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Hi, I'm Asa

Now:

Postdoc at Yale School of Environment

Grad school/pandemic:

EPA Office of Transportation and Air Quality

PhD:

Michigan State University

Before:

University of Chicago

Biofuel co. in Braddock, PA

Carnegie Mellon

Themes

Technical change and light-duty vehicle policy

1. “Attribute Production and Technical Change in Automobiles”
2. “The Marginal Benefits of Electrification Policy”
3. Distributional impacts of standards

Household adoption of green technologies

4. “How is Rooftop Solar Capitalized in Home Prices?”
5. A battery storage field experiment
6. Solar and EV co-adoption

Policy and regulation under uncertainty

7. “Political Risk Reduces Solar Adoption in RPS”
8. “Technology Specific Subsidies and Policy Longevity”
9. Dynamic Intraseasonal Farming Investment, Abandonment, and Climate Change
10. Hedonic estimation under uncertainty

R&R; working paper; work in progress

Approach

Structural modeling

Theory motivated reduced form estimation

Dynamics, real options, simulations

Attribute Production and Biased Technical Change in Automobiles

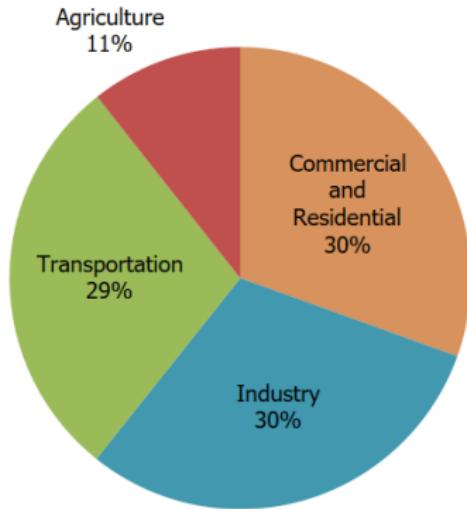
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Multi-attribute durable goods are responsible for the majority of US GHGs



U.S. Environmental Protection Agency (2023). Inventory of U.S. Greenhouse Gas Emissions and Sinks: 1990–2021

Cars and trucks

- Fuel economy, size, acceleration

Buildings

- Energy consumption, size, natural light

Computing and server clusters

- Energy consumption, speed, number of operations, footprint

These attributes are physically co-determined

Economists have worried that regulation causes attribute trade-offs for a long time

Rand Journal of Economics
Vol. 16, No. 4, Winter 1985

The nonpecuniary costs of automobile emissions standards

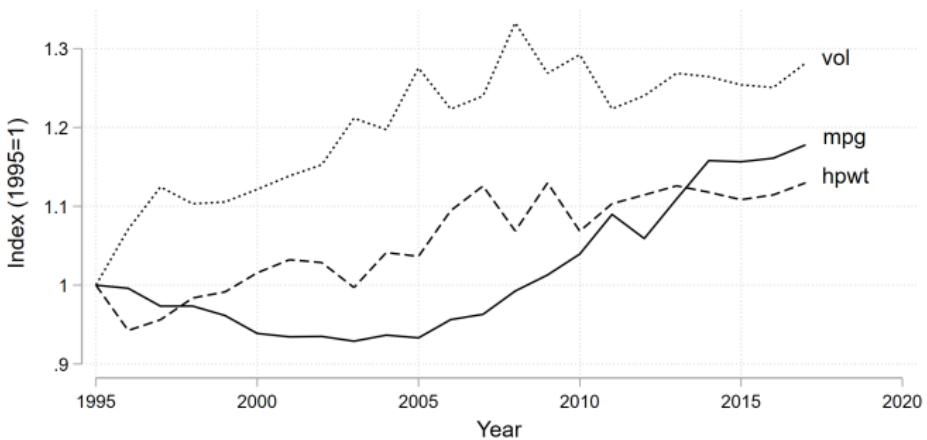
Timothy F. Bresnahan*

and

Dennis A. Yao**

An important component of the costs of automotive air-pollution control has been nonpecuniary: a decline in vehicle performance characteristics. This regulatory impact on what the auto industry calls "drivability" has never been quantified, although there is considerable reason to believe that it has been a major component of the costs of some of the auto emissions standards of the last decade. We develop a methodology for econometric assessment of such costs, and apply it to the automobile air pollution standards of 1972-1981. We find that these costs are important. For the first standards implemented in the 1970s, they exceeded the costs of pollution control equipment installed on the car and the costs of decreased fuel efficiency. Since then, however, advances in compliance technology have allowed increases in automobile quality so that incremental costs of recent standards are much lower than previously believed.

Yet, cars are bigger, faster, and more efficient



+38% MPG
+56% hp/wt
+7% vol.

Estimated cost of 2012-16 standards were overly pessimistic

Knittel (2011)

- Rate of technical change insufficient to meet standards
- Standards require size to rollback to 1980s levels

EPA TSD (2010)

- Expected shadow cost approx. \$20 per gram CO₂/mile
- Observed shadow cost approx. \$1-7 per gram CO₂/mile (Yeh et al. 2021)

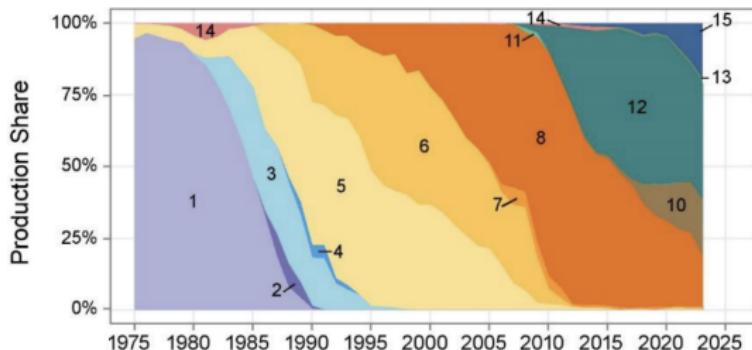
Whitefoot, Fowlie and Skerlos (2017)

- Trade-offs reduce costs by 1/3

What are we missing?

And can innovation substitute for GHG regulation?

Figure 4.3. Production Share by Engine Technology



Fuel Delivery	Valve Timing	Number of Valves	Key
Carbureted	Fixed	Two-Valve	1
		Multi-Valve	2
Throttle Body Injection	Fixed	Two-Valve	3
		Multi-Valve	4
Port Fuel Injection	Fixed	Two-Valve	5
		Multi-Valve	6
Gasoline Direct Injection (GDPI)	Fixed	Two-Valve	7
		Multi-Valve	8
Gasoline Direct Injection (GDI)	Variable	Multi-Valve	9
		Multi-Valve	10
Diesel	Fixed	Multi-Valve	11
		Multi-Valve	12
EV/PHEV/FCV	—	Two-Valve	13
		Multi-Valve	14
	—	—	15

Source: EPA Trends Report 2023

- Aghion et al. (2016b) \uparrow gas price $\implies \uparrow$ green patents
- How does innovation interact with preferences, gas prices, and policy?

This paper

What we do

- Decompose the drivers of fleet attributes into preferences, policy, gas prices, technical change
- Technical change of different types
 - attribute-neutral
 - biased
 - discrete

How we do it

- Highly tractable model of long-run equilibrium attribute choices
- Estimate structural parameters with US purchase data 1995-2017
 - Producer attribute costs and trade-offs
 - Heterogeneous consumer preferences and demand elasticity's
- Simulate attribute mix turning off different channels

This paper

What we find

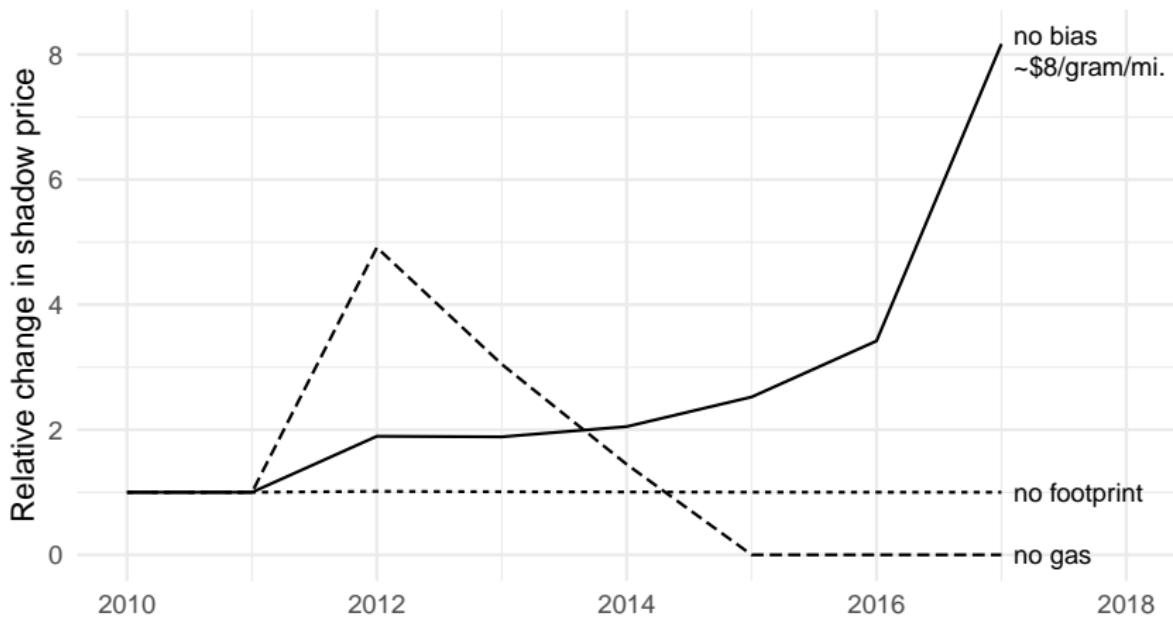
- Technical change biased against size and acceleration
No tech bias: mpg -9% ; size $+4\%$; speed $+21\%$
- Increasing preferences for size
No pref shift: mpg $+52\%$; size -25% ; speed -30%
- Effect of CAFE/GHG standards was small

Implications

- Technical change re-allocated to other attributes
- Policy and (biased) technical change are complements

Bias technical change accounts for difference from TSD

Counterfactual shadow price simulations



Our contributions

Using market data to infer **attribute trade-offs** and technical change for energy-using products (Newell, Jaffe and Stavins 1999; **Knittel (2011)**)

- Microfoundations with technology, preferences, and policy
- Control for gas prices to recover costs

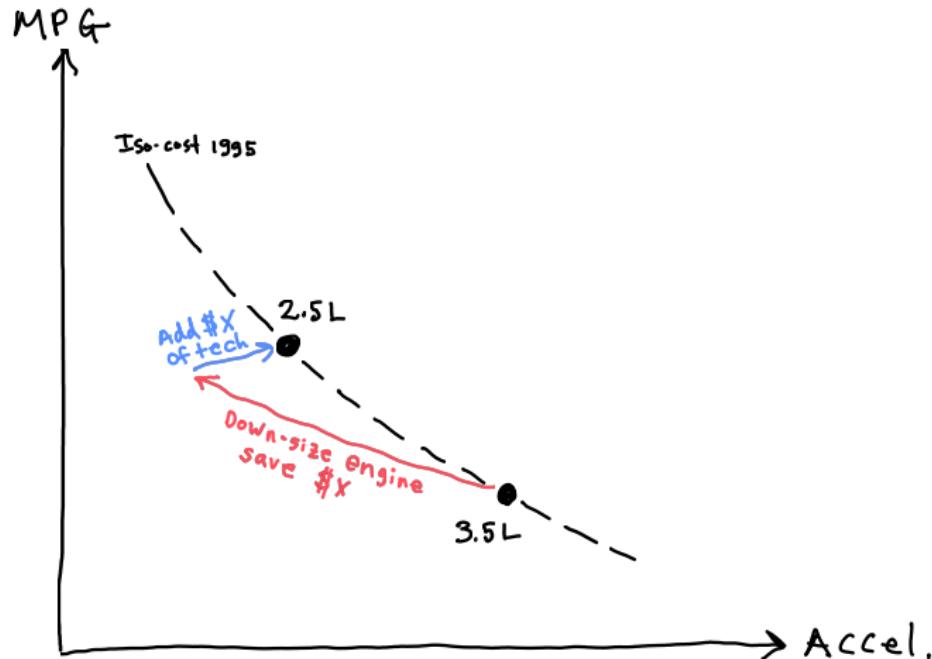
Carbon taxes and **directed technical change** (Hicks 1932; Acemoglu et al. 2012) for hybrids, EVs, and hydrogen engines (Aghion et al. 2016a)

