Approval Date	Status	Major Sector	Major Theme	Amount (in US\$ K)
P158037	Vietnam Global Value Chains	2016-06-30	Active	Public Administration, Law, and Justice	Financial and private sector development	—
P126546	Developing Knowledge Partnership	2014-03-24	Closed	Public Administration, Law, and Justice	Economic management	—
P143775	TA Support for CIT and VAT Law Amendment	2014-03-17	Closed	Public Administration, Law, and Justice	Public sector governance	—

### Advisory Services and Analytics (ASA) IFC

Project ID	Project Name	Approval Date	Status	Amount (in US\$ K)
599615	Industrial Resource Efficiency	2014-03-12	Active	277
600060	Vietnam Agri-Finance and Good Agricultural Practices	2013-10-17	Active	1,025

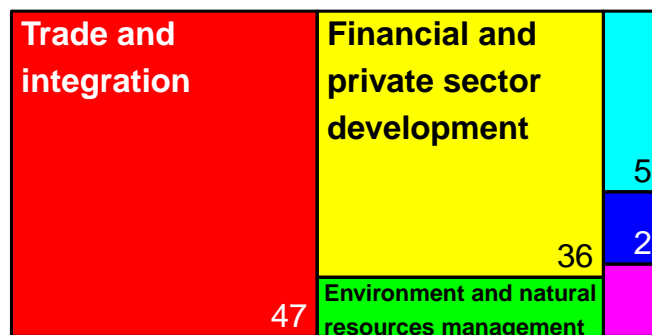
## Major sectors and themes

Operations by sector, in percent



Source: IBRD Operations database

Operations by theme, in percent



Source: IBRD Operations database

## T&C Staff in charge of operations

Name	Job title	Location	Role	Project ID	Project name
Coony, Jonathan d'Entremont	Program Coordinator	WASHINGTON, DC	Team Leader	P155260	Vietnam Climate Innovation Center (VCIC)
Doretta, Diletta	Operations Officer	WASHINGTON, DC	Team Member	P155260	Vietnam Climate Innovation Center (VCIC)
Eldozdar, Yehia Khedr	Monitoring & Evaluation Specialist	WASHINGTON, DC	Team Member	P155260	Vietnam Climate Innovation Center (VCIC)
Langyintuo, Augustine Sangson	Senior Operations Officer	NAIROBI, KENYA	Extended-Team Member	600060	Vietnam Agri-Finance and Good Agricultural Practices
Malinska, Jana	Senior Program Officer	WASHINGTON, DC	Team Leader	P155260	Vietnam Climate Innovation Center (VCIC)
Nguyen, Lan Van	Senior Operations Officer	HANOI, VIETNAM	Extended-Team Member	600060	Vietnam Agri-Finance and Good Agricultural Practices
			Team Leader	P155260	Vietnam Climate Innovation Center (VCIC)
Nguyen, Nhan Thi Thu	Operations Officer	HANOI, VIETNAM	Team Member	P155260	Vietnam Climate Innovation Center (VCIC)
Nguyen, Viet Anh	Operations Officer	HANOI, VIETNAM	Extended-Team Member	600060	Vietnam Agri-Finance and Good Agricultural Practices
Pham, Van Hoang	Associate Operations Officer	HANOI, VIETNAM	Extended-Team Member	600060	Vietnam Agri-Finance and Good Agricultural Practices
Whyte, Robert	Senior Investment Promotion Officer	WASHINGTON, DC	Extended-Team Member	600060	Vietnam Agri-Finance and Good Agricultural Practices