- Implications of d.t.c. for car attributes in equilibrium

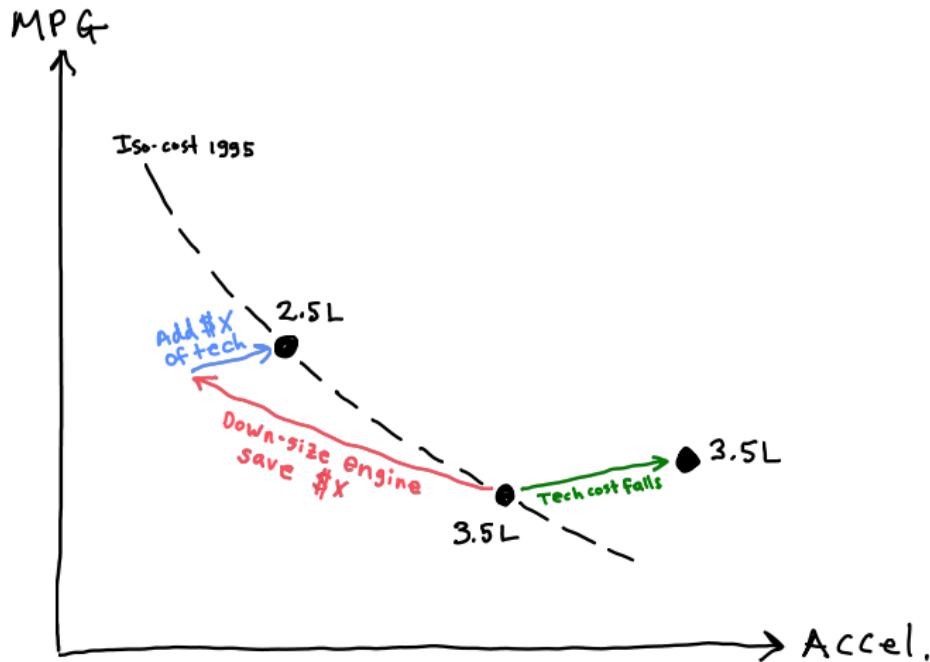
Estimating how car market responds to gas prices and **efficiency standards** (many; see Anderson and Sallee 2016 for a review)

- Tractable structural model that disentangles costs and preferences
- Long-run attribute trade-offs and technical change

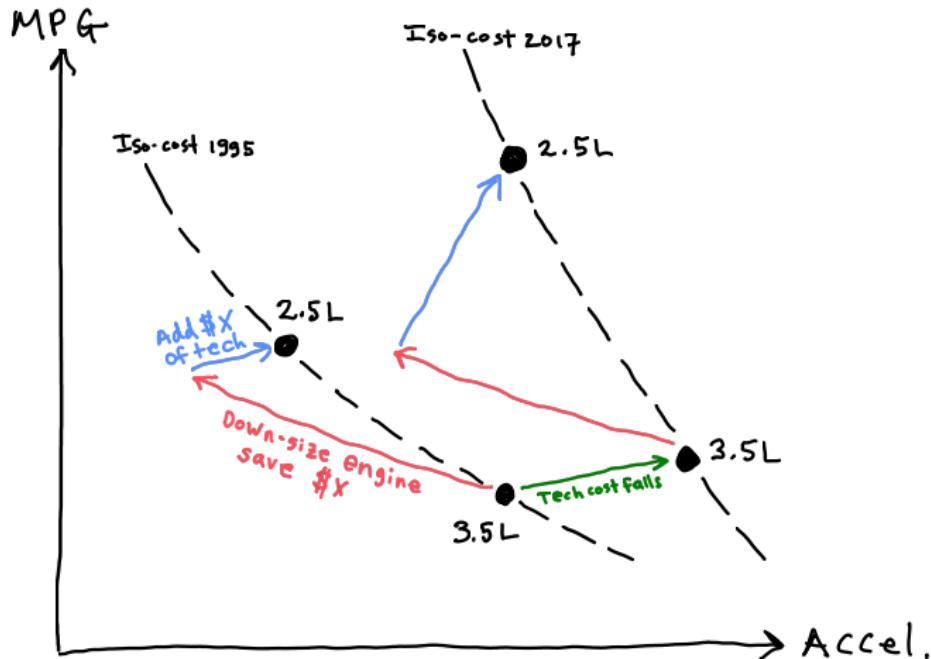
Technologies and design choices trace out the iso-cost



As tech costs decline, more care for same \$



Attribute-biased technical change



Theory of attribute production

Model

$$\max_{s,a,g} u(s, a, g) = \underbrace{y}_{\text{income}} + \underbrace{v(s, a)}_{\text{u from } a, s} - \underbrace{pgm}_{\text{fuel cost}} - \underbrace{c(s, a, g)}_{\text{car cost}} - \underbrace{\tau[g - \sigma(s)]}_{\text{efficiency std.}}$$

s : size (volume = $l \times w \times h$)

a : acceleration (HP/weight)

g : gallons-per-mile (a bad)

p : gasoline price

m : lifetime miles

σ : efficiency standard

τ : shadow cost (credit price)

Demand: multiple consumer types, unit demand for a car, quasilinear preferences

Supply: competitive, constant marginal cost per car, zero fixed cost for new models

Equilibrium: costs pass-through to consumer, each consumer type gets a car custom-tailored to their unique preferences

Model with functional-form assumptions

$$\max_{s,a,g} u(s, a, g) = \underbrace{y}_{\text{constant}} - \underbrace{[\beta_s s^{-\mu_s} + \beta_a a^{-\mu_a} + \beta_g g]}_{\text{disutility from goods}} - \underbrace{k e^{-\theta} s^{\alpha_s} a^{\alpha_a} g^{-\alpha_g}}_{\text{car cost}} \times \text{markup} + \underbrace{\tau \sigma(s)}_{\text{footprint std.}}$$

β 's: heterogeneous preferences

$$\beta_g = pm + \tau$$

μ 's: declining marginal utility

$$\text{demand elasticity} = -1/(1 + \mu)$$

common to all

k : cost shifter

θ : attribute-neutral technology

α 's: attribute-specific cost parameters

Necessary conditions

$$MB = MC$$

$$s: \beta_s = \frac{\alpha_s c(s, a, g)}{s^{-1}}$$

$$a: \beta_a = \frac{\alpha_a c(s, a, g)}{a^{-1}}$$

$$g: \beta_g = \frac{\alpha_g c(s, a, g)}{g}$$

$$MRS = MRTSA$$

$$\frac{\beta_s}{\beta_g} = \frac{\alpha_s}{\alpha_g} \frac{s}{g^{-1}}$$

$$\frac{\beta_a}{\beta_g} = \frac{\alpha_a}{\alpha_g} \frac{a}{g^{-1}}$$

$$\frac{\beta_s}{\beta_a} = \frac{\alpha_s}{\alpha_a} \frac{s}{a}$$

MRS = marginal rate of substitution (utility)

MRTSA = marginal rate of technical substitution in attributes (cost)

Constant MRTSA elasticity = α_j/α_k

Necessary condition for mpg identifies cost parameters

MPG conditional on size and acceleration

$$\ln g^{-1} \approx \frac{\theta}{1+\alpha_g} + \frac{1}{1+\alpha_g} \ln(pm + \tau) - \frac{\alpha_s}{1+\alpha_g} \ln s - \frac{\alpha_a}{1+\alpha_g} \ln a - \frac{1}{1+\alpha_g} \ln k$$

Estimate θ and α 's via OLS regression

► unconditional equilibrium attribute equations

The other two conditions identify demand parameters

Size

$$\ln s = \underbrace{\left(\theta - \alpha_a \ln a + \alpha_g \ln g - \tau \frac{\sigma_s}{c_s} \right)}_{\text{cost shifter for } s} + \frac{1}{\alpha_s + \mu_s} (\ln \mu_s \beta_s - \ln \alpha_s k)$$

Acceleration

$$\ln a = \underbrace{\left(\theta - \alpha_s \ln s + \alpha_g \ln g \right)}_{\text{cost shifter for } a} + \frac{1}{\alpha_a + \mu_a} (\ln \mu_a \beta_a - \ln \alpha_a k)$$

Estimate μ 's via OLS regression given $\hat{\theta}$ and $\hat{\alpha}$'s

- ▶ unconditional equilibrium attribute equations

Heroic assumptions and caveats

1. Free entry

We can ignore constant markups over attributes

Median markups are approx. 20% for all years (Grieco, Murry and Yurukoglu 2021) 

Alternatively, interpret α 's inclusive of markups

Implies a car for every person → long-run interpretation

2. Future gas price expectations

Anderson, Kellogg and Sallee (2013)

3. CAFE and GHG standards is small

Linear approximation for small τ

Effect is < 10% gas price 

4. Common α and μ for all cars and consumers

Effects on car attributes

	fuel econ	size	accel	c^*
Attribute-neutral technical change (θ)	+	+	+	+/-
Discrete tech. adoption, e.g. hybrids (\leftrightarrow)	+	+	+	+
Biased technical change (fuel econ)	+	-	-	+/-
Gas price	+	--	--	+/---
Gas price \times biased technical change	++	-	-	++ / -

Note: ++ > + > 0 > - > --; ++ / - > + / --



Data

Data on car choices and attributes



- Three waves: 2001, 2009, 2017
- 360,000 cars dating to 1980
- Year, state, miles, demographics



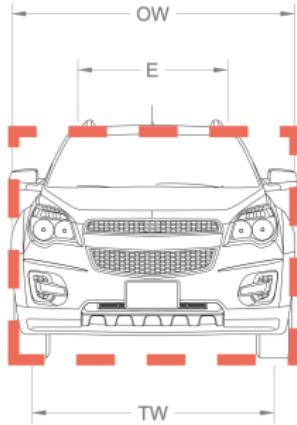
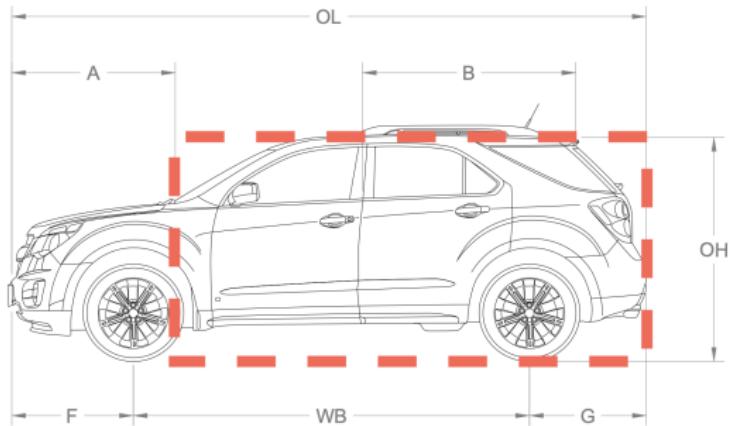
- Fuel economy and horsepower
- Total sales



- Curb weight and volume ($l \times w \times h$)
- Data for 1995-present

Final matched sample: 250,000 cars purchased 1995–2017

How we measure volume



Source: Transport Canada

How we measure acceleration

HP/weight \leftrightarrow acceleration time is relatively flat

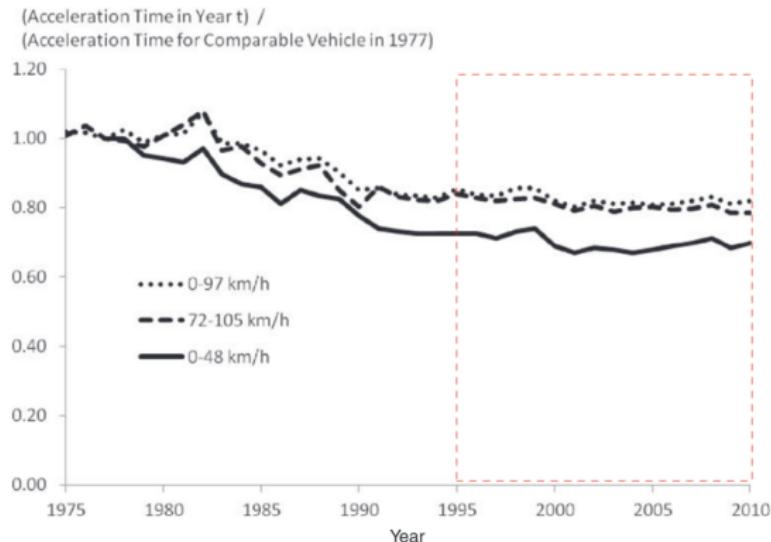
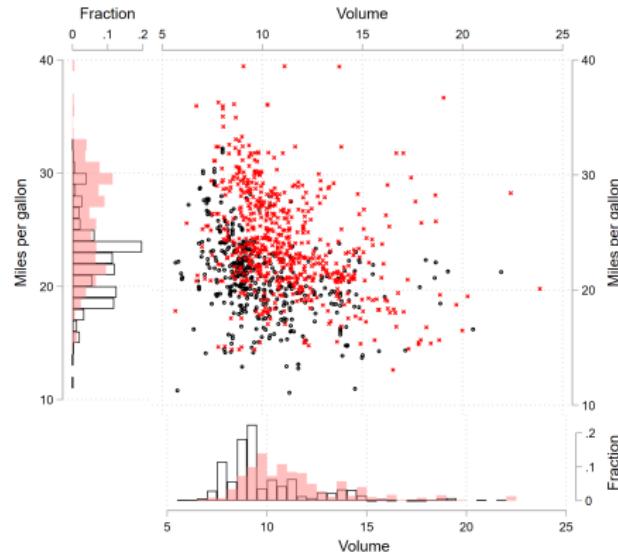
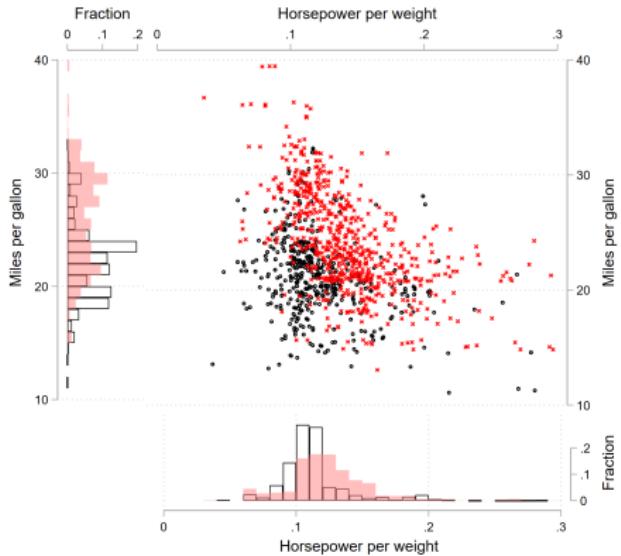


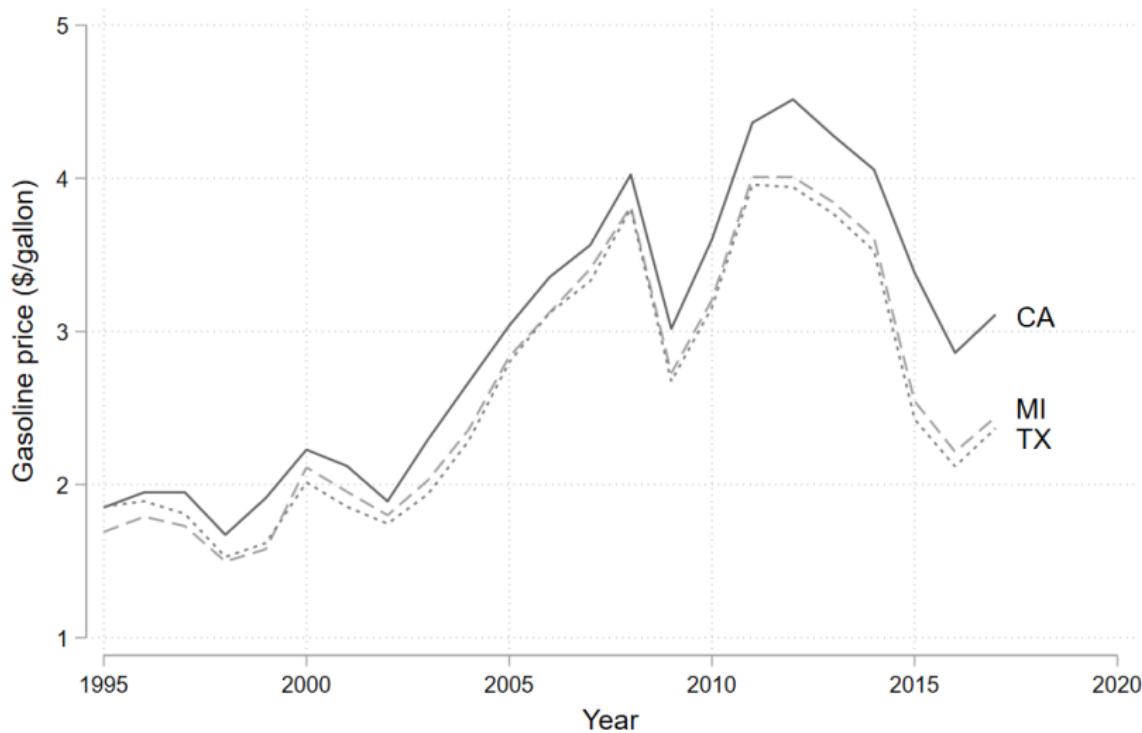
FIGURE 3 Ratio of expected acceleration time for vehicle in each year to that of comparable vehicle (i.e., same power, weight, transmission type, etc.) in 1977.

Source: MacKenzie and Heywood (2012)

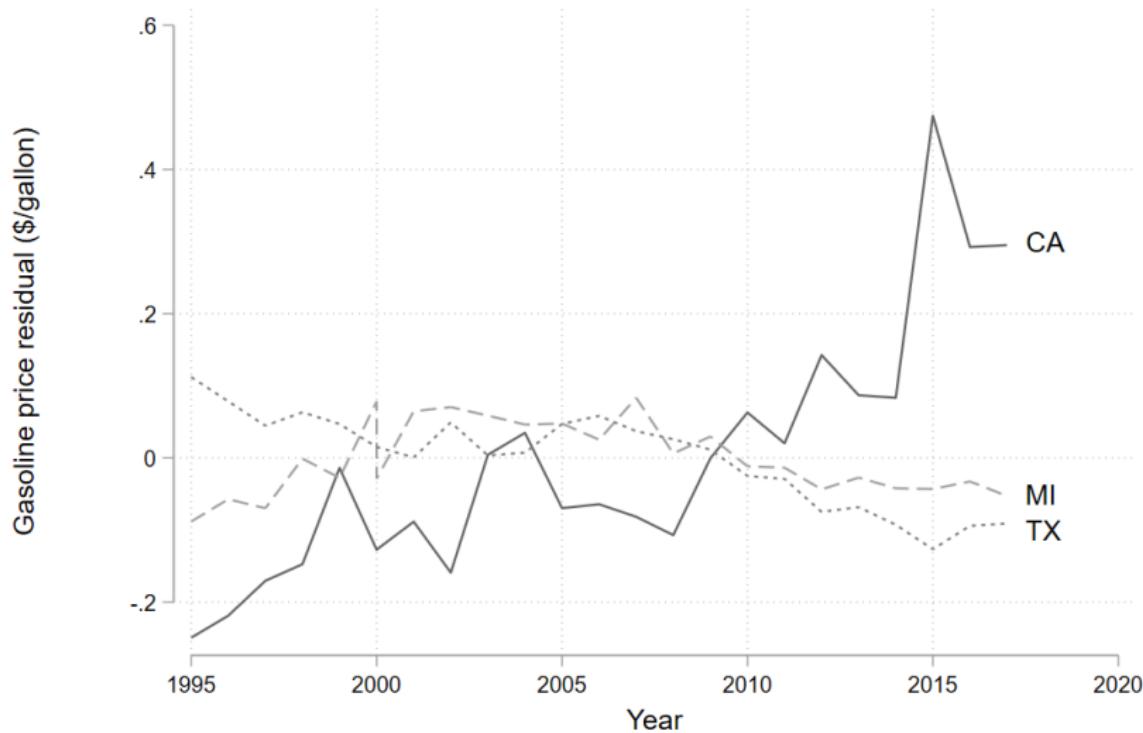
MPG demand vs. fuel economy vs. size and acceleration



Identifying variation: State-level gasoline prices



Identifying variation: State-level gasoline prices



Estimation

Estimation via OLS

Regression model:

$$\begin{aligned}\ln mpg_{ijt} = & \text{constant} + \theta(t) + \gamma_g \ln gasprice_{jt} \\ & + \gamma_a \ln hp/weight_{ijt} + \gamma_s \ln volume_{ijt} + controls_{jt} + \epsilon_{ijt}\end{aligned}$$

Details

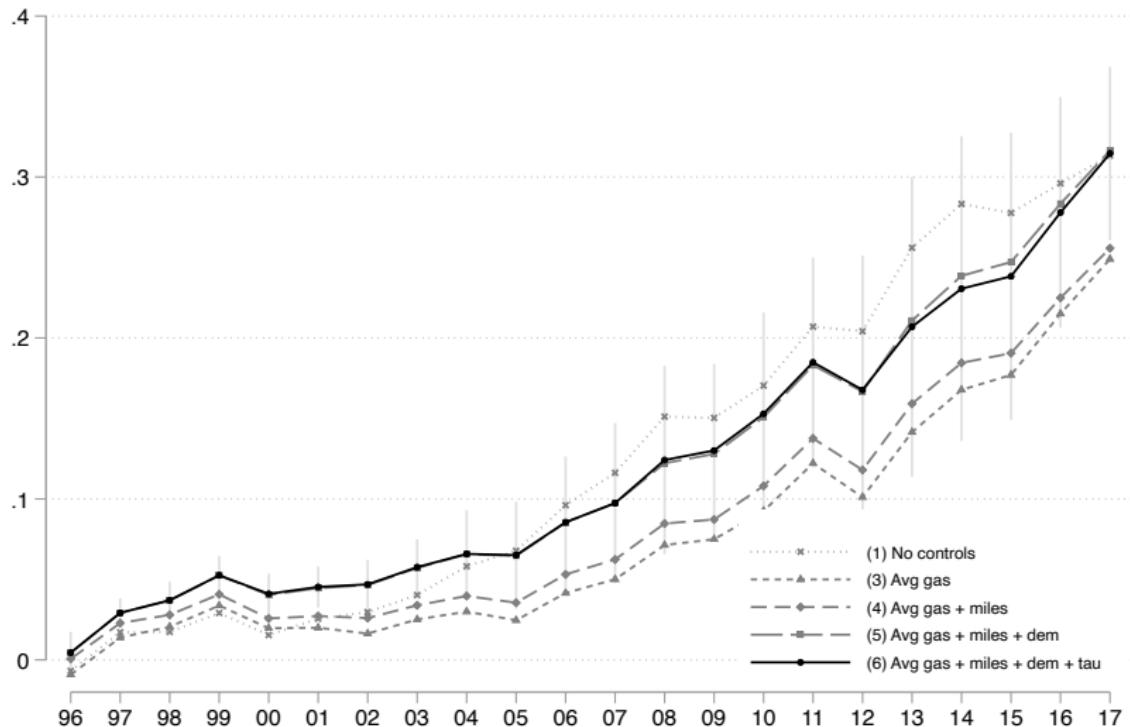
- Gas price: three year average
- $\theta(t)$: year dummies or linear trend
- State & pickup dummies in all models
- Optional controls: car age & log miles (squares, interaction), income, # people, # adults, # vehicles, hometown, urban, density
- Standard errors: clustered by state

Regression results: cost parameters

Dependent variable: *logmpg*

	(1)	(2)	(3)	(4)	(5)
Log 3-yr avg. gas price		0.111* (0.042)	0.095* (0.042)	0.093* (0.043)	0.098* (0.045)
Log HP/weight (γ_a)	-0.509*** (0.017)	-0.509*** (0.017)	-0.509*** (0.017)	-0.508*** (0.017)	-0.507*** (0.017)
Log volume (γ_s)	-0.469*** (0.007)	-0.469*** (0.007)	-0.469*** (0.007)	-0.467*** (0.007)	-0.467*** (0.007)
Pickup	-0.068*** (0.008)	-0.068*** (0.008)	-0.067*** (0.008)	-0.065*** (0.008)	-0.065*** (0.008)
Year FEes	X	X	X	X	X
State FEes	X	X	X	X	X
VMT x Age			X	X	X
Demographics				X	X
Shadow cost					X
$\frac{\partial \ln \text{mpg}}{\partial \ln \text{HP/Wt}} _{\Delta c=0} \left(\frac{\alpha_a}{\alpha_g} = \frac{\gamma_a}{1-\gamma_g} \right)$		-0.573*** (0.044)	-0.563*** (0.043)	-0.560*** (0.043)	-0.562*** (0.045)
$\frac{\partial \ln \text{mpg}}{\partial \ln \text{volume}} _{\Delta c=0} \left(\frac{\alpha_s}{\alpha_g} = \frac{\gamma_s}{1-\gamma_g} \right)$		-0.528*** (0.031)	-0.519*** (0.030)	-0.515*** (0.030)	-0.517*** (0.032)

Attribute-neutral technical change aprox. 1.5% per year



MRATS increasing over time

	(1) 1995-01	(2) 2002-09	(3) 2010-17
Log 3-yr ave. gas price	0.040 (0.030)	0.093** (0.032)	0.115* (0.044)
Log HP/weight (γ_a)	-0.212*** (0.016)	-0.525*** (0.016)	-0.589*** (0.013)
Log volume (γ_s)	-0.346*** (0.017)	-0.456*** (0.006)	-0.508*** (0.010)
Pickup	-0.012 (0.012)	-0.077*** (0.008)	-0.098*** (0.005)
$\frac{\partial \ln \text{mpg}}{\partial \ln \text{HP/Wt}} _{\Delta c=0} \left(\frac{\alpha_a}{\alpha_g} = \frac{\gamma_a}{1-\gamma_g} \right)$	-0.221*** (0.011)	-0.579*** (0.035)	-0.666*** (0.046)
$\frac{\partial \ln \text{mpg}}{\partial \ln \text{volume}} _{\Delta c=0} \left(\frac{\alpha_s}{\alpha_g} = \frac{\gamma_s}{1-\gamma_g} \right)$	-0.361*** (0.010)	-0.503*** (0.024)	-0.574*** (0.039)
State, year, demo. FEs	X	X	X

Estimated cost parameters are robust to alternative specifications and estimators

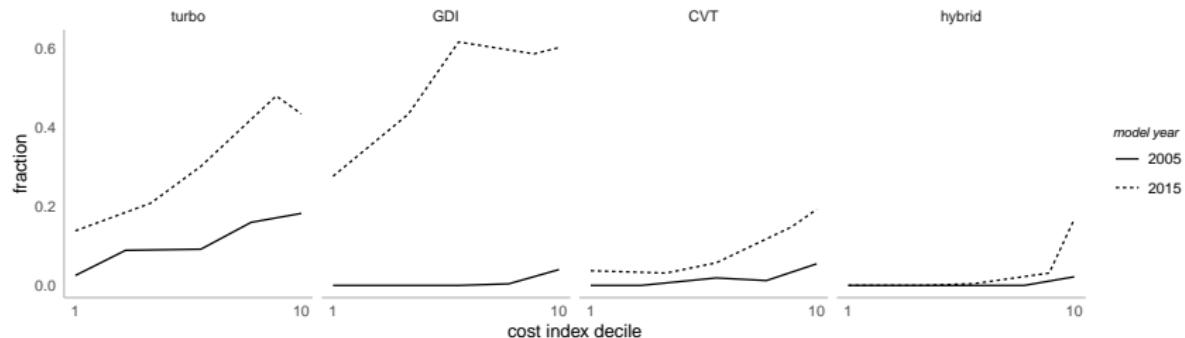
1. Gas price lags 
2. Flexible cost function 
3. Shadow price assumptions 
4. Instruments for acceleration and size (implementing now)

Regression results: preference parameters

	(1) Vol	(2) Vol	(3) HP/Wt	(4) HP/Wt
$\theta - \alpha_a \ln a + \alpha_g \ln g (\lambda_s)$	0.093*** (0.002)	0.092*** (0.002)		
$\theta - \alpha_s \ln s + \alpha_g \ln g (\lambda_a)$			0.102*** (0.001)	0.101*** (0.001)
$\mu_s = 1/\lambda_s - \alpha_s$	5.739*** (0.232)	5.885*** (0.199)		
$\mu_a = 1/\lambda_a - \alpha_s$			4.394*** (0.084)	4.457*** (0.055)
$\frac{\partial \ln s}{\partial mc_s} = -\frac{1}{1+\mu_s}$	-0.148*** (0.005)	-0.145*** (0.004)		
$\frac{\partial \ln a}{\partial mc_a} = -\frac{1}{1+\mu_s}$			-0.185*** (0.003)	-0.183*** (0.002)
State, year, demo. FEs	X	X		X

► equal coef. checks

Tech is adopted in cars with higher attributes



	turbo	GDI	CVT	hybrid
est. cost index	0.007*** (0.001)	0.010*** (0.001)	0.035*** (0.001)	0.019*** (0.000)
Num.Obs. year FE	26096 X	26096 X	26096 X	26096 X

Simulations

Structural decomposition of trends in car attributes

Baseline scenario

Four counterfactual scenarios

1. No change in gas prices
2. No change in car technology
3. No bias in technological change
4. No change in preferences for size and acceleration
5. No standards

Caution!

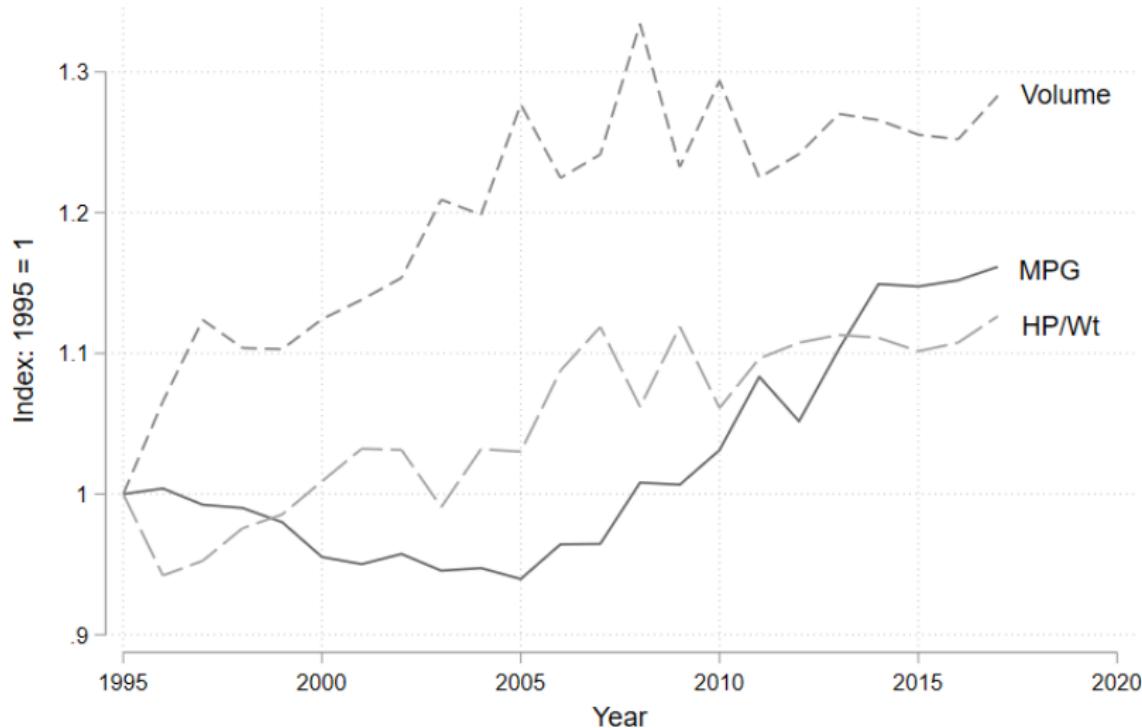
- We implicitly hold shadow cost of CAFE and GHG standards fixed—interpret as effect absent policy
- No standards shows effect of shadow price only, **not dynamic innovation effects**

How we implement simulations

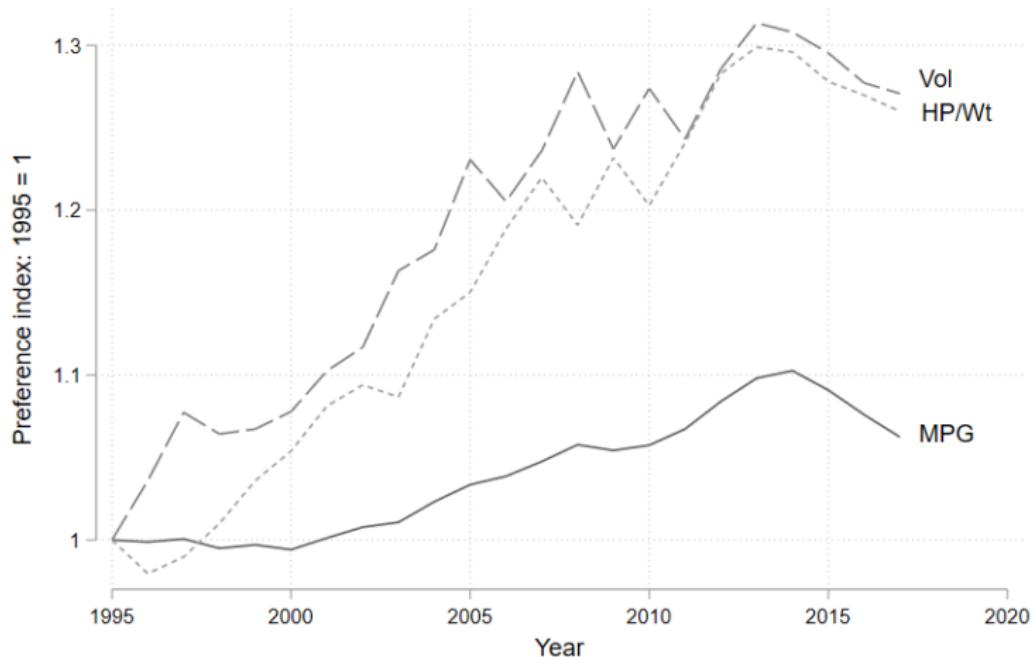
- Use unconditional equilibrium attribute equations 
- Constant mpg cost (α_g)
- Linear trends in size and acceleration costs (α_s, α_a)
- Year dummies for attribute-neutral technology (θ)
- Shadow cost (τ_t) from literature; estimate linear σ_t given attribute based standards
- Prefs for fuel economy given by:
$$\ln \beta_g = p_g + \ln m + \tau / pm$$

 $\ln p_g$: three-year average
 $\ln m$: predict via regression
- Prefs for size and acceleration via necessary conditions 
- Calibrate cost shifter by matching mpg choices (k)
- Turning off biased tech. change
$$\alpha_{kt} = \alpha_{k0} \frac{\sum_j \alpha_{jt}}{\sum_j \alpha_{j0}}$$

Baseline attributes



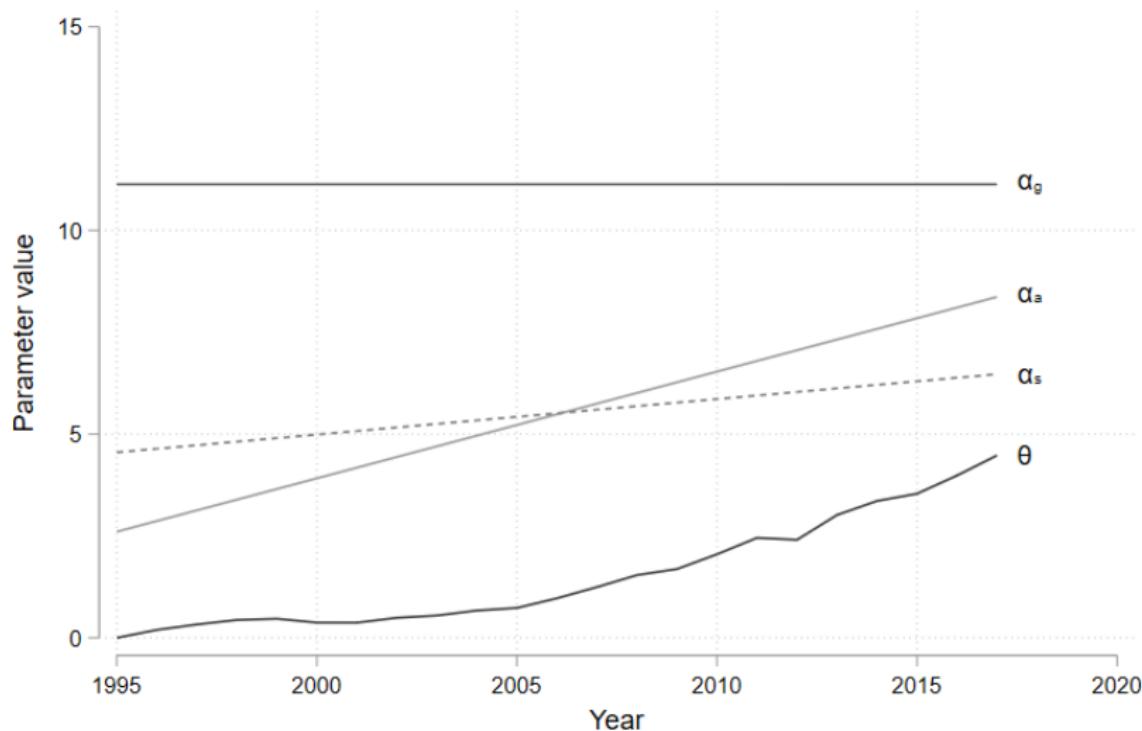
Prefs for all attributes grew; size the most



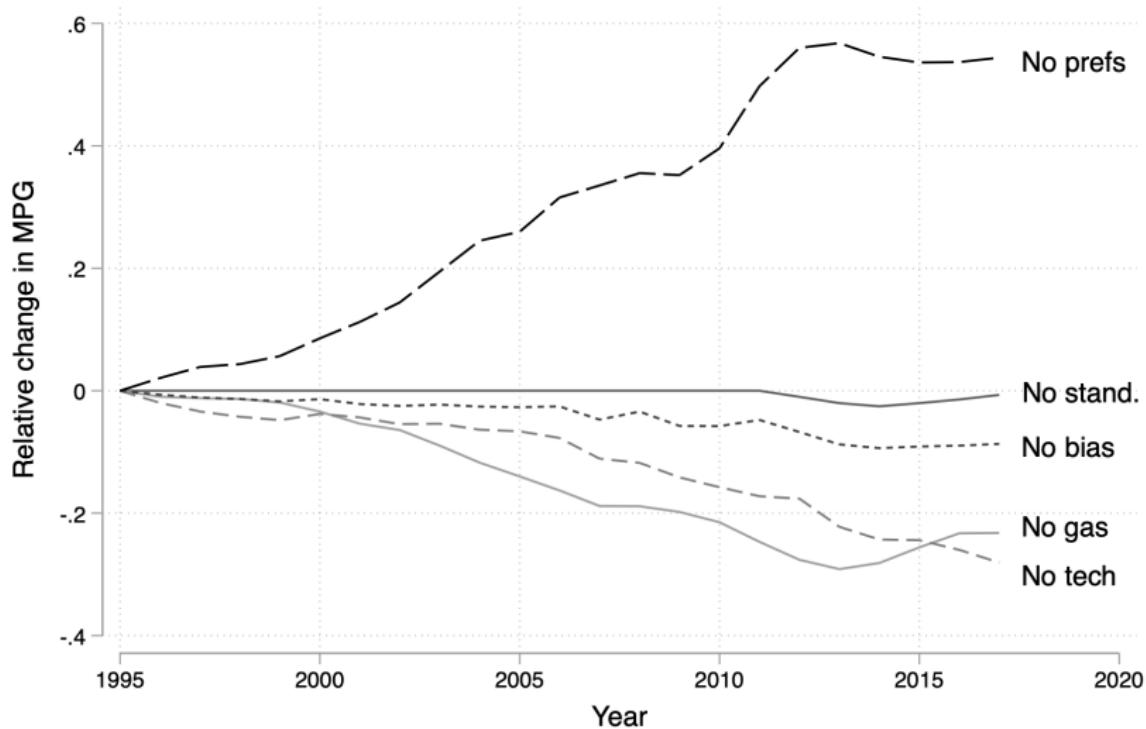
► joint distribution of preferences

► demographic correlates of preferences

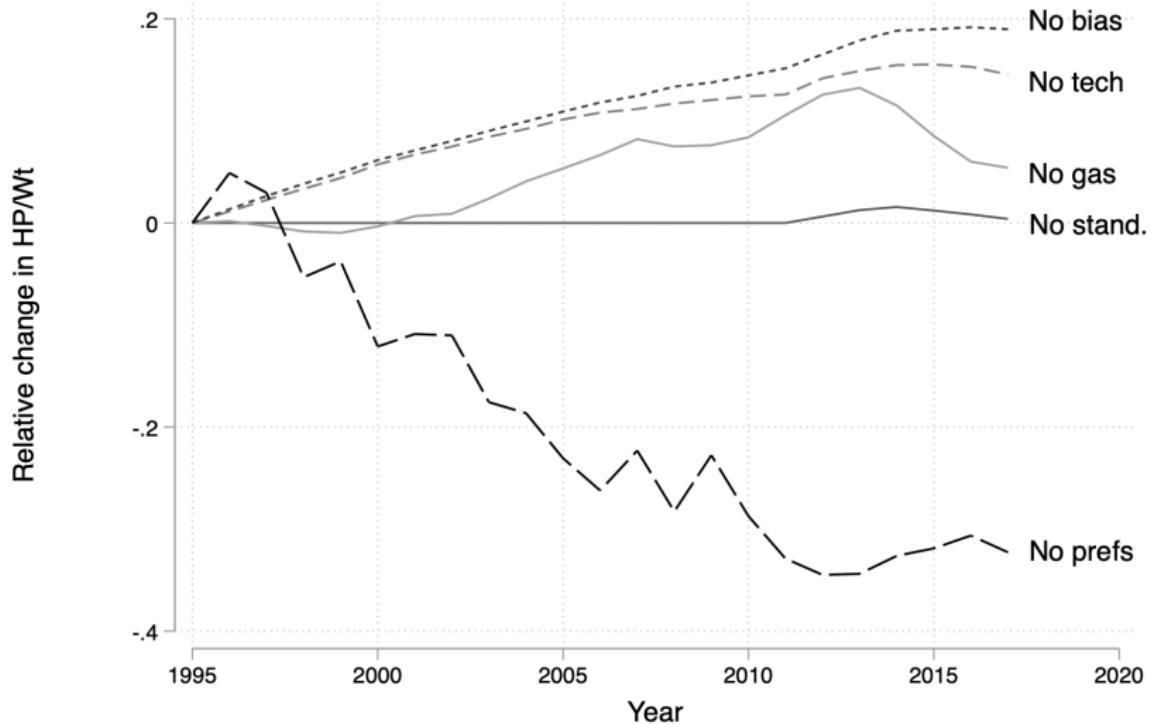
Technology parameters (θ and α 's)



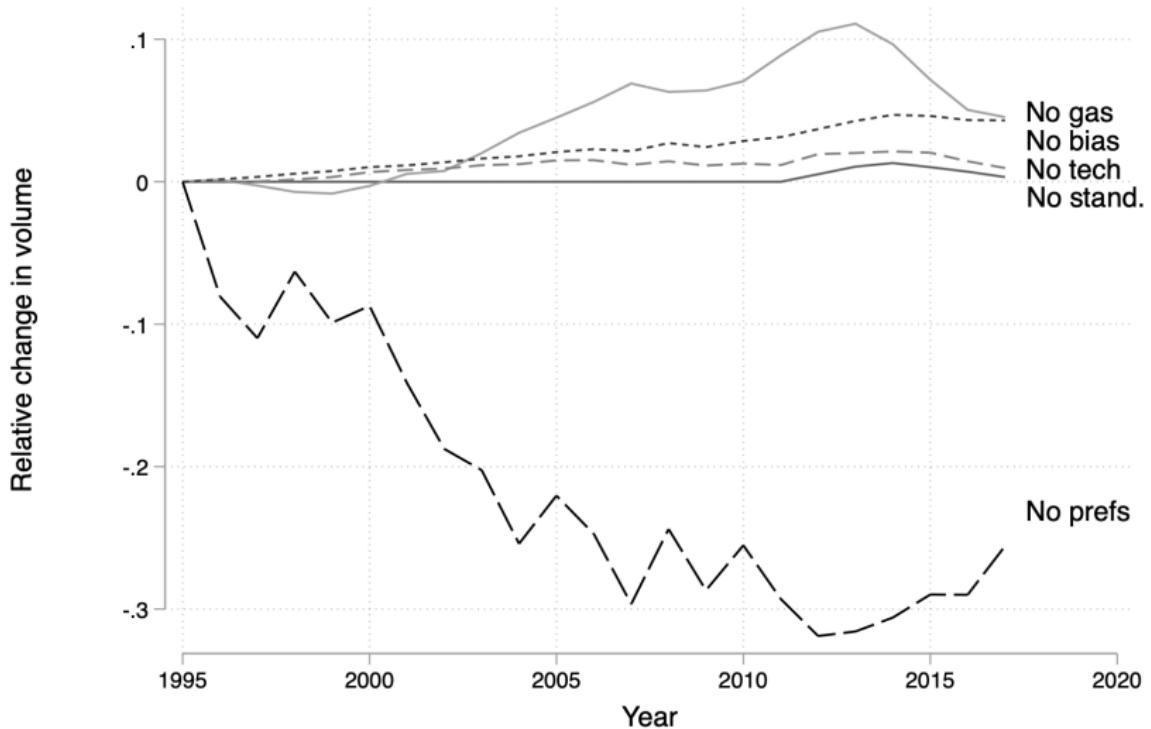
MPG: Changing prefs stole tech gains



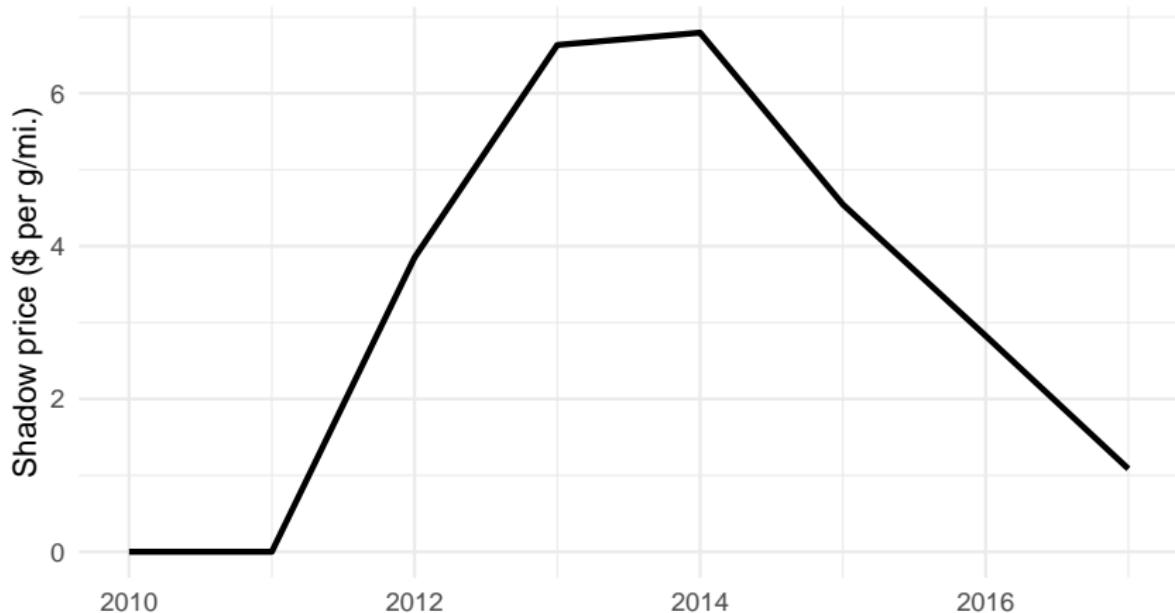
Acceleration: biased tech change dominates neutral tech change



Volume: Preferences matter most



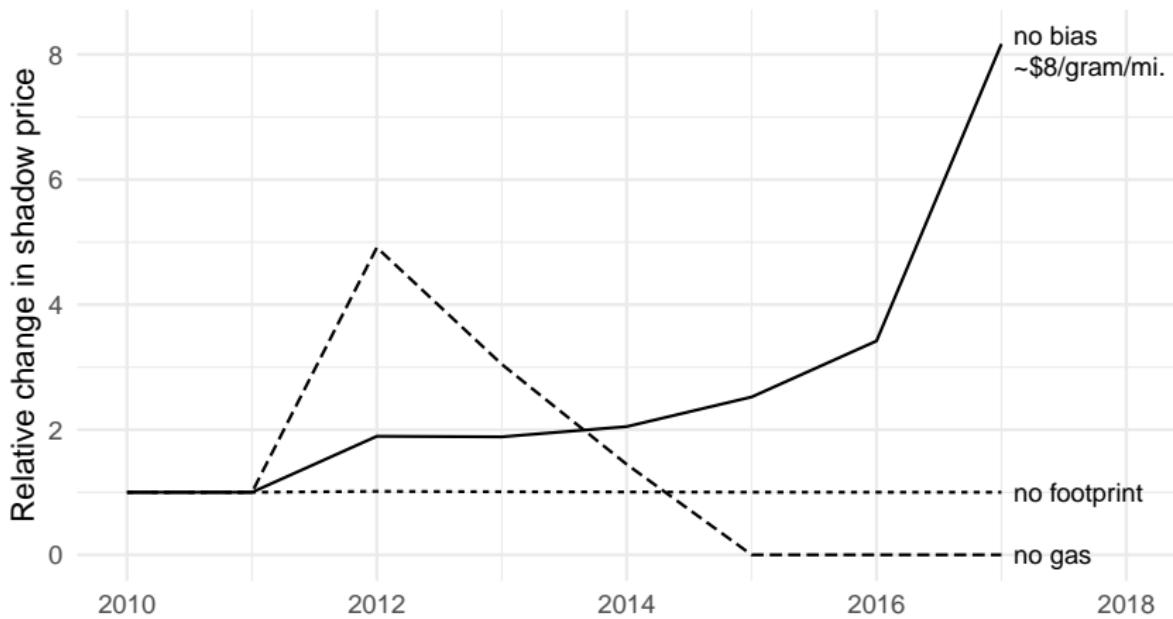
Shadow price of 2012 standards



Yeh et al. (2021)

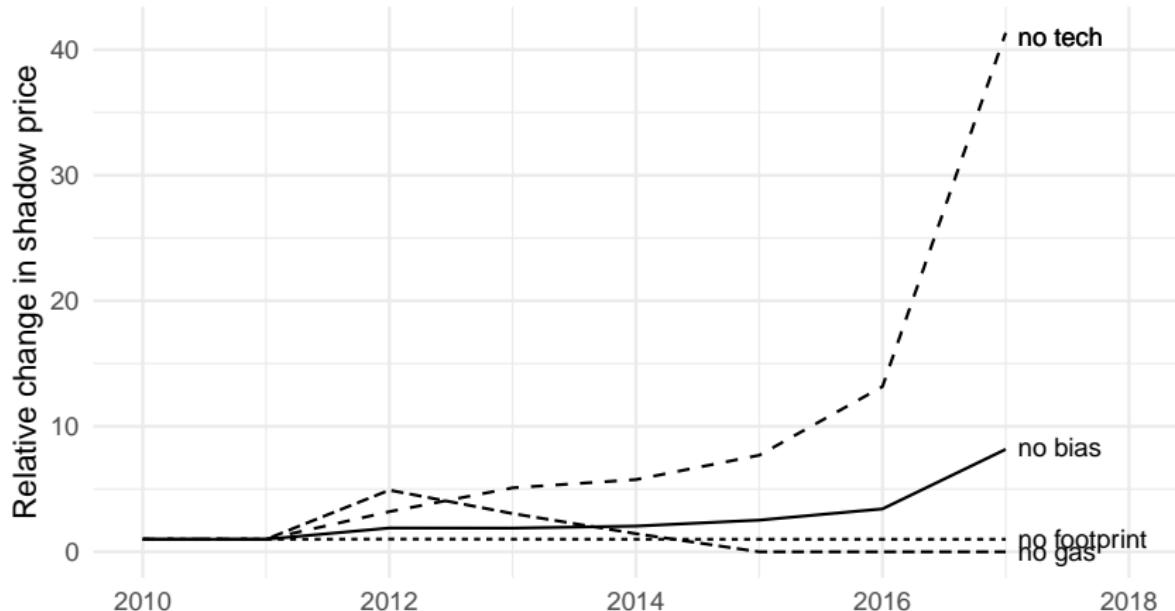
Bias is as important as gas price variation

Counterfactual shadow price simulations



Without technical change standard are expensive

Counterfactual shadow price simulations



Conclusions

Conclusions

What was missing before?

- Flexibility
- The direction of technical change
- Interaction of costs and evolving heterogeneous consumer preferences

What is the effect of technical change?

- Energy-saving technology re-allocated to size and power
- Biased technical change makes size and acceleration less sensitive to policy and reduces the cost of regulation
- Fuel economy 3x more sensitive to gas prices, taxes, and standards
- Bias is opposite that suggested by ALPHA 

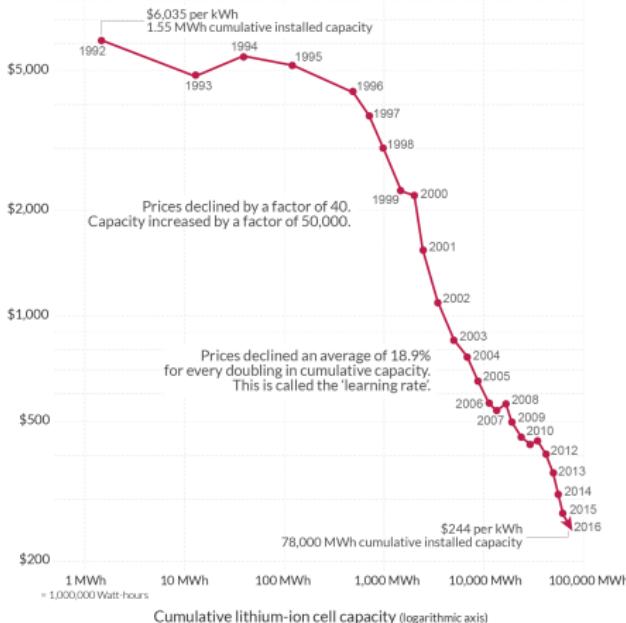
Implications for EVs

Price and market size of lithium-ion batteries since 1992

Our World
in Data

Price per kilowatt-hour; kWh (logarithmic axis)

\$10,000



Prices are adjusted for inflation and given in 2018 US-\$ per kilowatt-hour (kWh).

Source: Michael Ziegler and Jessica Trancik (2021). Re-examining rates of lithium-ion battery technology improvement and cost decline.

OurWorldInData.org - Research and data to make progress against the world's largest problems.

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- Our model suggests EVs will be adopted by drivers with high preferences for fuel economy and acceleration first
- Need to add range attribute
- How does EV technology change trade-offs?
- Increasing or decreasing marginal benefits of adoption?
- What about induced electricity supply?

Thank you



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Appendix

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Necessary conditions

$$MB = MC$$

$$s: \beta_s = \frac{\alpha_s c(s, a, g)}{s^{-1}}$$

$$a: \beta_a = \frac{\alpha_a c(s, a, g)}{a^{-1}}$$

$$g: \beta_g = \frac{\alpha_g c(s, a, g)}{g}$$

$$MRS = MRTSA$$

$$\frac{\beta_s}{\beta_g} = \frac{\alpha_s}{\alpha_g} \frac{s}{g^{-1}}$$

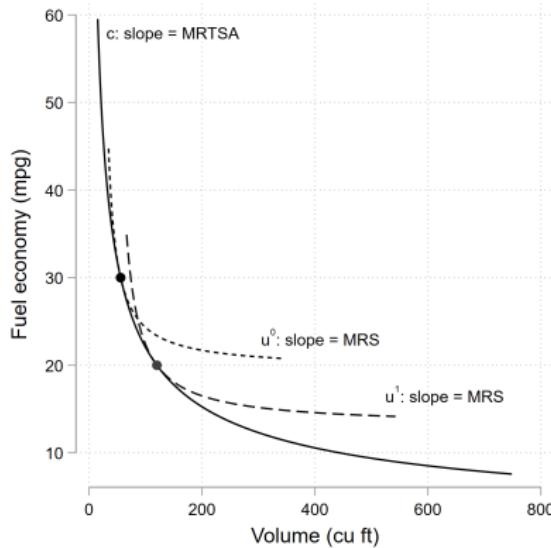
$$\frac{\beta_a}{\beta_g} = \frac{\alpha_a}{\alpha_g} \frac{a}{g^{-1}}$$

$$\frac{\beta_s}{\beta_a} = \frac{\alpha_s}{\alpha_a} \frac{s}{a}$$

MRTSA = marginal rate of technical substitution in attributes (cost)

MRS = marginal rate of substitution (utility)

Necessary conditions: $MRS = MRTSA$



Unconditional attribute choices

$$\ln s = \frac{1}{\psi} \left[(\alpha_a + \mu_a + \alpha_g \mu_a) \ln \beta_s - \alpha_a \ln \beta_a - \alpha_g \mu_a \ln \beta_g + \mu_a \theta + (\alpha_a + \alpha_g \mu_a + \mu_a) (\ln \mu_s - \ln \alpha_s) + \alpha_a (\ln \alpha_a - \ln \mu_a) + \alpha_g \mu_a \ln \alpha_g - \mu_a \ln k \right]$$

$$\ln a = \frac{1}{\psi} \left[(\alpha_s + \mu_s + \alpha_g \mu_s) \ln \beta_a - \alpha_s \ln \beta_s - \alpha_g \mu_s \ln \beta_g + \mu_s \theta + (\alpha_s + \alpha_g \mu_s + \mu_s) (\ln \mu_a - \ln \alpha_a) + \alpha_s (\ln \alpha_s - \ln \mu_s) + \alpha_g \mu_s \ln \alpha_g - \mu_s \ln k \right]$$

$$\ln g^{-1} = \frac{1}{\psi} \left[(\alpha_s \mu_a + \alpha_a \mu_s + \mu_s \mu_a) \ln \beta_g - \alpha_s \mu_a \ln \beta_s - \alpha_a \mu_s \ln \beta_a + \mu_a \mu_s \theta - (\alpha_s \mu_a + \alpha_a \mu_s + \mu_a \mu_s) \ln \alpha_g + \alpha_s \mu_a (\ln \alpha_s - \ln \mu_s) + \alpha_a \mu_s (\ln \alpha_a - \ln \mu_a) - \mu_a \mu_s \ln k \right]$$

$$\psi \equiv \alpha_s \mu_a + \alpha_a \mu_s + \mu_s \mu_a + \alpha_g \mu_s \mu_a$$

► back to theory

► back to sims

What is the effect of higher gas prices?

$$\frac{\partial \ln s}{\partial \ln \beta_g} = -\frac{\alpha_g \mu_a}{\psi} < 0$$

$$\frac{\partial \ln a}{\partial \ln \beta_g} = -\frac{\alpha_g \mu_s}{\psi} < 0$$

$$\frac{\partial \ln g^{-1}}{\partial \ln \beta_g} = \frac{\alpha_s \mu_a + \alpha_a \mu_s + \mu_s \mu_a}{\psi} > 0$$

$$\psi \equiv \alpha_s \mu_a + \alpha_a \mu_s + \mu_s \mu_a + \alpha_g \mu_s \mu_a$$

$$-\left. \frac{\partial \ln g^{-1}}{\partial \ln s} \right|_{\Delta \ln \beta_g} = \frac{\alpha_s}{\alpha_g} + \frac{\mu_s(\alpha_a + \mu_a)}{\alpha_g \mu_a}$$

$$-\left. \frac{\partial \ln g^{-1}}{\partial \ln a} \right|_{\Delta \ln \beta_g} = \frac{\alpha_a}{\alpha_g} + \frac{\mu_a(\alpha_s + \mu_s)}{\alpha_g \mu_s}$$

► back

What is the effect of technical change?

$$\frac{\partial \ln s}{\partial \theta} = \frac{\mu_a}{\psi} > 0$$

$$\frac{\partial \ln a}{\partial \theta} = \frac{\mu_s}{\psi} > 0$$

$$\frac{\partial \ln g^{-1}}{\partial \theta} = \frac{\mu_s \mu_a}{\psi} > 0$$

$$\psi \equiv \alpha_s \mu_a + \alpha_a \mu_s + \mu_s \mu_a + \alpha_g \mu_s \mu_a$$

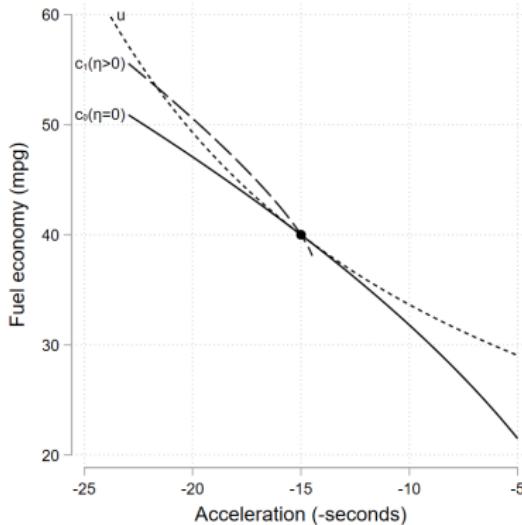
$$\left. \frac{\partial \ln g^{-1}}{\partial \ln s} \right|_{\Delta \theta} = \mu_s,$$

$$\left. \frac{\partial \ln g^{-1}}{\partial \ln a} \right|_{\Delta \theta} = \mu_a,$$

$$\left. \frac{\partial \ln a}{\partial \ln s} \right|_{\Delta \theta} = \frac{\mu_s}{\mu_a}$$

▶ back

What is the effect of biased technical change?



Linear add-on to cost:

$$\tilde{c}(s, a, g) = c(s, a, g) + \eta(g - g_0)$$

Marginal cost of g :

$$\frac{\partial \tilde{c}}{\partial g} = -\frac{\alpha_g c}{g} + \eta > -\frac{\alpha_g c}{g}$$

⇒ Fuel economy now cheaper

▶ back

What is the incentive to adopt discrete technology?

Adoption costs and benefits

- Fixed cost κ
- Improves acceleration by factor $\omega > 0$

Utility conditional on adoption

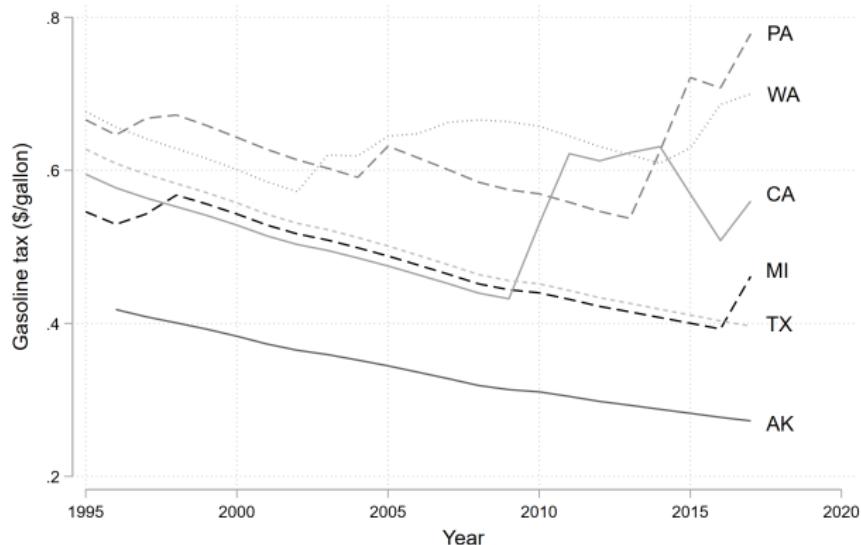
$$u(s, a, g; \omega) = y + \tau\sigma - \beta_s s^{-\mu_s} - \beta_a (\underbrace{(1 + \omega)a}_{\text{acceleration}})^{-\mu_a} - \beta_g g - c(s, a, g),$$

Net utility gain from adoption

$$\begin{aligned} &\approx \frac{\partial u(\omega = 0)}{\partial \omega} \cdot \omega - \kappa \approx \omega \mu_a \beta_a a^{-\mu_a} - \kappa \\ &\qquad\qquad\qquad = \omega \alpha_a c^* - \kappa \end{aligned}$$

► back

Gasoline taxes



A closer look at lifetime fuel expenditures

Expected lifetime fuel costs:

$$pmg = p \underbrace{\left[\int_{t=0}^{\infty} e^{-rt} m(t) dt \right]}_{\text{present-value miles}} g$$

Assume annual flow of miles:

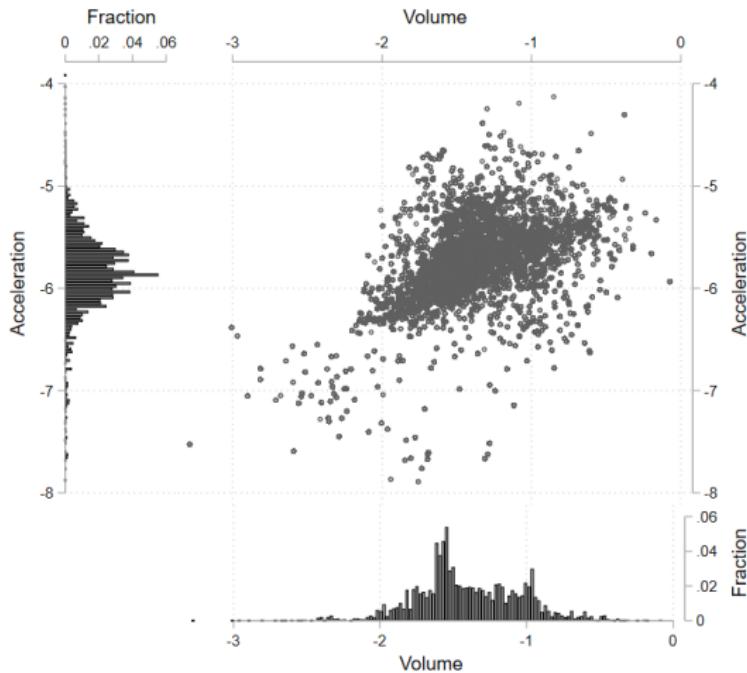
$$m(t) = e^{-(\rho+\delta)t}$$

where ρ is scrappage and δ is miles decay

Then lifetime miles:

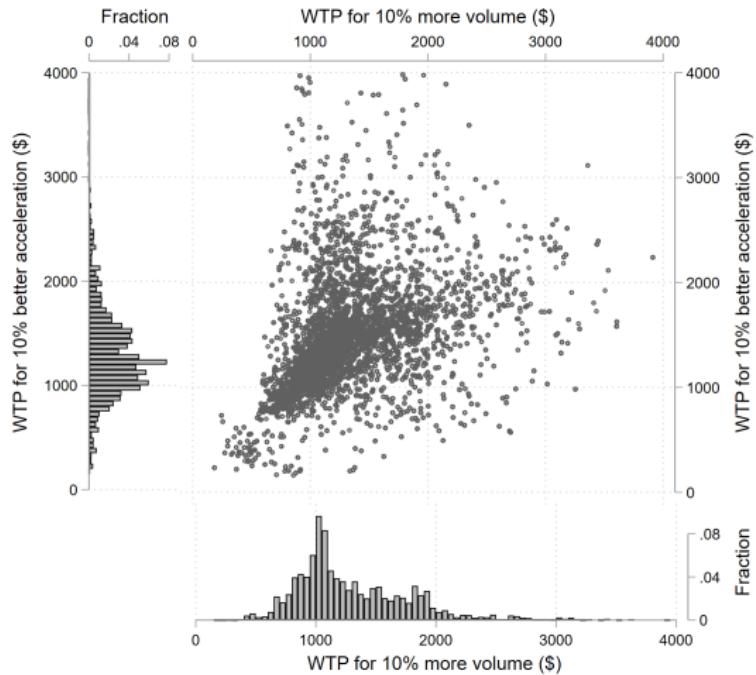
$$m = \frac{m(0)}{r + \rho + \delta}$$

Distribution of preferences: $\ln(\beta_a/\beta_g)$ vs. $\ln(\beta_s/\beta_g)$



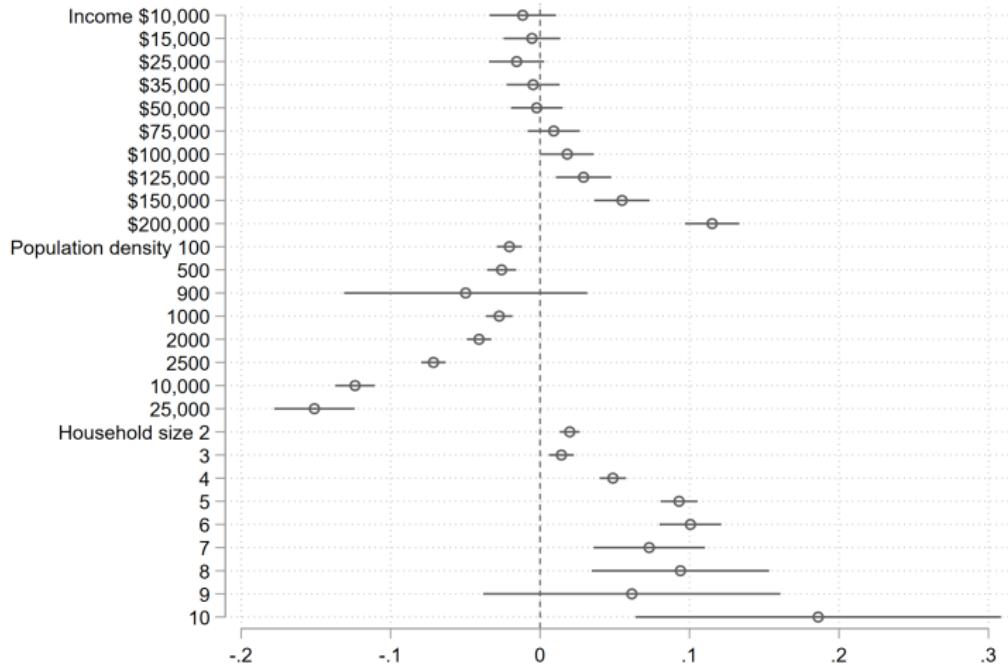
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Preferences @ median car, 150k miles, and \$3 gas



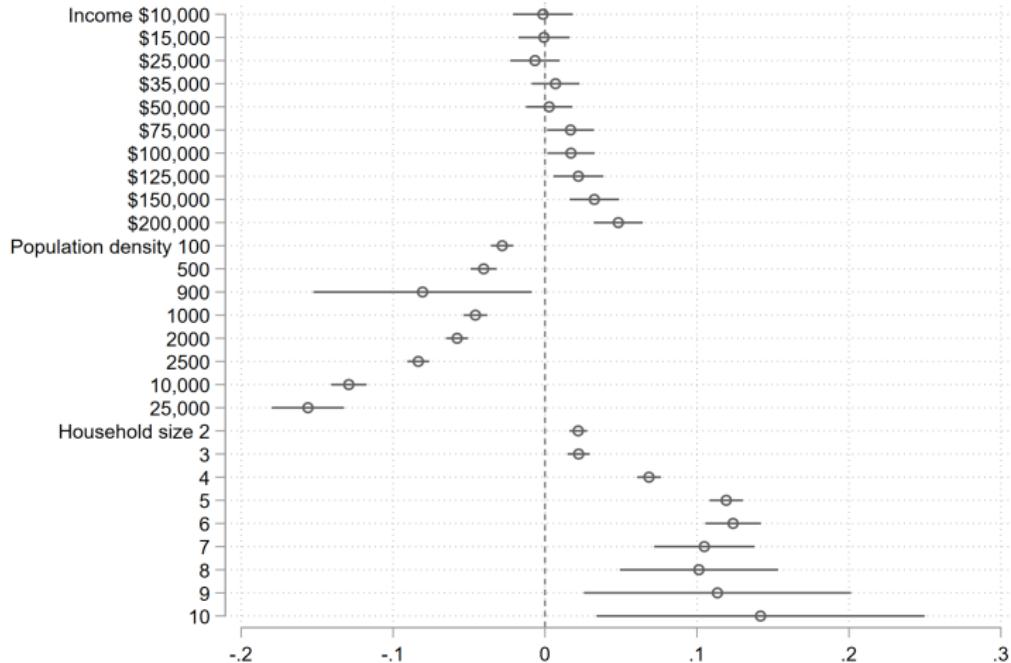
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Correlates of preferences for acceleration: $\ln(\beta_a/\beta_g)$



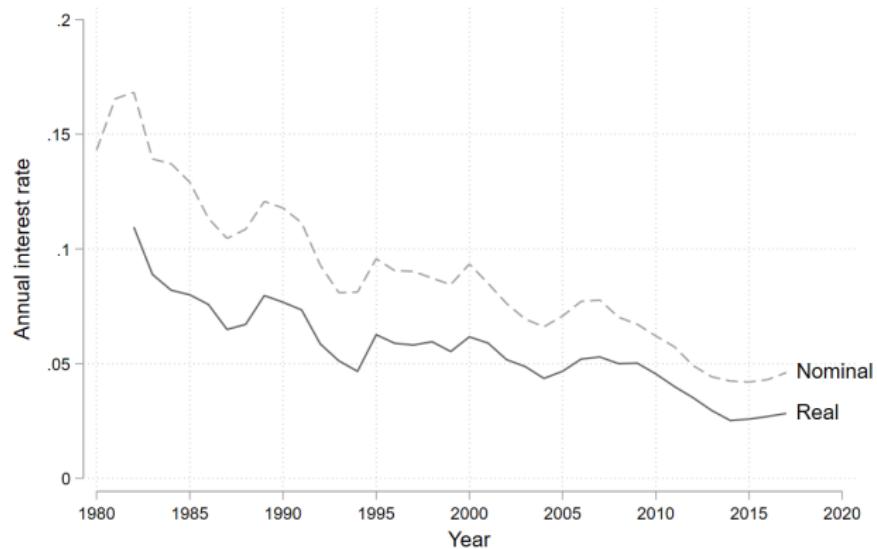
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Correlates of preferences for size: $\ln(\beta_s/\beta_g)$

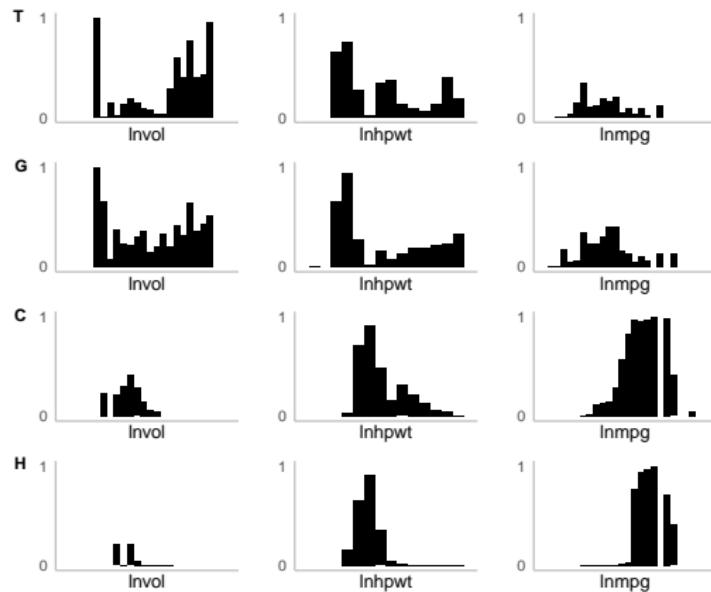


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Interest rate on 48-month new car loan

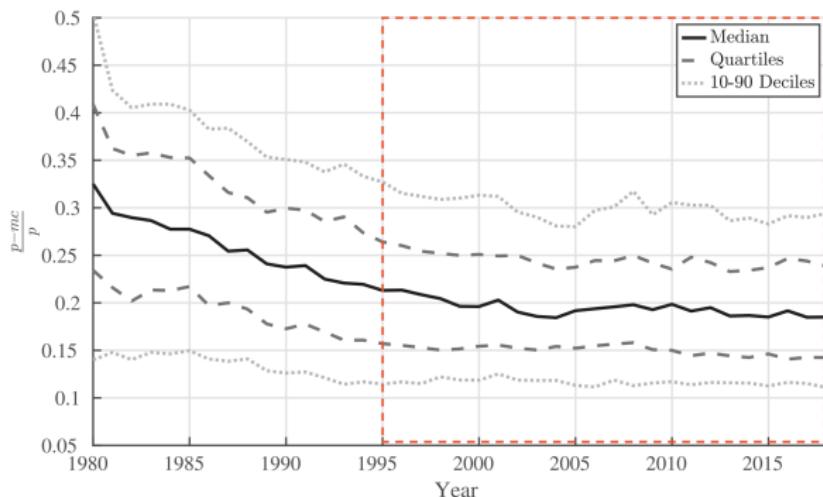


Tech adoption by attribute



Can we ignore markups?

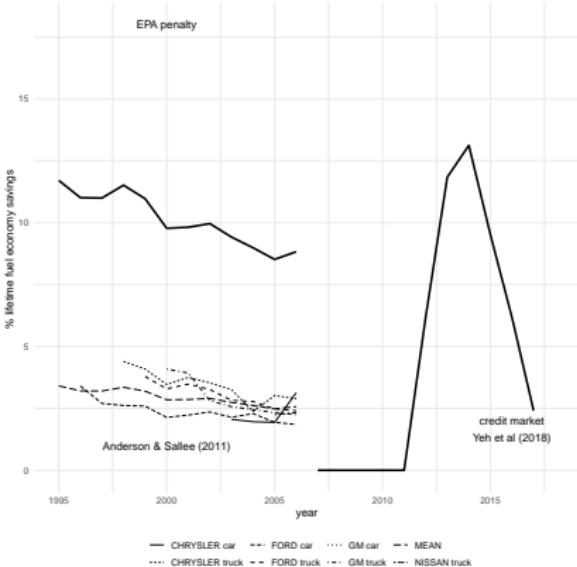
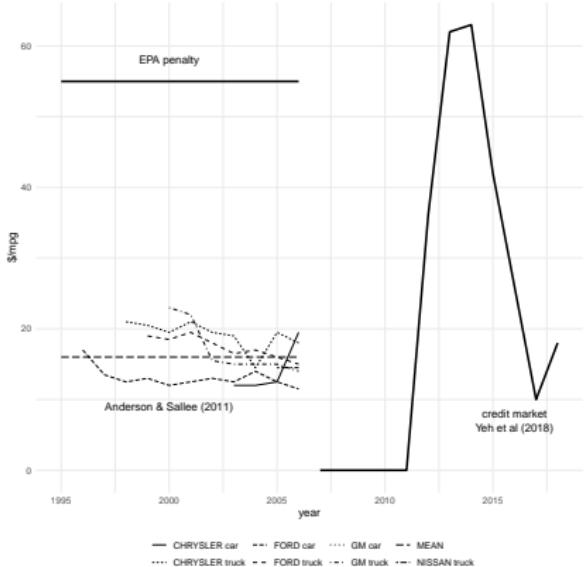
Median markups were relatively stable after 1995



Source: Grieco, Murry and Yurukoglu (2021)

► back

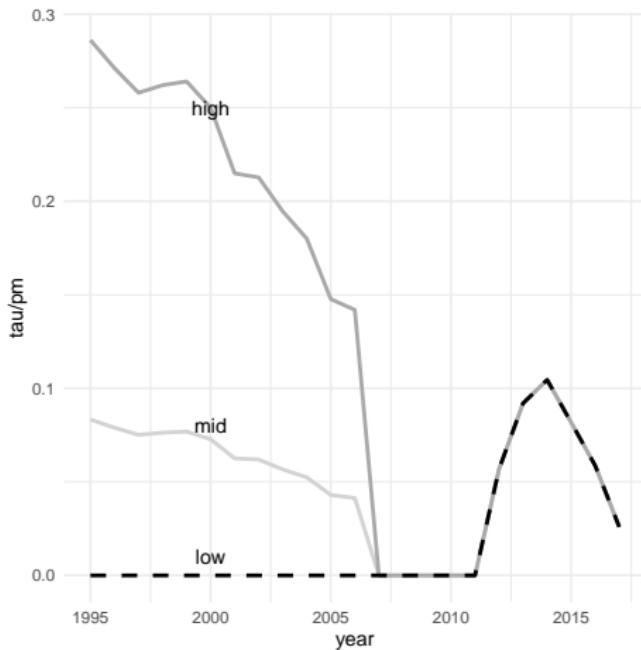
Estimates of shadow cost of standards from the literature



Sources: Anderson and Sallee (2011); Yeh et al. (2021)

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Effect of standards on gas price variable assumptions



▶ back

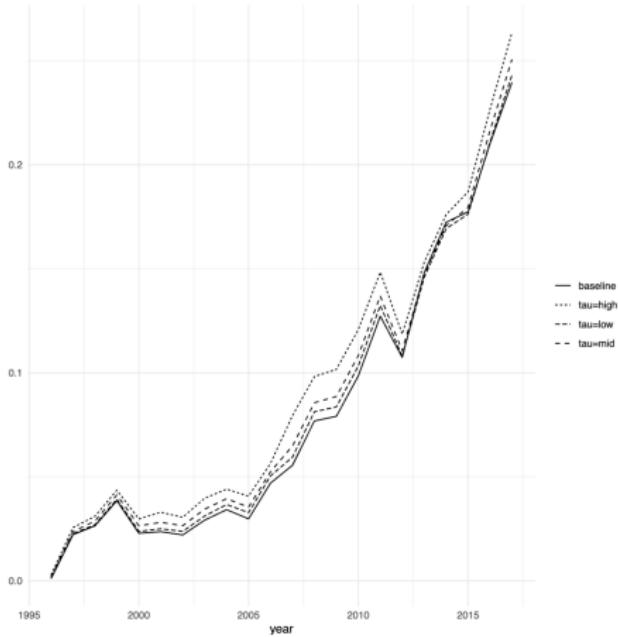
Regression results: shadow cost

	(1) Low	(2) Mid	(3) High
log gas price + $\frac{\tau}{pm}$	0.091* (0.042)	0.101* (0.044)	0.115* (0.046)
ln hp/wt	-0.508*** (0.017)	-0.508*** (0.017)	-0.507*** (0.017)
ln vol	-0.467*** (0.007)	-0.467*** (0.007)	-0.467*** (0.007)
N	245 497	245 497	245 497
R ²	0.61	0.61	0.61

+ p < 0.1, * p < 0.05, ** p < 0.01, *** p < 0.001

► back

Time trend: shadow cost



▶ back

Regression results: gas price lags

	(1)	(2)	(3)	(4)	(5)
log gas price _t	0.065*	0.034+	0.032+	0.032+	0.033+
	(0.025)	(0.019)	(0.018)	(0.017)	(0.018)
log gas price _{t-1}		0.050**	0.039**	0.041**	0.041**
		(0.018)	(0.013)	(0.014)	(0.014)
log gas price _{t-2}			0.022	0.035+	0.034+
			(0.026)	(0.019)	(0.017)
log gas price _{t-3}				-0.033+	-0.037*
				(0.019)	(0.014)
log gas price _{t-4}					0.008
					(0.027)
ln hp/wt	-0.507***	-0.507***	-0.507***	-0.507***	-0.507***
	(0.017)	(0.017)	(0.017)	(0.017)	(0.017)
ln vol	-0.467***	-0.467***	-0.467***	-0.467***	-0.467***
	(0.007)	(0.007)	(0.007)	(0.007)	(0.007)
sum log gas price		0.084**	0.093**	0.075**	0.078**
		(0.032)	(0.043)	(0.047)	(0.055)
N	245 497	245 497	245 497	245 497	245 497
R ²	0.61	0.61	0.61	0.61	0.61

+ p < 0.1, * p < 0.05, ** p < 0.01, *** p < 0.001

▶ back

Regression results: Flexible MRTSA elasticity

	(1) all years	(2) 1995-01	(3) 2002-09	(4) 2010-17
ln gas price	0.096* (0.040)	-0.001 (0.084)	-0.088 (0.061)	0.105*** (0.017)
log vol × tercile 1	-0.336*** (0.009)	-0.238*** (0.019)	-0.345*** (0.019)	-0.357*** (0.010)
log vol × tercile 2	-0.356*** (0.008)	-0.271*** (0.019)	-0.366*** (0.018)	-0.372*** (0.009)
log vol × tercile 3	-0.369*** (0.008)	-0.258*** (0.017)	-0.375*** (0.015)	-0.394*** (0.010)
log hp/wt × tercile 1	-0.552*** (0.015)	-0.164*** (0.011)	-0.615*** (0.014)	-0.592*** (0.011)
log hp/wt × tercile 2	-0.568*** (0.014)	-0.167*** (0.012)	-0.642*** (0.014)	-0.591*** (0.010)
log hp/wt × tercile 3	-0.578*** (0.015)	-0.153*** (0.013)	-0.664*** (0.015)	-0.597*** (0.012)
pickup	-0.065*** (0.007)	-0.003 (0.012)	-0.077*** (0.007)	-0.095*** (0.002)
N	245 497	51 986	117 544	75 967
R ²	0.62	0.31	0.63	0.68

+ p < 0.1, * p < 0.05, ** p < 0.01, *** p < 0.001

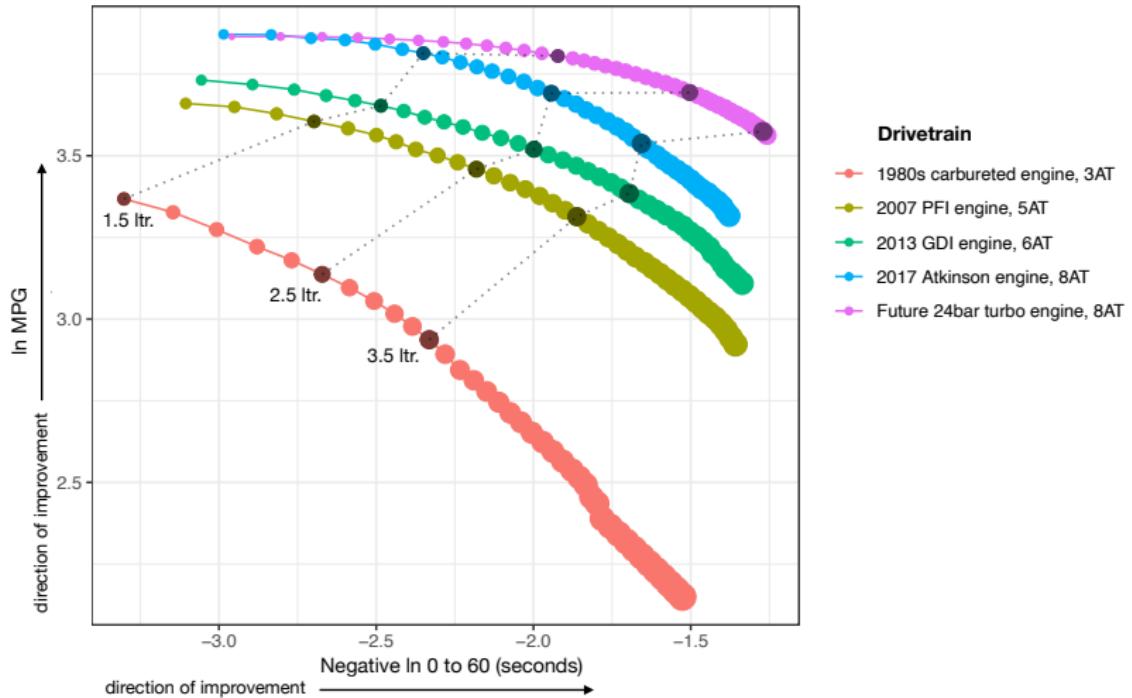
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Detailed regression results: preference parameters

	(1) Vol	(2) Vol	(3) Vol	(4) HP/Wt	(5) HP/Wt	(6) HP/Wt
$\theta - \alpha_a \ln a + \alpha_g \ln g (\lambda_s)$		0.093*** (0.002)	0.092*** (0.002)			
$\theta - \alpha_s \ln s + \alpha_g \ln g (\lambda_a)$				0.102*** (0.001)	0.101*** (0.001)	
θ		0.122*** (0.001)		0.128*** (0.002)		
$-\alpha_a \ln a$		0.112*** (0.001)				
$-\alpha_s \ln s$				0.125*** (0.001)		
$\alpha_g \ln g$	0.086*** (0.001)			0.095*** (0.001)		
$\mu_s = 1/\lambda_s - \alpha_s$		5.739 0.232	5.885 0.199			
$\mu_a = 1/\lambda_a - \alpha_s$				4.394 0.084	4.457 0.055	
$\frac{\partial \ln s}{\partial m_{cs}} = -\frac{1}{1+\mu_s}$		-0.148 0.005	-0.145 0.004			
$\frac{\partial \ln a}{\partial m_{ca}} = -\frac{1}{1+\mu_s}$				-0.185 0.003	-0.183 0.002	
State, year, demo. FEes		X	X			

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ALPHA simulations



▶ back

Changing marginal damages on the grid

Figure 2: Marginal CO₂ estimates

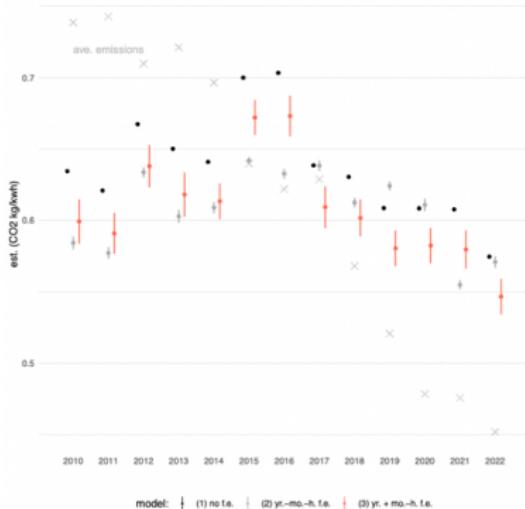


Table 1: Long-run energy shock elasticity estimates

	(1)	(2)	(3)	(4)	(5)
ln load _{t-1}	-0.443*** (0.093)	-0.464*** (0.092)	-0.439*** (0.090)		-0.641* (0.211)
ln peak _{t-1}				-0.211** (0.065)	0.142 (0.122)
ln load _t	0.856*** (0.157)	0.848*** (0.155)	1.344*** (0.228)	1.390*** (0.242)	1.316*** (0.228)
t × ln load _t			-0.055* (0.018)	-0.059** (0.018)	-0.052* (0.018)
t	-0.036*** (0.004)	-0.035*** (0.004)	0.145* (0.058)	0.154* (0.060)	0.139* (0.056)
t × month	X	X	X	X	X
month f.e.	X	X	X	X	X
drop Feb. 2021		X	X	X	X
Num.Obs.	144	143	143	143	143
R2	0.941	0.942	0.947	0.944	0.947
R2 Within	0.784	0.788	0.806	0.798	0.807

+ p < 0.1, * p < 0.05, ** p < 0.01, *** p < 0.001

Note: The dependent variable is the natural log of monthly CO₂ emissions. Lags are the same month of the previous calendar year. Models (2)-(5) drop the February 2021 Texas power crisis.

model: | (1) no l.e. | (2) yr.-mo.-h. f.e. | (3) yr. + mo.-h. f.e.

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